*2025 National Trade Estimate Report on*

# FOREIGN TRADE BARRIERS

*of the President of the United States on the Trade Agreements Program*

UNITED STATES TRADE REPRESENTATIVE

# ACKNOWLEDGEMENTS

The Office of the United States Trade Representative (USTR) is responsible for the preparation of this report. U.S. Trade Representative Jamieson L. Greer gratefully acknowledges the contributions of all USTR staff to the writing and production of this report and notes, in particular, the contributions of Karen M. Lezny, Jiexi "Jesse" Huang, and Edward D. Marcus.

Thanks are extended to partner Executive Branch members of the Trade Policy Staff Committee (TPSC). The TPSC is composed of the following Executive Branch entities: the Departments of Agriculture, State, Commerce, Defense, Energy, Health and Human Services, Homeland Security, Interior, Justice, Transportation, and Treasury; the Environmental Protection Agency; the Office of Management and Budget; the Council of Economic Advisers; the Council on Environmental Quality; the Small Business Administration; the National Economic Council; the National Security Council; and, the Office of the United States Trade Representative; as well as non-voting member the U.S. International Trade Commission. In preparing the report, substantial information was solicited from U.S. Embassies.

Office of the United States Trade Representative
Ambassador Jamieson L. Greer

# LIST OF FREQUENTLY USED ACRONYMS

| Acronym | Meaning |
|---|---|
| APHIS | Animal and Plant Health Inspection Service, U.S. Department of Agriculture |
| CAFTA–DR | Dominican Republic–Central America–United States Free Trade Agreement |
| CET | Common External Tariff |
| CVA | WTO Customs Valuation Agreement |
| DOL | U.S. Department of Labor |
| ECOWAS | Economic Community of West African States |
| EU | European Union |
| FDA | Food and Drug Administration, U.S. Department of Health and Human Services |
| FMVSS | U.S. Federal Motor Vehicle Safety Standards |
| FTA | Free Trade Agreement |
| GATS | WTO General Agreement on Trade in Services |
| GATT | General Agreement on Tariffs and Trade |
| GCC | Gulf Cooperation Council |
| GDPR | General Data Protection Regulation |
| GE | Genetically engineered |
| GI | Geographical Indication |
| GPA | WTO Agreement on Government Procurement |
| HS | Harmonized System |
| ICT | Information and Communications Technology |
| IP | Intellectual Property |
| KORUS | United States–Korea Free Trade Agreement |
| MERCOSUR | Southern Common Market |
| MFN | Most-Favored-Nation |
| MOU | Memorandum of Understanding |
| MRL | Maximum Residue Limit |
| MSME | Micro-, Small, and Medium-sized Enterprise |
| OECD | Organization for Economic Cooperation and Development |
| SME | Small and Medium-Sized Enterprise |
| SPS | Sanitary and Phytosanitary |
| TBT | Technical Barriers to Trade |
| TFA | WTO Trade Facilitation Agreement |
| TIFA | Trade and Investment Framework Agreement |
| TRQ | Tariff-Rate Quota |
| UAE | United Arab Emirates |
| UNECE | United Nations Economic Commission for Europe |
| USDA | U.S. Department of Agriculture |
| USMCA | United States–Mexico–Canada Agreement |

USTR ........................................................................ United States Trade Representative
VAT ........................................................................... Value-Added Tax
VoIP .......................................................................... Voice over Internet Protocol
WOAH ...................................................................... World Organization for Animal Health
WTO .......................................................................... World Trade Organization

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# FOREWORD

## SCOPE AND COVERAGE

The 2025 National Trade Estimate Report on Foreign Trade Barriers (NTE) is the 40th report in an annual series that highlights significant foreign barriers to U.S. exports, U.S. foreign direct investment, and U.S. electronic commerce. This document is a companion piece to the President's 2025 Trade Policy Agenda and 2024 Annual Report, published by the Office of the United States Trade Representative (USTR) on February 28, 2025.

In accordance with Section 181 of the Trade Act of 1974, as amended by Section 303 of the Trade and Tariff Act of 1984 and amended by Section 1304 of the Omnibus Trade and Competitiveness Act of 1988, Section 311 of the Uruguay Round Trade Agreements Act, and Section 1202 of the Internet Tax Freedom Act, USTR is required to submit to the President, the Senate Finance Committee, and appropriate committees in the House of Representatives, an annual report on significant foreign trade barriers. The statute requires an inventory from the previous calendar year of the most important foreign barriers affecting U.S. exports of goods and services, including agricultural commodities and U.S. intellectual property; foreign direct investment by U.S. persons, especially if such investment has implications for trade in goods or services; and U.S. electronic commerce. Such an inventory enhances awareness of these trade restrictions, facilitates U.S. negotiations aimed at reducing or eliminating these barriers, and is a valuable tool in enforcing U.S. trade laws and promoting U.S. economic and security interests.

The NTE Report is based upon information compiled within USTR, the U.S. Departments of Commerce and Agriculture, and other U.S. Government agencies, as well as U.S. embassies and supplemented with information provided in response to a notice published in the *Federal Register*, and by the trade advisory committees.

This Report discusses the largest export markets for the United States, covering nearly 60 trading partners. Omission of particular trading partners and barriers does not imply that they are not of concern to the United States.

Trade barriers elude fixed definitions, but may be broadly defined as government laws, regulations, policies, or practices—including non-market policies and practices—that distort or undermine fair competition. These include measures that protect domestic goods and services from foreign competition, artificially stimulate exports of particular domestic goods and services, or fail to provide adequate and effective protection of intellectual property rights. Non-market policies and practices, such as targeting of industrial sectors for dominance, non-market excess capacity, and distorting activities of state-owned or state-sponsored firms, may create economic and national security risks and undermine U.S. competitiveness. The purpose of the NTE Report is to identify barriers the U.S. Government seeks to remove.

The NTE Report classifies foreign trade barriers in 14 categories. These categories cover measures and policies that restrict, prevent, or impede the international exchange of goods and services, U.S. foreign direct investment, or U.S. electronic commerce. The categories covered include:

- Import policies (*e.g.*, tariffs and other import charges, quantitative restrictions, import licensing, customs barriers and shortcomings in trade facilitation, and other market access barriers);

- Technical barriers to trade (*e.g*., unnecessarily trade restrictive standards, conformity assessment procedures, or technical regulations, including unnecessary or discriminatory technical regulations or standards for telecommunications products);

- Sanitary and phytosanitary measures (*e.g.*, measures that unnecessarily restrict trade without furthering safety objectives because they are applied beyond the extent necessary to protect human, animal, or plant life or health, not based on science, or maintained without sufficient scientific evidence);

- Government procurement (*e.g.*, "buy national" policies and closed bidding);

- Intellectual property protection (*e.g*., inadequate patent, copyright, trade secret, and trademark regimes and inadequate enforcement of intellectual property rights);

- Services barriers (*e.g.*, prohibitions or restrictions on foreign participation in the market, discriminatory licensing requirements or regulatory standards, local-presence requirements, and unreasonable restrictions on what services may be offered);

- Electronic commerce / digital trade barriers (*e.g.*, barriers to cross-border data flows, discriminatory practices affecting trade in digital products, restrictions on the provision of Internet-enabled services, and other restrictive technology requirements);

- Investment barriers (*e.g.*, limitations on foreign equity participation and on access to foreign government-funded research and development programs, local content requirements, technology transfer requirements and export performance requirements, and restrictions on repatriation of earnings, capital, fees and royalties);

- Subsidies, including export subsidies (*e.g.*, export financing on preferential terms and agricultural export subsidies that displace U.S. exports in third country markets) and import substitution subsidies (*e.g.*, subsidies contingent on the purchase or use of domestic rather than imported goods);

- Anticompetitive practices (*e.g*., government-tolerated anticompetitive conduct of state-owned or private firms that restricts the sale or purchase of U.S. goods or services in the foreign country's markets or abuse of competition laws to inhibit trade, and fairness and due process concerns by companies involved in competition investigatory and enforcement proceedings in the country);

- State-owned enterprises (*e.g.*, actions by SOEs and by governments with respect to SOEs involved in the manufacture or production of non-agricultural goods or in the supply of services that constitute significant barriers to, or distortions of, U.S. exports of goods and services, U.S. investments, or U.S. electronic commerce, which may negatively affect U.S. firms and workers. These actions include subsidies and non-commercial advantages provided to and from SOEs and practices with respect to SOEs that discriminate against U.S. goods or services, or actions by SOEs that are inconsistent with commercial considerations in the purchase and sale of goods and services);

- Labor (*e.g.*, concerns with failures by a government to protect internationally recognized worker rights[1] or to eliminate discrimination in respect of employment or occupation, in cases where these failures influence trade flows or investment decisions in ways that constitute significant barriers to, or distortions of, U.S. exports of goods and services, U.S. investment, or U.S. electronic commerce, which may negatively affect U.S. firms and workers);

- Environment (*e.g.*, concerns with a government's levels of environmental protection, unsustainable stewardship of natural resources, and harmful environmental practices that constitute significant barriers to, or distortions of, U.S. exports of goods and services, U.S. investment, or U.S. electronic commerce, which may negatively affect U.S. firms or workers); and

- Other barriers (*e.g.*, barriers or distortions that are not covered in any other category above or that encompass more than one category, such as bribery and corruption, or that affect a single sector).

Pursuant to Section 1377 of the Omnibus Trade and Competitiveness Act of 1988, USTR annually reviews the operation and effectiveness of U.S. telecommunications trade agreements to make a determination on whether any foreign government that is a party to one of those agreements is failing to comply with that government's obligations or is otherwise denying, within the context of a relevant agreement, "mutually advantageous market opportunities" to U.S. telecommunication products or services suppliers. The NTE Report highlights both ongoing and emerging barriers to U.S. telecommunication services and goods exports from the annual review called for in Section 1377.

The prevalence of corruption is a consistent complaint from U.S. firms that trade with or invest in other economies. Corruption takes many forms and affects trade and development in different ways. In many countries and economies, it affects customs practices, licensing decisions, and the award of government procurement contracts. If left unchecked, bribery and corruption can negate market access gained through trade negotiations, frustrate broader reforms and economic stabilization programs, and undermine the foundations of the international trading system. The United States continues to play a leading role in addressing bribery and corruption in international business transactions and has made real progress over the past quarter century building international coalitions to fight bribery and corruption.

## IMPACT OF FOREIGN BARRIERS ON U.S. TRADE

Wherever possible, this report presents estimates of the impact on U.S. exports, U.S. foreign direct investment, or U.S. electronic commerce of specific foreign trade barriers and other trade distorting practices. Where consultations related to specific foreign practices were proceeding at the time of this report's publication, estimates were excluded in order to avoid prejudice to these consultations.

The estimates included in this report constitute an attempt to quantitatively assess the potential effect of removing certain foreign trade barriers to particular U.S. exports. However, the estimates cannot be used to determine the total effect on U.S. exports, either to the country in which a barrier has been identified, or to the world in general. In other words, the estimates contained in this report cannot be aggregated in order to derive a total estimate of gain in U.S. exports to a given country or the world. To provide further statistical context for the reader, Appendix II reports the most recent U.S. Government statistical data on U.S. bilateral trade in goods, U.S. bilateral trade in services, and U.S. bilateral foreign direct investment in rank order.

[1] Internationally recognized worker rights include the right of association, the right to organize and bargain collectively, a prohibition on the use of any form of forced or compulsory labor, a minimum age for the employment of children, and a prohibition on the worst forms of child labor, and acceptable conditions of work with respect to minimum wages, hours of work, and occupational safety and health.

Trade barriers or other trade distorting practices affect U.S. exports to foreign markets, as they effectively impose costs on U.S. exports that are not imposed on goods produced in the importing market. These unfair trade practices undermine U.S. exporters' competitiveness and, in some cases, prevent U.S. goods from entering the foreign market entirely. In theory, estimating the impact of a foreign trade measure on U.S. exports of goods requires knowledge of the (extra) cost the measure imposes on them, as well as knowledge of market conditions in the United States, in the country imposing the measure, and in third countries. In practice, such information often is not available.

Where sufficient data exist, an approximate impact of tariffs on U.S. exports can be derived by obtaining estimates of supply and demand price elasticities in the importing country and in the United States. Typically, the U.S. share of imports is assumed constant. When no calculated price elasticities are available, reasonable postulated values are used. The resulting estimate of lost U.S. exports is approximate, depends on the assumed elasticities, and does not necessarily reflect changes in trade patterns with third countries. Similar procedures are followed to estimate the impact of subsidies that displace U.S. exports in third country markets.

In some cases, stakeholder valuations estimating the financial effects of barriers are contained in the report. The methods for computing these valuations are sometimes uncertain. Hence, their inclusion in the NTE Report should not be construed as a U.S. Government endorsement of the estimates they reflect.

March 2025

# ALGERIA

## TRADE AGREEMENTS

**The United States–Algeria Trade and Investment Framework Agreement**

The United States and Algeria signed a Trade and Investment Framework Agreement on July 13, 2001. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Algeria.

## IMPORT POLICIES

**Tariffs**

Algeria is not a Member of the World Trade Organization (WTO) but is a WTO Observer. Goods imported into Algeria face a range of tariffs, from zero percent to 60 percent. Algeria's average Most-Favored-Nation (MFN) applied tariff rate was 18.9 percent in 2022 (latest data available). Algeria's average MFN applied tariff rate was 23.7 percent for agricultural products and 18.1 percent for non-agricultural products in 2022 (latest data available).

Goods facing the highest rates are those for which equivalents are manufactured in Algeria. Citing the need to encourage local production and ease pressure on the country's foreign exchange reserves, Algeria implemented temporary additional safeguard duties (DAPs) of 30 percent to 200 percent on a list of more than 1,000 manufactured and agricultural goods in April 2019, with the 200 percent rate applied to 10 tariff lines covering cement products under the Harmonized System heading 25.23. The items in Algeria's customs code that remain duty free are generally European Union-origin goods that are used in manufacturing and are exempt from tariffs under the 2006 European Union–Algeria Association Agreement.

**Non-Tariff Barriers**

**Quantitative Restrictions**

In November 2022, Algeria released a new Book of Specifications concerning the automotive industry (covering automobiles, buses, trucks, construction equipment, and motorcycles) that eliminates previous import quotas but requires import authorization. Due to customs duties, the VAT, and other taxes, vehicles cost more than double the market rate when purchased by individuals overseas and imported into Algeria. In November 2023, Algeria authorized 38 domestic automobile companies to import vehicles under the 2022 regime. A provision in the October 2022 Complementary Finance Law permits those residing in Algeria to import used cars that are three years old or less.

In 2020, Algeria established a maximum annual import volume of 4 million metric tons of bread (common) wheat. The Algerian president announced in August 2021 that the state grains agency (OAIC) would be the country's exclusive wheat importer to counteract alleged "illicit practices" by private importers. In practice, the OAIC was already the sole buyer of wheat, reselling the commodity on the domestic market at subsidized prices. In 2022, the Algerian president announced that the OAIC would have the exclusive right to import rice and pulses as well. However, Algeria has not codified the OAIC's role as the sole buyer of wheat, rice, and pulses.

**Import Bans and Import Restrictions**

Since January 2009, Algeria's Ministry of Health has restricted the importation of a number of generic pharmaceutical products and medical devices. Since 2007, Algeria has banned the importation of used medical equipment unless the government grants a special exception. Algeria has applied the regulation broadly to block the reimportation of machinery sent abroad for maintenance under warranty, even for equipment owned by state-run hospitals.

Algeria bans the importation of most types of used machinery, except for refurbished assembly line equipment used in domestic industries.

In February 2021, the Ministry of Commerce issued a schedule establishing a seasonal ban for individual agricultural products. The schedule adjusted a year-round restriction on almond imports to a seasonal ban covering June through August. Since October 2021, Algeria has restricted the importation of additional products for which there is minimal demand and for agricultural products not elsewhere specified or indicated in Algeria's tariff schedule. Algeria justified these decisions as necessary to reduce the country's import bill and to combat fraud.

In August 2021, the Ministry of Finance instructed banks to suspend the processing of accounts for importers of products intended for resale starting at the end of October 2021, unless importers complied with a March 2021 decree requiring them to update their import registration to include only one category of product per company. The Ministry of Finance subsequently communicated implementation instructions to the Ministry of Commerce's National Center of Commerce Registry (CNRC) but not to importers themselves. Importers must approach the CNRC individually to seek guidance regarding their particular situation rather than rely on publicly available information.

**Customs Barriers and Trade Facilitation**

Many companies continue to face problems clearing goods through Algerian customs. Delays can take weeks or months, in many cases without explanation. In addition to a certificate of origin, the Algerian Government requires all importers to provide certificates of conformity and quality from an independent third party. Algerian customs requires that shipping documents be stamped with a "Visa Fraud" note from the Ministry of Commerce, indicating that the goods have passed a fraud inspection before the goods are cleared. Many importations also require authorizations from multiple ministries, which frequently cause additional delays, especially when the regulations do not clearly specify which ministry's authority is being exercised.

## SANITARY AND PHYTOSANITARY BARRIERS

Algeria bans the production, importation, distribution, or sale of seeds that are the products of biotechnology. Biotechnology seeds imported for research purposes are excepted.

Algeria maintains animal health certificate requirements for animals and animal products, dairy and dairy products, and processed products of animal origin. The U.S. Department of Agriculture (USDA) Animal and Plant Health Inspection Service and the Algerian Ministry of Agriculture and Rural Development Services concluded a certificate for dairy breeding cattle in November 2024 and a certificate for U.S. bovine semen in September 2023. However, challenges with the recognition and approval of other certificates remain. In 2021 and again in 2023, the USDA Food Safety and Inspection Service submitted a letter requesting that Algeria accept the USDA 9060-5 export certificate for U.S. meat and poultry products. As

of December 31, 2024, USDA was awaiting a response from the Algerian Ministry of Agriculture and Rural Development Services.

## GOVERNMENT PROCUREMENT

Since August 2015, all ministries and state-owned enterprises (SOEs) are required to purchase domestically manufactured products whenever available. Procurement of foreign goods is permitted only with special ministerial authorization and if a locally made product cannot be identified. Algeria requires approval from the Council of Ministers for expenditures in foreign currency that exceed DZD 10 billion (approximately $74 million).

Algeria is not a Member of the WTO and, therefore, is neither a Party to the WTO Agreement on Government Procurement nor an observer to the WTO Committee on Government Procurement.

## INTELLECTUAL PROPERTY PROTECTION

Algeria remained on the Watch List in USTR's 2024 Special 301 Report. Algeria has taken some positive steps to improve intellectual property (IP) protection and enforcement, including by introducing a draft law to amend the IP regulatory framework, creating a new specialized commercial court responsible for adjudicating IP–and international trade-related disputes, and engaging in capacity building and training efforts for law enforcement, customs officials, judges, and IP protection agencies. However, concerns remain, including the lack of an effective mechanism for early resolution of potential pharmaceutical patent disputes, inadequate judicial remedies in cases of patent infringement, the lack of administrative opposition in Algeria's trademark system, and the need to increase enforcement efforts against counterfeiting and piracy. In addition, there is a lack of clarity about whether Algeria's system protects against the unfair commercial use or unauthorized disclosure of undisclosed test or other data generated to obtain marketing approval for pharmaceutical products.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

Algeria imposes a maximum value per transaction of DZD 100,000 (approximately $745) on citizens when using international credit cards to purchase goods from outside the country. In addition, Algerian foreign exchange regulations prohibit the use of online payment processors to transfer money from one account to another.

In May 2018, Algeria enacted a law requiring electronic commerce platforms conducting business in Algeria to register with the government and to host their websites from a data center located in Algeria. Such localization requirements impose unnecessary costs on service suppliers by requiring redundant storage systems. Such requirements are disproportionately burdensome for small firms.

## INVESTMENT BARRIERS

In its 2021 Finance Law, Algeria re-imposed the requirement that Algerian individuals or entities own at least 51 percent of all projects involving foreign investment (known as the 51/49 rule). The requirement applies retroactively to foreign companies already established in Algeria and owning more than 49 percent of operations in strategic sectors such as energy, mining, defense, transportation and infrastructure, and pharmaceuticals, as well as for activities involving raw materials and importers of goods for resale in Algeria. U.S. companies report that the 51/49 rule creates concerns related to their IP rights and financial control of the local venture. In July 2022, the Algerian Government enacted an investment law that called for the creation of Invest Algeria, a one-stop shop for prospective investors to register in-country. However,

as of 2024, Invest Algeria has not been established, and the Algerian Government has not provided further details as to when the initiative will be developed.

The 2022 Book of Specifications for the automotive industry removed the mandate that automotive importers must be 100 percent Algerian-owned. However, importers of vehicles for resale are required to partner with an Algerian company.

## STATE-OWNED ENTERPRISES

State Owned Enterprises (SOEs) comprise about two-thirds of the Algerian economy by market value, and their procurements amount to 20 percent of gross domestic product. The national oil and gas company, Sonatrach, is the most prominent SOE, but SOEs are present in all sectors of the economy. SOEs leverage their position in the market to gain advantage over privately owned competitors. For example, state-owned telecommunications provider Algérie Télécom holds a monopoly over all undersea data cable traffic in and out of Algeria, offering services at a considerable advantage over private companies operating in the telecommunications sector. SOEs also have monopolies on activities such as the supply of electricity and water and the purchase and import of cereals and pulses. Several SOEs have weak balance sheets and require regular government financial assistance, partly due to activities such as selling products and services at below cost-recovery levels.

# ANGOLA

## TRADE AGREEMENTS

**The United States–Angola Trade and Investment Framework Agreement**

The United States and Angola signed a Trade and Investment Framework Agreement (TIFA) on May 19, 2009. This TIFA is the primary mechanism for discussions of trade and investment issues between the United States and Angola.

## IMPORT POLICIES

**Tariffs**

Angola's average Most-Favored-Nation (MFN) applied tariff rate for all products was 11 percent in 2023 (latest data available). Angola's average MFN applied tariff rate was 21.5 percent for agricultural products and 9.3 percent for non-agricultural products in 2023 (latest data available). Angola has bound 100 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 59.1 percent and average bound rates of 52.7 percent for agricultural products and 60.1 percent for non-agricultural products.

In response to the COVID-19 pandemic, the General Tax Administration of Angola allowed all medicines and biosafety material to be imported duty free, as of March 27, 2020.

In January 2024, Presidential Decree No. 1/24 outlined a revision of Angola's customs tariffs to support Angola's domestic production. The change in tariff rates applied to most products. The newly released tariff schedule increased import duties on many staple foods including milk (from 10 percent to 40 percent), rice (from duty-free to 20 percent), wheat flour (from 20 percent to 50 percent), vegetable oil (from 10 percent to 40 percent), palm oil (from 10 percent to 40 percent), and cane sugar (from 10 percent to 30 percent). Poultry and offal products, the United States' leading agricultural export to Angola, were assessed with an import duty of 10 percent. The Angolan Government claimed the import duties were meant to encourage domestic production and discourage imports of goods produced in sufficient quantities in the local economy. However, economic analysts in Angola have warned about the risk of product shortages, as the country has been only self-sufficient in bananas and salt.

**Non-Tariff Barriers**

**Quantitative Restrictions**

On April 12, 2024, Order No. 035/2024 authorized the opening of the Dynamic Electronic Procedure for Licensing Rice Imports and launched a public tender for rice imports; nine companies were selected. This public tender functioned as a quantitative restriction rather than a government purchase. The government did not appear to use public funds for a purchase but rather used this method to provide discretionary import permits to specific authorized importers to purchase set amounts while withholding import permits from all companies that were not selected under the public tender.

**Import Bans/ Restrictions**

On October 30, 2023, Angola issued Presidential Decree No. 213/23, which focuses on restricting imports to promote domestic production, primarily of agricultural products. The new decree seeks to encourage investment in local production by providing access to credit for domestic producers and processors. It also specifies that import authorization is conditioned on demonstrating that importers have attempted to enter into contracts with Angolan suppliers prior to importing products. The decree replaced and expanded the scope of products covered by the previous Presidential Decree No. 23/29 from 2019. The United States continues to raise this issue with Angola bilaterally and in the WTO Committee on Market Access, the WTO Committee on Import Licensing, and the WTO Committee on Agriculture.

Additionally, on April 1, 2024, Presidential Decree No. 1/24 prohibited the importation of numerous products based on concerns including "environmental, moral, safety, protection of health and human life, animal and plant health, industrial, commercial, artistic, or historical and archaeological heritage." The list of prohibited items included numerous lower cost offal products of poultry, pork, cattle, and other animals.

In addition to the prohibition on lower cost items, the Ministry of Agriculture and Forestry suspended issuance of import permits for poultry and offal products that were not included in the schedule of prohibited products. These suspensions were made without official notice and have affected nearly 99 percent of U.S. agricultural exports to Angola.

**Customs Barriers**

Angola has not notified its customs valuation legislation to the WTO and has not yet responded to the Checklist of Issues describing how the WTO Customs Valuation Agreement is being implemented.

## SANITARY AND PHYTOSANITARY BARRIERS

Angola does not maintain an effective risk management program for veterinary and sanitary control purposes. Therefore, consignments of imports classified in Chapters 2 to 23 of the Harmonized System (including animal and vegetable products and foodstuffs) must be laboratory tested prior to importation into Angola and be accompanied by a health certificate.

**Agricultural Biotechnology**

Angola does not allow the use of agricultural biotechnology in production, and imports containing genetically engineered (GE) components are limited to food aid and scientific research. Angola also prohibits the importation of viable GE grain or seed. The Ministry of Agriculture and Forestry required importers to present documentation certifying that their goods do not include biotechnology products. Importation of GE food is permitted when it is provided as food aid, but the product must be milled before it arrives in Angola. The Ministry of Agriculture and Forestry allows biotechnology imports for scientific research, subject to regulation and controls.

On July 16, 2024, the Government of Angola issued Presidential Decree No. 158/24, creating a Genetically Modified Seed Committee with the aim of establishing a national biosafety system with standards and inspection mechanisms to monitor and authorize the importation, cultivation, transit, investigation, and release of genetically modified seeds. The inter-ministerial committee was coordinated by the Minister of Agriculture and Forests and comprised the Minister of Health, the Minister of Higher Education, Science, Technology and Innovation, the Minister of Environment, and the Minister of Industry and Commerce.

## GOVERNMENT PROCUREMENT

Despite revisions to increase transparency in the Public Procurement Law that entered into force on January 22, 2021, simplified contracting or direct awards have continued to be the primary mechanism for public procurement transactions. Civil society and businesses noted that the government's continued regular use of direct public contract awards through tenders by pre-qualification, closed bidding, or simplified contracting for a regular and select few companies without the use of public tenders in various sectors was detrimental to competition for foreign companies. In some instances, companies reported a lack of clarity in certain tender processes.

Angola is neither a Party to the WTO Agreement on Government Procurement nor an observer to the WTO Committee on Government Procurement.

## OTHER BARRIERS

### Bribery and Corruption

Levels of corruption and bribery have declined, but corruption remained prevalent in Angola due to a lack of uniform implementation of anticorruption laws and an inadequately trained civil service, among other reasons.

The Criminal Law and Criminal Procedure Codes (Law No. 38/20 and Law No. 39/20) on bribery and corruption entered into force on February 9, 2021. Notable changes include corporate criminal liability, harsh penalties for corruption of public officials, criminalization of private corruption, and provisions for seizure of proceeds of a crime, among others. The law also contains provisions that criminalize bribery of national and foreign public officials; seek an appropriate balance between immunities and the ability to effectively investigate, prosecute, and adjudicate offences; enhance cooperation within local law enforcement authorities; and, designate a central anticorruption authority.

Enforcement of anticorruption laws remained inadequate. The United States and the international community have engaged in anticorruption initiatives to help Angola attain its anticorruption objectives. The U.S. Department of Treasury provided technical assistance to the Angola Central Bank (BNA) to increase capacity to combat money laundering and terrorist financing.

In June 2023, the Financial Action Task Force regional body, the Eastern and Southern Africa Anti-Money Laundering Group, conducted an interim mutual evaluation report and identified fundamental weaknesses in Angola's anti–money laundering and countering the financing of terrorism (AML/CFT) system. Deficiencies in AML/CFT cited include a lack of capacity in medium and small banks to implement targeted financial sanctions, a lack of bank capacity to determine the identity of the beneficial owner of accounts, and limited prosecutions for money laundering offenses.

### Foreign Exchange

Angola's dependence on oil and gas production meant that activity in the sector heavily influenced the availability of foreign exchange. Foreign exchange availability has improved in major economic sectors but remained inadequate for individuals and small and medium-sized businesses as a result of limited liquidity, which created delays and hurdles for the importation of goods and payment of services. As of December 2023, Angola's currency had depreciated nearly 40 percent since the beginning of the year due to a shortage of U.S. dollars in the foreign exchange market. The BNA issued Notice 3/2023 on March 1, 2023, stipulating that individual Angolans may transfer up to $250,000 abroad each year.

On December 28, 2023, the Angolan Government reintroduced the Special Contribution for Foreign Exchange Operations (CEOC), targeting transfers in foreign currency outside of Angola, as part of the 2024 budget law. This levy came into effect on January 1, 2024 and applied to transactions such as technical assistance, service provision, consultancy, management, or unilateral transactions, with rates that were set at 2.5 percent for individuals and 10 percent for legal entities. Exemptions from the CEOC included payments for health and education expenses (if paid directly to the institutions' bank accounts), transfers of dividends, and repayments of loan capital and associated interest. The CEOC aimed to regulate foreign exchange operations more tightly, ensuring a fair contribution from transactions impacting Angola's financial reserves.

**Business Licensing**

Law No. 26/21 of October 2021 transferred the authority to license business activity from provincial governments and municipal administrations to the Angolan President. The law also expanded business licensing eligibility. Commercial stakeholders have expressed concern that the transfer of authority could create dependence on higher governmental powers to authorize commercial activity.

# ARAB LEAGUE

The 22 Arab League members are the Palestinian Authority and the following countries: Algeria, Bahrain, Comoros, Djibouti, Egypt, Iraq, Jordan, Kuwait, Lebanon, Libya, Mauritania, Morocco, Oman, Qatar, Saudi Arabia, Somalia, Sudan, Syria, Tunisia, the United Arab Emirates, and Yemen. The effect of the Arab League's boycott of Israeli companies and Israeli-made goods (originally implemented in 1948) on U.S. trade and investment in the Middle East and North Africa varies from country to country. Efforts by various Arab League members to enforce the boycott have had an extremely limited practical effect overall on U.S. trade and investment ties with many key Arab League countries.

The U.S. Departments of Commerce and Treasury and the USTR monitor boycott policies and practices of Arab League members, and, aided by U.S. embassies, lend advocacy support to firms facing boycott-related pressures. On February 16, 2024, the U.S. Department of Treasury published the list of countries which require or may require participation in, or cooperation with, an international boycott (within the meaning of section 999(b)(3) of the Internal Revenue Code of 1986). The list included Iraq, Kuwait, Lebanon, Libya, Qatar, Saudi Arabia, Syria, and Yemen.

Arab League members that implement boycotts that pose a potential barrier to the United States include:

**IRAQ:** As a matter of policy, Iraq does not adhere to the Arab League boycott. Most Iraqi ministries and state-owned enterprises have agreed not to comply with or have rescinded regulations enforcing the boycott, following a 2009 Council of Ministers decision to cease boycott-related implementation practices. However, individual Iraqi Government officials and ministries continue to violate that policy. The Ministry of Health's procurement arm (Kimadia) was among the government entities that still issued boycott-related requests.

**QATAR:** Qatar has a boycott law, but the extent to which the government enforces it is unclear. Although Qatar renounced implementation of the boycott of U.S. firms that do business in Israel (the secondary and tertiary boycott) in 1994, U.S. firms and their subsidiaries continue to report receiving boycott-related requests from public Qatari companies. In those instances, U.S. companies have made efforts to substitute alternative language.

**YEMEN:** Although Yemen renounced observance of the secondary and tertiary aspects of the boycott in 1995, in the years since, Yemen has continued to enforce the primary boycott and certain aspects of the secondary and tertiary boycotts. Ongoing political turmoil in the country has made it impossible to ascertain current official Yemeni attitudes toward the boycott.

# ARGENTINA

## TRADE AGREEMENTS

**The United States–Argentina Trade and Investment Framework Agreement**

The United States and Argentina signed a Trade and Investment Framework Agreement on March 23, 2016. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Argentina.

## IMPORT POLICIES

**Tariffs and Taxes**

### Tariffs

Argentina's average Most-Favored-Nation (MFN) applied tariff rate was 13.4 percent in 2023 (latest data available). Argentina's average MFN applied tariff rate was 10.3 percent for agricultural products and 13.8 percent for non-agricultural products in 2023 (latest data available). Argentina has bound 100 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 31.8 percent. Argentina reduced tariff rates on 113 tariff lines between January and September 2024. In October 2023, Argentina raised the tariff rate on whisky to 35 percent, while the tariff on all other alcoholic beverages remains at 12 percent.

Argentina is a founding member of the Southern Common Market (MERCOSUR), formed in 1991, which also comprises Brazil, Bolivia, Paraguay, and Uruguay. On July 5, 2024, Bolivia promulgated its law to become a full member, and it is in the process of incorporating MERCOSUR's regulations. MERCOSUR's Common External Tariff (CET) ranges from zero percent to 35.0 percent *ad valorem*. In July 2022, MERCOSUR countries agreed to a 10 percent reduction of the CET for over 80 percent of product lines. The decision reduced the block's average CET to 10.3 percent and its weighted average to 9.5 percent. Any good imported into Argentina (not including free trade zones) is subject to the payment of the CET to Argentina's customs authority. If the product is then re-exported to another MERCOSUR country, the CET must be paid again to the second country. MERCOSUR approved a Common Customs Code (CCC) in 2010 and launched a plan to eliminate the double application of the CET within MERCOSUR in 2021. However, only Argentina has ratified the CCC, therefore it has not yet taken effect.

### Taxes

Argentina maintains a variety of taxes on, and tax exemptions for, imported goods. On December 23, 2019, the Argentine Congress passed Public Emergency Law 27541, raising to 3 percent the rate of the statistical tax, a fee charged on goods imported for consumption. Temporary imports, inputs used to produce goods for export, and imported goods for scientific and technological research are exempted from this tax. Pursuant to Decree 1140/2024, the 3 percent statistical tax rate was extended until December 31, 2027.

Argentina's tax collection processes burden imports by effectively requiring advance payment of income taxes. When goods are imported, Argentina collects a percentage of the value of imports as income tax withholding to be applied to the importer's income taxes. In particular, an advance value-added tax (VAT), ranging from 10 percent to 20 percent, is paid by the importer, unless the goods are for personal use. In addition, the importer is responsible for an income tax withholding of 6 percent to 11 percent of the value

of the imported goods. Imports of consumer goods also have an additional advance VAT rate of 20 percent, and imports of capital goods have an additional 10 percent. Although some of these taxes on importation are reconciled after importation, in practice that takes a significant amount of time. In Argentina's inflationary environment, this advance payment system disproportionately burdens imports. Since 2022, the Argentine Government has required additional information to request the standard reimbursement of VAT taxes after export, which has introduced additional delays to the process, elevating costs and uncertainty for trade operations.

## Non-Tariff Barriers

### Import Bans

Argentina prohibits the importation of many used capital goods. Under the Argentina–Brazil Bilateral Automobile Pact, Argentina bans the importation of used self-propelled agricultural machinery unless it is imported to be rebuilt in-country. Argentina also prohibits the importation and sale of used or retreaded tires (but in some cases allows remolded tires); most used or refurbished medical equipment, including imaging equipment; and used automotive parts.

Argentina generally restricts or prohibits the importation of any remanufactured good, such as remanufactured automotive parts, earthmoving equipment, medical equipment, and information and communications technology products. In the case of remanufactured medical goods, imports are further restricted by the requirement that the importer of record must be the end user, such as a hospital, doctor, or clinic. These parties are generally not accustomed to importing and are not typically registered as importers.

### Import Restrictions

Domestic legislation requires compliance with strict conditions on the entry of those used capital goods that are not prohibited from being imported, as follows: (1) used capital goods can only be imported directly by the end user; (2) overseas reconditioning of goods is allowed only if performed by the original manufacturer, and third-party technical appraisals are not permitted; (3) local reconditioning of the good is subject to technical appraisal to be performed only by the state-run Institute of Industrial Technology, except for aircraft-related items; (4) imported used capital goods cannot be transferred (sold or donated) for a period of four years; and (5) except for a short list of products exempted by Decree 406/2019, and regardless of where the reconditioning takes place, the Argentine Customs Authority requires the presentation of a "Certificate of Import of Used Capital Goods" at the time of importation. From 2019 through 2024, most imported goods and services were subject to taxes ranging from 7.5 percent to 30.0 percent, under the Por una Argentina Inclusiva y Solidaria (PAIS) tax regime, making foreign goods and services significantly less competitive in the Argentine market. The Emergency Law establishing this tax expired on December 23, 2024, and the government did not renew it. Since late 2022, pursuant to General Resolution 5272/2022, some purchases also are subject to an advance payment of the personal asset tax equal to 30 percent of the price of the good or service.

Resolution 909/1994 places restrictions on the importation of certain used goods for consumption, such as parts and components that are not used in the manufacture of other products. The list imposes import tariffs or other restrictions on goods, including electronic and recording equipment; railroad vehicles and other railroad parts; optic, photography, and filming equipment; tractors; buses; aircraft; and ships.

### Import Licensing

Argentina eliminated the non-automatic import licensing requirements that had been in place since 2020 and established, on December 21, 2023, a new Statistical System of Imports (SEDI), which serves as a

platform to record trade data. The United States will continue to monitor Argentina's import requirements and encourage transparency and predictability in their administration.

**Foreign Exchange Market Access for Imports**

Notwithstanding significant improvements to payment terms, importers are still limited in when they can access the foreign exchange market to pay invoices for imported goods and services. Starting August 1, 2024, Argentina's Central Bank (BCRA) reduced payment terms for imports, from 120 days (in four monthly installments equivalent to 25 percent) to 60 days (in two installments); subsequently, effective October 21, 2024, the BCRA reduced import payment terms to 30 days after the shipment's registered arrival date in Argentina. The regulation equally applies to all goods of the economy, and all companies, regardless of size, except for specific exceptions in energy, mining, and freight, among other industries, which have immediate access to the foreign exchange market to pay for imports. The remaining restrictions on paying foreign currency invoices require inter-company negotiations or access to credit by the importing party, increasing transaction costs for imported goods and services. Businesses often need to pay an advance and cannot rely on inter-company transfers to make payments from other jurisdictions.

**Customs Barriers and Trade Facilitation**

On October 10, 2024, in General Resolution 5582, Argentina revoked the use of reference prices for goods that originate in, or are imported from, specified countries for customs valuation purposes. Prior to this measure, if a good was imported and the invoice price was lower than the reference price, Argentina required importers to obtain an authenticated invoice.

Over the course of 2024, the Ministry of Economy issued numerous resolutions to facilitate international trade by reducing duplicative or burdensome processes and registries in import and customs procedures, and by reducing some quality control requirements in line with international norms. This included eliminating the "economic and financial capacity" analysis and approval for importers, eliminating the automatic "red channel" in customs for goods subject to antidumping, and reducing some safety certifications for products such as bicycles and textiles.

**Consularization**

Argentina imposes costly and time-consuming consularization requirements on import documentation, a practice at odds with the current trend in customs practice. Shipments to Argentina require commercial invoices and packing lists to be legalized by the Argentine consulate in the country of export. Consulates will only legalize a commercial document after it has been signed by a Chamber of Commerce that is recognized by the relevant consulate. Furthermore, Argentina requires certificates of origin that must be authenticated by an Argentine Embassy or consulate or carry a U.S. Chamber of Commerce seal.

## SANITARY AND PHYTOSANITARY BARRIERS

### Live Cattle

Argentina banned imports of U.S. cattle and beef products in 2002 due to purported concerns regarding bovine spongiform encephalopathy (BSE). Although the market reopened to U.S. beef in 2018, it remains closed to U.S. live cattle, pending continued technical level engagement between the United States and Argentina on a mutually agreeable sanitary certificate.

## INTELLECTUAL PROPERTY PROTECTION

Argentina remained on the Priority Watch List in the 2024 Special 301 Report. The situation for innovators in the pharmaceutical and agrochemical sectors presents significant challenges. First, the scope of patentable subject matter is significantly restricted under Argentine law. Second, current policies provide inadequate protection against the unfair commercial use and unauthorized disclosure of undisclosed test and other data submitted to the Argentine Government in conjunction with its lengthy marketing approval process. The United States urges Argentina to ensure transparency and due process in the protection of geographical indications (GIs) and to ensure that the grant of GI protection does not deprive interested parties of the ability to use common names, particularly as Argentina proceeds with the European Union–MERCOSUR Trade Agreement. In addition, the backlog continues for patent applications for pharmaceuticals and biosimilar products, resulting in unreasonable delays for these products.

Enforcing intellectual property rights in Argentina continues to prove challenging, as counterfeit and pirated goods remain widely available. The physical markets of La Salada and Barrio Once are both listed in the 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List). For example, La Salada in Buenos Aires, one of the largest black markets for counterfeit and pirated goods in Argentina, continues to sell counterfeit products online. Furthermore, the existing legal regime and weak enforcement hinder the ability of rights holders, law enforcement, and prosecutors to halt, through legal action, the growth of illegal markets, both online and physical.

## SERVICES BARRIERS

Similar to goods importers, services suppliers are subject to restrictions on their ability to access the foreign exchange market. At the same time, pursuant to Decree 70/2023 issued December 21, 2023, Argentina no longer requires import authorization for imports of services and eliminated the electronic system for requesting such authorizations.

### Audiovisual Services

Argentina's Media Law imposes production requirements on advertising and publicity materials. The Media Law also establishes broadcast content requirements on companies with radio licenses (particularly for news and music) and on private television operators. On October 23, 2024, pursuant to Resolution 1094/2024, the Telecommunications Regulator (ENACOM) revoked the requirement established in the Media Law obliging cable TV operators to broadcast national news content.

### Telecommunications Services

In July 2024, ENACOM issued resolution 13/2024, revoking all price controls on information and communication technology (ICT) services. Previously, having classified fixed and mobile telephone services, Internet access services, and pay television service as "essential and strategic public services" and subject to rate regulation in 2020, ENACOM had established price controls on ICT services at rates below inflation, undermining competition and discouraging investment in this sector.

# AUSTRALIA

## TRADE AGREEMENTS

**The United States–Australia Free Trade Agreement**

The United States–Australia Free Trade Agreement (FTA) entered into force on January 1, 2005. Under this agreement, as of January 1, 2015, Australia provides duty-free access to all U.S. exports. The United States and Australia meet periodically to review the implementation and functioning of the FTA and to address outstanding issues.

## SANITARY AND PHYTOSANITARY BARRIERS

**Animal Health**

### Beef

Australia requires completion of a complex approval process before it will permit the importation of bovine products from a country that has reported any indigenous cases of bovine spongiform encephalopathy (BSE). In 2003, Australia closed its market to U.S. beef after the detection of BSE in the United States. In May 2018, Australia lifted its ban on heat-treated, shelf-stable beef products from the United States. However, Australia's market remains closed to fresh U.S. beef and beef products. The United States and Australia held a series of technical discussions to address outstanding differences, and the United States continues to seek full market access for fresh U.S. beef and beef products.

### Pork

Pork and pork products are the third-leading U.S. agricultural export to Australia, valued at approximately $233.5 million in 2023. However, due to Australia's stated concerns about porcine reproductive and respiratory syndrome (PRRS) and post-weaning multi-systemic wasting syndrome (PMWS), Australia does not permit imports of fresh/chilled pork and bone-in products from the United States. The United States has provided Australia with scientific evidence demonstrating the safety of U.S. pork products; however, the issue remains unresolved. Access to the Australian market for fresh/chilled/frozen pork, bone-in pork, and pork products remains a high priority for the United States.

### Poultry

Australia prohibits imports of uncooked poultry meat from all countries except New Zealand. While cooked poultry meat products may be imported, current import requirements (as set out in an import risk analysis) mandate that imported poultry meat products be cooked to a minimum core temperature of 74 degrees Celsius for 165 minutes or the equivalent. This cooking temperature is not suitable for prepared deli meats, resulting in a significant barrier for cooked poultry products that would be suitable for sale in restaurants or delicatessens. Since 2012, the United States and Australia have exchanged technical information to attempt to resolve the issue. The United States has identified this issue as a high priority and will continue to work with Australia to gain meaningful commercial market access for cooked poultry meat.

### Plant Health

#### Apples and Pears

Australia prohibits the importation of apples and pears from the United States based on concerns regarding several pests. In November 2018, Australia announced it was commencing a new risk analysis for fresh apples from U.S. Pacific Northwest states. In October 2020, Australia published the draft risk analysis for a 90-day comment period. The United States provided comments in response to Australia's draft risk analysis for U.S. apples in January 2021 and the final risk analysis for U.S. Pacific Northwest apples was published on October 31, 2022. The United States continues to work with Australia to secure market access for U.S. apples.

Australia currently prohibits the importation of pears from the United States due to the bacterial disease fire blight. Australia is concerned that the disease could be transmitted to its domestic apple and pear crops. However, the United States has provided evidence to Australia that demonstrates that mature, symptomless pears do not support populations of the fire blight bacteria and are not part of the disease pathway.

## INTELLECTUAL PROPERTY PROTECTION

Under the FTA, Australia must notify a pharmaceutical product patent owner of a request for marketing approval by a third party for a product claimed by that patent owner. Australia must also provide measures in its marketing approval process to prevent persons other than the patent owner from marketing a patented product during the patent term. U.S. and Australian pharmaceutical companies have expressed concerns about delays in this notification process. The United States has also raised concerns about certain provisions in Australian law regarding potential civil damages in cases where a patent owner seeks a preliminary injunction. The United States will continue to monitor these issues.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

### Mandatory Bargaining Code

On March 2, 2021, the Australian Government passed the Treasury Laws Amendment (News Media and Digital Platforms Mandatory Bargaining Code) Act 2021 (Bargaining Code). Under the Bargaining Code, designated platform services companies are required to engage in negotiations with registered Australian news media businesses to pay the news businesses for content accessed via certain services offered on the companies' digital platforms. In December 2024, the Government announced its intent to tighten the rules surrounding the Bargaining Code, including by introducing a financial penalty for designated platforms that do not reach or renew commercial agreements. The United States continues to monitor this issue.

## SERVICES BARRIERS

### Audiovisual Services

Australia is considering imposing Australian screen content requirements on streaming video services as part of its National Cultural Policy. The Policy, published in January 2023, recommends that the Australian Government introduce "requirements for Australian screen content on streaming platforms to ensure continued access to local stories." The Australian Government has consulted on potential models and intends to introduce legislation codifying the selected model ahead of the federal election, which must be held by May 2025. The United States will continue to monitor this issue to ensure Australia's compliance with its FTA obligations.

## INVESTMENT BARRIERS

In October 2019, a parliamentary legislative committee of the New South Wales (NSW) government recommended that the NSW government address the issue of compensation for certain investors, including U.S. shareholders, in a mining project whose operating license was canceled in 2014. When canceling the license, the NSW government also passed legislation precluding the payment of compensation relating to such cancellation. To date, the NSW government has not acted on the parliamentary committee's recommendation to provide shareholders, including U.S. investors, with recourse to seek compensation.

# BANGLADESH

## TRADE AGREEMENTS

**<u>The United States–Bangladesh Trade and Investment Framework Agreement</u>**

The United States and Bangladesh signed a Trade and Investment Cooperation Forum Agreement (TICFA) on November 25, 2013. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Bangladesh.

## IMPORT POLICIES

Bangladesh's import policies are outlined in the Import Policy Order (IPO) 2021-24 issued by the Ministry of Commerce (MOC). The IPO outlines all import-related policies in seven chapters for agricultural and non-agricultural goods. The IPO has two lists: the "List of Controlled Goods" and the "List of Prohibited Goods."

**<u>Tariffs</u>**

Bangladesh's average Most-Favored-Nation (MFN) applied tariff rate was 14.1 percent in 2023 (latest data available). Bangladesh's average MFN applied tariff rate was 17.7 percent for agricultural products and 13.5 percent for non-agricultural products in 2023 (latest data available). Bangladesh has bound 17.6 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 155.1 percent.

**<u>Non-Tariff Barriers</u>**

**Customs Barriers and Trade Facilitation**

Bangladesh ratified the WTO Trade Facilitation Agreement (TFA) in September 2016. Bangladesh has not yet submitted its transparency notifications related to import, export, and transit regulations. These notifications were due to the WTO on December 31, 2023, according to Bangladesh's self-designated TFA implementation schedule.

Bangladesh has not notified its customs valuation legislation to the WTO and has not yet responded to the Checklist of Issues describing how the WTO Customs Valuation Agreement is being implemented.

## GOVERNMENT PROCUREMENT

Government procurement is primarily undertaken through public tenders under the Public Procurement Act of 2006 and conducted by the Central Procurement Technical Unit. Bangladesh publicly subscribes to principles of international competitive bidding; however, charges of corruption have been very common. Bangladesh has launched a national electronic government procurement portal, but U.S. stakeholders have raised concerns about the use of outdated technical specifications, the structuring of specifications to favor preferred bidders, and a lack of overall transparency in public tenders. Several U.S. companies have claimed that their foreign competitors often use their local partners to influence the procurement process and to block awards to otherwise competitive U.S. company bids. U.S. companies have reported instances of alleged bid rigging in government tenders in Bangladesh. U.S. companies have also alleged the use of bribery, anticompetitive practices, and a lack of transparency in the bidding process, all of which

disadvantage U.S. companies' bidding on government tenders. Bangladesh's interim government, which was formed in August 2024 and will remain in office until general elections are held likely in late 2025 or early 2026, has affirmed a commitment to making reforms that would facilitate open tenders and transparent procurement, while suspending negotiations the former regime was pursuing directly.

Bangladesh is neither a Party to the WTO Agreement on Government Procurement (GPA) nor an observer to the WTO Committee on Government Procurement.

## INTELLECTUAL PROPERTY PROTECTION

Bangladesh continues to lack adequate intellectual property (IP) protection and enforcement, due in part to the Government devoting limited resources towards IP protection and enforcement, and counterfeit and pirated goods are readily available. A number of U.S. stakeholders have reported increases in potential IP violations across industries, including consumer goods, apparel, pharmaceutical, and software industries. Stakeholders also report a growing trend of Bangladesh serving as a source country for counterfeits distributed globally. The lack of investigative resources and expertise of the police and their reluctance to initiate independent investigations has further impeded IP right holders' ability to enforce their rights. In addition, IP right holders have raised concerns about the courts' ability to adjudicate IP cases fairly.

Bangladesh has taken some steps in recent years to improve IP protection through legislative reforms, including the passing of a new patent law in April 2022, which was further revised in September 2023, followed by copyright amendments in October 2023, and the enactment of the Industrial Design Act in July 2023. However, the effectiveness of these changes remains uncertain since the implementing rules have yet to be finalized. Additionally, the lack of stakeholder interaction and a public comment process in the development of these reforms remains a concern. Bangladesh continues to lack transparent rulemaking processes that include seeking input from stakeholders in order to address the gaps in IP protection and make meaningful improvements to its IP regime.

To strengthen Bangladesh's IP regime, better coordination among enforcement authorities and other government institutions is crucial. These include Customs, the Office of the Attorney General, the Copyright Office, the Bangladesh Investment Development Authority (BIDA), and the Department of Patents, Designs, and Trademarks (DPDT). In addition, customs officials, police, and the judiciary would benefit from participating in available training opportunities as a means of improving Bangladesh's IP rights enforcement.

Recognizing the challenges faced by Bangladesh, the United States continues to engage through the TICFA and has provided IP-related technical assistance and capacity building focused on issues such as copyright, trademarks, geographical indications (GI) and enforcement.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

### Internet Services

The Information and Communication Technology Act of 2006, amended in 2013, authorizes the Government of Bangladesh to access any computer system for the purpose of obtaining any information or data, and to intercept information transmitted through any computer resource. Under this law, Bangladesh may also prohibit the transmission of any data or voice call and censor online communications.

In February 2022, the Bangladesh Telecommunications Regulatory Commission (BTRC) published the Regulation for Digital, Social Media and Over the Top (OTT) Platforms, 2021. The regulations were

presented in their final form to a subdivision of the Supreme Court of Bangladesh on October 19, 2022. The regulations are a content governance framework for digital, social media, and media platforms operating in the country. The framework seeks to introduce traceability within end-to-end encrypted services. Industry and civil society stakeholders have expressed concerns that the regulations will grant government authorities sweeping powers to dictate online content with the threat of criminal liability for firms and employees deemed noncompliant.

**Personal Data Protection Regulation**

The Information and Communication Technology Division (ICT Division) of the Ministry of Posts, Telecommunications and Information Technology has developed the Personal Data Protection Act (formerly the Data Protection Act), which received in-principle approval from the cabinet in November 2023. On January 21, 2025, the Ministry published a new draft bill, which was subsequently retracted. If adopted, the latest version of the law would apply to the collection, processing, use, and sharing of data of individuals within Bangladesh, as well as data outside Bangladesh that is related to citizens of, or business carried out in, Bangladesh. Concerns remain over data localization requirements on "classified data," which could also allow access to data by Bangladeshi law enforcement. The most recent draft was advanced with minimal stakeholder consultation, raising concerns around transparency in rulemaking.

**Cybersecurity**

In September 2023, the Bangladesh Parliament passed the Cyber Security Act of 2023 (CSA), replacing the Digital Security Act of 2018. The law, like its predecessor, criminalizes certain forms of free expression by allowing for court cases to be brought against people for online posts. On December 3, 2024, the interim government approved a draft Cyber Protection Ordinance to replace the CSA. The ordinance will have the full force of law if ratified by the next Parliament.

**Shutdowns and Other Threats to the Open Internet**

Since 2015, Bangladesh has regularly imposed Internet shutdowns that restrict access to information and services, disrupting commercial operations, and thereby undermining a free and open Internet and impeding trade in the digital economy. The BTRC ordered mobile operators to limit data transmissions for political reasons on several occasions in 2019, 2020, and 2023 ahead of politically sensitive events, including local and national-level elections. The BTRC ordered mobile operators to block all services in the Rohingya refugee camps in Cox's Bazar, except for voice calls, from September 2019 until August 2020. During the July 2024 to August 2024 civil unrest that led to the change in government, the BTRC shut off all internet and mobile data in the country for a period of 10 days. A subsequent investigation by the interim government found this shutdown had occurred without judicial or administrative approval. The United States continues to monitor the impact of these events on U.S. trade and investment, including services exports.

# INVESTMENT BARRIERS

Bangladesh generally permits 100 percent foreign ownership in most sectors, but foreign ownership is subject to equity caps in certain sectors, including petroleum marketing, gas distribution, and telecommunications. Foreign investors must also receive a No Objection Certificate from the relevant government ministry in order to invest in 22 sectors, including banking, finance, and insurance; power generation and distribution; large-scale infrastructure projects; chemicals; and oil and natural gas. Bangladesh permits the repatriation of profits, revenue, dividends, and external payments, but U.S. and other foreign investors have raised concerns that the procedures and requirements for outbound transfers of

investment-related capital from Bangladesh remain cumbersome, lack transparency, and often result in significant delays, with some companies waiting over a year for approvals of their repatriation applications. U.S. companies seeking remittances have also reported significant delays in securing required approvals from regulators, which are required before companies can seek central bank clearance. Bangladesh's interim government has agreed to enter into formal repayment agreements with U.S. companies with outstanding arrears and has committed to improving bureaucratic procedures for approving the repatriation of investment-related capital, which the United States will continue to monitor.

## SUBSIDIES

Bangladesh maintains a range of agricultural subsidies but made small reductions in subsidies for the 2024-2025 budget year. The subsidies allow grain to be purchased at a support price, and reduce the price of production inputs for producers, including for non-product-specific support through subsidized fertilizers, diesel fuel, electricity for irrigation, and agricultural machinery. Support for diesel fuel and agricultural machinery has yet to be notified to the WTO Committee on Agriculture. The subsidized fertilizer is distributed through a controlled channel, which keeps prices reasonably stable. In addition, Bangladesh provides export cash incentives for a variety of agricultural products, including vegetables, fruits, and processed agricultural products. In 2023, Bangladesh notified a backlog of domestic support notifications through Fiscal Year 2020/2021 to the WTO Committee on Agriculture. The most recent export subsidy notifications cover Fiscal Year 2006/2007.

Bangladesh has never submitted a subsidies notification to the WTO Committee on Subsidies and Countervailing Measures. According to publicly available information from the Bangladesh Investment and Development Authority, industries exporting more than 80 percent of their goods, regardless of their locations (*i.e.*, within or outside of an export processing zone), can be exempted from income tax for 50 percent of their export earnings, provided that the industry is not already paying income tax at a reduced rate. Furthermore, exporters in certain sectors may be eligible for additional benefits in the form of a subsidy or cash incentive based on certain conditions. Other publicly available information indicates that exporters in 43 sectors receive cash incentives, ranging from 1 percent to 20 percent of the export value, as long as the exported product contains at least 30 percent domestic value added. Bangladesh is currently excepted from the WTO Agreement on Subsidies and Countervailing Measures prohibition on export subsidies by virtue of its status as a least developed country (LDC). Bangladesh continues to support proposals that would allow a WTO Member to continue to benefit from this exception even after it graduates from LDC status.

## LABOR

In 2013, the United States suspended all of Bangladesh's tariff benefits under the Generalized System of Preferences (GSP) program due to Bangladesh's failure to meet statutory eligibility requirements related to worker rights, particularly with regard to acceptable conditions of work in the ready-made garment sector, including fire and building safety, and freedom of association. As of December 31, 2024, Bangladesh remained ineligible for duty-free treatment under GSP.

During 2024, the United States Government developed an 11-point Labor Action Plan for Bangladesh, detailing actions the Government of Bangladesh would need take to demonstrate that it is taking steps to meet the worker rights eligibility criteria for the GSP program. The Labor Action Plan focuses on improving the ability of workers to form and join independent trade unions, enhancing accountability for violence against workers, and enforcing health and safety regulations through improved labor inspection. The United States Government delivered the Labor Action Plan to the Government of Bangladesh during the April 2024 TICFA intersessional meeting in Dhaka. The interim government recognizes labor as one

of its top three priorities, and the United States Government intends to continue engagement on workers' rights.

## OTHER BARRIERS

### Bribery and Corruption

Corruption is a pervasive and long-standing problem in Bangladesh, and anticorruption law is inadequately enforced. The Code of Criminal Procedure, the Prevention of Corruption Act, the Penal Code, and the Money Laundering Prevention Act criminalize attempted corruption, extortion, active and passive bribery, bribery of foreign public officials, money laundering, and use of public resources or non-public state information for private gain. However, bribery and extortion in commercial dealings have been common features of business despite the illegality of facilitation payments and gifts. There have also been efforts to water down anti-corruption safeguards of government procurement rules. U.S. companies have complained about long delays in obtaining approval of licenses and bids as Bangladeshi Government officials seek bribes. The interim government has highlighted fighting corruption as one of its top reform priorities.

There have been continuous proposals to curb the independence of the Anti-Corruption Commission (ACC), the main institutional anticorruption watchdog. The Sarkari Chakori Ain Bill (Government Job Act), enacted in October 2018, requires the ACC to seek permission of the authorities concerned before arresting any government official and limits the ability of the ACC in investigating corruption allegations against government officials. While the ACC has increasingly pursued cases against government officials, mainly lower-level officials and some higher-level officials, there remains a large backlog of cases.

# BOLIVIA

## IMPORT POLICIES

### Tariffs

Bolivia's average Most-Favored-Nation (MFN) applied tariff rate was 11.8 percent in 2023 (latest data available). Bolivia's average MFN applied tariff rate for agricultural products was 13.2 percent and 11.5 percent for non-agricultural products in 2023 (latest data available). Bolivia has bound 100 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 40 percent.

Bolivia's MFN tariff structure consists of seven rates ranging from zero percent to 40 percent. The tariff rates are: zero percent for certain capital goods, such as machinery and equipment that are not produced locally or are considered essential for the development of strategic sectors, such as agriculture, mining, and infrastructure; 5 percent for other capital goods and inputs, generally applied to raw materials and some intermediate products required for production of final goods in country; 10 percent for most intermediate products, including production inputs, food items, and equipment; 15 percent for final consumer goods and finished products that compete with local production and a wide-range of other products imported for direct consumption, such as fruit, vegetables, and fish; and 20 percent to 40 percent for certain products related to sectors the Bolivian government protects due to local production, such as luxury goods, vehicles, certain types of textiles, and clothing. Bolivian law allows the government to raise tariffs if necessary to protect domestic industry or, alternatively, to lower tariffs if supplies run short.

In July 2024, Bolivia was approved for full membership in the Southern Common Market (MERCOSUR), formed in 1991, which also includes Argentina, Brazil, Paraguay, and Uruguay. As a result, the Bolivian Government will be required to adjust its tariff structure over the next four years.

### Non-Tariff Barriers

#### Import Bans

In 2023, Bolivia imposed import prohibitions on 33 tariff lines. Prohibited items include some types of vehicles and motor vehicles, in particular, vehicles using liquefied gas, used motor vehicles more than one year old, motor vehicles more than three years old used for the transport of more than 10 persons, and special-purpose motor vehicles more than five years old.

#### Customs Barriers and Trade Facilitation

Bolivia ratified the WTO Trade Facilitation Agreement (TFA) in January 2018. In September 2024, Bolivia submitted its transparency notifications related to: (1) import, export, and transit regulations; (2) the operation of the single window; (3) the use of customs brokers; and (4) customs contact points for the exchange of information. Those notifications were due to the WTO on February 22, 2017, according to Bolivia's self-designated TFA implementation schedule.

# TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

## Technical Barriers to Trade

### Cosmetics and Personal Care

Andean Community Resolution 2310, entered into force on December 17, 2024. This resolution includes technical regulations on labeling of cosmetic and personal care products and prohibits existing labels to comply with specific Andean Community labeling requirements.

## Sanitary and Phytosanitary Barriers

### Import Permits

The National Agricultural Health and Food Safety Service (SENASAG) is responsible for certifying the health safety status of products for domestic consumption, including imports, and for issuing sanitary and phytosanitary import permits. Importers have voiced concerns regarding SENASAG's transparency and with the inconsistent application of agricultural health and food safety standards and regulations.

SENASAG inspectors routinely use inconsistent and unclear criteria when evaluating food health and safety standards and reviewing supporting importation documents. A lack of transparency in the institution increases the uncertainty about whether products entering Bolivia will be examined using clear and consistent criteria. Bolivia's facility registration requirements for animal products (beef, pork, poultry, dairy, genetic material, and animal by-products) are more onerous than necessary to protect health, and SENASAG applies these requirements in an inconsistent manner. These practices have limited the ability for several U.S. agricultural exporters to gain market access to Bolivia, despite the demand for these products.

# GOVERNMENT PROCUREMENT

The Buy Bolivian (Compro Boliviano) program supports domestic production by giving preference margins to domestic goods or suppliers in government procurement.

Importers of foreign products can participate in procurements valued between $142,000 and $5.7 million only in cases where domestically-manufactured products and domestic service providers are unavailable or when the Bolivian Government does not initially select a domestic supplier. Foreign companies submitting tenders for government consultancy contracts are required to do so in association with a Bolivian company, although the Bolivian Government occasionally makes exceptions in strategic sectors. For national and international tenders, preference margins are from 10 percent to 25 percent for Bolivian inputs.

As a general matter, the tendering process is nontransparent and acts as a barrier to participation. Government requirements and the details of the tender are not always defined, and procurement notices are not always made public. For example, many of the state-owned companies, including the state-owned oil and gas company, Yacimientos Petrolíferos Fiscales Bolivianos, the state-owned electricity company, Empresa Nacional de Electricidad, and, the state lithium company, Yacimientos de Litio Bolivianos, are not required to publish tenders through the official procurement website, Sistema de Contrataciones Estatales. U.S. stakeholders have raised concerns that these state-owned companies are not required to follow the procedures established in the national procurement law. One U.S. company noted a Bolivian Government tender was prepared in such a way that only one specific company would be able to qualify.

Bolivia is neither a Party to the WTO Agreement on Government Procurement (GPA) nor an observer to the WTO Committee on Government Procurement.

## INTELLECTUAL PROPERTY PROTECTION

Bolivia remained on the Watch List in the 2024 Special 301 Report. The report noted that significant challenges continue with respect to adequate and effective intellectual property (IP) protection and enforcement. While certain Bolivian laws provide for the protection of copyrights, patents, and trademarks, they do not address trade secret protection. Significant challenges also persist with respect to widespread piracy and counterfeiting. The Special 301 Report again encouraged Bolivia to improve its weak protection and enforcement of IP. Bolivia's IP agency, Servicio Nacional de Propiedad Intelectual, signed a memorandum of understanding (MOU) with the United States Patent and Trademark Office in 2020 to help address Bolivia's challenges. However, the Bolivian administration that took office at the end of 2020 does not recognize the MOU.

## STATE-OWNED ENTERPRISES

In an effort to control key sectors of the economy, the Bolivian Government has made state-owned enterprises (SOEs) a major feature of the Bolivian economy. The government has obtained or maintained majority ownership in a number of companies in a long list of sectors including hydrocarbons, electricity, mining, and telecommunications. Bolivia has also created dozens of new public companies in "strategic" sectors such as food production, industrialization of natural resources, air travel, banking, and mining. U.S. stakeholders have expressed concern that these SOEs engage in unfair subsidized competition, constituting a significant barrier to investment.

The Bolivian Government owns the second-largest bank in Bolivia, Banco Union, which competes with U.S. providers of banking services. Other SOEs include: the Sugar Cane Company of San Buena Aventura; Bolivia's Industrialization Company of Gas and Oil; computer technology company QUIPUS; dairy processing company Lácteosbol; recycled paper company PAPELBOL; Brazil nut export company Empresa Boliviana de Alimentos; Bolivian national airline Boliviana de Aviación, the main operator in Bolivia; oil and gas company Yacimientos Petroliferos Fiscales Bolivianos; electricity company Empresa Nacional de Electricidad; and lithium company Yacimientos de Litio Bolivianos. Large SOEs such as these can acquire credit from the Central Bank at very low interest rates and on more convenient terms than non-SOEs, resulting in an unfair financial subsidy. The largest five SOEs alone owe the Central Bank $5.3 billion, more than double Bolivia's international reserves. In many cases, government entities are directed by the government to do business with SOEs.

The Bolivian Government grants ownership rights and controls the exploitation, exploration, and industrialization of natural resources through joint ventures between government entities or state-owned companies and public companies, communities, and private companies. No concessions or contracts may transfer ownership of hydrocarbon deposits to private or other interests.

# BRAZIL

## TRADE AGREEMENTS

**The United States–Brazil Agreement on Trade and Economic Cooperation**

The United States and Brazil signed the Agreement on Trade and Economic Cooperation (ATEC) on March 19, 2011. This agreement is the primary mechanism for discussions of trade and investment issues between the United States and Brazil.

On November 17, 2021, the Brazilian Congress ratified the 2020 United States–Brazil Protocol Regarding Trade Rules and Transparency, which entered into force on February 2, 2022. The Protocol updated the ATEC in the areas of anticorruption, good regulatory practices, and trade facilitation and customs administration. Implementation of the Protocol fosters a more transparent economic environment, reduces red tape, and improves regulatory processes.

## IMPORT POLICIES

**Tariffs and Taxes**

**Tariffs**

Brazil's average Most-Favored-Nation (MFN) applied tariff rate was 11.2 percent in 2023 (latest data available). Brazil's average MFN applied tariff rate was 8.1 percent for agricultural products and 11.7 percent for non-agricultural products in 2023 (latest data available). Brazil has bound 100 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 31.4 percent. Brazil's maximum bound tariff rate for non-agricultural products is 35 percent, and its maximum bound tariff rate for most agricultural products is 55 percent.

Brazil is a founding member of the Southern Common Market (MERCOSUR), formed in 1991, which also includes Argentina, Bolivia, Paraguay, and Uruguay. On July 5, 2024, Bolivia promulgated its law to become a full member, and it is in the process of incorporating MERCOSUR's regulations. The MERCOSUR Common External Tariff (CET) ranges from zero percent to 35.0 percent *ad valorem*. In July 2022, MERCOSUR countries agreed to a 10 percent reduction of the CET for over 80 percent of tariff lines. The decision reduced the block's average CET to 10.3 percent and its weighted average to 9.5 percent. Any good imported into Brazil (not including from free trade zones) is subject to payment of the CET to Brazil's customs authority. If the product is then re-exported to another MERCOSUR country, the CET must be paid again to the second country. MERCOSUR approved a Common Customs Code (CCC) in 2010 and launched a plan to eliminate the double application of the CET within MERCOSUR in 2021. However, only Argentina has ratified the CCC, therefore it has not yet taken effect. Although the Brazilian Congress approved the agreement in 2018, it has not been promulgated by the executive branch, which is necessary for ratification.

Brazil imposes relatively high tariffs on imports across a wide range of sectors, including automobiles, automotive parts, information technology and electronics, chemicals, plastics, industrial machinery, steel, and textiles and apparel. In addition, Brazil's bound rates are often much higher than its applied rates, and U.S. exporters face significant uncertainty in the Brazilian market because the government frequently modifies tariff rates within the flexibilities of MERCOSUR. The lack of predictability with regard to tariff rates makes it difficult for U.S. exporters to forecast the costs of doing business in Brazil.

*Ethanol Tariff*

Between 2011 and 2017, bilateral trade of ethanol between the United States and Brazil, the world's two largest producers and consumers of ethanol, was virtually duty free. However, between September 2017 and January 2022, Brazil imposed first a tariff-rate quota (TRQ) and then the MERCOSUR CET of 20 percent on all imports of ethanol, the vast majority of which the United States supplies. Although the tariff was below Brazil's WTO bound tariff rate of 35 percent, the TRQ and the CET have reduced previously robust bilateral trade of ethanol. Brazil temporarily suspended the tariff, effective March 23, 2022, but that suspension expired on January 31, 2023, when the tariff was reimposed at 16 percent. The tariff then increased to 18 percent in 2024. The United States continues to engage with Brazil to lower its ethanol tariff to provide reciprocal treatment for trade in ethanol between the United States and Brazil.

**Taxes**

Brazil imposes a 16.25 percent *ad valorem* Industrial Product Tax (IPI) on cachaça, a domestic distinctive product produced from sugarcane, while imposing a 19.5 percent *ad valorem* IPI on other alcoholic beverages, including imports from the United States.

In audiovisual services, Brazil imposes several taxes on foreign products that it does not apply equally to domestic products.

Brazil imposes a fixed tax on each foreign film released in theaters, foreign home entertainment products, foreign programming for broadcast television, and foreign content and foreign advertising released on cable and satellite channels. The taxes are significantly higher than the corresponding taxes levied on Brazilian products. In addition, 80 percent of the programming aired on "open broadcast" (non-cable) television channels must be Brazilian and foreign ownership in print media and "open broadcast" television is limited to 30 percent.

Remittances to foreign producers of audiovisual works are subject to a 25 percent income withholding tax. As an alternative to paying the full tax, producers can elect to invest 70 percent of the tax value in local independent productions. In addition, local distributors of foreign films are subject to a tax equal to 11 percent of remittances to the foreign producer or, alternatively, the distributor may invest an amount equal to 3 percent of the total remittances in local independent productions. This levy is also assessed on foreign-produced video and audio advertising.

## Non-Tariff Barriers

**Import Bans**

Brazil restricts the entry of certain types of remanufactured goods (*e.g.*, earthmoving equipment, automotive parts, and medical equipment). Brazil only allows the importation of such goods if an importer can provide evidence that the goods are not or cannot be produced domestically, or if they meet certain other limited exceptions.

With some exceptions, Brazil generally prohibits imports of used consumer goods, including automobiles, clothing, tires, medical equipment, and information and communications technology products.

### Import Licensing

Brazil has both automatic and non-automatic import licensing requirements. Brazil's non-automatic import licensing system covers imports of products that require authorization from specific ministries or agencies, such as agricultural commodities and beverages (Ministry of Agriculture, Livestock, and Supply (MAPA)) and pharmaceuticals (National Sanitary Regulatory Agency). A list of products subject to non-automatic import licensing procedures is available on the Secretariat of Foreign Trade's computerized documentation system, but specific information related to non-automatic import licensing requirements and explanations for rejections of non-automatic import license applications are not available. The lack of transparency surrounding these procedures is an impediment to U.S. exports. U.S. exporters of footwear and apparel and in the automotive sector have expressed concerns about these non-automatic licensing requirements. For automobiles, delays in issuing non-automatic import licenses negatively affect exports of U.S. automobile and automotive parts to Brazil.

### Customs Barriers and Trade Facilitation

U.S. companies continue to complain of inconsistent documentation requirements for the importation of certain types of goods, such as heavy equipment. These documentation requirements apply even if imports are on a temporary basis and are destined for use in other countries. In January 2022, Brazil changed the documentation requirements for temporary admission of goods, making it difficult to bring samples, equipment, or displays for exhibitions into Brazil without paying significant customs duties.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

### Technical Barriers to Trade

### Biofuels Regulations

Brazil's national biofuels policy, "RenovaBio," promotes the development and use of biofuels through the creation of a carbon credit market to offset greenhouse gas emissions. Under the program's current rules, non-Brazilian producers of biofuels are ineligible to participate in and qualify for carbon credits under the program. The United States continues to engage with Brazil, including through formal U.S. comments on Brazil's recent draft revisions to RenovaBio, to urge Brazil to revise its regulations to allow U.S. producers to be eligible for equal treatment under the program.

### Wine Regulations

Brazil requires duplicative documentation for imports of wine. Technical Regulation No. 75 of December 31, 2019, requires that imported wine have both a certificate of analysis and an import inspection pre-certification report generated by a Brazilian laboratory upon importation. The United States continues to monitor Brazil's pending updates to its wine regulations, specifically regarding export certification and laboratory testing requirements for wine products.

### Telecommunications Products

Effective December 2021, Brazil's telecommunications agency (ANATEL) established approval requirements as a prerequisite for importing telecommunications products for usage and sale, with exceptions for products entering the country for demonstration, self-use, scientific purposes, or manufacturing of exports. Approval must be obtained prior to the product's entry into the country.

**Sanitary and Phytosanitary Barriers**

**Pork**

In a Joint Statement issued by the White House on March 19, 2019, the United States and Brazil agreed to science-based conditions to open Brazil's market to U.S. pork. However, Brazil's market is still closed to U.S. fresh and frozen pork due to Brazil's concerns that pork products imported into the United States from the European Union increase risks associated with African Swine Fever. Brazil has not provided scientific evidence that supports the ban and the ban appears to be inconsistent with World Organization for Animal Health international standards. Discussions between the U.S. Department of Agriculture and MAPA are ongoing but have yet to establish access for U.S. pork exports to Brazil.

# GOVERNMENT PROCUREMENT

Although Brazil has taken steps to make its procurement market more transparent, restrictions and domestic preferences remain. For example, Brazilian state enterprises may only subcontract services to a foreign firm if domestic expertise is unavailable and foreign firms may only bid to provide technical services if there are no qualified Brazilian firms. Brazil also requires procurement contracts, particularly in the health and defense sectors, to contain offset requirements for foreign suppliers, which include domestic manufacturing or co-production requirements and technology transfer.

Although Brazil has required offsets for defense trade since the 1970s, in 2023, the Ministry of Defense published the new Defense Technological, Industrial and Commercial Offset Policy - PComTIC Defesa (Ordinance GM-MD No. 3,990, of August 3, 2023), which imposes further obligations to establish cooperation agreements for all imports of defense products worth more than $50 million. Law 12,598/2012 for Strategic Defense Companies further provides preferential treatment mechanisms for domestic goods and suppliers in defense procurement.

Brazil is not a Party to the WTO Government Procurement Agreement (GPA), but has been an observer to the WTO Committee on Government Procurement since October 2017. Although Brazil applied for accession to the GPA in May 2020, the Brazilian Government withdrew its offer to accede to the agreement on May 30, 2023, noting that it did not want to impose limits on the government's purchasing power.

# INTELLECTUAL PROPERTY PROTECTION

Brazil remained on the Watch List in the 2024 Special 301 Report. Despite improvements in recent years, as outlined in that report, enforcement challenges continue, including the absence of deterrent-level penalties and high levels of counterfeiting and piracy online and in physical markets. The Rua 25 de Março area in São Paulo is listed in the 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List) for selling counterfeit and pirated goods. Deterrent-level penalties and increased emphasis on enforcement at the tri-border region between Argentina, Brazil, and Paraguay are critical to make sustained progress on these intellectual property concerns. Patent application pendency of almost seven years (and nine years for pharmaceutical products) has impacted the effective patent term. Also, pharmaceutical stakeholders remain concerned that Brazilian law and regulations do not provide for protection against unfair commercial use of undisclosed test results and other data generated to obtain marketing approval for pharmaceutical products for human use, although such protection is provided for veterinary and agricultural chemical products. The United States urges Brazil to ensure transparency and due process in the protection of geographical indications (GIs) and to ensure that the grant of GI protection

does not deprive interested parties of the ability to use common names, particularly as Brazil proceeds with the European Union–Mercosur Trade Agreement.

# SERVICES BARRIERS

**Audiovisual Services**

Law 12.485 of 2011 imposes screen content quotas on subscription television services by requiring every channel (both satellite and cable) to air at least three and a half hours per week of Brazilian programming during prime time and that one-third of all channels included in any television package be Brazilian. In addition, the law delegates significant programming and advertising regulatory authority to the national film industry development agency, which raises concerns about the impartiality of regulatory decisions.

Brazil also maintains domestic film quotas for theatrical screening and home video distribution.

**Express Delivery**

The Brazilian Government charges a flat 60 percent duty for all express shipments imported through the Simplified Customs Clearance process. The Simplified Customs Clearance process limits commercial shipments to $100,000 per importer per year. Moreover, Brazilian Customs has established express delivery maximum per-shipment value limits of $10,000 for exports and $3,000 for imports.

**Financial Services**

Brazil maintains reciprocity requirements for foreign banks and insurers to establish operations in Brazil. Foreign banks may establish subsidiaries, but Brazilian residents must be directly responsible for the administration of the financial institution. Since 1995, entry into the banking sector through the establishment of branches has not been permitted.

**Telecommunications Services**

**Satellites**

Brazil permits Brazilian-owned entities to acquire the exclusive right to operate a satellite and its associated frequencies from specific positions. However, foreign-licensed satellite operators may obtain only a nonexclusive right (a landing right) to provide service in Brazilian territory. ANATEL grants these landing rights for a fixed term of no longer than 15 years, after which the operator must reacquire the landing rights to continue providing services. Foreign operators are also required to pay higher annual landing fees than Brazilian firms.

# ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

**Network Usage Fees**

In 2023, ANATEL, opened a public consultation on proposed regulation of "value added services" and digital platforms. The consultation sought input on possible regulations on large content providers that offer services over broadband networks, including remuneration obligations and a "connectivity fund" funded by digital platforms in Brazil. U.S. stakeholders have raised concerns that the direct payments under the proposal could reinforce the dominance of the largest operators, and that fees could raise costs for end-users. ANATEL issued notification of a second consultation that concluded in May 2024.

**Personal Data Protection Regulation**

Brazil's General Law for the Protection of Personal Data (LGPD) includes provisions concerning restrictions on the transfer of personal data outside of Brazil. The regulations implementing these restrictions were published in August 2024, with a 12-month transition period for companies. Delayed implementation of approved mechanisms for international data transfers (*e.g.*, certifications, codes of conduct, and contractual clauses) has created uncertainty for businesses and obstacles to the routine processing and sharing of data for business purposes. The United States has encouraged Brazil to work closely with companies and organizations affected by the LGPD to resolve implementation and enforcement issues in a reasonable and consistent manner.

# BRUNEI DARUSSALAM

## TRADE AGREEMENTS

**The United States–Brunei Trade and Investment Framework Agreement**

The United States and Brunei Darussalam (Brunei) signed a Trade and Investment Framework Agreement (TIFA) on December 16, 2002. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Brunei.

## IMPORT POLICIES

**Tariffs and Taxes**

**Tariffs**

Brunei's average Most-Favored-Nation (MFN) applied tariff rate was 0.5 percent in 2023 (latest data available). Brunei's average MFN applied tariff rate was 0.1 percent for agricultural products and 0.6 percent for non-agricultural products in 2023 (latest data available). Brunei has bound 95.5 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 25.4 percent. Brunei's highest WTO bound tariff rate for non-tobacco products is 50 percent.

**Taxes**

In May 2023, Brunei expanded its 2017 beverage tax policy to include sweetened or flavored drinks with low sugar content, while excluding some beverages that contain added sugar. Some industry stakeholders advocate for a tiered tax structure that taxes all sugar-sweetened beverage categories equally on a tiered volumetric basis with respect to sugar content to incentivize reformulation to lower-sugar beverages.

## TECHNICAL BARRIERS TO TRADE

**Halal Import Requirements**

Brunei's Halal Certificate and Halal Label Order Amendment, enacted in May 2017, requires all businesses that produce, import, distribute, or serve food and beverages to obtain a halal certificate from the Islamic Religious Council of Brunei (MUIB) and to renew this certificate annually.

Under Brunei's Halal Meat Act, halal meat can be imported only by a person holding a halal import permit issued by the MUIB and an export permit issued by the exporting country. Prior to export, Bruneian Government inspectors must travel to slaughter facilities in the home country of the exporter to inspect the slaughter and processing operations. The Bruneian Government maintains a list of the foreign and local slaughtering centers (abattoirs) that have been inspected and declared fit for supplying meat that can be certified as halal. None of the 40 foreign slaughterhouses currently approved by the MUIB are located in the United States.

## OTHER BARRIERS

**Residency Requirement**

Under the Companies Act, 100 percent foreign-owned companies cannot locally incorporate in Brunei unless at least one of two directors of that locally incorporated company is a resident of Brunei. If a 100 percent foreign-owned company has more than two directors, then at least two must be residents of Brunei. The government may grant an exemption from this requirement, although it has granted none to date.

**Transparency**

In Brunei, the decision-making process regarding economic policies and regulations is centralized, including with respect to critical sectors like oil and gas, telecommunications, transportation, and energy generation and distribution. Brunei's centralized decision-making lacks public consultation mechanisms. Further, significant portions of these industries are owned by or under substantial control of the government. As a result, there is a lack of transparency with respect to such state-owned enterprises.

# CAMBODIA

## TRADE AGREEMENTS

**The United States–Cambodia Trade and Investment Framework Agreement**

The United States and Cambodia signed a Trade and Investment Framework Agreement on July 14, 2006. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Cambodia.

## IMPORT POLICIES

**Tariffs**

Cambodia's average Most-Favored-Nation (MFN) applied tariff rate was 9.4 percent in 2023 (latest data available). Cambodia's average MFN applied tariff rate was 11.9 percent for agricultural products and 9.0 percent for non-agricultural products in 2023 (latest data available). Cambodia has bound 100 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 19.3 percent.

Cambodia's highest applied tariff rate is 35 percent, which is imposed on several product categories, including a wide variety of prepared food products, bottled and canned beverages, table salt, paints and varnishes, cosmetic and skin care products, glass and glassware, electrical appliances, cars, furniture, and video games.

On June 6, 2023, Cambodia issued Sub-Decree 122 on the Adjustment of Customs Tariffs and Special Tax Rates on Certain Goods, applicable to sectors such as agriculture, transportation, healthcare, industry, and mining. The Sub-Decree went into effect July 1, 2023. Businesses and importers may check the new tariff rates on the Cambodian General Department of Customs and Excise website by using the relevant Harmonized System (HS) code.

The lack of detailed guidance about HS classification of products by customs officials remains a concern for U.S. stakeholders. Some importers claimed that, due to a lack of clear guidance, if a product could fall under multiple HS codes, Cambodian customs and excise officials will typically classify the product as falling within the HS code with a higher tariff rate.

## GOVERNMENT PROCUREMENT

Government procurement is often not transparent, and the Cambodian Government frequently provides short response times to public announcements of tenders, which are posted on the Ministry of Economy and Finance's website. For construction projects, only bidders registered with the Ministry are permitted to participate in tenders.

Irregularities in the government procurement process are common, despite a strict legal requirement for audits and inspections. Despite allegations of malfeasance at several ministries, the Cambodian Government has taken little action to investigate irregularities. In May 2023, the new Law on Public Procurement was promulgated to replace the 2012 law, introducing additional provisions to further regulate the management and implementation of all public procurements. U.S. stakeholders have not reported any noticeable changes to government procurement processes.

Cambodia is neither a Party to the WTO Agreement on Government Procurement nor an observer to the WTO Committee on Government Procurement.

## INTELLECTUAL PROPERTY PROTECTION

Despite efforts to raise intellectual property (IP) awareness, the sale of counterfeit and pirated goods remains commonplace in Cambodian markets, especially those frequented by tourists. The Central Market in Phnom Penh is included in the 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List). The rates of signal and cable piracy also remain high, and online sites purveying pirated music, films, electronic books, software, and television shows remain popular. In addition, legitimate film sales have been negatively affected as a result of the popularity of illegal cinemas that show pirated material.

Various Cambodian authorities that work on IP-related issues include the Interior Ministry's Anti-Economic Crime Police unit, the General Department of Customs and Excise of Cambodia (GDCE), the Consumer Protection Competition and Fraud Repression Directorate-General, the National Committee for Intellectual Property Rights, the Institute of Standards of Cambodia, the Ministry of Culture and Fine Arts, and the Ministry of Commerce. Some of these institutions have overlapping responsibilities with respect to IP-related issues. The Interior Ministry's Cambodia Counter Counterfeit Committee, which previously cracked down on counterfeit products, transferred that responsibility to the Anti-Economic Crime Police and now focuses on raising awareness only. Draft legislation to address the protection of trade secrets is under review by the Ministry of Commerce but has not been passed.

On September16 2024, the GDCE, which is part of the Ministry of Economy and Finance, introduced its online Intellectual Property Recordation System for right holders to record trademarks, copyrights, related rights, and geographical indications, as well as details about potential counterfeit goods. The system also supports the recordation of exclusive distributorships registered with the Ministry of Commerce.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

Cambodia passed an electronic commerce law in November 2019, which was fully implemented in May 2020. The law governs the conduct of electronic commerce within Cambodia and from overseas. Cambodia's National Assembly passed a sub-decree in February 2021 to establish a National Internet Gateway that would require all Internet traffic to be routed through a single node regulated by a government-appointed operator. Cambodia's implementation of the National Internet Gateway has been paused, but not officially cancelled. Both the private sector and human rights organizations have expressed concerns over the effect the National Internet Gateway could have on freedom and online commerce in Cambodia.

## INVESTMENT BARRIERS

Cambodia's constitution restricts the foreign ownership of land. A 2010 law allows the foreign ownership of property above the ground floor of a structure but stipulates that no more than 70 percent of a building may be foreign-owned and that foreigners may not own property within 30 kilometers of the national border. Foreign investors may only own land if the title is held by at least one Cambodian citizen or an entity with at least 51 percent Cambodian ownership.

Foreign investment in movie production, rice milling, and gemstone mining and processing is subject to local equity participation requirements.

While Cambodia has made significant progress in formalizing its tax regime and increasing tax revenues, some stakeholders question the General Department of Taxation's tax collection methods, including assessing some organizations with unexplained tax bills and freezing assets for failure to pay purported back taxes. Additional concerns range from surprise tax audits to a lack of stakeholder consultation when implementing new tax codes.

## OTHER BARRIERS

### Transparency

Despite the Cambodian Government's calls for public consultation on new draft regulations in recent years, some businesses have raised concerns with the lack of opportunity for meaningful stakeholder engagement. Some stakeholders have also expressed concerns regarding the short notice and lack of detailed public comment procedures for proposed laws and regulations.

Foods and health-related products are commonly regulated by multi-ministerial regulations called Joint-Prakas and are subject to review and approval by all ministries listed in the Joint-Prakas for aspects ranging from a product's registration to its sale. U.S. businesses have voiced concerns about a lack of clarity on each ministry's authority under the Joint-Prakas.

### Bribery and Corruption

Both foreign and local businesses have identified corruption in Cambodia as a major obstacle and a deterrent to investment. Cambodia's judiciary is viewed as one of the country's most corrupt institutions. In 2010, Cambodia adopted anticorruption legislation and established a national Anti-Corruption Unit (ACU) to undertake investigations, implement law enforcement measures, and conduct public outreach. Enforcement, however, remains inconsistent. U.S. businesses have noted that signing an anticorruption memorandum of understanding with the ACU has helped them to avoid paying "facilitation payments." However, businesses have noted that they still encounter red tape in obtaining licenses and permits.

Cambodia published official fees for all public services in 2012 in an effort to combat "facilitation payments;" however, that publication has not been updated, making it difficult to determine current public service fees. Some ministries publish service fees on their official websites, and others do not. On June 22, 2023, Cambodia rolled out the third phase of an online business registration platform, aimed to eliminate the need for cash payments and to reduce overall fees for public services. Despite covering over 20 ministries and state-run institutions, the platform still does not cover all ministries and relevant agencies.

# CANADA

## TRADE AGREEMENTS

**The United States–Mexico–Canada Agreement**

The United States–Mexico–Canada Agreement (USMCA) entered into force on July 1, 2020. The USMCA maintains the zero tariffs that were in place among the three countries under the North American Free Trade Agreement and modernized the agreement to include strong, enforceable labor and environmental obligations, ground-breaking provisions to combat non-market practices, and provisions covering small and medium-sized enterprises.

## IMPORT POLICIES

**Non-Tariff Barriers**

**Agricultural Supply Management**

Canada uses supply-management systems to regulate its dairy, chicken, turkey, and egg industries. Canada's supply-management system involves production quotas, producer-marketing boards to regulate price and supply, and tariff-rate quotas (TRQs) for imports. Canada's supply-management system severely limits the ability of U.S. producers to increase exports to Canada above TRQ levels and increases the prices that Canadians pay for dairy and poultry products. Under the current system, U.S. imports above quota levels are subject to prohibitively high tariffs (*e.g.*, 245 percent for cheese and 298 percent for butter).

The USMCA expands market access opportunities for dairy products through new TRQs exclusively for U.S. products. Canada has also opened new TRQs for U.S. chicken and U.S. eggs and egg products. In addition, Canada expanded market access for U.S. turkey. Canada and the United States also agreed to strong rules to ensure TRQs are administered fairly and transparently to help ensure exporters benefit from the full market access negotiated in the USMCA.

In May 2021, the United States requested and established a dispute settlement panel under the USMCA to review Canada's dairy TRQ allocation measures that undermined the value of the TRQs by setting aside and reserving access to in-quota quantities exclusively for processors. The final panel report was released to the public in January 2022. The panel agreed with the United States that Canada's allocation of dairy TRQs—specifically the set-aside of a percentage of each dairy TRQ exclusively for Canadian processors—is inconsistent with Canada's commitment in Article 3.A.2.11(b) of the USMCA not to "limit access to an allocation to processors."

Canada made changes to its dairy TRQ allocation measures following the release of the panel report, but the United States rejected those changes as a basis to resolve the dispute. In May 2022, the United States—for the second time—requested dispute settlement consultations with Canada under the USMCA to address Canadian allocation measures that impose new conditions on the allocation and use of the TRQs and prohibit eligible applicants, including retailers, food service operators, and other types of importers, from accessing TRQ allocations. In December 2022, the United States requested new dispute settlement consultations, expanding its challenge of Canada's dairy TRQ allocation measures to include Canada's use of a market-share approach for determining TRQ allocations, which applies different criteria for different segments of applicants, and Canada's failure to allow importers the opportunity to fully utilize TRQ quantities. On January 31, 2023, the United States requested and established a second dispute settlement

panel under the USMCA to address Canada's continued failure to abide by its USMCA commitments with its dairy TRQ allocation measures. The final panel report was released to the public on November 24, 2023. The panel found that Canada's measures are not inconsistent with the USMCA provisions cited by the United States. The panel split on the U.S. claims that Canada's exclusion from eligibility of retailers, food service operators, and other entities, and Canada's historical market share approach to allocate its USMCA dairy TRQs breach Canada's USMCA obligations. A dissenting panelist agreed with the United States that by excluding retailers and others, Canada was breaching its commitment to make its dairy TRQs available to all applicants active in the Canadian food or agriculture sector. The United States remains committed to securing the full benefit of the market access that Canada committed to under the USMCA and full compliance with Canada's USMCA obligations.

The United States also remains concerned about potential Canadian actions that would further limit U.S. exports to the Canadian dairy market and continues to monitor closely any tariff reclassifications of dairy products to ensure that U.S. market access is not negatively affected.

**Customs Barriers and Trade Facilitation**

On October 21, 2024, the Canadian Border Services Agency (CBSA) officially launched the CBSA Assessment and Revenue Management (CARM) system to assess and collect duties and taxes for commercial goods imported into Canada. The new system requires importers of record to register in the CARM Client Portal and post a financial security with the CBSA. Previously, these steps could be taken by a customs broker on behalf of an importer. Since the launch date, importers attempting to register have reported difficulty accessing the CARM Client Portal. A warning message on the website stated "The CBSA is experiencing intermittent issues with access to its portals, including the CARM Client Portal (CCP), the eManifest and Canadian Export Reporting System (CERS) portals. We are investigating and will take corrective measures to improve access to the portals as soon as possible." As of December 31, 2024, CBSA had made no other alternatives available for paying duties and taxes.

Many U.S. exporters to Canada previously relied on the "Non-Resident Importer" program to obtain "Release Prior to Payment." Release Prior to Payment allows goods to physically clear customs while duties and tax payments were being calculated, in compliance with Canada's World Trade Organization (WTO) Trade Facilitation Agreement commitments. With the launch of CARM, CBSA is offering a 180-day transition period for Release Prior to Payment. After this transition period ends, unless an importer has set up an account in the CARM Client Portal and posted a financial security or cash deposit with CBSA, its goods will be held by customs until payment is made.

Because of the transition period, most goods are able to physically clear customs while issues with access to CARM and financial instruments are resolved. However, some categories of imports, such as temporary entries, may be unable to move across the border until the importer's online accounts are processed. To date, about 100,000 importers have registered in the CARM Client Portal. In recent years, the number of importers of goods into Canada has reached about 160,000 entities.

The U.S. Government will continue to monitor this situation.

**Milk Classes**

Canada establishes discounted prices for milk components provided to domestic manufacturers of dairy products used in processed food products under the Special Milk Class Permit Program (SMCPP). These prices are "discounted," as they are lower than regular Canadian milk class prices for manufacturers of dairy products and pegged to U.S. prices or world prices. The SMCPP is designed to help Canadian manufacturers of processed food products compete against processed food imported into Canada and in

foreign markets. An agreement reached between Canadian dairy farmers and processors in 2016 introduced a new national milk class (Class 7), with discount pricing for a wide range of Canadian dairy ingredients used in dairy products, to decrease imports of U.S. milk protein substances into Canada and increase Canadian exports of skim milk powder into third country markets. Provincial milk marketing boards (agencies of Canada's provincial governments) began implementing Class 7 in 2017.

Under the USMCA, Canada was obligated to eliminate Class 7 within six months of entry into force. However, U.S. stakeholders have reported continued concerns with Canada's milk class pricing and dairy exports. In addition, Canada is obligated to ensure that the price for nonfat solids used to manufacture skim milk powder, milk protein concentrates, and infant formula will be no lower than a level based on the U.S. Department of Agriculture price for nonfat dry milk. Transparency provisions obligate Canada to provide information necessary to monitor compliance with these commitments. Canada is obligated to apply charges to exports of skim milk powder, milk protein concentrates, and infant formula in excess of thresholds specified in the USMCA.

**Ministerial Exemptions**

Canada prohibits bulk imports of fresh fruits and vegetables in packages exceeding certain sizes (typically 50 kilograms) unless Canada grants a ministerial exemption. To obtain an exemption, importers must demonstrate that the supply of a product in the domestic market is insufficient. The import restrictions apply to all fresh produce in bulk containers if grade names are established in the respective regulations. There are no restrictions on bulk imports of horticultural products without prescribed grade names. In addition, Canadian regulations on fresh fruit and vegetable imports prohibit consignment sales of fresh fruit and vegetables in the absence of a prearranged buyer.

The 2007 Technical Arrangement Concerning Trade in Potatoes between the United States and Canada is designed to provide U.S. potato producers with predictable access to Canadian ministerial exemptions. The United States will continue to engage with U.S. potato growers on any concerns that Canada's procedures for granting ministerial exemptions are not providing access to Canada's market as agreed.

**Wine, Beer, and Spirits**

Most Canadian provinces have province-run liquor control boards, which are the sole authorized sellers of wine, beer, and spirits in those provinces. Market access barriers imposed by Canadian provincial liquor control boards greatly hamper exports of U.S. wine, beer, and spirits to Canada. These barriers include cost-of-service mark-ups, restrictions on listings (products that the liquor board will carry), reference prices (either the maximum prices the liquor board is willing to pay or the prices below which imported products may not be sold), label requirements, discounting policies (requirements that suppliers must offer rebates or reduce their prices to meet sales targets), and distribution policies.

**Energy**

According to stakeholders, the Alberta Electric System Operator (AESO) has provided separate and unequal points of access to the Alberta energy market for Montana energy producers. For example, during times of surplus or transmission congestion, AESO favors electricity generated within Alberta over equally priced U.S. power flowing across the border. The AESO has also proposed additional fees and other restrictions on imported energy. The United States will continue to monitor this issue.

# TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

## Technical Barriers to Trade

### Compositional Standards for Cheese

Canada's regulations on compositional standards for cheese limit the amount of dry milk protein products that can be used in cheese making, reducing the demand for U.S. dry milk protein products. The United States continues to monitor these regulations for any changes that could have a further adverse impact on U.S. dairy product exports.

### Zero Plastic Waste Agenda

In 2018, Canada announced a comprehensive agenda to achieve zero plastic waste by 2030. As part of this agenda, Canada is developing a range of measures to prevent plastic pollution and improve circularity within the Canadian market, including extended producer responsibility, minimum recycled content, compostability and recyclability labeling, and restrictions on the use of single use plastics. The United States supports Canada's objective of reducing plastic pollution; however, U.S. industry has raised concerns that some aspects of Canada's program would create negative impacts for trade and the environment. U.S. industry is concerned that without viable alternatives for plastic packaging, Canada's proposed reductions in food packaging and packaging compostability requirements could compromise food safety, increase food loss and waste, and restrict U.S. agricultural exports. The United States continues to work closely with Canada to encourage the use of science-based approaches to address plastic pollution, including consideration of technological limitations and environmentally sustainable alternatives to plastics.

### Quebec's Bill 96

Bill 96 became law in the province of Quebec on June 1, 2022 and is intended to strengthen the use of the French language in the province. U.S. businesses have expressed concerns about the impact that Bill 96 will have on their federally registered trademarks for products manufactured after June 1, 2025, which is when the relevant provisions of Bill 96 enter into force. These businesses will need to review their non-French language trademarks on the products' packaging and labelling and translate into French any part of their trademark that contains a "generic term" or a "description of the product." In June 2024, the United States engaged with Canada on Quebec's Bill 96 at the WTO Committee on Technical Barriers to Trade meeting. The United States encouraged the Quebec provincial government to take into consideration business sector concerns and involve businesses in the drafting of further interpretive guidance on this law and the Final Regulation.

## Sanitary and Phytosanitary Barriers

### Restrictions on U.S. Seeds Exports

For many major field crops, Canada's Seeds Act generally prohibits the sale or advertising for sale in Canada—or import into Canada—of any variety of seed that is not registered with Canada's Food Inspection Agency (CFIA). Canada's variety registration gives the CFIA an oversight role in maintaining and improving quality standards for grains in Canada. The registration is designed to facilitate and support seed certification and the international trade of seed; verify claims made, which contributes to a fair and accurate representation of varieties in the marketplace; and facilitate varietal identity, trait identity, and traceability in the marketplace to ensure standards are met. The United States is concerned, however, that

the variety registration system is slow and cumbersome and disadvantages U.S. seed and grain exports to Canada. Under the Canada Grain Act, only grain of varieties produced from seed of varieties registered under the Seeds Act may receive a grade higher than the lowest grade allowable in each class. The USMCA includes a commitment to discuss issues related to seed regulatory systems. In January 2021, the CFIA began seed regulatory modernization efforts. The United States will continue to discuss with Canada steps to modernize and streamline Canada's variety registration system.

## INTELLECTUAL PROPERTY PROTECTION

Canada remained on the Watch List in the 2024 Special 301 Report. Canada's commitments under the USMCA are designed to significantly improve Canada's intellectual property (IP) environment, addressing areas of longstanding concern, including enforcement against counterfeit goods and online piracy, inspection of goods in-transit, transparency with respect to new geographical indications (GIs), and the broad interpretation of the fair dealing exception for the purpose of education. With respect to GIs, the United States remains highly concerned about countries' negotiating product-specific IP outcomes as a condition of market access from the European Union and reiterates the importance of each individual IP right being independently evaluated on its individual merits. Poor enforcement with respect to counterfeit or pirated goods at the border and within Canada remains a concern. The Pacific Mall in Toronto is listed in the 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List) for selling pirated and counterfeit goods.

## SERVICES BARRIERS

**Audiovisual Services**

For cable television and direct-to-home broadcast services, more than 50 percent of the channels received by subscribers must be Canadian channels. Non-Canadian channels must be preapproved ("listed") by the Canadian Radio-television and Telecommunications Commission (CRTC). Alternatively, non-Canadian channels can become Canadian by ceding majority equity control to a Canadian partner, as some U.S. channels have done. Foreign channels are prohibited from owning video distribution infrastructure in Canada.

Canada permits Canadian cable and satellite suppliers to pick up the signals of U.S. stations near the border and redistribute them throughout Canada without U.S. broadcasters' consent. Content owners can apply for compensation for the use of such content in Canada from a statutorily mandated fund into which Canadian cable and satellite suppliers pay. U.S. broadcasters consider this compensation to be insufficient and have sought the right to negotiate the carriage of their signals on commercially set rates and terms, as can be done in the United States.

**Online Streaming**

The Canadian Government passed the Online Streaming Act on April 27, 2023, amending the Broadcasting Act to give the CRTC authority to impose conditions on the operation of online streaming platforms. The Canadian Government instructed the CRTC to create a methodology for financial contributions and obligations on streaming platforms to support and promote Canadian programming, and to prioritize a review of how it defines Canadian programs given the foundational nature of these definitions to the regulatory framework. On June 4, 2024, before beginning a review of the definitions, the CRTC announced that streaming services would be required to contribute five percent of their Canadian revenues to support the Canadian broadcasting system, beginning in the broadcast year 2024 to 2025. The rules include criteria that, based on available information, may effectively exclude Canadian streaming services from the new

obligations, and under current definitions, would prevent U.S. suppliers from accessing the funding mechanisms that they will pay into. The United States will closely monitor the implementation of the Act and any USCMA implications.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

### Digital Services Taxation

On June 20, 2024, Canada enacted a digital services tax (DST), imposing a three percent levy on certain gross revenues relating to online marketplaces, online targeted advertising, social media platforms, and user data. The DST entered into force on June 28, 2024. Canada's DST is retroactive to January 1, 2022, and companies are required to remit payments starting on June 30, 2025. The DST applies to taxpayers with annual global revenues of €750 million (approximately $833 million) and Canadian digital services revenue of CA$20 million (approximately $14.3 million).

As the United States noted in comments to Canada in 2021 and 2023, most DSTs have been designed in ways that discriminate against U.S. companies, as they single out U.S. firms for taxation while effectively excluding national firms engaged in similar lines of business. Furthermore, Canada's DST creates significant retroactive tax liabilities with immediate consequences for U.S. companies. Though Canada had joined the October 8, 2021, OECD/G20 Inclusive Framework on Base Erosion and Profit Shifting Statement on a Two-Pillar Solution to Address the Tax Challenges Arising from the Digitalization of the Economy, which called for all Parties to commit not to introduce DSTs in the future, Canada subsequently declined to join the July 2023 Inclusive Framework "Outcome Statement" that extended that commitment. Through bilateral and multilateral engagement, the United States continued to raise serious concerns regarding Canada's DST and to encourage Canada to withdraw or repeal the DST. On August 30, 2024, USTR announced that the United States requested dispute settlement consultations with Canada under the USMCA regarding Canada's DST.

On January 20, 2025, the United States issued a White House Memorandum titled, "The Organization for Economic Co-Operation and Development (OECD) Global Tax Deal (Global Tax Deal)." The memorandum stated:

> The Secretary of the Treasury and the Permanent Representative of the United States to the OECD shall notify the OECD that any commitments made by the prior administration on behalf of the United States with respect to the Global Tax Deal have no force or effect within the United States absent an act by the Congress adopting the relevant provisions of the Global Tax Deal.

On January 22, 2025, appropriate representatives of the Treasury Department provided notice to the Director of the Centre of Tax Policy and Administration at the OECD. On January 24, 2025, the U.S. Permanent Delegation to the OECD provided similar notice to the Secretary General of the OECD.

### Mandatory Bargaining Code

On June 22, 2023, the Canadian Government passed the Online News Act (Bill C-18). Under the Act, designated platform services companies are required to engage in negotiations with Canadian news providers to pay the news businesses for content accessed via certain services offered on the companies' digital platforms. The Act gives the gives the CRTC new powers to regulate the Canadian news industry, including determining who is a journalist, what is an eligible news business, and calculating compensation. The United States continues to monitor this issue.

# CHILE

## TRADE AGREEMENTS

**The United States–Chile Free Trade Agreement**

The United States–Chile Free Trade Agreement (FTA) entered into force on January 1, 2004. Under this Agreement, as of January 1, 2015, Chile provides duty-free access to all U.S. exports. The United States continues to have significant concerns with Chile's failure to implement fully some FTA commitments on protection and enforcement of intellectual property (IP) rights. The United States and Chile meet regularly to review the implementation and functioning of the Agreement and to address outstanding issues.

## IMPORT POLICIES

**Non-Tariff Barriers**

**Certain Cheese and Meat Products**

On December 13, 2023, Chile and the European Union signed an Advanced Framework Agreement that includes recognition of a number of terms as geographical indications (GIs), which has raised transparency and due process concerns and could undermine market access for U.S. cheese and meat products that rely on common names. Through extensive negotiations, the United States reached an agreement with Chile to provide protections for U.S. producers that export to and sell products in Chile using certain cheese and meat terms. On September 3, 2024, the National Congress of Chile approved the agreement on Chile Market Access and Prior Users for Cheese and Meats, securing ongoing access for U.S. producers. The agreement entered into force on December 29, 2024.

## INTELLECTUAL PROPERTY PROTECTION

Chile remained on the Priority Watch List in the 2024 Special 301 Report. The United States remains concerned about the adequacy and effectiveness of the protection and enforcement of IP rights in Chile and about the implementation of certain IP obligations under the FTA. Longstanding concerns remain about protections against the unlawful circumvention of technological protection measures, failure to ratify the 1991 Act of the International Convention for the Protection of New Varieties of Plants (UPOV 1991), and an ineffective internet service provider liability regime that has failed to promote effective and expeditious action against online piracy. The United States also continues to urge Chile to address certain aspects of its FTA commitments on satellite piracy. In addition, pharmaceutical stakeholders continue to raise concerns over the efficacy of Chile's system for resolving patent issues expeditiously in connection with applications to market pharmaceutical products and over the provision of adequate protection against unfair commercial use, as well as unauthorized disclosure, of undisclosed test or other data generated to obtain marketing approval for pharmaceutical products. The United States also continues to encourage Chile to provide transparency and due process to all interested parties in connection with potential recognition or protection of geographical indications, including in connection with trade agreement negotiations.

## SERVICES BARRIERS

On January 29, 2025, Chile's congress passed legislation to reform its existing private sector–based pension system, clearing the way for the bill to be signed by President Gabriel Boric. U.S. industry remains concerned about a number of the provisions in the legislation, including provisions that would mandate

auctions of the existing clients of the private pension system. The United States continues to encourage Chile to consult with all relevant stakeholders as it implements the pension system reform and to ensure that any changes are consistent with Chile's trade commitments.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

Chile published its Data Protection Law (DPL) in December 2024. The law requires countries to which data will be transferred to demonstrate "adequate" levels of data protection comparable to privacy standards in Chile. In the absence of a determination on a country's data protection standards, companies are required to use approved contractual clauses to transfer data. U.S. stakeholders have expressed concerns that the guidelines for using contractual clauses are unclear and the lack of clear definitions for key concepts is creating uncertainty for companies. The United States continues to engage with Chile, including through participating in multilateral data privacy certification arrangements, which provide a mechanism for companies to facilitate international transfers of personal data in compliance with the laws of participating jurisdictions.

# CHINA

## TRADE AGREEMENTS

In January 2020, the United States and China signed the Economic and Trade Agreement Between the Government of the United States of America and the Government of the People's Republic of China, commonly referred to as the Phase One Agreement. This agreement included commitments by China to improve market access for the United States in the agriculture and financial services sectors, refrain from problematic policies and practices related to intellectual property (IP) and technology transfer, and increase its purchases of certain U.S. goods and services.

While China followed through in implementing some provisions of the Phase One Agreement, it has not yet implemented some of the more important commitments. With regard to agriculture trade, for example, the Phase One Agreement addresses many non-tariff barriers and has expanded market access for a variety of U.S. food, agriculture, and seafood product exports. In particular, China implemented significant reforms in some agricultural sub-sectors, such as meat and poultry products, and in facility registration. However, China has not yet implemented some of its more significant agriculture commitments, such as commitments on agricultural biotechnology and the commitment to conduct a risk assessment relating to the use of ractopamine in cattle and swine. At present, serious ongoing concerns with China's implementation efforts also persist in other areas covered by the agreement, including intellectual property and technology transfer. In addition, official trade data appears to show that China fell far short of implementing its commitments to purchase U.S. goods and services, which covered the years 2020 and 2021.

## STATE-LED, NON-MARKET TRADE REGIME

**Industrial Plans**

China continues to pursue an extensive number of industrial plans and supporting policies and practices that target industries for domination by Chinese companies, both in China and globally. Pursuant to these industrial plans, the Chinese Government offers substantial government guidance, resources and regulatory support to Chinese companies while actively seeking to limit access to the China market for imported goods, foreign manufacturers, and foreign services suppliers. The beneficiaries of these non-market policies and practices, which are constantly evolving, include not only China's state-owned enterprises but also other Chinese companies.

One of the more far-reaching and harmful industrial plans is Made in China 2025. China's State Council released this industrial plan in May 2015. It is a 10-year plan targeting 10 strategic sectors, which include advanced information technology, automated machine tools and robotics, aviation and aerospace equipment, maritime engineering equipment and high-technology ships, advanced rail transit equipment, new energy vehicles (NEVs), power equipment, agricultural machinery, new materials, biopharmaceuticals, and advanced medical device products. While purportedly intended simply to raise industrial productivity through more advanced and flexible manufacturing techniques, Made in China 2025 is emblematic of China's evolving and increasingly sophisticated approach to "indigenous innovation," which is evident in numerous supporting and related industrial plans. Under China's unfair and anticompetitive approach to indigenous innovation, the overarching objective is to replace foreign technologies, products, and services with Chinese technologies, products, and services in the China market through any means possible so as to enable Chinese companies first to dominate the China market and then to use that dominance as a springboard to dominate global markets.

Made in China 2025, which covers the first 10 years of a 30-year strategy known as the Strong Manufacturing Nation Strategy, seeks to build up Chinese companies in the 10 targeted sectors at the expense of, and to the detriment of, foreign companies and their technologies, products, and services through a multi-step process from 2015 to 2025. The first objective of Made in China 2025 is to ensure, through various means, that Chinese companies develop their own "indigenous" technologies, IP, and know-how, either through their own efforts or by extracting or acquiring technologies, IP, and know-how from foreign enterprises. The next objective of Made in China 2025 is to substitute domestic technologies, products, and services for foreign technologies, products, and services in the China market. The final objective of Made in China 2025 is to capture much larger worldwide market shares in the 10 targeted sectors.

In pursuit of these objectives, subsequently released documents set specific targets for capacity and production levels and market share for the dozens of industries that comprise the 10 broad sectors targeted in Made in China 2025. In October 2015, China's National Manufacturing Strategic Advisory Committee published the Made in China 2025 Key Area Technology Roadmap, and since then it has published three updated editions of this document. The first update, titled the Made in China 2025 Key Area Technology and Innovation Greenbook – Technology Roadmap (2017), was similar to its predecessor in that it set explicit market share and other targets to be attained by Chinese companies in dozens of high-technology industries, often both in the China market and globally. For example, it calls for "indigenous new energy vehicle annual production" to have a "supplying capacity that can satisfy more than 80 percent of the market" in China by 2020, up from a 70 percent target set in the 2015 document. The two subsequent updates of the Made in China 2025 Key Area Technology and Innovation Greenbook – Technology Roadmap are dated 2019 and 2023.

Many of the policy tools being used by the Chinese Government to achieve the industrial targeting objectives of Made in China 2025 raise serious concerns. Several of these tools are unprecedented and include numerous types of state intervention and support that work in concert and are designed to promote the development of Chinese industry in large part by restricting, taking advantage of, discriminating against, or otherwise creating disadvantages for foreign enterprises and their technologies, products, and services. Indeed, even facially neutral measures can be applied in favor of domestic enterprises, as U.S. and other foreign enterprises have experienced, especially at sub-central levels of government.

Made in China 2025 also differs from industry support pursued by other World Trade Organization (WTO) Members in its level of ambition and, more importantly, in the scale and type of resources that the Chinese Government has been investing in the pursuit of its industrial plan goals. Indeed, by some estimates, the Chinese Government is making available more than $500 billion of financial support to the Made in China 2025 sectors, often using, among many other vehicles, large "government guidance funds," which China attempts to shield from scrutiny by claiming that they are run by wholly private entities. Even if China fails to fully achieve all of the objectives set forth in Made in China 2025, it is still likely to create or exacerbate market distortions and critical vulnerabilities, create severe and persistent excess capacity in many of the targeted sectors, and distort investment decisions by foreign companies. It is also likely to do long-lasting damage to U.S. interests, as well as the interests of the United States' allies and partners, as China-backed companies increase their market share at the expense of foreign companies operating in these sectors. Developing countries, at least some of which have themselves experienced deindustrialization, are especially at risk of severe harm from industrial plans like Made in China 2025.

While public references in China to Made in China 2025 subsided after June 2018 reportedly in response to an order from the central government, it is clear that China remains committed to achieving the underlying goals of Made in China 2025 and continues to seek dominance for Chinese firms in the sectors that it views as strategic, both in the China market and in global markets. For example, in September 2020,

the central government issued a guiding opinion encouraging investment in "strategic emerging industries," a term used to describe an earlier initiative from which Made in China 2025 evolved. Among other things, the guiding opinion called for the support and creation of industrial clusters for strategic emerging industries, along with the use of various types of government support and funding. The guiding opinion, which is essentially mandatory in China's system, specifically encouraged provincial and local governments to support industries such as advanced information technology, NEVs, and biopharmaceuticals. The October 2022 Report to the 20th Party Congress also underscored the continuing importance of China's industrial policy objectives, calling for efforts to promote the development of strategic emerging industries and to "cultivate new growth engines such as next-generation information technology, artificial intelligence, biotechnology, new energy, new materials, high-end equipment, and green industry."

In March 2021, the National People's Congress approved the 14th Five-Year Plan (2021-2025) for National Economic and Social Development (the 14th Five-Year Plan), together with the Long-Range Objectives Through Year 2035. The 14th Five-Year Plan and the sector-specific five-year plans subsequently issued by the central government, along with five-year plans issued by sub-central governments, make clear that China will continue to pursue its various industrial domination objectives. While the 14th Five-Year Plan does not explicitly reference Made in China 2025, it nevertheless continues to focus on the sectors identified in Made in China 2025. More recent industrial plans, including those issued by provincial and municipal governments in China, also make clear that China, at various levels of government, is continuing to support these sectors.

In addition, longer-ranging industrial plans, such as the New Energy Vehicle Industry Development Plan (2021-2035) and China Standards 2035, reaffirm China's strong commitment to a state-led, non-market approach to the economy and trade and the pursuit of industrial dominance. Other longer-ranging industrial plans, such as the National Medium to Long-Term Science and Development Plan (2021-2035), the successor to the National Medium to Long-Term Science and Development Plan (2006-2020), are reported to exist but have not been publicly released.

In September 2023, China introduced the concept of "new quality productive forces," which now appears in many official publications and statements. This concept echoes many of China's existing industrial plans, as it calls for increasing economic productivity through the strengthening of science and technology innovation in order to support "industrial upgrading," "emerging industries," and "future industries." The specific sectors targeted by this concept include many of the same sectors prioritized in Made in China 2025 and other industrial plans related to Made in China 2025, strategic emerging industries, including NEVs, high-end equipment, and high-technology ships.

**Technology Transfer**

For years, longstanding and serious U.S. concerns regarding forced or pressured technology transfer remained unresolved, despite repeated, high-level bilateral commitments by China to remove or no longer pursue problematic policies and practices. In August 2017, the Office of the United States Trade Representative (USTR) sought to address these concerns by initiating an investigation under Section 301 focused on policies and practices of the Government of China related to technology transfer, IP, and innovation. Specifically, in its initiation notice, USTR identified four categories of reported Chinese Government conduct that would be the subject of its inquiry: (1) the use of a variety of tools to require or pressure the transfer of technologies and IP to Chinese companies; (2) depriving U.S. companies of the ability to set market-based terms in technology licensing negotiations with Chinese companies; (3) intervention in markets by directing or unfairly facilitating the acquisition of U.S. companies and assets by Chinese companies to obtain cutting-edge technologies and IP; and (4) conducting or supporting cyber-enabled theft and unauthorized intrusions into U.S. commercial computer networks for commercial gains.

In March 2018, USTR issued a report supporting findings that the four categories of acts, policies, and practices covered in the investigation are unreasonable or discriminatory and burden and/or restrict U.S. commerce. In November 2018, USTR issued an updated report that found that China had not taken any steps to change its problematic policies and practices. Based on the findings in USTR's Section 301 investigation, the United States took a range of responsive actions, including the pursuit of a successful WTO dispute challenging certain discriminatory technology licensing measures maintained by China in addition to the imposition of substantial additional tariffs on Chinese imports.

The Phase One Agreement, signed in January 2020, addresses certain aspects of the unfair trade practices of China that were identified in USTR's Section 301 report. In the agreement, among other things, China committed to end its longstanding practice of forcing or pressuring foreign companies to transfer their technology to Chinese companies as a condition for obtaining market access, securing administrative approvals, or receiving advantages from the Chinese Government. China also committed to provide transparency, fairness, and due process in administrative proceedings and to ensure that technology transfer and licensing take place on market terms that are voluntary and reflect mutual agreement. Separately, China committed to refrain from directing or supporting outbound investments aimed at acquiring foreign technology pursuant to its distortive industrial plans.

Since the entry into force of the Phase One Agreement in February 2020, the United States has continually engaged with the U.S. business community, which has expressed concern about China's actions, including those that are informal and unwritten, that force or pressure U.S. companies to transfer their technology to Chinese entities, including as a condition for obtaining market access. The United States has engaged China as issues arise and will continue to monitor developments closely.

In May 2022, USTR commenced the statutorily mandated four-year review of the tariffs that had been imposed on Chinese imports as a result of the Section 301 investigation into China's unfair acts, policies, and practices related to technology transfer, IP, and innovation. As part of this review, USTR examined the effectiveness of the tariff actions in achieving the objectives of the original investigation, other actions that could be taken and the effects of those actions on the United States economy, including consumers. In May 2024, USTR issued a report that found that while the Section 301 tariff actions have been effective in certain respects, China's unfair acts, policies, and practices had continued and, in some cases, had worsened. Pursuant to the President's direction, USTR also proposed, and sought comments on, modifications to the existing Section 301 tariffs. In September 2024, in accordance with the President's direction and after reviewing the public comments, USTR announced the final modifications to the actions, which maintained the current tariffs while increasing tariffs on Chinese products in targeted strategic sectors. In December 2024, USTR announced further modifications, which increased some of the tariffs.

## IMPORT POLICIES

### Tariffs and Taxes

#### Tariffs

China's average Most-Favored-Nation (MFN) applied tariff rate was 7.5 percent in 2023 (latest data available). China's average MFN applied tariff rate was 14 percent for agricultural products and 6.4 percent for non-agricultural products in 2023 (latest data available). China has bound 100 percent of its tariff lines in the WTO, with a simple average WTO bound tariff rate of 10.0 percent.

In April 2018, China imposed tariffs ranging from 15 percent to 25 percent on a range of agricultural, steel, and aluminum products imported from the United States in retaliation against the U.S. decision to adjust

U.S. imports of steel and aluminum articles under Section 232 of the Trade Expansion Act of 1962, as amended. The U.S. decision was based on a determination that the quantity and circumstances of U.S. imports of steel and aluminum products—including the circumstances of severe excess capacity and resulting overproduction emanating from China—threaten to impair U.S. national security. In July 2018, the United States launched a dispute settlement proceeding against China in the WTO pertaining to China's retaliatory tariffs. In August 2023, a WTO panel issued its report, ruling that those retaliatory tariffs were WTO-inconsistent. China appealed the panel's ruling in September 2023. The United States will continue to take all necessary action to protect U.S. interests in the face of this type of retaliation.

In 2018 and 2019, China imposed a series of retaliatory tariffs on U.S. products following U.S. actions under Section 301 addressing unfair Chinese acts, policies, and practices relating to technology transfer, IP, and innovation. These tariffs remain in place.

***Tariff-Rate Quota Administration for Agricultural Commodities***

Market access promised through the tariff-rate quota (TRQ) system set up pursuant to China's WTO accession agreement has yet to be fully realized as of December 31, 2024. Due to China's poorly defined criteria for applicants, unclear procedures for distributing TRQ allocations, and failure to announce quota allocation and reallocation results, traders are unsure of available import opportunities and producers worldwide face reduced market access opportunities. As a result, for many years, China's TRQs for wheat, corn, and rice would seldom fill even when they were oversubscribed. Since 2020, China's corn and wheat imports have exceeded TRQ levels, but the TRQ issuance, application, and allocation processes still lack transparency, and large state-owned enterprises in China appear to have been the primary beneficiaries of the increased imports.

In December 2016, the United States launched a WTO dispute challenging China's administration of TRQs for wheat, corn, and rice. Consultations took place in February 2017. A WTO panel was established to hear the case at the United States' request in September 2017, and 17 other WTO Members joined as third parties. The panel issued its report in April 2019, ruling that China's administration of tariff-rate quotas for wheat, corn, and rice was WTO-inconsistent. In July 2021, the United States submitted a request for authorization to suspend concessions and other obligations pursuant to Article 22 of the WTO Understanding on Rules and Procedures Governing the Settlement of Disputes (DSU) on the ground that China had failed to bring its measures into compliance with its WTO obligations. After China objected to this request, the matter was referred to arbitration in accordance with Article 22 of the DSU. The arbitration is currently suspended, and the United States continues to closely monitor China's ongoing administration of the tariff-rate quotas for wheat, corn, and rice.

As part of the Phase One Agreement, China agreed that, from December 31, 2019, its administration of TRQs for wheat, corn, and rice would conform to its WTO obligations. In addition, China agreed to make specific improvements to its administration of the wheat, corn, and rice TRQs, including with regard to the allocation methodology, and to the treatment of non-state trading quota applicants. China also committed to greater transparency. As of December 31, 2024, however, China had not demonstrated full implementation of these commitments.

**Taxes**

The Chinese Government has attempted to manage imports of primary agricultural commodities by raising or lowering the value-added tax (VAT) rebate to manage domestic supplies. China sometimes reinforces its domestic objectives by imposing or retracting VATs. These practices have caused tremendous distortion and uncertainty in the global markets for wheat, corn, and soybeans, as well as intermediate processed products of these commodities.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

**Food Safety**

China's ongoing implementation of its 2015 Food Safety Law has led to the introduction of myriad new measures, including exporter facility and product registration requirements for almost all food and agricultural products. Overall, China's notification of these measures to the WTO Committee on Technical Barriers to Trade (TBT Committee) and the WTO Committee on Sanitary and Phytosanitary Measures (SPS Committee) has been uneven.

In November 2019, China's regulatory authorities issued draft measures for public comment that would require the registration of all foreign food manufacturers. The United States submitted comprehensive written comments on the draft measures to China's regulatory authorities. The United States also raised concerns about them before the WTO TBT Committee and the WTO SPS Committee. More than 15 WTO Members supported the concerns raised by the United States.

In April 2021, China's regulatory authorities issued final versions of these measures, now known as Decrees 248 and 249, with an implementation date of January 1, 2022. In correspondence delivered to foreign missions in Beijing in September 2021, China's regulatory authorities laid out a non-transparent, multi-tier system where producers of certain products are required to be registered by foreign regulatory authorities, while producers of other products are eligible to self-register. Decrees 248 and 249 also establish new labeling and conformity assessment requirements. In July 2023, China implemented additional registration requirements for certain products under Decree 248, expanding the burden on foreign food safety regulators. Moreover, the tasks being required of foreign food safety regulators are fundamentally beyond the traditional roles and authority of food safety regulators. These various additional requirements continue to disrupt trade.

Decree 248 and similar prior measures continue to place excessive strain on food producers, traders, and exporting countries' regulatory authorities, with no apparent added benefit to food safety. They instead provide China with a tool to control food imports in accordance with the dictates of China's state planners, and to retaliate against food producers from countries whose governments challenge Chinese Government policies or practices in non-trade areas.

In the Phase One Agreement, China committed that it would not implement food safety regulations that are not science- or risk-based and that it would only apply food safety regulations to the extent necessary to protect human life or health. China also agreed to certain procedures for registering U.S. facilities that produce various food products. Despite repeated U.S. requests for clarification regarding the relationship between the facility registration procedures set forth in the Phase One Agreement and the requirements of Decree 248, China has not provided sufficient information.

**Technical Barriers to Trade**

### Standards

The Chinese Government continues to pursue changes to its standards system, including by moving from a government-led system to one that incorporates both government guidance and stakeholder input. At times, Chinese Government officials have also indicated that they provide equal treatment to foreign companies in connection with China's standardization work. However, in practice, the Chinese Government continues

to limit foreign participation in standards setting and, at times, still pursues unique national standards in order to protect its domestic industry.

In January 2018, China's revised Standardization Law entered into force. Since then, China has issued numerous implementing measures, some of which contain positive references to the ability of foreign-invested enterprises to participate in China's standardization activities and purport to recognize the value of international standards. Unfortunately, many of these implementing measures cause concern for U.S. industry as they appear to focus on the development of Chinese standards without sufficient consideration being given to existing international standards. In addition, they do not explicitly provide that foreign stakeholders may participate on equal terms with domestic competitors throughout the standardization process.

China has sought to increase the use of "association standards" ostensibly to give industry greater participation in standards-making. But the development of association standards is opaque and foreign participation is frequently restricted, depending on the association. In 2023, China issued the *Interim Measures on the Adoption of Association Standards as Recommended National Standards* to allow for the adoption of such standards in China's national standards system, which further complicates the ability of foreign companies to participate in Chinese standards development. In May 2024, China published the draft *Administrative Measures for the Adoption of International Standards*. Given that this draft measure could impact the implementation and administration of China's obligations under the WTO TBT Agreement, the United States has requested that China notify it to the TBT Committee.

As these implementing measures have been issued, China's existing technical committees have continued to develop standards. U.S. and other foreign companies have reported that they are often not permitted to participate in these domestic technical committees, and even in technical committees where participation has been possible for some foreign stakeholders, it has typically been on terms less favorable than those applicable to their domestic competitors. For example, the technical committee for cybersecurity standards (known as TC-260) allows foreign companies to participate in standards development and setting, with several U.S. and other foreign companies being allowed to participate in some of the TC-260 working groups. However, foreign companies report that they are sometimes excluded from serving on technical committees, and submitting comments on draft standards on the basis that their companies are headquartered outside of China. They also report challenges to participating in key aspects of the standardization process, such as drafting. In addition, they remain prohibited from participating in certain TC-260 working groups, such as the working group on encryption standards.

Over the years, U.S. stakeholders have also reported that, in some cases, Chinese Government officials have pressured foreign companies seeking to participate in China's domestic standards-setting processes to license their technology or IP on unfavorable terms. In addition, China has continued to pursue unique national standards in a number of high technology areas. The United States continues to press China to address these specific concerns, but this bilateral engagement has yielded minimal progress.

Notably, U.S. concerns about China's standards regime are not limited to the implications for U.S. companies' access to China's market. China's ongoing efforts to develop unique national standards aim ultimately to serve the interests of Chinese companies seeking to compete globally, as the Chinese Government's vision is to use the power of its large domestic market to influence the development of international standards. This strategy can be seen in reports of China offering incentives to companies and individuals for standards proposals in international standards-setting bodies. While the quality of these proposals varies in terms of technical merit, China continues to introduce new standards in the international standards arena, notably in the ICT space, and industry has reported that some of the proposed standards do not have practical need or use.

In October 2021, the Central Committee of the Chinese Communist Party (CCP) and the State Council issued the Outline for the Development of National Standardization, which set targets for China's standardization system. It reiterates the desire for China's standardization system to be both guided by the government and driven by the market. It also calls for China's standardization system to refocus from quantity to quality and to shift from a domestic focus to an equal domestic and international focus.

The October 2021 Outline for the Development of National Standardization is partly based on an initiative that China announced in 2019, known as China Standards 2035. A lack of transparency with regard to the initiative's objectives is troubling, particularly given longstanding global concerns about discriminatory limitations of foreign participation in China's standards-setting processes, China's use of unique national standards without basis, and certain licensing practices in China's standards-setting processes. The United States remains very concerned about China's policies with regard to standards and has expressed concerns to China bilaterally and multilaterally as China continues to develop and issue implementing measures for its revised Standardization Law.

**Cosmetics**

Over the past several years, the United States and U.S. industry have engaged with China's Food and Drug Administration (CFDA) and its successor, the National Medical Products Administration (NMPA), to highlight serious concerns with China's regulation of cosmetics. Currently, the regulation of cosmetics in China is governed by the Cosmetics Supervision and Administration Regulation (CSAR), which was issued in June 2020 and entered into effect in January 2021. The United States has repeatedly raised serious concerns with the CSAR and its numerous implementing measures, both bilaterally and in meetings of the WTO TBT Committee and the WTO Council for Trade in Goods, as have several other WTO Members.

The CSAR implementing measures contain provisions that would require companies to disclose full product formulations, ingredient suppliers, manufacturing methods, claims, and safety data to both NMPA and local agents in China when products are registered or notified. In addition, these measures require companies to publish claims abstracts that may contain trade secrets and confidential business information on NMPA's website. The United States has expressed concern to China that its regulators are applying an approach that treats cosmetics as having much higher safety risks than is warranted. China's filing and registration requirements for cosmetics also significantly diverge from those in other major markets without adequate justification, making compliance very burdensome for exporters.

The United States is particularly concerned that the CSAR implementing measures do not provide adequate assurances as to how undisclosed information, trade secrets and confidential business information will be protected from unauthorized disclosure. China also has not addressed requests from the United States and cosmetics right holders that NMPA provide a legally enforceable mechanism to monitor and protect the trade secrets and confidential business information typically identified by companies in their cosmetics filings.

In addition, China continues to require duplicative in-country testing to assess many product and ingredient safety and performance claims, without considering the applicability of international data or other means of establishing conformity. In response to U.S. concerns, China indicated that it would allow foreign laboratories with facilities in China to conduct its required testing. However, this change does not address the burden of China's requirement, which does not consider the applicability of testing conducted via internationally recognized laboratories outside of China, as well as other means used by foreign regulators and industries to assess the conformity of product and ingredient safety and performance claims.

The United States also questions China's assertion that its cosmetics good manufacturing practices (GMP) requirements provide equal treatment for imported and domestic general and special cosmetics. If the

government of a cosmetics importer does not issue GMP or manufacturing export certificates, the only means that China provides to establish conformity with China's GMP for general cosmetics is animal testing. The United States and other WTO Members have made repeated requests that China consider the many alternative means available to establish GMP conformity, including utilizing second party or third party certificates based upon international GMP standards, such as ISO 22716 guidelines on GMP. Although China accepts some GMP certificates issued by U.S. state governments, the process remains inconsistent and uncertain for exporters.

Some foreign companies who manufacture outside of China have been able to access China's cosmetics market through cross-border electronic commerce channels without needing to go through some of the burdensome regulatory requirements, such as animal testing. However, access to the Chinese market through these channels is limited and there have been indications that requirements for electronic commerce goods may tighten in the future.

In sum, after years of the United States engaging with China bilaterally and via, the WTO and other fora to press for clarity, express concerns, and share expertise regarding the regulation of cosmetics, China has not yet addressed key U.S. concerns, including the use of good regulatory practices to facilitate cosmetics conformity assessment and avoid discriminatory treatment, nor has it provided confidence that U.S. IP will be protected. Until China addresses these concerns, which have not changed over the course of 2024, many U.S. companies will be impeded in accessing, or simply unable to access, the China market.

## Sanitary and Phytosanitary Barriers

### Overview

China remains a difficult and unpredictable market for U.S. agricultural exporters, largely because of inconsistent enforcement of regulations and selective intervention in the market by China's regulatory authorities. China's unwillingness to routinely base its measures on science-based risk assessment or international standards and guidelines and to apply regulatory enforcement in a transparent and rules-based manner further complicates and impedes agricultural trade.

### Agricultural Biotechnology Approvals

The Chinese regulatory approval process for agricultural biotechnology products creates significant uncertainty among developers and traders, slowing commercialization of products and creating adverse trade impacts, particularly for U.S. exports of corn, soy, canola, alfalfa, and potatoes. Despite some recent product approvals, the process remains lengthy and opaque and continues to reflect significant asynchrony relative to approvals issued by regulatory authorities in many other countries.

For many years, biotechnology product approvals by China's regulatory authorities mainly materialized only after high-level political intervention. In the Phase One Agreement, China committed to implement a transparent, predictable, efficient, and science- and risk-based system for the review of products of agricultural biotechnology. In the agreement, China also committed to improve its regulatory authorization process for agricultural biotechnology products, including by completing reviews of products for use as animal feed or further processing within an average of no more than 24 months and by improving the transparency of its review process. China also agreed to work with importers and the U.S. Government to address situations involving low-level presence of genetically engineered (GE) materials in shipments. In addition, China agreed to establish a regulatory approval process for all food ingredients derived from genetically modified microorganisms (GMMs), rather than continue to restrict market access to GMM-derived enzymes only.

Since 2021, China's National Biosafety Committee (NBC) has issued biosafety certificates to foreign developers for several new GE products for import as feed or for processing, including alfalfa, canola, corn, cotton, soybean, and sugarcane products. Some of these approved products had been under review for more than 10 years. During the same time period, China has issued biosafety certificates to Chinese developers for dozens of new corn, cotton, and soybean varieties for domestic cultivation, including both transgenic and genome-edited products.

China's commitments related to agricultural biotechnology are among the most significant commitments under the Phase One Agreement, but they remain unfulfilled. Despite the commitments that China made, there remains a significant lack of transparency regarding the procedures for convening meetings of the NBC, including regarding dates and agenda items for these meetings and the process for notifying applicants of outcomes and for soliciting additional information to support product applications. While the NBC is required to meet at least two times each year, the meetings are not held pursuant to a regular schedule, and information about the meetings is not widely shared with the public in a transparent and predictable manner. In addition, in conducting its approval process, China continues to ask for information that is not relevant to a product's intended use or information that applicants have previously provided. For this and other reasons, China has not reduced the average time for its approval process for agricultural biotechnology products for feed or further processing to no more than 24 months.

**Poultry**

In the Phase One Agreement, China agreed to maintain measures consistent with the World Organization for Animal Health (WOAH) guidelines for future outbreaks of avian influenza. China also agreed to sign a regionalization protocol within 30 days of entry into force of the agreement, which it did, to help avoid unwarranted nationwide animal disease restrictions in the future. This protocol requires that China resume acceptance of poultry imports from states with high pathogenicity avian influenza (HPAI) detections within five days of receiving a U.S. report that the states are HPAI-free. Following the implementation of the protocol, China initially complied with its terms.

Starting in February 2022, the United States notified China of detections of HPAI in multiple U.S. states. In the ensuing months, several states recovered from these detections, and they were deemed HPAI-free by the United States. The United States submitted reports to China for these states and requested approval to resume exporting poultry from these states to China. In November 2023, China removed restrictions on seven U.S. states, but numerous other HPAI-free U.S. states remain restricted. As of December 31, 2024, China had yet to confirm the restoration of market access for the majority of the impacted U.S. states.

**Pork**

China maintains an approach to U.S. pork that appears to be inconsistent with international standards, limiting the potential of an important export market given China's growing meat consumption. Specifically, China bans the use of certain veterinary drugs and growth promotants for which there are maximum residue limits (MRLs) set by Codex Alimentarius (Codex).

As part of the Phase One Agreement, China agreed to broaden the list of pork products that are eligible for importation, including processed products such as ham and certain types of offal that are inspected by the U.S. Department of Agriculture's Food Safety and Inspection Service for both domestic and international trade. China also agreed to conduct a risk assessment for ractopamine in swine and cattle as soon as possible and to establish a joint working group with the United States to discuss next steps based on the risk assessment. As of December 31, 2024, China has not completed the risk assessment and therefore has not yet made any progress on next steps based on the risk assessment, which will need to include the establishment of MRLs or import tolerances.

Since 2022, China has rejected shipments from certain U.S. pork facilities and subjected subsequent shipments from these facilities to increased inspections due to alleged detections of animal diseases, such as porcine reproductive respiratory syndrome and Seneca Valley virus. Certain common testing techniques are known to show false positives when the animals being tested have received vaccinations against these animal diseases. In addition, these animal diseases are endemic in China and pose no threat to human health, and China has not identified any standard or regulation that the shipments in question violated, nor has China identified a pathway for shipments from these facilities to resume normal customs clearance procedures.

**Beef**

In the Phase One Agreement, China agreed to expand the scope of U.S. beef products allowed to be imported, to eliminate age restrictions on cattle slaughtered for export to China and to recognize the U.S. beef and beef products' traceability system. China also agreed to establish MRLs consistent with Codex standards and guidelines for three synthetic hormones legally used for decades in the United States. Where Codex standards and guidelines do not yet exist, China agreed to use MRLs established by other countries that have performed science-based risk assessments.

While China confirmed to the United States that it had adopted Codex-consistent MRLs for use of the three synthetic hormones in beef, China still has not published the MRLs. The lack of publication contributes to regulatory ambiguity for U.S. beef producers and traders. China's failure to publish the MRLs is another example of China's inadequate implementation of the Phase One Agreement.

As previously noted, China also made a commitment in the Phase One Agreement to complete a risk assessment for ractopamine in swine and cattle, but it has not yet followed through. Meanwhile, in 2022, China began rejecting certain shipments of U.S. beef products due to alleged findings of the veterinary drug ractopamine. China subsequently suspended the U.S. facilities that produced these products from exporting to China. In several cases, China also suspended the cold storage facilities that had handled the products immediately prior to shipping, despite the fact that these cold storage facilities have no role in raising or feeding cattle or in processing beef products. The cold storage facility suspensions imposed by China also restrict exports of unrelated products, such as poultry and pork products. As of December 31, 2024, China had not outlined a process for the relisting of any of the impacted facilities as eligible to export to China.

The Phase One Agreement requires China to "accept meat, poultry meat, and processed meat and poultry meat . . . inspected by the FSIS . . . and accompanied by an FSIS Export Certificate of Wholesomeness." China may refuse to accept shipments from a facility if "China determines that there is "a significant, sustained or recurring pattern of non-conformity . . . until the problem is resolved." In each of the cases in question, China suspended the facilities after a single isolated incident and has not lifted the suspensions even after USDA explained the new mitigation measures implemented by each of the impacted facilities. The United States will continue to closely monitor China's actions in this area.

## GOVERNMENT PROCUREMENT

In its WTO accession agreement, China made a commitment to initiate negotiations to accede to the WTO Agreement on Government Procurement (GPA) and to open up its vast government procurement market to the United States and other GPA Parties. More than two decades later, this commitment remains unfulfilled, while China's government procurement has continued to grow. Even though it has been an observer to the WTO Committee on Government Procurement since February 2002, China has still not become a party to the GPA.

The United States, the European Union and other GPA Parties have viewed China's GPA offers over the years as highly disappointing in scope and coverage. China submitted its sixth revised offer in October 2019 and significant deficiencies remain in a number of critical areas. China's most recent submission, made in June 2021, was an update of its checklist of issues, which informs GPA Parties of changes to China's existing government procurement regime since its last update.

China's current government procurement regime is governed by two important laws. The Government Procurement Law, administered by the Ministry of Finance, governs purchasing activities conducted with fiscal funds by state organs and other organizations at all levels of government in China, but does not apply to procurements by state-owned enterprises. The Tendering and Bidding Law falls under the jurisdiction of the National Development and Reform Commission (NDRC) and imposes uniform tendering and bidding procedures for certain classes of procurement projects in China, notably construction and works projects, without regard for the type of entity (*e.g.*, a government agency or a state-owned enterprise) that conducts the procurement. Both laws cover important procurements that GPA Parties would consider to be government procurement eligible for coverage under the GPA.

China's Foreign Investment Law, which entered into force in January 2020, and the related October 2021 Ministry of Finance Notice 35, state that China will provide equal treatment to foreign companies invested in China and to domestic Chinese companies with regard to government procurement opportunities. However, foreign companies report a marked increase in preference for domestic Chinese companies over foreign companies invested in China.

In July 2022, the Ministry of Finance issued draft amendments to the Government Procurement Law. Among other changes, these draft amendments would codify the requirement that officials at all levels of government refrain from purchasing foreign products whenever domestic products are available. The draft amendments, which have not yet been finalized, do not define the term "domestic product." In December 2024, the Ministry of Finance published the "Notice on Matters Related to Domestic Product Standards and Implementation Policies in the Field of Government Procurement," which includes a definition of "domestic product" and outlines benefits for eligible products in government procurement.

In August 2023, China's State Council issued the Opinions on Further Optimizing the Foreign Investment Environment and Enhancing the Attraction of Foreign Investment, known as Document 11. One of the 24 topics addressed in Document 11 is government procurement. Specifically, Article 6 of Document 11 offers various suggestions for how central level ministries and sub-central government authorities could work to ensure that foreign-invested enterprises can participate in China's government procurement market, consistent with existing Chinese law. In Article 6, the State Council recommends clarifying the meaning of "produced in China" as it relates to China's government procurement laws and regulations and providing unspecified support for foreign-invested enterprises to encourage them to develop their cutting-edge products in China. While China's leadership has touted Document 11 to the foreign business community as a demonstration of China's sincerity about fostering a more welcoming environment for foreign companies in China, Document 11 provides little clarity as to how its suggestions would be implemented, nor does it identify timelines for acting on them. Going forward, the United States expects China to make any forthcoming draft implementing measures accessible to the public, including the foreign business community, and to provide a reasonable period of time to submit comments on them.

Under both its government procurement regime and its tendering and bidding regime, China continues to implement policies favoring products, services, and technologies made or developed by Chinese-owned and Chinese-controlled companies through explicit and implicit requirements that hamper foreign companies from fairly competing in China. For example, foreign companies continue to report cases in which "domestic brands" and "indigenous designs" are required in tendering documents. Since China has

not yet adopted clear rules on what constitutes a "domestic product," procurement officials often prefer to err on the side of caution and purchase products from domestic Chinese companies.

In December 2024, China's Ministry of Finance issued for public comment the Notice on Matters Concerning Domestic Product Standards and Implementation Policies in the Field of Government Procurement (Draft for Comments). This draft measure provides that for a product to be eligible for certain benefits, the product must meet several criteria, including that it must be manufactured within China's territory, the cost of components produced in China must meet the prescribed proportion requirements that will be determined on a sector-by-sector basis, and it must comply with requirements for domestic manufacturing of certain key components and processes of specific products. The draft measure also provides that products meeting these criteria will receive a 20 percent price deduction applied to the bidding price for evaluation purposes in government procurement activities where both domestic and non-domestic products compete.

## INTELLECTUAL PROPERTY PROTECTION

### Overview

After its accession to the WTO, China undertook a wide-ranging revision of its framework of laws and regulations aimed at protecting the IP rights of domestic and foreign right holders, as required by the WTO Agreement on Trade-Related Aspects of Intellectual Property Rights (the TRIPS Agreement). Despite various plans and directives issued by the State Council, inadequacies in China's IP protection and enforcement regime continue to present serious barriers to U.S. exports and investment. As a result, as in the previous year, China was again placed on the Priority Watch List in USTR's 2024 Special 301 Report. In addition, in January 2025, USTR announced the results of its 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List), which identifies online and physical markets that exemplify key challenges in the global struggle against piracy and counterfeiting and explains the harm not only to U.S. businesses, but also to U.S. workers. Several markets in China were among those named as notorious markets, as China continues to be the number one source of pirated and counterfeit products in the world.

The Phase One Agreement addresses numerous longstanding U.S. concerns relating to China's inadequate IP protection and enforcement. Specifically, the agreement requires China to revise its legal and regulatory regimes in a number of ways in the areas of trade secrets, pharmaceutical-related IP, patents, trademarks, and geographical indications. In addition, the agreement requires China to make numerous changes to its judicial procedures and to establish deterrent-level penalties. China must also take a number of steps to strengthen enforcement against pirated and counterfeit goods, including in the online environment, at physical markets and at the border.

China has published a number of draft measures for comment and issued some final measures relating to implementation of the IP chapter of the Phase One Agreement. Notably, China amended the Patent Law, the Copyright Law and the Criminal Law. At the same time, U.S. right holders have expressed serious concerns about some final measures that lack details and leave too much discretion with the enforcement authorities, which creates uncertainties and can lead to inconsistencies in the scope of coverage and the availability and nature of relief. In addition, China has outstanding work to finalize the draft measures that it has published and to publish other draft measures in accordance with the Intellectual Property Action Plan that it released in April 2020. Outstanding areas to be addressed include areas such as: the protection of trade secrets and confidential business information from unauthorized disclosures by government personnel and third-party experts; criminal enforcement of trade secrets theft; enforcement procedures to combat online infringement, including an effective notice and takedown system; the protection and

enforcement of trademark rights, particularly against bad faith trademark registrations; increases in the minimum and maximum levels of statutory damages and criminal penalties for IP infringement; patent term extensions for unreasonable marketing approval delays; and geographical indications.

Meanwhile, in connection with the Phase One Agreement, China has reported increased enforcement actions against counterfeit medicines and increased customs actions against pirated and counterfeit goods. However, China has yet to demonstrate that it has taken the following actions: (1) published data online regarding enforcement actions against counterfeit goods with health and safety risks, enforcement actions at physical markets, and enforcement actions at the border; (2) increased enforcement actions against counterfeits with health and safety risks and at physical markets; (3) increased training of customs personnel; or (4) ensured the use of only licensed software in government agencies and state-owned enterprises.

Going forward, the United States will continue to monitor China's implementation of the IP chapter of the Phase One Agreement. The United States will also assess the impact of the final measures that have been issued by China and the enforcement actions that China takes.

**Trade Secrets**

Serious inadequacies in the protection and enforcement of trade secrets in China have been the subject of high-profile engagement between the United States and China in recent years. Several instances of trade secret theft for the benefit of Chinese companies have occurred both within China and outside of China. Offenders in many cases continue to operate with impunity. Particularly troubling are reports that actors affiliated with the Chinese Government and the Chinese military have infiltrated the computer systems of U.S. companies, stealing terabytes of data, including the companies' proprietary information and IP, for the purpose of providing commercial advantages to Chinese enterprises.

In high-level bilateral dialogues with the United States over the years, China has committed to issue judicial guidance to strengthen its trade secrets regime. China has also committed not to condone state-sponsored misappropriation of trade secrets for commercial use. In addition, the United States has urged China to make certain key amendments to its trade secrets-related laws and regulations, particularly with regard to a draft revision of the Anti-Unfair Competition Law. The United States has also urged China to take actions to address inadequacies across the range of state-sponsored actors and to promote public awareness of trade secrets disciplines.

At the November 2016 U.S.-China Joint Commission on Commerce and Trade (JCCT) meeting, China claimed that it was strengthening its trade secrets regime and bolstering several areas of importance, including the availability of evidence preservation orders and damages based on market value as well as the issuance of a judicial interpretation on preliminary injunctions and other matters. China amended the Anti-Unfair Competition Law, effective January 2018 and April 2019, as well as the Administrative Licensing Law, effective April 2019, and the Foreign Investment Law, effective January 2020. Nevertheless, the amendments still do not fully address critical shortcomings in the scope of protections and obstacles to enforcement. In 2022, China published additional draft amendments to the Anti-Unfair Competition Law, but they contain few changes to the law's trade secrets provisions.

The Phase One Agreement significantly strengthens protections for trade secrets and enforcement against trade secret theft in China. In particular, the chapter on IP requires China to expand the scope of civil liability for misappropriation beyond entities directly involved in the manufacture or sale of goods and services, to cover acts such as electronic intrusions as prohibited acts of trade secret theft and to shift the burden of proof in civil cases to the defendants when there is a reasonable indication of trade secret theft. It also requires China to make it easier for right holders to obtain preliminary injunctions to prevent the use

of stolen trade secrets, to allow for initiation of criminal investigations without the need to show actual losses, to ensure that criminal enforcement is available for willful trade secret misappropriation, and to prohibit government personnel and third party experts and advisors from engaging in the unauthorized disclosure of undisclosed information, trade secrets, and confidential business information submitted to the government.

In 2020, China published various measures relating to civil, criminal, and administrative enforcement of trade secrets. In September 2020, the Supreme People's Court issued the Provisions on Several Issues Concerning the Application of Law in Civil Cases of Trade Secret Infringement and the Interpretation III on Several Issues Concerning the Application of Law in Handling Criminal Cases of Infringement of Intellectual Property Rights. In September 2020, the Supreme People's Procuratorate and the Ministry of Public Security also issued the Decision on Amendment of Docketing for Prosecution of Criminal Trade Secrets Infringement Cases Standards. These measures relate to issues such as the scope of liability for trade secret misappropriation, prohibited acts of trade secret theft, preliminary injunctions, and thresholds for initiations of criminal investigations for trade secret theft. In December 2020, the National People's Congress passed amendments to the Criminal Law that included changes to the thresholds for criminal investigation and prosecution and the scope of criminal acts of trade secret theft. The Criminal Law amendments require revisions to certain previously issued judicial interpretations and prosecution standards. However, three years after the passage of the Criminal Law amendments, these other measures remain unchanged, and implementation of the Criminal Law amendments therefore remains incomplete. Indeed, China has only published a draft judicial interpretation. The United States will continue to monitor the effectiveness of all of these measures.

**Bad Faith Trademark Registration**

The continuing registration of trademarks in bad faith in China remains a significant concern. For example, "trademark squatters" attempt to take advantage when a genuine trademark owner has not yet registered its trademark in China by registering that trademark and then trying to sell it to the genuine trademark owner. Bad faith trademark registration also occurs when trademarks intending to deceive or confuse consumers are registered.

At the November 2016 JCCT meeting, China publicly noted the harm that can be caused by bad faith trademarks and asserted that it was taking further steps to combat bad faith trademark filings. Amendments to the Trademark Law made in 2019 and subsequent implementing measures, including the State Administration for Market Regulation (SAMR) Provisions on Standardizing Applications for Registrations of Trademarks issued in 2019 and the Trademark Examination and Review Guidelines updated in 2021 by the China National Intellectual Property Administration (CNIPA), require the disallowance of bad faith trademark applications. In January 2023, China proposed further amendments to the Trademark Law regarding bad faith trademarks.

However, implementation in this area by China suggests that right holders remain insufficiently protected, as bad faith trademarks remain widespread and problems persist with the large number of inconsistent decisions, low rate of success for oppositions, lack of transparency in opposition proceedings, and unavailability of default judgments against applicants who fail to appear in proceedings. Onerous documentation requirements are also an ongoing concern for right holders. China acceded to the Convention of 5 October 1961 Abolishing the Requirement of Legalization for Foreign Public Documents (Apostille Convention), effective November 2023. The United States will monitor China's implementation of the obligations under the Apostille Convention and whether it addresses right holders' concerns regarding foreign government document legalization requirements.

As a result of these deficiencies, U.S. companies across industry sectors continue to face Chinese applicants registering their marks and "holding them for ransom" or seeking to establish a business building off of U.S. companies' global reputations. The Phase One Agreement requires China to ensure adequate and effective protection and enforcement of trademark rights, particularly against bad faith trademark registrations. The United States will continue to closely monitor developments in this area of long-standing concern.

**Online Infringement**

Online piracy continues on a large scale in China, affecting a wide range of industries, including those involved in distributing legitimate music, motion pictures, books and journals, software, and video games. While increased enforcement activities have helped stem the flow of online sales of some pirated offerings, much more sustained action and attention is needed to make a meaningful difference for content creators and right holders, particularly small and medium-sized enterprises. In response to the COVID-19 pandemic, reports indicate that many infringers have moved online to distribute their pirated and counterfeit goods, which further increases the need for targeted and sustained enforcement measures in the online environment.

The United States has urged China to consider ways to create a broader policy environment to help foster the growth of healthy markets for licensed and legitimate content. The United States has also urged China to revise existing rules that have proven to be counterproductive.

At the November 2016 JCCT meeting, China agreed to actively promote electronic commerce-related legislation, strengthen supervision over online infringement and counterfeiting, and work with the United States to explore the use of new approaches to enhance online enforcement capacity. In December 2016 and November 2017, China published drafts of a new E-Commerce Law for public comment. In written comments, the United States stressed that the final version of this law should not undermine the existing notice-and-takedown system and should promote effective cooperation in deterring online infringement. In August 2018, China adopted its new E-Commerce Law, which entered into force in January 2019. This law was an opportunity for China to institute strong provisions on IP protection and enforcement for its electronic commerce market, which is now the largest in the world. However, as finalized, the law instead introduced provisions that weaken the ability of right holders to protect their rights online and that reduce the liability of China-based electronic commerce platforms for selling counterfeit and other infringing goods.

The Phase One Agreement requires China to provide enforcement procedures that permit effective and expeditious action against infringement in the online environment, including by requiring expeditious takedowns and by ensuring the validity of takedown notices and counter-notifications. It also requires China to take effective action against electronic commerce platforms that fail to take necessary measures against infringement.

In May 2020, the National People's Congress issued the Civil Code, which included updated notice-and-takedown provisions. In September 2020, the Supreme People's Court issued Guiding Opinions on Hearing Intellectual Property Disputes Involving E-Commerce Platforms and the Official Reply on the Application of Law in Network-Related Intellectual Property Infringement Disputes. These measures relate to issues such as expeditious takedowns and the validity of notices and counter-notifications, but have only recently taken effect. In November 2020, the National People's Congress adopted long-pending amendments to the Copyright Law, including provisions relating to increasing civil remedies for copyright infringement, new rights of public performance and broadcasting for producers of sound recordings, and protections against the circumvention of technological protection measures. Right holders have welcomed these developments

but have noted the need for effective implementation as well as new measures to address online piracy. The United States will closely monitor the impact of these measures going forward.

In August 2021, SAMR issued draft amendments to the E-Commerce Law for public comment. These draft amendments further attempt to address concerns that have been raised about procedures and penalties under China's notice-and-takedown system.

**Counterfeit Goods**

Counterfeiting in China remains widespread and affects a wide range of goods. In April 2019, China amended its Trademark Law, effective November 2019, to require civil courts to order the destruction of counterfeit goods, but these amendments still do not provide the full scope of civil remedies for right holders. One of many areas of particular U.S. concern involves medications. Despite years of sustained engagement by the United States, China has failed to adequately improve its regulation of the manufacture of active pharmaceutical ingredients to prevent their use in counterfeit and substandard medications. At the July 2014 meeting of the United States-China Strategic and Economic Dialogue (S&ED), China committed to develop and seriously consider amendments to the Drug Administration Law that will require regulatory control of the manufacturers of bulk chemicals that can be used as active pharmaceutical ingredients. At the June 2015 S&ED meeting, China further committed to publish revisions to the Drug Administration Law in draft form for public comment and to consider the views of the United States and other relevant stakeholders. In October 2017, China published limited draft revisions to the Drug Administration Law and stated that future proposed revisions to the remainder of this law would be forthcoming. Although the final Drug Administration Law, issued in August 2019, requires pharmaceuticals products and active pharmaceutical ingredients to meet manufacturing standards, it remains unclear how these requirements will be implemented or enforced.

The Phase One Agreement requires China to take effective enforcement action against counterfeit pharmaceuticals and related products, including active pharmaceutical ingredients, and to significantly increase actions to stop the manufacture and distribution of counterfeits with significant health or safety risks. The agreement also requires China to provide that its judicial authorities shall order the forfeiture and destruction of pirated and counterfeit goods, along with the materials and implements predominantly used in their manufacture. In addition, the agreement requires China to significantly increase the number of enforcement actions at physical markets in China and against goods that are exported or in transit. It further requires China to ensure, through third party audits, that government agencies and state-owned enterprises only use licensed software.

In August 2020, SAMR issued the Opinions on Strengthening the Destruction of Infringing and Counterfeit Goods, and the State Council amended the Provisions on the Transfer of Suspected Criminal Cases by Administrative Organs for Law Enforcement, which relate to the transfer of IP cases from administrative authorities to criminal authorities. China has reported increased enforcement actions against counterfeit medicines and increased customs actions against pirated and counterfeit goods, but has yet to demonstrate that it has increased enforcement actions against counterfeits with health and safety risks and at physical markets, increased training of customs personnel, transferred more cases for criminal prosecution, and ensured the use of only licensed software in government agencies and state-owned enterprises.

**Indigenous Innovation**

Policies aimed at promoting China's "indigenous innovation" continue to represent an important component of China's industrialization efforts. Through intensive, high-level bilateral engagement with China since 2009, the United States has attempted to address these policies, which provide various preferences when IP is owned or developed in China, both broadly across sectors of China's economy and

specifically in the government procurement context. For example, at the May 2012 S&ED meeting, China committed to treat IP owned or developed in other countries the same as IP owned or developed in China. The United States also used the JCCT process in 2012 and subsequent discussions to press China to revise or eliminate specific measures that appeared to be inconsistent with this commitment. At the December 2014 JCCT meeting, China clarified and underscored that it will treat IP owned or developed in other countries in the same manner as domestically owned or developed IP. However, these commitments have not been fulfilled. China continues to pursue myriad policies that require or favor the ownership or development of IP in China.

The United States secured a series of similar commitments from China in the government procurement context, where China agreed to de-link indigenous innovation policies at all levels of the Chinese Government from government procurement preferences, including through the issuance of a State Council measure mandating that provincial and local governments eliminate any remaining linkages by December 2011. Many years later, however, this promise had not been fulfilled. At the November 2016 JCCT meeting, in response to U.S. concerns regarding the continued issuance of scores of inconsistent measures, China announced that its State Council had issued a document requiring all agencies and all sub-central governments to "further clean up related measures linking indigenous innovation policy to the provision of government procurement preference."

Over the years, the underlying thrust of China's indigenous innovation policies has remained unchanged, as China's leadership has continued to emphasize the necessity of advancing indigenous innovation capabilities. Through plans such as the 14th Five-Year Plan for the Protection and Utilization of National Intellectual Property Rights, China has continued to implement discriminatory policies encouraging "indigenous IP rights" and "core technologies" that are owned or developed in China. Accordingly, USTR has used mechanisms like a Section 301 investigation to seek to address, among other things, China's use of indigenous innovation policies that effectively force or pressure foreigners to transfer their technologies to Chinese companies or develop their IP in China.

## SERVICES BARRIERS

### Overview

The prospects for U.S. service suppliers in China should be promising, given the size of China's market. Nevertheless, the U.S. share of China's services market remains well below the U.S. share of the global services market, and the Organization for Economic Cooperation and Development (OECD) continues to rate China's services regime as one of the more restrictive among the world's major economies.

In 2024, numerous challenges persisted in a number of services sectors. As in past years, Chinese regulators continued to use discriminatory regulatory processes, informal bans on entry and expansion, case-by-case approvals in some services sectors, overly burdensome licensing and operating requirements, and other means to frustrate the efforts of U.S. suppliers of services to achieve their full market potential in China. These policies and practices affect U.S. service suppliers across a wide range of sectors, including cloud computing, telecommunications, film production and distribution, online video and entertainment services, express delivery, and legal services. In addition, China's Cybersecurity Law and related implementing measures include mandates to purchase domestic information and communications technology (ICT) products and services, while China's Cybersecurity Law, Data Security Law, and Personal Information Protection Law, as well as related implementing measures include excessive restrictions on cross-border data flows, and excessive requirements to store and process data locally. These types of data measures undermine U.S. services suppliers' ability to take advantage of market access opportunities in China by prohibiting or severely restricting cross-border transfers of information that are routine in the ordinary

course of business and are fundamental to any business activity. China's data localization requirements also raise concerns about state surveillance. In addition, China has failed to fully address U.S. concerns in areas that have been the subject of WTO dispute settlement, including electronic payment services and theatrical film importation and distribution.

The Phase One Agreement addresses a number of longstanding trade and investment barriers to U.S. providers of a wide range of financial services, including banking, insurance, securities, asset management, credit rating and electronic payment services, among others. The barriers addressed in the agreement include joint venture requirements, foreign equity limitations and various discriminatory regulatory requirements. Removal of these barriers is designed to allow U.S. financial service providers to compete on a more level playing field and expand their services export offerings in the China market. Nevertheless, China's excessive restrictions on cross-border data flows and data localization requirements could continue to create significant challenges for U.S. financial service providers in China.

**Banking Services**

Although China has opened its banking sector to foreign competition in the form of wholly foreign-owned banks, China has maintained restrictions on market access in other ways. These restrictions have kept foreign banks from establishing, expanding, and obtaining significant market share in China, including through capital controls and minimum asset thresholds.

Some years ago, China did take some steps to ease or remove market access restrictions. For example, China removed a number of long-standing barriers for foreign banks, including the $10 billion minimum asset requirement for establishing a foreign bank in China and the $20 billion minimum asset requirement for setting up a Chinese branch of a foreign bank. China also removed the cap on the equity interest that a single foreign investor can hold in a Chinese-owned bank.

In the Phase One Agreement, China committed to expand opportunities for U.S. financial institutions, including bank branches, to supply securities investment fund custody services by considering their global assets when they seek licenses. China also agreed to review and approve qualified applications by U.S. financial institutions for securities investment fund custody licenses on an expeditious basis. In addition, China committed to consider the international qualifications of U.S. financial institutions when evaluating license applications for Type-A lead underwriting services for all types of non-financial debt instruments in China. The United States will continue to monitor these developments.

**Securities, Asset Management and Futures Services**

In the Phase One Agreement, China committed to remove the foreign equity caps in the securities, asset management and futures sectors by no later than April 1, 2020. It also committed to ensure that U.S. suppliers of securities, asset management and futures services are able to access China's market on a non-discriminatory basis, including with regard to the review and approval of license applications.

Consistent with its commitments in the Phase One Agreement, China announced that it would allow wholly foreign-owned companies for the securities and asset *(i.e.*, fund) management sectors as of April 1, 2020, and that it would allow wholly foreign-owned companies for the futures sector as of January 1, 2020. Prior to these announcements, China had maintained a foreign equity cap of 51 percent for these sectors. Over the past five years, some U.S. financial institutions have applied for and received licenses to operate as wholly foreign-owned enterprises in these sectors. The United States is monitoring these and other developments as U.S. companies continue to seek to obtain licenses and undertake operations in these sectors.

### Insurance Services

In the Phase One Agreement, China committed to accelerate the removal of the foreign equity caps for life, pension, and health insurance so that they are removed no later than April 1, 2020. In addition, it confirmed the removal of the 30-year operating requirement, known as a "seasoning" requirement, which had been applied to foreign insurers seeking to establish operations in China in all insurance sectors. China also committed to remove all other discriminatory regulatory requirements and processes and to expeditiously review and approve license applications.

Consistent with China's commitments in the Phase One Agreement, the China Banking and Insurance Regulatory Commission (CBIRC) announced that China would allow wholly foreign-owned companies for the life, pension, and health insurance sectors as of January 1, 2020. Prior to this announcement, China had maintained foreign equity caps and only permitted foreign companies to establish as Chinese-foreign joint ventures in these sectors. In December 2020, CBIRC issued a measure that provided further transparency regarding its intention to allow foreign-invested companies to take advantage of this opening.

In insurance sectors, the United States continues to encourage China to establish more transparent procedures so as to better enable foreign participation in China's market, especially in export credit insurance and political risk insurance.

Finally, some U.S. insurance companies established in China have encountered difficulties in getting CBIRC, replaced by the National Administration of Financial Regulation (NAFR) in March 2023, to issue timely approvals of their requests to open up new internal branches to expand their operations. The United States continues to urge NAFR to issue timely approvals when U.S. insurance companies seek to expand their branch networks in China.

### Electronic Payment Services

In a WTO dispute that it launched in 2010, the United States challenged China's restrictions on foreign companies, including major U.S. credit and debit card processing companies, which had been seeking to supply electronic payment services to banks and other businesses that issue or accept credit and debit cards in China. The United States argued that China had committed in its WTO accession agreement to open up this sector in 2006, and a WTO panel agreed with the United States in a decision issued in 2012. China subsequently agreed to comply with the WTO panel's rulings in 2013, but China did not allow foreign suppliers to apply for licenses until June 2017, when China's regulator – PBOC – finalized the establishment of a two-step licensing process in which a supplier must first complete one year of preparatory work before being able to apply for a license.

As of January 2020, when the United States and China entered into the Phase One Agreement, no foreign supplier of electronic payment services had been able to secure the license needed to operate in China's market due largely to delays caused by PBOC. At times, PBOC had refused even to accept applications to begin preparatory work from U.S. suppliers, the first of two required steps in the licensing process. Meanwhile, throughout the years that China actively delayed opening up its market to foreign suppliers, China's national champion, China Union Pay, has used its exclusive access to domestic currency transactions in the China market, and the revenues that come with it, to support its efforts to build out its electronic payment services network abroad, including in the United States. In other words, China consciously decided to maintain market-distorting practices that benefit its own companies, even in the face of adverse rulings at the WTO.

In the Phase One Agreement, China committed to ensure that PBOC operates an improved and timely licensing process for U.S. suppliers of electronic payment services so as to facilitate their access to China's

market. In June 2020, four months after the entry into force of the Phase One Agreement, American Express became the first foreign supplier of electronic payment services to secure a license from PBOC to operate in China's market. In November 2023, after years of delays, Mastercard was finally able to secure a license to operate in the China market. Meanwhile, PBOC has been delaying action for even longer periods of time on the licensing application submitted by another U.S. supplier, Visa. The United States continues to closely monitor this situation with concern.

**Internet-Enabled Payment Services**

PBOC first issued regulations for non-bank suppliers of online payment services in 2010, and it subsequently began processing applications for licensees. Regulations were further strengthened in 2015, with additional provisions aimed at increasing security and traceability of transactions. According to a U.S. industry report, of more than 200 licenses issued as of June 2014, only two had been issued to foreign-invested suppliers, and those two were for very limited services. This report provided clear evidence supporting stakeholder concerns about the difficulties they faced entering China's market and the slow process foreign firms face in getting licensed. In 2018, PBOC announced that it would allow foreign suppliers, on a nondiscriminatory basis, to supply Internet-enabled payment services. At the same time, as in many other sectors, PBOC requires suppliers to localize their data and facilities in China. In January 2021, PayPal became the first foreign company to obtain full ownership of a payment platform in China, along with a license to supply payment services. The United States will continue to closely monitor developments in this area.

**Telecommunications Services**

China's restrictions on basic telecommunications services, such as an informal ban on new entry, a 49-percent foreign equity cap, a requirement that foreign suppliers can only enter into joint ventures with state-owned enterprises, and exceedingly high capital requirements, have blocked foreign suppliers from accessing China's basic telecommunications services market. Since China acceded to the WTO more than two decades ago, not a single foreign firm has succeeded in establishing a new joint venture to enter this sector.

Restrictions maintained by China on less highly regulated value-added telecommunications services also have created serious barriers to market entry for foreign suppliers seeking to enter this sector. These restrictions include opaque and arbitrary licensing procedures, foreign equity caps, and periodic, unjustified moratoria on the issuance of new licenses. As a result, only a few dozen foreign-invested suppliers have secured licenses to provide value-added telecommunications services, while there are thousands of licensed domestic suppliers.

**Internet Regulatory Regime**

China's Internet regulatory regime is restrictive and non-transparent, affecting a broad range of commercial services activities conducted via the Internet, and is overseen by multiple agencies without clear lines of jurisdiction. China's Internet economy has boomed over the past decade and is second in size only to that of the United States. Growth in China has been marked in service sectors similar to those found in the United States, including retail websites, search engines, vocational and adult online education, travel, advertising, audio-visual and computer gaming services, electronic mail and text, online job searches, Internet consulting, mapping services, applications, web domain registration, and electronic trading. However, in the China market, Chinese companies dominate due in large part to restrictions imposed on foreign companies by the Chinese Government. At the same time, foreign companies continue to encounter major difficulties in attempting to offer these and other Internet-based services on a cross-border basis.

China continues to engage in extensive blocking of legitimate websites, imposing significant costs on both suppliers and users of web-based services and products. China currently blocks most of the largest global sites, and U.S. industry research has calculated that more than 10,000 sites are blocked, affecting billions of dollars in business, including communications, networking, application stores, news, and other sites. Even when sites are not permanently blocked, the often arbitrary implementation of blocking, and the performance-degrading effect of filtering all traffic into and outside of China, significantly impair the supply of many cross-border services, often to the point of making them unviable.

**Voice over Internet Protocol Services**

While computer-to-computer Voice over Internet Protocol (VOIP) services are permitted in China, China's regulatory authorities have restricted the ability to offer VOIP services interconnected to the public switched telecommunications network (*i.e.*, to call a traditional phone number) to basic telecommunications service licensees. There is no obvious rationale for such a restriction, which deprives consumers of a useful communication option, and the United States continues to advocate for eliminating it.

**Cloud Computing Services**

Especially troubling is China's treatment of foreign companies seeking to participate in the development of cloud computing services, including computer data processing and storage services and software application services provided over the Internet. China prohibits foreign companies established in China from directly providing any of these services. Given the difficulty in providing these services on a cross-border basis (largely due to restrictive Chinese policies), the only option that a foreign company has to access the China market is to establish a contractual partnership with a Chinese company, which is the holder of the necessary Internet data center license, and turn over its valuable technology, IP, know-how, and branding as part of this arrangement. While the foreign service supplier earns a licensing fee from the arrangement, it has no direct relationship with customers in China and no ability to independently develop its business. It has essentially handed over its business to a Chinese company that may well become a global competitor. This treatment has generated serious concerns in the United States and among other WTO Members as well as U.S. and other foreign companies.

In major markets, including China, cloud computing services are typically offered through commercial presence in one of two ways. They are offered as an integrated service in which the owner and operator of a telecommunication network also offers computing services, including data storage and processing function, over that network, or they are offered as a stand-alone computer service, with connectivity to the computing service site provided separately by a telecommunications service supplier. Although China's commitments under the WTO General Agreement on Trade in Services (GATS) include services relevant to both of these approaches, neither one is currently open to foreign-invested companies in China.

In October 2024, the Ministry of Industry and Information Technology (MIIT) launched a pilot program in four free trade zones, including in Beijing and Shanghai, that is to allow foreign companies to wholly own and operate Internet data centers and content delivery networks. It is not clear whether or even how this program could result in any commercially meaningful market access openings. The United States will closely monitor developments in this area.

**Audiovisual and Related Services**

China prohibits foreign companies from providing film production and distribution services in China. In addition, China's restrictions in the area of theater services have wholly discouraged investment by foreign companies in cinemas in China.

Meanwhile, China's restrictions on services associated with television and radio greatly limit participation by foreign suppliers. For example, China prohibits retransmission of foreign TV channels, foreign investment in TV production, and foreign investment in TV stations and channels. China also imposes quotas on the amount of foreign programming that can be shown on a Chinese TV channel each day. In addition, in September 2018, the National Radio and Television Administration (NRTA) issued a problematic draft measure that would impose new restrictions in China's already highly restricted market for foreign creative content. It would require that spending on foreign content account for no more than 30 percent of available total programs in each of several categories, including foreign movies, TV shows, cartoons, documentaries, and other foreign TV programs, made available for display via broadcasting institutions and online audio-visual content platforms. It also would prohibit foreign TV shows in prime time. Although this measure has not yet been issued in final form, it continues to raise serious concerns, as it appears that, as a matter of practice, it has been implemented in China since 2021, including by online audio-visual content platforms.

**Theatrical Films**

In February 2012, the United States and China reached an alternative resolution with regard to certain rulings relating to the importation and distribution of theatrical films in a WTO dispute that the United States had won. The two sides signed a memorandum of understanding (MOU) providing for substantial increases in the number of foreign films imported and distributed in China each year, along with substantial additional revenue for U.S. film producers. However, China has not yet fully implemented its MOU commitments, including with regard to critical commitments to open up film distribution opportunities for imported films. As a result, the United States has been pressing China for full implementation of the MOU.

In 2017, in accordance with the terms of the MOU, the two sides began discussions regarding the provision of further meaningful compensation to the United States in an updated MOU. These discussions continued until March 2018, before stalling when China embarked on a major government reorganization that involved significant changes for China's Film Bureau. Discussions resumed in 2019 as part of the broader U.S.-China trade negotiations that began following a meeting between the two countries' Presidents on the margins of the Group of 20 Heads of State and Government Summit in Buenos Aires in December 2018. As of December 31, 2024, no agreement had been reached on the further meaningful compensation that China owes to the United States. The United States will continue pressing China to fulfill its obligations.

**Online Video and Entertainment Services**

China restricts the online supply of foreign video and entertainment services through measures affecting both content and distribution platforms, as part of its authoritarian governance structure. China requires foreign companies to license their content to Chinese companies and also imposes burdensome restrictions on content, which are implemented through exhaustive content review requirements that are based on vague and otherwise non-transparent criteria. With respect to distribution platforms, NRTA has required Chinese online platform suppliers to spend no more than 30 percent of their acquisition budget on foreign content. NRTA has also instituted numerous measures that prevent foreign suppliers from qualifying for a license, such as requirements that video platforms all be Chinese-owned. NRTA and other Chinese regulatory authorities have also taken actions to prevent the cross-border supply of online video services, which may implicate China's GATS commitments relating to video distribution.

**Legal Services**

China restricts the types of legal services that can be provided by foreign law firms, including through a prohibition on foreign law firms hiring lawyers qualified to practice Chinese law. It also restricts the ability of foreign law firms to represent their clients before Chinese Government agencies and imposes lengthy

delays on foreign law firms seeking to establish new offices. In addition, beginning with the version of China's Foreign Investment Negative List that entered into force in July 2020, China has added an explicit prohibition on the ability of a foreign lawyer to become a partner in a domestic law firm. Reportedly, China is also considering draft regulatory measures that would even further restrict the ability of foreign law firms to operate in China.

### Express Delivery Services

The United States continues to have concerns regarding China's implementation of the 2009 Postal Law and related regulations through which China prevents foreign suppliers of express delivery services from participating fully in the document delivery market. Meanwhile, in the package market, China applies overly burdensome and inconsistent regulatory approaches and reportedly has provided more favorable treatment to Chinese service suppliers when awarding business permits. China also does not always allow foreign service suppliers to participate on an equal basis in the development of laws, regulations, and other measures, including standards, for the express delivery services sector, nor does China always publicly announce the requirements for obtaining a business license.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

### Data Restrictions

In 2024, China, continued to build out its expansive state control over the collection, storage, processing, and transfer of data outside of China, which is of particular concern given China's already widespread surveillance of people and industry. China's data regime is governed by a series of overarching laws such as China's Data Security Law, which entered into force in September 2021, and China's Personal Information Protection Law, which entered into force in November 2021. These laws operate together with the 2017 Cybersecurity Law, the 2015 National Security Law, and various implementing measures, including the 2022 Security Assessment Measures for Outbound Transfers of Data, to prohibit or severely restrict cross-border transfers of "important data." China has yet to provide a consistent and widely applicable definition of key terms like "important data" across industry sectors and Free Trade Zones (FTZs). The Cyberspace Administration of China (CAC) has deferred instead to sub-central and sectoral regulators to develop their own definitions. The CAC has also enabled FTZs to develop their own lists of "important data." This approach has led to conflicting definitions of the term "important data" throughout China, creating confusion for foreign companies. These laws and implementing measures also impose local data storage and processing requirements on companies operating in China that collect "important data" and, in certain cases, personal information. Among other things, China's data localization requirements put data at risk of access by the Chinese Government, given the Chinese Government's broad legal authority to compel companies to provide it with access to their data.

In March 2024, China's Provisions to Promote and Regulate the Cross-Border Flow of Data took effect. This measure addresses certain aspects of the Security Assessment Measures for Outbound Transfers of Data with more specificity, but significant U.S. concerns remain, including with regard to the issue of cross-border transfers of "important data." Recently, China has initiated several pilot projects in its FTZs relating to cross-border transfers of data, although it is not yet clear whether any meaningful changes will result.

Cross-border transfers of data are routine and fundamental to daily business operations across many sectors. Given the wide range of businesses and business activities that are dependent on cross-border transfers of data and flexible access to global computing facilities, China's restrictive measures continue to generate serious concerns in the United States and many other countries.

**Secure and Controllable Information and Communication Technology Policies**

Implementing measures for China's Cybersecurity Law remain a continued source of serious concern since the law's enactment in 2016. These measures are overly broad and serve to promote China's domestic industry at the expense of the industries of China's trading partners. Of particular concern are the Measures for Cybersecurity Review, first issued in 2016 and later updated in 2020 and again in 2021. This measure puts in place a review process to regulate the purchase of information and communications technology (ICT) products and services by critical information infrastructure operators and online platform operators in China. In addition, in September 2022, China published a draft revision of the Cybersecurity Law with a 15-day public comment period. The draft revision would introduce penalties on operators of critical information infrastructure who use products or services that have not undergone the required security review, and it would also raise fines for certain violations of the Cybersecurity Law.

As demonstrated in implementing measures for the Cybersecurity Law, China's approach is to impose severe restrictions on a wide range of U.S. and other foreign ICT products and services with an apparent goal of supporting China's technology localization policies by encouraging the replacement of foreign ICT products and services with domestic ones. U.S. and other foreign stakeholders and governments around the world have expressed serious concerns about requirements that ICT equipment and other ICT products and services in critical sectors be "secure and controllable," as these requirements are used by the Chinese Government to disadvantage foreign companies.

In addition to the Cybersecurity Law, China has referenced its "secure and controllable" requirements in a variety of measures dating back to 2013. Through these measures, China has mandated that Chinese information technology users purchase Chinese products and favor Chinese service suppliers, imposed domestic research and development (R&D) requirements, considered the location of R&D as a cybersecurity risk factor, and required the transfer or disclosure of source code or other IP. In the 2019 update of the Measures for Cybersecurity Review, China added political, diplomatic, and other "non-market" developments as potential risk factors to be considered.

In 2015, China enacted a National Security Law and a Counterterrorism Law, which include provisions citing not only national security and counterterrorism objectives but also economic and industrial policies. The State Council also published a plan in 2015 that sets a timetable for adopting "secure and controllable" products and services in critical government ministries by 2020.

Meanwhile, sector-specific policies under this broad framework continue to be proposed and deployed across China's economy. A high-profile example from December 2014 was a proposed measure drafted by the China Banking Regulatory Commission that called for 75 percent of ICT products used in the banking system to be "secure and controllable" by 2019 and that would have imposed a series of criteria that would shut out foreign ICT providers from China's banking sector. Not long afterwards, a similar measure was proposed for the insurance sector.

In 2015, the United States, in concert with other governments and stakeholders around the world, raised serious concerns about China's "secure and controllable" regime at the highest levels of government within China. During a state visit in September 2015 in Washington, D.C., the U.S. and Chinese Presidents committed to a set of principles for trade in information technologies. The issue also was raised in connection with the June 2015 S&ED meeting and the November 2015 JCCT meeting, with China making a series of additional important commitments with regard to technology policy. China reiterated many of these commitments at the November 2016 JCCT meeting, where it affirmed that its "secure and controllable" policies are not to unnecessarily limit or prevent commercial sales opportunities for foreign ICT suppliers or unnecessarily impose nationality-based conditions and restrictions on commercial ICT

purchases, sales or uses. China also agreed that it would notify relevant technical regulations to the WTO TBT Committee.

Again, however, China has not honored its promises. The numerous draft and final implementation measures issued by China since 2017 in the area of cybersecurity raise serious questions about China's approach to cybersecurity regulation. China's measures do not appear to be in line with China's prior commitments, and global stakeholders have grown even more concerned about the implications of China's ICT security measures across the many economic sectors that employ digital technologies.

Finally, the United States and U.S. stakeholders remain concerned about a nonpublic document authored by the State-owned Asset Supervision and Administration Commission (SASAC) in 2022. Known as Document 79, this document reportedly sets out timelines for using only secure and controllable ICT products in the ICT systems of the Chinese Government, the CCP, and state-owned enterprises. The nonpublic nature of Document 79 and China's lack of transparency with regard to a policy that affects a broad range of industries signal that China may be seeking to evade past commitments to the maintenance of a non-discriminatory, non-trade restrictive approach to cybersecurity regulation.

### Encryption

Use of ICT products and services is increasingly dependent on robust encryption, an essential functionality for protecting privacy and safeguarding sensitive commercial information. Onerous requirements on the use of encryption, including intrusive approval processes and, in many cases, mandatory use of indigenous encryption algorithms (*e.g.*, for Wi-Fi and 4G cellular products), continue to be cited by stakeholders as a significant trade barrier in China.

In October 2019, China adopted a Cryptography Law that includes restrictive requirements for commercial encryption products that "involve national security, the national economy and people's lives, and public interest," which must undergo a security assessment. This broad definition of commercial encryption products that must undergo a security assessment raises concerns that the new Cryptography Law will lead to unnecessary restrictions on foreign ICT products and services. In August 2020, the State Cryptography Administration issued the draft Commercial Cryptography Administrative Regulations to implement the Cryptography Law. This draft measure did not address the concerns that the United States and numerous other stakeholders had raised regarding the Cryptography Law.

Going forward, the United States will continue to monitor implementation of the Cryptography Law and related measures. The United States will remain vigilant toward the introduction of any new requirements hindering technologically neutral use of robust, standardized encryption.

## INVESTMENT BARRIERS

China seeks to protect many domestic industries through a restrictive investment regime. Many aspects of China's current investment regime continue to cause serious concerns for foreign investors. For example, China's Foreign Investment Law and implementing regulations, both of which entered into force in January 2020, perpetuate separate regimes for domestic investors and investments and foreign investors and investments.

There has also been a lack of substantial liberalization of China's investment regime, evidenced by the continued application of prohibitions, foreign equity caps and joint venture requirements, and other restrictions in certain sectors. China's most recent version of its Foreign Investment Negative List, which replaces the 2022 version and entered into force in November 2024, provides no meaningful reductions in

the significant investment restrictions that continue to apply in a number of areas important to foreign investors, such as key services sectors, certain types of agriculture and several extractive industries. With regard to services sectors, China maintains prohibitions or restrictions in key sectors such as cloud computing services and other Internet-related services, telecommunications services, film production and film distribution services, and video and entertainment software services. With regard to agriculture, China maintains prohibitions on the development of agricultural biotechnologies and restrictions on the development of new varieties of corn and wheat. Similarly, China maintains prohibitions on the exploration, mining, and processing of all of the 17 types of rare earths as well as tungsten.

China's Foreign Investment Law, implementing regulations, and other related measures suggest that China is pursuing the objective of replacing its case-by-case administrative approval system for a broad range of investments with a system that would only be applied to "restricted" sectors. However, it currently remains unclear whether China is fully achieving that objective in practice. Moreover, even for sectors that have been liberalized, the potential for heightened licensing requirements for foreign companies or the application of licensing processes that disadvantage foreign companies could make it difficult to achieve meaningful market access. In addition, the potential for a new and overly broad national security review mechanism, and the increasingly adverse impact of China's Cybersecurity Law, Data Security Law and Personal Information Protection Law and related implementing measures, have serious negative implications for foreign investors and investments. Foreign companies also continue to report that Chinese Government officials may condition investment approval on a requirement that a foreign company transfer technology, conduct R&D in China, satisfy performance requirements relating to exportation or the use of local content or make valuable, deal-specific commercial concessions.

Over the years, the United States has repeatedly raised concerns with China about its restrictive investment regime. Given that China's investment restrictions place pressure on U.S. companies to transfer technology to Chinese companies, they were a focus of USTR's Section 301 investigation. The responsive actions taken by the United States in that investigation are intended in part to address this concern.

In the past several years, the investment climate has turned unusually challenging, in large part because of actions taken by the Chinese Government. For example, purportedly in implementing amendments to China's Counterespionage Law that broaden the definition of espionage, Chinese security officials recently raided and detained staff at several multinational companies operating in China that help investors perform due diligence regarding existing or potential new investments in China. With no effective judicial recourse or other means for challenging these actions, investors have reported that their confidence in China has been severely damaged.

In August 2023, China's State Council released a new measure, titled Further Optimizing the Foreign Investment Environment and Enhancing the Attraction of Foreign Investment, in the apparent hope of attracting increased levels of foreign investment. Known as Document No. 11, this measure sets forth general guidance to central level ministries and sub-central government authorities on 24 topics related to foreign investment. China has issued similar guidance in the past without meaningfully following through.

## SUBSIDIES

### Industrial Subsidies

China continues to provide massive subsidies to its domestic industries, which have caused injury to U.S. industries and the industries of other WTO Members. Some of these subsidies also appear to be prohibited under WTO rules. Over the years, to the extent possible, the United States has sought to address these

subsidies through countervailing duty proceedings conducted by the U.S. Department of Commerce and dispute settlement cases at the WTO.

The United States and other WTO Members also have continued to press China to notify all of its subsidies to the WTO in accordance with its WTO obligations, while also submitting counter notifications listing hundreds of subsidy programs that China has failed to notify. Over the years, China's required WTO subsidy notifications have marginally improved at times in terms of timeliness and completeness but not consistently. Nevertheless, since joining the WTO more than 20 years ago, China has not yet submitted to the WTO a complete notification of subsidies maintained by the central government, and it did not notify a single sub-central government subsidy until July 2016, when it provided information largely only on sub-central government subsidies that the United States had challenged as prohibited subsidies in a WTO dispute. While China has notified a small number of sub-central government subsidies in its more recent subsidy notifications, these notifications are woefully inadequate and do not address the most distortionary sub-central government subsidies, such as the increasingly prolific, and very large, "government guidance funds" that can be found at all levels of government in China.

Separately, the United States has continued to pursue a series of proposals to reform the functioning of the WTO Committee on Subsidies and Countervailing Measures. These proposals have focused on ensuring that Members timely provide written responses to written questions regarding their subsidy programs.

**Agricultural Domestic Support**

For several years, China has been significantly increasing the value of domestic subsidies and other support measures for its agricultural sector. China maintains direct payment programs, minimum support prices for basic commodities, and input subsidies. China has implemented a cotton reserve system, based on minimum purchase prices, and cotton target price programs. In 2016, China established subsidies for starch and ethanol producers to incentivize the purchase of domestic corn, resulting in higher volumes of exports of processed corn products from China in 2017 and 2018. In addition, in 2022, China began encouraging soybean production through various support programs, such as through increased subsidies for crop rotations, awards to counties with high oilseed production, incentives to promote the intercropping of corn and soybeans, and subsidies for "demonstration farming" of soybeans on alkali and salty land.

There is also evidence that China subsidizes its livestock industry, including at the provincial and local government levels. For example, in the swine industry, state-owned banks offer large-scale swine operations discounted loans, while provincial and local governments offer preferential land deals and rail and utility consolidation. Meanwhile, in the dairy industry, provincial and local governments offer subsidies for milk and whole milk powder production.

China submitted a notification concerning domestic support measures to the WTO in May 2015, but it only provided information up to 2010. In December 2018, China notified domestic support measures for the period 2011-2016. This notification showed that China had exceeded its *de minimis* level of domestic support for soybeans (in 2012, 2014 and 2015), cotton (from 2011 to 2016), corn (from 2013 to 2016), rapeseed (from 2011 to 2013), and sugar (2012). The situation was likely even worse, as the methodologies used by China to calculate domestic support levels result in underestimates. Moreover, the support programs notified by China seemingly failed to account for support given at the sub-national level by provincial and local governments and, possibly, support administered through state-owned enterprises. In December 2022 and September 2024, China submitted additional notifications concerning domestic support measures for the years 2017 through 2022. These notifications show that China exceeded *de minimis* support for wheat, rice, and soybeans in 2017, 2018, and 2019. These notifications also show new payments under programs notified as production-limiting for soybeans and rice, which is in addition to previously notified production-limiting support for cotton and corn. China's most recent notifications seemingly not

only fail to address concerns raised with regard to notifications made in previous years, but also give rise to additional concerns with regard to how new support measures are classified.

In September 2016, the United States launched a WTO dispute challenging China's government support for the production of wheat, corn, and rice as being in excess of China's commitments. Like other WTO Members, China committed to limit its support for producers of agricultural commodities. China's market price support programs for wheat, corn, and rice appear to provide support far exceeding the agreed levels. This excessive support creates price distortions and skews the playing field against U.S. farmers. The WTO panel hearing the case issued its decision in February 2019, ruling that China's domestic support for wheat and rice was WTO-inconsistent. In July 2020, the United States submitted a request for authorization to suspend concessions and other obligations pursuant to Article 22 of the DSU on the ground that China had failed to bring its measures into compliance with its WTO obligations. After China objected to this request, the matter was referred to arbitration in accordance with Article 22 of the DSU. The arbitration is currently suspended, and the United States continues to closely monitor the operation of China's market price support programs for wheat and rice.

**Fisheries Subsidies**

It is estimated that China is the world's largest provider of harmful fisheries subsidies, with support exceeding $4.2 billion annually. These subsidies contribute to overfishing and overcapacity that threatens global fish stocks. Indeed, China is the world's largest producer of marine capture fisheries and, in the years since its WTO accession, has continued to support its fishing fleet through subsidies and other market-distorting means. China's annual fisheries harvest is nearly double that of the next largest producer in the world in terms of marine capture and triple that of other top producers, like the United States, India, and Indonesia. At the same time, reports continue to emerge about Chinese-flagged fishing vessels engaging in illegal, unreported, and unregulated (IUU) fishing in distant waters, including in areas under the jurisdiction of other WTO Members. While China has made some progress in reducing subsidies to domestic fisheries, it continues to shift its overcapacity to international fisheries by providing a much higher rate of subsidy support to Chinese distant water fishery enterprises.

For several years, the United States has been raising its long-standing concerns over China's fisheries subsidies programs. In 2015, the United States submitted a written request for information pursuant to Article 25.8 of the WTO Agreement on Subsidies and Countervailing Measures (Subsidies Agreement). This submission addressed fisheries subsidies provided by China at central and sub-central levels of government. The subsidies at issue were set forth in nearly 40 measures and included a wide range of subsidies, including fishing vessel acquisition and renovation grants, grants for new fishing equipment, subsidies for insurance, subsidized loans for processing facilities, fuel subsidies, and the preferential provision of water, electricity, and land. When China did not respond to this request, the United States submitted an Article 25.10 counter notification covering these same measures. More recent subsidy notifications by China have been more fulsome, but still incomplete.

Going forward, the United States will continue to investigate the full extent of China's fisheries subsidies and will continue to press China to fully comply with its relevant WTO subsidy obligations. The United States also will urge WTO Members to support additional, ambitious disciplines on harmful fisheries subsidies as part of the further WTO negotiations on fisheries subsidies.

**Excess Capacity**

Because China employs a state-led approach to the economy and its economy is the second largest in the world, China is the world's leading offender in creating non-market excess capacity. For years, China has been responsible for maintaining severe and persistent excess capacity in several industries, including steel,

aluminum, solar, and shipbuilding. China is also creating severe excess capacity in other industries, such as electric vehicles and lithium-ion batteries, among others, through its pursuit of industrial plans such as Made in China 2025, pursuant to which the Chinese Government is providing hundreds of billions of dollars to support Chinese companies and requiring them to achieve preset targets for domestic market share – at the expense of imports – and global market share in each of 10 advanced manufacturing industries.

In manufacturing industries such as steel, aluminum, and shipbuilding, China's economic planners have contributed to massive excess capacity in China through various government support measures, often in furtherance of China's industrial targeting. For steel, the resulting over-production has distorted global markets, harming U.S. workers and manufacturers in both the U.S. market and third country markets, where U.S. exports of steel and steel-intensive products compete with exports from China. This over-production has similarly harmed the workers and manufacturers of many of the United States' allies and partners. While China has publicly acknowledged excess capacity in its steel and aluminum industries, it has yet to take meaningful steps to address the root causes of this problem in a sustainable way. Indeed, China continues to replicate these results in other industries.

From 2000 to 2023, China accounted for 73 percent of global steelmaking capacity growth, an increase well in excess of the increase in global and Chinese demand over the same period. Currently, China's capacity represents about one-half of global capacity and more than twice the combined steelmaking capacity of the EU, Japan, the United States, Canada, Mexico, and Brazil.

At the same time, China's steel production is continually reaching new highs, eclipsing demand. In 2020, China's steel production climbed above one billion metric tons for the first time, reaching 1,065 million metric tons, a seven percent increase from 2019, and remained high at 1,019 million metric tons in 2023, despite a significant contraction in domestic steel demand. This sustained ballooning of steel production, combined with weakening economic growth and a slowdown in the Chinese construction sector, has flooded the global market with excess steel and steel-intensive products at a time when steel and other manufacturing sectors outside of China are facing renewed weakness in market conditions, growing global excess capacity, a slowdown in world economic growth, and continued disruptions in supply chains. In 2023, China exported more steel than the world's second, third, fourth, and fifth largest steel producers (India, Japan, the United States, and Russia) combined. Furthermore, China's exports from January through August 2024 were 19 percent higher than during the same period in 2023. Today, China remains by far the world's largest exporter of steel and steel-intensive products. China's steel production also remains far dirtier in terms of greenhouse gas emissions than the steel production that it displaces in the United States and most other countries.

Excess capacity in China's steel sector boosts the price competitiveness of China's downstream manufacturing industries in global markets through the provision of artificially low-priced steel inputs. For example, in the shipbuilding sector, steel constitutes a significant percentage of a vessel's cost. However, reports indicate that Chinese steel is substantially cheaper than in market-oriented economies. For example, the OECD has noted that "Chinese steel prices are significantly lower than Japanese and European ones…in some periods up to 50% compared to…European prices and 60% lower than Japanese prices."

In its 2023 Results Report, the Global Forum on Steel Excess Capacity, a multilateral body facilitated by the OECD, found that "excess capacity in the Chinese steel industry is depressing domestic prices for crude steel products and encouraging production and indirect exports of steel-containing goods." In addition, according to the 2023 Results Report, "a situation where steel excess capacity starts to build in downstream sectors of the steel market . . . and artificially boost[s] the price competitiveness of those sectors is an additional cause of concern." Similarly, a study by the OECD reveals that China's exports of indirect steel products have increased steadily in the last decade while exports of similar products in major steel-making economies such as India, Japan, and the EU have remained stable or, in the case of the United States and

South Korea, declined. A rapid increase in Chinese exports of these products in 2017 coincided with a significant buildup of Chinese capacity and reduction in Chinese direct steel exports, leading the OECD to conclude that a substitution effect along the Chinese steel value chain may have taken place. Chinese exports of steel-intensive products continued to increase significantly in volume terms over the last five years.

State-directed mergers and acquisitions in the Chinese steel sector have been framed by China as a means for increasing efficiency and reducing excess capacity, but instead these measures have contributed to excess capacity. In 2009, the State Council issued the Steel Industry Adjustment and Revitalization Plan, which set a target of creating five large steel groups controlling 45 percent or more of total national production capacity, with at least 40 percent of production capacity concentrated along rivers and in coastal regions. This industrial plan and other industrial policy measures, including the 14th Five-Year Plan for Development of Raw Materials Industries (2021), the Guiding Opinion Regarding Promoting High Quality Development in the Steel Industry (2022), and the Work Plan for Stable Growth in the Steel Industry (2023), also refer to "capacity replacement policy support" for steel producers engaging in mergers and reorganizations. This policy support effectively exempted these enterprises from otherwise stated prohibitions on new projects without elimination of an equal or greater amount of existing capacity.

Despite an acknowledgement by the State Council of the significant growth in "surplus production capacity" in China's steel sector as far back as 2009, China's crude steelmaking capacity continued to increase, rising from 980 million metric tons in 2009 to 1.142 billion metric tons in 2023. During this period, China's state-owned steel producers increased production and market shares, both in the China market and in global markets. In addition, between 2009 and 2023, the shares of domestic crude steel production and global crude steel production attributable to the top four state-owned steel producers in China alone increased from 14.1 percent to 25.8 percent and from 6.5 percent to 13.9 percent, respectively.

Similarly, primary aluminum production capacity in China increased by more than 1,600 percent between 2000 and 2023, with China accounting for 80 percent of global capacity growth during that period. China's expansion of production capacity has driven price declines globally, but even with these low prices, China has continued to expand its production capacity. Much of this additional capacity has been built with government support and relies on GHG emissions-intensive sources of electricity. China's primary aluminum capacity accounts for 57 percent of global capacity and is more than double the capacity of the next eight aluminum-producing countries combined. As in the steel sector, China's aluminum production has also ballooned in recent years, as China's aluminum production has continued to increase despite domestic and global demand shocks. China's capacity and production continue to contribute to major imbalances and price distortions in global markets, harming U.S. and allied aluminum producers and workers.

In China's shipbuilding sector, non-market policies and practices have led to a significant build up in excess capacity, undercutting foreign competition and consolidating China's dominant position globally. In a 2021 report, the OECD found that entry subsidies provided by the Chinese Government attracted inefficient enterprises and led to market fragmentation and excess capacity in the shipbuilding sector, while the introduction of production and investment subsidies in combination with sub-optimal exit strategies for inefficient enterprises exacerbated these outcomes. As a result, Chinese shipbuilders increased their share of all merchant tonnage produced globally from 5 percent in 1999 to over 50 percent in 2023, increasing China's ownership of the global commercial fleet to 19 percent, while securing control of 95 percent of shipping containers and 86 percent of the world's supply of intermodal chassis, among other components and products.

Excess capacity in China hurts various U.S. industries and workers not only through direct exports from China to the United States, but also through its impact on global prices and supply and through indirect

trade of steel and aluminum-intensive products, which makes it difficult for competitive manufacturers throughout the world to remain viable. Indeed, domestic industries in many of China's trading partners continue to petition their respective governments to impose trade measures to respond to the trade-distortive effects of China's excess capacity. In addition, the United States has acted under Section 232 of the Trade Expansion Act of 1962 to impose additional duties on steel, aluminum, and derivative steel and aluminum products after finding that these products are being imported into the United States in such quantities and under such circumstances as to threaten to impair U.S. national security. In the United States' view, in the absence of efforts to redress China's anticompetitive behavior, the risk is that steel and aluminum producers in the United States and many other countries with market-oriented economies will be forced to close, which would, among other things, create even greater dependencies on China.

Over the past year, the world has been reminded that the non-market policies and practices that emanate from China's state-led industrial plans often generate severe and persistent excess capacity, sometimes even when China is not targeting a particular industry for domestic and global dominance. At present, the world is seeing excess capacity emerge in more and more Chinese industries in a dynamic that economists are labeling "China Shock 2.0." Faced with an acute crisis in the real estate sector and struggling manufacturers coming out of the COVID pandemic, governments at all levels in China have increased their financial and regulatory support for manufacturers in traditional industries like steel, aluminum, household appliances, fertilizers, and machine tools, as well as for manufacturers in emerging, high technology industries. These interventions have led to production well in excess of domestic demand in many sectors, and, in some sectors, such as solar, three or four times the level of global demand. In all of these sectors, with domestic demand in China remaining weak, a wide range of low-priced manufactured goods have been flooding export markets. As discussed above, given China's economic size as the second largest economy in the world and the largest trader among WTO Members, China's excess capacity has global implications, and those implications are broadly negative for China's trading partners, as the world is seeing with China Shock 2.0.

## ANTICOMPETITIVE PRACTICES

As previously reported, China's implementation of the Anti-Monopoly Law has generated various concerns. A key concern is the extent to which the Anti-Monopoly Law is applied to state-owned enterprises. While Chinese regulatory authorities have clarified that the Anti-Monopoly Law does apply to state-owned enterprises, they have brought enforcement actions primarily against provincial government-level state-owned enterprises, rather than central government-level state-owned enterprises under the supervision of SASAC. Moreover, the enforcement actions that do take place, along with any corresponding penalties imposed, are not open and transparent to the public. In addition, provisions in the Anti-Monopoly Law protect the lawful operations of state-owned enterprises and government monopolies in industries deemed nationally important.

Another key concern relates to how the Anti-Monopoly Law is applied to foreign companies. Many U.S. companies have cited selective enforcement of the Anti-Monopoly Law against foreign companies seeking to do business in China as a major concern, and they have highlighted in particular the comparatively limited enforcement of this law against state-owned enterprises.

Still another concern expressed by U.S. industry relates to how draft implementing rules for the Anti-Monopoly Law define anti-competitive behavior in the development of standards and the licensing and implementation of standards-essential patents. U.S. industry is concerned that Anti-Monopoly Law enforcement will be misused for the purpose of depressing the value of foreign-owned IP in key technologies, including by finding Anti-Monopoly Law violations with regard to the licensing of patents in the absence of actual harm to competition or the competitive process.

U.S. industry has also expressed serious concern about insufficient predictability, due process, and transparency in Anti-Monopoly Law investigative processes of foreign companies. For example, U.S. industry reports that, through the threat of steep fines and other penalties, China's regulatory authorities have pressured foreign companies to "cooperate" in the face of unspecified allegations and have discouraged or prevented foreign companies from bringing counsel to meetings. In addition, U.S. companies continue to report that the Chinese regulatory authorities sometimes make "informal" suggestions regarding appropriate company behavior, including how a company is to behave outside China, strongly suggesting that a failure to comply may result in investigations and possible punishment. More recently, high-level policy statements suggest increased Anti-Monopoly Law enforcement where technology owned or controlled by foreign companies allegedly implicates national security concerns or implicates technology being prioritized for indigenous innovation in China.

Given the state-led nature of China's economy, the need for careful scrutiny of anticompetitive government restraints and regulation is high. The Anti-Monopoly Law's provisions on the abuse of administrative (*i.e.*, government) power are potentially important instruments for reducing the government's interference in markets and for promoting the establishment and maintenance of increasingly competitive markets in China. The State Council's adoption of the Opinions on Establishing a Fair Competition Review System in 2016 reflected a widening of oversight by China's anti-monopoly enforcement agencies over undue government restraints on competition and anticompetitive regulation of competition. Increased oversight in this area was also reflected in the amendments to the Anti-Monopoly Law in 2022, which included a new chapter regarding the abuse of administrative monopoly. The SAMR has since issued draft rules regarding the abuse of administrative monopoly, and SAMR has also identified the elimination of administrative monopolies as an enforcement priority. It remains to be seen whether SAMR will have sufficient authority and resources to implement this enforcement priority robustly.

## STATE-OWNED ENTERPRISES

While many provisions in China's WTO accession agreement indirectly discipline the activities of state-owned and state-invested enterprises, China also agreed to some specific disciplines. In particular, it agreed that laws, regulations, and other measures relating to the purchase of goods or services for commercial sale by state-owned and state-invested enterprises, or relating to the production of goods or supply of services for commercial sale or for non-governmental purposes by state-owned and state-invested enterprises, would be subject to certain specified WTO rules. China also affirmatively agreed that state-owned and state-invested enterprises would have to make purchases and sales based solely on commercial considerations, such as price, quality, marketability, and availability, and that the Chinese Government would not directly or indirectly influence the commercial decisions of state-owned and state-invested enterprises. In addition, China agreed that enterprises of other WTO Members would have an adequate opportunity to compete for sales to and purchases from state-owned and invested enterprises on non-discriminatory terms and conditions.

In subsequent bilateral dialogues with the United States, China made further commitments. In particular, China committed to develop a market environment of fair competition for enterprises of all kinds of ownership and to provide them with non-discriminatory treatment in terms of credit provision, taxation incentives, and regulatory policies.

However, instead of adopting measures giving effect to its commitments, China took steps intended to strengthen the role of state-owned and state-invested enterprises in the economy and to protect them against foreign competition. China established the SASAC and adopted the Law on State-owned Assets of Enterprises, in addition to numerous other measures that mandate state ownership and control of many

important industrial sectors. The CCP also ensured itself a decisive role in state-owned and state-invested enterprises' major business decisions, personnel changes, project arrangements, and movement of funds. The fundamental premise of these measures is to enable the Chinese Government and the CCP to intervene in the business strategies, management, and investments of these enterprises in order to ensure that they play a dominant role in the national economy in line with the overall objective of developing China's "socialist market economy" and China's plans for industrial domination. Over the past few years, Party leadership in state-owned and state-invested enterprises has been strengthened through practices such as appointing a person as both the chairman of the board and the Party secretary for a state-owned enterprise and requiring the establishment of party committees in state-owned enterprises.

In its 2013 Third Plenum Decision, China endorsed a number of far-reaching economic reform pronouncements, which called for making the market "decisive" in allocating resources, reducing Chinese Government intervention in the economy, accelerating China's opening up to foreign goods and services and improving transparency and the rule of law to allow fair competition in China's market. It also called for "reforming" China's state-owned and state-invested enterprises.

However, rather than actually embrace the role of the market, China sought to strengthen the role of the state in the economy, including the role of state-owned enterprises in the economy. Statements by China's President also made clear that China continues to view the role of the state very differently from the United States and other market economies. In October 2016, China's President called for strengthening the role of the CCP in state-owned enterprises and emphasized that state-owned enterprises should be "important forces" to implement national strategies and enhance national power. More broadly, in February 2019, in an article in a CCP journal, China's President further called for the strengthening of the Party's "leadership over the rule of law," and he vowed that China "must never copy the models or practices of other countries" and "we must never follow the path of Western 'constitutionalism,' 'separation of powers' or 'judicial independence.'"

With regard to the reform of China's state-owned enterprises, one example of China's efforts included an announcement that China would classify these enterprises into commercial, strategic, or public interest categories and require commercial state-owned and state-invested enterprises to garner reasonable returns on capital. However, this plan also allowed for divergence from commercially driven results to meet broadly construed national security interests, including energy and resource interests and cyber and information security interests. In recent years, China has also sought to strengthen the role of its state-owned enterprises in a number of sectors through mergers to create larger, consolidated, and more powerful enterprises, while also increasing the investment of state capital into sectors that the state deems strategic. Similarly, in recent years, China has pursued reforms through efforts to realize "mixed ownership." These efforts included largely unsuccessful attempts to pressure private companies to invest in, or merge with, state-owned and state-invested enterprises as a way to inject innovative practices into and create new opportunities for inefficient state-owned and state-invested enterprises. Plainly, none of these various reforms have strengthened the role of the market. Rather, they have strengthened the role of state-owned enterprises in the economy while directing increasing amounts of state capital toward certain industries, including those specified in Made in China 2025, in pursuit of China's industrial domination objectives.

Previously, China had also indicated that it would consider adopting the principle of "competitive neutrality" for state-owned enterprises. However, China has continued to pursue policies that further enshrine the dominant role of the state and its industrial plans when it comes to the operation of state-owned and state-invested enterprises. For example, China has adopted rules ensuring that the Chinese Government continues to have full authority over how state-owned and state-invested enterprises use allocations of state capital and over the projects that state-owned enterprises pursue.

Overall, while China's efforts at times have appeared to signal a high-level determination to accelerate needed economic reforms, those reforms have not materialized. Indeed, the Chinese Government's role in the economy has only increased. It also seems clear that China's past policy initiatives were not designed to reduce the presence of state-owned and state-invested enterprises in China's economy or to force them to compete on the same terms as private commercial operators. Rather, the reform objectives were to strengthen state-owned and state-invested enterprises through consolidation, increased access to state capital, preferential access to goods and services and the use of other non-market policies and practices designed to give these enterprises unfair competitive advantages, both in China and globally.

This unfair situation is made worse for foreign companies. Like China's state-owned and state-invested enterprises, China's private companies also benefit from a wide array of state intervention and support designed to promote the development of China's domestic industries in accordance with China's industrial domination objectives. These interventions and support are deployed in concert with other non-market policies and practices that restrict, take advantage of, discriminate against, or otherwise create disadvantages for foreign companies and their technologies, products, and services.

## LABOR

The Chinese Government represses internationally recognized labor rights and fails to adequately enforce existing prohibitions on forced labor. China has been the subject of international attention for its forced labor practices, especially in the Xinjiang Uyghur Autonomous Region (XUAR), where China has arbitrarily detained more than one million Uyghurs and other mostly Muslim minorities. Victims, news media, and think tanks report that factories frequently engage in coercive recruitment, limit workers' freedom of movement and communication, and subject workers to constant surveillance, retribution for religious beliefs, exclusion from community and social life, and isolation. It is currently estimated that hundreds of thousands of Uyghurs, ethnic Kazakhs, and members of other Muslim minority groups are being subjected to forced labor in China following detention. Based on the U.S. Government's independent analysis of these sources, the U.S. Government has taken several actions to address forced labor and other human rights abuses in the XUAR.

Over the years, the Customs and Border Protection of the U.S. Department of Homeland Security has issued several withhold release orders (WROs) pursuant to Section 307 of the Tariff Act of 1930 based on information that reasonably indicates the use of detainee or prison labor and situations of forced labor in the XUAR. One of them, issued in January 2021, was a region-wide WRO on cotton and tomato products and all downstream goods containing those products.

In July 2020, the United States issued a Xinjiang Supply Chain Business Advisory for U.S. businesses whose supply chains run through the XUAR. The United States updated this advisory in July 2021. As updated, the advisory calls urgent attention to U.S. businesses' supply chain risks and identifies investing and sourcing considerations for businesses and individuals with exposure to entities engaged in forced labor and other human rights abuses linked to the XUAR. The advisory also describes U.S. Government actions taken to counter the use of forced labor in the XUAR and to prohibit the importation of goods produced in whole or in part with forced labor or convict labor. In September 2023, the United States issued an addendum to the updated advisory to further highlight reports on state-sponsored forced labor and human rights abuses in the XUAR as well as to stress the urgency for businesses to undertake appropriate due diligence measures.

In December 2021, the Uyghur Forced Labor Prevention Act (UFLPA) entered into force. Among other things, it established a rebuttable presumption that the importation of goods from the XUAR is prohibited under Section 307 of the Tariff Act of 1930. This rebuttable presumption took effect in June 2022.

The United States also published a UFLPA Enforcement Strategy in June 2022 and subsequently published updates in August 2023 and July 2024. This Enforcement Strategy takes into account input received from private individuals, industry associations, consultancy and risk-management companies, civil society organizations, non-governmental organizations (NGOs), labor unions, and others who shared their views on potential measures to prevent the importation into the United States of goods mined, produced, or manufactured wholly or in part with forced labor in China. The main components of the Enforcement Strategy include: (1) an assessment of the risk of importing goods made with forced labor in China, (2) the development of the UFLPA Entity List and descriptions of forced-labor schemes, (3) recommendations for efforts, initiatives, and tools to identify and trace the origin of goods, (4) a description of relevant legal authorities and tools to prevent entry of violative goods, (5) a description of resources, (6) the development of importer guidance, and (7) the development of a coordination plan with NGOs and the private sector.

The Forced Labor Enforcement Task Force (FLETF) member agencies, including USTR, have been working to compile and update the UFLPA Entity List, a consolidated register of four distinct lists, including: (1) a list of entities in the XUAR that mine, produce, or manufacture wholly or in part any goods, wares, articles, and merchandise with forced labor; (2) a list of entities that work with the government authorities of the XUAR to recruit, transport, transfer, harbor, or receive forced labor or Uyghurs, Kazakhs, Kyrgyz or members of other persecuted groups out of the XUAR; (3) a list of entities that export products mined, produced, or manufactured by entities in lists 1 or 2 above from China into the United States; and (4) a list of facilities and entities, including the Xinjiang Production and Construction Corps, that source material from the XUAR or from persons working with the government in the XUAR or the Xinjiang Production and Construction Corps for purposes of the "poverty alleviation" program or the "pairing assistance" program or any other government labor scheme that uses forced labor. As of December 31, 2024, over 100 entities had been added by the U.S. Government to the UFLPA Entity List.

There is no evidence that China has taken any steps toward eliminating forced labor practices and human rights abuses in the XUAR. Indeed, China's initial response was to conduct raids and impose significant restrictions on U.S. and other foreign consulting companies in China that provide due diligence for foreign investors. Subsequently, China began retaliating against multinational companies that have heeded the Xinjiang Business Advisory and complied with the UFLPA Enforcement Strategy, particularly when these companies have announced their plans publicly. For example, China has actively discouraged Chinese consumers from purchasing the products made by several of these companies China even initiated an investigation into one large U.S. apparel company for "violating normal market trading practices" because this company made a public pledge to move its cotton sourcing out of the XUAR. Depending on its outcome, this retaliatory investigation could potentially result in the company being placed on China's so-called "Unreliable Entity List" and being subjected to penalties.

Separately, in June 2022, the President issued the Memorandum on Combating Illegal, Unreported, and Unregulated Fishing (IUU) and Associated Labor Abuses. This Memorandum notes that, if left unchecked, IUU fishing and associated labor abuses threaten the livelihoods and human rights of fishers around the world and will undermine U.S. economic competitiveness, national security, and fishery sustainability. In December 2022, the U.S. Department of Treasury sanctioned individuals associated with China's distant water fishing vessels for serious human rights abuse, including forced labor, of workers aboard these vessels.

It also remains concerning that China does not adhere to certain other internationally recognized labor standards, including freedom of association and effective recognition of the right to collective bargaining. Chinese law provides for the right to associate and form a union, but does not allow workers to form or join an independent union of their own choosing. Unions must affiliate with the official All-China Federation of Trade Unions (ACFTU), which is under the direction of the CCP. Workers at enterprises in China are

required to accept the ACFTU as their representative. They cannot instead select another union or decide not to have any union representation. Only collective bargaining through the ACFTU is permitted, and there is no legal obligation for an employer to bargain in good faith. Striking is also prohibited.

## ENVIRONMENT

**Effect of Import Ban on Scrap Materials, Recyclable Materials, and on Recycling Markets**

Currently, China restricts almost all imports of unprocessed scrap and recyclable materials. China only allows imports of certain processed materials, including "recycled raw materials" such as copper, steel, aluminum and brass that meet purity standards, pelletized scrap plastic, and pulped scrap paper. These restrictions have contributed to increased costs for recycling in the United States and the decisions by some communities to terminate some of their recycling programs. Because China was previously such a large destination market, significant amounts of U.S. scrap materials are being redirected to landfills or incinerators.

Since 2017, China has issued numerous measures that limit or ban imports of most scrap and recovered materials, such as certain types of plastic, paper, and metals. China has also employed import licensing and inspection measures to restrict imports of scrap materials. Notably, China does not universally apply similar restrictions to domestic processers of domestically sourced scrap and recovered materials.

In 2020, China amended the Law on the Prevention and Control of Environmental Pollution by Solid Waste. According to this amended law, the intent is to reduce imports of solid waste essentially to zero.

U.S. exports to China of the unprocessed scrap and recovered materials covered by China's restrictive measures totaled $479 million in 2016, the year before China started to pursue its more restrictive policies. Since then, U.S. exports of these materials to China have been significantly reduced.

In addition to impacting the global market for scrap and recovered materials, the tightened restrictions have raised the costs of recycling in the United States, as exporters seek domestic processing facilities or international buyers. Additionally, other countries, particularly in Southeast Asia, have introduced their own regulatory changes that in some ways parallel the changes in China's import regime, such as by setting impossibly high purity standards for recyclable materials, imposing new import licensing requirements and requiring pre-shipment and post-shipment inspections. As a result, significant amounts of U.S. scrap materials and recyclable materials have not found new buyers, leading to increased landfilling, incineration, and air pollution and increased demand for virgin materials globally.

**Import Ban on Remanufactured Products**

China prohibits the importation of remanufactured products, which it typically classifies as used goods. China also maintains restrictions that prevent remanufacturing process inputs (known as cores) from being imported into China's customs territory, except special economic zones. These import prohibitions and restrictions undermine the development of industries in many sectors in China, including mining, agriculture, healthcare, transportation, and communications, because companies in these industries are unable to purchase high-quality, lower-cost remanufactured products produced outside of China. Nevertheless, China is apparently prepared to pay this price in order to limit imports of remanufactured goods.

## OTHER BARRIERS

### Export Restraints

Over the years, China has deployed a combination of export restraints, including export quotas, export licensing, minimum export prices, export duties, and other restrictions, on a number of raw material inputs where it holds the leverage of being among the world's leading producers. In many instances, through these export restraints, it appears that China has been able to provide substantial economic advantages to a wide range of downstream producers in China at the expense of foreign downstream producers, while creating pressure on foreign downstream producers to move their operations, technologies, and jobs to China.

In 2013, China removed its export quotas and duties on several raw material inputs of key interest to the U.S. steel, aluminum, and chemicals industries after the United States won a dispute against China at the WTO. In 2014, the United States won a second WTO dispute, focusing on China's export restraints on rare earths, tungsten, and molybdenum, which are key inputs for a multitude of U.S.-made products, including hybrid automobile batteries, wind turbines, energy-efficient lighting, steel, advanced electronics, automobiles, petroleum, and chemicals. China removed those export restraints in 2015. In 2016, the United States launched a third WTO dispute challenging export restraints maintained by China. The challenged export restraints include export quotas and export duties maintained by China on various forms of 11 raw materials, including antimony, chromium, cobalt, copper, graphite, indium, lead, magnesia, talc, tantalum, and tin. These raw materials are key inputs in important U.S. manufacturing industries, including aerospace, automotive, construction, and electronics. While China appears to have removed the challenged export restraints, the United States has continued to monitor the situation and finds it deeply concerning that the United States needed to bring multiple disputes to address the same WTO compliance issues.

A newer concern involves China's expanding regulation of rare earths. Since November 2023, China has been requiring exporters to provide detailed reporting on transactions involving rare earths. In addition, in June 2024, the Ministry of Industry and Information Technology (MIIT) issued the Regulations on the Administration of Rare Earths, which covers the mining, refining and separation, metal smelting, and usage of rare earths. The regulations mandate a detailed "tracing" system to track the mining, production, refining, transfer, and end-use of rare earths. Foreshadowing possible future regulation of rare earths under China's export control regime, this measure also provides that rare earth exporters need to abide by laws and regulations in the area of export controls.

Over the last two years, China has been ramping up its use of export controls and various designation lists to target the supply chains of the United States and its allies, as China has weaponized its export controls, primarily targeting the U.S. defense industrial base and critical minerals that have wide-ranging commercial uses. China began applying its export control regime to various critical minerals in 2023 by requiring export licenses for products containing gallium, germanium, and graphite, followed by antimony and products and technologies essential to the production of superhard materials in 2024. China has tied the basis for these export controls to national security and international nonproliferation obligations. However, many of the export controls are broadly scoped and encumber legitimate commercial trade. China's legal regime also provides for the extraterritorial reach of the export controls, creating potential downstream impact. In addition, under the 2020 Export Control Law, China explicitly authorizes the imposition of export controls as a retaliatory measure against countries determined to be harming China's national security or interests.

In November 2021, China announced an export ban on certain fertilizers. In June 2024, China imposed further export restrictions on fertilizers. Despite repeated requests from its trading partners to lift this export

ban and help address growing international concern over rising commodity prices and disrupted global supply chains, China continues to impose this export ban.

Finally, since 2002, China has maintained a distinct administrative system for control over technology transfer under the Regulation on the Administration of Technology Import and Export. The technology transfer control regime established by this measure governs the overseas transfer of technologies by trade, investment, or economic or technological cooperation and includes intellectual property, licensing, trade secrets, and technology services of technologies listed in the Catalogue of Technologies Prohibited and Restricted from Export, which was most recently updated in December 2023. Technologies that are "prohibited" cannot be exported, while "restricted" technologies require a license for export. Unlike the Export Control Law, which aims to safeguard "national security and interests" and to ensure "non-proliferation and other international obligations," the stated goal of the Regulation on the Administration of Technology Import and Export is "enhancing the national economic growth and scientific development." The Catalogue of Technologies Prohibited and Restricted from Export prohibits or restricts the export of an array of technologies in areas such as rare earth extraction and separation, cryptography, and traditional Chinese medicine processing.

**Value-Added Tax Rebates and Related Policies**

As in prior years, in 2024, the Chinese Government attempted to manage the export of many primary, intermediate, and downstream products by raising or lowering the VAT rebate available upon export. China sometimes reinforces its objectives by imposing or retracting export duties. These practices have caused tremendous disruption, uncertainty, and unfairness in the global markets for some products, particularly downstream products for which China is a leading world producer or exporter, such as products made by the steel, aluminum, and soda ash industries. These practices, together with other policies, such as excessive government subsidization, have also contributed to severe excess capacity in these same industries.

An apparently positive development took place at the July 2014 S&ED meeting, when China committed to improve its VAT rebate system, including by actively studying international best practices, and to deepen communication with the United States on this matter, including regarding its impact on trade. Once more, however, this promise remains unfulfilled. China has not made any movement toward the adoption of international best practices.

**Trade Remedies**

As of December 31, 2024, China had 11 ongoing antidumping investigations and 108 antidumping measures in place, affecting imports from 17 countries or regions. China also had one ongoing countervailing duty investigation and four countervailing duty measures in place, affecting imports from two countries or regions. In addition, China had one ongoing safeguard investigation.

The most significant systemic shortcomings in China's antidumping and countervailing duty practice continue to be in the areas of transparency and due process. Over the years, China has often utilized antidumping and countervailing duty investigations as more of a retaliatory tool than as a mechanism to nullify the effects of dumping or unfair subsidization within its domestic market. In response, the United States has pressed China bilaterally, in WTO meetings and through written comments submitted in connection with pending antidumping and countervailing duty proceedings to adhere strictly to WTO rules in the conduct of its trade remedy investigations.

The conduct of antidumping investigations by China's Ministry of Commerce (MOFCOM) continues to fall short of full commitment to the fundamental tenets of transparency and procedural fairness embodied in the WTO Agreement on Implementation of Article VI of the General Agreement on Tariffs and Trade

1994, commonly known as the Antidumping Agreement. The United States and other WTO Members accordingly have expressed concerns about key lapses in transparency and due process in China's conduct of antidumping investigations. The principal areas of concern include: MOFCOM's inadequate disclosure of key documents placed on the record by domestic Chinese producers; insufficient disclosures of the essential facts underlying MOFCOM decisions, such as dumping margin calculations and evidence supporting injury and dumping conclusions; MOFCOM's failure to issue supplemental questionnaires in instances where MOFCOM identifies information deficiencies; the improper rejection of U.S. respondents' reported cost and sales data; the unjustified use of facts available; and MOFCOM's failure to adequately address critical arguments or evidence put forward by interested parties. These aspects of China's antidumping practice have been raised with MOFCOM in numerous proceedings at the WTO over the past several years.

In certain past antidumping investigations of U.S. imports, China has determined – without legal or factual support – that costs and prices in certain U.S. markets are distorted, and therefore unusable, because of so-called "non-market situations." China is again exploring whether a "non-market situation" exists in certain U.S. energy sectors in its ongoing antidumping investigation of polyoxymethylene copolymer from the United States. A preliminary determination in this investigation is expected in early 2025.

A review of China's conduct of countervailing duty investigations makes clear that, as in the antidumping area, China has failed to adequately improve its transparency and due process when conducting these investigations. In addition, the United States has noted procedural concerns specific to China's conduct of countervailing duty investigations. For example, in recent years, China has initiated investigations of alleged subsidies that raised concerns, given the requirements regarding "sufficient evidence" in Article 11.2 of the Subsidies Agreement. The United States is also concerned about China's application of facts available under Article 12.7 of the Subsidies Agreement.

On several occasions in the past, the United States has expressed serious concerns about China's pursuit of antidumping and countervailing duty remedies that appear to be retaliatory and intended to discourage the United States and other trading partners from the legitimate exercise of their rights under WTO antidumping and countervailing duty rules and the trade remedy provisions of China's accession agreement. It also appears that China has used arbitrary economic and trade measures, including antidumping and countervailing duty investigations, as a form of economic coercion designed to achieve China's political goals. The antidumping and countervailing duties that China imposed on imports of Australian barley in 2021 and the antidumping duties that China imposed on imports of Australian wine in 2021 are two obvious examples of this tactic, as China used them to express dissatisfaction with political statements and actions taken by the Australian government. More recently, in 2024, China launched antidumping investigations of imports of brandy, pork, and dairy products from the EU as the EU's anti-subsidy investigation of Chinese electric vehicle imports proceeded.

In certain recent investigations of U.S. imports, China has also made determinations without legal or factual support. For example, in the final countervailing duty determination on imports of n-propanol from the United States, China found that alleged subsidies to the U.S. oil and gas sector automatically passed through to petrochemical products without providing the analysis required by the Subsidies Agreement.

## Pharmaceuticals

For several years, the United States has pressed China on a range of pharmaceuticals issues. These issues have related to matters such as overly restrictive patent application examination practices, regulatory approvals that are delayed or linked to extraneous criteria, weak protections against the unfair commercial use and unauthorized disclosure of regulatory data, issues with the implementation of an efficient mechanism to resolve patent infringement disputes, requirements to share ownership with a Chinese partner

of patent rights arising from research generated by using human genetic resources in China, and implementation of patent term extensions for unreasonable marketing approval delays, including limits on the type of protection provided. While China has implemented some helpful reforms, the United States still has many of the same concerns with China's pharmaceutical market, especially as it pertains to treatment of foreign companies.

In its WTO accession agreement, China committed to provide effective protection against unfair commercial use and unauthorized disclosure of undisclosed test or other data generated to obtain marketing approval for pharmaceutical products. To provide this protection, known as regulatory data protection (RDP), China committed to enact laws and regulations to ensure that no person, other than the submitter of the data, could rely on the submitted data in a product approval application without permission from the submitter for six years from the date on which China granted marketing approval to the submitter.

In 2017, CFDA finally issued several draft notices addressing the issue of RDP. These draft notices set out a conceptual framework to protect against the unfair commercial use and unauthorized disclosure of undisclosed test or other data generated to obtain marketing approval for pharmaceutical products, and they also sought to promote the efficient resolution of patent disputes between right holders and the producers of generic pharmaceuticals. However, the proposed framework did not provide for a six-year period of RDP despite the commitment that China had made in its WTO accession agreement in 2001.

In 2018, CFDA's successor agency, NMPA, issued draft Drug Registration Regulations and draft implementing measures on drug trial data that would preclude or condition the duration of RDP on whether clinical trials occur in China and whether marketing approval is sought first in China. Subsequently, China issued a revised Drug Administration Law in 2019, followed by NMPA's revised draft Drug Registration Regulations in 2020 and NMPA's revised draft Drug Administration Law Implementing Regulations in 2021. Despite the opportunities that these revised draft measures afforded China's regulatory authorities, the concerning limitations on RDP were not removed, and China still has not created a regulatory framework providing for the six-year period of RDP as it had committed to do in 2001.

Since 2018, volume-based procurement has presented a new market access complication for foreign suppliers of pharmaceuticals, largely because of the opaque and unpredictable nature of the bidding processes. In November 2018, a National Drug Centralized Procurement Pilot Scheme was launched. Then, in January 2019, the State Council issued a Pilot Plan for National Centralized Drug Procurement and Use. In January 2023, China's National Healthcare Security Administration (NHSA) published the 2022 edition of its annual National Reimbursement Drug List (NRDL), which became effective in March 2023. U.S. industry also cites the need for increased transparency and greater harmony between national and provincial bidding processes as well as a greater emphasis on a competitive, market-based approach to evaluating a product's value and relevant bids. In December 2022, NHSA and CNIPA jointly issued the Opinions on Strengthening the Protection of Intellectual Property Rights in the Field of Centralized Pharmaceutical Procurement, which sets out to establish a coordination mechanism to remove patent-infringing drugs from the NRDL, with further implementing measures to follow.

As part of the Phase One Agreement, the two sides agreed that China would establish a nationwide mechanism for the early resolution of potential pharmaceutical patent disputes that covers both small molecule drugs and biologics, including a cause of action to allow a patent holder to seek expeditious remedies before the marketing of an allegedly infringing product. Separately, the agreement also provides for patent term extensions to compensate for unreasonable patent and marketing approval delays that cut into the effective patent term as well as for the use of supplemental data to meet relevant patentability criteria for pharmaceutical patent applications. The United States and China agreed to address data protection for pharmaceuticals in future negotiations.

In October 2020, China amended the Patent Law to provide for patent term extensions for unreasonable patent and marketing approval delays, and it also added a mechanism for the early resolution of potential patent disputes, known as patent linkage. Implementing measures for the patent linkage mechanism were issued in July 2021, as NMPA and CNIPA jointly issued the Trial Implementation Measures for the Mechanism for Early Resolution of Drug Patent Disputes and the Supreme People's Court issued the Regulations on Several Issues Concerning the Application of Law in the Trial of Civil Patent Disputes Related to Drug Registration Application. In 2021 and 2022, CNIPA issued draft implementing rules for the amended Patent Law and drafts of amendments to the Patent Examination Guidelines. In December 2023, China released the final implementing rules for the amended Patent Law.

Among other things, the United States and U.S. stakeholders remain concerned about China's implementation of patent term extensions for unreasonable patent and marketing approval delays, including the limits on the type of protection provided by China's regulatory framework. The United States and U.S. stakeholders also remain concerned about China's patent linkage mechanism.

**Medical Devices**

For many years, working closely with U.S. industry, the United States has raised concerns about China's pricing and tendering procedures for medical devices and its treatment of imported medical devices. Notably, at the November 2015 JCCT meeting, China committed that, in terms of accessing the market, it will give imported medical devices the same treatment as medical devices manufactured or developed domestically. Unfortunately, despite this commitment, China continues to pursue a wide range of policies that direct China's purchasing authorities to prioritize the procurement of domestic medical devices over imported medical devices. In addition, when China allows the procurement of imported medical devices, the applicable regulations often explicitly preference foreign suppliers that agree to transfer their technology to Chinese enterprises.

Separately, the United States has pressed China's regulatory authorities to develop sound payment systems for medical devices that are transparent, predictable, and competitive. The United States has also urged China to adequately recognize quality, safety, and the costs of R&D in its approach to procurement policy.

In 2019, China's State Council launched a volume-based procurement (VBP) approach for medical devices in a few provinces and municipalities in an attempt to cut healthcare costs. Since then, VBP has become further engrained in China's system, with the formation of multi-province and municipal alliances to conduct joint procurements under VBP. In 2020, China implemented its first national VBP tender, which has been subsequently followed by additional national tenders. However, U.S. industry reports that the vast majority of VBP tendering activities are occurring at the sub-national level and that future VBP tenders are likely to be led by individual or groups of subnational entities. U.S. industry also reports that pricing for subsequent rounds of the same products under VBP tenders will likely be based on the results from past tenders.

In practice, China's VBP approach prioritizes cost over a medical device's value or quality, inhibiting the ability of high-quality, cutting-edge exports from the United States and other countries to compete with low-cost local alternatives. As the Chinese Government has acknowledged, the price-cutting generated by VBP disproportionately impacts foreign medical device manufacturers, whose only option for securing sales is to offer their products at unsustainably low prices.

According to U.S. industry stakeholders, if China continues to pursue VBP without significant changes, it could lead to the creation of a sector in which Chinese medical device companies develop monopolies in the manufacture and sale of various low-cost, low-quality medical devices in the China market. This outcome would operate to the disadvantage of innovative medical device companies, many of which are

foreign companies, and the patients who rely on advanced medical technologies. Reportedly, some of these medical device companies are reducing training to healthcare providers in order to offer the necessary price cuts. Overall, given the size of China's medical device market, China's VBP approach poses a risk to innovation in the medical device sector and the provision of high-quality medical treatment, not only in the China market but also globally.

Meanwhile, the Made in China 2025 industrial plan announced by the State Council in 2015 seeks to prop up China's domestic medical device sector through a series of support policies, including targeted funds, local content guideless, and procurement policies. The goal of these policies is to significantly increase the market share of domestically owned and domestically manufactured medical devices, and correspondingly decrease market share of foreign medical devices, by 2025. At the same time, some provincial governments directly subsidize the purchase of domestically manufactured medical devices. Some provincial governments have also issued guidelines urging medical institutions to prioritize the procurement of local medical equipment over imported equipment. In at least one province, the guidelines suggest that only imported medical devices for which there is not a domestic replacement will be eligible for procurement.

As discussed in more detail in the Government Procurement section above, in December 2024, China's Ministry of Finance issued for public comment the Notice on Matters Concerning Domestic Product Standards and Implementation Policies in the Field of Government Procurement (Draft for Comments).

Currently, the vast majority of medical devices in China are purchased through government procurement. The United States continues to urge China to make any draft implementing measures public and to provide a reasonable period for the public to submit comments.

U.S. industry also reports that while sub-central governments in China have always provided some financial support to domestic medical devices companies, their support appears to have increased since 2020. U.S. industry has noted that this trend could be attributed to the COVID-19 pandemic, China's first-ever five-year medical equipment industrial plan covering the years 2021 to 2025, the Action Plan to Promote the High-Quality Development of the Medical Equipment Industry (2023-2025), or possibly all three factors. The United States will monitor this situation closely and will encourage China to be transparent in its approach.

In August 2024, NMPA published a draft Medical Device Management Law. The draft law appears to eliminate certain onerous requirements such as requiring home country approvals before an imported medical device can be registered in China. However, the draft law also promises further industrial policy support for China's medical device sector, including financial support, which indicates that China's unfair, anti-competitive approach will likely continue. The United States submitted written comments on the draft law and will continue to monitor development of the law and any subsequent implementing regulations.

Finally, in June 2024, MIIT issued new guidance on "first-of-its-kind" major technical equipment, and several provincial and local authorities have subsequently issued measures and related guidance. Collectively, these new actions create incentives for procuring medical devices and other technical equipment for which the underlying IP is owned by an entity in China. The implications of these new measures remain unclear, both for U.S. medical device exports and medical devices produced in China based on IP owned by U.S. entities. The United States is monitoring developments closely.

**Social Credit System**

Since 2014, China has been working to implement a national "social credit" system for both individuals and companies. The implementation of this system is at a more advanced stage for companies versus individuals, as 18-digit "unified social credit codes" are assigned to every domestic and foreign company

in China. These 18-digit codes will provide a way for the Chinese Government to track a company's record of administrative and regulatory compliance and generate public credit information. In a report to the 20th National Party Congress in October 2022, the CCP's General Secretary emphasized the need to refine the social credit system. Since then, the Chinese Government has continued to take steps to make the social credit system fully operational.

Under the corporate social credit system, government records, and market-generated corporate compliance data are collected on every legal entity in China. The collected information contains regulatory and administrative records contributed by at least 44 state agencies and their branch offices across every province in China. Previously disparate information relating to a company's financial records, regulatory compliance, inspection results and other administrative enforcement activities is being consolidated under a company's unified social credit code. All of this data will be aggregated and shared between regulatory agencies via the National Credit Information Sharing Platform. Reportedly, approximately 75 percent of the records collected on companies is intended to be designated as "open to the public," while the remaining 25 percent that is intended to be withheld will include potentially sensitive information, such as approval records related to national development projects and details of any criminal cases.

Nationwide data collection under the corporate social credit system provides mechanisms to penalize companies with poor corporate and legal compliance records by, among other things, subjecting them to public censure, while rewarding compliant companies with positive incentives. Negative ratings or placement on a government agency's censure list can lead to various restrictions on a company's business activities. A company could face increased inspections, reduced access to loans and tax incentives, restrictions on government procurement, reduced land-use rights, monetary fines or permit denials, among other possible penalties.

Currently, however, there is no fully integrated national system for assigning comprehensive social credit scores for companies, and the social credit system remains highly fragmented. Certain central government agencies and sub-central government agencies maintain their own rating systems, with each agency making its own decisions about the types of transgressions that warrant negative ratings or placing a company on a censure list.

In November 2022, NDRC and PBOC jointly published a draft Social Credit Construction Law that would give the social credit system a legal basis, further embedding it into China's regulatory network. The draft law seeks to establish NDRC and PBOC as the main government agencies for construction of the social credit system. Their responsibilities would include overall coordination, supervision and guidance of the construction of the social credit system, and taking the lead in organizing the formulation and implementation of relevant policies and standards. The draft law also seeks to provide formal legal definitions for certain terms used in implementing the social credit system, such as "untrustworthy," "credit supervision," and "credit information." In addition, the draft law seeks to codify the protection of certain rights, as it calls for the establishment of a social credit system that maintains the security of social credit information and strictly protects state secrets, business secrets, and personal privacy, while also protecting the lawful rights and interests of natural persons, legal persons, and unincorporated organizations. As of December 31, 2024, the draft law had not been issued in final form.

Earlier in 2022, prior to the publication of the draft law, NDRC issued a draft update of the 2021 National Basic Catalogue of Public Credit Information and a draft update of the 2021 National Basic List of Disciplinary Measures against Dishonest Acts. The draft Catalogue of Public Credit Information compiles the scope and types of credit information that can be collected by government agencies. It also stipulates that certain categories of information are exempt from collection, including state secrets and trade secrets. The draft List of Disciplinary Measures includes a range of punitive actions that may be applied to violators of trust, such as duties, fees, restrictions on market activity, prohibitions, or limitations on occupations and

bans from government procurement bidding. Like the draft law, neither the draft Catalogue of Public Credit Information nor the draft List of Disciplinary Measures has been issued in formal form.

The social credit system has been tied to larger policy objectives as well. For example, the General Office of the State Council and the General Office of the CCP issued a joint opinion on promoting a high-quality credit system in order to further China's "dual circulation" objectives. In addition, in November 2022, the Ministry of Science and Technology (MOST) announced a new pilot project for evaluating science, technology, engineering, and mathematics talent. Under MOST's new pilot project, evaluation of scientists' performance is to incorporate metrics related to their moral character, which includes their social credit record, in order to ensure that scientific researchers have no history of plagiarism or academic fraud. This pilot project appears to reflect China's struggle to improve the quality of its scientific research talent.

Foreign companies also have numerous concerns with China's social credit system, which is becoming increasingly complex and expansive. They are concerned that the Chinese Government will use it to disadvantage or coerce foreign companies or provide favorable treatment to domestic companies. They are concerned that the Chinese Government will use the social credit system to pressure them to act in furtherance of China's industrial policies or other state priorities or otherwise to make investments or conduct their business operations in ways that run counter to market principles or their own business strategies. In addition, foreign companies are concerned about the opaque nature of the social credit system. Currently, for example, a company sometimes only learns about its negative ratings when, for example, it requests a permit and receives a denial, even though the Measures for Administration of the List of Serious Violators of Trust and Law includes a requirement that companies be informed of their being censured in advance. Other times, a company learns for the first time that it has been censured when a Chinese Government agency posts its name on the agency's website, even though the censuring of a company can cause severe harm to the company's reputation and adversely impact its efforts to attract customers, secure needed financing or make new investments. When Chinese Government agencies begin to pursue joint punishment in the way that NDRC envisions, it will mean that an infraction in one regulatory context could have wider consequences across the company's entire business operations.

Foreign companies are also concerned about the links between corporate social credit and individual social credit. They can foresee the Chinese Government using the social credit system as another tool to coerce foreign companies and those who work for them not to cross political redlines on sensitive matters like deprivation of human rights. Foreign companies can also foresee the Chinese Government potentially using corporate social credit in the future to exert extraterritorial influence by threatening the social credit standing of foreign companies or their officials for behavior or speech outside of China. Similarly, foreign companies are concerned that China will abuse its legion of laws regulating how data is stored and transferred to access information to use against them.

**Administrative Licensing**

U.S. companies continue to encounter significant problems with a variety of administrative licensing processes in China, including processes to secure product approvals, investment approvals, business expansion approvals, business license renewals, and even approvals for routine business activities. While there has been an overall reduction in license approval requirements and a focus on decentralizing licensing approval processes, U.S. companies continue to report that one of their key concerns involves China's problematic licensing approval processes. Among other things, according to U.S. companies, China provides preferential treatment to Chinese companies, including both state-owned and private enterprises, when granting license approvals.

In July 2024, the Central Committee of the CCP and the State Council jointly issued the Opinions on Promoting the Growth and Development of the Private Economy, sometimes referred to as the "31-Point

Plan." The measure, whose stated objective is to promote the growth and development of the private sector in China, purports to prohibit government agencies from using administrative requirements, such as filing, licensing, and approvals, to create market entry barriers. In theory, foreign companies, as part of the Chinese private economy, should benefit from the measure. However, the measure has not resulted in any concrete improvements for U.S. companies seeking to conduct business in China.

## Transparency

One of the core principles reflected throughout China's WTO accession agreement is the enhancement of transparency. Unfortunately, after more than 20 years of WTO membership, China still has a poor record when it comes to adherence to its transparency obligations.

### Publication of Trade-Related Measures

In its WTO accession agreement, China committed to adopt a single official journal for the publication of all trade-related laws, regulations, and other measures. In 2006, China adopted such a single official journal, administered by MOFCOM. However, many trade-related measures are never published in this journal.

At the central government level, it appears that China only publishes trade-related measures issued by some, but not all, central-government entities in the official journal, as China tends to take a narrow view regarding the types of trade-related measures that are required to be published in the official journal. For those government entities whose trade-related measures are published in the official journal, China more commonly (but still not regularly) publishes trade-related administrative regulations and departmental rules in the journal, but it is rare for China to publish other measures such as opinions, circulars, orders, directives, and notices, which are known as "normative documents" in China's legal system. Normative documents are regulatory documents that do not fall into the category of administrative regulations or departmental rules, but still impose binding obligations on enterprises and individuals. Although the State Council introduced a definition for "administrative normative documents" in 2014, this definition is narrow and does not appear to encompass all normative documents, nor has it resulted in their regular publication as required by China's WTO commitments. Among other things, publication of all normative documents would facilitate compliance by enterprises and individuals with the obligations addressed in them.

Meanwhile, the situation is even worse for measures issued by sub-central governments in China. China rarely publishes any trade-related measures issued by sub-central governments in the official journal.

Finally, China rarely publishes certain types of trade-related measures from either the central level or the sub-central level of government in the official journal. As discussed above in the Industrial Subsidies section, an important example involves subsidy measures.

### Notice-and-Comment Procedures

In its WTO accession agreement, China committed to provide a reasonable time period for public notice and comment before implementing new trade-related laws, regulations, and other measures. While little progress has been made in implementing this commitment at the sub-central government level, the National People's Congress instituted notice-and-comment procedures for draft laws in 2008, and shortly thereafter China indicated that it would also publish proposed trade- and economic-related administrative regulations and departmental rules for public comment. Subsequently, the National People's Congress began regularly publishing draft laws for public comment. China's State Council often (but not regularly) published draft administrative regulations for public comment, but many of China's ministries were not consistent in publishing draft departmental rules or normative documents for public comment.

At the May 2011 S&ED meeting, China committed to issue a measure implementing the requirement to publish all proposed trade- and economic-related administrative regulations and departmental rules on the website of the State Council's Legislative Affairs Office (SCLAO) for a public comment period of not less than 30 days. In April 2012, the SCLAO issued two measures that appear to address this requirement.

In the Phase One Agreement, China committed to provide no less than 45 days for public comment on all proposed laws, regulations, and other measures implementing the Phase One Agreement. Since the entry into force of this commitment in February 2020, China has generally been providing the required 45-day public comment period and working constructively with the United States whenever it has raised questions or concerns regarding provisions in proposed implementing measures.

Currently, outside the context of Phase One Agreement implementing measures, the process for issuing new measures in China can be opaque and unpredictable. China has yet to adequately improve its practices relating to the publication of proposed administrative regulations and departmental rules for public comment. China has also yet to formalize its use of notice-and-comment procedures for proposed normative documents, although some individual ministries have standardized their internal procedures for issuing administrative normative documents. In addition, even when China provides for a notice-and-comment period, too often it issues the final measure immediately after the end of the comment period, suggesting that it did not give serious consideration to the comments received. In addition, China often fails to provide an adequate implementation period once a measure has been finalized.

Similarly, China has yet to implement consistently the notice-and-comment obligations applicable to all WTO Members. Most notably, China needs to adhere consistently to the notice-and-comment periods required by the TBT Agreement and the SPS Agreement.

**Translations**

In its WTO accession agreement, China committed to make available translations of all of its trade-related laws, regulations, and other measures at all levels of government in one or more of the WTO languages, *i.e.*, English, French, and Spanish. Prior to 2014, China had only compiled translations of trade-related laws and administrative regulations (into English), but not other types of measures, such as departmental rules, normative documents, and sub-central government measures. Even for trade-related laws and administrative regulations, China was years behind in publishing these translations. At the July 2014 S&ED meeting, China committed that it would extend its translation efforts to include not only trade-related laws and administrative regulations but also trade-related departmental rules. Subsequently, in March 2015, China issued a measure requiring trade-related departmental rules to be translated into English. This measure also provides that the translation of a departmental rule normally must be published before implementation.

Notably, however, even if China were to fully implement its existing measures requiring translations, they would not be sufficient to bring China into full WTO compliance in this area. China does not consistently publish translations of trade-related laws, administrative regulations, and departmental rules in a timely manner (*i.e.*, before implementation), nor does it publish any translations of trade-related normative documents or trade-related measures issued by sub-central governments.

**Enquiry Point**

In its WTO accession agreement, China committed to establish an enquiry point that would respond to requests for information relating to legal measures required to be published in its official journal. At times,

however, China has refused to provide copies of legal measures in response to legitimate requests directed to its enquiry point.

In April 2020, for example, the United States submitted a request concerning five Chinese legal measures covering semiconductors and fisheries subsidy programs that had not been published in China's official journal and were not otherwise available online, nor had they been notified to the WTO. Despite the obligation in its WTO accession agreement to either provide the documents or respond in writing within 45 days, China did not meet this deadline. The United States made repeated follow-up requests, to no avail. Five months after the United States submitted its request to China's enquiry point, MOFCOM orally informed the U.S. Embassy in Beijing that it would not be providing any of the requested legal measures because two of the measures would soon be replaced and the other three measures, in China's view, were not relevant to China's WTO obligations. USTR promptly responded to MOFCOM in writing, countering its assertions and urging it to provide the requested documents. Since then, China has continued to refuse to provide a written response to the United States' request or to provide any of the requested legal measures, even though the United States and other WTO Members have repeatedly raised this matter.

## Other Non-Tariff Measures

A number of other non-tariff measures can adversely affect the ability of U.S. industry to access or invest in China's market. Key areas of concern include laws governing land use in China, commercial dispute resolution, and the treatment of NGOs. Corruption among Chinese Government officials, enabled in part by China's incomplete adoption of the rule of law, is also a key area of concern.

# COLOMBIA

## TRADE AGREEMENTS

**The United States–Colombia Trade Promotion Agreement**

The United States–Colombia Trade Promotion Agreement (CTPA) entered into force on May 15, 2012. The United States and Colombia work closely to review the implementation and functioning of the CTPA and to address outstanding issues.

## IMPORT POLICIES

**Tariffs**

Since January 1, 2021, most U.S. consumer and industrial products have been imported duty free into Colombia pursuant to the CTPA. Duties on some remaining U.S. agricultural goods were phased out on January 1, 2023. Tariffs on the most sensitive products for Colombia will be phased out between January 1, 2026, and January 1, 2030. U.S. agricultural exporters also currently benefit from duty-free access under tariff-rate quotas for some sensitive products.

**Non-Tariff Barriers**

**Customs Barriers and Trade Facilitation**

Colombia has not yet implemented customs reforms that would allow traders to submit electronic copies of invoices instead of physical copies, as encouraged by the World Trade Organization (WTO) Trade Facilitation Agreement. Slow customs clearance in Colombia hampers both imports and exports, and the ability to submit electronic copies of documents would help accelerate customs clearances. The Colombian Government reports that its digital system is under development, and the United States will continue to follow the development of this system.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

**Technical Barriers to Trade**

**Conformity Assessment Requirements for Automobile and Motorcycle Parts**

Since March 2021, Colombia has proposed seven measures that impose a new third-party certification requirement for several components of imported vehicles. Colombia notified these measures to the WTO between August 2022 and August 2024. U.S. manufacturers report that they are unable to comply with the measures because there is not sufficient capacity for third-party certification. Moreover, U.S. manufacturers already test their products for compliance with U.S. Federal Motor Vehicle Safety Standards (FMVSS), and stakeholders argue that Colombia has not demonstrated a need for further testing. As a result of persistent U.S. engagement with Colombia, implementation of these measures has been delayed several times to provide additional time to identify a mutually satisfactory solution. Most recently, implementation of proposed measures affecting tires and brakes was delayed until May 2025, but regulations on seatbelts, glazing, and retro-reflective tape will enter into force in March 2025. USTR will

continue to engage with Colombia to find a solution that will allow U.S. auto producers to continue to export their products without redundant third-party certification.

### Cosmetics and Personal Care

Andean Community Resolution 2310, entered into force on December 17, 2024. This resolution includes technical regulations on labeling of cosmetic and personal care products and prohibits existing labels to comply with specific Andean Community labeling requirements.

## Sanitary and Phytosanitary Barriers

### Lactic Acid and Bulk Dried Milk

In August 2020, Colombia's National Institute for Surveillance of Medicines and Food (INVIMA) informed the United States that all U.S. shipments of milk powder to Colombia must meet the physical and chemical properties requirements in Decree 616 of 2006, including minimum lactic acid content requirements. The WTO Committee on Sanitary and Phytosanitary Measures (WTO SPS Committee) was notified of Decree 616 in 2005 and again in 2012. The scientific basis and rationale for the regulation remain unclear. Colombia's stated goal for the decree is to align with the standards outlined in the Codex Alimentarius. However, the Codex Alimentarius Commission standard for milk powders establishes maximum levels for titratable acidity as an additional quality factor, not a minimum requirement and not affecting the identity or safety of the food. In July 2022, Colombia published a draft amendment to Decree 616, which continued to include mandatory minimum lactic acid requirements for milk powder. On September 16, 2024, Colombia's Ministry of Health notified for domestic consultation an updated draft of the amendment to Decree 616. This draft still contains minimum lactic acid requirements and introduces a new measure that prohibits the reconstitution of milk powder into liquid milk. On September 30, 2024 the United States submitted comments on the draft amendment. As of December 31, 2024, the draft had not yet been notified for international consultation through the WTO.

### New Facility Registration Requirements

In July 2021, Colombia notified to the WTO implementation procedures for Decree 2478 of 2018, which creates the process whereby countries gain approval to export products deemed higher risk to Colombia, including through new foreign facility approval requirements. The new procedures will affect foreign countries' ability to export meat, poultry, dairy, seafood, and egg products to Colombia. The United States provided comments on the measure to Colombia in September 2021, requesting clarification of enforcement procedures and a change to the procedures to reduce trade barriers, including burdensome and costly auditing requirements that are not in line with international standards. In April 2022, Colombia agreed to exempt U.S. meat and poultry products from these procedures due to the February 2006 side letter under the CTPA that recognizes the U.S. Inspection and Surveillance system for meat and poultry products as equivalent. However, further improvements still need to be made in order to allow the continued export of egg, seafood, and dairy products. After the United States expressed additional concerns during the April 2023 CTPA Meeting of the Standing Committee on Sanitary and Phytosanitary Matters, Colombia released updated procedures for the implementation of Decree 2478 in May 2024. These procedures still contained several barriers to trade for the United States, including the requirement for national health authorities to register foreign facilities directly with the Colombian Government. The final procedures for Decree 2478 of 2018 are set to go into force on July 31, 2025. The United States submitted additional comments through local consultation on June 8, 2024, and is continuing to work with Colombia to find a solution so that U.S. facilities are exempt from new requirements.

## GOVERNMENT PROCUREMENT

Colombia's Ministry of National Defense requires government-to-government agreements for some defense procurements, a stipulation that excludes U.S. companies from participation. The U.S. Government lacks the authority to act as a guarantor in procurement contracts between foreign governments and U.S. firms and, as a result, several major U.S. companies have been negatively impacted by this requirement. The United States continues to engage with Colombia to remove this restrictive requirement for defense procurements.

Colombia is not a Party to the WTO Agreement on Government Procurement (GPA), but has been an observer to the WTO Committee on Government Procurement since February 1996.

## INTELLECTUAL PROPERTY PROTECTION

Colombia remained on the Watch List in the 2024 Special 301 Report. Colombia has not yet implemented the provisions of the CTPA regarding enforcement against online copyright infringement and has not yet acceded to the 1991 Act of the International Convention for the Protection of New Varieties of Plants. During 2024, the United States continued to engage with Colombia on these outstanding CTPA commitments. The San Andresitos markets, a collection of over 600 shopping centers across Colombia, were added to the 2025 Notorious Markets List due to the prevalence of counterfeit goods sold.

In 2018, Colombia issued Decree 433 and Decree 710 to clarify that Colombia would not condition regulatory approvals for pharmaceuticals on factors other than the safety and efficacy of the underlying compound. An action brought by a private citizen challenging both of these decrees led Colombia's Council of State to provisionally suspend the decrees in September 2019. As of December 31, 2024, Colombia was still considering how it will resolve the uncertainty caused by the suspended decrees.

Colombia continues to face a large number of pirated and counterfeit goods crossing the border or sold at markets, on the street, and at other distribution hubs around the country. High levels of digital piracy persist, and Colombia has not curtailed the number of free-to-air devices, community antennas, and unlicensed Internet Protocol Television services that permit the retransmission of otherwise-licensed content to a large number of nonsubscribers.

## SERVICES BARRIERS

### Distribution Services

A section of Colombia's commercial code provides protections for agents that can make it difficult and costly for companies to terminate a commercial agent (sales representative) contract. The United States has been working with Colombia to implement its commitments under the CTPA that address this issue.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

Colombia brought its Significant Economic Presence (SEP) tax into force on January 1, 2024, per Article 57 of Law 2277 of 2022. The tax applies to the sale of tangible goods and digital services. A non-resident entity has SEP status and is subject to the tax if: 1) it has deliberate and systematic interaction with the Colombian market (defined, in part, as maintaining a marketing interaction with 300,000 or more customers in Colombia); and 2) it obtains gross income of at least "31,300 Tax Value Units" (for 2025, approximately $370,000) from transactions involving the sale of goods or services in the Colombian market. Non-

residents with an SEP in Colombia pay a 3 percent tax on gross income if they register and file in Colombia or a withholding tax of 10 percent. Prior to the tax reform's passage in 2022, the United States raised with Colombia its concerns regarding the differing application of the rule to non-residents and residents.

## LABOR

The United States and Colombia continue to consult on labor issues pursuant to Article 17.5.5 of the CTPA. This engagement includes discussing Colombia's progress on implementing specific recommendations contained in a U.S. Department of Labor (DOL) report. The DOL report, published in 2017, raises significant concerns regarding labor law enforcement throughout Colombia, especially with respect to the right to freedom of association, the right to organize and bargain collectively, violence against unionists, and impunity for the perpetrators of the violence.

# COSTA RICA

## TRADE AGREEMENTS

**Dominican Republic–Central America–United States Free Trade Agreement**

The Dominican Republic–Central America–United States Free Trade Agreement (CAFTA–DR) entered into force for the United States and El Salvador on March 1, 2006, for Honduras and Nicaragua on April 1, 2006, for Guatemala on July 1, 2006, for the Dominican Republic on March 1, 2007, and for Costa Rica on January 1, 2009. The United States and the other CAFTA–DR countries meet regularly to review the implementation and functioning of the Agreement and to address outstanding issues.

## IMPORT POLICIES

**Tariffs and Taxes**

### Tariffs

As a member of the Central American Common Market, Costa Rica applies a harmonized external tariff on most items at a maximum of 15 percent, with some exceptions. However, under the CAFTA–DR, as of January 1, 2015, U.S. non-agricultural goods enter Costa Rica duty free.

In addition, nearly all U.S. agricultural exports enter Costa Rica duty free under the CAFTA–DR. Costa Rica eliminated its tariffs on certain U.S. rice and dairy products on January 1, 2025. For certain agricultural products, tariff-rate quotas (TRQs) permit duty-free access for specified quantities during the tariff phase-out period, with the duty-free quantities expanding during that period. Costa Rica will liberalize trade in fresh potatoes and onions through continual expansion of a TRQ, rather than the reduction of the out-of-quota tariff. Costa Rica is required under the CAFTA–DR to make TRQs available on January 1 of each year. Costa Rica monitors its TRQs through an import licensing system, which the United States carefully tracks to ensure the timely issuance of these import licensing permits.

### Taxes

Costa Rica assesses an excise tax on distilled spirits calculated as a percentage of alcohol per liter, based on three specific rates (Law 7972). The highest rate applies to spirits bottled at a rate above 30 percent alcohol-by-volume (abv). Locally-produced spirits (produced in the largest volume by the state-owned alcohol company) are bottled at 30 percent abv, but most internationally traded spirits are bottled at 40 percent abv. As a result, most imported spirits are taxed at a higher rate than most spirits produced domestically. Furthermore, domestic producers may pay the tax within the first 15 days of each month on sales made during the prior month, while importers must pay the tax prior to release of their product from customs.

## SANITARY AND PHYTOSANITARY BARRIERS

The Costa Rican Ministry of Agriculture occasionally delays the issuance of phytosanitary import permits for sensitive products during specific periods, such as harvest time (*e.g.*, usually from April to June for onions), creating difficulties for U.S. exporters of those products. The U.S. Department of Agriculture (USDA) Animal and Plant Health Inspection Service and the Costa Rican Ministry of Agriculture conduct frequent bilateral meetings to discuss regulatory procedures for the import and export of new products,

promoting market access for new U.S. products. Costa Rica's market for U.S. tablestock potatoes has been closed since 2013, and USDA and the Costa Rican Ministry of Agriculture are discussing the final requirements to reopen this market. The United States exported approximately $3.4 million of chipping potatoes to Costa Rica in 2024; however, industry estimates that U.S. potato exports could increase to over $5 million if phytosanitary issues are addressed and the table-stock potato market reopened.

A 2016 Costa Rican regulation requires completion of extensive questionnaires for certain animal product facilities that export products to Costa Rica, including dairy, seafood, lamb, and egg product facilities. Most U.S. exporting facilities have complained that the questionnaire requires disclosure of irrelevant and business proprietary information. As a result, U.S. exports of these products face delays of several months or longer when introducing new products to the Costa Rican market. The USDA and the U.S. Department of Health and Human Services Food and Drug Administration have engaged Costa Rica's National Animal Health Service to advocate for a less burdensome alternative to the questionnaire for U.S. exporters.

## GOVERNMENT PROCUREMENT

U.S. companies have indicated that the private sector is sometimes disadvantaged in public bids when competing against Costa Rican state-owned enterprises in both the information and communications technology and insurance sectors. Article 2 of the Public Contracting Law allows for the noncompetitive awarding of contracts to public entities if officials of the awarding entity certify the award to be an efficient use of public funds. The United States has engaged with Costa Rica on these issues.

Costa Rica is not a Party to the World Trade Organization (WTO) Agreement on Government Procurement (GPA), but is an observer to the WTO Committee on Government Procurement since June 2015. Costa Rica applied for GPA accession on September 28, 2023. Costa Rica has binding international procurement obligations under the CAFTA–DR.

## INTELLECTUAL PROPERTY PROTECTION

Costa Rica was removed from the Watch List in the 2020 Special 301 Report due to the concrete steps it took to improve its intellectual property (IP) regime, including initiating new programs within the government to track licenses to address unlicensed software use in the central government, and to implement an online recordation system to improve border enforcement. While the United States recognizes the progress Costa Rica has made, and the potential of these positive developments, their effectiveness remains to be demonstrated through enforcement and outcomes on the ground. Costa Rica's IP Registry issued its second report on government usage of unlicensed software in July 2022, with results of the use of legal software at 95 government institutions. The decree that calls for these reports does not mandate they be published, and neither the first nor the second report has been published. The Public Procurement Directorate of the Ministry of Finance and the Ministry of Foreign Trade are working to create public procurement guidelines to enforce the purchase and use of legal software by government institutions. The Public Procurement Directorate is responsible for reporting to the President, the Revenue Control Commission, and the Government Expenditures Commission of the National Assembly on compliance with the public procurement guidelines. The United States continues to request that Costa Rica publish the results of the reports.

The United States also continues to urge Costa Rica to bolster IP enforcement to curb online piracy, address cumbersome border measure processes to deter counterfeit and pirated goods, and effectively utilize *ex officio* authority for border enforcement against counterfeit and pirated goods. The Inter-Institutional Commission for the Protection and Promotion of Intellectual Property (CIPPI) is working to include the Fiscal Control Police on the Commission to support *ex officio* procedures. Costa Rica has implemented an

online recordation system that provides information to improve border enforcement but is not as robust as the U.S. Department of Homeland Security Customs and Border Protection e-Recordation Program. The Ministry of Foreign Trade is working with the IP Registry and private sector representatives to strengthen Costa Rica's recordation system and learn from best practices in this area. The Association of Intellectual Property Professionals of Costa Rica (APPICR) is developing a legal proposal for the donation of a registration program, which will be linked to Costa Rica's customs system. The United States continues to encourage Costa Rica to build on initial positive steps to protect and enforce IP and to continue bilateral discussions of these issues.

# COTE D'IVOIRE

## IMPORT POLICIES

<u>**Tariffs and Taxes**</u>

**Tariffs**

Côte d'Ivoire's average Most-Favored-Nation (MFN) applied tariff rate was 12.1 percent in 2023 (latest data available). Côte d'Ivoire's average MFN applied tariff rate remained 15.8 percent for agricultural products and 11.5 percent for non-agricultural products in 2023 (latest data available). Côte d'Ivoire has bound 33.3 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 11.2 percent.

Consistent with the Economic Community of West African States (ECOWAS) Common External Tariff (CET), Côte d'Ivoire applies: (1) zero percent duty on essential social goods (*e.g.*, medicine); (2) 5 percent duty on essential commodities, raw materials, and capital goods; (3) 10 percent duty on intermediate goods; (4) 20 percent duty on final consumer goods; and (5) 35 percent duty on certain goods that the Ivoirian Government elected to afford greater protection. The CET is based on the 2022 Harmonized System nomenclature developed by the World Customs Organization.

Since 2021, the tariff rate was reduced to 9 percent for milk (but not yogurt and other dairy products), infant milk, homogenized and composite preparation foods for infants, imported rice, meat imported from outside ECOWAS, pasta products containing 100 percent durum wheat semolina, and equipment designed for solar energy. The Ivoirian Government applies a tariff of 1,000 CFA (approximately $1.70) per kilogram to imports of frozen poultry.

**Taxes**

Imports from countries that are not members of the West African Economic and Monetary Union (WAEMU) are subject to an additional 2.5 percent tax on the cost, insurance, and freight (CIF) value of imports, which consists of the solidarity tax (0.8 percent), African Union import tax (0.2 percent), ECOWAS community levy (0.5 percent), and statistical charge (1.0 percent), all of which are used for financing WAEMU commissions and assisting landlocked WAEMU members Burkina Faso, Mali, and Niger. Like all ECOWAS countries, Côte d'Ivoire imposes a 1 percent ECOWAS levy on all goods originating from non-ECOWAS countries to finance the activities of the ECOWAS Commission and Community institutions. Côte d'Ivoire levies an additional 1 percent charge on the CIF value of imports, except those destined for re-export, transit, or donations for humanitarian purposes under international agreements.

An import tax of 15 percent is applied on imports of electrical transformers from 16 kilovolt-amperes (kVA) to 500 kVA.

Excise duties apply to certain imports, including alcoholic or nonalcoholic beverages, perfume, cosmetic products, marble, oil products, and tourism vehicles with at least 13 horsepower. The import tax on cosmetic products containing hydroquinone is 15 percent.

**Non-Tariff Barriers**

A number of items are subject to import prohibitions, restrictions, or prior authorization, including: certain petroleum products, animal products, flour, live plants, seeds, plastic bags, distilling equipment, and analog televisions. Textile imports are subject to some authorization requirements by the External Trade Promotion Office.

**Import Bans**

Côte d'Ivoire has prohibited wheat flour imports without iron and folic acid fortification since 2008. In January 2020, Côte d'Ivoire banned the importation of sugar for five years. By doing so, Côte d'Ivoire ensures the consumption of domestically-produced sugar and protects a well-known national company in this sector. Two local companies are authorized to import sugar in case of a national shortage.

**Import Restrictions**

A regulation in force since July 2018 limits the age of imported used vehicles to a maximum of five years.

**Customs Barriers and Trade Facilitation**

All goods imported into Côte d'Ivoire must first be examined by a pre-shipment inspection company for compliance with relevant requirements. U.S. exporters find the process often increases the time and cost to export without providing assurance of a more streamlined clearance process at the border. Four European companies—BIVAC (affiliated with the French group Bureau Veritas), Swiss-based firms COTECNA and SGS, and British company Intertek—are contracted to carry out pre-shipment inspections of goods exported to Côte d'Ivoire with a value exceeding 1 million CFA (approximately $1,700). A certificate of compliance from one of these firms is required to clear customs. In 2023, customs authorities enforced a rule mandating that all imported containers must undergo a verification scan before being allowed to enter the country.

Côte d'Ivoire notified its latest update to its customs valuation legislation to the WTO in June 2002, but it has not yet responded to the WTO Checklist of Issues that describes how the Customs Valuation Agreement is being implemented.

**Minimum Import Prices**

The Ivoirian Government imposes minimum import prices on certain products including cooking oil, sugar, used clothing, concentrated tomato paste, broken rice, matches, notebooks, tissues, polypropylene sacks, alcohol, and milk.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

Since becoming a WTO Member, in 1995, Côte d'Ivoire has not consistently notified draft measures to the WTO Committee on Technical Barriers to Trade nor the WTO Committee on Sanitary and Phytosanitary Measures. Transparency of the regulatory system in Côte d'Ivoire is a concern, as companies complain that regulations are issued only as final measures without a clear process or a period for public comment on draft regulations.

## GOVERNMENT PROCUREMENT

The Ivoirian Government publishes tender notices in the local press and sometimes publishes tenders in international magazines and newspapers. On occasion, there is a charge for the bidding documents. Côte d'Ivoire has a generally decentralized government procurement system, with most ministries undertaking their own procurements. The National Bureau of Technical and Development Studies—the government's technical and investment planning agency and think tank—occasionally serves as an executing agency in major projects to be financed by international institutions.

The Public Procurement Department is a centralized office of public tenders in the Ministry of Finance to help ensure compliance with international bidding practices. Côte d'Ivoire's update to its public procurement code in July 2019 introduced some positive changes, including electronic procurement, provisions on sustainable procurement, and promotion of socially responsible vendors as part of the qualification criteria. While the public procurement process is required by law to use open procedures, in practice it is often opaque and government contracts are occasionally awarded in a non-transparent manner. Some companies appear to secure contracts as a result of longstanding relationships with government officials or aided by partnerships with Ivoirian commercial entities that have close connections to the government. In other instances, although specific regulations govern the use of sole source procurements, the government has awarded sole source bids without going through the tendering procedures, citing the high technical capacity of a specific firm or a declared emergency.

Many firms continue to cite corruption as an obstacle to a transparent understanding of procurement decisions.

Côte d'Ivoire is not a Party to the WTO Agreement on Government Procurement, but has been an observer to the WTO Committee on Government Procurement since July 2020.

## INTELLECTUAL PROPERTY PROTECTION

Inadequate enforcement of intellectual property (IP) rights remains a serious concern. The Ivoirian Copyright Office (BURIDA) uses a labeling system to combat counterfeiting and piracy in audio, video, literary, and artistic works. BURIDA has also facilitated stakeholder engagement to promote IP, and its police unit still conducts some raids to confiscate pirated CDs and DVDs; however, due to recent streaming alternatives, CDs and DVDs are circulated less and less in the market. In 2023, Côte d'Ivoire made efforts to operationalize the National Committee for the Fight against Counterfeiting (CNLC), which was created by decree in 2014, accepts IP enforcement complaints from stakeholders, and reportedly will conduct seizures on right holders' behalf. However, detailed information about the CNLC's activities is not publicly available. Counterfeit goods are also widely available throughout the country. IP enforcement continues to suffer in Côte d'Ivoire due to limited resources and a lack of customs checks at the country's porous borders.

## SERVICES BARRIERS

The chartered accountants' association of Côte d'Ivoire prohibits registration of foreign nationals, with the exception of those who have practiced in Côte d'Ivoire for several years under the license of an Ivoirian practitioner.

## INVESTMENT BARRIERS

Côte d'Ivoire has restrictions on and requires prior approval for foreign investment in the health sector, law and accounting firms, petroleum and gas, and travel agencies. Majority foreign ownership of companies in these sectors is not permitted, and all foreign companies currently operating in these sectors do so in partnership with local firms.

## OTHER BARRIERS

### Bribery and Corruption

Bribery and corruption remain a significant concern. Stakeholders report that bribes are sometimes solicited to speed up the slow bureaucratic process or to secure public tenders. The High Authority of Good Governance (HABG) is an independent administrative authority that is nominally under the Office of the President. It is responsible for executing the national plan to fight corruption and investigating allegations of corruption. In 2021, the HABG undertook an audit of Ivoirian parastatal companies in key sectors. Several parastatals' managers have been suspended from their positions. In addition, 14 entities (11 public companies and 3 private companies) in the health sector were charged with corruption. Corruption, opaque business practices, and capacity constraints on the judiciary and in law enforcement have resulted in poor enforcement of the law. This situation has been particularly acute with regard to the protection of private property rights, particularly when the subject of the judicial proceeding or law enforcement action is a foreigner and the plaintiff is Ivoirian or a long-established foreign resident. These situations are further complicated by conflicting modern and traditional concepts of land tenure, the latter including communal ownership. In July 2022, the government launched Spacia, a platform for monitoring and preventing acts of corruption and similar offenses.

### Export Policies

Côte d'Ivoire's 2021–2025 National Development Plan prioritizes agro-industrial development. As a result, the government provides incentives and supports funds to investors expanding agro-industrial processing of locally grown cashew, cocoa, and other commodities for export. The government also incentivizes domestic processing of agricultural commodities such as cocoa, rubber, palm oil, and coffee, by imposing a higher export tax on unprocessed commodities. The government prohibits the export of iron products. Exports of metallic ores, gems, and precious metals require prior authorization from both the Ministry of Mines, Petroleum, and Energy and the Ministry of Economy, Planning, and Development.

On May 7, 2024, Côte d'Ivoire suspended the purchase of raw cashew nuts by exporters and the export of raw cashew nuts to ensure a supply for local processing plants. Only the purchase of raw cashew nuts by approved processors and buyers for supply to processing units is authorized. The suspension of exports did not apply to products that had already been authorized for packaging.

# DOMINICAN REPUBLIC

## TRADE AGREEMENTS

**Dominican Republic–Central America–United States Free Trade Agreement**

The Dominican Republic–Central America–United States Free Trade Agreement (CAFTA–DR) entered into force for the United States and El Salvador on March 1, 2006, for Honduras and Nicaragua on April 1, 2006, for Guatemala on July 1, 2006, for the Dominican Republic on March 1, 2007, and for Costa Rica on January 1, 2009. The United States and the other CAFTA–DR countries meet regularly to review the implementation and functioning of the Agreement and to address outstanding issues.

## IMPORT POLICIES

**Tariffs and Taxes**

### Tariffs

Under the CAFTA–DR, as of January 1, 2015, U.S. non-agricultural goods enter the Dominican Republic duty free. In addition, nearly all U.S. agricultural exports enter the Dominican Republic duty free under the CAFTA–DR. Under the CAFTA–DR, the Dominican Republic agreed to eliminate its tariffs on rice, chicken leg quarters, and some dairy products on January 1, 2025. For certain agricultural products, tariff-rate quotas (TRQs) permitted duty-free access for specified quantities during the tariff phase-out period. The Dominican Republic is required under the CAFTA–DR to make TRQs available on January 1 of each year.

On December 31, 2024, Decree-693-24 took effect. The decree provides for the Dominican Republic to retain, in perpetuity, the CAFTA-DR TRQ from the nineteenth year of the Agreement: a 23,300 metric ton duty-free quota for rice exports from the United States. Any exports beyond that quota would be subject to a 99 percent tariff. U.S. stakeholders have raised concerns that the Dominican Republic may be taking steps that appear to undermine its obligations under the CAFTA-DR. The United States is closely following this issue and engaging bilaterally with the Dominican Republic to address it.

### Taxes

U.S. ethanol imported into the Dominican Republic is subject to an internal 10 percent *ad valorem* tax and an excise tax of approximately $11 per liter, and these taxes disincentivize importation of U.S. ethanol. Imported ethanol is also subject to the internal Tax on Transfer of Industrial Goods and Services (ITBIS) at a rate of 18 percent. This practice disadvantages U.S. exports as locally-produced ethanol is not subject to these internal taxes.

Cheese importers face unequal treatment with regard to taxation; imported cheese is subject to the ITBIS of 18 percent, while locally-produced cheese is not. This puts U.S exports of these products at a competitive disadvantage. In meetings conducted from 2020 to 2023, the Dominican Republic Government advised that the General Directorate of Internal Taxes (DGII) had discussed implementing the ITBIS on local cheese producers through a schedule. The DGII has not made any progress on this proposed implementation. The U.S. Government will continue to work with the DGII to seek a resolution of this issue.

## Non-Tariff Barriers

### Import Licensing

The Dominican Republic's Ministry of Agriculture continues to administer import licenses as a means to manage trade in sensitive commodities such as rice, beans, dairy, sugar, poultry, beef, pork, onions, and garlic and intermittently with respect to other products. In August 2004, a side letter was signed under the CAFTA–DR by the United States and the Dominican Republic affirming that the Dominican Republic would not grant or deny import licenses on the basis of unjustified sanitary or phytosanitary concerns, domestic purchasing requirements, or discretionary criteria. However, the need to obtain an import license from the Ministry of Agriculture and the way in which the licensing process is handled can lead to inconsistent application of the law and uneven treatment.

Importers of U.S.-made used vehicles less than five years old have reported that the Dominican Republic customs authority frequently has challenged the eligibility of those vehicles for preferential tariff treatment under the CAFTA–DR, citing technical difficulties in demonstrating compliance with the rules of origin. The United States continues to engage with the Dominican Republic to address these complaints.

# TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

## Technical Barriers to Trade

### Regulation of Steel Rebar

Multiple U.S. exporters of steel rebar used for construction have complained that a Dominican Republic technical regulation (RTD 458) constitutes a barrier to trade. Dominican Republic authorities have required imported U.S. rebar to be sampled and tested by third-party laboratories, which is not required of domestic production. Because no suitable third-party laboratories exist in the Dominican Republic, samples have been sent back to the United States for testing. These conformity assessment procedures lack transparency in their application and have unduly increased the cost and time required for commercialization of rebar in the Dominican Republic.

The United States has continued to engage with U.S. companies and Dominican Republic authorities on this issue. While Dominican Republic authorities have worked with certain individual companies in the U.S. steel industry to accept test results and certify rebar before export so that products may clear customs and enter commerce in the Dominican Republic without delay, the Dominican Republic has yet to reform the regulations and practices to ensure that imported rebar is treated no less favorably than domestically manufactured rebar.

## Sanitary and Phytosanitary Barriers

Delays in the process for obtaining sanitary registrations from the Dominican Republic for foods, medicines, and health products have historically resulted in higher operating costs and delays moving products to market, according to industry representatives. Since June 5, 2023 when the General Directorate of Medicines, Food, and Health Products (DIGEMAPS) became a decentralized institution, independent from the Ministry of Public Health and Social Welfare, the process has improved. The U.S. Government continues to work with DIGEMAPS to improve the process and move toward a risk-based inspection registration process that will facilitate entry of U.S. pre-packaged products into the Dominican Republic.

## GOVERNMENT PROCUREMENT

U.S. suppliers have complained that government procurement in the Dominican Republic is not always conducted in a transparent manner and that corruption is a problem. The U.S. Government has engaged with the Dominican Republic Government on this issue and transparency has increased in its procurement system over the last few years. In a Memorandum of Understanding signed by the United States and the Dominican Republic in October 2020, the Dominican Republic Government expressed its intent to prioritize passage of new legislation on public procurement and implement it in a manner that is timely, transparent, and consistent with international best practices.

In September 2023, while waiting for Congress to consider a draft law on government procurement, the Government of the Dominican Republic enacted a new Regulation for the Application of Law No. 340-06 on Procurement and Contracting of Goods, Services and Works by Decree 416-23 of the Executive Branch of the Dominican Republic. This regulation replaced the previous Regulation on Procurement and Contracting of Goods, Services, and Works No. 543-12 of 2012. The new implementing regulation addresses transparency and electronic procurement portals, methodology on micro-purchases, streamlining participation for foreign companies, integrity and mitigation risks for vendors, best value for money, transparency of government procurement committees, exception rules, and sustainability in the evaluation criteria.

A draft government procurement law that would have codified many of the reforms in the new implementing regulation expired in January 2025 after the Chamber of Deputies failed to vote on the bill.

The Dominican Republic is not a Party to the World Trade Organization (WTO) Agreement on Government Procurement but has been an observer to the WTO Committee on Government Procurement since September 2022. The Dominican Republic has binding international procurement obligations under the CAFTA–DR.

## INTELLECTUAL PROPERTY PROTECTION

The Dominican Republic was removed from the Watch List in the 2024 Special 301 Report. The Dominican Republic continues to demonstrate political will to improve intellectual property (IP) protection and enforcement, including the creation in December 2022 of the National Inter-Ministerial Council of Intellectual Property, to coordinate the agencies involved in IP protection and enforcement and ensure cooperation and information sharing. Despite this progress, some concerns remain with online and signal piracy and the widespread sale of counterfeit goods. The United States continues to urge the Dominican Republic to improve coordination among enforcement agencies and to ensure such agencies are adequately funded and staffed.

## LABOR

A review of the Dominican Republic's progress on implementing specific recommendations from the United States to improve worker rights practices in the Dominican Republic sugar sector has been ongoing since the issuance of a U.S. Department of Labor (DOL) report in 2013. The DOL report, published in response to a submission from the public under the CAFTA–DR, raised concerns regarding labor law enforcement in the sugar sector related to acceptable conditions of work, the minimum age for work and the worst forms of child labor, and forced labor. In its seventh report of review, published in September 2022, the DOL detailed ongoing concerns and challenges in the Dominican Republic's sugar industry. Although the country's Ministry of Labor and sugar companies have made progress in some areas, the country still faces challenges related to labor law enforcement. Concerns remain about dangerous working

conditions, verification of pay and hours, unsuitable living conditions, workers' precarious legal status, and other potential labor rights abuses. The United States has also established a bilateral technical working group with the Dominican Republic under the CAFTA–DR to help improve labor law enforcement in the Dominican Republic sugar sector.

# ECUADOR

## TRADE AGREEMENTS

**The United States–Ecuador Trade and Investment Council Agreement**

The United States and Ecuador signed a Trade and Investment Council Agreement (TIC) in 1990. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Ecuador.

On December 8, 2020, the United States and Ecuador signed a Protocol on Trade Rules and Transparency (the Protocol), which entered into force on August 15, 2021. The Protocol is an update to the TIC and is an integral part of that Agreement, containing provisions that establish important commitments for increased trade facilitation, good regulatory practices, anticorruption policies, and cooperation and information sharing to benefit small and medium-sized enterprises. The Protocol establishes high-level trade rules that will improve opportunities for bilateral trade and investment in all sectors. The United States will continue to work with Ecuador to monitor the full implementation of the Protocol.

## IMPORT POLICIES

**Tariffs**

Ecuador's average Most-Favored-Nation (MFN) applied tariff rate was 11.1 percent in 2023 (latest data available). Ecuador's average MFN applied tariff rate was 17.3 percent for agricultural products and 10.1 percent for non-agricultural products in 2023 (latest data available). Ecuador has bound 100 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 21.9 percent.

When Ecuador joined the WTO in January 1996, it bound most of its tariff rates at or below 30 percent *ad valorem*; most products bound at higher rates are agricultural products covered by the Andean Price Band System (APBS). Ecuador agreed to phase out its participation in the APBS when it joined the WTO; however, as of December 2023 Ecuador had taken no steps to phase out use of the APBS. As a member of the Andean Community of Nations (CAN), Ecuador grants and receives exemptions from tariffs (*i.e.*, reduced *ad valorem* tariffs and no application of the APBS) for products from the other CAN countries.

Ecuador still imposes a mixed tariff (composed of an *ad valorem* tariff and a specific tariff) on approximately 360 products, including textiles and shoes. In some cases, the mixed tariff appears to result in a 40 percent *ad valorem* equivalent tariff rate.

**Agricultural Products**

Ecuador's continued use of the APBS affects many U.S. agricultural exports by subjecting them to a variable levy or surcharge (on top of an *ad valorem* tariff) that increases in absolute terms as world prices decrease.

**Non-Tariff Barriers**

**Import Bans and Restrictions**

COMEX Resolution 009-2022, which lists prohibited and restricted imports, was amended in August 2023 and includes: a revised list of products that require pre-shipment control documentation, updated automatic and non-automatic import license requirements, and a list of tariff subheadings subject to prior control documentation for products imported under quota within the framework of current trade agreements. The resolution also eliminated pre-shipment control documents for 601 tariff lines.

**Import Licensing**

Products subject to a non-automatic import license requirement include certain polymers.

Products subject to an automatic import license requirement include remanufactured parts of aviation engines; blocks and cylinder heads; cylinder liners, connecting rods, pistons, rings, carburetors, and their parts; valves, crankcases, injectors and other parts for fuel systems; and piston pins, among others.

**Import Licensing for Agriculture Products**

Ecuador subjects all food and agricultural imports to an import licensing regime. Stakeholders indicate that the review process for import licensing applications is often lengthy and lacks transparency. COMEX and the Ecuadorian Ministry of Agriculture (MAG) impose a further mandatory and cumbersome process for allocating import licenses for 55 agricultural tariff lines, including potatoes (including frozen french fries), beef, pork, chicken, turkey, soybean meal, beans, sorghum, and corn. For these products, an importer's total annual import allowance cannot surpass an amount determined by the MAG, in some cases in consultation with domestic producers of the same commodities. For most products subject to the licensing system, MAG also requires that interested parties provide sales and consumption forecasts before it will authorize imports. In the case of wheat, corn, soybean meal, and pork, the MAG requires proof that the product is being purchased locally to assign amounts for import licenses. Permits are limited to a single shipment, meaning that importers are required to repeat the lengthy application process each time they seek to import these products. In cases where import licenses are not approved, the Ecuadorian Government does not typically notify companies or provide a formal explanation for the denial.

The Ecuadorian Food Safety and Inspection Service (AGROCALIDAD) Resolution 115-2019 requires registration of processing facilities for veterinary inputs and for livestock products and byproducts to receive import licenses. Stakeholders claim that the facility registration regime requires disclosure of proprietary and confidential information.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

**TECHNICAL BARRIERS TO TRADE**

**Cosmetics and Personal Care**

Andean Community Resolution 2310, entered into force on December 17, 2024. This resolution includes technical regulations on labeling of cosmetic and personal care products. U.S. stakeholders have raised concerns with the resolution, including that it prohibits existing labels to comply with specific Andean Community labeling requirements, requires translation of brand names or generic terms like "eau de

toilette," and requires the change of long-standing brand names or product names. Stakeholders also report that Ecuador's Health Agency (ARCSA) was applying the resolution prior to its entry into force.

**SANITARY AND PHYTOSANITARY BARRIERS**

**Terbufos**

On July 19, 2024, the Phytosanitary Control Agency, an agency under the Ministry of Agriculture, issued Resolution 0102 prohibiting the import of products containing the active ingredient Terbufos and eliminating existing registrations of such products, as established by Decision 804 (August 2015) of the Andean Community regarding the "Andean Standard for the Registration and Control of Chemical Pesticides for Agricultural Use."

## GOVERNMENT PROCUREMENT

Government procurement in Ecuador can be cumbersome, nontransparent, and marked by corruption. Government institutions reportedly delay payments without explanation despite adequate provision of goods and services and proper work orders and receipts. The lack of transparency poses a risk that procuring entities will administer a procurement to the advantage of a preferred supplier.

Ecuador is not a Party to the WTO Agreement on Government Procurement (GPA) but has been an observer to the WTO Committee on Government Procurement since June 2019.

**Government-to-Government Contracts with the Ministry of Defense**

The Ecuadorian Ministry of Defense (MOD) invites foreign companies to participate in military purchasing processes through their respective countries' embassies in Quito. According to Article 50 of the Regulation for the Procurement of Goods for National Defense, foreign embassies must submit a letter to MOD that authorizes technology transfer for these contracts. U.S. companies are unable to compete for these government-to-government contracts because the MOD does not recognize export licenses the U.S. embassy issues as equivalent to Article 50 requirements.

## INTELLECTUAL PROPERTY PROTECTION

Ecuador remained on the Watch List in the 2024 Special 301 Report. Among other issues, enforcement of intellectual property (IP) rights against widespread counterfeiting and piracy remains weak both online and in physical markets.

In addition, the 2016 Code of the Social Economy of Knowledge, Creativity, and Innovation (COESCCI), also known as the Ingenuity Code, contains legislation covering multiple IP matters. In December 2020, Ecuador published the final regulations implementing the COESCCI. The regulations do not fully address concerns raised by the United States and stakeholders on issues related to copyright exceptions and limitations, patentable subject matter, and geographical indications. Ecuador's National Intellectual Property Service continues to consider amendments to the COESCCI and to review feedback from stakeholders, though it has not communicated a timeframe for revisions.

The United States continues to engage with Ecuador on IP issues, including with respect to revisions to COESCCI and its implementing regulations, through the Special 301 process and the TIC.

## SERVICES BARRIERS

### Advertising

Ecuador's Organic Communications Law (LOC) and its implementing regulations have traditionally banned all foreign-produced advertisements in Ecuadorian media outlets. Advertisements were only considered "national" if a majority of the production company's shareholders were citizens or legal residents of Ecuador and if at least 80 percent of those contributing to an advertisement's production were Ecuadorian citizens or legal residents. In August 2023, Ecuador published a new regulation that clarifies that the LOC considers "national" advertisements to include those produced in a country with which Ecuador has signed an integration treaty. The definition of an integration treaty is not spelled out in the regulation, but private sector companies have interpreted the change to be a relaxation of LOC rules on advertisements. The requirement that 80 percent of those contributing to an advertisement's production be Ecuadorian citizens or legal residents remains in place.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

### Data Localization

The Law for the Development of Technological Financial Services (Fintech Law) came into force in December 2022. The Fintech Law amended Article 146 of the Ingenuity Code, which had previously required the localization of strategic sector and national security data. The reform established a classification of data that includes open, reserved, and confidential data. While the Fintech Law maintains data localization requirements for reserved and confidential data, it eliminated the localization requirement for other categories of data. Consequently, companies will now be able to provide storage services for some Ecuadorian data from data centers outside Ecuador. However, under the Ministry of Telecommunications (MINTEL) Agreement 141 of 2011, customers must contract with cloud services providers that rely on data centers outside Ecuador through the National Telecommunications Corporation (CNT), a state-owned company, as a local partner.

### Personal Data Protection

In May 2021, Ecuador's first Personal Data Protection Law went into effect. On March 28, 2024, Ecuador appointed a Personal Data Protection Superintendent to implement the law. The law establishes that Ecuadorian personal data can only be transferred to organizations or territories that provide adequate levels of protection, a standard yet to be defined by the regulating body creating regulatory uncertainty for U.S. companies. The law also establishes fines on data protection infractions that will come into force in the near term. The penalties range between 0.7 percent and one percent of revenues, based on business volume. The Superintendency issued resolution No. SPDP-2024-0002-R on September 6, 2024 to establish a technical guide for the registration of special proxies for foreign data controllers and data processors that perform personal data processing activities. Resident and non-resident companies had six months (*i.e.*, until March 2025) to comply with these requirements. The United States is committed to working with Ecuador on data protection and privacy issues including conversations to ensure mutual participation in multilateral data privacy certification arrangements that provide a mechanism for companies to facilitate international transfers of personal data in baseline compliance with the laws of participating jurisdictions.

## INVESTMENT BARRIERS

In May 2017, Ecuador's National Assembly voted to terminate 12 of the country's Bilateral Investment Treaties (BITs), including the United States–Ecuador BIT. The United States–Ecuador BIT was terminated

on May 18, 2018, but the sunset provisions of the Agreement protect U.S. investments predating May 18, 2018 for 10 years following the date of termination.

**Capital Exit Tax**

Ecuador levies a capital exit tax (ISD) on any form of currency outflow in cash, debit and credit cards, checks, and Internet payment methods. In 2021, Ecuador committed to the gradual phaseout of the 5 percent ISD over four years and issued Executive Decree 182 in August 2021, eliminating the ISD for the aviation industry as a first step. In January 2023, Ecuador issued Executive Decree 643, which committed to gradually reducing the ISD to 2 percent by December 2023. Subsequently, the government paused ISD reduction at 3.5 percent in 2023 due to fiscal challenges. In February 2024, Ecuador increased the ISD to 5 percent as of April 1, 2024.

**Other Investment Barriers**

Ecuador's Energy and Mines Ministry (MEM) has identified illegal mining as a significant deterrent to foreign investment. Ecuador is undertaking efforts to combat illegal mining but lacks adequate resources. The United States has ongoing initiatives to train Ecuadoran authorities to identify and deter illegal mining.

Since 2018, Ecuador's registry of mining concessions has been closed, creating a barrier for new mining investments. However, even with a closed registry, the national mining company, ENAMI EP, can still request mining concessions from MEM. MEM has received international assistance to update its mining tender process and model agreements to meet international standards of transparency and bankability.

## SUBSIDIES

Ecuador offers tax benefits to some exporters through the 2019 Law on Tax Simplification and Progressivity. These include benefits for income taxes, value-added taxes, and excise taxes dependent on the sector and size of the exporter.

In February 2024, Ecuador issued regulations to the 2023 Economic Efficiency Law that allow investment contracts to freely manage and transfer funds, promote public-private partnerships, offer a five percent income tax reduction for new and existing companies, and establish procedures for Free Trade Zones.

In June 2024, Ecuador partially eliminated the subsidy for low-octane gasolines and introduced a price stabilization system allowing prices to rise up to five percent or fall up to ten percent monthly, based on international oil prices. Ecuador maintains a subsidy on the purchase of domestic diesel fuel, which lowers the price to less than 50 percent of the unsubsidized market price. Due to subsidies, it is not profitable for a private company to import fuels at market prices.

In October 2024, Ecuador announced the removal of the electricity subsidy for mining companies.

## STATE-OWNED ENTERPRISES

### Telecommunications

MINTEL's ministerial agreement (MA), MINTEL 141-2011, restricts government procurement of technology services such as fixed telephony, advanced mobile service, internet services, blockchain, cloud computing and hosting, artificial intelligence, and virtual reality. Such services must be procured through CNT. Ecuador exempts CNT from paying spectrum fees.

# EGYPT

## TRADE AGREEMENTS

### The United States–Egypt Trade and Investment Framework Agreement

The United States and Egypt signed a Trade and Investment Framework Agreement (TIFA) on July 1, 1999. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Egypt.

## IMPORT POLICIES

### Tariffs

Egypt's average Most-Favored-Nation (MFN) applied tariff rate was 19 percent in 2023. Egypt's average MFN applied tariff rate was 65.1 percent for agricultural products and 11.6 percent for non-agricultural products in 2023. Egypt has bound 99.4 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 36.9 percent.

On June 9, 2022, Egypt lowered tariffs under Decree No. 218/2022 on over 150 categories of imported products, including pharmaceuticals and natural gas-powered automobiles, with most reductions aimed at capital goods and inputs for agriculture and industry. These lowered tariff levels remained in place in 2024. Tariffs on agricultural equipment, fertilizer, and seeds have dropped from 5 percent to 2 percent. Tariffs on industrial vehicles, such as aircraft, tractors, railcars, and ships, have fallen from 40 percent to 2 percent, and the duty on natural gas-powered automobiles has fallen from 30 percent to 2 percent. In 2023, under Decree No. 67/2023, Egypt reduced tariffs on imported components for local mobile phone production including peripherals such as headphones, batteries, and cameras, which had ranged from 5 percent to 30 percent, down to 2 percent.

Egypt's tariff on passenger cars with engines of 1600 cubic centimeters (cc) or less is 40 percent, and its tariff on cars with engines of greater than 1600 cc is 135 percent. Tariffs on a number of processed and high-value food products, including poultry, meat, apples, pears, cherries, and almonds, range from 20 percent to 30 percent. Alcoholic beverages for use in the tourism sector have a 300 percent tariff plus a 40 percent sales tax. The tariffs on alcoholic beverages for use outside the tourism sector range from 1,200 percent on beer and 1,800 percent on wine to 3,000 percent on sparkling wine and spirits.

On June 3, 2023, the Egyptian Ministry of Finance issued a statement indicating that importers are required to make an advance payment of 1 percent of the estimated taxes and fees due on imported goods, instead of the 30 percent payment previously required. Importers will pay the balance in addition to the customs tariffs when the goods arrive in Egypt.

In November 2021, Egypt increased tariffs under Decree 558/2021 for a number of products, including mobile phones. To date, Egypt continues to impose a 10 percent duty on mobile phones. U.S. stakeholders have asserted that Egypt's tariffs on mobile phones appear to be in excess of its WTO bound rates.

## Non-Tariff Barriers

### Import Restrictions

In July 2006, Egypt issued Ministerial Decree No. 766/2006, lifting the ban on imports of frozen whole birds from all origins. The decree does not reference the import of poultry parts and offal as being permissible, which acts as a *de facto* ban on U.S. chicken limb and offal exports to Egypt. In 2022, Egypt began allowing shipments of chicken leg quarters from the United States on a limited basis. The United States pushed to expand access for poultry at the October 2024 TIFA meeting in Washington and continues to make this request.

### Import Licensing

The National Food Safety Authority (NFSA) must register and approve all nutritional supplements, specialty foods, and dietary foods according to NFSA Decision No. 1/2018 on the Rules Governing the Registration and Handling of Foods for Special Dietary Uses. Importers must apply for a license to import specialty food products and renew the license every five years. License renewals can cost up to $1,000 per renewal, depending on the product. In December 2021, the NFSA issued Decree No. 11/2021, which more than doubled the cost of conducting an inspection of imported food.

### Customs Barriers and Trade Facilitation

Egypt's Customs Authority continues to employ reference pricing when assessing duties. Egypt's Customs Valuation Committee often engages in lengthy deliberations without coming to a final decision on customs valuation appeals filed by U.S. businesses. Egyptian Ministerial Decree No. 86/2023 established a committee to plan for and implement an advance ruling system, following significant engagement by the U.S. Government through the TIFA dialogue and in other bilateral and multilateral fora. The U.S. Government is working closely with Egypt's Customs Authority on the implementation of an advance ruling system, including on the draft regulation.

Egyptian Ministerial Decrees No. 283/2023 and No. 284/2023 implemented a new integrated risk management system for inspecting imported non-food industrial goods. Egyptian Ministerial Decree No. 347/2023 introduced amended customs procedures to facilitate transit trade.

# TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

## Technical Barriers to Trade

### Vehicles

U.S. vehicle and automotive parts exports face significant barriers in Egypt. In 2012, Egypt became a Contracting Party to the United Nations Economic Commission for Europe (UNECE) 1958 Agreement. As of June 2014, Egypt has applied European Union regional emissions and UNECE safety standards for vehicles and automotive parts, thereby blocking imports of U.S. vehicles that meet comparable U.S. regulatory emissions and safety standards. Egyptian law also prohibits the importation of used vehicles for commercial purposes, pursuant to Ministerial Decree No. 580/1998 and Annex 2 to Ministerial Decree No. 770/2005.

As noted above, Egypt does not recognize U.S. Federal Motor Vehicle Safety Standards (FMVSS), even though U.S. standards achieve comparable regulatory goals. As a result, exports of these goods to Egypt have declined significantly since 2015. The United States has raised this issue in TIFA Council meetings, including the October 2024 TIFA dialogue. As part of the U.S. effort to persuade Egypt to accept vehicles conforming with FMVSS, the United States conducted a regulatory assessment in June 2022 of automotive safety standards. Furthermore, the United States and Egypt held technical consultations and discussions in May 2023 and February 2024 to assist Egypt in understanding FMVSS and the U.S. automotive safety regulatory system so as to allay Egyptian concerns. U.S. and Egyptian stakeholders continue to work together to agree on a mutually satisfactory approach for Egypt to accept FMVSS.

**Halal Import Requirements**

In August 2021, the Government of Egypt announced that it would extend the scope of its halal certification requirements to include dairy and other agricultural products in addition to the existing requirement for imports of poultry and meat products. It also announced that IS EG Halal, a private U.S. company, would be the sole certifying body approved to certify exports to Egypt as halal. In December 2021, Egypt notified this measure to the WTO Committee on Technical Barriers to Trade (TBT Committee) with an implementation date of January 29, 2022. However, following U.S. and other WTO Members' requests, Egypt postponed implementation multiple times, most recently until January 1, 2026. The lack of transparency and the uncertainty created by these new requirements has contributed to a drop in U.S. dairy exports to Egypt. In 2022, the volume of U.S. dairy exports dropped 54 percent to 15 million tons. In 2023, it dropped another 12 percent and a further 20 percent in 2024.

In 2024, Egypt published Decision No. 1 of 2023 of the Ministry of Agriculture and Land Reform, General Organization for Veterinary Services, which establishes eligibility requirements for accredited halal certification bodies authorized by the Government of Egypt. As written, the eligibility requirements specified would exclude all U.S. halal certification bodies. In 2024, the Government of Egypt sent a Note Verbale to the U.S. Embassy informing the United States that Halal Markets, LLC would act as a service provider company for IS EG Halal Egypt. However, there has been a lack of information about this entity and the specific role it will have in the halal certification and export of relevant U.S. products to Egypt, despite numerous requests by the United States for clarification. The United States has engaged in bilateral and multilateral fora with Egypt to request that Egypt bring certainty, predictability, and fairness to its halal policy implementation efforts by publishing an implementing regulation and notifying all relevant measures. To ensure uniform implementation, Egypt should provide clarification concerning fee structures, documentation requirements, and production process requirements. Additionally, the United States has requested that Egypt allow U.S. and other halal certification bodies to continue certifying product destined for Egypt, and to suspend any new requirements until additional transparency and flexibility are in place.

The sole certification body and lack of certainty on program details appear to have impaired U.S. producers' ability to export to the country, raising concerns under the WTO Agreement on Technical Barriers to Trade. The United States continues to assess the situation and actively engage with Egypt regarding these matters, including through the TIFA dialogue and in other bilateral and multilateral fora.

**<u>Sanitary and Phytosanitary Barriers</u>**

**Seed Potatoes**

The United States remains unable to export seed potatoes to Egypt because the Egyptian Ministry of Agriculture Central Administration for Plant Quarantine (CAPQ) has not reached consensus with the U.S. Department of Agriculture Animal and Plant Health Inspection Service (APHIS) on pest risk mitigation

measures. Despite several rounds of bilateral technical meetings and numerous exchanges of information, U.S. seed potatoes remain barred from Egypt for over 15 years.

## INTELLECTUAL PROPERTY PROTECTION

Egypt remained on the Watch List in the 2024 Special 301 Report. Egypt has made some efforts to strengthen intellectual property (IP) protection and enforcement, including by passing Law No. 163/2023 in August 2023 to establish the Egyptian Agency for Intellectual Property. Egypt also adopted a new national IP strategy and a system to facilitate information sharing among customs offices on potential counterfeiting and published patent examination guidelines for biotechnology. Despite these improvements, concerns remain. Egypt continues to lack deterrent-level penalties for IP violations and *ex officio* authority for customs officials to seize counterfeit and pirated goods at the border. Stakeholders have raised concerns regarding the lack of an effective mechanism for the early resolution of potential patent disputes and the mandatory requirement to record trademark licenses. Additionally, Egypt is not currently a member of the World Intellectual Property Organization (WIPO) Performances and Phonograms Treaty or the WIPO Copyright Treaty.

## SERVICES BARRIERS

**Express Delivery Services**

The Egyptian National Post Organization (ENPO) must grant special authorization to foreign-owned private courier and express delivery service suppliers seeking to operate in Egypt. Although express delivery services constitute a separate market, the ENPO requires private foreign express delivery operators to pay a postal agency fee of 10 percent of annual revenue on shipments of less than 35 kilograms (approximately 77 pounds.). Civil Aviation Decree 607/2015 and its amendment, Decree No. 523/2018, require all courier and express delivery services to have at least 60 percent Egyptian ownership and air freight agents to have at least 51 percent Egyptian ownership.

**Financial Services**

No legal barriers prohibit foreign banks from establishing branches in Egypt. In May 2023, the Central Bank of Egypt granted a license under the Central Bank and Banking Act (Law 194/2020) to London-based Standard Chartered Bank to establish a branch in Egypt, the first new commercial banking license issued to a foreign bank since 1979. In July 2024, the Central Bank published the regulations and procedures for banks to acquire digital banking licenses and granted preliminary approval to Digital Innovation Company, a subsidiary of Banque Misr, to launch the country's first digital bank, Onebank. Three state-owned banks (Banque Misr, Banque du Caire, and the National Bank of Egypt) control approximately 60 percent of the banking sector's total assets.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

Egypt's Personal Data Protection Act, Law No. 151/2020, requires licenses for cross-border data transfers. The United States is monitoring the implementation of this law and its draft regulations, which are expected to be implemented by the Data Protection Authority. The Data Protection Authority had not been established as of October 2024. The United States has engaged with Egypt regarding best practices for privacy and data security through technical assistance engagements in September 2023 and June 2024, and will continue to engage with Egypt through various bilateral and multilateral fora.

## INVESTMENT BARRIERS

Egypt implemented investment Law No. 72/2017 in 2017 to address longstanding complaints of foreign investors. Although the law allows foreign investors to operate sole proprietorships and partnerships, it continues to limit the number of non-nationals working at any business to 10 percent of the workforce, or up to 20 percent of the workforce if it is not possible to find Egyptian citizens with the necessary qualifications. Egypt restricts foreign equity in construction and transport services to 49 percent.

Since 2023, Egypt has undertaken numerous reforms to its investment-related laws to reduce barriers and expand opportunities for foreign investment. On April 11, 2023, Egyptian Ministerial Decree No. 141/2023 established the Supreme Council for Investment, replacing the Investment Council established in 2016. On July 25, 2023, Egypt passed Law No. 160/2023, which amends Law No. 72/2017. Law No. 160/2023 introduced new investment incentives and expanded the Golden License program—a platform that streamlines permits and approvals required to establish a business. In March 2023, Ministerial Decree No. 876 amended Ministerial Decree No. 3099 of 2019, allowing investors to obtain residency by investing in real estate or bank deposits. In May 2023, the Prime Minister approved amendments to the executive regulations for the Investment Law (Law 72 of 2017) to permit foreign investors to obtain a one-year residency permit, which may be renewed for the duration of their investment project.

On October 29, 2023, Egypt issued Law No. 173/2023 amending the Importers Registry Law No. 121/1982 of 1982, lifting the existing 51 percent minimum Egyptian ownership requirement for importers of record. It also made Egyptian companies with foreign ownership eligible to receive an importation license for a 10-year term, subject to meeting other qualifying conditions for the license such as minimum capital reserves or sales revenue. In February 2024, Egypt ratified Law No. 11/2024, amending the Desert Lands Law (No 143/1981), removing any sector-specific limitations to investment that restricted foreign investors and foreign shareholder companies from owning lands in the Sinai Peninsula.

# EL SALVADOR

## TRADE AGREEMENTS

### Dominican Republic–Central America–United States Free Trade Agreement

The Dominican Republic–Central America–United States Free Trade Agreement (CAFTA–DR) entered into force for the United States and El Salvador on March 1, 2006, for Honduras and Nicaragua on April 1, 2006, for Guatemala on July 1, 2006, for the Dominican Republic on March 1, 2007, and for Costa Rica on January 1, 2009. The United States and the other CAFTA–DR countries meet regularly to review the implementation and functioning of the Agreement and to address outstanding issues.

## IMPORT POLICIES

### Tariffs and Taxes

#### Tariffs

As a member of the Central American Common Market, El Salvador applies a harmonized external tariff on most items at a maximum of 15 percent, with some exceptions. Under the CAFTA–DR, as of January 1, 2015, U.S. non-agricultural goods enter El Salvador duty free.

In addition, nearly all U.S. agricultural exports enter El Salvador duty free under the CAFTA–DR. El Salvador eliminated its tariffs on rice, yellow corn, and chicken leg quarters in January 2023, and eliminated tariffs on dairy products on January 1, 2025. El Salvador is required under the CAFTA–DR to make Tariff rate quota (TRQs) available on January 1 of each year. El Salvador monitors its TRQs through an import licensing system, which the United States carefully tracks to ensure the timely issuance of these permits.

#### Taxes

El Salvador, under its general alcoholic beverage law, assesses a specific excise tax on distilled spirits that is applied on a per-liter of alcohol basis, with four specific rates ($0.0325 per liter, $0.05 per liter, $0.09 per liter, and $0.16 per liter). The lowest rate applies only to aguardiente, a locally bottled spirit made from cane sugar. Whiskey, which is exclusively imported, is assessed at the highest rate. Distinctions between types of distilled spirits result in lower tax rates on domestically produced spirits compared to imported products.

### Non-Tariff Barriers

#### Customs Barriers and Trade Facilitation

U.S. companies have expressed concerns regarding the inconsistent and discretionary application of customs regulations and procedures, resulting in unpredictable delays and administrative fines. For example, exporting from a duty-free zone is unduly cumbersome, with a requirement that representatives of the receiving company and the shipping company be physically present for the exchange of documents and release of materials. In part to address these concerns, the Salvadoran Government is piloting a program to move duty-free processing online. Additionally, the customs valuation process for imports of express shipments is not clear.

The United States continues to monitor customs practices and offer technical assistance.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

### Technical Barriers to Trade

El Salvador requires a Certificate of Free Sale to register meat products. The Ministry of Health agreed in in 2019 to accept the U.S. Department of Agriculture (USDA) Food Safety Inspection Service Form 9060-5 Meat and Poultry Export Certificate of Wholesomeness for meat and meat products in lieu of the Certificate of Free Sale. Additionally, under the CAFTA–DR, El Salvador granted equivalence to the U.S. sanitary inspection system for beef, pork, and poultry and poultry products, which may make the health certificate requirement unnecessary or duplicative for U.S. exports. Unnecessary and duplicative import requirements provide no discernable food safety benefits and, if the duplicative requirements result in higher prices, also can make U.S. products less competitive in the local marketplace. The United States continues to monitor these import requirements. The United States continues to offer comprehensive technical assistance to support El Salvador's efforts to bolster, while streamlining, its border procedures.

### Sanitary and Phytosanitary Barriers

Animal product exporting facilities are subject to Ministry of Agriculture (MAG) inspection and certification every three years. Because the CAFTA–DR provides equivalence for the U.S. beef, pork, and poultry inspection systems, the inspection and certification requirements apply to only U.S. animal products not covered by the CAFTA–DR, such as pet food and pet food additives or probiotics.

Extensive laboratory tests are mandatory for all new imported food products, including samples, even for those low-risk products that are permitted into other markets without testing. To register product samples, the Sanitary Regulation Superintendency (SRS) requires large quantities of the product for testing, including samples of each available flavor of the same product. In addition, SRS only accepts laboratory results from the Ministry of Health's lab, thus delaying the product registration process. USDA continues to discuss with Salvadoran Government officials a proposal to accept U.S. laboratory results for registration purposes.

The Salvadoran Government requires that grain shipments be fumigated at importers' expense unless they are accompanied by a certificate stating that the grain is free of weed seeds and free from kernel smut pathogen (*Tilletia barclayana)*. Because no chemical treatment is both practical and effective against this fungus, USDA Animal and Plant Health Inspection Service cannot issue these certificates. As a result, MAG fumigates all grain shipments at the point of entry to El Salvador.

## GOVERNMENT PROCUREMENT

U.S. companies have expressed concerns that Salvadoran Government agencies are not always providing sufficient advance notice to foster wide participation in bidding procedures, particularly complex infrastructure works or public-private partnership projects.

On March 23, 2023, the Public Procurement Law for government entities and municipalities took effect, replacing the Public Administration and Procurement Contracting Law that had been in force since 2000. The new legislation establishes the National Directorate of Public Procurement, an autonomous entity charged with dictating policies and regulations for government purchases and overseeing contract execution. The legislation has a framework for new purchasing methods, such as competitive bidding for

contracts over $87,600, price comparison for contracts under $87,600, and electronic product catalogues for framework agreements for purchases under $87,600, among others. However, strategic infrastructure projects, municipal projects executed under the Directorate of Municipal Works, and purchases by subsidiaries of state-owned companies are exempt. As of December 31, 2024, some implementing regulations remained pending.

El Salvador has been operating under a State of Exception since March 2022, which has been extended on a monthly basis. As part of the State of Exception's implementation, the Salvadoran Government enacted a law, for the length of the State of Exception, that allows the Executive branch to enter negotiations and make direct purchases of goods and services related to the State of Exception without adhering to the Public Procurement Law.

El Salvador is neither a Party to the WTO Agreement on Government Procurement, nor an observer to the WTO Committee on Government Procurement. El Salvador has binding international procurement obligations under the CAFTA–DR.

# INTELLECTUAL PROPERTY PROTECTION

To implement its CAFTA–DR obligations, El Salvador undertook legislative reforms providing for stronger intellectual property (IP) protection and enforcement, entering into an Accelerated Patent Grant (APG) agreement with the United States Patent and Trademark Office, and launched a national strategy on intellectual property. However, several concerns remain, including with counterfeit products, music and video piracy, and the unlicensed use of software. The United States remains concerned about the adequacy of implementing regulations to protect against the unfair commercial use, as well as unauthorized disclosure, of undisclosed test or other data generated to obtain marketing approval for pharmaceutical products. The effectiveness of the IP system to address patent issues expeditiously in connection with applications to market pharmaceutical products is unclear. Additionally, the United States continues to engage El Salvador to ensure protections for geographical indications do not negatively impact the existing rights and market access of U.S. stakeholders. The United States will continue to monitor El Salvador's implementation of its IP obligations under the CAFTA–DR.

# ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

## Data Localization Requirements

On August 17, 2021, the Legislative Assembly passed amendments to the Credit History Law. The amendments introduced data localization requirements mandating credit bureaus and economic agents that report on credit history to store data exclusively in El Salvador and grant unrestricted access to the Central Bank and the Superintendence of the Financial System. U.S. stakeholders have expressed concerns that these requirements could compromise consumer data privacy and protection. The United States continues to engage El Salvador on this issue.

# ETHIOPIA

## IMPORT POLICIES

**Tariffs**

In September 2021, the Government of Ethiopia lifted taxes and tariffs on the importation of wheat, rice, sugar, and edible oil to address rising inflation.

Ethiopia's average Most-Favored-Nation (MFN) applied tariff rate was 15.6 percent in 2023 (latest data available). Ethiopia's MFN applied tariff rate averaged 20.5 percent for agricultural products and 13.9 percent for non-agricultural products in 2023 (latest data available).

Ethiopia implemented tariff reductions for certain raw materials, intermediate goods, and capital goods to promote the growth of the manufacturing sector in 2021. Ethiopia is not a Member of the World Trade Organization (WTO) and so has no bound tariff rates. Ethiopia has prioritized WTO accession as part of its economic reform program and has committed to working with the United States in the hopes of becoming a Member in 2026.

**Non-Tariff Barriers**

**Import Bans and Import Restrictions**

Ethiopia prohibits imports of used clothing and used or refurbished medical equipment intended for resale. Imports of other goods intended for resale or commercial purposes are permitted, provided payment transactions are carried out through Ethiopian banks. In August 2024, the Finance Ministry relaxed import restrictions on some of the 38 product categories that were previously banned in October 2022. In July 2024, Ethiopia's Ministry of Transport and Logistics renewed an import ban on new and used internal combustion engine vehicles for personal and commercial use, originally in effect January 2024. This ban ostensibly only permits the import of electric vehicles into Ethiopia.

**Import Licensing**

As of July 2023, Ethiopia's Ministry of Trade and Regional Integration is responsible for issuing online import licenses, a task previously delegated to regional authorities. The online license process is not available in some outlying regions due to lack of internet connectivity. In addition to obtaining an import business license, importers must obtain an import registration number before bringing a product into the country.

**Customs Barriers**

Companies complain the Ethiopia Customs Commission frequently changes regulations with no warning, leading to costly delays as goods sit in port while the companies attempt to adjust to new requirements.

## SANITARY AND PHYTOSANITARY BARRIERS

In preparation for the African Continental Free Trade Area, the Government of Ethiopia is exerting considerable effort to harmonize its national sanitary and phytosanitary (SPS) standards with standards used in African Regional Economic Communities, such as the Common Market for Eastern and Southern Africa

and the Intergovernmental Authority on Development. When a national standard is not available for a specific product, Ethiopia defers to the Codex Alimentarius Commission standards. Furthermore, Ethiopia is investing in the expansion of national and regional laboratories, quarantine stations, and standards for quality assurance. SPS-related barriers that impede international trade in Ethiopia are associated with cumbersome requirements for registration and approval of imported products, such as processed foods, planting seeds, fertilizer, and plant protection products.

In September 2022, the Ethiopian Environmental Protection Authority issued an environmental clearance for genetically modified maize, which is a drought-tolerant and insect-resistant variety of maize. If approved for commercial cultivation, the maize would be the first genetically modified food crop in Ethiopia. Stakeholders report that the approval process for commercial imports of genetically modified grains and oilseeds for food and feed remains overly burdensome.

**Animal Feed**

Ethiopian regulations prohibit genetically modified feeds and those containing growth stimulating hormones for entry into the Ethiopian market. Importers are required to provide attestation or evidence that the product is free from genetically modified ingredients, although exceptions exist for non-commercial imports of food and feed products, including those for emergency relief purposes, food assistance, and scientific research.

**Animals and Animal Genetic Materials**

Ethiopia prohibits the importation of animals and animal genetic materials containing genetically modified organisms or living modified organisms.

**Infant Formula/Powdered Milk**

Ethiopian food regulations prohibit the importation of baby food, such as powdered milk or infant formula, containing genetically modified ingredients.

**Live Cattle**

Ethiopia has stringent protocols for live cattle imports. The protocol requires vaccination for infectious bovine rhinotracheitis (IBR) disease prior to export, and the vaccine used must be a marker vaccine to distinguish between infection and vaccination. The protocol generally requires strict IBR diagnostic testing for existing breeding cattle herds and newly introduced animals, along with the removal of any animals that test positive. U.S. Department of Agriculture Animal and Plant Health Inspection Service (APHIS) has been working with Ethiopian regulatory authorities to amend these requirements in line with World Organization for Animal Health (WOAH) guidelines. APHIS proposed to require testing only for animals that have not been vaccinated against IBR and advised Ethiopian regulators that post-vaccination testing can lead to false positive results. However, Ethiopian authorities have not agreed to allow U.S. cattle for export to either test negative or be vaccinated for IBR in line with Chapter 11.8 of the WOAH Code.

## GOVERNMENT PROCUREMENT

Some Ethiopian Government tenders are open to foreign participation and tender announcements are usually public, but many major procurements do not go through a transparent tendering process. Obstacles to foreign participation in government procurement tenders include complicated and inadequately established procedures, repeated cancellation of published requests for proposals, capacity gaps on the part

of procurement agencies, delays in decision-making, lack of public information, and corruption. Furthermore, since 2018, several dozen government procurement officials across a variety of Ethiopian Government agencies have been arrested for corruption as part of a broader reform effort.

As of December 31, 2024, nearly all 170 Ethiopian federal institutions have begun to process electronic procurements aimed at increased transparency and accountability. Lack of technological infrastructure and capacity limitations, however, challenge the full implementation of electronic procurement.

Ethiopia has been engaged in the WTO accession process since 2003 but is not yet a Member and, therefore, it is neither a Party to the WTO Agreement on Government Procurement (GPA) nor an observer to the WTO Committee on Government Procurement.

## INTELLECTUAL PROPERTY PROTECTION

Inadequate intellectual property (IP) protection and enforcement remain a serious concern in Ethiopia. Ethiopia is a member of the World Intellectual Property Organization (WIPO) and has demonstrated an interest in strengthening its IP regime. Ethiopia is not a member of most major international IP treaties, including the Berne Convention for the Protection of Literary and Artistic Works, WIPO Internet Treaties, and the WTO Agreement on Trade-Related Aspects of Intellectual Property Rights. On October 1, 2024, the Ethiopian Council of Ministers approved the country's accession to two IP treaties: the Paris Convention for the Protection of Industrial Property and the Madrid Protocol for the International Registration of Marks. Both ratification documents were awaiting parliamentary endorsement as of December 31, 2024. Trademark infringement, especially in the hospitality and retail sectors, continues to be an issue. IP enforcement is inconsistent due to lacking enforcement capacity and coordination among Ethiopian government agencies. The Ethiopian Intellectual Property Authority is responsible for the administration of IP laws, as well as the determination of disputes through the Intellectual Property Tribunal. Actions to combat the sale of counterfeit goods and piracy remain inadequate.

## SERVICES BARRIERS

### Financial Services

In December 2024, Ethiopia's Parliament approved a banking proclamation allowing foreign banks to enter the country's financial sector, although the proclamation text had not yet been published as of that time. The new law allows greater foreign ownership of Ethiopian banks, allowing foreign banks to open branches, establish subsidiaries, or purchase stakes in existing Ethiopian banks. However, the law still limits foreign ownership of Ethiopian banks, restricting the combined foreign-owned share of Ethiopian banks to 49 percent. The proclamation further requires foreign banks to include Ethiopian citizens on their boards and reportedly limits foreigners to one seat on the boards of Ethiopian banks.

Few international banks maintain representative offices, and all trade financing is required by law to go through an Ethiopian bank. This creates significant challenges for foreign investors with accounts outside Ethiopia. On December 24, 2022, Ethiopia's Parliament approved the opening of digital financial services to foreign companies to expand financial services in geographic areas underserved by traditional banks, increase competition in the telecommunications industry, and to facilitate the exchange of technology and knowledge. In September 2023, for the first time, the National Bank of Ethiopia allowed some foreign direct investors to open accounts outside Ethiopia to service external debts, pay for foreign insurance and warranty claims, meet financial obligations to foreign contractors, and cover other foreign capital and operational expenses.

In November 2023, a U.S.-backed leasing company, which was the only foreign-owned financial services company operating in Ethiopia, closed in response to a multi-year dispute with the Government of Ethiopia over its prohibitions of U.S. dollar-dominated lease agreements.

The Council of Ministers approved a bill in June 2024 that would allow foreign banks to open local subsidiaries, branches, or representative offices. Foreign banks would also be allowed to acquire shares in existing banks, although foreign ownership and foreign-owned Ethiopian organizations are limited to no more than 40 percent of total shares. The bill was passed by parliament on December 17, 2024.

## INVESTMENT BARRIERS

Many formal and informal barriers impede foreign investment in Ethiopia. The 2020 Investment Law allows foreign investors to invest in any area except those that are clearly reserved for domestic investors. The law reserves banking, insurance, microfinance, electricity transmission and distribution, and retail and wholesale trade for domestic investors. Foreign investors can jointly invest as minority stakeholders with domestic investors in areas such as freight forwarding and shipping, domestic air transportation services, cross-country public transport services, advertisement and promotion, and accounting and auditing services. For joint ventures with state-owned enterprises (SOEs), some investors report that the government informally encourages foreign investors to hire local labor and utilize domestic raw materials.

## STATE-OWNED ENTERPRISES

Although the Government of Ethiopia has launched processes to fully or partially privatize some SOEs, most notably under the Homegrown Economic Reform Plan, SOEs continue to dominate major sectors of the economy. These include the telecommunications, power, banking, insurance, air transport, certain agricultural processing, industrial parks, and shipping industries. Many SOEs maintain a monopoly over their respective sectors, which allows the Government of Ethiopia to dictate prevailing rates for many goods and services. U.S. investors complain of the lack of a level playing field when it comes to SOEs. In 2019, the Government of Ethiopia passed a law that prohibits certain SOEs from accessing new loans and instructs them to focus on completing outstanding projects. SOEs, however, have considerable advantages over private firms, such as expedited customs clearance processing, priority access to financing and foreign currency from the Commercial Bank of Ethiopia, preferences in government tenders and land acquisition, and marketing assistance. In December 2021, the Government of Ethiopia established Ethiopian Investment Holdings, a sovereign wealth fund, to prepare over 40 SOEs for full or partial privatization. The Government of Ethiopia has offered to sell eight state-owned sugar enterprises and a 45 percent stake in Ethio Telecom to foreign bidders. Thus far, Ethiopia has failed to attract interest in the Ethio Telecom stake, closing auctions with no successful bidders in 2021, 2022, or 2023.

Transport and logistics are predominantly conducted by SOEs in Ethiopia, and monopolistic market conditions in multimodal transport operations and inadequate infrastructure inhibit private sector logistics companies. Consequently, logistics costs comprise approximately 22 percent to 27 percent of final costs for many products and shipping and freight costs are approximately 60 percent higher than in neighboring countries. Under the framework of a comprehensive logistics strategy, the Government of Ethiopia has slated the logistics sector for liberalization, and Ethiopian Railways officials report the border crossing process between Ethiopia and Djibouti by train has been streamlined. On October 13, 2024, the Minister of Transport and Logistics proposed a policy allowing foreign investors to own 100 percent of logistics companies, an increase from the previous cap of 49 percent. The policy must be approved by the Council of Ministers.

# OTHER BARRIERS

## Bribery and Corruption

Ethiopian and foreign businesses routinely encounter corruption in tax collection, customs clearance, and land administration. Some U.S. businesses operating in Ethiopia reported that they were frequently solicited for bribes to secure business contracts. Tax administration in Ethiopia is corrupt and inefficient, and the Ethiopian Government supplements revenues by levying higher taxes on foreign investors and businesses and limiting their ability to appeal tax levies. U.S. and other foreign companies complain they are unfairly targeted for tax collection compared with local companies and are presented with spurious tax bills. In November 2022, the Government of Ethiopia recognized corruption as a threat to national security and an obstacle to doing business and formed a new National Anti-Corruption Committee led by the head of the National Intelligence and Security Service. Between June 2023 and June 2024, the Ministry of Justice Anti-Corruption Directorate prosecuted 186 cases, resulting in 164 convictions.

## Commercial Code Enforcement

In 2021, Ethiopia reformed its Commercial Code for the first time in 62 years, aiming to bring its commercial law in line with international best practices and address business community concerns. Implementation of the new code across ministries is ongoing, which is expected to lessen the difficulty of doing business in Ethiopia by facilitating trade license registration and renewal, providing registration exemptions for some companies, and allowing new and different types of businesses to form and operate in Ethiopia. Some members of the business community have expressed concern about inconsistent enforcement of the new code.

## Foreign Currency Controls

Foreign exchange shortages have been a significant barrier to business transactions, including trade transactions and remitting profits and dividends. In July 2024, Ethiopia shifted to a market-determined foreign exchange regime, moving from a fixed exchange rate to a floating exchange rate. The Government of Ethiopia expects the new foreign market to ease businesses' access to foreign exchange. However, there are reports of foreign exchange shortages in the early stages of this market's development. As a result, there has been difficulty in obtaining foreign currency, hampering manufacturers' ability to import goods and repatriate profits, despite laws allowing investors to remit profits and dividends. Difficulty obtaining foreign currency for inputs and repatriating profits has been cited by U.S. companies as a major impediment to foreign investment.

The National Bank of Ethiopia (NBE) issued a Foreign Exchange Directive to a commercial bank in July 2024. All imports, exports, and outgoing foreign payments require a foreign exchange permit, which are to be provided by commercial banks. In July 2024, the NBE permitted exporters to retain 50 percent of their earnings in foreign currency while requiring the remaining 50 percent to be exchanged at a commercial bank in the equivalent amount of the national currency, Ethiopian birr. In November, 2024, the Ethiopian Government updated the guidance to permit exporters to retain 50 percent of the foreign currency they generate in their Ethiopian accounts for an independent period, while continuing to require them to surrender the remaining 50 percent to commercial banks. Additionally, in August 2024, Ethiopia allowed traders to import goods using the franco valuta, traders use their own foreign currency to pay import costs rather than purchasing foreign exchange from a bank. The NBE allowed traders under the franco valuta scheme to import all goods except fuel-powered vehicles, weapons, and security equipment. Ethiopia previously only allowed this mechanism for importing basic commodities such as edible oil, wheat flour, rice, and infant formula.

# EUROPEAN UNION

## OVERVIEW

The United States and the Member States of the European Union (EU) share the largest economic relationship in the world. Trade and investment flows between the United States and the EU are a key pillar of prosperity on both sides of the Atlantic and generate substantial economic opportunities.

Goods and services produced by the United States nonetheless face persistent barriers entering and maintaining access to certain sectors of the EU market, which limits the opportunity of U.S. workers and businesses to benefit from transatlantic trade. This chapter of the National Trade Estimate (NTE) Report highlights the most significant of these barriers, some of which have persisted despite repeated efforts at resolution through bilateral consultations, World Trade Organization (WTO) committee meetings, or WTO dispute settlement. Certain barriers have been highlighted in the annual NTE Report for many years.

## IMPORT POLICIES

### Tariffs

The EU's average Most-Favored-Nation (MFN) applied tariff rate was 5.0 percent in 2023 (latest data available). The EU's average MFN applied tariff rate was 10.8 percent for agricultural products and 4.1 percent for non-agricultural products in 2023 (latest data available). The EU has bound 100 percent of its tariff lines in the WTO, with an average WTO bound tariff rate of 5.0 percent.

Although the EU's tariffs are generally low for non-agricultural goods, some EU tariffs are high, such as rates of up to 26 percent for fish and seafood, 22 percent for trucks, 14 percent for bicycles, 10 percent for passenger vehicles, and 6.5 percent for fertilizers and plastics.

#### Meursing Table Tariff Codes

Many processed food products, such as confectionary products, baked goods, and miscellaneous food preparations, are subject to a special tariff code system in the EU. Under this system, often referred to as the "Meursing" table, the EU charges a tariff on each imported product based on the product's content of milk protein, milk fat, starch, and sugar. As a result, products that the United States and other countries might consider equivalent for tariff classification purposes sometimes receive different rates of duty in the EU depending on the particular composition of each product. The difficulty of calculating Meursing duties imposes an unnecessary administrative burden on, and creates uncertainty for exporters, especially those seeking to ship new products to the EU.

### Non-Tariff Barriers

#### Import Licensing – Bananas

Following years of disputes, beginning under the General Agreement on Tariffs and Trade of 1947 (GATT 1947) and later under the WTO Dispute Settlement Understanding, the United States and other countries in 2010 reached agreements with the EU to resolve complaints about successive EU banana import regimes. Beginning in 2013, a U.S. stakeholder expressed concerns to the U.S. Government about actions taken since 2010 by Italian customs authorities to collect retroactive payment of customs duties due to the authorities' unilateral re-interpretation of the validity of certain EU banana import licenses under pre-2006 EU

regulations. In 2017, the Italian Supreme Court, on jurisdictional grounds, ruled against the Italian Government and ordered authorities to repay the collected duties to the U.S. stakeholder. While the duties had been repaid to the stakeholder by December 31, 2024, Italian customs authorities continue to re-issue some of the previous retroactive duty assessments against the stakeholder.

**Customs Barriers and Trade Facilitation**

Notwithstanding the existence of customs legislation that governs all Member States, the EU does not administer its laws through a single customs administration. Rather, there are separate agencies responsible for the administration of EU customs law in each Member State. It is thus difficult for the EU to ensure that its rules and decisions on classification, valuation, origin, and customs procedures are applied uniformly throughout the Member States, and U.S. exports suffer from the uneven and inconsistent application of these requirements.

The Binding Tariff Information program provided for by EU-level law, but administered at the Member State level, does provide for advance rulings on tariff classification and country of origin. However, EU rules do not require the customs agency in one Member State to follow the decisions of the customs agency in another Member State with respect to materially identical issues. In some cases where the customs agency of a Member State administers EU law differently from, or disagrees with, the Binding Tariff Information issued by another Member State, the matter may be referred to the Customs Code Committee (CCC). The CCC consists of Member State representatives and is chaired by a European Commission representative. Although a stated goal for the CCC is to help reconcile differences among Member States and thereby help to achieve uniformity of administration, in practice its success in this regard has been limited. The CCC and other EU-level institutions do not provide transparency in decision-making or opportunities for participation by traders, which might make them more effective tools for achieving the uniform administration and application of EU customs law.

In addition, the EU lacks tribunals or procedures for the prompt review and EU-wide correction of administrative actions relating to customs matters. Instead, review is provided in the tribunals of each Member State, and the rules regarding these reviews vary from Member State to Member State. A trader encountering differing treatment in multiple Member States must bring a separate appeal in each Member State whose agency rendered an adverse decision.

Ultimately, a question of interpretation of EU law may be referred to the Court of Justice of the European Union (CJEU). Although the judgments of the CJEU apply throughout the EU, referral of a question to the CJEU is generally discretionary, may take many years, and may not afford sufficient redress. Thus, obtaining corrections with EU-wide effect for administrative actions relating to customs matters is frequently cumbersome and time-consuming. The United States has raised concerns regarding the lack of uniform administration of EU customs law with the EU in various forums, including in the WTO Dispute Settlement Body (DSB).

The European Commission has sought to modernize and simplify customs rules and processes. The Union Customs Code (UCC), adopted by the European Commission in 2013, entered into force in 2016. While the UCC contains a number of procedural changes, the key element of a harmonized information technology infrastructure has yet to be completed. Member States continue to use different data templates. In 2019, the expected completion date for full implementation of harmonized customs data systems was extended from the end of 2020 to the end of 2025. The European Commission plans to undertake comprehensive reform of the Customs Union beginning in 2028. The United States will continue to monitor the UCC implementation process, focusing on its impact on the consistency of customs treatment under EU customs law.

# TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

## Technical Barriers to Trade

### Transparency and Notification

U.S. exporters face a proliferation of technical barriers to trade (TBT) in the EU, attributable in part to aspects of the EU's regulatory processes, which prescribe conditions for the consideration and adoption of regulations and related decisions without adequate notification or the opportunity to incorporate meaningful public comments from trading partners. The United States regularly raises concerns, both in bilateral engagement and in the WTO Committee on Technical Barriers to Trade (WTO TBT Committee), that EU notifications often take place at a stage in the EU's regulatory process when it is too late to revise the measure to take into consideration any substantive concerns raised by other WTO Members. Furthermore, notifications of proposed measures often lack specificity, or incorporate by reference the publication of future, European-unique standards that do not yet exist, so that non-European producers do not have a meaningful opportunity to engage or offer informed comments.

For example, under the EU's regulatory processes for Registration, Evaluation, Authorization, and Restriction of Chemicals (REACH, Regulation (EC) 1907/2006) and Classification, Labeling, and Packaging (CLP, Regulation (EC) 1272/2008), proposed restrictions are typically notified to the WTO only after scientific review and regulatory impact committees have convened and the European Commission's domestic consultations have concluded. These domestic consultations are not always transparent to non-EU stakeholders, which can limit their ability to provide comment and for those comments to be taken into consideration. In other cases, measures undergo significant changes during the negotiations among the Council of the European Union (European Council), European Commission, and European Parliament, absent additional consultations with stakeholders, notifications, or impact assessments. Finally, failure to notify measures with adequate comment periods is also observed at the Member State level, including in the case of recent Irish alcohol labeling regulations. Improvement and greater consistency in EU and Member State notification of measures could benefit U.S. exports by contributing to a more predictable market environment.

### European Standardization and Conformity Assessment Procedures

The EU's exclusionary approach to standards-related measures, including its conformity assessment framework, and its efforts to encourage governments around the world to adopt its restrictive approach, imposes significant burdens on U.S. workers and exporters. In particular, the EU's approach impedes market access for products that do not conform to European regional standards (ENs), including products that comply with international standards that are not harmonized with ENs, even though these international standards may meet or exceed the EU regulatory requirements. Products regulated by the EU must conform to these EU-specific regional standards in order to benefit from a "presumption of conformity" with the EU's essential regulatory requirements. U.S. workers and exporters thus face additional burdens in accessing the EU market not faced by domestic producers in the EU and often not faced by EU exporters when accessing the U.S. market.

ENs can only be developed through three European Standards Organizations (ESOs), as directed by the European Commission through a standardization request. The three ESOs are the European Committee for Standardization (CEN), the European Committee for Electrotechnical Standardization (CENELEC), and the European Telecommunications Standards Institute (ETSI). Within these designated ESOs, the CEN and CENELEC technical committees draft harmonized ENs. Both generally exclude non-EU nationals

from participating in their standard-drafting process. In the limited instances where non-EU nationals do participate, they are not allowed to vote.

On February 2, 2022, the EU published the European Standardization Strategy, which, *inter alia*, amends Regulation (EU) 1025/2012 on European Standardization Organizations to require that the ESOs restrict the involvement of non-EU interests in the development of harmonized EN standards. The change primarily affects the development of standards at the ETSI, which specializes in information and communications technologies and had been the only ESO to provide for direct participation by foreign firms. In addition, new policies implemented by the European Commission, such as a refusal to reference underlying standards developed outside of Europe and new restrictions imposed on participation in expert advisory groups (including the newly created High Level Forum on European Standardization), suggest a sustained effort to exclude foreign participants, undermine the acceptance of international standards developed in the United States, and project European regional standards abroad. The United States is concerned that the European Standardization Strategy and other exclusionary steps indicate that the EU is moving further away from cooperation with trading partners in standardization, and barriers in the transatlantic market will thus be exacerbated rather than ameliorated. The United States has relayed its concerns to the EU through the United States–European Union Trade and Technology Council, as well as through comments in response to an EU public consultation on the functioning of Regulation (EU) 1025/2012, submitted on July 24, 2024.

As part of its free trade agreements, the EU seeks commitments affirming that only a standard issued by a subset of specific standards-developing organizations, none of which are domiciled in the United States, be considered an "international standard" (*e.g.*, the EU–Japan Economic Partnership Agreement, Article 7.6). This practice accords preferential treatment to organizations in which the EU carries an outsized influence (*e.g.*, the World Forum for Harmonization of Vehicle Regulations within the framework of the United Nations Economic Commission for Europe) or with which the ESOs have existing cooperation agreements (*e.g.*, the International Organization for Standardization (ISO) and the International Electrotechnical Commission). This approach is narrower than what is provided for under the WTO TBT Agreement and related decisions of the WTO TBT Committee, which recognize "international standards" as those developed in accordance with certain principles, and without reference to particular institutions or methods of organization.

The United States also has serious concerns regarding the EU's conformity assessment framework, set out in Regulation (EC) 765/2008 and Decision 768/2008/EC. Regulation (EC) 765/2008 requires each Member State to appoint a single national accreditation body that can accredit conformity assessment bodies and prohibits competition among Member States' national accreditation bodies. Further, the EU's interpretation of Decision 768/2008/EC sets out that conformity assessment bodies must be located in the EU in order to test to EU regulations. This geographic restriction denies U.S.-domiciled conformity assessment bodies the opportunity to certify products for the EU market outside of existing mutual recognition agreements. It also raises significant market access concerns for U.S. producers whose products have been tested or certified by conformity assessment bodies located outside the EU. Without any associated improvement in quality or safety, the EU conformity assessment approach increases time to market and raises costs for U.S. exporters.

**Chemical Regulations**

The EU's framework for chemicals policy continues to present a number of significant barriers for U.S. exporters. Stakeholders have raised concerns that, as part of the registration process under REACH, they must provide data that is not relevant to the specific hazards and proposed uses of a registered substance. Amendments to the classification of chemicals under the CLP often appear driven by a process that does not allow adequate time for stakeholder comment, even when the proposed changes differ significantly

from the globally harmonized classifications followed by U.S. industry and other economies. As with other sectors, the United States is also concerned that the EU's reliance on a "precautionary" or "hazard-based" approach to regulation of products can result in severe limitations on the use of products without a basis in scientific assessment of the actual risks of exposure in a specific use. Additionally, Member States' application of REACH appears to be inconsistent and lack transparency, which can result in requirements that are more onerous for U.S. exporters than they are for EU businesses and products that are already in the EU market.

**Classification, Labeling, and Packaging Hazard Classes**

The United States has voiced concerns regarding the European Commission Delegated Regulation (EU) 2023/707 of December 19, 2022 (amending Regulation (EC) 1272/2008) regarding hazard classes and criteria for the classification, labeling and packaging of substances and mixtures, noting that the new CLP classification and labeling requirements will diverge from the Globally Harmonized System of Classification and Labelling of Chemicals (GHS). The United States has encouraged the EU not to preempt a scientific review by the Organization for Economic Cooperation and Development (OECD) of new labeling requirements and to remain harmonized with the GHS. Delegated Regulation 2023/707 entered into force on April 20, 2023. The EU released guidance on these new classification and labeling requirements in November 2024, with the new requirements going into effect in May 2025 for new substances and November 2026 for substances already on the market.

**Per- and Polyfluoroalkyl Substances**

On February 7, 2023, the European Chemicals Agency published a proposed restriction that would largely eliminate the production and use of per- and polyfluoroalkyl substances (PFAS). The United States is concerned that the EU proposal does not consider the different impacts on various PFAS chemicals, nor the implications of the ban for several critical uses, such as in the production of some renewable energy products, as well as other manufactured goods such as semiconductors and medical devices, for which there are, as yet, no feasible alternatives to PFAS. Additionally, the proposal could impact the implementation of global treaties to reduce ozone depletion, such as the Kigali Amendment to the Montreal Protocol, by restricting alternatives to existing substances. The United States continues to raise these concerns bilaterally, including at WTO TBT Committee meetings.

**Fluorinated Greenhouse Gases**

In February 2024, the EU adopted an update to the 2014 Fluorinated Greenhouse Gas (F-Gas) Regulation, (EU) 2024/573 that will accelerate the phase-out of many technologies that use F-gases. The Regulation included restrictions on certain uses of hydrofluoroolefins (HFOs), even though these gases are not restricted via the Kigali Amendment to the Montreal Protocol. The EU's decision was taken without consideration of viable technological and commercially available alternatives. The United States further expressed concerns that the restriction of low GWP HFOs under the F-gas Regulation was premature and possibly duplicative of the EU's proposed PFAS restriction via REACH. The United States repeatedly raised concerns regarding the EU's approach both bilaterally and at the WTO TBT Committee, and continues to monitor implementation of the measure, as it may have significant implications for U.S. exporters.

(*Additional concerns with the EU policies in regard to F-Gas are discussed in the Other Barriers section of this NTE Report chapter.*)

**Packaging and Packing Waste Regulation**

On January 22, 2025, the EU published Regulation (EU) 2025/40 on packaging and packaging waste to replace an existing directive and regulation in an effort to harmonize Member State packaging and packaging waste regulations. The regulation entered into force on February 11, 2025, and generally applies from August 12, 2026. The regulation requires a minimum recycled content in plastic packaging and requires that recycled content recovered from post-consumer plastic waste comply with strict sustainability requirements if recycled in the EU. For plastic content recycled in a third country, recycling operators/installations need to follow the same sustainability criteria as in the EU. The European Union has a deadline of January 1, 2026 to establish a methodology for certifying the equivalence of the rules in third countries. The United States will continue to engage the EU as the legislation is implemented to ensure implementing acts are developed in a manner that does not create unjustified barriers to U.S. exports, to ensure that it provides harmonized rules across Member States, and to seek clarification necessary to help stakeholders comply with the requirements. The United States continues to engage the EU as the legislation progresses, including through the WTO TBT Committee, especially with regard to the proposed mirror clauses regarding recycled plastic packaging for food contact applications and recycling installations sustainability, which would require U.S. competent authorities to verify that U.S. recycling facilities comply with EU regional standards.

**Deforestation-Free Supply Chain Regulation**

On June 29, 2023, the EU issued a deforestation-free supply chain regulation (Regulation (EU) 2023/1115), with an initial 18-month transition period through December 30, 2024. The regulation aims to curb deforestation and forest degradation linked to European consumption and production of beef, coffee, cocoa, palm oil, soy, wood, rubber, and their derived products (*e.g.*, charcoal, furniture, tires, paper, leather), with potential expansion to other products and ecosystems. U.S. agricultural and commodity stakeholders have raised concerns that due diligence and traceability requirements in the regulation may not be possible for U.S. companies to meet. To date, the EU has refused to notify the regulation to WTO Members or to provide an opportunity for WTO Members and other stakeholders to comment on the regulation. The United States and 17 other WTO Members raised concerns with the regulation at the November 2024 WTO TBT Committee meeting. The United States continues to seek WTO notification of the measure and to engage the EU on its implementation. In 2023, U.S. exports of products covered by the EU's deforestation-free regulation exceeded $8 billion (latest data available).

Many U.S. stakeholders had argued that the transition period through December 30, 2024 was insufficient time for compliance. On December 19, 2024, the EU issued Regulation (EU) 2024/3234 delaying implementation by 12 months (to December 30, 2025) for large and medium companies and 18 months (to June 30, 2026) for micro and small companies to give operators and competent authorities additional time to prepare. The Commission also published long-awaited guidance documents and new FAQs to support operators' compliance preparations, as well as some details of the methodology for determining country risk benchmarking levels. Additionally, the Commission announced the country benchmarking system will be finalized through a proposed implementing act by June 30, 2025. The United States will continue to engage with the EU regarding implementation and enforcement of the regulation to ensure that U.S. exports will not be disadvantaged.

**Eco-design for Sustainable Products Regulation and the Digital Product Passport**

On July 18, 2024, the Eco-design for Sustainable Products Regulation (Regulation (EU) 2024/1781) entered into force. The regulation establishes an eco-design framework for sustainable products that will require industry to meet new sustainability requirements. Articles 7 through 15 of the regulation require industry to develop and implement a new digital label (known as a Digital Product Passport or DPP) to

trace lifecycle information and other aspects of a product in order to inform consumers and help public authorities to better perform checks and controls. Some U.S. stakeholders are concerned that the DPP requirements set unrealistic implementation timelines and do not include sufficient safeguards to prevent the unauthorized disclosure of confidential business information. The United States made multiple requests to the EU to notify the measure to the WTO to allow trading partners the opportunity to provide feedback. To date, the EU has refused to notify the measure.

**Green Claims Directive**

On March 22, 2023, the European Commission released the proposal for a directive on substantiation and communication of explicit environmental claims ("Green Claims Directive," notified to the WTO in May 2023) to combat misleading environmental claims ("greenwashing"). The United States has been engaging with the European Commission to ensure that the directive is clear and specific as to the elements needed to substantiate environmental claims, including documentation requirements and implementation periods for the measure's conformity assessment procedures and labeling requirements related to product characteristics. The United States has also been seeking to collaborate with the EU to achieve greater alignment on the recognition of eco-label schemes and measures to combat greenwashing.

(*Sanitary and phytosanitary concerns with the European Green Deal are discussed in the Sanitary and Phytosanitary Barriers section of this NTE Report chapter.*)

**Renewable Energy Directive**

The EU Renewable Energy Directive (RED) ((EC) 2009/28) requires that biofuels and biofuel feedstocks obtain a "Proof of Sustainability" certification to qualify for tax incentives and national use targets. RED also establishes a methodology and accounting system by which Member States may record and calculate required greenhouse gas emission savings as compared to a baseline for fossil fuels.

In 2018, the European Commission adopted a new Renewable Energy Directive (RED II) for the period 2021 to 2030. RED II entered into force on January 1, 2021 and introduced sustainability requirements for forestry biomass (wood pellets). The European Commission began revisions of RED II in 2022, and the final revisions were published on October 31, 2023. The revisions to RED II increased the EU's binding renewable target for 2030 to a minimum of 42.5 percent, up from the prior 32 percent target. However, the sustainability criteria for biofuels and biomass were not fundamentally changed, which may limit U.S. exports of biofuels and biomass that would otherwise provide viable renewable sources for the EU's renewable energy targets. The United States exported approximately $272 million in wood pellets and $440 million in bioethanol to the EU in 2024.

**Pesticide Maximum Residue Limits for Environmental Objectives**

On February 15, 2023, the EU published Commission Regulation (EU) 2023/334 to reduce maximum residue limits (MRLs) for clothianidin and thiamethoxam to the limit of determination, in an effort to protect pollinators, particularly bees, in countries outside of the EU. The measure would effectively bar all imports of products to the EU that contain any detectable residue of the two widely used pesticides after March 7, 2026.

The United States shares the EU's concerns about pollinator health and is actively working to protect bees and other pollinators in the United States. However, the global scientific and regulatory community has found that complex interactions among multiple factors affect pollinator health, including the health of bees, and that the safe use of the two pesticides may be determined based on local, national, or regional contexts by the appropriate competent authorities. The United States has also raised concerns with the EU

that the use of MRLs as an environmental safety management tool could undermine the development and use of international standards for food safety. Given the critical importance of the pesticides identified in the regulation, the measure appears to pose a significant obstacle to international trade and production of agricultural products. The European Commission intends to consider additional substances under a similar approach. In 2022, 2023, and 2024, the United States raised this issue with the EU at the WTO TBT Committee, WTO Committee on Sanitary and Phytosanitary Measures (WTO SPS Committee), and WTO Council for Trade in Goods. The United States continues to encourage the EU to pursue a collaborative approach to protect pollinators worldwide.

(*Other MRL concerns with the European Union are discussed in the Sanitary and Phytosanitary Barriers section of this NTE Report chapter.*)

**Medical Devices and In-Vitro Diagnostics Regulation**

The United States continues to be concerned about the implementation of the Medical Device Regulation (MDR) and the In-Vitro Medical Device Regulation (IVDR), especially the shortage of notified bodies available to assess medical devices and in-vitro medical devices. The ongoing lack of capacity to conduct conformity assessment has led to longer review times, and it remains difficult for some companies, especially small and medium-sized enterprises, to obtain access to reviews. The lengthy review times and lack of access impact the ability of companies to keep legacy devices on the EU market and to bring new devices to healthcare providers and patients.

The United States has repeatedly engaged the EU through the WTO TBT Committee and bilateral discussions around those meetings to seek updates on the implementation of the MDR and IVDR, including the number of qualified notified bodies to perform conformity assessment requirements. On March 20, 2023, Regulation (EU) 2023/607 amending the MDR and IVDR took effect, allowing for staggered and conditional extension of a transition period to the new rules until 2027 or 2028, according to the risk class of the devices.

On July 9, 2024, the EU published Regulation (EU) 2024/1860 amending Regulations (EU) 2017/745 and (EU) 2017/746 regarding a gradual roll-out of the European database for medical devices called Eudamed, which includes an extension to the transitional period for certain in-vitro diagnostics and introduces notification obligations for interruptions in supply.

**Wine Labeling**

In May 2023, the EU adopted Regulation (EU) 2021/2117, which introduced a compulsory nutrition declaration and list of ingredients to be displayed on the label of wine products sold on the EU market beginning December 8, 2023. The regulation permits producers to provide mandatory lists of ingredients and nutritional information, excluding allergens and energy content, via an electronic label accessed through a quick-response (QR) code on the physical label. U.S. industry supports the use of electronic labels to provide additional information for consumers; however, U.S. industry has reported that several Member States have different interpretations of EU guidance published in 2023, specifically, on the text accompanying the QR code. The United States raised this issue with the EU bilaterally as part of the United States-European Union Wine Dialogue and at the March and June 2024 WTO TBT Committee meetings. U.S. industry has raised concerns that differing Member States requirements regarding the word or words that must accompany QR codes may be contrary to the nature of the EU as a single market. In 2024, the United States exported more than $170 million of wine to the EU.

**Traditional Terms on Wine**

The EU continues to restrict the use of "traditional terms," such as "tawny," "ruby," and "chateau," on labels on imported wine. This impedes U.S. wine exports to the EU, including U.S. wines that include these traditional terms as part of their trademarks. U.S. wines sold under a trademark that includes one of the traditional terms can only be marketed in the EU if the trademark was registered before May 2002.

The EU has not taken any visible steps to address the concerns of the United States and has consistently refused to provide a timeline for review of the applications for the use of terms submitted by U.S. industry.

**Alcohol Labeling**

In May 2023, Ireland introduced a Public Health (Alcohol) (Labelling) regulation, which sets unique health labeling requirements for alcohol being sold in the Irish market. The regulation mandates that all alcohol beverages display warnings on product packaging informing consumers about the risk of consuming alcohol when pregnant and the risk of liver disease and fatal cancers from alcohol consumption. U.S. industry has raised concerns that unique labeling requirements for the Irish market, which are in addition to the EU-wide regulations already adhered to by U.S. industry, would be costly and may disrupt U.S. exports within the EU single market. In March 2024, the United States raised procedural concerns about the regulation in the WTO TBT Committee meeting and questioned how Ireland's labeling regime would be reconciled with future EU-wide requirements on health and warning labeling.

**Sanitary and Phytosanitary Barriers**

The United States remains concerned about a number of measures the EU maintains ostensibly for the purposes of food safety and protecting human, animal, or plant life or health. Specifically, the United States is concerned that these measures may unnecessarily restrict trade without furthering safety objectives, because they appear to be applied beyond the extent necessary to protect human, animal, or plant life or health, not based on science, or maintained without sufficient scientific evidence.

**Farm to Fork Strategy**

To achieve the targets of the European Green Deal, described in the Technical Barriers to Trade section of this Chapter, and the related Farm to Fork (F2F) Strategy introduced in May 2020, the EU has adopted multiple regulations that may inappropriately use food safety standards as the basis for sustainability requirements. Among other things, these targets aim to reduce the use of pesticides, fertilizers, and antimicrobials in agricultural production, to achieve the EU's goal of enhanced food and agricultural sustainability by 2030.

The EU has also stated it will seek to "obtain ambitious commitments from third countries in key areas," and is increasingly attempting to expand the reach of this policy beyond the EU. Many of the targets were converted into legislative proposals, and the European Parliament and European Council shaped and amended these proposals as part of the EU legislative process that occurred between 2021 and 2024.

It remains to be seen how the EU will implement the broader objectives of the F2F Strategy through these interrelated initiatives, which appear to blend SPS issues with potential TBT requirements like labeling or certification schemes. U.S. stakeholders are concerned that EU implementing regulations may focus on promoting EU production practices that are not appropriate, effective, or efficient in other parts of the world and, if required, could unnecessarily restrict trade or require farmers in the United States and other countries outside the EU to produce crops in less sustainable ways than they otherwise would have, as a precondition for gaining access to the EU market.

**Hormones and Beta-Agonists**

Despite scientific evidence that such meat is safe for consumers, the EU maintains various measures that impose bans and restrictions on meat produced using hormones, beta agonists, and other growth promotants approved for use in the United States. U.S. producers cannot export meat or meat products to the EU unless they participate in a costly and burdensome verification program to ensure that hormones, beta agonists, or other growth promotants have not been used in their production.

For example, the EU continues to ban the use of the beta agonist ractopamine, which promotes leanness and enhances feed utilization by animals raised for meat. The EU maintains this ban even though international standards promulgated by Codex Alimentarius Commission (Codex) have established maximum residue levels (MRLs) for the safe trade in products produced with ractopamine. The Codex MRL was established following a scientific study by the United Nations Food and Agriculture Organization/World Health Organization Joint Expert Committee on Food Additives that found ractopamine at the specified MRL does not have an adverse impact on human health.

In 2019, as part of a compromise solution to the U.S.–EU hormone beef WTO dispute, the United States and the EU concluded an agreement that established a duty-free tariff-rate quota (TRQ) for the United States. The agreement went into effect on January 1, 2020, and provided American ranchers an initial TRQ of 18,500 metric tons annually, valued at approximately $220 million. The TRQ increases annually over a period of seven years, and will reach 35,000 metric tons in 2026, valued at approximately $420 million. U.S. stakeholders have raised concerns about the requirements of the EU's residue monitoring program for animal products, and U.S. competent authorities continue to work with their counterparts in the EU to ensure that all requirements are justified based on science and risk and least trade restrictive.

**Antimicrobial Resistance and the Restrictions on the Use of Veterinary Medicinal Products**

In December 2018, the EU published Regulation (EU) 2019/6 on veterinary medicinal products that seeks to address antimicrobial resistance by more strictly defining the criteria for use of antimicrobial products in animal medicine. Regulation (EU) 2019/6 also identifies a list of products that will be exclusively reserved for human medicine and no longer permitted in agricultural production. Article 118 of the regulation expands these restrictions to operators in third countries, who will be required to ensure that animal products exported to the EU and intended for human consumption do not originate from animals that have been treated with specified antimicrobial medicines reserved for human use or utilized for growth promotion.

The official implementation date for Regulation (EU) 2019/6 and related implementing measures is September 3, 2026.

In February 2024, the EU published Implementing Regulation (EU) 2024/399, which amended model health certificates for entry into the European Union of consignments of certain products of animal origin and certain categories of animals. The amended model health certificates will be utilized by exporting countries. On June 28, 2024, the EU notified to the WTO Committee on Sanitary and Phytosanitary Measures (G/SPS/N/EU/778), which included publication of a list of third countries authorized for the entry into the EU of animals and products of animal origin intended for human consumption. Beginning September 3, 2024, two additional animal health attestations are required to be listed on official health certificates but exporting countries will not be required to make the attestations until the regulation is implemented on September 3, 2026.

U.S. stakeholders are concerned about the potential impacts of these EU measures, in particular the attestation requirements on U.S. exports of animal products to the EU once the measures enter into force.

U.S. stakeholders have raised concerns about other provisions that are not based on science or risk and instead promote the adoption of EU practices by third countries rather than recognizing the alternative ways that different competent authorities can arrive at the same level of product safety. U.S. stakeholders are also concerned about the EU's prohibition on the use of non-medically important antimicrobials to promote growth and increase yield, as this prohibition does not appear to have a scientific justification and specific food safety concerns have not been identified. The United States will continue to engage the EU regarding management of antimicrobial resistance and encourage science-based approaches.

**Agricultural Biotechnology**

Decades of data and experience demonstrate the safety of genetically engineered (GE) crops, in addition to the benefits of their use in reducing pesticide use and impact on non-target organisms, while increasing soil health, crop yields, and farmers' incomes. Despite these benefits, the lack of predictability, excessive data requirements, and delays in the EU's approval process for GE crops have prevented products from being exported to the EU, even though these products have been approved and grown safely in the United States and in other countries for many years.

The United States continues to reiterate concerns with delays in the EU's biotechnology approval procedures under the Genetically Modified Organisms (GMO) Directive ((EC) 2001/18) and to engage the EU in efforts to normalize trade in these products, including through semiannual consultations in accordance with the 2008 decision by the United States and the EU to suspend Article 22.6 arbitration proceedings associated with the WTO dispute settlement proceeding against the European Communities (the EU predecessor entity) regarding the approval of biotechnology products. In 2024, the EU issued five approvals and five renewals for GE crops, compared to eight approvals and five renewals in 2023. While these new authorizations are welcomed, the EU's average approval time for new GE crops in 2023 was approximately four years. In contrast, the EU's own legally prescribed approval time for such products is 12 months (6 months for the review with the European Food Safety Authority (EFSA) and 6 months for the political committee process known as comitology).

As of December 31, 2024, the United States was tracking approximately 30 agricultural biotechnology product applications (including renewals) submitted to the EU, including with respect to corn, soybean, rapeseed, and cotton. Of those applications, 29 were under scientific review by the EFSA and 6 await action by the European Commission through comitology. Delays in both of these stages contribute to increasingly lengthy EU approval timelines.

For example, EFSA continues to demand unnecessary studies while conducting risk assessments, which result in unpredictable delays in issuing final opinions. In comitology, repeated findings of "no opinion" by the relevant Standing Committee on Plants, Animals, Food and Feed also delay the EU from making decisions on GE approvals, by requiring products to go through an additional assessment by an Appeal Committee before receiving a final approval. The United States continues to engage the EU on delays of this nature and urge the EU to address other barriers to trade in biotechnology products. For example, the EU has yet to establish a practical low-level presence policy and instead maintains a 0.1 percent limit for unapproved biotechnology traits in feed shipments, which is not commercially feasible and disrupts trade in products that have otherwise passed U.S. safety assessments.

Following two years of consultations and evaluations, the European Commission introduced its proposal for regulating plants derived from new genomic techniques on July 5, 2023. While the proposal received a favorable vote from the European Parliament on February 7, 2024, it still requires consensus from the Council of the European Union in order for the proposal to proceed in the legislative process. Until then, genome-edited products in the EU will continue to be regulated under the GMO Directive, regardless of their risk levels.

### *Member State Measures on Agriculture Biotechnology*

In March 2015, the EU adopted a directive allowing Member States to prohibit the cultivation of GE plants in their respective territories for non-scientific reasons (Directive (EU) 2015/412). Under the transitional measures, Member States had until October 2015 to request exemption from the geographical scope of the authorizations already granted or that were under regulatory review for EU cultivation approval. Eighteen Member States "opted-out" of GE crop cultivation for all or part of their territories, and none of the five Member States (the Czech Republic, Portugal, Romania, Slovakia, and Spain) that grew GE corn opted out. However, as of 2024, only Portugal and Spain commercially cultivated GE corn.

Seventeen Member States have opted out of cultivation using biotechnology seeds. The 17 Member States that requested exclusion of their entire territory from the geographical scope of biotechnology applications are Austria, Bulgaria, Croatia, Cyprus, Denmark, France, Germany, Greece, Hungary, Italy, Latvia, Lithuania, Luxembourg, Malta, the Netherlands, Poland, and Slovenia. Additionally, one region in Belgium, Wallonia, has also opted out of cultivation. All of these Member States and regions have decided to prohibit the cultivation of Monsanto 810 corn (MON810) and the seven varieties of corn that were submitted for EU-wide approval in 2015 (apart from Denmark and Luxembourg, which have only prohibited MON810 and three of the seven varieties of corn that were submitted for EU-wide approval).

## EU Fumigation Requirements for Hardwood Lumber and Logs

The EU previously prohibited the use of methyl bromide to fumigate logs and wood chips imports. Fumigation with sulfuryl fluoride is considered an equally effective substitute and is used throughout the EU, including for EU log exports. While the EU approved the use of sulfuryl fluoride for certain U.S. log exports in 2023, the decision on its use for U.S. pine wood chips remains pending scientific review, which leaves U.S. exporters of pine wood chips without a commercially viable fumigation option. Heat treatment, which is the EU alternative to fumigation, is not scalable in many instances. The United States will continue to engage with the EU on this issue to identify a path forward.

## Pathogen Reduction Treatments

The EU maintains measures that prohibit the use of any substance other than water to remove contamination from animal products unless the substance has been approved by the European Commission. These measures significantly affect U.S. exports of beef, pork, and poultry to the EU because the European Commission has failed to approve several pathogen reduction treatments (PRTs) that have been approved for use in the United States. PRTs are rinses used to kill microbial pathogens that commonly exist on meat after slaughter. The PRTs at issue have been approved by the U.S. Department of Agriculture (USDA) after establishing their safety on the basis of scientific evidence.

In March 2017, the National Pork Producers Council submitted an application to the European Commission for the approval of two organic acids, lactic and acetic, for use on pork. The application was submitted to EFSA by the European Commission in September 2017. EFSA published its evaluation in December 2018, confirming the safety of the use of acetic acid and lactic acid in pork processing. As of December 31, 2024, the European Commission has taken no action for the approval of pork PRTs.

The United States maintains that the use of PRTs is a critical tool during meat processing that helps further the safety of products being placed on the market. The United States has engaged the EU to share scientific data regarding the safe use of PRTs and will continue to engage the EU regarding the approval of PRTs for beef, pork, and poultry as an effective tool to improve food safety.

**Certification Requirements**

Since January 2022, the EU has published at least fourteen versions of the health certificate it requires for U.S. agricultural exports of fish, meat, dairy, eggs, processed products, and animal byproducts. U.S. exporters are concerned about exporting products of animal and animal origin to the EU market and to third country markets that require transit through the EU because of the unpredictability of health certificate requirements. Differing interpretations of requirements among Member States adds to this uncertainty. The EU is currently contemplating the addition of attestations related to animal welfare, which may further complicate this issue.

The EU has not provided scientific evidence to justify its certification requirements and subsequent modifications. The certification requirements also are enforced irrespective of whether these goods are destined for commercial sale in the EU or transiting through the EU. The EU's requirements often appear to have been established without scientific evidence, a risk assessment, or consideration of Codex guidance on certifications, the latter of which recommend that official certificates require only the minimum amount of information necessary to meet the objectives of the country's food safety system. Moreover, the EU's changes to certificates are increasingly frequent, complex, and instituted through updates to multiple EU implementing or delegated regulations, making compliance difficult for manufacturers, exporters, foreign competent authorities, and EU importers. Certificates based on the standardized templates published in EU regulations are a condition for trade, but it is increasingly difficult for U.S. regulators to issue the required EU certificates. Differences in interpretation of EU legislation by Member State authorities also create legal uncertainty and often result in trade disruptions, creating additional burden for U.S. exporters.

On September 15, 2022, the EU adopted Regulation (EU) 2022/1616 on recycled plastic materials and articles intended to come into contact with foods, which entered into force on October 10, 2024. Article 27 of the regulation requires the competent authority in the country where a recycler of food-contact plastic is located to verify that the recycler's food safety controls are in compliance with EU requirements and to perform facility audits. Article 27 of the regulation also requires that the competent authority receive from the recycler a compliance monitoring summary sheet and verify that the information complies with EU regulations. The EU has rejected existing risk management systems implemented by component authorities in exporting countries, such as the U.S. Food and Drug Administration's "No Objection Letter," as potentially trade-facilitative alternatives. This regulation raises concerns with the jurisdictional precedence of an EU requirement to be verified by a non-EU competent authority and the lack of third-party conformity assessment options.

The United States will continue to engage the EU bilaterally to resolve concerns regarding the EU's certification requirements.

**Titanium Dioxide**

In November 2021, the European Commission published European Commission Implementing Regulation (EU) 2021/2090 in the EU Official Journal denying the authorization of titanium dioxide (E171) as a feed additive for all animal species. Following this action, Regulation (EU) 2022/63 prohibited titanium dioxide (E171) as a food additive in the EU as of August 7, 2022. The regulation includes a commitment to review the necessity to maintain or delete titanium dioxide from the EU list of food additives for exclusive use as a color in medicinal products. The European Commission originally tasked the European Medicines Agency (EMA) with reviewing the situation by April 2024, although the results of the review are still not publicly available. The regulation calls on the pharmaceutical industry to accelerate research and development for alternatives to titanium dioxide in both new and previously authorized products. The EMA published information in 2022 on the replacement and removal of titanium dioxide in medicines for pharmaceutical companies and is monitoring industry efforts.

**Animal Byproducts, Including Tallow**

The EU considers all animal byproducts sourced from animals raised under conditions not essentially identical to those in the EU to be hazardous materials. Since 2002, the EU has made modifications to its regulations and implementation practices governing animal byproducts that have resulted in the treatment of U.S. products being considered hazardous. The current EU interpretation of the animal byproducts regulations prevents most exports of U.S. animal byproducts, and several Member State border inspection posts have blocked consignments of various technical blood products.

The United States has requested that tallow be allowed entry into the EU for any purpose without verification other than that the tallow and derivatives made from the tallow contain no more than a maximum level of insoluble impurities consistent with the internationally recognized standard for trade in tallow and with World Organization for Animal Health (WOAH) recommendations but, to date, the EU has maintained its regulatory approach.

**Live Cattle**

Live cattle from the United States are not authorized to be exported to the EU, or transited through the EU en route to third countries, due to EU certification requirements for several bovine diseases. U.S. exports remain blocked because the United States and EU have not agreed on the conditions and format for an export certificate. The EU implemented new animal health laws in 2021, and the USDA Animal and Plant Health Inspection Service (APHIS) continues to explore alternative solutions, particularly with regard to a mutually acceptable animal health certificate, to resolve the issue of market access to the EU for live cattle.

**Trade in Raw and Processed Shellfish**

In February 2022, the EU determined the U.S. food safety system for raw bivalve mollusks (shellfish) to be equivalent to the EU's food safety system for these products. At the same time, the U.S. Department of Health and Human Services Food and Drug Administration (FDA) found two EU Member States to be operating a food safety system for shellfish to be equivalent to the U.S. food safety system. Trade was reopened for two U.S. states (Massachusetts and Washington) and opened for two EU Member States (Spain and the Netherlands), with an agreed mechanism for expediting the consideration of additional U.S. states and EU Member States. In April 2022, the United States sent dossiers for Connecticut, Maine, and Rhode Island seeking to export raw product to the EU. Although the EU committed to expedited reviews of U.S. state dossiers, as of December 31, 2024, the EU has not granted market access despite completing review of the dossiers of Connecticut and Maine. The EU has not provided a rationale for these delays and has not begun its review of the Rhode Island dossier.

Processed shellfish from the United States is not currently authorized to be exported to the EU. The EU requires a determination of equivalence for processed shellfish, a level of control for a processed product that has not been supported by science-based risk assessment. The European Directorate-General for Health and Food Safety (DG SANTE) conducted an audit in November 2022, to evaluate whether U.S. controls to deliver and certify processed bivalve shellfish were compliant with U.S. food safety requirements and regulations. Following the audit, the U.S. FDA and U.S. Department of Commerce National Oceanic and Atmospheric Administration (NOAA) identified sections of the audit report that were incorrect or inaccurate and required editing to reflect a correct understanding of the U.S. national control system for processed bivalve shellfish. The Office of the U.S. Trade Representative (USTR), FDA, and NOAA continue to engage with DG SANTE in order to make progress on this issue.

**Specified Risk Materials Certification Requirement**

The EU has a different definition of specified risk materials (SRM) from the United States for the animal tissues most at risk of harboring the transmissible spongiform encephalopathies (BSE). The EU requires that materials exported to the EU meet the EU's SRM definition and be derived from carcasses of animals that can be confirmed as never having been outside of regions that the EU considers to be of negligible risk for BSE. Although WOAH has recognized the United States as having negligible risk, the source cattle for U.S. ruminant origin animal byproduct exports may not necessarily come from negligible risk countries. The EU SRM requirement unnecessarily impedes U.S. exports of ruminant origin animal byproducts considered safe in the United States and would potentially limit the market for ovine/caprine byproducts were other market impediments removed.

The SRM requirement otherwise has not been an issue for bovine meat for human consumption, because the special EU-required production controls in the non-hormone-treated cattle program already provide the necessary verifications regarding the history of the animal. The EU's "born and raised" BSE requirement is based on its non-recognition of WOAH animal disease status for the United States and is related to animal health versus the origin of the products. Consistent with the recommendations of WOAH, it is the BSE status of the country of export that should determine whether SRMs have to be removed. The United States continues to raise this issue in appropriate fora, including bilateral technical working groups, and has requested the removal of the EU's requirement for all relevant U.S. commodities.

**Hazard-based Cutoff Criteria for Agricultural Chemicals**

Active substances can only be approved for use in crop protection products in the EU if they fulfill the approval criteria established in Regulation (EC) 1107/2009. Under this regulation, the EU's determination includes hazard-based "cutoff" criteria that exclude certain categories of products from consideration for normal authorization for use in the EU. In instances where an active substance triggers the cut-off criteria, the EU regulatory process allows for an active substance to remain unapproved, regardless of risk of exposure. For such products, the EU does not complete a risk assessment. Rather, the EU discontinues authorization for a particular product at the time of re-approval, as has happened for an increasing number of substances. The EU has also been taking a "hazard-based approach" to new products, declaring them to be ineligible for authorization based solely on the intrinsic properties of the product, without taking important risk factors such as level of exposure or dosage into account. The United States is concerned that an increasing number of safe and widely-used substances are not being reapproved or having reasonable import tolerances set for their use, due to these arbitrary cut-off criteria when current registrations expire.

***Categorization of Compounds as Endocrine Disruptors***

One category of crop protection products subject to the hazard-based approach set out in Regulation (EC) 1107/2009 are substances classified as endocrine disruptors (EDs). EDs are naturally occurring or man-made substances that may mimic or interfere with hormone functions. The United States evaluates possible endocrine effects associated with the use of certain chemicals to ensure protection of public health and the environment. In contrast, the EU established an approach to regulating these compounds that appears not to be based on scientific principles or is maintained without scientific evidence.

The scope of trade effects of Regulation (EC) 1107/2009 is broad and overlaps with that of the other hazard criteria and environmental criteria the EU uses in regulating pesticides. The EU obscures its hazard-based decisions with onerous data requirements that allow the European Commission to claim an inability to measure risk. The United States continues to monitor this issue and raise concerns in international and bilateral fora.

***Pesticide Maximum Residue Limits***

Maximum residue limits and import tolerances are established under legislation, Regulation (EC) 396/2005, which, unlike Regulation (EC) 1107/2009, is risk-based rather than hazard-based. However, for active substances that are not approved due to the EU's cut-off criteria under Regulation (EC) 1107/2009, the EU may withdraw MRLs established under Regulation (EC) 396/2005, and reduce import tolerances to the default level of 0.01 mg/kg. The EU conducted an evaluation of existing legislation on plant protection products and pesticide residues through the Regulatory Fitness and Performance process. At this time, the EU has no intention to further align Regulation (EC) 396/2005 with the hazard-based principles of Regulation (EC) 1107/2009. As the number of substances ineligible for reauthorization by the EU increases, and as the EU reduces the corresponding MRLs and import tolerances to the default level, the significant negative effect on agricultural production and trade is likely to increase.

The EU regulations also establish transitional periods to allow producers to adjust to changes in EU MRLs, although the transition periods established by the EU are generally not long enough to avoid trade disruption. For many products, there may be a gap of several years between pesticide application and when a final product is offered for sale, creating a situation where products that are compliant with EU MRLs at the time of production do not have time to clear the channels of trade. EU products, on the other hand, appear to remain available for sale as long as they are produced prior to MRLs changing.

The United States has raised concerns over the EU's policy approaches for years and continues to engage on these issues in the WTO SPS Committee. The United States is also monitoring the EU's actions with regard to evaluating and establishing import tolerances for active substances, which have the potential to create further trade disruptions when MRLs are set at levels that are lower than necessary to protect human health and are unnecessarily burdensome for trade.

**Glyphosate Renewal**

The EU requires that the approval of the active substance of a pesticide (*i.e.*, the substance that works against pests or plant diseases) be periodically renewed. In 2023, the EU re-approved glyphosate, the herbicide used in certain plant protection products, as an active substance until December 15, 2033. Following approval of an active substance in the EU, Member States control the authorization of formulated products containing that substance. Member States have various regulations limiting the use of products containing glyphosate. Despite the EU renewal of approval of glyphosate in 2023, some Member States continue to ban glyphosate partially or entirely, including Austria, Belgium, France, Germany, Italy, Luxembourg, and the Netherlands. Member State bans affect the use of the substance within that country's national borders but do not affect any glyphosate MRLs, as all pesticide MRLs are determined at the EU level.

## GOVERNMENT PROCUREMENT

Government procurement is governed by the EU public procurement directives. The directive on procurement in the utilities sector covers purchases in the water, transportation, energy, and postal sectors. This directive requires open and competitive bidding procedures, but it gives Member States the option to reject bids with less than 50 percent EU content for tenders that are not covered by a multilateral or bilateral reciprocal agreement. The EU content requirement applies to foreign suppliers of goods and services in water (the production, transport, and distribution of drinking water), energy (gas and heat), urban transport (urban rail, automated systems, trams, buses), and postal services.

The EU is a Party to the WTO Agreement on Government Procurement (GPA).

## Member State Measures on Public Procurement

Lack of transparency in certain Member State public procurement processes continues to be a barrier to the participation of U.S. firms. U.S. firms have also voiced concerns over onerous documentation requirements and implicit biases in favor of local vendors and other suppliers based on lowest cost instead of the full lifecycle of the procurement. Additional Member State-specific trade barriers to U.S. stakeholder participation in public procurement processes are discussed below.

- *Croatia*: U.S. companies have complained about instances in which technical specifications and scoring in public procurement tenders appear to favor a specific bidder, typically a local or other Member State supplier, thus impacting the participation of competitive U.S. firms.

- *Greece*: U.S. firms have complained that Greece often requires suppliers to source services and production locally or partner with Greek manufacturers as a condition for the awarding of some defense contracts. Additional complaints center on onerous certification and documentation requirements for foreign firms. These requirements have impeded the ability of U.S. firms to compete on a level playing field and engage in foreign military sales and public procurement processes in Greece. U.S. firms have also raised concerns over the use of "lowest cost" criteria as the primary determination for awarding contracts and have raised concern over instances when technical specifications and scoring in public procurement tenders appeared to favor a specific bidder. U.S. firms have cited numerous examples of non-transparent procurement processes in defense procurement.

- *Hungary*: U.S. companies have expressed serious concerns that public procurements in Hungary are not always transparent and tend to favor either local or other non-EU countries, including China. Corruption in the public procurement system is of key concern in Hungary, despite the launching of multiple initiatives designed to address it in recent years. Hungary makes more frequent use of direct award and negotiated procedures than most other countries, without providing sufficient justification. In April 2022, the European Commission launched a budget conditionality mechanism against Hungary over the "systemic irregularities, deficiencies and weaknesses" in its public procurement procedures.

- *Lithuania and Portugal*: U.S. firms have raised concerns over Lithuania's and Portugal's use of "lowest cost" criteria as the primary determination for awarding contracts. Although EU law allows for consideration of factors such as quality, company reputation, and prior experience in the decision-making criteria, "lowest cost" bidding continues to be a common practice in these two countries.

- *Slovakia*: The excessive length and complexity of tender verification and appeal procedures remains an impediment to the widest possible participation of potential bidders. Lock-in contracts, in which the Slovak Government commits to procure a basic service and subsequently expands the contract to include additional services, continue to hamper the access of U.S. firms to public procurement, especially with regard to information technology services.

- *Slovenia*: U.S. firms report instances of tendering documentation that provide unfair advantages to favored vendors, typically an EU company, and opacity in the bid evaluation process as major impediments. Slovenia's quasi-judicial National Revision Commission (NRC), which reviews all disputed public procurement cases, has received multiple complaints. The NRC has the authority to review, amend, and cancel tenders, and its decisions are not subject to judicial appeal. In the

instances where U.S. companies alleged improprieties in the procurement process, Slovenian authorities directed them to the NRC, which is not required to justify its decisions.

**Proposed EU Cybersecurity Certification Scheme for Cloud Services**

The EU is considering a new cybersecurity certification scheme for cloud services, (EUCS). The draft scheme is under discussion between cybersecurity security experts of the EU Member States, the European Commission, and the European Union Agency for Cybersecurity. Once finalized, the EUCS is expected to be mandatory for parts of the public sector and possibly select private sector cloud services. The latest EUCS draft that is publicly available eliminates the sovereignty criteria and the requirement of data storage in the EU as necessary criteria to be certified at the highest level of cybersecurity. However, these changes face opposition from the French data protection authority, the Commission Nationale de I'Informatique et des Libertés (CNIL), and the French parliamentary Committee for Digital Postal Affairs. France is expected to advocate for stricter requirements in future debates within the EU. The EU covers cloud services in their GPA schedule and is required to offer non-discriminatory access to U.S. and other GPA suppliers for covered procurements. The United States has presented its concerns about these policies in the WTO Committee on Government Procurement and in bilateral meetings with EU officials.

***Member State Measures on Cloud Services***

- *France*: France's national digital security agency, Agence Nationale de la Securite des Systemes d'Information (ANSSI), maintains a security certification scheme for cloud services, commonly referred to as SecNumCloud. In May 2021, the French Government issued a strategy for the use of cloud computing by the state (Trusted Cloud strategy), requiring that government agencies and commercial entities considered "critical" must select only cloud services vendors with a SecNumCloud certification to handle their highly sensitive data. As part of this strategy, ANSSI published in March 2022 a revision to the SecNumCloud certification requirements. This revision requires that any cloud provider that handles "highly sensitive" data must be at least 61 percent EU-owned and "immune" from non-EU laws. France's Prime Minister signed an official circular on May 31, 2023, defining "sensitive data" to which SecNumCloud certification requirements apply. The vague definition of "sensitive data" could lead foreign cloud services suppliers to be increasingly precluded from providing cloud services to French public authorities.

- *Hungary*: State and local government bodies and organizations are only allowed to process data in systems operated in the territory of Hungary. Electronic information systems can only be hosted in EU Member States for organizations providing services deemed as critical, which include energy, transportation, agriculture, and health industries.

**EU Defense Procurement**

On March 4, 2024, the European Commission released its first European Defense Industrial Strategy (EDIS) and related draft legislation, the European Defense Investment Program (EDIP), which essentially seeks to establish a subsidy program. Member States continue to negotiate EDIP's final text. On September 17, 2024, the European Commission President sent a "mission letter" to the European Commissioner for Defense Space instructing the Commissioner to oversee the implementation of the defense strategy, including its recommendations related to procurement for EU-made equipment.

EDIS notes the goal of allocating 50 percent of EU military procurement budgets to EU-made equipment by 2030, with an increase to 60 percent by 2035. Consistent with this "buy European" philosophy, current proposals for EDIP require that at least 65 percent of the value of EDIP-funded projects accrue to EU firms in order to be eligible to EDIP funding. Further, Member States are considering a provision in EDIP on

"design authority" that would remove access to U.S. manufacturers, or inclusion of U.S. government regulations related to future use, alterations, or eventual third-party exports of defense articles. This raises concerns for U.S. defense equipment suppliers including its potential impact on U.S. domestic manufacturing and U.S. investment opportunities in the European defense sector and would harm small and medium-sized European enterprises that seek to grow but also depend on U.S.-made components. EU Member States cover non-sensitive defense procurements in their international procurement obligations in the WTO GPA and all defense procurements for a limited number of Member States in their Reciprocal Defense Procurement (RDP) Agreements administered by the U.S. Department of Defense (DOD). EU Member States therefore are required to offer reciprocal non-discriminatory access to U.S. goods, services, and suppliers for covered procurements. The United States will continue to closely monitor developments in this area to ensure EU procurement continues to be implemented consistent with international procurement obligations.

## INTELLECTUAL PROPERTY PROTECTION

As part of the European Commission's Digital Single Market Strategy, the Directive on Copyright in the Digital Single Market (Copyright Directive) went into effect in June 2019, with the stated goal of addressing legal uncertainty for both right holders and users with regard to certain uses of copyright-protected works and other subject matter in the digital environment. Some stakeholders report that certain Member States' transposition of the copyright directive weakens copyright protection. The United States continues to follow copyright issues in the EU and its Member States and will continue to engage with various EU entities as appropriate to address U.S. stakeholder equities.

The Digital Services Act (DSA) entered into force on November 16, 2022. The DSA is intended to regulate certain online services, including through rules for how content is shared online. U.S. stakeholders have expressed concerns that the DSA's adoption of a framework for limitations of liability included modifications to the eligibility threshold and conditions that had been set in the E-Commerce Directive, which may adversely impact their intellectual property (IP) rights, in particular for copyright and trademarks.

The Data Act entered into force on January 11, 2024 and seeks to maximize the value of data and promoting innovation by increasing the transfer of data that is stored within devices and applications. The Data Act requires the disclosure and making available of data that may be protected by the data holder's or a third party's trade secrets, copyright, or other IP.

The Artificial Intelligence (AI) Act entered into force on August 1, 2024 with various obligations applying at later stages. It aims to provide a risk-based approach to regulating the development, deployment, and use of AI-driven products, services, and systems. Stakeholders have concerns regarding the implementation of the Act related to source code, trade secrets, and copyright protection, including the requirement to comply with EU copyright law. The United States will continue to monitor developments.

In response to the CJEU's judgment in Recorded Artists Actors Performers (RAPP), the European Commission on September 11, 2023 opened a consultation on the conditions for remuneration of music performers and record producers from non-EU countries for recorded music played in the EU. The CJEU held that all sound recording producers and performers from contracting parties to the World Intellectual Property Organization (WIPO) Performances and Phonograms Treaty (WPPT) are entitled to equitable remuneration. U.S. stakeholders are concerned about possible legislative change reversing the CJEU holding so that EU Member States will withhold royalties to U.S. producers and performers.

The United States remains very concerned by the EU's overbroad protection of geographical indications (GIs), which adversely impacts both protection of U.S. trademarks and market access for U.S. products that use common names in the EU and third country markets. For example, Regulation (EU) 2024/1143 contains numerous problematic provisions governing the scope of protection and enforcement of Protected Designations of Origin (PDOs) and Protected Geographical Indications (PGIs), including expansive rules about evocation, extension, co-existence, and translation, among others. These troubling provisions not only adversely affect trademark rights and the ability to use common names, but also undermine access to the EU market for U.S. right holders and producers. In addition, the EU has granted GI protection to thousands of terms that limits use in the EU market to only certain EU producers, and the use of any term that even "evokes" a GI is also blocked. Despite this level of protection afforded to products sold within the EU, it appears that some producers in Member States continue to produce products featuring terms that are protected as GIs in other Member States and then export these products outside the EU. The EU has also granted GI protection to the cheese names danbo and havarti, widely traded cheeses that are covered by international standards under Codex. Several countries, including the United States, opposed GI protection of these common names both during the EU's opposition period and at the WTO, but the European Commission granted the protection over that opposition and without sufficient explanation to interested parties.

Regulation (EU) 2024/1143 also serves as the basis for the EU's international GI agenda, which includes requiring EU trading partners to protect and enforce specific EU GIs in their markets, often with only limited due process requirements to safeguard existing producers, right holders, consumers, importers, and other interested parties.

The United States continues to have concerns about the EU's GI regulations and proposals, and monitors carefully their implementation and effects on bilateral trade. The United States is also concerned about Regulation (EU) 2023/2411, which goes into effect from December 1, 2025, and expands the scope of GI protection to craft and industrial products. The United States also does not believe that the EU should bargain for specific GI recognition in its bilateral trade agreements in return for market access, because such IP rights should be evaluated independently on their merits, based on the unique circumstances of each jurisdiction. Similarly, the United States is concerned by the EU's attempts to restrict common terms for wine in third country markets. The United States is carefully monitoring the EU's GI regulations and proposals as well as the implementation and effects of these regulations and proposals on bilateral trade.

The United States remains very concerned by the conduct and outcome of the 2015 WIPO negotiations to expand the Lisbon Agreement for the Protection of Appellations of Origin and their International Registration to include GIs. Of particular concern to the United States was the manner of engagement in these negotiations by the European Commission and by several Member States, including the Czech Republic, France, Greece, Italy, and Portugal, which took precedent-setting steps to deny the United States and the vast majority of WIPO countries full negotiating rights and depart from longstanding WIPO practice regarding consensus-based decision-making. Likewise, the resulting text—the Geneva Act of the Lisbon Agreement on Appellations of Origin and Geographical Indications—raises numerous and serious legal and commercial concerns, including with respect to the degree of inconsistency with the trademark systems of many WIPO countries, and could have significant negative commercial consequences for trademark holders and U.S. exporters that use common terms. The EU became a party to this Agreement in November 2019. The Agreement entered into force in February 2020.

**Member State Measures on Intellectual Property**

Although Member States generally maintain high levels of IP protection and enforcement, the United States remains concerned about the IP practices of several countries. The United States actively engages with the relevant authorities in these countries and will continue to monitor the adequacy and effectiveness of IP

protection and enforcement, including through the annual Special 301 review process. The United States is particularly concerned about counterfeit pharmaceuticals and personal protective equipment.

- *Belgium: S*takeholders are critical of Belgium's enforcement efforts and state they are reactive and focus on detection rather than prevention. As a result, many right holders are dissuaded from enforcing their rights due to high-cost recovery and legal barriers, such as the burden of proof for commercial activity.

- *Bulgaria*: Bulgaria remained on the Watch List of the 2024 Special 301 Report. In 2023, Bulgaria took an important step to address deficiencies in its investigation and prosecution of online piracy cases by passing the *Act Amending and Supplementing the Criminal Code*, which is intended to improve the investigation and prosecution of online piracy cases. However, since the passage of the Act, Bulgaria has not yet prosecuted anyone responsible for the online piracy sites that are hosted or operated from within the country. Bulgaria continued to be a safe haven for online piracy in 2024 and the United States will monitor for developments.

- *Germany*: The 2021 transposition of the DSM Copyright Directive into German legislation introduced broad new exceptions for uses of copyright-protected works on online content sharing providers, which stakeholders say has weakened copyright protection and are being challenged before the Federal Constitutional Court. Stakeholders also voiced concerns over the implementation of Article 17 of the DSM Copyright Directive, which introduced direct remuneration claims for authors and owners of certain related rights, subject to mandatory collective rights management. Stakeholders alleged that the implementation placed unreasonable restrictions on the freedom of contract and, as a result, complaints have been filed with the German Constitutional Court. U.S. stakeholders also voiced concerns that Germany's legal framework for technological protection measures remains inadequate and that Germany's private copy exception is too broad. The United States will monitor how implementation impacts U.S. stakeholders.

- *Poland*: Some stakeholders continued to identify copyright piracy online as a concern in Poland and some claimed inconsistent enforcement on the part of law enforcement and backlogs in the Polish courts. Some stakeholders also expressed concern about access to counterfeit products. Polish interlocutors in the Digital and Culture Ministries have identified online piracy and illegal streaming as enforcement priorities in bilateral meetings with U.S. government representatives.

- *Romania*: Online piracy remains a concern with some notorious online pirate sites reportedly hosted or registered in Romania. Low penalties for IP violations impede investigations and do not offer any meaningful deterrent to further IP crimes, so law enforcement choose to bundle significant cases under tax evasion penal files. Romania lacks an effective and timely mechanism for right holders to submit takedown requests against online markets and hosting platforms for infringing material. Adequate resources, including additional training for law enforcement, are needed to enhance enforcement quality. Although Romania has made progress on addressing long-standing IP protection and enforcement concerns, the United States continues to closely follow IP-related developments in the country.

## SERVICES BARRIERS

### Audiovisual Services

In 2018, amendments to the 2007 Audiovisual Media Services Directive (AVMSD) were adopted to reflect developments in the audiovisual and video-on-demand markets. Member States were given 21 months to transpose the amendments into national legislation.

The original AVMSD established minimum content quotas for broadcasting that had to be enforced by all Member States. Member State requirements were permitted to exceed this minimum quota for EU content, and several have done so. However, the original AVMSD did not set any strict content quotas for on-demand services, although it still required Member States to ensure that on-demand services encourage production of, and access to, "EU works."

The 2018 amendments include provisions that impose on Internet-based video-on-demand providers a minimum 30 percent threshold for EU content in their catalogues and require that they give prominence to EU content in their offerings. The new AVMSD also provides Member States the option of requiring on-demand service providers not based in their territory, but whose targeted audience is in their territory, to contribute financially to EU works, based on revenues generated in that Member State. In addition, the new rules extend the scope of the AVMSD to video-sharing platforms that tag and organize content.

**Member State Measures on Audiovisual Services**

A number of Member States maintain measures that affect trade in audiovisual services. A summary of some of the more significant national practices follows.

- *Belgium*: In the Wallonia-Brussels Federation, video-on-demand services must invest a percentage of revenue into regional audiovisual works or pay a levy to the region's Cinema and Audiovisual Centre. In 2024, a new law entered into force that increased the mandatory contribution for the largest service suppliers to 9.5 percent of revenue. Additionally in 2024, the Flemish Parliament adopted a law increasing the investment obligation on VOD services from 2 percent to up to 4 percent, accompanied by additional restrictions relating to IP ownership limitations.

- *Denmark*: The Danish Government passed legislation in 2024 that includes a five to seven percent tax on streaming services' revenue in Denmark. The legislation would require a two percent basic contribution of revenue, and the choice between either investing at least five percent in Danish content, or an additional three percent contribution of revenue in Denmark from audiovisual content.

- *France*: Internet, cable, and satellite networks are required to broadcast 50 percent EU content and 30 percent to 35 percent French-language content, and must increase their investment in the production of French-language content. For VOD services, France requires an investment obligation of at least 15 percent (for television VOD services) and up to 25 percent (for streaming VOD services) of their net annual French revenues. France also imposes significant sub-quotas (up to 75 percent) for commissioned independent productions and works of original French expression. The legislative framework does not provide an exemption for thematic or niche AV services.

  Cinemas must reserve five weeks per quarter for the exhibition of French feature films. This requirement is reduced to four weeks per quarter for theaters that include a French short subject

film during six weeks of the preceding quarter. Operators of multiplexes may not screen any one film in such a way as to account for more than 30 percent of the multiplex's weekly shows.

- *Italy*: The Italian Consolidated Audiovisual Media Services Act requires that 50 percent of eligible broadcast hours be European works, as defined in the measure, and that commercial television channel devote 16.6 percent of eligible hours to Italian works. In addition, domestic video-on-demand services must ensure that 30 percent of their catalogues are for European works produced within the past five years. Fifteen percent of a subscription video-on demand service's catalogue must be dedicated to Italian works produced by independent producers within the past five years. Non-linear video-on-demand providers subject to Italian jurisdiction must also give prominence to EU works.

  Under the Italian law, commercial broadcasters must annually invest 12.5 percent of their revenues in the production of independent European works. Half of this money is reserved for Italian works. Foreign and domestic video-on-demand providers must devote 16 percent of their annual net revenues generated in Italy to the production of European independent works. Seventy percent of the investment obligation must be reserved for Italian works produced by independent Italian producers.

- *The Netherlands*: A law mandating VOD service providers invest 5 percent of national revenues either into Dutch works or into the Dutch film fund entered into force in 2024. This law applies to VOD services with an annual turnover of at least €10 million (approximately $10.4 million) within the Netherlands, and includes a 60 percent sub-quota for independent productions. The Netherlands also imposes a 30 percent European works catalogue quota for VOD services.

- *Poland*: Television broadcasters must dedicate at least 33 percent of their broadcasting time (excluding time allocated to information services, advertisements, telemarketing, sports broadcasts, and game shows) to programs originally produced in the Polish language, at least 50 percent of their broadcasting time to programs of EU origin, and at least 10 percent of their broadcasting time to programs by EU independent producers. On-demand services must promote content of EU origin, especially content originally produced in Polish, and dedicate at least 30 percent of their catalogue to EU content.

- *Spain*: For every three days that a film from a non-EU country is screened, one EU film must be shown in movie theaters. This ratio is reduced to every four days if the cinema screens a film in an official language of Spain other than Spanish and keeps showing the film in that language throughout the day. The catalogue of on-demand services must include at least thirty percent EU content, of which at least half must be in an official language of Spain. In addition, broadcasters and on-demand services with revenues exceeding €50 million (approximately $52 million) must invest five percent of their revenues in the production of EU and Spanish works, and 40 percent of this allocation must be reserved for works of independent producers in any of Spain's official languages.

**Professional Services**

Austria, Belgium, Bulgaria, Croatia, Cyprus, Greece, Hungary, Latvia, Lithuania, and Malta require EU or European Economic Area (EEA) nationality or citizenship for full admission to the bar, which is necessary for the practice of EU and Member State law. In many cases, non-EU lawyers holding authorization to practice law in one Member State face more burdensome procedures to obtain authorization in another Member State than would a similarly situated lawyer holding EU citizenship.

The European Commission has taken the position that its directive on statutory auditing prohibits Member States from considering professional experience of foreign auditors acquired outside of the EU when considering whether to grant statutory auditing rights. The United States will continue to advocate for Member States to take into account the experience of U.S. certified public accountants acquired outside of the EU.

**Telecommunications Services**

**Regulation on Privacy and Electronic Communications**

In January 2017, the European Commission proposed a new Regulation on Privacy and Electronic Communications, which would replace the e-Privacy Directive of 2002. The proposed regulation would expand the scope of the existing directive, which applies to traditional telecommunications services providers, to include over-the-top Internet-enabled services. U.S. suppliers have expressed concerns that, although the proposed regulation is supposed to align the specific rules for telecommunications services with the General Data Protection Regulation (GDPR), it may lead to additional and potentially conflicting requirements. The European Parliament adopted its version of the proposed regulation in 2017 and the Council of the European Union adopted its version of the proposed regulation in 2021. In February 2025, however, the Commission announced plans to withdraw the proposal for the Regulation on Privacy and Electronic Communications because no agreement is expected between the Council of the European Union and the European Parliament.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

**Digital Services Taxation**

The United States and EU Member States are among the 137 member jurisdictions to have joined the October 8, 2021, OECD/G20 Inclusive Framework on Base Erosion and Profit Shifting Statement on a Two-Pillar Solution to Address the Tax Challenges Arising from the Digitization of the Economy, which called for all Parties to commit to not introduce digital services taxes (DSTs) in the future. On October 21, 2021, the United States, under the prior Administration, joined Austria, France, Italy, Spain, and the United Kingdom (UK) in a joint statement "on a transitional approach to existing Unilateral Measures while implementing Pillar 1." According to the statement, DST liability that accrued to Austria, France, Italy, Spain, or the UK during a transitional period prior to the implementation of Pillar 1 would be creditable in defined circumstances against future corporate income tax liability due under Pillar 1. In return, Section 301 trade actions initiated during 2019 and 2020 on goods with respect to each of Austria, France, Italy, Spain, and the UK were not continued. The arrangement set out in the October 21, 2021, joint statement was extended to June 30, 2024.

On January 20, 2025 the United States issued a White House Memorandum titled "The Organization for Economic Co-Operation and Development (OECD) Global Tax Deal (Global Tax Deal)." The memorandum stated:

> The Secretary of the Treasury and the Permanent Representative of the United States to the OECD shall notify the OECD that any commitments made by the prior administration on behalf of the United States with respect to the Global Tax Deal have no force of effect within the United States absent an act by the Congress adopting the relevant provisions of the Global Tax Deal.

On January 22, 2025, appropriate representatives of the Treasury Department provided notice to the Director of the Centre of Tax Policy and Administration at the OECD. On January 24, 2025, the U.S. Permanent Delegation to the OECD provided similar notice to the Secretary General of the OECD.

**Digital Services Act**

The Digital Services Act (DSA) entered into force in November 2022, and took effect on February 17, 2024, with certain provisions already in effect on November 16, 2022. The DSA provides the Commission authority to regulate the business practices of certain large digital services suppliers, designated as "Very Large Online Platforms" (VLOPs), which include online platforms with "average monthly active recipients of the service" in the EU equal to or higher than 45 million (this number will be adjusted by the EU in the future to ensure it corresponds to 10 percent of the EU population). The DSA also imposes strict transparency and reporting obligations and audit requirements, and requires VLOPs to address "systemic risks" present in their services. The DSA defines systemic risks as the dissemination of illegal content, any negative effects for the exercise of certain fundamental rights, and intentional manipulation of the service. A VLOP has to consider how its content moderation systems, recommendation systems, and systems for displaying advertisements, influence these risks and enact mitigation measures for any systemic risks. Once a platform is designated as a VLOP by the Commission, the platform has four months to come into compliance with its obligations under the DSA.

The DSA provides the Member States and the Commission with the authority to impose fines not exceeding six percent of the total annual turnover of a VLOP and in some instances can impose a periodic fine of up to 5 percent of average daily global turnover for each day a VLOP fails to comply with a remedy, interim measure, or commitment imposed by the Commission. In certain instances, the Commission can also order a VLOP to suspend its operations in the EU. The DSA also provides the Commission with the power to adopt "delegated acts" for portions of the DSA, granting the Commission expansive authority to adopt additional regulation. On April 25, 2023, the European Commission designated the first set of VLOPs. The majority of designated VLOPs are U.S. firms, resulting in regulatory burdens that disproportionately affect U.S. firms.

**Digital Markets Act**

The Digital Markets Act (DMA) entered into force in November 2022 and took effect in May 2023. The DMA provides the Commission with authority to regulate the business practices of certain large digital services suppliers, designated as "gatekeepers." The DMA authorizes the Commission to impose fines not exceeding 10 percent of the total annual turnover of a gatekeeper, and in case of repeat offenses 20 percent of total annual turnover, and provides the Commission with the power to adopt "delegated acts" for portions of the DMA, thereby granting the Commission expansive authority to adopt additional regulation.

While the Commission has broad authority to determine that any provider of one or more core platforms services is a "gatekeeper," and is therefore subject to the DMA's requirements, the DMA sets out that the Commission should designate as a "gatekeeper" any provider that: (1) provides a core platform services in at least three Member States and has an annual EEA turnover of €6.5 billion (approximately $7.7 billion) or more over the previous three years, or an average market capitalization of at least €65 billion (approximately $78 million); and (2) has had, for each of the last three financial years, 45 million monthly active end users established or located in the EU and more than 10,000 yearly active business users established in the EU. A company that meets the criteria to be designated a gatekeeper under the DMA has a two-month period in which to notify the Commission that it believes that it meets the criteria to be designated a gatekeeper. Following that notification, the Commission has 45 working days to decide on the company's gatekeeper designation. Once a provider has been designated as a gatekeeper, the provider will have six months to come into compliance with a number of obligations set out in Articles 5 and 6 of

the DMA. The Commission designated the first set of "gatekeepers" in September 2023 and they were given six months to comply.

The DMA defines "core platform services" to include a broad swath of existing digital services, including online intermediation services, online search engines, online social networking services, video sharing platform services, number-independent interpersonal communications services, operating systems, cloud computing services, and advertising services (including networks, exchanges, and any other advertising intermediation services). The DMA provides the Commission with authority to add new services to the list of "core platform services."

The DMA gives the Commission broad authority to conduct market investigations to determine whether to designate a provider as a gatekeeper and whether a gatekeeper is in full compliance with obligations under the DMA. If the Commission determines that a gatekeeper has "systemically infringed" obligations in Articles 5 and 6 of the DMA and has "further strengthened or extended its gatekeeper position," the Commission may impose "any behavioral or structural remedies" that are proportionate to the infringement.

The "gatekeepers" designated by the DMA disproportionately capture U.S. firms compared to their EU competitors, and therefore undermine U.S. competitiveness in the European market by increasing the compliance costs on certain U.S. firms while not placing a similar burden on EU competitors. The Commission is currently investigating U.S. firms and has imposed excessive fines for violating the DMA.

**Artificial Intelligence (AI) Act**

The EU AI Act entered into force in August 2024, with rules applying in a staggered manner between February 2025 and August 2027. The Act establishes a risk-based approach to regulating AI systems by identifying AI systems as minimal, limited, high, or unacceptable risks, and regulating accordingly, including through conformity assessment. The AI Act applies differentiated obligations to various actors, in an effort to include the AI systems' manufacturers, importers, and users. The Act's scope applies to services such as machine learning programs, translations programs, speech to text conversion, or forecasting and optimization programs. The Act employs the strictest requirements on applications deemed "high-risk", such as facial recognition technology, credit scoring, and critical infrastructure. AI systems deemed as "unacceptable risk" are banned.

The Act will be supplemented by Implementing Acts and standards to operationalize its requirements for general-purpose AI, foundation models and high-risk AI. The Commission launched a consultation on a Code of Practice for providers of general-purpose AI (AI systems designed to perform a broad range of tasks, such as large-language models), which is expected to be finalized by April 2025.

The AI Act will also require providers of general-purpose AI to disclose a "sufficiently detailed" summary of their model training data. The Commission is currently developing a template for these disclosures. If the template requires granular disclosure of training data, it may impinge on the IP, including trade secrets of model developers.

CEN and CENELEC, the European standardization bodies, have launched a dedicated technical committee (JTC 21) to develop harmonized standards that will support the implementation of the AI Act, including a framework for AI trustworthiness and standards for AI risk management and quality assurance. It remains unclear whether these standards will be consistent with existing ISO standards (*e.g.*, ISO 42001). Divergent standards would require U.S. firms to adapt to EU-specific requirements.

**Data Act**

The Data Act entered into force in January 2024, and its rules will go into effect on September 12, 2025. The Act establishes rules for access and use of both personal and non-personal data by businesses, consumers, researchers, and public sector bodies, including data generated by connected devices and digital services. The Act applies to the transfer or "sharing" of business-to-business, business-to-consumer, and business to-government non-personal data that is stored within industrial applications (*e.g.*, robots, wind farms) and smart devices (*e.g.*, smart TVs, connected cars). The Data Act regulates the rights of users (in many cases meaning the generators of such data, like the users of smart TVs or drivers of connected cars) to access data that these connected machines or devices generate. The Data Act also mandates certain sharing of this data with third parties, including researchers, public sector bodies, and other private companies. Firms may only refuse access to data covered by trade secrets in exceptional circumstances, but can require the users and third parties to preserve the confidentiality of data considered to be trade secrets. Additionally, the Data Act requires cloud service and other data processing service providers to remove obstacles for customers terminating their service. On international transfers of non-personal data, the rules oblige providers of such services to take "all reasonable technical, legal and organizational measures, including contractual arrangements" to prevent international transfers or governmental access to non-personal data that are in conflict with EU or Member state law. This may impose burdensome requirements on U.S. service providers and undermine the ability of U.S. providers of such services to compete in the European market.

**Data Localization**

The GDPR took effect in May 2018. The GDPR restricts the transfer of the personal data of EU "data subjects" (any natural person whose personal data is being processed) outside of the EU, except to specific countries that the EU has determined provide adequate data protection under EU law or when other specific requirements are met, such as the use of standard contractual clauses (SCCs) or binding corporate rules. Restrictions on the flow of data have a significant effect on the conditions for the cross-border supply of numerous services and for enabling the functionality embedded in intelligent goods (*i.e.*, smart devices), among other effects. Due to the EU's assertion of extraterritorial jurisdiction for the GDPR, as well as the GDPR's broad impact on many areas of the economy, U.S. companies have expressed concerns that there remains a need for clear and consistent guidance in the implementation and enforcement of the GDPR.

In July 2016, the European Commission granted the United States an adequacy decision that applies to companies participating in the EU-U.S. Privacy Shield Framework. In July 2020, however, the CJEU issued a judgment in the Schrems II litigation that invalidated the Commission's decision. Although the CJEU's judgment upheld the overall validity of SCCs, it nonetheless imposed an affirmative obligation on entities using SCCs "to verify, on a case-by-case basis ... whether the law of the third country of destination ensures adequate protection, under EU law, of personal data transferred pursuant to standard data production clauses …." In January and February 2022, multiple European Data Protection Authorities issued rulings that certain websites transferring analytics data to the United States were in breach of the GDPR, based on the Schrems II judgment. On March 25, 2022, the United States and EU announced that they have agreed in principle on a new EU-U.S. Data Privacy Framework (DPF), which is designed to provide a new mechanism to comply with EU data protection requirements for the transfer of personal data from the European Union. In July 2023, the Commission granted the United States an adequacy decision for the DPF, and organizations that self-certify their compliance with the DPF principles started transferring personal data from the EU to the U.S. in reliance on the DPF without SSCs. As of December 31, 2024, there were two pending legal challenges in the CJEU against the DPF, one on administrative grounds and one on substantive issues.

**Network Usage Fees**

On May 2, 2022, the European Telecommunications Network Operators Association (ETNO) released a report urging the European Commission to adopt new regulation that would require large Internet-enabled service suppliers to pay network usage fees to European telecommunications network operators in order to recoup costs they claim telecommunications network operators bear due to carrying high-bandwidth content. On October 7, 2022, the Body of European Regulators for Electronic Communications (BEREC) adopted a report that concluded the ETNO proposal was unnecessary and "could be of significant harm to the Internet ecosystem." On February 23, 2023, the European Commission launched a public consultation on the EU's connectivity sector and telecommunications infrastructure. On May 19, 2023, the United States submitted formal comments to the European Commission raising concerns with mandating direct payments from content and application suppliers to telecommunications network operators. On October 10, 2023, the European Commission published the results of this consultation, concluding that no plan for network usage fees would proceed given the feedback from stakeholders. On February 21, 2024, the European Commission published a white paper entitled "How to Master Europe's Infrastructure Needs?". On September 17, 2024, President of the European Commission, in her mission letter to the Executive Vice-President-designate for Tech Sovereignty, Security and Democracy, charged her with work on developing a new "Digital Networks Act to help boost secure high-speed broadband, both fixed and wireless" and directed her to "incentivize and encourage investments in digital infrastructure, taking into account responses to the Commission's White Paper of February 2024."

# INVESTMENT BARRIERS

With few exceptions, EU law generally requires that any company established under the law of one Member State must receive national treatment in all other Member States, regardless of the company's ultimate ownership. Laws and regulations pertaining to the initial entry of foreign (*i.e.*, non-EU) investors, however, largely remain the purview of individual Member States. As discussed below, the policies and practices of Member States can have a significant impact on U.S. investment.

**Member State Measures on Investment**

- *Croatia*: While Croatia generally affords foreign investors the same treatment as domestic investors, Croatian law restricts non-EU ownership and control in certain sectors, such as inland waterways transport, maritime transport, rail transport, air to ground handling, freight-forwarding, publishing, ski instruction, and primary mandated healthcare.

- *Cyprus*: Cypriot law imposes restrictions on non-EU ownership in certain sectors and activities. For example, only EU citizens have the right to register as construction contractors in Cyprus, and non-EU investors are not allowed to own a majority stake in a local construction company. In addition, a non-EU investor may not own more than five percent of a local television or radio station, and total non-EU ownership of any single local TV or radio station is restricted to a maximum of 25 percent.

- *Denmark*: Denmark is generally open to foreign investment, but requires at least 20 percent government ownership for projects that require licenses or tenders in oil and gas exploration, carbon capture and storage, and offshore wind farms. Some stakeholders have expressed concern that the government ownership requirement could delay or hinder the deployment of both renewable and traditional energy technologies and projects.

- *Germany*: Germany has a novel withholding tax related to IP such as patents and trademarks registered in Germany, which is applied to all or nearly all revenues related to a license or other IP transfer

agreement that is attributable to that registered IP, even when there is no related economic activity in Germany. By levying this withholding tax, German tax authorities appear to be applying the German Income Tax Act's section 49 paragraph 1 number 2-f retroactively and extraterritorially to related-party transactions, including both royalties and IP restructuring transactions. The approach does not conform with international tax practices and appears to be applied almost exclusively to U.S. firms.

- *Hungary*: In 2020, the Hungarian Parliament passed a law requiring the reporting of foreign investments to the government in certain sectors, including transportation, healthcare, energy, tourism, defense, finance, and information technology. The Hungarian Government reviews and grants approvals on the basis of the impact of the notified investment on the public interest, public safety, or public order, among other factors. This process is separate from Hungary's national security-based investment screening mechanism, which was established in 2018. Although this legislation was originally set to expire on December 31, 2022, it was extended in December 2021 without a date of expiry. Stakeholders report that there are key differences between the two investment screening mechanisms, including their scopes, definitions, implementing ministries, and review procedures, which lead to complexities and delays with investing in Hungary. The European Court of Justice ruled in 2023 that Hungary's foreign investment screening law is incompatible with EU law, in particular the freedom of establishment. In 2024, Hungary amended the law to grant a pre-emption right to the Minister of Energy for notified investments in Hungarian companies engaged in solar power generation. If exercised, the pre-emption right entitles the National Asset Management Company, a state-owned asset holding company, to acquire ownership of the solar power company.

- *Italy*: U.S. companies have complained that unclear processes and lengthy delays have hindered their ability to apply for and obtain licenses or permits for energy and infrastructure investment projects in Italy. Once licenses or permits have been granted, U.S. companies have faced legal and bureaucratic hurdles that have hindered their ability to obtain concessions.

- *Latvia*: U.S. investors have reported that the judicial system in Latvia can present significant challenges, particularly in regard to insolvency proceedings that often take several years to resolve. U.S. stakeholders also continue to voice similar concerns about civil cases.

- *Poland*: Polish law limits non-EU citizens to 49 percent ownership of companies operating in air transport, radio and television broadcasting, and airport and seaport operations. Under the previous government, U.S. investors reported that the Polish tax system was complex and unpredictable, with generally short time periods between the announcement of the legislation and its entry into force. Since December 2023, the Polish Government has committed to taking steps to improve the Polish tax system, including by consulting with the private sector and increasing lead time on proposed legislative changes.

  In addition, the previous government took measures such as sectoral taxes, fines, and use of state-controlled companies to purchase media to increase the percentage of domestic ownership in industries such as media, banking, and retail, which had large holdings by foreign companies. With respect to the media sector, the current government has a stated goal of deregulating and privatizing the sector.

- *Portugal*: While Portugal generally affords foreign investors the same treatment as domestic investors, Portuguese law requires companies engaged in the production, transmission, and distribution of electricity; the production of gas; the pipeline transportation of fuels; wholesale services of electricity; retailing services of electricity and non-bottled gas; and services incidental to electricity and natural gas distribution to have an entity incorporated and with effective management in Portugal to qualify for concessions.

- *Spain*:  While Spain generally affords foreign investors the same treatment as domestic investors, Spanish law restricts individual non-EU ownership of audio-visual broadcasting licenses to 25 percent. Specifically, a non-EU company may own no more than 25 percent of a company holding a digital terrestrial television broadcasting license, and total non-EU ownership may not exceed 50 percent in the aggregate.

- *Sweden*:  Sweden is generally open to foreign investment but restricts non-EU ownership in certain limited professional services, including by prohibiting non-EU ownership of any corporation or partnership providing legal services and by limiting non-EU investment to no more than 25 percent in the accountancy sector.

## SUBSIDIES

Various financial transactions and equity arrangements in the EU raise questions about the role of state funding in supporting or subsidizing private or quasi-private organizations, including in the manufacture of civil aircraft.

### Government Support for Airbus

In October 2019, after 15 years of litigation, the WTO authorized the United States to take $7.5 billion in trade countermeasures in the dispute against the EU, France, Germany, Spain, and the United Kingdom regarding their illegal subsidies for the Airbus consortium.

On June 15, 2021, the United States and the EU announced a cooperative framework to address the large civil aircraft disputes.  The cooperative framework suspended each side's tariffs related to this dispute for five years.  The United States and the EU also agreed to principles for government support in this sector, including their shared intent that any financing for the production or development of large civil aircraft be on market terms.  The United States and the EU further agreed to collaborate on jointly analyzing and addressing non-market policies and practices of third countries that may harm the U.S. and EU large civil aircraft industries.

Over many years, France, Germany, Spain, and, to a much lesser extent, Belgium, have provided subsidies to Airbus-affiliated national companies to aid in the development, production, and marketing of Airbus's large civil aircraft.  These governments have financed from 33 percent to 100 percent of the development costs (launch aid) for all Airbus aircraft models.  They have also provided other forms of support, including equity infusions, debt forgiveness, debt rollovers, marketing assistance, and research and development funding, and have applied political and economic pressure on purchasing governments.  The cooperative framework affirms the EU's intent to provide future funding only on market terms.

In addition to these subsidies, the EU maintains aeronautics research programs that are driven significantly by a policy intended to enhance the international competitiveness of the EU civil aeronautics industry.  EU Member State governments have spent hundreds of millions of euros to create infrastructure for Airbus programs.

The United States will monitor any government financing of Airbus closely.

**Subsidies for Fruit and Vegetables**

The EU Common Market Organization (CMO) provides a framework for market measures under the EU's Common Agricultural Policy, including for measures related to the promotion of fruit and vegetables. Implementing rules covering fresh and processed products are designed to encourage the development of producer organizations (POs) as the main vehicle for crisis management and market promotion. The CMO makes payments to POs for dozens of products, including peaches, citrus fruits, and olives.

In 2015, a new basic payment scheme and greening payments were introduced, replacing the single payment scheme. Direct payments also are paid to support certain processing sectors, including, for example, peaches for juicing in Greece. The general lack of transparency around the distribution of EU subsidies at the Member State level in the fruit and vegetable industry raises questions about whether the payments are decoupled from production, and U.S. producers remain concerned about potential hidden subsidies. The United States continues to monitor and review EU assistance in this sector, evaluating potential trade-distorting effects.

# OTHER BARRIERS

**Pharmaceutical Products**

On April 26, 2023, the European Commission published a proposal to revise the EU's general pharmaceutical legislation. The proposal included a new directive and a new regulation relating to medicinal products for human use intended to address, in part, regulatory protection for innovative medicines and to create more favorable procedures for marketing authorization. This would provide incentives for companies to launch simultaneously across the EU. However, the conditions attached to the incentives include factors that may not be fully within the control of companies, such as processing times for marketing authorization and reimbursement determinations in each EU Member State. The European Commission also published, on October 24, 2023, a "Communication on Addressing medicine shortages in the EU," which adopted a set of actions to address critical shortages of medicines and enhance the security of their supply in the EU.

The revision to the EU pharmaceutical legislation was in the final stages of the legislative process as of December 31, 2024. The European Parliament adopted its position on the reform on April 10, 2024. The next step involves a detailed review by the Council of the European Union, with a vote for adoption expected in 2025. The United States is monitoring developments.

**Member State Measures on Pharmaceutical Products**

U.S. pharmaceutical stakeholders have expressed concerns about several EU Member State policies affecting market access for pharmaceutical products, including non-transparent procedures and a lack of meaningful stakeholder input into policies related to pricing and reimbursement. These policies have been identified in several Member States as described below. Stakeholders have also expressed concerns over inconsistent and lengthy time periods for pricing and reimbursement decisions. U.S. industry stakeholders have grown increasingly concerned about policies that are being formulated with little opportunity for engagement. In addition, changes to EMA policy regarding disclosures of clinical trial data, including potential disclosure of confidential commercial information submitted to EMA by pharmaceutical firms seeking marketing authorization, are also of concern to stakeholders. The United States continues to engage with the EU and individual Member States on these matters.

- *Austria*:  U.S. pharmaceutical companies continue to express concerns about reimbursement pricing decisions by the statutory insurance providers association that are non-transparent and not preceded by a meaningful opportunity for stakeholder engagement.

- *Belgium*:  U.S. industry stakeholders report that domestically manufactured medicines are permitted a price premium of up to 10 percent on the manufacturing cost component when calculating their manufacturer's selling price.  Imported products are only eligible for up to a five percent price premium.  Meanwhile, initiatives intended to lead to faster market access for new innovative drugs have been slowly, and incompletely, implemented.

- *Czech Republic*:  Although the Czech Republic's system for determining pharmaceutical pricing and reimbursement for innovation remains challenging for U.S. companies, many report the situation has improved after new legislation came into effect in early 2022.  Still, U.S. companies continue to express concerns regarding lengthy reimbursement processes.

- *France*:  U.S. stakeholders have expressed concerns that the process of gaining market access for drugs in France is slower than elsewhere in the EU, resulting from delays in reimbursement approvals of as much as 19 months after marketing authorization, compared to the no more than 16 months required by EU law.

- *Greece*:  U.S. pharmaceutical industry stakeholders have continued to raise major concerns about the lack of transparency or opportunities for meaningful stakeholder input into the application of policies.  Stakeholders have also raised concerns about lengthy reimbursement timelines and inconsistent application of pricing and reimbursement processes.

- *Hungary*:  U.S. pharmaceutical industry stakeholders have expressed concerns regarding delays in decision-making and reimbursement and lengthy processes for making changes to the list of drugs approved for reimbursement.  The average wait time to include an innovative therapy in the national reimbursement is over two years in Hungary, which is one of the longest in the EU.  U.S. pharmaceutical industry stakeholders note the lack of opportunity to provide input into these pricing and reimbursement processes.

- *Ireland*:  Pharmaceutical industry stakeholders, including many U.S. firms, continue to express concerns over the Irish Government's delays in reimbursement decisions.  Access to new drugs and innovative medicines are subject to a lengthy decision process.  In response to stakeholder complaints in February 2023, the Irish Government published a report recommending improvements in the reimbursement approval process, including an increase in governance and transparency.  The Minister of Health established an implementation working group to consider and progress the report recommendations.  As of December 31, 2024, the Ministry was progressing 13 of the 17 recommendations of the report.  Industry is encouraged by Ireland's Ministry of Health's creation of an internal working group aimed at making the reimbursement process more efficient.

- *Italy*:  U.S. healthcare industry stakeholders face an unpredictable business environment in Italy, which includes the Italian Government's highly variable implementation of complex pricing and reimbursement policies, and have raised concerns about reimbursement delays for pharmaceutical products and delayed payments for medical devices.  Moreover, the average time Italian public hospitals take to pay medical device suppliers continues to exceed the maximum period permitted by EU law.  U.S. industry stakeholders continue to request that the Italian Government address these issues.

- *Poland*: U.S. stakeholders have expressed concerns over the lack of opportunity for meaningful stakeholder input into Poland's rulemaking and tendering processes, as well as the transparency of reimbursement rules for pharmaceutical products. U.S. industry stakeholders report that Poland's pricing and reimbursement system is backlogged, taking more than 844 days on average from regulatory approval to patient access. The United States will continue to urge Poland to engage meaningfully with stakeholders with respect to their concerns.

- *Romania*: Innovative pharmaceutical producers have identified several significant challenges resulting from the Romanian Government's failure to update, despite repeated requests, the lists of innovative pharmaceuticals that are eligible for reimbursement under the national health system, with numerous applications pending. In addition, both innovative and generic pharmaceutical companies have withdrawn drugs from the Romanian market, as the official prices set in Romania can fall below production costs.

- *Spain*: U.S. pharmaceutical industry stakeholders continue to note concerns as to cost containment measures affecting the industry, including lack of clarity around criteria for reimbursement, substantial delays in reimbursement processes, and uneven patient access across autonomous regions. Industry stakeholders have raised concerns about lack of clarity in the guidelines and decision-making criteria of the Spanish Government's procurement process for vaccines.

**EU Fluorinated Greenhouse Gas Regulation**

The F-Gas policies initially discussed in the Technical Barriers to Trade section of this NTE Report chapter place restrictions on the sale of certain refrigeration and air conditioning equipment, foams, and propellants that use fluorinated gases. In particular, using a quota system, the F-Gas policies limit and, over time, progressively restrict the quantity of hydrofluorocarbons (HFCs) available for use in the EU.

The European Union's update to its F-Gas policies, Regulation (EU) 2024/573, went into force in March 2024 with additional restrictions relative to current 2030 targets. U.S. stakeholders have expressed concerns that the regulation's reductions in HFC quotas and imposition of an unrealistic timeline to introduce lower Global Warming Potential (GWP) alternatives has increased illegal trade in HFCs. U.S. stakeholders also have expressed concerns that insufficient oversight and enforcement by the EU and many Member States of F-Gas Regulation (EU) 2024/573 has allowed for widespread importations of HFCs that exceed, and otherwise are not accounted for under, the EU's quota system. Such imports negatively affect U.S. exporters of environmentally friendly alternative refrigerants and undermine stated EU environmental objectives. U.S. stakeholders have further expressed concerns that the potentially different approaches between F-Gas Regulation (EU) 2024/573 and REACH's forthcoming definition of PFAS could pose a compliance challenge.

The United States and stakeholders are also concerned that HFCs are trafficked without the knowledge of customs officials, either hidden or falsely declared on customs forms, or they are imported unaccounted for when already integrated in equipment containing HFCs.

**EU Carbon Border Adjustment Mechanism**

On October 1, 2023, the EU began implementing the transitional period for its Carbon Border Adjustment Mechanism (CBAM) regulation. The transitional phase will last until December 31, 2025. The adopted EU Implementing Regulation details the transitional reporting obligations for EU importers of CBAM goods, as well as the transitional methodology for calculating embedded emissions released during the production process of CBAM goods. During the CBAM's transitional phase, traders will have to report on

the emissions embedded in their imports subject to the mechanism, but are not required to pay any financial adjustment. The sectors that will be initially affected are cement, iron and steel, aluminum, fertilizers, electricity, and hydrogen. CBAM may eventually extend to other sectors covered under the EU Emissions Trading System (ETS) after the transition phase concludes. Some stakeholders have raised concerns about the implementation of the CBAM, including complicated reporting requirements and uncertainty around final procedures. By the middle of 2025, the Commission is planning to review the lessons learned from the transitional period to make adjustments to the process. Beginning in 2026, CBAM will impose a fee on embedded emissions of imports. The fee will be linked to the carbon price in the EU ETS. While the EU's CBAM will credit imports for explicit carbon prices paid by foreign producers in their home market, U.S. exports may not be eligible for such credits since CBAM does not offer credits for regulatory and other non-price mechanisms for reducing carbon emissions.

# GHANA

## IMPORT POLICIES

**Tariffs and Taxes**

**Tariffs**

Ghana's average Most-Favored-Nation (MFN) applied tariff rate was 12 percent in 2023 (latest data available). Ghana's average MFN applied tariff rate was 15.9 percent for agricultural products and 11.4 percent for nonagricultural products in 2023 (latest data available). Ghana has bound 15.1 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 92.0 percent. Ghana has bound all agricultural tariffs in the WTO at an average rate of 96.6 percent—more than six times the average level of its MFN applied rates on agricultural goods. Ghana has bound some selected agricultural goods, including milk and cream, eggs, tea, wheat, and oil cake at 15 percent. Nearly 99 percent of Ghana's tariffs on industrial goods are unbound at the WTO.

Consistent with the Economic Community of West African States (ECOWAS) Common External Tariff (CET), Ghana applies five tariff bands: (1) zero percent duty on essential social goods (*e.g.*, medicine); (2) 5 percent duty on essential commodities, raw materials, and capital goods; (3) 10 percent duty on intermediate goods; (4) 20 percent duty on consumer goods; and (5) 35 percent duty on certain goods that the Ghanaian Government elected to afford greater protection. The CET was slated to be fully harmonized by 2020, but, in practice, some ECOWAS Member States have maintained deviations from the CET beyond the January 1, 2020 deadline. Ghana was still in the process of adopting the Harmonized Schedule 2022 changes to the CET tariff schedule as of December 2024.

The Customs (Amendment) Act, 2020 (Act 1014) increased the import duty on vehicles and parts from between 5 percent and 20 percent to 35 percent on some specified vehicles such as passenger cars, sport utility vehicles, and light commercial vehicles. Ghana applied the 35 percent tariff rate to vehicles that are less than five years old, retaining the current lower tariffs on older vehicles. Ghana has not notified this proposed tariff change to the WTO.

**Taxes**

Imports are subject to a variety of fees and charges in addition to tariffs. These include a 15.0 percent VAT, a 2.5 percent Ghana Education Trust Fund Levy, a 2.5 percent National Health Insurance Levy, and a 1.0 percent COVID-19 Health Recovery Levy. In principle, these taxes are chargeable on the value of goods and services produced or provided in Ghana, as well as on imports, but the government has largely not succeeded in exacting the taxes from all local businesses. Separately, as part of Ghana's Automotive Development Policy, Ghana currently exempts domestically assembled automobiles from its 15 percent VAT, although it is applying it to imports of automobiles.

Like all ECOWAS countries, Ghana imposes a 1 percent ECOWAS levy on all goods originating from non-ECOWAS countries to finance the activities of the ECOWAS Commission and Community institutions. Ghana also imposes a 0.2 percent levy on imports from outside African Union (AU) Member States to fund its contribution to the AU.

Other taxes and charges have proliferated in recent years. Under the Ghana Export-Import Bank Act, 2017, Ghana imposes a 0.75 percent levy on all nonpetroleum products imported in commercial quantities.

Effective through 2024, Ghana imposes a special levy of 2 percent on all imports, except for machinery and equipment listed under Chapters 84 and 85 of the Harmonized System and some petroleum products and fertilizers. On October 18, 2024, Ghana's President signed the Ghana Shippers' Authority (GSA) bill, which imposes a new levy of two percent on the gross freight value of shipments by carriers. Section 37 (1) of the Act states that "a carrier operating in the country shall pay a levy of two percent of the gross freight value of a shipment to or from the country to the authority [GSA]."

## Non-Tariff Barriers

### Import Bans and Import Restrictions

Ghana requires registration certificates for imports of food, cosmetics, pharmaceuticals, and agricultural goods. Since 2014, Ghana has banned the importation of tilapia and has limited the issuance of import permits for corn, poultry, and poultry products, although the government no longer enforces a domestic purchase requirement as a condition for import.

Since 2019, the Ministry of Agriculture has issued and renewed poultry import permits on an *ad hoc* basis, and the issuance and renewal application and approval processes lack transparency, leading to uncertainty for traders.

Under the Customs (Amendment) Act, 2020 (Act 1014), imports of vehicles older than 10 years are prohibited. The implementation continues to be delayed.

Ghana imposed a temporary ban on the importation of excavators to regulate their use in illegal mining, effective May 2019. Import exemptions are granted on an exceptional basis, but the issuance is often delayed.

On November 30, 2023, the Ministry of Trade and Industry proposed a new import permitting system that would cover 24 broad product categories and would potentially affect the trade of hundreds of tariff lines of intermediate and final industrial and agricultural goods (rice, poultry, autos, apparel, and iron and steel, among other goods). The system would essentially limit the number of importers and establish quotas. As of December 31, 2024, Ghana has not notified the WTO Import Licensing Committee of this measure and has not scheduled quotas in its WTO goods schedules for any of the affected goods. As of December 31, 2024, the proposed measure remains pending and has not been formally reintroduced as subsidiary legislation or permanently withdrawn.

### Foreign Exchange Restrictions

The temporary withdrawal of foreign exchange support for the importation of goods classified as "non-critical" or "non-essential" announced by the Bank of Ghana in November 2022 affects goods including rice, poultry, vegetable oils, pasta, and fruit juice, as well as ceramic tiles and toothpicks.

Ghana defends its action as part of efforts to ensure the country's foreign exchange reserves while encouraging domestic production and consumption of import substitutes; however, Ghana is unable to meet domestic demand for poultry meat and rice with domestic production. U.S. rice and poultry exports are down significantly since Ghana first implemented its foreign exchange restrictions in 2021. In 2023, U.S. rice exports were significantly lower, under $400,000, down from $3.9 million during 2021. In 2023, U.S. poultry meat exports were $57.2 million, down from $92.6 million during 2021.

**Customs Barriers and Trade Facilitation**

Ghanaian customs practices and port infrastructure continue to present major obstacles to trade. Officials have introduced risk management approaches; however, the majority of imports are still subject to inspection on arrival. Anecdotal reports suggest between 60 percent and 80 percent of imports are still subject to physical inspection or scanning, causing delays. This is well beyond Ghana's announced goal of reducing inspections to roughly 10 percent of imports, based on risk, for agricultural products. Importers report erratic application of customs and other import regulations, lengthy clearance procedures, and corruption. The resulting delays can contribute to unnecessary demurrage charges and product deterioration, resulting in significant losses for importers of perishable goods.

The Customs Division of the GRA has taken on the inspection and valuation role once occupied by five licensed destination inspection companies. This has slightly reduced delays, although the high rate of physical inspections noted above remains an impediment. Ghana has launched several initiatives to support online information and processing of trade transactions. Ghana's Single Window, launched in 2020, handles import, export, and transit declaration submissions online.

Although Ghana's Customs Act of 2015 (section 67) indicates that customs valuation should primarily be based on transaction value or the price actually paid or payable for goods imported into the country, in practice, stakeholders indicate that the GRA often applies a benchmark to determine customs valuation for every imported product or uses the higher of the benchmark or the transaction value. The GRA Customs Technical Services Bureau (CTSB) uses a customs valuation database that includes data from customs valuation databases of various tax authorities from other countries. The GRA CTSB subscribes to these data on an annual basis. Data from these entities, together with the GRA's own data, are then used to determine the benchmark values. Although the GRA CTSB's customs valuation may address the concern about under-invoicing goods and under-collecting duties, a system of risk management to assess transaction value trends of imported goods can identify real under-invoicing, without imposing potential inaccurate benchmarking on all goods.

Imported vehicles in Ghana are subject to a customs examination fee of 1 percent. Section 60 of the Customs Act of 2015 indicates that valuation for purposes of the tariff and other duties and charges should be based on the first purchase price, then discounted by fixed amount by age. In practice, to establish the customs value of imported vehicles, the GRA Customs Division uses a system of online vehicle identification number information and age-based value benchmarking for each vehicle. This system tends to overvalue used vehicles, in particular. Imported used vehicles more than 10 years old incur an additional charge ranging from 12.5 percent to 20.0 percent of the cost, insurance, and freight value.

Ghana ratified the WTO Trade Facilitation Agreement (TFA) in January 2017. Ghana has not yet submitted notifications related to import, export, and transit regulations. This notification was due to the WTO on June 22, 2022, according to Ghana's self-designated TFA implementation schedule.

Ghana has not yet notified its customs valuation legislation to the WTO and has not yet responded to the Checklist of Issues that describes how the Customs Valuation Agreement is being implemented.

# TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

## Technical Barriers to Trade

### High Risk Goods

Ghana classifies some imports as "high risk goods" (HRGs) that must be inspected to ensure they meet Ghanaian or international standards. Since January 2019, the Ghana Standards Authority (GSA) ceded its responsibility of verifying a certificate of analysis or a certificate of conformance at Ghanaian ports to Bureau Veritas and Intertek. Under a process called the EasyPASS Program, either Bureau Veritas or Intertek, after satisfactory verification, issues an EasyPASS Certificate (certificate of conformity), which is used to facilitate customs clearance. While exporters pay fees ranging from 0.35 percent to 0.50 percent of the FOB to Bureau Veritas or Intertek; importers in Ghana are required to register with the GSA and pay an annual registration fee, ranging from $20 to $4,000, depending on the type of products they import. Upon arrival of goods at a port in Ghana, the GSA checks the validity of the EasyPASS Certificate before releasing a consignment for clearance.

The GSA classifies these HRGs into 11 broad groups (reduced from 20 in 2019 after ceding the inspection of food, cosmetics, and pharmaceutical and household chemical products to the Ghanaian Food and Drugs Authority (FDA Ghana)), including toys, sports equipment, electrical appliances, and chemical products. Stakeholders have found this classification system vague and confusing. According to GSA officials, they classify these imports as high risk because they pose "potential hazards," although that phrase remains undefined in law or regulation.

### Food Products

FDA Ghana ensures that all food products comply with the GSA General Labelling Rules, which include food expiration and shelf-life dates. Prepackaged foods to be imported for distribution or sale for local consumption must have at least two-thirds of their shelf-life intact at the time of clearance from the port of entry. Goods that do not meet shelf-life requirements are rejected and must be re-exported or destroyed under the supervision of FDA Ghana at the expense of the importer. The United States has asked for clarification regarding the requirement's legitimate objective.

### Automobile Policy and Standards

In December 2019, Ghana also established compulsory vehicle safety and emissions standards for both imported and locally-produced vehicles. Ghana's standards were modeled broadly on the United Nations Economic Commission for Europe (UNECE) 1958 Agreement automobile standards. The GSA noted in the issued standards that it would accept and publish other applicable standards not listed as an amendment or revision after the establishment of their equivalence to the Ghana standards. Following U.S. advocacy with Ghana, the Ministry of Trade and Industry and the GSA incorporated amendments to include U.S. Federal Motor Vehicle Safety Standards self-certification and documentation from the U.S. Environmental Protection Agency. Effective January 1, 2021, all vehicle importers are required to register with the GSA and present a motor vehicle emissions report, a road worthiness test report from an agency approved by the GSA, and a certificate of conformity. In early 2022, Ghana notified the WTO of a new set of standards, a required vehicle safety inspection upon arrival, and other requirements specifically for used vehicles. As of December 31, 2024, Ghana had not published a list of the accredited bodies and vehicle dealerships for certification to these new requirements.

### Sanitary and Phytosanitary Barriers

Ghana prohibits the importation of meat with a fat content by weight greater than 25 percent for beef, 25 percent for pork, 25 percent for mutton, and 15 percent for poultry. The United States continues to engage with Ghana on these import requirements and to urge Ghana to use science- and risk-based approaches to regulate these products.

## GOVERNMENT PROCUREMENT

U.S. suppliers of goods and services face difficulties accessing the Ghanaian procurement market. Ghana's procurements are often awarded on a sole-source basis and lack clear timeframes and procedures. Guidelines that apply to current tenders open to international competitive bidding give a margin of preference of 7.5 percent to 20.0 percent to domestic suppliers of goods and services. On July 3, 2020, the Ghanaian Government issued a directive to public institutions to provide preferential treatment for the procurement of locally assembled vehicles. Despite the public procurement law, companies report that locally funded contracts lack full transparency. Foreign government–subsidized financing arrangements appear in some cases to be a crucial factor in the award of government procurements. Allegations of corruption persist in the tender processes across ministries.

Ghana is neither a Party to the WTO Agreement on Government Procurement (GPA) nor an observer to the WTO Committee on Government Procurement.

## INTELLECTUAL PROPERTY PROTECTION

Ghana is a member of many intellectual property (IP) treaties. Ghana has taken steps to update its IP laws, including by ratifying the African Regional Intellectual Property Organization (ARIPO) Arusha Protocol for the Protection of New Varieties of Plants in 2023. The Protocol came into force on November 24, 2024. Government officials periodically inspect import shipments and conduct raids on physical markets for counterfeit and pirated goods. However, concerns remain that IP enforcement activity is weak, and unreasonable delays in infringement proceedings discourage right holders from filing new claims in local courts. Small and medium-sized enterprises, including financial technology and payment companies, have expressed frustration with Ghana's IP environment, especially with respect to IP theft. In addition, more public education on IP is needed.

## INVESTMENT BARRIERS

Ghana limits foreign participation in several sectors, including telecommunications, banking, fishing, mining, petroleum, and real estate. Foreign investors have expressed concerns about respect for contract sanctity in Ghana, including threats to abrogate contracts, unilateral changes to contract terms, and forced contract renegotiations with the government and its state-owned enterprises. As a result of these contract-related issues, as of December 31, 2024, U.S. companies face several hundred million dollars in payment arrears from the Government of Ghana and government-affiliated entities. These concerns have undermined confidence in Ghana's investment climate.

### Mining

Pursuant to the Minerals and Mining Act, 2006, foreign investors are restricted from obtaining a small-scale mining license for mining operations of an area less than or equal to 25 acres (10 hectares). Non-Ghanaians may apply for industrial mineral rights only for projects involving an investment of at least $10 million.

The Minerals and Mining Act mandates compulsory local participation, through which the government acquires a 10 percent equity stake in ventures at no cost. In order to qualify for a mineral license, a non-Ghanaian company must be registered in Ghana, either as a branch office or a subsidiary incorporated under the Companies Act, 2019, or the Private Partnership Act, 2020.

**Oil and Gas**

The oil and gas sector is subject to a variety of state ownership and local content requirements. The 2016 Petroleum (Exploration and Production) Act mandates local participation. All entities seeking petroleum exploration and development licenses in Ghana must create a consortium in which the state-owned Ghana National Petroleum Corporation (GNPC) holds a minimum 15 percent participating carried interest and a local Ghanaian firm or individual holds a minimum 5 percent interest. The GNPC has the option to acquire an additional participating interest as determined in the petroleum agreement. The interest of the local Ghanaian firm is not transferable to a foreign company.

The Petroleum Commission issues all licenses, but exploration licenses require additional approval by Parliament. Regulations specify in-country sourcing requirements with respect to goods, services, hiring, and training associated with petroleum operations—standards that many international companies describe as unattainable. These regulations also require mandatory local equity participation for all suppliers and contractors. The Minister of Energy must approve all contracts, subcontracts, and purchase orders above $100,000 and has the authority to alter the requirements set by law for any specific contract. The criteria for the Minister's approval of local equity partners in commercial transactions remain unclear, which raises concerns of potential corruption and favoritism in the selection of local equity partners in government-approved concessions or contracts. Noncompliance with these regulations may result in a criminal penalty, including imprisonment for up to five years.

The Petroleum Commission applies registration fees and annual renewal fees on foreign oil and gas service providers, which, depending on a company's annual revenue, range from $70,000 to $150,000, compared to fees of $5,000 to $30,000 for local companies.

## OTHER BARRIERS

**Ghana Shippers' Authority Law**

Parliament passed the Ghana Shippers' Authority (GSA) bill on July 29, 2024 and was signed by the President on October 18, 2024. The bill gives the Minister of Transport the power to regulate local participation in the provision of shipping services in the country, among other powers. Additionally, the bill requires the GSA to approve shipping service provider fees.

**Export Ban**

Since 2013, Ghana has banned the exportation of ferrous scrap metals.

# GUATEMALA

## TRADE AGREEMENTS

**Dominican Republic–Central America–United States Free Trade Agreement**

The Dominican Republic–Central America–United States Free Trade Agreement (CAFTA–DR) entered into force for the United States and El Salvador on March 1, 2006, for Honduras and Nicaragua on April 1, 2006, for Guatemala on July 1, 2006, for the Dominican Republic on March 1, 2007, and for Costa Rica on January 1, 2009. The United States and the other CAFTA–DR countries meet regularly to review the implementation and functioning of the Agreement and to address outstanding issues.

## IMPORT POLICIES

**Tariffs and Taxes**

### Tariffs

As a member of the Central American Common Market, Guatemala applies a harmonized external tariff on most items at a maximum of 15 percent, with some exceptions. However, under the CAFTA–DR, as of January 1, 2015, U.S. non-agricultural goods enter Guatemala duty free.

In addition, nearly all U.S. agricultural exports enter Guatemala duty free under the CAFTA–DR. Guatemala eliminated its tariffs on rice on January 1, 2023 and eliminated tariffs on dairy products on January 1, 2025. For certain agricultural products, tariff-rate quotas (TRQs) permit duty-free access for specified quantities during a tariff phaseout period, with the duty-free quantities expanding during that period. Guatemala will liberalize trade in white corn through continual expansion of a TRQ, rather than the reduction of the out-of-quota tariff. Guatemala is required under the CAFTA–DR to make TRQs available on January 1 of each year. Guatemala monitors its TRQs through an import licensing system, which the United States carefully tracks to ensure the timely issuance of these permits.

### Taxes

Guatemalan tax law requires that some companies that purchase goods and services from other companies withhold 15 percent of the value-added tax (VAT) paid and seek refunds for the VAT credit that they cannot offset after two years. This process is onerous and timely refunds are not guaranteed.

**Non-Tariff Barriers**

### Customs Barriers and Trade Facilitation

U.S. companies have raised concerns that Guatemala's Tax Authority (SAT) uses an inaccurate reference price database to determine the value of imported goods, erroneously applies database values as minimums rather than as a reference, and compares imports to dissimilar products in the database. Furthermore, when SAT performs investigations of declared values, the review process often results in the detention of the imported product for 20 days or more. Appeals involve a lengthy, opaque process that has lasted up to four years in some cases. In 2022, the U.S. Government engaged with the Guatemalan Government to help introduce an automated system to provide more transparency and help clear shipments more quickly on bond.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

**Technical Barriers to Trade**

Guatemala requires product registration for food products (*e.g.*, dairy products) from every importer, as well as for animal feed and pet food. Importers are required to submit necessary documents to the Ministry of Public Health and Social Assistance and receive approval before products are sold into the market, even if another importer has already registered that product. Stakeholders have raised concerns that the process is burdensome and can delay the importation process by months.

**Sanitary and Phytosanitary Barriers**

In response to a U.S. Government request for more transparent quarantine protocols at ports, in 2021 the Ministry of Agriculture, Livestock and Food (MAGA) published Ministerial Decree 57-2021, which establishes official quarantine protocols for plant and animal health. In addition, in response to industry complaints that quarantine inspections break the cold chain, the Intraregional Organization for Plant and Animal Health (OIRSA), to which the MAGA delegates quarantine inspection and fumigation services, now also conducts inspections within refrigerated spaces at Quetzal Port. OIRSA also authorized construction of a cold room within Santo Tomas Port, which became operational in 2023. OIRSA's continued inspection of all imported fresh produce causes delays, and the U.S. Department of Agriculture has asked the MAGA to establish a risk-based inspection system.

Guatemala approved a science-based agricultural biotechnology regulation for genetically engineered plants in 2019, harmonizing its regulation with Honduras and El Salvador under the Central American Integration System. Companies started submitting requests in 2021, with two approvals granted in that same year. However, since March 2022, the MAGA has refused to receive or process any further applications, despite repeated requests from the U.S. Department of Agriculture, the Office of the United States Trade Representative, and Guatemalan industries to resume the authorization process.

## GOVERNMENT PROCUREMENT

Government institutions have been required to use the electronic government procurement system, GUATECOMPRAS, to track Guatemalan Government procurement processes since March 2004. Although GUATECOMPRAS initially improved the efficiency and transparency of government tendering processes, U.S. suppliers have expressed reluctance to bid on Guatemalan public procurement tenders because of corruption in procurement. In addition, foreign suppliers must appoint a national representative to represent the interest of the company in Guatemala.

Guatemala is neither a Party to the WTO Agreement on Government Procurement nor an observer to the WTO Committee on Government Procurement. Guatemala has binding international procurement obligations under the CAFTA–DR.

## INTELLECTUAL PROPERTY PROTECTION

Guatemala remained on the Watch List in the 2024 Special 301 Report. Although the country generally has a strong legal framework, concerns remain. IP enforcement activities remain limited and appear inadequate in relation to the scope of the problem due to resource constraints and poor coordination among law enforcement agencies. The production of counterfeit apparel with little interference or deterrence from

law enforcement continues to be a significant concern. Other concerns include the sale of counterfeit pharmaceuticals and government use of unlicensed software. Major cable television providers and content distributors agreed in 2018 not to renew contracts to rebroadcast U.S. network signals due to signal piracy of U.S. broadcasted networks. However, cable signal piracy remains a problem, and online piracy through Internet Protocol Television services is also a concern. The United States continues to urge Guatemala to ensure that its IP enforcement agencies receive sufficient resources and to strengthen enforcement, including with respect to criminal prosecution, administrative and border actions, and intergovernmental coordination to address widespread copyright piracy and commercial-scale sales of counterfeit goods. The United States will continue to engage Guatemala on these and other concerns, including through the Special 301 process, and will continue to monitor Guatemala's implementation of its IP obligations under the CAFTA–DR.

## SERVICES BARRIERS

### Professional Services

Foreign enterprises may provide licensed professional services in Guatemala only through a contract or other relationship with an enterprise established in Guatemala. Additionally, public notaries must be Guatemalan nationals.

## INVESTMENT BARRIERS

A number of U.S. companies operating in Guatemala complain that complex and unclear laws and regulations and inconsistent judicial decisions effectively operate as barriers to investment.

## LABOR

The U.S. labor enforcement case brought against Guatemala under Article 16.2.1(a) of the CAFTA–DR was formally concluded in 2017 with the issuance of the panel's final report. Nevertheless, labor concerns—including with respect to the right of association, the right to organize and bargain collectively, and acceptable conditions of work—persist in the port, agriculture, apparel, and agricultural processing sectors and the U.S. Government continues to engage Guatemala.

## OTHER BARRIERS

### Bribery and Corruption

The CAFTA–DR contains public sector anti-bribery commitments and anticorruption measures in government contracting, designed to ensure that U.S. firms are guaranteed a fair and transparent process to sell goods and services to a wide range of government entities.

U.S. stakeholders have expressed concerns that corruption in Guatemala constrains investment. For instance, the Ministry of Governance in Guatemala, which is responsible for security at ports, airports, and land borders in Guatemala, operates two security units known as DIPAFRONT (Division of Ports, Airports, and Border Posts) and SGAIA (General Subdirectorate of Narcotics Analysis and Information) that have responsibility for secondary inspections at ports if security-related issues are suspected. A separate United Nations program, the UCC (Container Control Unit) also operates security-related programs. These units operate independently from the other operating authorities at ports, such as the MAGA and Guatemala's Customs authority, which have memoranda of understanding to carry out joint inspections. In response to a U.S. Coast Guard requirement, Guatemalan exports to the United States must pass inspection by at least

one of the three security-related units (DIPAFRONT, SGAIA, or UCC). The Government of Guatemala also subjects imports to inspections by these authorities; however, importers have expressed concern that inspectors are afforded unchecked discretion as to which shipments they inspect, and inspections are not integrated into existing inspection processes, resulting in additional delays at already busy ports. Because DIPAFRONT, SGAIA, and UCC have their own independent inspection ramps, importers report corruption at multiple steps to avoid shipments being sent through a secondary ramp.

# GULF COOPERATION COUNCIL

The Gulf Cooperation Council (GCC) comprises Bahrain, Kuwait, Oman, Qatar, Saudi Arabia, and the United Arab Emirates (UAE).

## TRADE AGREEMENTS

**The United States–Bahrain Free Trade Agreement**

The United States–Bahrain Free Trade Agreement (FTA) entered into force on August 1, 2006. Under the FTA, as of January 1, 2015, Bahrain provides duty-free access to all U.S. exports.

**The United States–Kuwait Trade and Investment Framework Agreement**

The United States and Kuwait signed a Trade and Investment Framework Agreement (TIFA) in 2004. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Kuwait.

**The United States–Oman Free Trade Agreement**

The United States–Oman FTA entered into force on January 1, 2009. Under this Agreement, as of January 1, 2019, Oman provides duty-free access to all U.S. exports.

**The United States–Qatar Trade and Investment Framework Agreement**

The United States and Qatar signed a TIFA in March 2004. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Qatar.

**The United States–Saudi Arabia Trade and Investment Framework Agreement**

The United States and Saudi Arabia signed a TIFA in July 2003. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Saudi Arabia.

**The United States–United Arab Emirates Trade and Investment Framework Agreement**

The United States and the UAE signed a TIFA in March 2004. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and the UAE.

**The United States– Gulf Cooperation Council Trade and Investment Framework Agreement**

The United States and the GCC as a group signed a TIFA in September 2012. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and the GCC.

## IMPORT POLICIES

### Tariffs and Taxes

#### Tariffs

GCC Member States apply an *ad valorem* Common External Tariff (CET) of five percent on the value of most imported products, with several commodity-specific exceptions.

Kuwait's exceptions include 417 basic foodstuffs, agricultural, medical, and pharmaceutical items that are exempt from customs duties.

Qatar's exceptions include more than 800 goods, including certain food staples, some pharmaceuticals, and specific machine parts. Pork, tobacco, and alcohol are subject to a 100 percent tariff. Urea and ammonia are subject to a 30 percent tariff, steel and iron to a 20 percent tariff, and musical instruments to a 15 percent tariff.

Saudi Arabia's applied tariff rates range from 6.5 percent to 40.0 percent on goods that compete with domestic industries. In June 2022, Saudi Arabia's Zakat, Tax, and Customs Authority increased customs duties on 99 products, primarily foodstuffs, beverages, and industrial and agricultural products. The increased tariff rates range from 5.5 percent to 25.0 percent. Since July 2021, preferential market access under the GCC tariff agreements no longer applies to goods made in free trade zones or using Israeli inputs.

The UAE's exceptions include 811 items that are exempt from customs duties, including imports by philanthropic societies and the diplomatic corps, military goods, personal goods, used household items, gifts, and returned goods.

#### Taxes

In 2016, GCC Member States agreed to introduce common GCC excise taxes on products including carbonated drinks (50 percent). U.S. beverage producers report that the excise tax structure for carbonated drinks, which also applies to sugar-free carbonated beverages but exempts GCC manufactured sugary juices, disadvantages U.S. products, and fails to address public health concerns.

Kuwait introduced legislation to implement the common GCC excise taxes in the National Assembly in 2018. It remained under debate until the Amir suspended the National Assembly on May 10, 2024, for up to four years.

Oman implemented the common GCC excise taxes, as well as a 100 percent tax on pork and tobacco products in 2019.

Qatar implemented the common GCC excise taxes in January 2019.

The UAE implemented the common GCC excise taxes in October 2017.

U.S. industry continues to seek reimbursement for claims related to the UAE's value-added tax (VAT) on goods and services dating back to January 2019. U.S. defense contractors are exempt from the five percent VAT on goods and services provided to the U.S. military in the UAE, as stipulated in the bilateral Defense Cooperation Agreement. The UAE has stated it will provide a one-time retroactive reimbursement once all U.S. defense contractors have provided their comprehensive updates to the UAE Federal Tax Authority

database.  Per the Federal Tax Authority database, all future reimbursements will be made quarterly according to a bilaterally approved list that will be updated annually.

## Non-Tariff Barriers

### Import Bans and Restrictions

Kuwait prohibits the importation of a range of goods, including used medical equipment, automobiles more than ten years old, and products containing alcohol or pork.

In 2023, Oman banned the import of single use plastic bags.  Media imports to Oman are subject to government censorship for morally or politically sensitive material.  The Ministry of Information delays or bars publications of content it deems morally suspect or politically sensitive.

Saudi Arabia prohibits the importation of 37 categories of products, including alcohol and pork products.

The UAE bans the importation of controlled, recreational drugs and narcotic substances; items used in black magic, witchcraft or sorcery; publications and artwork that contradict or challenge Islamic teachings and values; and gambling tools and machines.  In June 2024, the UAE Government clarified that importing gambling tools and machines would be allowed via licensed vendors; however, as of December 31, 2024, new regulations had not yet been released to reflect this update despite the issuance of the first commercial gaming license in October 2024.

### Import Licensing

Kuwait maintains an import licensing regime for a wide variety of products.  Importers of products subject to import licensing must be citizens of Kuwait or be Kuwait-based brokers and are required to register with the Ministry of Commerce and Industry.

In Oman, importers of food and agricultural commodities are required to obtain an import permit prior to shipping the product from the country of origin.  Companies must obtain a special license for the importation of certain products, including alcohol, livestock, and poultry.  The process of obtaining a license can be complicated, significantly adding to the time it takes to import goods.

Qatar requires an import license for the importation of most products, mainly livestock, plants, and fish products that fall under the jurisdiction of Ministry of Municipality.  The Qatari Government issues import licenses to Qatari citizens, Qatari partners in limited liability companies, and to foreign-owned entities operating in Qatar that are registered with the Ministry of Commerce and Industry.  Only authorized local agents of foreign firms are allowed to import goods produced by the firms they represent.  In the telecommunications sector, commercially registered companies in Qatar can import telecommunications equipment by obtaining an Import Authorization License from the Communications Regulatory Authority. The Qatar Distribution Company, a subsidiary of the national air carrier Qatar Airways, has sole authority to import pork and alcohol.

Saudi Arabia requires special approval for the importation of 23 categories of restricted products, including agricultural seeds and wireless communications equipment.

In the UAE, only UAE-registered companies can obtain licenses to import goods.  This licensing requirement does not apply to goods imported into free trade zones.  Importation of certain goods for personal consumption also does not require an import license.

**Import Documentation Requirements**

In order to clear goods from customs zones at air and seaports in Qatar, importers must submit a detailed customs declaration, a bill of lading, a certificate of origin, a *pro forma* invoice, and an import license. The Qatari Embassy, a Qatari consulate, or the Qatari Chamber of Commerce in the United States must authenticate import documentation for U.S.-origin imports. This consularization process, or authentication requirement, is the kind of unnecessary burden that the United States seeks to eliminate. Qatar's customs authority charges a fine of one percent on the shipment value if the invoice is not legalized by the Qatari Chamber of Commerce in the country of origin of the exported products. Imported agricultural products require different certificates depending on the category of the product. Meat, fish, eggs, livestock, live poultry, grains, animal feed, and planting seeds require an original health certificate. All processed or shelf-stable foods exported from the United States to Qatar require a U.S. Food and Drug Administration (FDA) Certificate to a Foreign Government. Industry representatives have also complained about the limited transparency of changes to Qatar's customs procedures, particularly the lag in Arabic to English translation of updated regulations.

The UAE requires that documentation for all non-agricultural products imported from the United States be authenticated by the Embassy of the UAE in the United States, including delivery orders from the shipping or line agents, original supplier commercial invoices, certificates of origin, and packing lists. Stakeholders report that this "consularization" requirement is burdensome and costly.

**Customs Barriers and Trade Facilitation**

Companies importing U.S. goods into Oman occasionally report difficulties in demonstrating eligibility for preferential tariff treatment under the FTA for goods that enter Oman over land via the UAE. The Royal Oman Police Customs Directorate inconsistently applies requirements for origin marking, segregation of FTA cargo, and other documentation.

Kuwait notified its customs valuation legislation to the World Trade Organization (WTO) in December 2017, but has not yet responded to the WTO Checklist of Issues describing how the Customs Valuation Agreement is being implemented.

Kuwait ratified the WTO Trade Facilitation Agreement (TFA) in April 2018. Kuwait has not yet submitted four transparency notifications related to: (1) import, export, and transit regulations; (2) the use of customs brokers; (3) customs contact points for the exchange of information; and (4) details on the operation of the single window. The first two notifications were due to the WTO on February 22, 2017, and the remaining two notifications were due to the WTO on June 30, 2022, according to Kuwait's self-designated TFA implementation schedule.

Qatar ratified the WTO TFA in June 2017. On October 17, 2024, Qatar submitted the transparency notifications required by the TFA related to: (1) import, export, and transit regulations; (2) details on the operation of the single window; (3) the use of customs brokers; and (4) customs contact points for the exchange of information. These notifications were due to the WTO on February 22, 2017, according to Qatar's self-designated TFA implementation schedule.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

### Technical Barriers to Trade

Kuwait requires a health certificate from the country of origin for imported food, cosmetics, and pharmaceuticals that is certified by the Kuwaiti Public Authority for Food and Nutrition or the Ministry of Health. Kuwait rejects food shipments with certificate of free sale issued by U.S. states unless they contain a statement that the product is "fit for human consumption."

Over the years, Saudi Arabia has revised technical regulations for a variety of products to reflect a preference for standards developed by the International Organization for Standardization and the International Electrotechnical Commission. Saudi Arabia has been increasingly reluctant to accept other international standards that may meet or exceed Saudi Arabia's regulatory objectives, including those developed by U.S.-domiciled organizations through open, transparent, and consensus-based processes. Saudi Arabia's refusal to accept these other international standards, which are often used by U.S. manufacturers, creates significant market access restrictions for certain industrial and consumer products exported from the United States, including protective footwear, automobiles, electrical equipment, and appliances.

The United States continues to encourage Saudi Arabia to develop and implement effective mechanisms for stakeholder consultation in regulatory decision-making to help ensure that interested parties have opportunities to provide comments on draft regulations and to provide reasonable time for those comments to be considered. U.S. manufacturers have noted the importance of such consultations as Saudi Arabia develops and implements Corporate Average Fuel Economy (CAFE) regulations, as well as new energy efficiency regulations for a variety of consumer and industrial products, including air conditioners, electrical appliances, lighting, electrical motors, energy usage intensity, tires, and insulation.

#### Automobiles

U.S. automakers have raised concerns over growing regulatory fragmentation in the GCC. While the Gulf Standardization Organization (GSO) is supposed to set standards for the entire GCC market, individual GCC Member States have instituted unique standards for automobiles that deviate from GCC automobile standards. The United States monitors this issue across GCC Member States.

While Saudi Arabia has historically accepted automobiles built to conform to either U.S. Federal Motor Vehicle Safety Standards or United Nations Economic Commission for Europe (UNECE) 1958 Agreement regulations, Saudi Arabia has taken steps toward solely adopting UNECE regulations. For example, Saudi Arabia adopted a UNECE low rolling resistance tire regulation that effectively excludes tires needed for certain U.S. sport utility vehicles (SUVs) and pickup trucks sold in the Middle East. Saudi Arabia's new electric vehicle certification likewise is based only on UNECE regulations.

U.S. automakers have raised concerns that potential changes to GSO automobile safety standards could result in GCC Member States solely adopting UNECE regulations which may ultimately lead to reduced sales of certain vehicle types in the GCC, the world's third largest export market for U.S. automakers.

While Saudi Arabia has largely adopted U.S. CAFE standards, the country's draft CAFE regulation does not contain certain flexibilities used in the U.S. program, which may ultimately lead to reduced sales of certain vehicle types in Saudi Arabia, one of the largest export markets for U.S. automakers.

U.S. automakers also raised concerns about implementation challenges of the UAE Emergency Call (eCall) and Digital Audio Broadcasting (DAB+) requirements. The UAE requires full integration of DAB+ radio, an expensive feature, but the UAE does not have any active DAB+ broadcast stations. The UAE also has its own electric vehicle regulations, including new local certification requirements, which are not consistent with regulations developed by the GSO.

**Conformity Assessment Procedures on Hazardous Substances – Electrical Goods**

In March 2018, GCC Member States notified the WTO of a draft GSO technical regulation that would establish the rules for the conformity assessment of certain hazardous substances in electrical goods. The measure deviates significantly from common international practice, which typically requires a supplier's declaration of conformity, by requiring pre-market third-party conformity assessment, and certification from a list of approved accredited bodies. The draft regulation also requires each type of good to be registered annually with the GSO. The United States raised concerns that the proposed GCC regulatory requirements establish procedural requirements that are far more burdensome and costly than other markets regulating the same goods and may dissuade U.S. producers of these products from exporting to the region. The draft regulation has not yet entered into force, and does not make clear whether all of the GCC Member States would accept a single test result or how the measure would be transposed and applied across all Member States.

Saudi Arabia notified to the WTO its draft Technical Regulation for the Restriction of Hazardous Substances (RoHS) in December 2020, and subsequently published a revised version in the Official Gazette in July 2021. The regulation took effect for small household electrical items on July 4, 2022; implementation for other covered products will follow at scheduled intervals. A revised version of the regulation, published on July 29, 2022, offered additional flexibilities but does not fully address concerns outlined in detailed comments from the U.S. Government and U.S. industry, or similar comments from other trading partners and global industry.

In 2023, the United States sought additional information from Saudi Arabia regarding the precise scope of the regulation, guidance on the process for testing whole equipment and critical components of a product, and clarity on the requirement for suppliers to attach information that may include confidential business information as a part of their technical file of supporting documentation. Subsequent guidance issued for the regulation has provided some flexibility in the ability of producers to satisfy certification requirements by submitting a supplier's declaration of conformity (SDoC), though it remains unclear whether these flexibilities will be afforded to all importers or only to manufacturers and their legal representatives.

**Conformity Assessment and Marking Requirements**

The Emirates Conformity Assessment Scheme (ECAS) monitors industry compliance with UAE standards for goods to be sold in the country. The ECAS, initially notified to the WTO in 2004, applies to items such as textiles, building materials, energy drinks, dairy, juice, honey, and organic products. In addition, obtaining the Emirates Quality Mark (EQM) is mandatory for bottled drinking water, natural mineral water, and ice for human consumption. The application of ECAS and EQM to these items duplicates the regulatory system overseen by the Ministry of Climate Change and Environment

In 2018, Saudi Arabia implemented the Saudi Product Safety Program and launched an online certification and conformity assessment process (Saber) for all imported goods entering Saudi Arabia. Saber covers both regulated and unregulated products. Importers of regulated products must use Saber to initiate a certification request. If the product receives a Product Certificate of Conformity (PCoC), the importer is then issued a Shipment Certificate of Conformity (SCoC). Products requiring PCoCs include, but are not limited to: detergents, building materials, paints, vehicle spare parts, lubricant oils, toys, and textiles. For

unregulated products, the importer must use Saber to self-declare whether the product meets a voluntary standard and that the good can be imported into the Saudi market. Following this self-declaration, the importer will be issued a Requester Declaration (S-DoC). An increasing number of U.S. companies have expressed concerns with the new Saber platform, including undue delays, and inconsistencies in product testing fees and clearance processes. The United States has also asked for clarification from Saudi Arabia on how the program relates to GCC conformity assessment requirements.

**Halal Regulations**

In 2020, GCC Member States notified the WTO of a draft GSO technical regulation establishing halal requirements and certification for animal feed. The U.S. animal feed, beef, and poultry industries have raised concerns that the technical regulation places additional requirements on U.S. suppliers without offering additional assurance of compliance. The United States has raised concerns with GCC Member States, noting the unprecedented and potentially trade restrictive nature of the measure. Each GCC Member State implements halal measures differently.

In 2024, Kuwait's Public Authority for Food and Nutrition updated the requirements for halal certifiers eligible to certify products for export to Kuwait. A halal certifier can be listed on Kuwait's approved list of certifiers if the certifier received approval from either the Gulf Accreditation Center plus one GCC country or from at least two GCC countries. Previously, halal certifiers only needed an approval from at least one GCC country. The new requirements resulted in the delisting of some U.S. halal certifiers. The certificate also must be endorsed by a Kuwaiti Embassy or Consulate.

In October 2022, Qatar expanded application of its halal certification requirement to animal feed, slaughterhouses, handling, packaging, storing, and food additives. A halal certificate from an approved halal certifier is required for any product of animal origin, or its ingredients, imported from non-Islamic countries. This includes products such as gelatin and food additives of animal origin like lecithin and emulsifier (E471, e472) or a product containing rennet, an animal-derived enzyme. It is also advised to avoid using words or expressions that may give the impression that a food product or some of its ingredients are not halal; a list of these common words is available online.

Saudi Arabia suspended imports of U.S. poultry in June 2018 after enforcing halal regulations that ban stunning of poultry prior to slaughter. In 2019, several other trading partners with similar production practices resumed exports to Saudi Arabia, while imports from the United States remain prohibited. U.S. officials informed Saudi Food and Drug Authority (SFDA) officials that the U.S. production system and government regulations ensured that poultry is alive prior to the slaughter process and explained how the stunning process immobilizes birds to ensure that the slaughtering process is humane and effective. Saudi Arabia also maintains halal feed restrictions for imports of meat products from the United States, including a ban on animal protein in cattle feed and restrictions on the feeding of beef tallow to cattle, which limit U.S. beef exports to Saudi Arabia.

On September 4, 2024, SFDA's Halal Center, which handles halal certification and accreditation, informed global halal certifying bodies that, effective October 1, 2024, no imports of halal-certified products would be allowed into Saudi Arabia without a new SFDA-issued halal certificate. The certificate can be obtained on a web-based halal portal through the registration of facilities and products by approved halal certifying bodies. Saudi Arabia has not notified this measure to the WTO. Representatives from SFDA's Halal Center have met with the U.S. officials and industry representatives regarding concerns about technical difficulties using the registration system. At least one U.S. Halal certification body has reported progress in registering its clients in the system.

In November 2022, the UAE updated halal slaughtering requirements to allow for poultry stunning that does not directly result in death of the animal.

The UAE has declined to renew accreditation for several U.S. halal certifying bodies, despite these certifiers having undergone successful onsite audits as part of their accreditation process in 2024. In separate meetings with these halal certifying bodies and U.S. Government officials, UAE officials have cited "administrative reasons" for not renewing their accreditation without providing additional clarity or information on their actions.

**Energy Drinks**

In January 2016, GCC Member States notified to the WTO a draft GSO technical regulation for energy drinks, which was revised in March 2022. The U.S. Government and private sector stakeholders raised concerns through bilateral and multilateral fora regarding the draft regulation. Industry stakeholders still report that caffeine-content limitations unduly target energy drinks in GCC Member States. In many cases, such limitations do not apply to other drink products that contain similar or even higher levels of caffeine, such as tea, brewed coffee and other ready-to-drink coffee products.

In September 2021, Bahrain began to implement Executive Regulations for the Public Health Law on Energy Drinks. These regulations prohibit the sale of energy drinks in restaurants, cafeterias, educational facilities, and health facilities and require prior licensing in order to advertise such products through any form of media.

**Dairy Regulations**

In June 2019, Qatar's Ministry of Public Health released a Council of Ministers' circular on both imported and domestically-produced dairy products that implement limited shelf-life requirements on long-life milk and white cheeses. Qatar did not notify the WTO of this regulation prior to implementation. The U.S. Government pressed Qatar on concerning aspects of its regulation in bilateral discussions and at meetings of the WTO Committee on Technical Barriers to Trade. In August 2021 and May 2022, the Ministry issued further updates to the June 2019 regulation that expanded its scope, increasing the concerns of the U.S. dairy industry. Qatar again failed to notify the WTO of the new regulation prior to its implementation. The U.S. Government and private sector stakeholders continue to raise concerns with Qatar on this regulation, including the transparency of its implementation and the food safety and food quality rationale of the measure.

**Food Registration**

Qatar's Ministry of Public Health requires food commodities that fall under its jurisdiction to be registered through the online Watheq system in order to confirm that the products comply with Qatar's food standards and regulations.

## Sanitary and Phytosanitary Barriers

Kuwait does not use a risk management system for clearing food shipments for import, instead requiring customs authorities to inspect every food shipment before being cleared for entry into Kuwait. This process can add several days to the delivery time, reduce the longevity of the food, and increase costs. Kuwait has not notified the WTO of Ministerial Decree 6/2023, issued in May 2023, updating regulations for imported food, despite the United States and other trading partners officially requesting that the Kuwaiti Government notify the WTO, delay the implementation date, and allow WTO members to submit comments.

Agricultural stakeholders have raised concerns regarding Oman's import requirements involving certification for pesticide residues as well as radiation attestations for agricultural products. The companies assert that these regulations provide restrictive controls that do not necessarily further the goal of protecting human and animal health.

**Zoning and Compartmentalization**

The World Organization for Animal Health (WOAH) standards on zoning and compartmentalization provide recommendations for safe international trade between countries. Despite following WOAH guidelines for zoning or compartmentalization in most cases, Saudi Arabia does not recognize the existence of United States zones or compartments in the event that highly pathogenic avian influenza occurs within the United States. The United States continues to press Saudi Arabia to act consistently with WOAH guidelines.

**Maximum Residue Limits Approximation**

Saudi Arabia generally follows the Codex Alimentarius Commission (Codex) for maximum residue limits (MRL) for pesticides applicable to grains and horticultural products. However, in the absence of a Codex MRL limit, Saudi Arabia applies MRLs based on EU regulations that are not necessarily based on science-based decision-making and, as a result, could impede U.S. trade.

**Facility Listing Requirements**

In 2021, Saudi Arabia notified the WTO of new requirements related to pre-export approval for multiple products, including animal and dairy products, grains, and processed vegetables. Saudi Arabia implemented the requirements for honey and seafood products in November 2021; the U.S. and Saudi Governments continue to engage on requirements for seafood products.

Saudi Arabia's pre-export approval process requires attestation by the competent authorities in the exporting country that the product meets the requirements in Saudi regulations, as well as an audit of facilities. Firms or relevant government agencies in the exporting country are required to pay related travel expenses for the audits. As U.S. competent authorities lack the legal authority to attest to compliance with foreign government regulations, U.S. Government agencies continue to work with SFDA to confirm that specific U.S. facilities meet the requirements of the 2021 regulation.

**Agricultural Biotechnology**

In May 2020, the UAE issued Federal Law No. 9 regarding the biosafety of agricultural biotechnology products. The law prohibits the import, export, re-export, transit, production, and circulation of any agricultural products with biotechnology content of equal to or higher than 0.9 percent. For agricultural products with biotechnology content less than this threshold, a permit is required. UAE Resolution No. 84 of 2022 regarding the executive bylaws for Federal Law No. 9 of 2020 regarding the biological safety of genetically engineered commodities and their products places several restrictions, requirements, and specifications for the import, transport, circulation, and re-export of such products.

**Certification**

In 2021, Saudi Arabia began implementation of new regulations that require trading partners to adopt model certificates. The United States has requested Saudi authorities to accept comparable certifications currently issued by the U.S. competent authorities but as of December 31, 2024, they had not yet done so.

**Titanium Dioxide**

In May 2022, GCC Member States notified to the WTO an amendment to the GSO technical regulations on Additives Permitted for Use in Foodstuffs that bans the use of titanium dioxide as a food additive, in line with EU food additive regulations. Titanium dioxide is an adopted food additive that is included in the Codex General Standard for Food Additives (GSFA). As such, it may be used in specified foods under the conditions of good manufacturing practices as outlined in the Codex GSFA. The FDA continues to allow for the safe use of titanium dioxide as a color additive in foods, subject to certain restrictions, including that the quantity of titanium dioxide does not exceed one percent in weight of the food. In November 2023, the Joint FAO/WHO Expert Committee on Food Additives (JECFA), administered jointly by the Food and Agriculture Organization of the United Nations (FAO) and the World Health Organization (WHO), confirmed a reevaluation of titanium dioxide and concluded that there is no safety concern or risk associated with the use of the substance as a food additive. The United States has requested that the GCC Member States allow the use of titanium dioxide based on Codex, justified by science and consistent with the recent JECFA conclusion.

In July 2023, Oman banned the production, import, and marketing of food products that contain titanium dioxide and established a fine of $2,600 for violations. The fine is doubled in the event of a repeat offense.

## GOVERNMENT PROCUREMENT

The United States–Bahrain FTA contains disciplines on government procurement. Some U.S. companies report that they have faced prolonged issues with the tendering process related to GCC-funded projects.

Bahrain is not a Party to the WTO Agreement on Government Procurement (GPA), but has been an observer to the WTO Committee on Government Procurement since December 2008.

Kuwait's Public Tenders Law No. 49 of 2016 regulates government procurement and requires that any procurement with a value greater than KD 75,000 (approximately $250,000) be conducted through the Central Agency for Public Tenders. Certain contracts from the Kuwait Petroleum Corporation that exceed KD 5 million (approximately $16.6 million) are exempt. Ministries of Interior and Defense, National Guard, and core (*i.e.*, drilling and extraction) Kuwait Petroleum Corporation contracts are also exempted. Kuwait provides a 15 percent price preference for domestic and GCC goods, and requires foreign contractors to purchase at least 30 percent of their inputs domestically and to subcontract at least 30 percent of the work to domestic contractors where available.

Kuwait is neither a Party to the WTO Agreement on Government Procurement (GPA) nor an observer to the WTO Committee on Government Procurement.

The United States–Oman FTA contains disciplines on government procurement. Oman provides a 10 percent price preference to tenders that contain a high content of local goods or services, including direct employment of Omani nationals, as per its in-country value requirements. However, Oman may not apply such price preferences to bids offering goods and services from the United States in procurements covered by the United States–Oman FTA.

For most major tenders, Oman invites bids from international firms or firms pre-selected by project consultants, but stakeholders report that in recent years Oman has favored local community contractors and Omani small and medium-sized enterprises (SMEs). Suppliers are requested to be physically present at the opening of tenders and interested persons may view the process on Oman's Tender Board website. Some

U.S. companies report that award decisions are delayed, sometimes for years, or that the tendering is reopened with modified specifications and short deadlines.

Oman is not a Party to the WTO Agreement on Government Procurement (GPA), but has been an observer to the WTO Committee on Government Procurement since May 2001.

Qatar's Cabinet Decision 16/2019 stipulates that non-Qatari companies participating in tenders must utilize local goods and services equivalent to at least 30 percent of a tender's value, including local raw materials, locally-manufactured goods, transportation services, security, guarding and catering services, or any other local services provided. Cabinet Decision 11/2022 additionally favors local SMEs, by exempting them from providing bonds when bidding for government tenders, incentivizing greater support for the local economy, and encouraging government clients to consider bidders' in-country value ratios when evaluating bid prices. Participation in government tenders with a value of QAR 5,000,000 or less (equivalent to approximately $1.38 million) is limited to local SME contractors, suppliers, and merchants registered with the Qatar Chamber of Commerce.

Qatar is neither a Party to the WTO Agreement on Government Procurement (GPA) nor an observer to the WTO Committee on Government Procurement.

Saudi Arabia requires foreign contractors to subcontract 30 percent of the value of any government procurement, including support services, to firms that are majority-owned by Saudi nationals. An exemption is granted when no Saudi-owned company can provide the goods or services necessary to fulfill the requirements of a tender. The Saudi Government is in the process of reforming its procurement processes and policies. In addition to offsets, the Saudi Government promotes purchases of goods and services in Saudi Arabia and increasing the percentage of Saudi nationals employed by foreign firms–a policy known as "Saudization." The Saudi Government currently requires offsets in investments of up to 40 percent of a program's value for defense procurement, depending on the value of the contract. Saudi Arabia provides a 10 percent price preference for GCC goods used in procurements in which foreign suppliers participate.

Saudi Arabia revised its Government Tenders and Procurement Law in April 2020. The law regulates the contractual relationship between a public or government entity and contractors. U.S. companies have reported that the procurement systems lack transparency. In 2018, the Ministry of Finance launched the Electronic Government Procurement System (Etimad Portal) to consolidate and facilitate the procurement process for the public sector. The General Authority for Military Industries manages Saudi Arabia's armaments procurement activities.

U.S. companies have reported long delays and difficulties in Saudi Arabia in receiving payments for procurement contracts with national and regional government entities, with some delays lasting more than two years. Since late 2020, Saudi Arabia has prioritized timelier payments to contractors and uses the Etimad Portal to facilitate payments. U.S. companies continue to report significant payment delays in 2024, but report that the overall amounts owed to them are less than prior to the reform.

In November 2022, Saudi Arabia announced its Economic Participation Policy, which requires foreign companies participating in local tenders above SAR100 million (approximately $26.3 million) to demonstrate an economic contribution to the Kingdom of at least 35 percent of the tender's total value.

Since January 1, 2024 all international companies must establish a regional headquarters (RHQ) in Saudi Arabia or be barred from bidding on government contracts. Companies bidding on contracts with a cumulative annual value of less than $266,000 are exempt from this requirement. Key concerns for U.S. companies regarding the RHQ policy include: the absence of a regulatory/legislative text outlining the

policy parameters; a lack of clarity on the rights and obligations associated with the RHQ; and a lack of clarity or predictability on the tax regime for RHQs. International companies can obtain RHQ licenses through the Ministry of Investment's (MISA) "Invest Saudi" website. To be considered an RHQ, a company's Saudi branch must conduct strategic and management functions including budgeting, business planning, regional strategy reviews, regional market monitoring and operational and financial reporting. An RHQ must have a minimum of 15 full-time employees within its first year of operation, including at least three senior executives. The Saudi Government may award contracts to sole-source technology or intellectual property providers without RHQs. A non-RHQ company can also be awarded a tender if its bid is at least 25 percent less than an RHQ company's proposal. Contracts for projects outside of Saudi Arabia are not subject to the RHQ policy. It remains unclear whether other Saudi government entities that do not utilize the Etimad Portal, such as the General Authority for Military Industries, will apply the RHQ policy to their contracting decisions. According to the MISA, the RHQ policy applies to a company that submits a bid but had not signed a procurement contract by January 1, 2024. The United States has been actively engaged on this issue and continues to press for more clarity regarding this regulation.

In September 2019, the Saudi Government issued a royal decree prohibiting government agencies from granting contracts to foreign consultancy firms, except in circumstances where there are no qualified Saudi alternatives. However, because the royal decree does not define the criteria for exemptions, and does not clarify whether local branches of foreign-owned firms are covered by the prohibition, it remains subject to interpretation. MISA issues consultancy licenses on a case-by-case basis.

Saudi Arabia is not a Party to the WTO Agreement on Government Procurement (GPA), but has been an observer to the WTO Committee on Government Procurement since December 2007.

U.S. companies have raised concerns regarding a lack of transparency in the UAE's government procurement processes, in addition to lengthy delays and burdensome procedures to receive payment.

In March 2022, the UAE Ministry of Economy announced a revised UAE National Program for Emirati SMEs, which gives an advantage to Emirati-owned SMEs by providing them with several new incentives and preferential services, including: registration for federal government procurement tenders, provision of a range of business services from telecommunications to internal audits, and easier access to funding.

Foreign defense contractors active in the UAE market continue to raise concerns about satisfying contractual obligations to enter into an agreement under the Tawazun Economic Program–referred to as an offset agreement. Despite recent reforms to the program, satisfying offset requirements in the UAE remains a challenge for U.S. defense contractors.

In July 2020, the UAE established a national In Country Value (ICV) Program to expand local procurement preferences. In March 2021, the UAE revised the ICV Program as part of its ten-year comprehensive strategy, "Operation 300 Billion," to promote UAE products. The UAE has expanded the ICV program to all seven emirates and several other government entities, bringing the total number of participants to 31 federal and local government entities. In February 2023, the Abu Dhabi National Oil Company signed agreements worth $4.63 billion with 23 companies to locally manufacture materials and supplies for its operations. The number of companies that obtained ICV certificates reached 6,500 during the first half of 2024, an increase of 30 percent over the same period of 2023.

U.S. firms have raised concerns that the UAE ICV Program is not transparent and that criteria change frequently. In November 2023, the UAE issued new regulations on federal government procurement with transparency requirements prescribing how federal entities may conduct procurement tenders including prohibiting employees from bidding on tenders from their federal entity and detecting and reporting

conflicts of interest. Some sectors, including defense, internal security, construction, medicine, and overseas operations, are exempt from the new regulations.

The UAE is neither a Party to the WTO Agreement on Government Procurement (GPA) nor an observer to the WTO Committee on Government Procurement.

## INTELLECTUAL PROPERTY PROTECTION

As part of its FTA obligations, Bahrain continues to enact laws to improve protection and enforcement of copyrights, trademarks, patents, and plant varieties. However, Bahrain has yet to accede to the International Convention for the Protection of New Varieties of Plants (UPOV 1991), as required under the FTA. Bahrain's record on intellectual property (IP) enforcement is mixed. Over the past several years, Bahrain has launched several campaigns to block illegal broadcast signals and to prohibit the sale of decoding devices in order to combat piracy of cable and satellite television, and has launched several public awareness campaigns regarding copyright piracy. However, many counterfeit consumer goods continue to be sold openly.

Oman committed in the FTA to provide strong IP protection and enforcement. Oman revised its IP laws and regulations to implement its FTA commitments and acceded to several international IP treaties. While IP laws in Oman are strong, the lack of IP enforcement capacity effectively places an additional burden on right holders to perform their own monitoring and enforcement through legal actions in the courts.

Since its establishment in 2017, the Saudi Authority for Intellectual Property (SAIP) has improved IP protection, enforcement, and awareness throughout the Kingdom. Saudi Arabia was removed from the Special 301 Report in 2022 after being placed on the Priority Watch List in 2019 due to inconsistencies in the application and enforcement of relevant IP laws in the pharmaceutical sector. Right holders continue to express concern regarding IP enforcement against counterfeit and pirated goods, citing a lack of transparency and information sharing throughout the complaint process and a lack of coordination between SAIP and other government entities, including SFDA.

In 2021, the UAE was removed from the Special 301 Watch List after resolving concerns with IP protection of pharmaceutical products, making progress on long-standing IP enforcement issues, and increasing transparency with stakeholders. In 2023, the UAE adopted legislation to combat commercial fraud with significant penalties, and enforcement authorities launched several inspection campaigns targeting counterfeit goods. In 2024, the UAE launched its IP Ecosystem platform, with the aim of consolidating data from various government departments responsible for IP enforcement, providing a digital platform for receiving IP complaints, streamlining patent registration, and expediting trademark issuance within a single business day.

However, the Deira District markets in Dubai remain in the 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List). In addition, entertainment industry stakeholders continue to press for the establishment of a collective management organization to enable the collection of music royalty payments. Right holders also continue to ask the UAE Telecommunications and Digital Government Regulatory Authority to engage with domain name registrars and other intermediaries to facilitate effective enforcement actions against copyright infringement, encourage customs authorities to ban the importation of illegal set-top boxes, and put more restrictions on free or paid subscription-based services that unlawfully retransmit TV channels carrying copyright-protected content.

## SERVICES BARRIERS

Oman limits customs brokerage activities to Omani nationals.  The United States has raised concerns about the consistency of this limitation with provisions of the FTA.

**Financial Services**

Foreign bank members of the Kuwait Banking Association may operate in Kuwait.  However, foreign banks are subject to a maximum credit concentration limit equivalent to less than half of the largest local bank.  Foreign banks may open representative offices but are prohibited from directing clients to borrow from external branches of their bank.

Oman does not permit representative banking offices or offshore banking.

Foreign banks established in Qatar are licensed by the Qatar Central Bank (QCB) or the Qatar Financial Centre Regulatory Authority (QFCRA).  The Qatari Government permits foreign banks licensed by QFCRA to establish a physical presence and conduct most types of banking business, including provision of shariah-compliant banking services, in the Qatar Financial Centre (QFC).  These banks are not allowed to offer stand-alone retail banking services outside the QFC.  In April 2021, the cabinet approved a draft law allowing foreign ownership of up to 100 percent in banks listed on Qatar Stock Exchange.

Saudi Arabia limits foreign ownership in commercial banks to 60 percent of any individual bank, but investment banks and brokerages can be 100 percent foreign-owned.

Although the UAE Central Bank allows foreign ownership up to 40 percent in national banks, the actual foreign ownership share is far lower.  Foreign banks operating onshore are not allowed to open more than eight branches.  Foreign banks are subject to a unique corporate income tax at the sub-federal emirate level.

The emirates of Abu Dhabi, Dubai, and Sharjah have long levied a 20 percent local income tax on foreign banks.  In response to the new nine percent federal corporate income tax that went into effect on January 1, 2024, Dubai issued a law in March 2024 allowing foreign lenders to claim deductions from the local income tax on foreign banks for taxes paid under the new federal corporate income tax.  Foreign banks established in Abu Dhabi and Sharjah are seeking similar treatment from local authorities.  Entities licensed within the financial free zones remain exempt.

**Virtual Assets**

Since 2018, Qatar has banned all virtual assets due to the risk of money laundering and terrorist financing and potential harm to customers' rights and interests.  The QCB issued three circulars, the latest in March 2022, banning trading or dealing in virtual assets or currencies or in the tools that control them.  In October 2023, the QFCRA and the QFC published a draft digital assets legislative framework, which was enacted on September 1, 2024, and includes new legislation governing permitted tokens, investment tokens, and token service providers.  Cryptocurrencies remain banned.

**Insurance Services**

Qatar limits full foreign ownership in the insurance sector to 49 percent, unless otherwise approved by the Qatari Cabinet.  Foreign insurance companies typically operate through branches and must adhere to regulations from both the QCB and the QFCRA.

The UAE only allows foreign insurance companies to operate independently as branches. Foreign equity in domestic insurance companies is limited to 49 percent.

As of May 2019, a resolution on regulations for reinsurance businesses requires that at least 51 percent of the capital of any insurance company incorporated in the UAE be owned by natural persons who are UAE or GCC nationals, or by legal persons fully owned by UAE or GCC nationals. However, a foreign reinsurance company may seek a license from the regulator to operate as a branch.

In September 2020, the UAE Cabinet amended Council of Ministers Resolution No. 31 of 2019 to include onerous reporting requirements for foreign-owned financial firms, including banks, insurers, and purveyors of other financial products. Companies that are majority-owned by UAE nationals are exempt from these requirements.

In November 2023, UAE federal law No. 48 on insurance entered into force to provide significant enforcement powers to the UAE Central Bank, to empower it to establish and enforce targets for employment of UAE nationals in the insurance sector, to prohibit UAE companies from doing business with unlicensed foreign insurers, and to stipulate required bank guarantees for foreign insurers.

## Telecommunications Services

Although Kuwait's telecommunications industry is technically open to private investment, in practice, the Kuwaiti Government maintains extensive ownership in the sector and controls licensing and infrastructure development. Kuwait's telecommunications law gives authorities sweeping power to revoke licenses and block content with little judicial oversight. As of December 31, 2024, the Ministry of Communications was in the process of privatizing the terrestrial fiberoptics lines.

Qatar restricts the provision of telecommunications services to locally licensed entities. Ooredoo and Vodafone Qatar are Qatar's only licensed telecommunications service providers, and both are majority owned by government entities with some stakes owned by private shareholders.

The UAE Government maintains majority ownership in e& and du, which are the only telecommunications service suppliers, Internet service providers, and mobile phone operators in the UAE. In January 2021, both telecommunications providers raised their foreign investment cap to 49 percent, though actual foreign ownership is 8.6 percent for e& and 1.4 percent for du.

## Professional Services

Non-Omani attorneys, including U.S. attorneys practicing in Oman, are prohibited from appearing in courts of first instance. The United States has raised concerns about the consistency of this limitation with provisions of the FTA. In January 2021, Oman barred non-Omani attorneys from appearing or pleading in higher courts in Oman.

Saudi Arabia requires that entities providing certain professional services have a Saudi partner, including engineering, accounting, architecture, healthcare, dental, and veterinary services. In general, the foreign entity's equity in the joint venture cannot exceed 75 percent of the total investment. In order to avoid the equity cap, a 2017 measure requires foreign engineering consulting firms that are seeking to register a local branch or subsidiary to demonstrate that they have been incorporated for at least ten years and have operations in at least four different countries.

**Distribution Services**

Only Qatari individuals and domestically-licensed entities are allowed to serve as local commercial agents for foreign firms distributing products or services, except in certain sectors. The Minister of Commerce and Industry can waive the nationality requirement for commercial agents of foreign companies that have direct contracts with the Qatari Government.

The UAE's Federal Law No. 11 of 2020 amended the Commercial Agency Law No. 18 of 1981 to require that all commercial agents within the UAE must be UAE nationals, a UAE public joint stock company (PJSC) that is owned at least 51 percent by UAE nationals, a UAE private entity owned by a PJSC meeting the previous requirements, or a UAE private entity that is 100 percent owned by UAE nationals. In December 2022, the UAE authorized foreign entities to sell their products directly in the UAE without an agent, if there is no agent already appointed in the UAE and the principal has not previously had any agreement registered with a commercial agent in the UAE. In December 2023, the UAE issued decision No. 216, which helps to level the playing field for foreign companies by allowing those involved in a dispute with their commercial agent to seek temporary permission to circumvent their agent and ensure that foreign companies can continue to import their goods and services.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

**Internet Services**

Through its majority government-owned telecommunications service providers and Telecommunications Regulatory Authority (TRA), Oman periodically slows or blocks access to certain over-the-top services. The TRA announced in September 2022 a new regulation limiting the provision of Voice over Internet Protocol (VoIP) and video internet protocol services to companies in the educational, commercial, or medical sectors. The regulation requires service providers to obtain TRA permits and house data servers and equipment in Oman, and it limits the provision of services to corporate customers (not individuals). Private sector representatives continue to request that the Omani Government provide clarifying details on the regulation and its implementation.

In December 2019, the TRA announced a new regulation limiting the use of international roaming subscriber identity module (SIM) cards for Internet of Things (IoT) devices to a maximum use period of 90 days.

Although the Qatari Government requires a license for telecommunications and VoIP services providers, it grants licenses only to companies intending to charter in Qatar. This requirement serves as a barrier for foreign communications service providers. Ooredoo and Vodafone Qatar are Qatar's only VoIP and telecommunications service providers, and both are majority-owned by state-controlled entities.

In March 2018, Saudi Arabia's Communications and Information Technology Commission (CITC) issued the Cloud Computing Regulatory Framework. This measure granted the CITC broad powers to require cloud and other information and communications technology service providers to install and maintain governmental filtering software on their networks, restricting Internet-based services.

The UAE's nationally-controlled telecommunications service suppliers, e& and du, block access to many over-the-top Internet-based communications services, such as VoIP services, video communication services, and messaging services. UAE regulators have declined to intervene, effectively prohibiting market access for foreign suppliers of such services. In March 2020, UAE regulators announced the temporary availability of five applications to support distance learning and remote working amid the

COVID-19 pandemic. In 2024, UAE regulators continued allowing these applications on a temporary basis. Stakeholders raised concern that e& and du consistently control access to, and the quality of, foreign Internet-based communications services, creating significant market access barriers for U.S.-based Internet services and apps. UAE regulators continue to insist that only national providers can provide these forms of communications services.

**Data Transfers**

In September 2021, Saudi Arabia enacted the Personal Data Protection Law (PDPL). Stakeholders have noted concerns that the PDPL includes unnecessary data transfer restrictions. The Saudi Arabian Data and Artificial Intelligence Authority (SDAIA) published an amended draft of the PDPL in December 2022, but postponed full enforcement to address feedback received during the public comment period. The SDAIA published additional draft implementing regulations in June 2023, and published the final regulations in September 2023, which have been enforced since September 2024. U.S. companies remain concerned that the PDPL did not clearly include the United States as an approved jurisdiction for data transfers; that the guidelines for compliance and harmonization of sector-specific regulations and the rules for application of "legitimate interest" in transferring data in the healthcare sector are unclear; and that Saudi Arabia did not provide a sufficient implementation period for compliance.

In January 2022, the UAE's Federal Decree No. 45 of 2021 regarding personal data protection (the Data Protection Law) came into effect. Executive regulations to clarify implementation of the Data Protection Law remain under draft. The Personal Data Protection Law restricts the cross-border flow of data unless the Emirates Data Office determines that the receiving country or territory provides adequate levels of personal data protection, the UAE is party to bilateral or multilateral agreements related to personal data protection with the receiving country, personal data is transferred under a contract that requires the recipient to adopt certain data protection measures, personal data is transferred based on consent, or another listed condition is met. Health data falls outside of the scope of the Personal Data Protection Law.

UAE Federal Law No 2 of 2019 (the Health Data Law), which regulates the use of information technology and communications in the healthcare sector, came into effect in May 2019 and prevents businesses from storing, processing, generating, or transferring health data outside the UAE. UAE Health Data Ministerial Resolution 51 of 2021, which is an implementing regulation for the 2019 Health Data Law, allows health authorities in each Emirate to grant exemptions allowing for cross-border flows of health data on a case-by-case and conditional basis until full compliance is possible. The process and criteria for receiving such exemptions is not consistent across the seven Emirates. In August 2024, the Abu Dhabi - Healthcare Information and Cyber Security Standard (ADHICS) version 2.0 came into effect and allows the use of cloud data services for the storage and processing of health data inside of the UAE. ADHICS version 2.0 continues to restrict cross-border flows of health data, except when exemptions have been granted by the Department of Health – Abu Dhabi. ADHICS version 2.0 does not include a process for transferring health data across borders for legitimate purposes, such as fraud prevention or fulfilling contractual obligations with clients.

## INVESTMENT BARRIERS

### Limitations on Foreign Equity Participation

Existing law generally mandates that businesses established in Kuwait be majority-owned (at least 51 percent) by Kuwaiti or other GCC nationals. However, Kuwait's Foreign Direct Investment Law of 2013 permits the Kuwait Direct Investment Promotion Authority (KDIPA) to authorize, on a case-by-case basis, up to 100 percent foreign ownership in the following industries: infrastructure (*e.g.*, water, power,

wastewater treatment, and communications); insurance; information technology and software development; hospitals and pharmaceuticals; air, land, and sea freight; tourism, hotels, and entertainment; housing projects and urban development; and investment management. KDIPA has granted licenses to 69 foreign-owned firms, including U.S. companies. In December 2023, Kuwait adopted a new regulation allowing foreign companies to open branch offices in Kuwait without a local agent. Notwithstanding these efforts, significant barriers to foreign investment persist, including regulations prohibiting foreigners from investing in real estate, extraction of crude petroleum and natural gas, manufacture of coke oven products and fertilizers, and publishing; long delays associated with establishing new enterprises, which can take as long as 12 months; and difficulty identifying a local sponsor or agent, as required by law.

Omani Royal Decree 29/2018 of 2019 bans foreign ownership of real estate and land in certain governorates and areas that the government deems necessary to restrict. However, non-Omanis may purchase integrated tourism complexes and residential units in multi-storied commercial and residential buildings in certain areas of the Muscat governorate under usufruct rights (*i.e.*, the right to lease one's property to another person), with certain restrictions. Oman has also allowed the establishment of real estate investment funds, through which foreign investors may own commercial property. In August 2024, Oman's Ministry of Commerce, Industry, and Investment Promotion issued Ministerial Resolution No. 2024/435, which amended Ministerial Resolution No. 2020/209 by adding 28 activities to the list of business activities prohibited for foreign investment, bringing the total list to 123 prohibited activities. The United States is currently seeking to confirm with the Government of Oman whether this list and the associated foreign investment prohibitions apply to U.S. investors.

Qatar's Law 1/2019 permits foreign investment in Qatar, either by partnering with a Qatari investor owning at least 51 percent of an enterprise or by obtaining approval from the Ministry of Commerce and Industry for up to 100 percent foreign ownership. However, foreign investment in the banking and insurance sector, commercial agencies, national oil and gas companies, and companies with the right of exploration of national resources cannot exceed 49 percent foreign ownership. Council of Ministers Decision No. 2020/28 limits foreign ownership of real estate and land to nine designated zones and usufructuary rights up to 99 years in 16 other zones. Foreign investors may also own properties within selected residential complexes and retail outlets in specific commercial complexes.

In August 2024, Saudi Arabia issued a new Investment Law under Royal Decree No. M/19, effective February 2025. Consistent with Saudi Arabia's Vision 2030 and National Investment Strategy, the 2024 Investment Law applies to both foreign and domestic investors and significantly expands the business activities open to foreign investment. However, this law requires the Ministry of Investment to issue and maintain a list of "excluded activities" in which foreign investment will remain restricted unless the investor receives prior approval from MISA and the relevant government agency.

Only "qualified foreign investors" (QFI) designated by Saudi Arabia's Capital Market Authority are permitted to buy directly the shares or convertible debt of an issuer listed on the local Tadawul stock exchange. Their investments are capped at 10 percent of any individual company. Cumulative foreign ownership cannot exceed 10 percent of the total Tadawul market capitalization or 49 percent of any individual company. Entities eligible for QFI status include banks, brokerages and securities firms, insurance companies, investment funds, and governments and government-related entities with at least $500 million in assets under management.

Pursuant to amendments to the UAE Commercial Companies Law in 2020, there is no longer a federal requirement that UAE or GCC nationals own at least 51 percent of the shares of a UAE company. In 2021, Emirates began to implement legislative changes allowing up to 100 percent foreign ownership in more than 1,100 listed commercial and industrial business activities. However, foreign investment remains restricted to no greater than 49 percent for commercial agencies or companies engaged in certain activities,

including banking, insurance and re-insurance, and telecommunication sectors, as well as certain professional activities such as consultancies.

## LABOR

The United States and Bahrain have been engaged in labor consultations under Article 15.6 of the FTA since 2013 regarding Bahrain's obligations under Article 15.1. The United States formally requested consultations after the U.S. Department of Labor released a report in response to a submission from the public. The consultations concern employment discrimination and freedom of association. During 2024, the Office of the United States Trade Representative and the U.S. Department of Labor continued to engage with the Government of Bahrain in an effort to address these and related issues.

# HONDURAS

## TRADE AGREEMENTS

**Dominican Republic–Central America–United States Free Trade Agreement**

The Dominican Republic–Central America–United States Free Trade Agreement (CAFTA–DR) entered into force for the United States and El Salvador on March 1, 2006, for Honduras and Nicaragua on April 1, 2006, for Guatemala on July 1, 2006, for the Dominican Republic on March 1, 2007, and for Costa Rica on January 1, 2009. The United States and the other CAFTA–DR countries meet regularly to review the implementation and functioning of the Agreement and to address outstanding issues.

## IMPORT POLICIES

**Tariffs and Taxes**

### Tariffs

As a member of the Central American Common Market, Honduras applies a harmonized external tariff on most items at a maximum of 15 percent, with some exceptions. However, under the CAFTA–DR, as of January 1, 2015, U.S. non-agricultural goods enter Honduras duty free.

In addition, nearly all U.S. agricultural exports enter Honduras duty free under the CAFTA–DR. Honduras eliminated its tariffs on rice and chicken leg quarters on January 1, 2023 and eliminated its tariffs on dairy products on January 1, 2025. For certain agricultural products, tariff-rate quotas (TRQs) permit duty-free access for specified quantities during the tariff phaseout period, with the duty-free quantities expanding during that period. Honduras will liberalize trade in white corn through continual expansion of a TRQ, rather than by the reduction of the out-of-quota tariff. Honduras is required under the CAFTA–DR to make TRQs available on January 1 of each year. Honduras monitors its TRQs through an import licensing system, which the United States carefully tracks to ensure the timely issuance of these permits.

### Taxes

Honduran Customs imposes a 15 percent sales tax on pork rib imports when the product description is in English. However, if the product description is in Spanish, according to Decree 05-2014, the pork ribs are considered basic necessities and are exempt from sales tax. The U.S. Government has asked the Ministry of Finance to revise Decree 05-2014 to treat pork cuts labeled in English the same as those labeled in Spanish for dutiability purposes.

**Non-Tariff Barriers**

### Import Licensing – Poultry, Rice, and Onions

Honduras implemented a new series of complicated licensing systems for the importation of poultry products and rice in 2023 and for the importation of onions in 2024. The new system includes requirements that do not explicitly limit the importation of these products but create administrative requirements to obtain the required import licenses that have created challenges for U.S. exporters. For example, U.S. exporters are required to engage with multiple Honduran Government agencies to apply for a license. After the United States repeatedly raised these concerns, Honduras made some changes to streamline and improve

the process through modifications to Decree 104-2023 for Rice and Decree 055-2023 for Poultry, including the ability to electronically upload documents as PDF files to the Ministry of Economic Development (SDE) portal. However, importers of rice and poultry still face challenges complying with the requirements. Each administrative agency of the Government of Honduras—Honduras Ministry of Agriculture, Animal Health and Food Safety Service (SENASA), Ministry of Economic Development, and Honduran Customs—has approximately eight additional steps necessary for approval. Consistent with its international obligations, the Government of Honduras committed to notify these decrees to the World Trade Organization (WTO) Committee on Import Licensing to inform all trading partners of these new non-automatic import licensing procedures but, as of December 31, 2024, had made no such notifications.

The requirements for poultry are contained in Ministerial Agreement 021-2023, published in the Official Gazette on February 16, 2023, as amended on June 17, 2023, through decree modification 055-2023. The requirements for rice are contained in Ministerial Agreement 020-2023, also published in the Official Gazette on February 16, 2023, as amended through Ministerial Agreement 104-2023, published on October 31, 2023. The new requirements for onions are contained in Ministerial Agreement 071-2024, published on May 27, 2024.

## INTELLECTUAL PROPERTY PROTECTION

The United States continues to have significant concerns regarding intellectual property (IP) protection and enforcement in Honduras, including with respect to online and software piracy, cable signal piracy, and the distribution and sale of counterfeit and pirated goods. The United States continues to urge Honduras to fully enforce its IP laws. The United States continues to monitor Honduras's implementation of its IP obligations under the CAFTA–DR.

## SERVICES BARRIERS

**Distribution Services**

U.S. firms have reported challenges working with local distributors of products from the United States. Citing the 1977 Honduran Law on Agents, Distributors and Representatives of Domestic and Foreign Companies (Decree Law No. 549), Honduras has required foreign firms to enter into agreements with local distributors to supply local markets and allowed distributors to register as the sole distributor of certain products or brands, which has at times resulted in U.S. exports being barred from import. The application of certain requirements under Decree Law No. 549 that restricted the ability of U.S. producers to distribute U.S. products in Honduras had been eliminated with the entry into force of the CAFTA–DR. However, U.S. firms continued to report in 2024 that certain restrictions on distribution were being applied to U.S. exports.

## LABOR

The United States and Honduras continue to meet through their contact points, under Article 16.4.3 of the CAFTA–DR. This engagement includes reviewing Honduras' progress toward implementing specific recommendations from the United States that resulted from a U.S. Department of Labor (DOL) report and the United States–Honduras Labor Rights Monitoring and Action Plan. The DOL report, published in 2015 in response to a submission from the public under the CAFTA–DR raised significant concerns regarding labor law enforcement in Honduras, especially with respect to the right to freedom of association; the right to organize and bargain collectively; the minimum age for work and the worst forms of child labor; and acceptable conditions of work in various economic sectors, including apparel, automotive parts, and agriculture.

# HONG KONG

Hong Kong, China (Hong Kong) is a separate customs territory from mainland China, and the Basic Law of the Hong Kong Special Administrative Region of the People's Republic of China states that Hong Kong can enter into international agreements in commercial, economic, and certain other matters. Hong Kong is a separate and founding Member of both the World Trade Organization and the Asia-Pacific Economic Cooperation forum.

The imposition of national security laws on Hong Kong by the Chinese Government in Beijing in 2020 and 2024 led to major structural changes in Hong Kong. These changes significantly reduced Hong Kong's autonomy and undermined human rights and fundamental freedoms.

On June 30, 2020, the Chinese Government in Beijing imposed the National Security Law (NSL) on Hong Kong. Among other provisions, Article 31 of the NSL stipulates that an incorporated or unincorporated body, which may include domestic corporations, international businesses, international non-governmental organizations, and media outlets, can be prosecuted for violating the NSL.

On July 14, 2020, following imposition of the NSL, as well as other actions taken by Beijing to undermine Hong Kong's autonomy, the U.S. President issued Executive Order (EO) 13936, reflecting a presidential determination that Hong Kong is no longer sufficiently autonomous to justify differential treatment in relation to China under the particular laws set out in the Executive Order, and that the situation with respect to Hong Kong constitutes an unusual and extraordinary threat to the national security, foreign policy, and economy of the United States. Accordingly, EO 13936 directed U.S. Government agencies to suspend or eliminate certain policy exemptions under U.S. law that had given Hong Kong differential treatment in relation to China.

On March 23, 2024, the Hong Kong Government enacted the "Safeguarding National Security Ordinance" (SNSO) under Article 23 of the Basic Law. The SNSO adopted the Chinese Government's overly broad definition of national security and would impose harsh penalties for some offenses, including up to life imprisonment. On September 6, 2024, following enactment of the SNSO, the U.S. Government released an Updated Business Advisory for Hong Kong, in which it explained how business operations in Hong Kong could be adversely impacted.

## INTELLECTUAL PROPERTY PROTECTION

Hong Kong generally provides strong intellectual property (IP) protection and enforcement and, for the most part, has strong IP laws in place. In June 2020, Hong Kong passed the Trade Marks (Amendment) Ordinance that will enable applications to be filed through the Protocol Relating to the Madrid Agreement Concerning the International Registration of Marks (the Madrid Protocol) in Hong Kong. As of December 31, 2024, the ordinance had not yet been implemented.

Hong Kong's failure to modernize its copyright system has allowed it to become vulnerable to digital copyright piracy, particularly from streaming websites and illicit streaming devices (ISDs), with negative ramifications for businesses and innovators. In December 2022, Hong Kong adopted the final Copyright (Amendment) Ordinance 2022, which came into operation on May 1, 2023. The updated law introduced a new exclusive right for copyright owners to communicate their works to the public through any mode of electronic transmission, including streaming, and made a violation of that right subject to criminal sanctions. At the same time, the updated law did not introduce specific provisions to combat ISDs. U.S. stakeholders stated that copyright holders still face uncertainty obtaining effective civil relief against illegal

video streaming and that ISDs continue to be a concern in Hong Kong, noting the lack of criminal enforcement against the sale of ISDs and the availability of ISDs on electronic commerce platforms and in electronics stores in Hong Kong.

The Customs and Excise Department of Hong Kong investigates IP crimes and routinely seizes IP-infringing products arriving from mainland China and elsewhere. However, U.S. Government officials and private sector stakeholders report that counterfeit pharmaceuticals, luxury goods, and other infringing products continue to enter Hong Kong. These products are typically destined for both the Hong Kong market and markets outside of Hong Kong.

# INDIA

## TRADE AGREEMENTS

**The United States–India Trade Policy Forum**

The United States and India launched the Trade Policy Forum (TPF) in July 2005 and signed an agreement in March 2010 that formally established the TPF as the primary mechanism for discussions of trade and investment issues between the United States and India. The U.S. Trade Representative and the Indian Minister of Commerce and Industry (MOCI) met in New Delhi, India for the fourteenth TPF Ministerial in January 2024.

## IMPORT POLICIES

**Tariffs and Taxes**

**Tariffs**

India's average Most-Favored-Nation (MFN) applied tariff rate was 17.0 percent in 2023 (latest data available), which was the highest of any major world economy, with an average applied tariff rate of 13.5 percent for non-agricultural goods and 39.0 percent for agricultural goods.

India maintains high applied tariffs on a wide range of goods, including vegetable oils (as high as 45 percent); apples, corn, and motorcycles (50 percent); automobiles and flowers (60 percent); natural rubber (70 percent); coffee, raisins, and walnuts (100 percent); and alcoholic beverages (150 percent). In addition, India maintains very high basic customs duties (in some cases exceeding 20 percent) on drug formulations, including life-saving drugs and finished medicines listed on the World Health Organization's list of essential medicines. High tariff rates also present a significant barrier to trade in other agricultural goods and processed foods (*e.g.*, poultry, potatoes, citrus, almonds, pecans, apples, grapes, canned peaches, chocolate, cookies, frozen french fries, and other prepared foods used in fast-food restaurants).

India's World Trade Organization (WTO) bound tariff rates on agricultural products are among the highest in the world, averaging 113.1 percent and ranging as high as 300.0 percent. Given the large disparity between WTO bound and applied rates, India has considerable flexibility to change tariff rates for both agricultural and non-agricultural products at any time, creating tremendous uncertainty for U.S. workers, farmers, ranchers, and exporters. The Government of India took advantage of this tariff flexibility in the 2019/2020 budget by increasing tariffs without any notice or public consultation process on approximately 70 product categories, including those covering key U.S. exports in the agricultural, information and communication technology, medical devices, paper products, chemicals, and automotive parts sectors. In its 2020/2021 budget, India further raised tariffs for 31 product categories, including solar inverters and solar lanterns. In its 2021/2022 budget, India further raised tariff rates on imported headphones, loudspeakers, and smart meters used by power distribution companies. In addition, starting in 2014, India has repeatedly applied tariffs on certain telecommunications equipment, including network switches, that appear to be above its WTO bound commitments to provide duty-free treatment.

In June 2019, following the U.S. withdrawal of India's preferential tariff benefits under the unilateral Generalized System of Preferences (GSP) program due to India's failure to comply with the program's eligibility criteria, India implemented retaliatory tariffs ranging from 1.7 percent to 20 percent on 28 different products imported from the United States, including almonds, apples, walnuts, chickpeas, lentils,

phosphoric acid, boric acid, diagnostic regents, binders for foundry molds, select steel and aluminum products, and threaded nuts. While the decision to implement these tariffs followed the U.S. withdrawal of India's GSP benefits, India had originally announced the intention to adopt the tariffs in June 2018 in retaliation against the U.S. decision to implement tariffs on U.S. imports of steel and aluminum products under Section 232 of the Trade Expansion Act of 1962, as amended (19 U.S.C. § 1862). In July 2019, the United States launched a WTO dispute settlement proceeding against India challenging the retaliatory tariffs. In June 2023, in the course of discussions related to the termination of six outstanding WTO dispute settlement proceedings between the United States and India, India agreed to rescind certain retaliatory tariffs on the following U.S. origin products: chickpeas, lentils, almonds, walnuts, apples, boric acid, and diagnostic reagents. The dispute related to India's retaliatory tariffs was terminated in July 2023. India's Ministry of Finance published a customs notification rescinding the duties effective September 2023. The United States continues to urge India to participate in multilateral efforts to address the problem of global non-market excess capacity in the steel and aluminum sectors.

**Taxes**

Since 2018, India has applied a 10 percent surcharge on imports, which is assessed on the value of other duties rather than the customs value of the imported product. Certain products are exempted from the surcharge pursuant to official customs notifications. India routinely changes the surcharge on a range of agricultural products.

## Non-Tariff Barriers

India maintains various forms of non-tariff barriers: banned or prohibited items that are denied entry into India (*e.g.*, tallow, fat, and oils of animal origin); items that require a non-automatic import license (*e.g.*, certain livestock products, pharmaceuticals, certain chemicals, certain information technology products); and items that are importable only by government trading monopolies and are subject to cabinet approval regarding import timing and quantity (*e.g.*, corn under a tariff-rate quota).

While the MOCI's Directorate General of Foreign Trade (DGFT) maintains a list of all three categories of prohibited or restricted items on its website, India often fails to observe other transparency requirements, such as publication in the Gazette of India of the timing and quantity of restrictions and notification to relevant WTO committees.

**Import Restrictions**

To manage domestic oversupply, the Indian Government began imposing quantitative restrictions on imports of various pulses in 2017, based on local supply and demand conditions. In February 2022, India issued a notification to restrict the import of mung beans until March 31, 2023, but imports of most pulses are now allowed without any quantitative restrictions. However, the opaque and unpredictable nature of India's application of quantitative restrictions has affected the ability of U.S. exporters to access the market. The United States, along with other trading partners, continues to raise India's application of quantitative restrictions at the WTO.

India applies restrictions on boric acid imports, including arbitrary import quantity approval restrictions and other requirements that only apply to imports. Long periods of time can pass without the issuance of any import licenses. In addition, the import application specifies that non-insecticidal boric acid can only be imported directly by a domestic manufacturer, which prevents independent traders from importing boric acid for resale purposes. Meanwhile, domestic producers continue to be able to sell boric acid for non-insecticidal use, subject only to a requirement to maintain records showing they are not selling to end users

who will use the product as an insecticide. India has cited state-level court cases in Kerala and Gujarat endorsing the legal rationale for applying the restriction on boric acid imports.

**Import Licensing**

When assessing whether import licenses are required, India distinguishes between goods that are new and those that are secondhand, remanufactured, refurbished, or reconditioned. India allows imports of secondhand capital goods by end users without an import license if the goods have a residual life of at least five years. India requires import licenses for all remanufactured goods because India does not recognize that remanufactured goods have typically been restored to original working condition and meet the technical and safety specifications applied to products made from new materials. Refurbished items must be no more than seven years old and have a remaining life span of at least five years. U.S. stakeholders have reported that obtaining an import license for remanufactured goods is onerous. Stakeholders noted excessive details are required in the license application, quantity limitations are set for specific parts, and long delays occur between the submission of an application and the grant of a license. A Chartered Engineer's Certificate is also required to import both refurbished goods and used manufactured goods. In the case of refurbished medical devices, the absence of guidelines to issue licenses and clear import processes under the Medical Device Rules has historically caused delays and uncertainty, limiting U.S. exports. U.S. companies report that they have been unable to import their devices into India since April 2024, when India's regulator (Central Drugs Standard Control Organization or CDSCO) suspended approvals of existing and new applications for import licenses.

On August 3, 2023, the Indian Government announced restrictions on imports of certain information and communications technology products, including laptops, tablets, and servers classified under Harmonized System (HS) heading 8471, which appear to include an import licensing requirement. While the licensing requirements were initially set to take effect immediately, India delayed implementation until November 2023. India later further extended the licensing requirement until December 31, 2025. U.S. exporters have expressed concerns over the lack of prior stakeholder consultations. The United States continues to monitor the situation and engage with India on these concerns.

**Customs Barriers and Trade Facilitation**

India's tariff rates are announced with the annual budget and are modified on an *ad hoc* basis through notifications in the Gazette of India without opportunity for comment. The tariff rates are subject to numerous exemptions that vary according to the product, user, intended use, or specific export promotion program. This renders India's customs system complex and open to administrative discretion.

U.S. exporters have raised concerns regarding India's application of customs valuation criteria to import transactions. Indian customs officials sometimes reject the declared transaction value of an import, especially if it is a product for which India maintains benchmark prices, potentially raising the cost of exports beyond what is expected given India's applied tariff rates. U.S. companies have also faced extensive investigations related to their use of certain valuation methodologies when importing computer equipment.

U.S. companies have reported being subject to extensive inspections and seizures of imports that do not appear to be risk-based. India's customs authority generally requires extensive clearance documentation, often in electronic and paper format, which is duplicative and often leads to lengthy processing delays. U.S. exporters also raise concerns about regional variations in the application of customs procedures and in documentation requirements. These could be addressed with a robust advance ruling system in which regional discrepancies are superseded by rulings issued at a central, territory-wide level. However, U.S.

exporters often report that advance rulings from one region are not respected in another region and that there is no effective central mechanism to resolve the differences.

**Medical Device Price Controls**

India's National Pharmaceutical Pricing Authority (NPPA) caps prices of coronary stents and knee implants. U.S. companies have raised concerns noting that the price controls have not been increased in line with inflation and do not differentiate on the basis of the cost of production or technological innovation, which dissuades U.S. companies from serving the market.

**Ethanol Import Restrictions**

Despite ambitious targets for blending ethanol with gasoline, India prohibits the importation of ethanol for fuel use. The MOCI also requires an import license from DGFT to import ethanol for non-fuel purposes. In addition, the DGFT restricts biofuel imports under HS subheadings 2207.20 and HS 2710.20, and HS heading 3826 for non-fuel use to actual users. Since May 2019, the MOCI requires an import license for importing biofuels under these HS headings and subheading.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

### Technical Barriers to Trade

The United States has discussed technical barriers to trade (TBT) matters with India through the TPF as well as at, and on the margins of, meetings of the WTO Committee on Technical Barriers to Trade (WTO TBT Committee).

**Quality Control Orders for Chemicals and Other Materials**

Since 2019, India has made a number of Bureau of India Standards (BIS) standards mandatory for quality control purposes in an increasing number of sectors, including chemicals, medical devices, batteries, electronics, food, and textiles. The means of verifying compliance vary. For example, India requires that chemicals have BIS marks before importation, which can only be issued following a site visit by an Indian inspector to the manufacturing facility. The United States has concerns that BIS standards are not fully aligned with international standards without demonstrating they would be ineffective or inappropriate, often do not provide a means of establishing conformity or include significantly burdensome requirements, and lack clear timelines for transition periods and license validity. The United States also has concerns that stakeholders were not consulted during the development of many of these standards.

Between March 2021 and March 2024, the U.S. Government raised concerns over the polyethylene quality control order (QCO) bilaterally and at the WTO, highlighting specific concerns regarding the complexity of the labeling requirements, and offered an alternative solution to meet the requirements. The Ministry of Chemicals and Fertilizers implemented the QCO on January 5, 2024, and had announced on January 4, 2024 that many of the products covered by the QCOs would be exempted. For products still subject to the QCOs, U.S. industry has asked the Indian Department of Chemicals and Petrochemicals to consider allowing importers to demonstrate conformity with international standards and quality specifications and to recognize self-certification as well as data from internationally accredited labs outside of India. This along with the issuance of clear guidelines and instructions to the Indian customs authority for both the QCO exemptions and QCO implementation would help to address concerns so that these burdensome requirements do not unnecessarily delay imports.

**Alcoholic Beverages**

In June 2020 and June 2023, the Food Safety and Standards Authority of India (FSSAI) published its Food Safety Standards (Alcoholic Beverages Amendment) Regulations and notified the amendments to the WTO. The FSSAI has not clarified the timeline for enforcement of its amended regulations. While FSSAI addressed several of the issues that the United States raised with India, several concerns remain, including: (1) the establishment of analytical parameters for a range of naturally occurring components in distilled spirits; (2) minimum and maximum requirements for ethyl alcohol; (3) the lack of explicit protection for Bourbon, Rye, and Tennessee Whiskey as distinctive products of the United States; (4) a lack of clarity on definitions related to single malt and single grain whiskies, brand owners, date markings, non-retail containers, multi-unit packs and spirits-based ready to drink (RTD) standards; and (5) lack of acceptance of U.S. certificate of analysis (CoA) from chemists and laboratories certified by the U.S. Alcohol and Tobacco Tax and Trade Bureau of the U.S. Department of Treasury.

**Mandatory Domestic Testing and Certification Requirements for Equipment**

In September 2017, India's Ministry of Communications, Department of Telecommunications published the Indian Telegraph (Amendment) Rules, which require all telegraph equipment to undergo mandatory testing and certification. Under these rules, in 2019 India implemented the Mandatory Testing and Certification for Telecom Equipment (MTCTE) procedures, which require local security testing for telecommunication products. In May 2021, India's Telecommunication Engineering Center proposed implementing procedures for the MTCTE program and then further expanded the scope in September 2021 to require mandatory testing for 175 products. U.S. industry remains concerned with the in-country testing and certification requirements. The United States, bilaterally through the TPF and multilaterally in the WTO TBT Committee, has urged India to reconsider its domestic testing and certification requirements, to accept test results from International Laboratory Accreditation Cooperation accredited labs, and to adopt the use of the Common Criteria Recognition Arrangement.

The United States continues to raise concerns that U.S. electronics and information and communication technology manufacturers have expressed regarding the Ministry of Electronics and Information Technology (MEITY) Compulsory Registration Order (CRO). The policy, which took effect in January 2014, mandates that manufacturers register their products and have them certified by laboratories accredited by the Bureau of Indian Standards, even if the products have already been certified by accredited international laboratories. In October 2021, India increased the coverage of the CRO to 63 product categories, and U.S. stakeholders report MEITY plans to continue to expand the CRO coverage. Further, under India's Communication Security Certification Scheme (ComSec), beginning in 2023 telecommunication equipment such as routers, Wi-Fi access points, switches, and firewalls must comply with India-specific cybersecurity assurance standards (Indian Telecom Security Assurance Requirements or ITSAR) and undergo costly third-party testing at a designated Telecom Security Testing Laboratory (TSTL) in India. In addition to mandating testing to an outdated and country-specific standard through a limited number of approved laboratories, India requires original electronic manufacturers (OEMs) for certain equipment to disclose proprietary information such as source code or internal test results during TSTL testing.

U.S. stakeholders have cited the following as continuing issues: lack of government testing capacity; a cumbersome registration process; canceled registrations due to administrative reasons that are unrelated to safety; and additional compliance costs that can exceed tens of millions of dollars, including costs associated with factory-level and component-level testing.

The U.S. Government has recommended that the Indian Government recognize internationally accredited labs, harmonize labeling requirements with global practices, harmonize the validity period of test reports and certification, and eliminate retesting requirements.

## Sanitary and Phytosanitary Barriers

The United States has raised concerns about the science and risk basis for India's sanitary and phytosanitary-related trade barriers to food and agricultural imports in bilateral and multilateral fora, including the TPF, the WTO Committee on Sanitary and Phytosanitary Measures (SPS Committee), and the Codex Alimentarius Commission. The United States will continue to make use of all available fora with a view to securing the entry of U.S. agricultural products (including dairy products, alfalfa hay, and other feed grains) into the Indian market.

### Agricultural Biotechnology

Products derived from modern biotechnology must be approved by the Genetic Engineering Appraisal Committee (GEAC) before importation or domestic cultivation. The Food Safety and Standards Act of 2006 includes specific provisions for regulating food products derived from genetically engineered (GE) products; however, as of December 31, 2024, FSSAI was still in the process of establishing its regulations. India's biotechnology approval processes are slow, opaque, and subject to political influences and do not appear to take into account science-based approval processes for GE products in exporting countries. GEAC's uncertain approval process continues to hamper GE product registrations needed to facilitate trade in food and feed products.

### Non-Genetically Modified and Genetically Modified-Free Certificates

In March 2021, the FSSAI implemented an order requiring a non-Genetically Modified (non-GM) origin and "Genetically Modified free" (GM-free) certificate for 24 listed products. Each consignment of these products entering India must be accompanied by (1) a non-GM origin and GM-free attestation on the phytosanitary or health certificate that contains the information specified in FSSAI's order of August 21, 2020, or (2) a non-GM origin and GM-free certificate issued by a regional (*i.e.*, state level) government authority of the exporting country. The 24 products include grains, oilseeds, fruits, and vegetable products, regardless of whether GE varieties of those crops are in commercial production or are being exported to India. India has not provided any scientific or risk-based justification for the requirement. The United States and several other countries have pressed India to rescind the requirement in comments submitted to the WTO TBT and SPS Committees, and continue to engage the Indian Government, including the FSSAI, on the order.

### Certificate Requirements

In September 2022, the FSSAI issued a clarification notice to its earlier notification F. No. 1829/Health Certificate/FSSAI/Imports (2021). The notice states that the FSSAI will require a new health certificate for the import of milk and milk products, pork and pork products, and fish and fish products. The certificate contains a number of duplicate attestations already required by the Department of Animal Husbandry and Dairying (DAHD), but also requires new attestations that are not relevant to food safety or based on science. In 2023, FSSAI and DAHD agreed to combine their certificates into a single document, but the new attestations remain. After several postponements, enforcement of the new certificate requirement for dairy products began in late 2024. India has indicated that it will continue to add additional commodities to the list of products that require the new certificate.

### Foreign Facilities Registration for Agricultural Products

As of February 2023, FSSAI requires the competent authorities of exporting countries to provide a list of exporters of milk and milk products; meat and meat products, including poultry and fish; egg powder; infant food; and nutraceuticals to India in the mandated FSSAI format.

### Dairy Products

India imposes onerous requirements on dairy imports. India requires that dairy products intended for food be derived from animals that have not consumed feeds containing internal organs, blood meal, or tissues of ruminant or porcine origin and that exporting countries certify to these conditions, which lack a discernable animal health or human health justification. This requirement, along with the recent dairy health certificate requirements, new facility registration requirements, and high tariff rates, continues to hamper market access for U.S. milk and dairy product exports to India, one of the largest dairy markets in the world. The U.S. Government continues to press the Indian Government, including through the TPF, to provide greater access to the Indian dairy market.

### Distiller's Dried Grains with Solubles

India's regulatory requirements on distiller's dried grains with solubles (DDGS) remain unclear. Since 2015, the GEAC has received at least 11 applications from Indian importers to import U.S. DDGS. Local feed companies, along with the U.S. Government, continue to advocate that DDGS be exempted from further regulatory requirements, noting that DDGS are a processed product and pose no risk to the environment. In July 2018, the GEAC formed the Sub-Committee on Guidelines for Imports of Animal Feed to establish procedures for applications related to the imports of animal feeds, including DDGS. The Sub-Committee submitted recommendations for approval to the GEAC in November 2019. As of the January 2024 TPF Ministerial meeting, the GEAC has not officially confirmed that it will not regulate DDGS as living modified organisms.

In addition, unclear jurisdiction for the approval process for animal feed continues to complicate the process. For example, in December 2019, the FSSAI published Direction 1-95, announcing new requirements for commercial animal feeds and feed materials that are manufactured, imported, or distributed in India. Prior to the publication of Direction 1-95, however, the FSSAI had not regulated the manufacture, import, or distribution of either commercial animal feeds or feed ingredients in India. India indicated it would issue an administrative order to clarify the formal regulatory authority of animal feed in 2024; however, as of December 31, 2024, the orders were yet to be issued.

### Alfalfa Hay

The United States continues to pursue market access for alfalfa hay. The U.S. Department of Agriculture Animal and Plant Health Inspection Service and India's Ministry of Agriculture and Farmer's Welfare held several rounds of technical discussions to address India's import requirements. In 2021, India and the United States agreed to a framework for bilateral market access for several agricultural products, including conventional and GE alfalfa hay from the United States. In August 2022, the GEAC issued a "no objection" to imports of GE alfalfa hay from the United States, and referred the matter to the FSSAI. In October 2022, India's FSSAI raised concerns regarding the approval of GE animal feed imports, including alfalfa hay, impeding additional progress on this issue. The United States raised the issue at the TPF Ministerial meeting in January 2024, and India indicated its intention to address import approvals of alfalfa hay and other feeds, however this remains pending.

### Poultry

In 2012, the United States commenced WTO dispute settlement proceedings against India's import prohibitions on various agricultural products from the United States, including poultry and poultry products, ostensibly due to concerns regarding avian influenza. The WTO panel and Appellate Body issued reports in favor of the United States. In 2016, the United States requested authorization from the WTO Dispute Settlement Body (DSB) to suspend concessions or other obligations on the grounds that India had failed to comply with the DSB recommendations within the "reasonable period of time" to which the parties agreed. The U.S. request was referred to arbitration. In April 2017, India requested the establishment of a compliance panel, asserting that it had enacted a revised avian influenza measure that complied with its WTO obligations. In September 2023, the United States and India announced an agreement to settle this dispute. As part of the agreement, India agreed to reduce tariffs on certain U.S. products, including frozen turkey, premium frozen duck, fresh blueberries and cranberries, frozen blueberries and cranberries, dried blueberries and cranberries, and processed blueberries and cranberries. On March 15, 2024, the parties notified a mutually agreed solution to the WTO. The United States is working with U.S. exporters to ensure that they take full advance of these tariff reductions.

### Plant Health Issues

India maintains zero-tolerance standards for certain plant pests, such as weed seeds and ergot, that do not appear to be based on risk assessments and that constrain U.S. grain and pulse exports. Bilateral discussions to resolve these issues, including at the senior official level, have achieved little success.

India requires methyl bromide (MB) fumigation at the port of origin as a condition for the importation of pulses. This type of fumigation cannot be performed below 5°C/40°F, limiting its use at many U.S. facilities, so the United States requested that India permit entry of U.S. peas and pulses subject to inspection and fumigation at the port of arrival, to which India acquiesced. India has granted a series of extensions allowing MB fumigation on arrival but has offered no permanent solution. In April 2018, the Indian Government confirmed the extension of the fumigation-upon-arrival waiver for U.S. peas and pulses, including chickpeas, indefinitely until both parties come to an understanding on the U.S. systems-based approach. The U.S. walnut industry requested a change to India's fumigation protocol to allow sulfuryl fluoride and phosphine in place of MB. However, the United States is still awaiting official approval of such change through notification in the Indian Gazette. Similarly, the United States is seeking approval for an alternative treatment to MB fumigation for U.S.-origin in-shell pecans, recommending either a cold treatment or a hot water bath treatment for in-shell pecans. The United States is awaiting a response from the Indian Ministry of Agriculture & Farmers Welfare's Directorate of Plant Protection, Quarantine and Storage as well as approval through notification in the Indian Gazette.

## GOVERNMENT PROCUREMENT

India lacks an overarching government procurement policy and, as a result, its government procurement practices and procedures vary among different ministries within the central government. India provides procurement preferences to Indian micro-, small, and medium-sized enterprises and to state-owned enterprises. In all defense procurements, India's offset program requires companies to invest 30 percent or more of the acquisition cost of contracts above the threshold value in Indian-produced parts, equipment, or services, which continues to be challenging for U.S. manufacturers, including those of high-technology equipment, to meet given changing rules and limited opportunities.

In June 2020, the Department of Promotion of Industry and Internal Trade issued the Public Procurement (Preference to Make in India) Order 2020, a revision to the 2017 procurement order mandating preferences

for domestically manufactured goods, including defense procurement. The rule was updated again in September 2020, instructing each ministry or department to draft a follow-on order that favors domestic suppliers, and permits mandated percentages to be applied to benefit Indian suppliers.

The August 2020 changes to General Financial Rules section 161 state that foreign tender enquiries may not be accepted under $31 million and further reductions of the minimum requirements related to domestic production cannot be implemented without permission of an appropriate authority. Furthermore, companies must use a third-party or internal auditor to certify the amount of domestic production that will be used if the value is equal to or greater than 10 crore or 100 million rupees (approximately $1.19 million).

In September 2020, the Ministry of New and Renewable Energy released an order reserving a list of 80 products, including solar cells, modules, wind turbines, and electrical equipment for hydro and biogas, for bidding only by suppliers with 50 percent or more domestic content, irrespective of the purchase value. The Ministry of Power also reserved 78 products for domestic procurement through a similar order published in June 2021.

In April 2020, MEITY issued a notification that entities must procure cellular mobile phones only from domestic suppliers meeting the domestic production requirement of 50 percent, irrespective of purchase value. A September 2020 MEITY notification specified the mechanism for calculation of domestic production for: (1) desktop PCs; (2) thin clients; (3) computer monitors; (4) laptop PCs; (5) tablets; (6) dot matrix printers; (7) contact and contactless smart cards; (8) LED products; (9) biometric access control/authentication devices; (10) biometric fingerprint sensors; (11) biometric iris sensors; (12) servers; and (13) cellular mobile phones.

India is not a party to the WTO Agreement on Government Procurement (GPA), but has been an observer to the WTO Committee on Government Procurement since February 2010.

## INTELLECTUAL PROPERTY PROTECTION

India remained on the Priority Watch List in the 2024 Special 301 Report due to inconsistent progress on long-standing intellectual property (IP) concerns raised in prior Special 301 Reports. The 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List) includes physical and online marketplaces located in or connected to India. The United States and India continue to engage on a range of IP challenges facing U.S. companies in India with the intention of creating stronger IP protection and enforcement in India.

In the field of copyright, policy uncertainty and ineffective enforcement remain concerns. Copyright holders continue to report high levels of piracy, particularly online. Court cases and government memoranda raise concerns that a broad range of published works will not be afforded meaningful copyright protection. In a positive development, in August 2024, the Department for Promotion of Industry and Internal Trade (DPIIT) under Ministry of Commerce and Industry, withdrew its September 2016 office memorandum that extended the scope of statutory licensing under Section 31D of the Indian Copyright Act, 1957 to Internet transmissions. However, concerns remain regarding the possible amending of Section 31D to require statutory licensing for interactive transmissions, as recommended by the Department Related Parliamentary Standing Committee on Commerce in July 2021, which would have severe implications for copyright holders who make their content available online. The breadth of some licenses available under Chapter VI of the Indian Copyright Act and overly broad exceptions for certain uses have raised concerns regarding the strength of copyright protection in India. Amendments to the Indian Copyright Act needed to bring India's domestic legislation into alignment with international best practices are absent. Despite India's commitment at the TPF Ministerial meetings in November 2021 and January 2024 to comply with

the World Intellectual Property Organization (WIPO) Performances and Phonograms Treaty and WIPO Copyright Treaty, collectively known as the WIPO Internet Treaties, to which India acceded in 2018, amendments to the Indian Copyright Act are still needed to fully implement the WIPO Internet Treaties and bring India's domestic legislation into alignment with international best practices. Furthermore, stakeholders have reported continuing problems with unauthorized file sharing of video games, signal theft by cable operators, commercial-scale photocopying and unauthorized reprints of academic books, and circumvention of technological protection measures. While the High Courts at Delhi, Madras, Calcutta, and Himachal Pradesh have established their own dedicated IP Divisions to handle IPR matters, the need for such dedicated IP divisions in other High Courts and additional staffing and sensitization continues.

In the field of patents, several factors negatively affect stakeholders' perception of India's overall IP regime, investment climate, and innovation goals. As of December 31, 2024, patent applicants reported that they continue to face long waiting periods to receive patent grants, and excessive reporting requirements. While Patents (Amendment) Rules, 2024 include provisions that are likely to increase the efficiency of the patent regime and reduce current burdens on the patent applicants, concerns remain with respect to the currently amended "Statement of Working of Patents" (Form 27). Among other concerns, the potential threat of patent revocations and the procedural and discretionary invocation of patentability criteria under the Indian Patents Act impact companies across different sectors. In the pharmaceutical sector, the United States continues to monitor the restriction on patent-eligible subject matter in Section 3(d) of the Indian Patents Act and its impacts. Pharmaceutical stakeholders continue to raise concerns as to whether India has an effective system for protecting against unfair commercial use and unauthorized disclosure of undisclosed test or other data generated to obtain marketing approval for pharmaceutical and agricultural chemical products. U.S. stakeholders also express concerns as to whether India has an effective mechanism for the early resolution of potential pharmaceutical patent disputes.

India's overall IP enforcement remains inadequate. U.S. brand owners continue to report excessive delays in trademark opposition proceedings and a lack of quality in examination. Finally, U.S. and Indian companies have identified trade secret protection as a growing concern and expressed interest in India eliminating gaps in its trade secrets regime, such as through the adoption of comprehensive trade secret legislation. Little has been done towards the adoption of a standalone trade secret law, despite being highlighted in India's 2016 National IPR Policy, and recommended by the Department Related Parliamentary Standing Committee on Commerce and Law Commission of India in July 2021 and March 2024, respectively. As of December 31, 2024, no civil or criminal laws in India specifically address the protection of trade secrets.

## SERVICES BARRIERS

Foreign investment in businesses in certain major services sectors, including financial services and retail, is subject to limitations on foreign equity, and foreign participation in professional services is significantly restricted. In addition, barriers to digital trade and electronic commerce, such as those imposed on electronic payment providers, have secondary effects on a wide variety of services.

### Audiovisual Services

The Telecommunications Regulatory Authority's regulations on content aggregation and distribution do not allow bundling of channels or certain types of distribution partnerships. Content aggregation is commonly used internationally, as it allows niche and foreign content to be bundled and sold by domestic partners without a large local presence or sales force. These regulations cause difficulties for small and international content providers because these companies must interact with each of the 60,000 local cable operators, radio broadcasters, and television broadcasters they seek to target.

There are also some limits on foreign ownership in the audiovisual and media sectors, namely FM radio (49 percent), newspapers (26 percent), and digital media firms that upload and stream news and current affairs (26 percent).

## Distribution Services

India imposes certain restrictions on foreign direct investment (FDI) in the retail industry. With respect to single-brand retail, foreign investments exceeding 51 percent are contingent on, among other things, a requirement to source at least 30 percent of the value of products sold from Indian sources. India has modified the requirements in recent years, including by allowing firms to offset the sourcing requirement by sourcing products from India for global supply chains.

India caps foreign ownership in the multi-brand retail sector at 51 percent and leaves to each Indian state the final decision on whether to authorize such FDI in its territory. In addition, where FDI is allowed, it is subject to conditions, including: (1) a minimum investment of approximately $100 million, at least 50 percent of which must be in "back-end infrastructure" (*e.g.*, processing, distribution, quality control, packaging, logistics, storage, and warehousing); (2) a requirement to operate only in cities that have been identified by the relevant state government; and (3) a requirement to source at least 30 percent of the value of products sold from a subset of Indian enterprises. These conditions on foreign investment diminish the commercial incentive for multi-brand retailers seeking to invest in India's retail sector.

India prohibits foreign investment in business-to-consumer (or "inventory-based") electronic commerce. In February 2019, India implemented regulations that expressly prohibit subsidiaries of foreign-owned marketplace-based electronic commerce sites from selling products on their parent companies' sites. The only exceptions for FDI in inventory-based electronic commerce are for food-product retailing and single-brand retailers that meet certain conditions, including the operation of physical stores in India.

## Financial Services

### Banking Services

Although India allows privately held banks to operate in the country, the banking system is dominated by state-owned banks, which account for approximately 60 percent of total market share and 67 percent of all Indian bank branches. Most privately owned banks are Indian owned, with foreign banks constituting less than 0.6 percent of the total bank branches in India. Under India's branch authorization policy, foreign banks are required to submit their internal branch expansion plans on an annual basis, and their ability to expand is hindered by non-transparent limitations established by the Indian Government on branch office expansion. India caps foreign ownership of private banks at 74 percent and public banks at 20 percent. Foreign ownership of infrastructure companies in the securities markets (such as stock exchanges, commodity exchanges, depositories, and clearing corporations) is limited to 49 percent.

### Insurance Services

India maintains an unlevel playing field in the insurance market. State-owned companies are not subject to the same law and prudential supervision as private firms and enjoy various guarantees from the government. Currently, the Indian Government maintains an explicit sovereign guarantee on every life insurance corporation (LIC) policy. As a result, many customers choose to buy LIC policies over those offered by private insurers, giving LIC an unfair competitive advantage.

In March 2021, India passed the Insurance (Amendment) Bill, 2021, which removed restrictions on foreign ownership and control of Indian insurance companies and increased the maximum foreign investment allowed from 49 percent to 74 percent. According to India's 2025 Union Budget, India will raise its FDI cap on the insurance sector from 74 percent to 100 percent. While this represents progress, it still is not clear if India will remove safeguards instituted in 2021. These safeguards require a majority of board members to be Indian residents and, if an insurer is incorporated or domiciled outside of India, to maintain a higher solvency requirement for foreign-invested insurers. These requirements also apply to any insurer incorporated in India that has at least 33 percent of its capital owned by investors domiciled outside India or 33 percent of the members of the governing body domiciled outside India.

In 2015, the Insurance Regulatory and Development Authority of India (IRDAI) issued a revision to its regulations governing the provision of reinsurance services in India. The regulations afforded Indian reinsurers a mandatory first order of preference (or right of first refusal) for reinsurance business in India. In 2017, the Reinsurance Experts Committee unanimously recommended that IRDAI implement a waiver process for life insurance products, which it did in 2019. Non-life reinsurance remains subject to a two-step procedure where foreign firms can offer terms to cedents, but every cedent must then first offer the best terms obtained to Indian reinsurers. This results in unequal treatment for foreign reinsurers and consolidates risk in a small number of Indian reinsurers, which is counter to global best practices of global diversification of risk.

**Electronic Payment Services**

The United States has continued to raise concerns relating to informal and formal policies with respect to electronic payments services that appear to favor Indian domestic suppliers over foreign suppliers. In November 2020, the state-owned National Payments Corporation of India (NPCI) announced a market share limitation of 30 percent (measured by transactions) for foreign electronic payment service suppliers processing online payments made through India's Unified Payment Interface, which is owned and operated by NPCI. Foreign digital payment companies were given until January 2023 to ensure their market shares met the 30 percent limit, but the Ministry of Finance has not enforced this market share ceiling.

The United States also has expressed concern over plans to expand the adoption of a National Common Mobility Card (NCMC) that only uses a domestic proprietary QR code standard, which disadvantages foreign suppliers. India has not yet shared the domestic qSPARC standard, effectively prohibiting firms from participating in the roll-out of the NCMC.

**Professional Services**

**Legal Services**

Membership in the Bar Council of India (BCI), the governing body for the legal profession, is mandatory to practice law in India and is limited to Indian citizens. In 2023, the BCI notified "Rules for Registration and Regulation of Foreign Lawyers and Foreign Law Firms in India, 2022" in the Gazette of India, creating the first step toward allowing foreign law firms to open offices in India for the practice of international and foreign-country law. However, U.S. industry has reported that the BCI has not yet released the forms necessary for foreign law firms to apply for registration under the new rules. Stakeholders have also commented that the rules are limited in scope and ambiguous—including a clarification issued by the BCI shortly after the notification that appears to restrict international law firms to advising non-Indian clients only—which would limit the impact of the new rules on foreign firms' ability to operate in India.

**Accounting Services**

Foreign accounting firms face obstacles to entering the Indian accounting services sector. Only accounting firms structured as partnerships under Indian law may supply financial auditing services, and only Indian-licensed accountants may be equity partners in an Indian accounting firm.

**Telecommunications Services**

**Satellite Services**

India's Ministry of Information and Broadcasting maintains a preference for Indian satellites to provide capacity for direct-to-home (DTH) subscription television services. In practice, DTH licensees have not been permitted to contract directly with foreign satellite operators and have encountered procedural delays when they have sought to do so. Rather, DTH licensees must procure satellite capacity through Antrix, the commercial arm of the Indian Space Research Organization (ISRO), which in turn only permits foreign procurements if it does not have available capacity on Indian satellites. When ISRO does permit the use of foreign satellite capacity, the foreign satellite operator must sell the capacity to ISRO, which in turn resells the capacity to the end-user with a surcharge. The United States continues to encourage India to adopt an "open skies" satellite policy to allow consumers the flexibility to select the satellite capacity provider that best suits their business requirements and to promote market access for foreign satellite service providers.

**Roaming**

In March 2024, the Telecom Regulatory Authority of India (TRAI) issued a recommendation to India's Department of Telecommunications (DoT) that it mandate all machine-to-machine (M2M) devices utilizing embedded subscriber identity module (eSIM) cards with international roaming arrangements be switched to domestic mobile network operators within six months, which may impose additional costs on manufacturers and users of M2M devices by requiring removal or replacement of eSIM cards or rendering affected devices inoperable if their eSIM cards are unable to be removed. Such a mandate would not align with the general international practice to permit companies to enter into global roaming contracts for their devices and would prevent U.S. telecommunications operators from providing such services in India. The United States urged DoT to reconsider the TRAI recommendation and continued to engage with India on this issue.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

**Electronic Payment Services**

In 2018, the Reserve Bank of India (RBI) implemented a requirement that all payment service suppliers store all information related to electronic payments by Indian citizens on servers located in India. RBI announced this rule without advance notice or input from stakeholders. In 2019, RBI stated the requirement to store payments data locally also applied to banks operating in India. Foreign firms assert that the data storage requirement hampers the ability of service suppliers to detect fraud and ensure the security of their global networks.

**Internet Services**

In February 2021, the Indian Government published regulations, the Information Technology (Intermediary Guidelines and Digital Media Ethics Code) Rules, 2021 (IT Rules), to govern a wide range of Internet-based service providers, particularly those that operate social media, messaging, and news and

entertainment content in India. The IT Rules require compliance by "significant" social media intermediaries and platforms with five million registered users or more. The IT Rules impose a number of requirements that U.S. stakeholders have identified as concerning. For example, the IT Rules impose personal criminal liability on individual employees in cases where a firm is not in compliance with the rules. The IT Rules also include imposition of impractical compliance deadlines and take-down protocols. Since 2021, U.S. firms have been subject to an increasing number of takedown requests for content and user accounts related to issues that appear politically motivated.

**Shutdowns and Other Threats to the Open Internet**

India has conducted a number of localized shutdowns of the Internet in recent years. These shutdowns restrict access to information and services, disrupting commercial operations, and thereby undermining a free and open Internet and impeding trade in the digital economy. The United States continues to monitor the impact of these events on U.S. trade and investment, including services exports.

**Digital Services Taxation**

Effective 2016, India began assessing a six percent "equalization levy," a withholding tax on gross revenue received by non-Indian residents for online advertisements and related services provided to Indian purchasers, with the ostensible goal of equalizing the playing field between resident service suppliers and non-resident service suppliers. In 2020, the scope of the equalization levy was expanded to introduce a two percent tax on gross revenue received by non-Indian suppliers of "e-commerce supplies or services"—covering a wide range of digital services, including cloud services and online gaming services—to Indian customers. The two percent tax explicitly excluded all Indian companies.

The United States and India are among the 137 member jurisdictions to have joined the October 8, 2021, OECD/G20 Inclusive Framework on Base Erosion and Profit Shifting Statement on a Two-Pillar Solution to Address the Tax Challenges Arising from the Digitalization of the Economy, which called for all Parties to commit to not introduce digital services taxes (DSTs) in the future. On November 24, 2021, under the prior administration, the United States joined India in a joint statement on a transitional approach to India's DST during the transitional period prior to implementation of Pillar 1. According to the statement, DST liability that accrued to India during the transitional period would be creditable in defined circumstances against future corporate income tax liability due under Pillar 1. In return, the Section 301 trade action initiated with respect to goods of India was not continued. The arrangement set out in the joint statement was extended to June 30, 2024. In the Finance (No. 2) Bill of 2024, India removed the two percent tax as of August 1, 2024. India's six percent "equalization levy" remains in place; however, as of March 2025, India has initiated a process to remove it as well.

On January 20, 2025, the United States issued a White House Memorandum titled, "The Organization for Economic Co-Operation and Development (OECD) Global Tax Deal (Global Tax Deal)." The memorandum stated:

> The Secretary of the Treasury and the Permanent Representative of the United States to the OECD shall notify the OECD that any commitments made by the prior administration on behalf of the United States with respect to the Global Tax Deal have no force or effect within the United States absent an act by the Congress adopting the relevant provisions of the Global Tax Deal.

On January 22, 2025, appropriate representatives of the Treasury Department provided notice to the Director of the Centre of Tax Policy and Administration at the OECD. On January 24, 2025, the U.S. Permanent Delegation to the OECD provided similar notice to the Secretary General of the OECD.

**Data Localization**

In August 2023, the Prime Minister signed the Digital Personal Data Protection Act (DPDPA), establishing a data privacy regime in India. In February 2025, India released draft implementing rules for the DPDPA, which impose potentially burdensome requirements on data fiduciaries, and require disclosures of personal data to the Indian Government. The draft rules also permit the Central Government to restrict cross-border data transfers to a specific country if the Government of India provides appropriate notification of such restrictions. The DPDPA may also allow for sectoral regulations or laws, such as sectoral data localization requirements if they are found to provide a greater degree of data protection.

# SUBSIDIES

**Agriculture Subsidies**

India provides a broad range of subsidies and support to its agricultural sector, including credit subsidies, debt waivers, crop insurance, and subsidies for inputs (such as fertilizer, fuel, electricity, and seeds) at both the central government and state government levels. These subsidies, which are of substantial cost to the government, lower the cost of production for India's producers and have the potential to distort the market in which imported products compete. In addition, producers of 25 agricultural products benefit from the government's Minimum Support Price (MSP) program, which utilizes one of the most production- and trade-distorting types of support, market-price support. Rice and wheat account for the largest share of products procured under the MSP program and are stockpiled and distributed through India's public stockpiling system. India's announcement of MSPs can have the effect of providing a subsidy to the entire crop by setting a price floor for India's farmers. The prices are announced before the planting season. Therefore, the MSP bolsters planting decisions, resulting in overproduction, limited demand for imports, and artificial export competitiveness. In addition, in certain years and for specific products, states have provided additional incentives in the form of "bonuses" above the MSPs announced by the Government of India. From 2018 to present, several WTO Members have submitted seven counter notifications against India's MSP program, covering several of the 25 agricultural products benefiting from it, with a particular focus on sugar, rice, and wheat.

India's public food stockholding program is a large and complex series of programs designed to carry out multiple objectives. India's public stockholding programs are controversial because the government procures food grains and other commodities at guaranteed supported prices through MSP programs rather than at market prices. In the case of rice, in particular, India's excessive subsidization through market-price support has gone far beyond its domestic food security needs and has helped India secure its place as the top global exporter of rice, accounting for more than 40 percent of global rice exports in recent years. India has notified the WTO that it is exceeding its WTO agricultural subsidy limits for rice for the last four years, but it claims the breach is covered under the 2013 interim WTO Ministerial Decision on Public Stockholding for Food Security Purposes. India is leading efforts at the WTO for an expanded permanent solution on public stockholding, which would allow all WTO developing country Members to use unlimited market-price support for purchases of any products associated with a public stockholding program. While WTO Members can procure unlimited quantities of food for public stockholding at market prices and the number of WTO Members utilizing market-price support for procurement is limited, India and others have framed the issue as a food security issue. In addition, in the past, India has used export subsidies to reduce government-held stocks and has permitted exports of certain agricultural commodities (*e.g.*, wheat) from government public-stockholding reserves at below the government's costs.

## OTHER BARRIERS

### Transparency

A lack of transparency continues to affect new and proposed laws and regulations, as well as a lack of uniform notice and comment procedures and inconsistent notification of these measures to the WTO. This, in turn, inhibits the ability of domestic and foreign stakeholders and foreign governments to provide input on new proposals or to adjust to new requirements. U.S. stakeholders continue to report that new requirements are issued with inadequate public notice and comment periods or inadequate consultation or notification at the WTO. The U.S. Government continues to raise concerns regarding uniform notice and comment procedures with the Indian Government bilaterally through the TPF and multilaterally in the WTO and other fora.

# INDONESIA

## TRADE AGREEMENTS

**The United States–Indonesia Trade and Investment Framework Agreement**

The United States and Indonesia signed a Trade and Investment Framework Agreement (TIFA) on July 16, 1996. The TIFA is the primary mechanism for discussions of trade and investment issues between the United States and Indonesia.

## IMPORT POLICIES

**Tariffs and Taxes**

**Tariffs**

Indonesia's average Most-Favored Nation (MFN) applied tariff rate was 8 percent in 2023 (latest data available). Indonesia's average MFN applied tariff rate was 8.6 percent for agricultural products and 7.9 percent for non-agricultural products in 2023 (latest data available). Indonesia has bound 96.3 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 37.1 percent.

Over the last decade, Indonesia has progressively increased its applied tariff rates on a variety of goods, particularly those competing with locally manufactured products. These include electronic products, milling machines, chemicals, cosmetics, medicines, wine and spirits, iron wire and wire nails, and a range of agricultural products. While most tariffs on non-agricultural goods are bound at 35.5 percent, certain sectors such as automobiles, iron, steel, and select chemical products have tariffs that exceed 35.5 percent or remain unbound. In the agricultural sector, 99 percent of the products are bound above 25 percent, reflecting Indonesia's protectionist approach in these areas.

In a significant regulatory shift on January 1, 2020, Indonesia issued Minister of Finance (MOF) Regulation No. 199/2019, which lowered the price threshold for import duty exemptions on imported consumer goods (known as consignment goods) from $75 to $3. Certain types of books, bags, garments, and footwear are exempted from the regulation. Further regulatory changes occurred with the enactment of MOF Regulation No. 96/2023, effective on October 17, 2023, which replaced MOF Regulation No. 199/2019. MOF Regulation 96/2023 retained the lower price threshold for import duty exemptions on imported consumer goods and imposed new tariff rates on cosmetics, bicycles, watches, and other iron and steel goods. The new rates followed related regulations issued earlier in 2023. Currently, the types of products subject to Indonesia's new tariff rates are bags (15 percent to 20 percent), textile products (5 percent to 25 percent), footwear/shoes (5 percent to 30 percent), cosmetics (10 percent to 15 percent), iron and steel goods (zero percent to 20 percent), bicycles (25 percent to 40 percent), and watches (10 percent).

U.S. stakeholders raised concerns in 2024 regarding Indonesia's application of tariffs in excess of its WTO bound rates for certain categories of information and communication technology products. For example, despite having a WTO bound rate of zero percent for subheadings under Harmonized System (HS) code heading 8517, which include switching and routing equipment, Indonesia appears to be applying a 10 percent duty for these products.

MOF Regulation No. 9/2024 exempted Completely Built Up (CBU) and Completely Knocked Down (CKD) battery electric vehicles from the luxury goods sales tax. MOF Regulation No. 10/2024 exempted CBU and CKD electric vehicles from import duties if the EV maker builds or invests in a four-wheeled electric vehicle manufacturing facility in Indonesia.

**Taxes**

U.S. stakeholders continue to express concerns about the MOF's Directorate General of Taxes' tax assessment process. Such concerns include: a non-transparent and cumbersome auditing process; heavy fines for administrative mistakes; lengthy dispute mechanisms; and a lack of legal precedent within the Tax Court.

Indonesia's current excise tax regime imposes higher excise tax rates on imported spirits than on domestic spirits. For beverages with an alcohol content between 5 percent and 20 percent, the excise tax rate is 24 percent higher for imported products compared to domestic products. For beverages with higher alcohol content (between 20 percent and 55 percent), the excise tax is 52 percent higher for imported products compared to domestic products.

MOF Regulation No. 110/2018 increased withholding tax rates for 1,147 imported products, including consumer and luxury goods. The stated objective for this policy is to decrease Indonesia's current account deficit by reducing imports of these goods. MOF Regulation No. 41/2022, effective April 1, 2022, revised MOF Regulation No. 110/2018 and increased the number of imported items that are subject to prepayment of income tax at the time of import under Income Tax Article 22. The regulation adds HS codes for 716 categories of imported goods subject to income tax at a rate of 10 percent of the transaction value. The regulation lists 1,188 HS codes subject to income tax at a rate of 7.5 percent and seven HS codes with an income tax at a rate of 0.5 percent. Stakeholders have raised concerns that the process of claiming a return of excess pre-paid income tax at the time of import can take multiple years and considerable effort.

**Non-Tariff Barriers**

**Import Licensing**

Indonesia's import licensing system continues to be a significant non-tariff barrier for U.S. businesses due to numerous, overlapping import licensing requirements that impede market access. The Ministry of Trade requires all importers to obtain an import license as either an importer of certain goods for further distribution (API-U) or as an importer for their own manufacturing (API-P); importers are not permitted to obtain both types of licenses. An API-P import license allows companies to import finished products for market testing, after sales service purposes, or to "complete a product line," but only if the goods are new, consistent with the company's business license, and meet stringent import requirements. Under Government Regulation (GR) No. 29/2021, importers must obtain a business identification number (NIB) through Indonesia's Online Single Submission (OSS) processing system. The NIB serves as a valid import license and can serve in place of an API-U or API-P. Companies report that the OSS adds complexity and causes delays due to frequent technical issues and a lack of system integration (*i.e.*, national and local-level requirements are not fully synchronized within OSS). Although all interested parties should be able to apply for an advance ruling to ensure the treatment of imports upon arrival, in effect, Indonesia limits applications to only those with a NIB and API license.

Presidential Regulation No. 61/2024 (which replaced Presidential Regulation No. 32/2022) provides for a commodity balance policy, which makes the issuance of import licenses subject to an Indonesian Government assessment of supply and demand for a commodity. The policy was initially implemented for 2022 import licenses for five commodities (sugar, rice, fish, meat, and salt) at the end of 2021. The policy

was expanded in 2023 to cover 19 additional products, including some non-agricultural products. In early 2025, the policy was expanded to include garlic, and the government intends to include apples, grapes, and oranges in 2026.

Stakeholders have expressed concern regarding the Indonesian Government's lack of stakeholder consultation on this policy, expansion to new products with little notice, and inconsistent implementation, which has led to frequent delays in obtaining import licenses. Challenges are particularly great at the start of each calendar year, when companies are required to adapt quickly to new or revised regulations issued with little or no warning. Minister of Trade (MOT) Regulation No. 20/2021 and its amendment MOT Regulation No. 25/2022—which aim to synthesize all import-related regulations and serve as an "umbrella" regulation for the management of Indonesia's import policies—also require that import licenses for certain commodities be issued based on the commodity balance policy. Indonesia has not provided a comprehensive list of products that will be subject to this policy in the future. The United States remains concerned about the lack of transparency, import quantity restrictions that do not reflect market demand, and the repeated delays in importers receiving licenses, especially at the start of each calendar year.

MOT Regulation 36/2023, effective March 10, 2024, established requirements to obtain import approval for nearly 4,000 HS codes. To obtain the approval, importers must disclose substantial amounts of commercial data and, for certain products, obtain an additional "Technical Approval" from the government. Stakeholders broadly criticized MOT Regulation 36/2023 and its new requirements as onerous and unclear, and unresolved by subsequent amendments MOT Regulations 3/2024 and 7/2024. Stakeholders pointed to MOT Regulation 36/2023 as causing a backlog of containers at major ports in Indonesia in early May 2024. In response, Indonesia issued MOT Regulation 8/2024 on May 17, 2024, which removed the "Technical Approval" requirements and relaxed import licensing for most products. MOT Regulation 36/2023, however, remains in place for iron and steel products, tire, and other upstream chemicals, as well as some textile-based products (*e.g.*, medical masks).

**Agricultural Products**

Indonesia maintains complex and burdensome licensing regimes for the importation of horticultural products, animals, and animal products. In 2013, the United States challenged Indonesia's restrictions under the WTO's dispute settlement procedures because Indonesia repeatedly failed to address U.S. Government concerns. On December 22, 2016, the WTO issued the panel report, finding for the United States and co-complainant New Zealand on all 18 claims and finding that Indonesia was applying import restrictions and prohibitions that were inconsistent with WTO rules. The WTO Appellate Body subsequently upheld the panel's findings.

Since the Appellate Body report, Indonesia has amended its import licensing requirements several times. Through the issuance of Minister of Agriculture (MOA) Regulation No. 2/2020, imports of horticultural products from countries with a food safety system recognized by the MOA, such as the United States, are exempt from the requirement to provide certain quality and safety certificates. This regulation also extends the validity of horticultural product import licenses for 60 days into the following calendar year. However, MOA Regulation No. 5/2022 affirms the requirement for 29 imported horticultural products to have an import recommendation (RIPH). MOT Regulation No. 8/2024 does not include the RIPH requirement and provides that import licenses will instead be issued on the basis of available supply and demand data, if the commodity balance for a particular product has not yet been determined. In practice, this could limit import licenses based on other regulatory requirements, including requirements for a letter stating the availability of adequate cold storage facilities for horticultural products, proof of control of refrigerated warehouses (cold storage), and a distribution plan or production plan.

**Quantitative Restrictions**

In addition to covering some agricultural products, including sugar, under the commodity balance policy, as noted above, Indonesia exercises stringent control over the importation of these commodities through annual quantitative import limits based on domestic production and consumption forecasts. These import restrictions are designed to protect local industries but have significant implications for market access for U.S. and other foreign exporters.

For example, sugar refineries are only allowed to import raw sugar to produce refined sugar for the food and beverage industry, but only up to a Government of Indonesia (GOI)-predetermined annual allocation, and sugar mills are only authorized to import raw sugar to offset idle milling capacity. While some food and beverage companies are permitted to import limited volumes of sugar directly, these imports are subject to strict conditions, including a requirement to prioritize the use of refined domestic sugar before resorting to imports. This policy effectively limits flexibility for companies, constraining their ability to source sugar competitively on the global market.

**Pharmaceutical Market Access**

The U.S. pharmaceutical industry has raised concerns regarding the opportunity for meaningful stakeholder engagement in Indonesia's pharmaceutical procurement system. Stakeholders specifically report a lack of transparency with regards to how pharmaceutical products are selected for listing on Indonesia's online public procurement catalog and whether there are clear criteria governing how long such products remain listed.

MOH Regulation No. 1010/2008 requires a foreign pharmaceutical company either to manufacture locally or to entrust another company that is already registered as a manufacturer in Indonesia to obtain drug approvals and import permits on its behalf.

Presidential Regulation No. 10/2021 limits traditional medicine companies to domestic ownership only, effectively excluding foreign companies from this market segment.

In January 2023, the Indonesian Government issued Presidential Decree No. 6/2023, which requires that all medicines, biological products, and medical devices sold in Indonesia, along with their manufacturing methods (including associated materials, manufacturing processes, storage, and packaging) be halal certified. The regulation requires Class D medical devices to be halal certified by October 2039. Stakeholders have expressed concern over the administration of the system, which they contend has lacked adequate consultative processes and does not follow internationally negotiated halal systems.

**State Trading**

Presidential Regulation No. 66/2021 established Indonesia's National Food Agency (BAPANAS). BAPANAS as a minister-level institution that directly reports to the Indonesian President and has the authority to coordinate all food- and agriculture-related ministries and agencies, such as the MOA, MOT, MOI, and the state-owned procurement body the Bureau of Logistics (BULOG).

Indonesia imposes restrictions on feed corn imports, limiting the right to import to BULOG. However, some corn imports intended for starch manufacturing are allowed. As Indonesia's sole importer of feed corn, BULOG prioritizes corn distribution to small-holder poultry farmers. The import volume is set based on the level of domestic feed production and subject to the commodity balance policy. Feed millers other than the small-holders who receive corn from BULOG are obligated to use locally-produced feed corn.

They have expressed concern that they are unable to obtain feed corn in quantities sufficient to maintain the poultry industry's growth.

BULOG also maintains exclusive authority to import standard 15 percent to 25 percent broken rice. Indonesia has cited food security and price management considerations as the principal objectives of this policy. BULOG is not allowed to import rice before, during, or immediately after the main harvest period. Private firms are only allowed to import 100 percent broken rice for processing or specialty rice varieties, such as basmati and jasmine rice, for retail and food service. Importers of 100 percent broken and specialty rice must first obtain an importer identification number from MOT and an import recommendation from MOA before obtaining import licenses from MOT.

Presidential Regulation No. 125/2022 on Government Food Reserves states that BULOG is appointed as Indonesia's sole importer of rice, feed corn, and soybeans for government food reserves. Additionally, through MOT Regulations No. 57/2017 and No. 7/2020, and BAPANAS Regulation No. 5/2022, the Indonesian Government sets farmer-level and consumer-level reference prices for corn, soybeans, sugar, shallots, beef, chicken, eggs, and cooking oil, respectively. According to these regulations, BULOG and other state-owned enterprises can intervene in the market when prices are above or below threshold targets. In 2024, BAPANAS tasked BULOG with importing 750,000 metric tons (MT) of feed corn, of which 252,000 MT arrived by August 2024. BAPANAS also tasked BULOG to import soybeans for 2024 government soybean reserves.

On November 5, 2024, the President issued Regulation No. 147 of 2024 which assigned Coordinating Ministry for Food Affairs (CMFA) to replace Coordinating Ministry for Economic Affairs (CMEA) in overseeing and coordinating the implementation of the commodity balance process for agricultural commodities. CMFA will also oversee the procurement of food commodities such as rice and beef to address shortages in production and to meet consumer demand during festive months.

**Customs Barriers and Trade Facilitation**

U.S. firms regularly report challenges with Indonesian customs practices, particularly with assessment of import duties. Indonesian customs officials often rely on a schedule of reference prices rather than using transaction values as the primary method of valuation, as required by the WTO Customs Valuation Agreement (CVA). Further, U.S. exporters report differing valuation determinations in different regions for the same product.

In addition, MOT Regulation No. 16/2021 requires pre-shipment verification by designated companies (known in Indonesia as surveyors) for a broad range of products. These include: electronics; textiles and footwear; toys; food and beverage products; and, cosmetics. As of December 31, 2024, Indonesia had yet to notify these measures to the WTO pursuant to the WTO Agreement on Preshipment Inspection.

MOF Regulation No. 190/PMK.04/2022, in force since January 14, 2023, establishes customs operations for intangible goods such as electronic transmissions or downloads, including procedural requirements and classification under Chapter 99 of the Indonesian tariff schedule. Stakeholders report that the regulation creates significant administrative burdens on U.S. industries by imposing a new paperwork retention requirement that is undefined and uncertain. The United States has been raising its concerns about this measure at the WTO Committee on Trade Facilitation since June 2023.

With regard to penalties assessed for breaches of customs law, Indonesian customs agents can receive rewards of up to 50 percent of the value of the item seized or of the duty-amount owed. Under the WTO Trade Facilitation Agreement, Indonesia must avoid creating incentives for the assessment or collection of penalties greater than those commensurate with the degree and severity of the breach. Indonesia is one of

only a few major U.S. trading partners that still has such an incentive system. The system is a cause of concern due to the potential for corruption and the cost, uncertainty, and lack of transparency associated with the customs penalty and reward system.

Indonesia notified its customs valuation legislation to the WTO in September 2001, but has not yet responded to the WTO Checklist of Issues that describes how the Customs Valuation Agreement is being implemented.

# TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

## Technical Barriers to Trade

### Standards and Testing Requirements

MOI Regulation No. 24/2013, as amended by MOI Regulations No. 55/2013 and No. 29/2018, requires that imported toys be tested by a laboratory with a mutual recognition agreement (MRA) with one of Indonesia's product certification bodies. The United States is not aware of any existing MRAs, leaving imported toys subject to mandatory testing in Indonesia in order to obtain certification. U.S. stakeholders have expressed concern about the discriminatory frequency of testing under these regulations, which is required on a per shipment basis for imports but only every six months for domestically produced products.

MOI Regulation No. 29/2018 introduced an alternative procedure that allows importers to obtain a certification through product testing and an audit of production processes. Indonesia notified this measure to the WTO in November 2018. U.S. manufacturers remain concerned by the lack of clarity about how products can enter the market under the alternative procedure.

Government Regulation (GR) No. 28/2021 requires in-country conformity assessment testing for a wide variety of consumer goods including toys, electronics, and home appliances. GR No. 28/2021 requires that all steps of product testing be conducted by an Indonesian national residing in Indonesia, further complicating product sample collection for products that use a per shipment testing scheme. The implementing regulation to GR No. 28/2021, MOI Regulation No. 45/2022, entered into force in November 2022, two months prior to its notification to the WTO in January 2023. U.S. stakeholders have reported that the requirements under GR No. 28/2021 have made conformity assessment processes more difficult.

### Halal Import Requirements

Under Law No. 33/2014, on Halal Product Assurance, halal certification is mandatory for food, beverages, pharmaceuticals, cosmetics, medical devices, biological products, genetically engineered products, consumer goods, and chemical products sold in Indonesia. All business processes, including production, storage, packaging, distribution, and marketing, are covered by this law. As Indonesia continues to develop regulations to implement this law, U.S. stakeholders are concerned that Indonesia finalized many such regulations before notifying the draft measures to the WTO and taking stakeholder comments into account, as required under the WTO Agreement on Technical Barriers to Trade and as recommended by the WTO Committee on Technical Barriers to Trade (WTO TBT Committee). Indeed, over the past five years, Indonesia has demonstrated a pattern of notifying Halal Law implementing measures to the WTO only after they have already entered into force. This includes some of the key implementing measures that are detailed below.

Minister of Religious Affairs (MORA) Decree No. 748/2021 outlines a broad range of products requiring halal certification. This regulation was amended by MORA Decree No. 944/2024 for the food and beverage category. Other product types, such as drugs, cosmetics, genetically engineered products, chemical products, biology products, and consumer goods still refer to MORA Decree No. 748/2021. MORA Decree No. 1360/2021, also known as the halal "positive list," sets out a list of foods, ingredients, additives, and other materials that are not required to obtain halal certification. It is a living document, meaning it can be amended without requiring the issuance of a new decree. MORA Decree No. 816/2024 identifies specific food and beverage products (by HS code) required to be halal certified.

Halal Product Assurance Organizing Agency ("BPJPH") Regulation No. 3/2023 concerns the accreditation of foreign halal certifying bodies (HCBs) and the conformity assessments they must complete. The United States is concerned that the accreditation regulations create redundant document requests, increasingly onerous requirements for auditors to qualify, and an arbitrary scope-to-auditor ratio policy, all of which are increasing costs and unnecessarily delaying accreditation procedures for U.S. HCBs seeking to become accredited to issue halal certificates for U.S. exports to Indonesia. The final step in obtaining recognition is for each HCB to conclude a Mutual Recognition Agreement (MRA) with BPJPH and receive a certificate of accreditation.

GR No. 39/2021 maintains the original timeline for phasing in mandatory halal certification, including for: food and beverage products (by October 2024); traditional medicines and food supplements, cosmetics, chemical products, and genetically modified organisms, wearable clothing items, household appliances, office products, and class A medical devices (by October 2026); over-the-counter medicines and class B medical devices (by October 2029); and prescription medicines and class C medical devices (by October 2034). In January 2023, Presidential Decree 6/2023, on Halal Certification of Medicines, Biological Product, and Medical Devices, was issued, requiring class D medical devices to be halal certified by October 2039. On October 18, 2024, the GOI issued GR No. 42/2024, amending GR No. 39/2021 and extending the deadline "up to" October 17, 2026, for imported food and beverages (with certain caveats). The regulation provides for the Minister of Religious Affairs to determine the precise date for the extension.

The United States continues to raise concerns with the implementing regulations for Law No. 33/2014 at the WTO TBT Committee and WTO Committee on Trade in Goods.

### Product Testing

Indonesia's National Agency of Drug and Food Control (BPOM) sets out requirements for testing of heavy metals in cosmetics in its Regulation No. 12/2019, which replaced Regulation No. 17/2014. A 2016 BPOM Circular Letter further clarified these requirements, mandating that they be fulfilled via a certificate of analysis, which remains valid for one year. In practice, despite the certificate's year-long validity, Indonesia's Directorate General of Customs and Excise requires that each individual shipment be accompanied by a separate, distinct test, in effect adding a repetitive layer of compliance. These measures appear to be intended to limit imports.

## Sanitary and Phytosanitary Barriers

### Facility Registration for Animal-Derived Products

Indonesia's animal health and husbandry law (Law No. 18/2009, as amended by Law No. 41/2014) requires companies that export to Indonesia animal-derived products, such as meat, dairy, and eggs, to complete a pre-registration process with the MOA. The law allows imports of these products only from facilities that Indonesian authorities have individually approved. MOA Regulation No. 15/2021 maintains this

requirement and adds a new provision requiring raw materials used for the manufacturing of animal-derived products to originate from facilities that have already been approved by Indonesia.

Under MOA Regulation No. 15/2021, all establishments seeking to export animal products to Indonesia must undergo inspections to obtain eligibility certificates. As part of this process, and based on GR No. 28/2023, the MOA charges fees for a desk audit of application materials, an on-site facility inspection, and a post-audit desk review. Among all trading partners' registration requirements, U.S. exporters identify Indonesia's as the most burdensome. Dairy production facilities are required to pass lengthy technical desk audits but not the on-site audits required of other animal products. Other facilities (*i.e.*, meat and rendering) are required to undergo on-site facility inspections and post-audit desk reviews. Indonesia charges fees for transportation and lodging costs for MOA officials conducting inspections in the United States. In total, companies seeking to export to Indonesia could pay more than $10,000 for each facility's onsite inspection and post-audit desk review. Many of the U.S. companies affected are small businesses that report that the fee is a significant barrier.

**Recognition of the U.S. Food Safety Control System for Fresh Foods of Plant Origin (FFPO)**

The GOI currently recognizes the U.S. Food Safety Control System for Fresh Food of Plant Origin (FFPO), which exempts U.S. exporters of covered products from many of the GAP, GHP, and statement letter requirements faced by non-recognized countries. This FFPO recognition was first granted in 2009 and must be renewed every three years. The current recognition is set to expire on January 16, 2027. In January 2024, U.S. apples were unjustifiably excluded from the scope of the FFPO recognition renewal in 2023 due to a questionable non-compliance finding in one shipment of U.S. apples on July 26, 2022. The U.S. Government and the importer were only notified of the finding several months later. After months of high-level engagement between the United States and Indonesia, on October 16, 2024, the Indonesian Quarantine Authority (IQA) officially confirmed it reinstated apples to the list of U.S. Fresh Foods of Plant Origin (FFPO) recognition under IQA Decree No. 8014/2024. With the reinstatement of apples, Indonesia now recognizes the food safety of 79 types of U.S. FFPO products. However, prior to January 2024, Indonesia previously recognized 88 commodities. IQA removed nine FFPOs, including carrots, melons, pecans, and spinach, from the scope of the recognition due to the United States not having previously exported these products to Indonesia in substantial quantities, not due to science-based food safety findings.

## GOVERNMENT PROCUREMENT

Indonesia grants special preferences to encourage domestic sourcing and to maximize the use of domestic production in government procurement. It also instructs government departments, institutes, and corporations to utilize domestic goods and services to the maximum extent feasible. Presidential Regulations No. 54/2010 (as amended by Regulation No. 12/2021) and No. 38/2015 both require procuring entities to maximize domestic production in procurement, use foreign components only when necessary, and designate foreign contractors as subcontractors to local companies. Both regulations provide general minimum requirements (40 percent under Regulation No. 12/2021) for domestic production and service provision. Depending on the sector or nature of the project, ministries with authority over the project may impose additional restrictions or requirements.

Specific to the medical device sector, in 2021 with the aim of increasing domestic production, the Indonesian Government suspended imports of 79 medical device product categories from the government's electronic catalog (e-Katalog) with minimal notice and without prior stakeholder consultation. Since that time, U.S. stakeholders have frequently raised concerns about their products being withheld from public hospital purchases under the e-Katalog and requested the Indonesian Government allow a sufficient grace

period for the transition to local production, assuring patient access to safe and high-quality medical devices.

Indonesia's 2012 Defense Law and Presidential Regulation No. 76/2014 mandate a priority preference for domestic materials and components in defense procurement, requiring defense agencies to prioritize domestically produced goods and services whenever available. In addition, when an Indonesian Government entity procures from a foreign defense supplier due to lack of available products from an Indonesian supplier, there is a requirement for trade balancing offsets. These offsets may take various forms, including the incorporation of domestic production, production offsets, technology transfer, or a combination of these elements. While this regulatory framework seeks to bolster opportunities for local industry, the framework also poses challenges for foreign defense companies, which must navigate complex offset obligations in order to participate in the Indonesian market.

Indonesia is not a Party to the WTO Agreement on Government Procurement (GPA), but has been an observer to the WTO Committee on Government Procurement since October 2012.

## INTELLECTUAL PROPERTY PROTECTION

Indonesia remains on the Priority Watch List in the 2024 Special 301 Report. Although Indonesia has recently taken steps to improve intellectual property (IP) protection and enforcement, including expanding an IP enforcement task force and increasing efforts to address online piracy, significant concerns remain.

Widespread copyright piracy and trademark counterfeiting (including online and in physical markets) are key concerns. The Mangga Dua Market in Jakarta continues to be listed in the 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List), along with multiple online Indonesian marketplaces. Lack of enforcement remains a problem, and the United States urges Indonesia to utilize the IP enforcement task force to improve enforcement cooperation among relevant law enforcement agencies and ministries. The United States also continues to encourage Indonesia to provide an effective system for protection against the unfair commercial use, in addition to unauthorized disclosure, of undisclosed test or other data generated to obtain marketing approval for pharmaceutical and agricultural chemical products. The United States also remains concerned about Indonesia's law regarding geographical indications.

In March 2023, Indonesia amended its 2016 Patent Law through the Omnibus Law on Job Creation to modify requirements for patents to be worked in Indonesia so that the requirements can be met by importation or licensing. The United States had urged Indonesia to undertake a more comprehensive amendment to the 2016 Patent Law to address remaining concerns about the Patent Law, including by clarifying the patentability of inventions that incorporate computer programs and by clarifying how applicants can comply with disclosure requirements for inventions related to traditional knowledge and genetic resources.

The United States also continues to urge Indonesia to fully implement the bilateral Intellectual Property Rights Work Plan and plans continued engagement with Indonesia under the United States–Indonesia TIFA to address these issues.

## SERVICES BARRIERS

**Audiovisual Services**

Indonesia's 2009 Film Law imposes a 60 percent screen quota for Indonesian films. In 2019, the Minister of Education and Culture issued Regulation No. 34/2019, which, if enforced, would prohibit dubbing foreign films and prohibit foreign companies from distributing or exhibiting films.

**Express Delivery Services**

Indonesian law requires that suppliers of intercity courier and express delivery services be majority owned by Indonesians and that foreign suppliers limit their activities to provincial capitals with international airports and seaports.

**Financial Services**

The Indonesian Financial Services Authority (OJK) Regulation No. 56/03/2016 limits bank ownership to no more than 40 percent by any single shareholder, applicable to foreign and domestic shareholders. In certain cases, OJK may grant exceptions to this general rule. Based on OJK Regulation No. 12/POJK.03/2021, OJK increased the foreign equity cap for commercial banks to 99 percent with prior assessment from the banking supervisor unit at OJK.

Indonesia's central bank, Bank Indonesia (BI), restricts foreign ownership in private credit reporting firms to 49 percent under BI Circular Letter No. 15/49/DPKL.

Under BI Regulation No. 18/40/PBI/2016 on payment transaction processing operations, BI limits foreign ownership of payment companies to 20 percent (but exempts existing investments that exceed this foreign equity limitation).

BI Regulation No. 19/08/2017 on the National Payment Gateway (NPG) requires all domestic retail debit and credit transactions to be processed through NPG switching institutions located in Indonesia and licensed by BI. The regulation imposes a 20 percent foreign equity limitation on firms that wish to obtain a switching license to participate in the NPG, prohibiting the cross-border supply of electronic payment services for domestic retail debit and credit card transactions. BI Regulation No. 19/10/PADG/2017 mandates that foreign firms form partnership agreements with licensed Indonesian NPG switches in order to process domestic retail transactions through the NPG. BI must approve such agreements, and the regulation makes approval contingent on the foreign partner firm supporting development of the domestic industry, including by technology transfer.

Under BI Regulation No. 21/2019, Indonesia established national standards (termed QRIS, or Quick Response Code Indonesian Standard) for all payments using QR codes in Indonesia. U.S. companies, including payment providers and banks, noted concern that during BI's QR code policymaking process, international stakeholders were neither informed of the nature of the potential changes nor given an opportunity to explain their views on such a system, including how it might be designed to interact most seamlessly with existing payment systems.

Indonesia issued BI Regulation No. 22/23/PBI/2020, effective July 2021, to implement BI's 2025 Payment System Blueprint. The umbrella regulation establishes a risk-based categorization of payment system activities and a licensing system. The regulation implemented an 85 percent foreign ownership cap for non-bank payment service operators, also known as front-end payment companies, but foreign investors

may only hold 49 percent of voting shares. The foreign ownership cap for payment system infrastructure operators, or back-end companies, remains at 20 percent. Stakeholders have expressed concern regarding BI's lack of consultation prior to issuance of regulations.

In May 2023, BI mandated that government credit cards be processed through the NPG and required the use and issuance of local government credit cards. U.S. payment companies are concerned the new policy will limit access to the use of U.S. electronic payment options.

**Health Services**

Problematic sectoral regulations remain in place in the healthcare sector, including regulations that require foreign-owned hospitals to have more inpatient beds than is required for domestic hospitals.

**Franchising and Retail Distribution Services**

Under MOT Regulation No. 71/2019, retail companies operating in Indonesia are required to prioritize the use of domestic goods and services unless domestic products do not meet a franchisor's quality standards. MOT Regulation No. 23/2021 further requires modern shops to set aside promotion areas for products produced by micro-, small, and medium-sized enterprises (MSMEs) and requires business owners with more than 150 stores to franchise their businesses. Barriers to retail services through electronic commerce are identified in the "Internet Services" section below.

**Telecommunications Services**

Indonesia has issued a number of measures that make it difficult to import cellular and Wi-Fi equipped products. Under MOT Regulation 36/202 as amended, most recently by MOT Regulation 8/2024, importers are required to become a registered importer to sell directly to retailers or consumers. To qualify for an MOT import license, Indonesia requires importers to provide evidence of contributions to the development of the domestic device industry or evidence of cooperation with domestic manufacturing, design, or research firms. Companies seeking to import 4G and beyond technology-enabled devices may only do so under a producer's license (API-P), which is generally held by importers of unfinished goods intended for use in the manufacturing process, limiting the ability of foreign producers to sell these devices in Indonesia. Importers are also required to submit product identification numbers and a corresponding certificate from the Ministry of Communications and Information Technology (MCIT). Industry stakeholders have complained that it takes months to get a decision on license requests.

U.S. companies have reported that, in some cases, the MOI is informally limiting import quantities under existing licenses (issued under MOI Regulation No. 38/2024) to protect locally manufactured cell phones, handheld computers, and tablets. Importers of any type of cell phone, handheld computer, or tablet are also subject to MOI Regulation No. 68/2016, which requires importers to obtain an MOI recommendation to establish themselves as registered importers of such devices. A recommendation is only available for local manufacturers, importers in a joint venture with a local manufacturer, or importers of specialized items. Altogether, Indonesia's licensing practices impose significant barriers on the importation of cellphones, handheld devices, and other electronic devices.

# ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

**Digital Products**

Regulation 17/2018 establishes five HS lines at the eight-digit level (with import duty rates currently set at zero percent) for software and other digital products transmitted electronically, including applications, software, video, and audio. Despite zero tariffs, companies have expressed concern over the potential administrative burden of this new regulation, including potential customs documentation or reporting requirements. The MOF has indicated that any data reporting under this system will be voluntary. Imposition of any duties on digital products under this regulation would raise serious concerns regarding Indonesia's longstanding WTO commitment, renewed on a multilateral basis in December 2019, not to impose duties on electronic transmissions. In addition, using a tariff schedule for the application of such duties on non-physical products raises fundamental questions and challenges related to the harmonized tariff system, the role of customs authorities in the digital space, and the determination of country of origin for electronic transmissions.

**Internet Services**

GR No. 71/2019 (GR 71) requires private sector electronic system operators (ESOs) to facilitate supervision by government agencies, including by granting access to electronic systems and data for monitoring and law enforcement purposes. The MCIT issued implementing regulations for GR 71, Regulations No. 5/2020 and No. 10/2021, which require private sector ESOs, including those providing services on a cross-border basis, to register with the MCIT. ESOs that fail to register or comply with government takedown orders for a potentially broad category of prohibited electronic information may be subject to access blocking. Industry stakeholders, including U.S. stakeholders, have voiced concerns over the lack of clarity regarding what content falls within the scope of prohibited content, the lack of an appeal and adjudication mechanism, and the limited notice and turnaround time for ESOs to respond to takedown requests from the MCIT.

# INVESTMENT BARRIERS

Presidential Regulation No. 10/2021, as amended by Presidential Regulation No. 49/2021, liberalized foreign investment in Indonesia by repealing the 2016 Negative List of Investment but identifies certain sectors that remain subject to foreign ownership limitations. Foreign investment is limited to 49 percent for enterprises engaged in publishing newspapers and magazines, postal services, and air, land, and sea transportation. Foreign investment is limited to 20 percent for broadcasting service suppliers and certain financial service suppliers. Foreign investment is prohibited for certain activities such as fish processing and shipbuilding. In addition, sectors and activities open to 100 percent foreign ownership following the repeal of the Negative List of Investment may still be subject to limitations and conditions imposed by the relevant ministry.

GR No. 96/2021, as amended by GR No. 25/2024, requires foreign companies that obtain mining licenses to divest 51 percent of their holdings to Indonesian ownership. Foreign mining companies without integrated processing facilities have 15 years to divest, while companies with integrated processing facilities have 20 years to divest.

# SUBSIDIES

Indonesia has not submitted a subsidy notification to the WTO under the Agreement on Subsidies and Countervailing Measures since 2019 and has only made one such notification since joining the WTO in 1995.

According to the WTO Secretariat Report on Indonesia's 2020 Trade Policy Review, Indonesia continues to provide fiscal and non-fiscal incentives for manufacturing and exports in connection with its export processing zones and special economic zones programs. These include incentives related to corporate income tax, property tax, import duty, value-added tax, excise and luxury taxes, and local taxes, in addition to assistance on land acquisition, licensing, investment, and labor. Non-tax incentives in the form of loans and interest rate subsidies continue to be available mainly to domestic MSMEs. Additionally, Indonesia provides various forms of official export financing, insurance, and guarantees through the state-owned Indonesia Eximbank and Asuransi Ekspor Indonesia. The United States will continue to urge Indonesia to submit a WTO notification for all of its subsidy programs.

# OTHER BARRIERS

Although the Indonesian Government and the Corruption Eradication Commission investigate and prosecute high-profile corruption cases, many stakeholders continue to view corruption as a significant barrier to doing business in Indonesia. Other barriers to trade and investment include: poor coordination within the Indonesian Government; the slow pace of land acquisition for infrastructure development projects; poor enforcement of contracts; an uncertain regulatory and legal framework; inconsistent tax assessments; and lack of transparency in the development of laws and regulations. U.S. stakeholders seeking legal relief in contract disputes have reported that they are often forced to litigate spurious counterclaims and have raised growing concern about the criminalization of contractual disputes.

## Export Restrictions

As part of the implementation of the 2009 Mining Law (as amended by the 2020 Mining Law), Indonesia prohibits the export of certain ores, including nickel, bauxite, copper, and tin. The United States is concerned about the impact of these measures on steel, aluminum, and other sectors and their contribution to global overcapacity. On December 11, 2019, the United States requested to join consultations initiated by the European Union concerning the consistency of the export ban with Indonesia's WTO obligations and participated in subsequent panel proceedings as a third party. The panel report in this dispute was circulated on November 30, 2022; the panel found Indonesia's export ban on nickel ore to be inconsistent with its WTO obligations. Indonesia filed a notice of appeal on December 12, 2022.

In the oil and gas sector, some production-sharing contracts and gross split contracts in Indonesia contain a clause specifying that 25 percent of all production must be sold to domestic refineries for domestic consumption. The policy, known as the Domestic Market Obligation, also requires companies to sell the crude oil to domestic refineries at a heavily discounted rate.

## Energy and Mining

In the oil and gas sector, GR No. 79/2010, as amended by GR No. 27/2017 and GR No. 93/2021, grants the Indonesian government significant authority to alter the terms of production-sharing contracts. Aspects of contract the government can revise include criteria for cost recovery and tax provisions. The ability of the government to modify such terms introduces additional operational complexity, uncertainty, risk, and costs to oil and gas projects. In addition, the government can also impose on oil and gas companies a maximum amount for costs that can be claimed, such as salaries and goods and services—thereby limiting firms' flexibility in hiring and procurement.

**Local Content**

Indonesia imposes a number of local content requirements on certain information and communication technologies in order to sell such products in Indonesia. 4G-LTE enabled devices must contain 35 percent local content and 4G-LTE base stations must contain 40 percent local content; equipment used in certain wireless broadband services must contain local content of at least 30 percent for subscriber stations and at least 40 percent for base stations; all wireless equipment must contain 50 percent local content; and certain TV and set-top boxes must contain at least 20 percent local content. In addition, there are local content requirements for wavelength division multiplexing and internet protocol network devices. These requirements limit U.S. companies' ability to sell various telecommunication and electronic products in the Indonesian market. The United States continues to press Indonesia to remove these barriers.

# ISRAEL

## TRADE AGREEMENTS

**The United States–Israel Free Trade Agreement**

The United States–Israel Free Trade Agreement (FTA) entered into force on August 19, 1985. Israel implemented phased tariff reductions, culminating in the complete elimination of duties on all non-agricultural products by January 1, 1995. While Israel has eliminated tariffs on non-agricultural goods as agreed, tariff and non-tariff barriers continue to affect a significant number of key U.S. agricultural product exports.

To address the differing views between the two countries over how the FTA applies to trade in agricultural products, in 1996 the United States and Israel signed an Agreement on Trade in Agricultural Products (ATAP), which established a program of gradual and steady market access liberalization for food and agricultural products effective through December 31, 2001. The United States and Israel completed negotiation and implementation of a successor ATAP in 2004, which granted improved access for select U.S. agricultural products. Originally scheduled to last through December 31, 2008, the 2004 ATAP has been extended 17 times, most recently through December 31, 2025, to allow time for the negotiation of a successor agreement. The current ATAP provides U.S. food and agricultural products access to the Israeli market under one of three categories: unlimited duty-free access, duty-free tariff-rate quotas (TRQs), or preferential tariffs, which are set at least 10 percent below Israel's Most-Favored-Nation (MFN) rates.

The United States and Israel meet regularly to review the implementation and functioning of the FTA and to address outstanding issues. The United States–Israel Joint Committee is the central oversight body for the FTA and last met on May 24, 2023.

## IMPORT POLICIES

**Tariffs**

Israel's average Most-Favored-Nation (MFN) applied tariff rate was 3.6 percent in 2023 (latest data available). Israel's average MFN applied tariff rate was 13.7 percent for agricultural products and 2.4 percent for non-agricultural products in 2023 (latest data available). Israel has bound 75.6 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 22.3 percent.

U.S. food and agricultural exports that do not enter duty free under WTO, FTA, or ATAP provisions face barriers, such as high tariffs and a complicated TRQ system. These products include higher-value goods that are sensitive for the Israeli agricultural sector, such as dairy products, fresh fruits, fresh vegetables, almonds, wine, fresh and frozen fish, and some processed foods. In 2022, Israel's Ministry of Finance issued a decree that began a gradual reduction or elimination of tariffs on many agricultural products, including dairy, meat, fresh fruit, and vegetables as part of the Israeli Government's agricultural reform. Stakeholders estimate that full market access in agriculture could result in increases in U.S. exports to Israel of a variety of agricultural products.

# TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

## Technical Barriers to Trade

On August 4, 2024, Israel adopted amendments to the Standards Law (no. 19) 5784-2024, Import and Export Decree (no. 6) 5784-2024, Energy Sources Law (no. 5) 5784-2024, and the Protection of Public Health Law (no. 9) 5784-2024 allowing for imported goods to be self-certified as consistent with European Union (EU) technical regulations and standards. In contrast, imported goods that are manufactured consistent with U.S. technical regulations and standards require additional regulatory approval by the Standards Institution of Israel. The legislation will apply to the import of dozens of consumer products, including agricultural goods. U.S. industry stakeholders have expressed concerns that the amendments incentivize importers to purchase products that are first-party-certified to European technical regulations and standards rather than U.S. produced goods.

## Sanitary and Phytosanitary Barriers

U.S. industry has confirmed that the 40 newly-adopted regulations under the Protection of Public Health (Food Law) will affect many U.S. agricultural exports to Israel. The legislation was implemented on January 1, 2025, and is subject to changes and transition periods. Furthermore, access to updates in the legislation or proposed/revised implementation dates (in draft form) are only accessible to those subscribed to the Nevo Legal Database, a comprehensive online legal database owned by a non-government entity that includes up-to-date full text of primary and subsidiary legislation and historical chronology of amendments. As a result, Israeli importers heavily rely on law firms that subscribe to the database to remain informed of implementation dates. This creates a lack of clarity for U.S. exporters to understand future Israeli regulatory requirements for manufacturing and exporting agricultural goods to Israel.

# GOVERNMENT PROCUREMENT

Israel has offset requirements that it implements through international cooperation (IC) agreements. Under IC agreements, foreign companies that have been awarded government contracts are required to offset foreign goods or services provided under the contracts by agreeing to localization commitments that require one of the following: (1) investment in local industry; (2) co-development or co-production with local companies; (3) subcontracting to local companies; or (4) purchasing from Israeli industry.

Israel is a Party to the WTO Agreement on Government Procurement (GPA).

Since January 1, 2009, the IC offset percentage for procurements covered by Israel's GPA obligations has been 20 percent of the value of the contract, 35 percent for procurements excluded from GPA coverage, and 50 percent for military procurements. Under the revised GPA, which entered into force in 2014, Israel is required to eliminate offsets for GPA covered procurement by 2029.

U.S. suppliers are at a disadvantage in principle because of sizeable offset requirements that remain in the interim period, despite an Israeli court decision that prohibits the consideration of offset proposals in determining the award of a contract. Small and medium-sized U.S. exporters often are reluctant to commit to making purchases in Israel in compliance with the IC agreements. As a result, their participation in Israeli tenders is limited.

The inclusion of unlimited liability clauses in many government tenders discourages U.S. firms from competing. When faced with the possibility of significant legal costs for unforeseeable problems resulting

from a government contract, most U.S. firms choose to insure against the risk, which raises their overall bid price and reduces their competitiveness, as compared to bids from Israeli firms.

The United States–Israel Reciprocal Defense Procurement Memorandum of Understanding (MOU) is intended to facilitate defense cooperation and trade, in part by allowing companies from both countries to compete on defense procurements in both countries on as equal a basis as possible, consistent with national laws and regulations. The MOU has benefited Israeli defense industries by opening up the U.S. procurement market by waiving Buy American to Department of Defense procurement for Israeli products. In contrast, the MOU has not opened the Israeli Ministry of Defense procurements market for U.S. suppliers because of requirements to retain local agents or bank accounts to conduct transactions in New Israeli Shekels.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

**Data Localization Requirements**

Data protection in Israel is governed primarily by the Protection of Privacy Law (5741-1981) and the guidelines of the Israeli regulator, the Privacy Protection Authority. Similar to the EU General Data Protection Regulation, Israeli law restricts the cross-border transfer of personal data of Israelis unless certain specific criteria are met, such as the use of standard contract clauses. Since July 2023, Israel recognizes the EU–U.S. Data Privacy Framework as a valid mechanism to meet Israeli requirements for the protection of personal data. (*For further information on the EU's General Data Protection Regulation and the EU–U.S. Data Privacy Framework, see the Electronic Commerce / Digital Trade Barriers section of the EU Chapter of this NTE Report.*)

# JAPAN

## TRADE AGREEMENTS

The United States–Japan Trade Agreement (USJTA) and the United States–Japan Digital Trade Agreement (USJDTA) entered into force on January 1, 2020. The United States and Japan continue to monitor implementation of these agreements.

On March 28, 2023, the United States and Japan signed the Agreement Between the Government of the United States of America and the Government of Japan on Strengthening Critical Minerals Supply Chains (Agreement). The Agreement will strengthen and diversify critical minerals supply chains and promote the adoption of electric vehicle battery technologies. In particular, the Agreement formalizes the shared commitment of the United States and Japan with respect to the critical minerals sector to facilitate trade, promote fair competition and market-oriented conditions for trade in critical minerals, advance robust labor and environmental commitments, and cooperate in efforts to ensure secure, sustainable, and equitable critical minerals supply chains. The Agreement entered into force immediately upon signature.

The United States continues to urge Japan to remove a broad range of barriers to U.S. exports, including barriers at the border, as well as other barriers to entering and expanding the presence of U.S. products and services in the Japanese market. The United States continues to utilize the United States-Japan Partnership on Trade mechanism as an important vehicle for raising bilateral trade concerns.

## IMPORT POLICIES

### Tariffs

Japan's average Most-Favored-Nation (MFN) applied tariff rate was 3.7 percent in 2023 (latest data available). Japan's average MFN applied tariff rate was 12.2 percent for agricultural products and 2.4 percent for non-agricultural products in 2023 (latest data available). Japan has bound 99.7 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 4.1 percent.

While Japan's average MFN applied tariffs are relatively low for non-agricultural products, certain high tariffs have a negative impact on a range of U.S. industrial goods exports to Japan, such as chemicals, fish, wood products, and jewelry.

Japan is the fourth largest single-country market for U.S. agricultural products, with U.S. agricultural exports valued at approximately $12 billion in 2024, despite the existence of tariff and substantial non-tariff market access barriers. While the USJTA removed or reduced tariffs on approximately 90 percent of U.S. food and agricultural exports, there are several important products for which tariffs remain high and limit U.S. market access, including: rice and rice products; certain dairy products; beverages, including mineral waters and fruit juices; processed foods, including chocolate and sweetened cocoa powder; table grapes; fresh strawberries; frozen blueberries; tangerines and mandarins; sugar; and pet food.

#### Fish and Seafood

U.S. fish and seafood exports to Japan totaled $568 million in 2024. However, tariffs of up to 10 percent on several fish and seafood products, such as pollock, herring, salmon, whiting, cod, and fish oil, hamper U.S. exports and reduce margins of Japanese importers who rely on U.S. raw product for their processing operations. Other market access issues include Japan's import quotas on Alaska pollock and surimi, cod,

Pacific whiting, mackerel, sardines, squid, herring, pollock roe, cod roe, scallops, and kelp. While Japan has reduced tariffs, increased import quota volumes, and eased the administrative burdens associated with those quotas, the remaining import quotas and tariffs continue to present barriers to U.S. exports. U.S. companies report that the process of obtaining quota allocation is expensive and subject to frequent delays. The United States has urged Japan to take further action to reduce and eliminate obstacles to U.S. exports of fish and seafood.

**Leather and Footwear**

Japan maintains high tariffs on leather, footwear, and travel goods, ranging from 3.5 percent to an *ad valorem* equivalent of approximately 130 percent on certain footwear imported from the United States. For example, Japan continues to apply tariff-rate quotas (TRQs) to a limited and tightly controlled volume of leather footwear imports. The tariffs on out-of-quota imports are either 30 percent or ¥ (yen) 4,300 (approximately $28) per pair, whichever is higher. These tariffs can more than double the cost of imports and negatively affect market access for U.S.-made footwear. Japan also applies TRQs on some raw hides and skins. The United States continues to seek improved market access for U.S. exports in this sector.

## Non-Tariff Barriers

**Rice**

Japan's highly regulated and nontransparent system of importation and distribution for rice limits the ability of U.S. exporters to have meaningful access to Japan's consumers. Japan has established a global TRQ of 682,200 metric tons (on a milled basis) for imported rice. The Grain Trade and Operations Division of the Ministry of Agriculture, Forestry, and Fisheries (MAFF) Crop Production Bureau manages the TRQ through periodic ordinary minimum access (OMA) tenders and through simultaneous-buy-sell (SBS) tenders. Imports of U.S. rice under the OMA tenders are destined almost exclusively for government stocks. The MAFF releases these stocks exclusively for non-table rice uses, such as industrial food processing, animal feed, and re-export as food aid. Under SBS tenders, only a small amount of U.S. rice imported into Japan—still identifiable as U.S. rice—reaches Japanese consumers. In recent years, SBS tenders have not been filled due partly to the non-market-based price markup that the MAFF imposes on TRQ imports.

Although Japan asserts that the markup is set using supply and demand figures and world pricing, it had not changed the markup of ¥61 per kilogram (approximately $0.40/kg) for six years, between Japan Fiscal Year (JFY) 2018 and JFY 2023. However, in the JFY 2024 third SBS tender in November, the markup reached the maximum allowable level of ¥292 per kilogram (approximately $1.93/kg), reflecting strong import demand. U.S. rice exports currently make up only about 3 percent of all rice consumed in Japan. The United States will continue to monitor Japan's rice import system in light of Japan's WTO import commitments and engage with Japan on its SBS markup for rice.

**Wheat**

Japan requires food wheat to be imported through the Grain Trade and Operations Division of the MAFF's Crop Production Bureau to secure the lowest tariff rate. The Crop Production Bureau resells the wheat to Japanese flour millers at prices substantially above import prices by imposing a markup. The United States continues to carefully monitor Japan's operation of its state trading entity for wheat and its potential to distort trade.

**Pork**

U.S. pork exports to Japan are subject to a trade-distorting "gate price mechanism" that functions as a variable levy. To prevent lower-priced imports from competing with Japanese pork, the mechanism levies progressively higher duties on lower-priced imports. For instance, chilled and frozen pork are subject to a specific duty of up to ¥125 per kilogram (approximately $0.83 per kilogram) based on the difference between the actual import value and a government-established reference price. This duty is in addition to an *ad valorem* duty that is charged on all chilled and frozen pork, regardless of import value. With the implementation of the USJTA, the variable levy under the pork gate price mechanism is being reduced over time for U.S. pork, but not eliminated.

**Ethanol: On Road Biofuels**

In April 2023, Japan implemented a revised Biofuels Standard that will allow the United States to provide up to 100 percent of Japan's annual on-road biofuels target of 500 million liters crude oil equivalent. The new Biofuels Standard held constant the annual biofuels target volume, which has remained unchanged since 2017. In April 2025, Japan plans to form an "on-road" fuel expert working group to further develop regulatory policies and standards. The United States continues to urge Japan to increase its annual biofuels target volume to a level that would allow Japan to achieve at least an E3 blend rate (gasoline containing 3 percent bioethanol). In November 2024, Japan's Ministry of Economy, Trade and Industry (METI) announced plans to introduce direct blending of biofuels with gasoline as fuel for on-road vehicles. Under the draft policy, oil distributors would begin supplying fuels mixed with up to 10 percent ethanol by 2030 and 20 percent ethanol by 2040.

**Ethanol: Sustainable Aviation Fuel (SAF)**

In June 2023, METI announced plans to implement a target volume of 1.7 billion liters for SAF consumption in Japan by 2030. Japan has a strong interest in using ethanol to produce SAF. However, the International Civil Aviation Organization's (ICAO) current carbon intensity scoring model for U.S. corn ethanol requires updating to accurately reflect indirect land use change criteria. The current scoring model could negatively impact U.S. corn ethanol as a feedstock for Japan's future SAF production. METI will hold expert committee meetings to continue discussions of the agreed upon SAF regulatory framework as soon as April 2025. In December 2024, Japan completed their first commercial SAF production plant in Osaka with the aim to begin sales to airlines in March 2025. The United States continues to cooperate with the Government of Japan on the use of SAF and ethanol, including through technical workshops and bilateral discussions such as under the U.S.-Japan Partnership on Trade.

**Customs Barriers and Trade Facilitation**

Expanding Japan's advance rulings system to address more customs issues would improve transparency and predictability for U.S. exporters. The United States continues to urge Japan to improve the speed of customs processing and to reduce the complexity of customs and border procedures. In particular, U.S. exporters continue to seek the coordinated pre-arrival processing by all border agencies of any shipment, by any mode of transportation, for which customs data is submitted sufficiently early. (*For further information on the treatment of international express delivery suppliers, see the Services Barriers section.*)

## SANITARY AND PHYTOSANITARY BARRIERS

### Food Safety

***Regulatory Oversight***

As part of an overall effort to streamline management of issues relating to health and infectious disease the Government of Japan shifted its food safety standard administration (under the Food Sanitation Act) from the Ministry of Health, Labor and Welfare (MHLW) to the Consumer Affairs Agency on April 1, 2024. However, responsibility for monitoring and inspection of domestic and imported foods will remain with the MHLW. The United States will monitor implementation and development of regulations to ensure continued science-based regulatory decision-making and a level playing field for U.S. exports of food products to Japan.

***Pre- and Post-Harvest Fungicides***

Japan classifies fungicides applied pre-harvest as pesticides and classifies fungicides applied post-harvest as food additives. These different classifications based on the time of application lack a discernable science-based rationale. Because post-harvest fungicides are classified as food additives, Japan requires products treated with them to be labeled at the point of sale with a list of fungicides used. This requirement does not have a significant impact on domestic producers because Japanese farmers selling their produce domestically do not need to treat that produce for long-distance distribution and generally apply fungicides prior to harvest. The requirement may disadvantage U.S. products, because it inaccurately implies that competing Japanese products have not been treated with fungicides.

### Maximum Residue Limits

Japan's procedures for enforcement of maximum residue limits (MRLs) result in uncertainty for shippers, including those who have never violated Japan's standards. Following an MRL violation by one exporter, Japan imposes enhanced surveillance on all imports of that product from the exporting country. If a second violation is detected during the enhanced surveillance period, Japan will detain and test all shipments of that product from the exporting country, holding shipments until residue testing proves compliance. A violation by a single producer from one country does not establish a systemic problem in that country and does not justify taking country-wide measures in response. The United States continues to urge Japan to adopt a risk-based approach to addressing MRL violations, and apply enhanced measures to all shipments from a particular country only when evidence indicates a systemic, country-wide problem.

### Beef and Beef Products

On May 17, 2019, Japan eliminated age-related restrictions on the cattle from which U.S. beef and beef product exports to Japan are derived, thereby allowing use of cattle that are 30 months of age and older. However, Japan maintained the requirement that U.S. exporters must hygienically remove those tissues Japan defines to be specified risk materials (SRMs). Japan's definition of SRMs is more restrictive than the World Organization for Animal Health (WOAH) guidelines provide for countries with a negligible risk for bovine spongiform encephalopathy (BSE), as well as the U.S. Department of Agriculture Food Safety and Inspection Service (FSIS) regulations. Specifically, Japan requires that all parts of the head, other than tongues, cheek meat (Masseter muscle), and skins, be removed. Notably, this excludes head meat, which is allowed under WOAH guidelines and FSIS regulations. This restriction has necessitated the retention of an extra-regulatory third-party verification program, as FSIS does not verify the removal of the additional tissues. When Japan eliminated its age-related restrictions, the United States pressed Japan to align its SRM

definition with WOAH guidelines for countries with a negligible risk for BSE. The United States continues to seek Japan's alignment with international guidelines.

**Plant Health**

***Table-Stock Potatoes***

U.S. potato exports to Japan are limited to chipping potatoes. In March 2020, the United States submitted an official request to Japan for market access for table-stock potatoes. In September 2023, Japan provided the final pest list for table-stock potatoes. In the September 2024 plant health bilateral meeting, Japan informed the United States that Japan is making progress on completing the pest risk assessment. The United States continues to engage with Japan on this market access request.

***Apples***

In 2017, the United States submitted an official request to export apples to Japan under a systems approach, which would provide Japan with a comparable level of phytosanitary protection to Japan's current regulatory approach and eliminate costly pest-mitigation requirements for U.S. exporters. The United States will continue to engage with Japan and provide capacity building on the requested systems approach.

***Stone Fruit***

In August 2021, Japan granted market access for U.S.-grown Japanese plum varieties, but Japan continues to impose costly fumigation requirements. On May 13, 2024, Japan approved five additional plum varieties for import into Japan. The United States will continue to engage with Japan on phytosanitary topics related to U.S. stone fruit, including the U.S. market access request for peaches and revision of the fumigation monitoring requirements for U.S. plums.

## GOVERNMENT PROCUREMENT

Japan is a Party to the WTO Agreement on Government Procurement (GPA).

Japan is obligated to open its GPA-covered government procurement tenders to goods, services, and suppliers from the United States and other GPA Parties. U.S. companies in several sectors have expressed concern that the Japanese Government sometimes uses technical specifications that could exclude U.S. products and services and, in some cases, may exert pressure on various entities to select domestic companies for procurement opportunities. The United States has expressed these concerns to Japan as they have arisen and will continue to engage with Japan to address these concerns.

## INTELLECTUAL PROPERTY PROTECTION

Japan generally provides strong intellectual property (IP) protection and enforcement, although a number of concerns remain.

Japanese and foreign products are eligible for geographical indications (GIs) protection in Japan. Japan also has recognized numerous GIs pursuant to international agreements. Exchanges of lists of terms pursuant to international agreements have resulted in Japan granting automatic GI protection to certain terms without sufficient transparency or due process. The United States continues to monitor the implementation of Japan's GI system, as well as the implementation of its recent agreements with the European Union and other trading partners with respect to GIs.

## SERVICES BARRIERS

### Express Delivery

The United States remains concerned by unequal conditions of competition between Japan Post Co. and international express delivery suppliers. Private U.S. express carriers are required to declare all shipments for customs clearance and calculate duties and consumption taxes based on cost. Different procedures apply to Japan Post Co., as duty assessment is based on Express Mail Service (EMS) shipment rules.

Japan Post Co. is regulated by a single agency—the Ministry of Internal Affairs and Communications (MIC), whereas private express delivery companies are subject to rules imposed by various ministries, including the Ministry of Finance; the MHLW; the MAFF; and, the Ministry of Land, Infrastructure, Transport, and Tourism (MLIT). The United States continues to urge Japan to equalize customs procedures and requirements.

### Financial Services

#### Postal Insurance and Banking

The United States has longstanding concerns about the negative impact of Japan Post Insurance on competition in Japan's insurance market and continues to closely monitor the implementation of reforms. The United States continues to urge Japan not to allow Japan Post Bank and Japan Post Insurance to expand the scope of their operations before a level playing field is established.

#### Insurance Cooperatives

Insurance cooperatives hold a substantial share of the insurance business in Japan. Some insurance cooperatives are regulated by their respective agencies of jurisdiction (*e.g.*, the MAFF or the MHLW) instead of by Japan's Financial Services Agency (FSA), which regulates all private sector insurance and financial services companies. These separate regulatory schemes create a nontransparent regulatory environment and afford insurance cooperatives critical business, regulatory, and other advantages over their private sector competitors. The United States remains concerned about limited FSA supervisory authority over insurance cooperatives.

### Professional Services

#### Educational Services

Japan does not treat foreign universities' Japanese campuses as equivalent to domestic higher education institutions for tax, scholarship, endowment, and research grant purposes. This has harmed the ability of U.S. degree-granting campuses in Japan to compete for students and faculty and deterred other U.S. universities from launching full four-year degree programs in Japan. Despite extensive consultations with authorities, U.S. universities have only been offered the potential solution of becoming "educational corporations," a status which would subject them to regulations set by Japan's Ministry of Education, Culture, Sports, Science, and Technology. Stakeholders report that they are disadvantaged whether or not they are granted "educational corporations" status. If granted the status, educational corporations are required to be "independently administered" (*i.e.*, not subject to direct administration by the parent university in the home country), which is a particularly difficult legal and administrative hurdle to overcome, because it challenges foreign universities' ability to offer the curriculum of their main campuses,

operate with the policies and practices followed at their main campuses, conform with education accreditation requirements in their home countries, and provide access to financial aid programs. On the other hand, if foreign satellite universities are not granted "educational corporations" status, they face unfavorable tax treatment compared to Japanese universities, including having to pay Japan's 10 percent consumption tax on their tuition, fees, dorms, and any other revenue, and corporate income tax on profits at the statutory rate over 45 percent. Additionally, they are excluded from participation in Japanese Government grant programs that promote international exchange and provide financial support for study abroad, and their faculties are excluded from applying for government-funded and other research grants on the same basis as faculty at other Japanese universities.

### Legal Services

In 2020, the Japan Fair Trade Commission (JFTC) introduced protections for certain attorney-client communications, a departure from Japan's general absence of such protections. However, the scope of protected confidential attorney–client communications is extremely limited, protecting only legal advice under the Antimonopoly Act regarding alleged antitrust cartels, which involve price-fixing, market allocation, and bid rigging. In principle, only an external lawyer's advice to a client is protected. An in-house lawyer's advice might be protected only if the in-house lawyer is working independently from the enterprise itself. In addition, only legal advice by lawyers qualified in Japan is protected. Legal advice from foreign lawyers (even if they are registered in Japan as a Registered Foreign Lawyer) is not protected. The rules further protect communications only for documents that are carefully segregated from other unprotected documents. The United States will continue to monitor developments and support fuller recognition of attorney-client privilege by the JFTC.

## Telecommunications Services

### Telecommunications Business Act

U.S. and foreign services operators in Japan, including those offering only streaming and cloud-based services, became subject to regulation under Japan's Telecommunications Business Act (TBA) in April 2021. Businesses that undertake intermediate communications with users in Japan, including providers of cross-border services, must register as telecommunications providers with the Ministry of Internal Affairs and Communications (MIC), appoint a representative or agent physically domiciled in Japan, and comply with regulations imposed on domestic operators under the TBA, including disclosure and reporting obligations.

### Spectrum Auctions

Unlike most advanced economies, Japan does not use auctions to allocate spectrum for commercial mobile services. Stakeholders have raised concerns that allocation decisions under the current system are not objective and transparent. On August 30, 2024, the MIC released a report from an advisory council on the use of a "conditional auction" mechanism for the allocation of underutilized millimeter wave bands or frequency bands that need to be shared with other wireless systems.

## Renewable Energy

Renewable energy growth in some regions of Japan has been constrained by lack of electricity grid capacity. Laws implemented in 2020 require the legal unbundling of the transmission and distribution business from the power generation and retail business, but incumbent utility companies still own and operate most of the transmission and distribution grids in Japan through wholly owned subsidiaries. These utility companies reportedly overstate actual grid usage and understate available capacity to prevent competition from new

entrants.  Many of the utility companies are also holding unused space on the grid for long-idled nuclear power reactors.  Incumbent transmission utilities are required to allow power producers to connect to their power facilities unless they have a justifiable reason to deny the request.  Given real grid capacity constraints in some regions, utilities have begun offering renewable generation "non-firm" transmission contracts, which allow generators to connect to the grid and use available grid capacity in exchange for a higher risk of curtailment during times of congestion.  In order to ensure that renewable energy is used to the fullest extent possible, METI is considering changes to the curtailment order that would favor renewable energy generation.

**Industrial Storage Batteries**

On June 28, 2024, METI announced a new requirement for battery manufacturers to have a waste-disposal certification in order for their products to be eligible to participate in a METI-administered auction to supply storage batteries across Japan.  Only Japanese companies held this certification as of December 31, 2024.  Due to the length of the standard application process for the certification, this requirement created a *de facto* ban on all U.S. and other foreign companies from participating in the 2025 auction.  Several factors in the implementation of this requirement, such as the questionable relevance of the certification for the storage battery industry and the timing of a Japanese company's application for the certification before the official METI announcement of the new requirement, have raised significant concerns that the intent of the change was to drive business towards specific Japanese companies that would otherwise be less competitive.

Although U.S. companies based in Japan have voiced concerns, made good faith efforts to apply for the certification, and provided possible resolutions to METI, no substantial changes have been made, and METI has kept the certification requirement in place.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

### Digital Platform Regulation

In 2019, the Digital Market Competition Headquarters (DMCH), was created under the Cabinet Secretariat to lead the coordination of competition policy in the digital market.  U.S. companies have expressed concern that they are being subjected to additional regulations and scrutiny that do not apply to most Japanese conglomerates, some of which operate in similar sectors.

In December 2019, the JFTC released guidelines on applying the Antimonopoly Act (AMA) to transactions between digital platform operators and consumers.  In these guidelines, the JFTC asserts that platform companies are in "a superior bargaining position" when customers have no choice but to provide their data to use the services and platform companies may commit an abuse of that position when use of personal data is not fully and accurately disclosed or personal data is not protected.  After receiving input from stakeholders concerned about insufficient guidance, the JFTC provided several examples of practices that would or would not constitute an abuse of superior bargaining position.

The Act on Improving Transparency and Fairness of Digital Platforms (the Digital Platform Act) imposes additional obligations on large companies designated by METI as "specified digital platform providers" for specific services, including "general online shopping malls selling goods," "application stores," "media-integrated digital ad platforms," and "ad intermediary digital platforms." The "specified digital platform providers" designated by METI have disproportionately captured U.S. firms compared to their Japanese and third country competitors and therefore undermine U.S. competitiveness in Japan by increasing the compliance costs on certain U.S. firms while not placing a similar burden on their competitors.

## SUBSIDIES

**Wood Products**

Japan maintains numerous support programs at the national, prefectural, and municipal levels that may favor domestic logs and wood products over imports. To increase the supply of domestic wood products from 34 million cubic meters in 2021 to 42 million cubic meters in 2030, Japan allocated ¥45.8 billion (approximately $303 million) for the Comprehensive Measures to Strengthen the International Competitiveness of the Forestry and Timber Industry program from the 2023 MAFF supplemental budget. Furthermore, in 2024 Japan allocated ¥173 billion (approximately $1.14 billion) under the Forest Management Project to support domestic thinning and selective logging operations. In addition, Japan has provided funding for local governments to manage unprofitable forestlands. Starting from 2024, Japan began collecting the Forest Environment Tax from each Japanese taxpayer to cover the cost of this program (approximately ¥60 billion, or $410 million, per year). The United States is monitoring the disbursement of these funds and other support programs.

## OTHER BARRIERS

**Transparency**

**Advisory Groups**

Advisory councils and other government-commissioned study groups enjoy significant power in Japan's regulatory process that sometimes goes beyond providing advice and recommendations. The United States continues to urge Japan to follow good regulatory practices and ensure transparency with respect to the formation and operation of advisory councils by adopting new requirements to ensure ample and meaningful opportunities for those not on advisory councils and study groups to participate in, and directly provide input to, the regulatory process.

**Public Comment Procedure**

The United States remains concerned about inadequate implementation of public comment procedures by Japanese ministries and agencies. In 2024, stakeholders flagged several instances where comment periods for regulations or guidelines were non-existent, unnecessarily short, or occurred at the same time as major national holidays. In other cases, comments did not appear to have been adequately considered given the brief time between the end of the comment period and the issuance of a final rule or policy. While the United States acknowledges recent instances when Japanese ministries allowed comments to be submitted in English and provided an appropriate amount of time for parties to draft, finalize, and submit their comments, for example METI's Draft Guidelines for Corporate Takeovers, the United States stresses the need for Japan to improve the system, such as by lengthening the standard public comment period for rulemaking, more broadly and consistently.

**Automotive**

The United States has expressed strong concerns with the overall lack of access to Japan's automotive market for U.S. automotive companies. A variety of non-tariff barriers impede access to Japan's automotive market, and overall sales of U.S.-made vehicles and automotive parts in Japan remain low. Non-tariff barriers include the non-acceptance of U.S. Federal Motor Vehicle Safety Standards certification as providing an equivalent level of protection as the Japanese vehicle safety standards; unique standards and testing protocols; unique spectrum allocation for short-range vehicle communications systems; a lack

of opportunities for input by interested persons throughout the process of developing regulations; and hindrances to the development of distribution and service networks.

Japan aims to transition to 100 percent clean energy vehicles, including electric vehicles, hybrid vehicles, and fuel cell electric vehicles (FCEVs), sold in Japan by 2035. Japan provides a purchase subsidy of up to ¥850,000 (approximately $5,614) for traditional battery electric vehicles (BEVs). However, FCEVs, which are primarily produced by Japanese companies, receive a much higher subsidy than BEVs, of up to ¥2.55 million (approximately $16,843), depending on the vehicle model.

Japan also restructured its system of subsidies for consumer purchases of BEVs, plug-in hybrid electric vehicles (PHEVs), and FCEVs. Previously, nearly all cars received similar subsidies. Under the old system, BEVs received ¥650,000 (approximately $4,293), PHEVs ¥450,000 (approximately $2,972), and FCEVs ¥2,300,000 (approximately $15,192). Now, for BEVs, the subsidy will range from ¥120,000 (approximately $793) to ¥850,000 (approximately $5,614), with primarily Japanese manufacturers benefiting the most.

Japan also provides subsidies for vehicle charging stations but requires compliance with CHAdeMO, a charging standard originally developed in Japan and supported by Japanese industry groups. Although this standard was previously used in earlier model electric vehicles in other countries, Japanese automakers in 2023 joined U.S. and European automakers in endorsing other standards for their sales in North America, Europe, and China. This leaves Japan as an outlier on charging technology and disincentivizes foreign automakers and charging suppliers from operating in Japan by requiring outdated technology in order to receive the subsidy.

In February 2025, Japan amended the Radio Act Enforcement Regulation to allow the use of 433.92MHz radio frequency for Short Range Vehicle Communication Systems, which includes remote keyless entry and tire-pressure monitoring systems. Japan's shift to 433.92MHz frequency is a significant step towards global alignment. Prior to this change, Japan's deviation from the globally recognized 433.92MHz frequency necessitated costly alterations for foreign automotive manufacturers including American automakers, and had been a longstanding non-tariff barrier. U.S. companies have noted that while transitioning to the 433.92MHz frequency, devices used in key fobs must first obtain certification meeting technical standards Japan has set from either domestic or overseas certification bodies; the United States will continue to monitor the situation to ensure these certifications are recognized in a timely manner.

In addition, industry has expressed concern with differential treatment for U.S. EV charging infrastructure compared to Japanese EV charging infrastructure. The MLIT permits Japanese companies to build superchargers at highway rest areas that do not require vehicles to exit and reenter the toll highway. In contrast, vehicles are required to pay tolls to exit and reenter toll highways to access EV charging infrastructure produced by U.S. companies. MLIT has claimed since 2023 to be implementing an initiative that will allow EV owners seeking to charge their vehicles a two-hour window to exit and reenter the highway toll-free. However, as of December 31, 2024, MLIT had created only one entry and exit point for toll-free access to off-highway U.S. superchargers located in a remote area in Gifu prefecture. Stakeholders report that MLIT has made no other progress on the initiative, despite advocacy by Japan's Fair Trade Commission in favor of the initiative.

**Medical Devices and Pharmaceuticals**

Japan's Price Maintenance Premium (PMP) system, introduced in 2010, adds price premiums to innovative new drugs and protects this price throughout the patent life of a medicine. In the 2018 pricing cycle, Japan made changes to its PMP rules that significantly reduced the number of innovative products and companies that received the full benefit of the PMP. In particular, several of the criteria that were used in PMP

calculations appeared to make it easier for Japanese companies to qualify for top premiums and were unrelated to the degree of innovation of the individual product under consideration. However, the fiscal year 2024 National Health Insurance Drug Pricing System Reform Framework that was instituted for the 2024 pricing cycle made several promising adjustments to the PMP rules.

U.S. industry has also continued to raise serious concerns regarding the lack of transparency and predictability in government decision-making. For example, stakeholders reported that there was no opportunity for public comment before the Government of Japan announced off-year drug price revisions for fiscal year 2025. In addition, in recent years, the MHLW has been consolidating medical device product functional categories for price determination with little explanation and little time for key stakeholders to respond. U.S. industry is concerned about the lack of more frequent and meaningful opportunities to provide input regarding Japan's reimbursement rules, as well as other policies of critical importance to the biopharmaceutical and medical device industries.

The United States continues to urge Japan to solicit and consider the input of all stakeholders, including U.S. stakeholders, when developing any measures related to reimbursement policies, and to follow transparent processes in the present and future development of any new policies and measures. The United States also continues to urge Japan to take into account relevant international standards in the development of its regulations in clinical development, multiregional clinical trials, and risk management. In November 2023, Japan announced it would relax its requirement that additional Phase I trials be performed on Japanese people before enrolling Japanese participants in international joint clinical trials, a policy that is unique to Japan. However, this local testing requirement will remain for some drugs with strong side effects (*e.g.*, cancer treatment drugs), representing a continuing concern.

**Nutritional Supplements**

Japan regulates nutritional supplements as a part of a loosely defined "health food" subcategory of foodstuffs, unlike in the United States, where "dietary supplements" are regulated by the U.S. Food and Drug Administration under different regulations than "conventional" foods. Generally, health food products in Japan are subject to more stringent regulatory oversight than general foods, which has resulted in extra hurdles for U.S. exporters regarding health claims and ingredients than can be used for nutritional supplements when trying to enter the Japanese market. Japan has taken steps to streamline import procedures and improve access in this market.

**Quasi-Drugs**

Quasi-drugs are defined in Japan's Act on Securing the Quality, Efficacy and Safety of Products Including Pharmaceuticals and Medical Devices (PMD Act) as products with limited amounts of officially recognized active ingredients and are generally classified in the United States as over-the-counter drugs (for example, anti-acne products) or cosmetic products (for example, anti-aging products). U.S. companies indicate they are experiencing delays in market authorization due to Japan's delay in the adoption of a well-designed online system to process requirements and updates. Although there have been some improvements in processing time, there continue to be delays in the adoption of a monograph (or product standard) system intended to expedite the registration of such products as quasi-drugs under the PMD Act. As a result, products that contain active ingredients that are approved for specific uses in Japan, such as in anti-dandruff shampoos and skin care, may require up to six months to receive market approval. The MHLW is currently working with industry and local prefectural governments to develop a monograph system (such as "Approval Product Standards for Medicated Cosmetics"), which lists the approved uses for previously reviewed ingredients and claims.

# JORDAN

## TRADE AGREEMENTS

**The United States–Jordan Free Trade Agreement**

The United States–Jordan Free Trade Agreement (FTA) entered into force on December 17, 2001. Under the FTA, as of January 1, 2010, Jordan provides duty-free access to nearly all U.S. exports, with exceptions for a few product lines, such as alcoholic beverages. The United States and Jordan meet regularly to review the implementation and functioning of the Agreement and to address outstanding issues.

## IMPORT POLICIES

**Taxes**

Jordan's General Sales Tax law allows the government to impose a special tax at the time of importation in addition to the general sales tax. For example, Jordan imposes a 15 percent special tax on carbonated drinks. Jordan also imposes a special tax on vehicles that varies according to the type of engine, which in practice only affects imports as there is no domestic motor vehicle production. Cars with conventional fuel engines are taxed within a range of 67 percent to 94 percent, electric-powered cars are taxed within a range of 10 percent to 15 percent, and hybrid vehicles are taxed at 50 percent. Most U.S.-origin cars sold in Jordan are conventional fuel or hybrid. The United States continues to work with Jordan to promote transparency and predictability of taxation policies.

**Non-Tariff Barriers**

**Import Licensing**

Import licenses are required for specific food products by the Ministry of Health and for raw agricultural goods by the Ministry of Agriculture. The approval process can be time-consuming and, at times, lacks transparency. U.S. exporters have raised concerns about the difficulty of obtaining import licenses from the Ministry of Agriculture for U.S.-origin chicken leg quarters and live dairy cattle. The United States continues to engage with Jordanian authorities to address this issue.

Jordan requires that importers of commercial goods be registered traders or commercial entities. The Ministry of Industry, Trade, and Supply occasionally issues directives requiring import licenses for certain goods or categories of goods and products in newly emerging or protected sectors. Jordan requires a special import license prior to the importation of telecommunications and security equipment.

**Customs Barriers and Trade Facilitation**

Jordan ratified the World Trade Organization (WTO) Trade Facilitation Agreement (TFA) in February 2017. Jordan has not yet submitted four transparency notifications related to: (1) import, export, and transit regulations; (2) the use of customs brokers; (3) customs contact points for the exchange of information; and (4) details on the operation of the single window. The first three notifications were due to the WTO on February 22, 2017, and notification of details on the operation of the single window was due on December 31, 2022, according to Jordan's self-designated TFA implementation schedule.

## TECHNICAL BARRIERS TO TRADE

**Corn Import Sampling Procedures**

According to U.S. stakeholders, Jordan's Ministry of Agriculture does not comply with the sampling technique guidance for grain issued by the Jordan Standards and Metrology Organization, and Jordan's poor sampling techniques have resulted in the rejection of shipments of U.S.-origin corn. The United States has worked with Jordan to improve sampling and inspection procedures, but problems persist. As a result, U.S. exports of corn to Jordan have decreased significantly compared to 2021 and prior years. In 2023, U.S. corn exports to Jordan were valued at approximately $300,000. That year, Jordan accepted a certificate of inspection from the U.S. Department of Agriculture Federal Grain Inspection Service that has been extended through December 31, 2027. In September 2024, Jordan's Ministry of Agriculture extended the validity of the certificate for another three years.

## GOVERNMENT PROCUREMENT

In September 2022, the Jordanian Cabinet adopted Government Procurement Bylaw No. 8, which grants priority to a domestic bid over a foreign bid if the bids are equivalent in terms of requirements, specifications, and price. Additionally, Jordan offers domestic companies a preferential rate of 15 percent in all government tenders based on a 2013 cabinet decision, which has been renewed annually.

Jordan is not a Party to the WTO Agreement on Government Procurement (GPA), but has been an observer to the WTO Committee on Government Procurement since March 2000. In 2002, Jordan began the process of acceding to the WTO GPA with the submission of its initial offer, but negotiations on Jordan's accession have been inactive since 2014.

## INTELLECTUAL PROPERTY PROTECTION

Jordan continues to take steps to provide more comprehensive protection of intellectual property (IP) rights. In September 2023, Jordan's Cyber Crime law went into effect, criminalizing a broad array of digital violations, including pirated content. However, challenges regarding IP protection and enforcement persist. As seen throughout the region, online and physical copyright infringement is widespread. For example, the National Library, the primary IP authority in Jordan, continues to express challenges to combating online and physical copyright infringement, including a lack of adequate resources and training that hinder effective enforcement. Law enforcement officials need to continue efforts to strengthen enforcement against pirated and counterfeit goods, particularly with respect to using *ex officio* authority to pursue criminal investigations. The U.S. Government continues to engage with the Government of Jordan on these issues.

## INVESTMENT BARRIERS

The Investment Environment Law No. (21) of 2022, which entered into force in January 2023, and the Investment Regulation Bylaw No. 7 of 2023 (the "Investment Law") consolidated 18 investment laws into one regulation. Although Jordan is generally open to foreign investment, the Investment Law limits foreign ownership to no greater than 50 percent (subject to limited exceptions) in: retail and wholesale trading, including distribution, import services, and export services; engineering consultancy services, construction contracting and related services, brokerage services (except for financial intermediation), commercial agencies, insurance brokers, and food and beverage services; and transportation services and customs clearance services including maritime, air transport, and land transportation services.

# KENYA

## IMPORT POLICIES

### Tariffs

Kenya's average Most-Favored-Nation (MFN) applied tariff rate was 13.8 percent in 2023 (latest data available). Kenya's average MFN applied tariff rate was 24.7 percent for agricultural products and 12.0 percent for non-agricultural products in 2023 (latest data available). Kenya has bound 16.3 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 93.8 percent.

Kenya applies the East African Community (EAC) Customs Union's Common External Tariff (CET), with four tariff bands: (1) zero percent duty for raw materials and inputs, (2) 10 percent duty for processed or manufactured inputs, (3) 25 percent duty for finished products, and (4) 35 percent for a list of products the EAC concluded would promote regional integration and domestic industrial sectors. Among the imports that are impacted by the 35 percent fourth tariff band are U.S. exports of secondhand clothing and environmentally cleaner cooking products. Many textiles and agricultural products are classified as "sensitive items" under the EAC and as a result are subject to *ad valorem* tariff rates above 35 percent. This includes rates of 50 percent for some textiles, 60 percent for most milk products, 50 percent for corn and corn flour, 75 percent for rice flour, 50 percent for wheat flour, and 100 percent for sugar.

When deemed necessary, the Kenyan Government has temporarily waived agricultural tariffs to stabilize prices when domestic agricultural prices exceeded certain levels. When the Kenyan Government has taken such action, it has applied for and regularly received from the EAC an exemption from the CET.

Application of EAC-wide CET exemptions varies case-by-case. In June 30, 2020, the EAC amended its CET to exclude from import duty exemption (and thus apply duties) to products related to the development of solar and wind energy, while continuing to exempt from duties "specialized equipment for generation of solar and wind energy, photovoltaic modules, direct current charge controllers, direct current inverters, including accessories and deep cycle batteries which use and/or store solar power." Kenya subsequently extended duties to spare parts and accessories to solar equipment later in the year. Kenya began implementing the 2020 EAC CET amendments for solar and wind energy equipment in July 2021 but has not uniformly implemented them. Some stakeholders voiced concern that the amendment to the CET does not adequately define the term "spare parts and accessories."

### Non-Tariff Barriers

#### Import Bans

On September 10, 2024, Kenya imposed a ban on sugar imports from outside the Common Market for Eastern and Southern Africa (COMESA) and the EAC in response to increased local sugar production that satisfied local consumption.

#### Customs Barriers and Trade Facilitation

U.S. companies have raised concerns about the length of time required for Kenyan Customs to release shipments, as well as the use of a complex and inefficient process that involves many steps with uncoordinated offices, despite implementation of a single window system. Many U.S. companies have commented that Kenya's one-stop customs clearance system does not operate as intended and that

prearrival processing of electronic documents is ineffective. Other U.S. companies have raised concerns about the inconsistent application of classification and valuation decisions, as well as unnecessary transit inspections.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

### Technical Barriers to Trade

#### Verification of Conformity to Standards Procedures

On April 28, 2020, Kenya issued the Standards Order (*Verification of Conformity to Standards and Other Applicable Regulations*), which subjects all imports, except those meeting certain exemption criteria, to the Pre-Export Verification of Conformity (PVoC) program. The PVoC program requires pre-shipment inspection of most imports in their country of origin to ensure compliance with applicable Kenyan standards and regulations. Under the PVoC program, an importer must obtain a Certificate of Conformity (CoC) from a PVoC inspection agent in its region designated by the Kenya Bureau of Standards (KEBS). The PVoC inspection agent assesses what, if any, testing is required to meet Kenyan standards and regulations. Kenya asserts that the program is necessary to address health, environmental, and security concerns, but U.S. industry has raised concerns that the program's testing, certification, and labeling requirements deviate from international standards without providing an additional measure of safety. For U.S. food and agricultural goods, Kenya requires PVoC inspections on a consignment-by-consignment basis in the United States prior to export. As an incentive to use the PVoC program, Kenya charges higher fees for destination inspection if the product arrives without a CoC from a PVoC inspection agent.

Currently, Kenya has only designated one inspection company, SGS, to perform PVoC inspections in the United States, further limiting the ability of U.S. exporters interested in selling products to Kenya.

Certain products are exempt from the PVoC program, including raw materials, machines, and spare parts imported by registered local manufacturers; products certified by KEBS under the Diamond Mark of quality product certification; and products waived by the Kenyan Government through the Cabinet Secretary for Investment, Trade, and Industry. Goods exempted from the program are still subject to KEBS destination inspection.

Goods arriving at the port of entry in Kenya without having undergone an inspection through the PVoC program to obtain a CoC are subject to inspection by KEBS. The cost of inspection at port is 5 percent of the customs value of the shipment, and the goods may be rejected. After obtaining a CoC or undergoing inspection at the port of entry, the importer must also purchase from KEBS an Import Standardization Mark label that must be affixed to each imported article or its retail packaging.

### Sanitary and Phytosanitary Barriers

#### Agricultural Biotechnology

On October 3, 2022, Kenya lifted a 10-year ban on the import and commercialization of genetically engineered (GE) products, opening a path to cultivation and import of GE food and feed. However, the lifting of the ban is on hold pending the outcome of a domestic legal challenge before Kenya's Court of Appeals.

**Animal Genetics**

In January 2020, Kenya's Office of the Director of Veterinary Services (DVS) and the U.S. Department of Agriculture Animal and Plant Health Inspection Service agreed on veterinary requirements and certificate attestations for the importation of bovine embryos from the United States. In May 2020, however, the DVS proposed additional requirements that went beyond those previously agreed by the two agencies. Kenya imposes standards that are overly restrictive for bovine semen imports, precluding actual market access for most U.S. bovine semen for dairy cattle and leaving the largest share of the market to the domestic producers who do not meet the same criteria.

**Import Permits**

Kenya maintains complex, nontransparent, and costly requirements for the importation of all meat, dairy, and poultry products, including a "Letter of No Objection to Import Permit" (no-objection letter) issued by DVS. Before issuing a no-objection letter, which requires several attestations, including animal and public health statements, DVS requires an importer to explain the reason for importation through a "Letter of Application to Import" and to specifically address the market need the import would meet. DVS issues the no-objection letter for meat, dairy, and poultry products at its discretion on a case-by-case basis. Importers have reported that DVS has at times provided them with non-sanitary-related grounds for denying permits, such as the local availability of a similar product. DVS and other competent authorities do not always provide written justification for not issuing the letter.

**Plants and Plant Products**

Kenya subjects imported and domestically produced corn to a total aflatoxin limit of 10 parts per billion (ppb) and a 13.5 percent maximum moisture content. The aflatoxin limit in Kenya is lower than the standard adopted by the Codex Alimentarius and the U.S. action level for aflatoxin, and Kenya has not provided adequate scientific justification for these requirements. As a result, most U.S. exports are denied import permits. Under special circumstances – such as food shortages – Kenya has allowed higher moisture content for imported corn, which must then be dried and milled immediately upon arrival to reduce the risk of aflatoxin contamination. For U.S. corn exports that are permitted under special circumstances, the costs associated with the additional processing requirements make U.S. corn exports largely uncompetitive.

## GOVERNMENT PROCUREMENT

Since May 2015, an initiative dubbed "Buy Kenya Build Kenya" has required government institutions to procure at least 40 percent of their supplies locally. For example, government entities are required to give an exclusive procurement preference to motor vehicles and motorcycles produced by companies that have assembly plants in Kenya. Procurement preferences are given to companies that have assembly plants in Kenya (even if the specific item procured is not assembled or manufactured in Kenya).

The 2016 Public Procurement and Asset Disposal Act (PPADA) reserves procurement preferences for Kenyan-owned firms and goods manufactured or mined in Kenya. For tenders funded entirely by the government with a value of less than Kenya Shillings 50 million (approximately $388,000), the preference for Kenyan firms and goods is required. If the procuring entity seeks to contract with non-Kenyan firms or procure foreign goods, the PPADA requires a report detailing evidence of an inability to procure locally. In April 2020, the National Treasury issued implementing regulations for the PPADA, which mandate that tender proposals include offset requirements such as skills and knowledge transfer to Kenyan citizens, a 75 percent set-aside of employment opportunities for Kenyans, and a local content plan.

U.S. firms have had limited success bidding on Kenyan Government tenders. Corruption often influences the outcome of public tenders, and many of these tenders are challenged in the courts. Tenders are often not announced in a timely and transparent manner. Foreign firms, some without proven track records, have won government contracts when partnered with well-connected Kenyan firms or individuals. The Kenyan government mandates that all tenders and procurements are required to be undertaken through the Kenyan Government's electronic procurement system, the Integrated Financial Management Information System (IFMIS). Concerns about IFMIS include insufficient connectivity and technical capacity in county government offices, central control shutdowns, and security gaps that render the system vulnerable to manipulation and hacking.

Kenya is neither a Party to the WTO Agreement on Government Procurement (GPA) nor an observer to the WTO Committee on Government Procurement.

## INTELLECTUAL PROPERTY PROTECTION

Kenya's mandatory (yet currently unenforced) customs recordation system and Import Permit application requirement, both administered by the Anti-Counterfeit Authority, add additional costs and resources for U.S. stakeholders bringing products containing intellectual property into Kenya. Widespread availability of counterfeit and pirated goods remains an issue. Stakeholders also have raised concerns regarding the distribution of copyright-infringing content online and the need for Kenya to join the World Intellectual Property Organization (WIPO) Internet Treaties, which deal particularly with copyright and related rights in the digital environment. Kenya signed the World Intellectual Property Organization (WIPO) Copyright Treaty in 1996 but has yet to ratify it.

## SERVICES BARRIERS

### Insurance Services

Kenya requires that a minimum of one-third of the equity of an insurance company be held by Kenyan persons or citizens of another EAC Member State. In addition, Kenya requires that local insurers offer at least 20 percent of their treaty reinsurance contracts to the state-owned Kenya Reinsurance Corporation (Kenya Re). Although regulatory approval can be sought, Kenya generally prohibits cross-border Difference-in-Conditions and Difference-in-Limits insurance, which is an important type of insurance for facilitating U.S. investment in countries such as Kenya because it covers unique risks faced by U.S. firms. Kenya requires goods imported to the country through sea or air to be covered by marine cargo insurance sourced from the local insurance industry.

### Telecommunications Services

On August 22, 2023, Kenya repealed the 30 percent local equity requirements for non-Kenyan information and communications technology companies operating in Kenya.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

On December 27, 2024, Kenya replaced its digital services tax with a "significant economic presence tax" under the Tax Laws (Amendment) Act of 2024. A three percent effective tax rate on gross revenues is imposed on non-residents whose revenue from the provision of services is derived from or accrues in Kenya through a digital marketplace. Those excepted from the application of the tax include non-residents who offer services through a permanent establishment in Kenya or have an annual turnover of less than 5 million Kenyan Shillings (approximately $38,800).

### Data Localization Requirements

Kenya's 2019 Data Protection Act (DPA) includes unclear provisions governing the cross-border transfer of personal information. The DPA requires that either data subjects provide consent for transfers outside Kenya or controllers provide proof that personal data will be secure as a condition for transferring the data outside Kenya, but does not describe what would constitute acceptable proof. The 2021 Data Protection regulations require companies processing personal data "for the purpose of actualizing a public good" to be processed in a data center located and maintain in Kenya at least one copy of the personal data used.

## INVESTMENT BARRIERS

### Limitations on Foreign Equity Participation

Kenya imposes foreign ownership limitations in certain sectors. For example, the 2016 Private Security Regulation Act restricts foreign participation in the private security sector by requiring at least 25 percent Kenyan ownership of private security firms.

The 2016 Mining Act imposes a variety of restrictions on foreign participation in the mining sector. Among other restrictions, the Mining Act reserves acquisition of mineral rights for Kenyan companies, requires 60 percent Kenyan ownership of both mineral dealerships and artisanal mining companies, and requires large-scale mining operations to list a minimum of 20 percent of their shares on the Nairobi Securities Exchange within three years of commencing operations, while also offering 10 percent "free-carried interest" (free equity stake) to the Kenyan Government.

On August 22, 2023, Kenya lifted the 30 percent domestic ownership requirements in the Information and Communications Technology sector, which stimulated new foreign investments in the sector.

### Real Estate Restrictions

The 2010 Kenyan Constitution prohibits foreigners from holding freehold land title anywhere in the country, permitting only leasehold titles of up to 99 years. The process for leasing developed land and property is clear and established, but the process for obtaining leasehold title of undeveloped land is opaque and unreliable. For undeveloped land, investors risk receiving fake title deeds or leasing a plot with multiple titles and unauthorized sales.

## STATE-OWNED ENTERPRISES

The Kenyan Government wholly owns the National Oil Corporation and the Kenya Pipeline Corporation, which limits competition in this sector. Other state-owned enterprises (SOEs), including Kenya Electricity Generating Company, Kenya Electricity Transmission Company, Kenya Power, and the Geothermal Development Company, dominate the electricity generation, transmission, and distribution segments of the energy sector. Kenya Power's internal procurement rules require that 80 percent of supplies be sourced from Kenyan-registered companies to encourage foreign suppliers to register by establishing manufacturing facilities in the country.

Certain SOEs have enjoyed preferential access to markets. Examples include Kenya Re, which enjoys a guaranteed re-insurance market share; Kenya Seed Company, which has fewer marketing barriers than its U.S. competitors; and the National Oil Corporation, which benefits from retail market outlets developed with government funds. Some SOEs have also benefited from easier access to government loan guarantees,

subsidies, and credit at favorable interest rates. The Kenyan Government announced in November 2023 that it would privatize several SOEs. However, the Kenyan High Court halted the privatization of 11 SOEs in September 2024, declaring the Privatization Act unconstitutional due to lack of public participation during its enactment.

## OTHER BARRIERS

Disputes over tariffs and taxation are resolved through the judicial system, which is subject to delays and uncertainty. Since June 2015, the Kenya Revenue Authority has offered an alternative dispute resolution mechanism to help taxpayers resolve some tax disputes more quickly.

### Bribery and Corruption

Corruption remains a substantial barrier to doing business in Kenya. U.S. firms continue to report challenges competing against foreign firms that are willing to ignore legal standards or engage in bribery and other forms of corruption. Corruption is widely reported to affect government procurements at the national and county levels. Kenya has not effectively implemented its anticorruption laws. U.S. firms continue to report direct and indirect requests for bribes from multiple levels of the Kenyan Government.

### Export Ban

The 2013 Agriculture, Fisheries and Food Authority Act prohibits exports of raw agricultural produce such as macadamia nuts, achiote, cashew nuts, and pyrethrum without authorization from the Kenyan Cabinet Secretary for Investment, Trade, and Industry.

# KOREA

## TRADE AGREEMENTS

**United States–Korea Free Trade Agreement**

The United States–Korea Free Trade Agreement (KORUS) entered into force on March 15, 2012. Korea immediately eliminated duties on nearly 80 percent of bilateral trade in industrial and consumer goods. Duties on most other such goods were phased out in stages over 10 years and have been eliminated as of January 1, 2021. Tariffs continue to be phased out for certain seafood products, which are scheduled to be eliminated in 2026. Korea has eliminated tariffs on the majority of U.S. agricultural products, while maintaining tariff-rate quotas (TRQs) on a handful of U.S. agricultural exports.

The United States and Korea reached agreement in 2018 to modifications and amendments to KORUS and a related letter exchange. The United States and Korea meet regularly to review the implementation and operation of KORUS and to address outstanding issues.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

**Technical Barriers to Trade**

**Chemicals**

Four laws and their respective implementing regulations form the basis of Korea's chemical management system: the Act on the Registration and Evaluation of Chemicals (last revised in April 2021); the Occupational Safety and Health Act (last revised in August 2021); the Consumer Chemical Products and Biocides Safety Control Act (last revised in May 2021); and the Chemical Substances Control Act (last revised in August 2021). U.S. chemicals exporters regularly raise concerns with aspects of all of these laws and their implementing regulations, including: lack of guidance from the regulators on how to implement the regulations; insufficient protection for confidential business information; and inadequate transparency regarding the selection of chemicals to be tested and the testing methodology.

**Packaging Materials and Labeling Regulations**

U.S. stakeholders remain concerned about the lack of clarity relating to the calculation method for packaging space ratios used by Korean Government authorities under the Act on the Promotion of Saving and Recycling of Resources (Recycling Act). While not yet passed, proposed amendments to the Recycling Act in August 2020 and November 2020 would mandate pre-launch testing of packaging materials and labeling of small electronic products to ensure compliance with specified packaging requirements. Stakeholders have raised concerns that the amendments would delay product releases, particularly when not provided with sufficient time to find alternative solutions to adapt to new requirements.

**Sanitary and Phytosanitary Barriers**

**Agricultural Biotechnology**

Korea's regulatory system for agricultural biotechnology continues to present challenges to U.S. agricultural exports. The approval process for new biotechnology products is onerous and protracted due

to inefficiencies, which include redundant reviews and excessive data requests. The Korean Government, led by the Ministry of Trade, Industry and Energy (MOTIE), manages the regulatory approval process across five different agencies, each with its own process and data submission requirements. The Korean Government has indicated a willingness to continue discussing potential reforms to its regulatory process; however, the current Living Modified Organisms (LMO) Act mandates participation by all five agencies and thus limits the potential for streamlining the approval process without legislative changes. The United States and industry stakeholders have provided ideas on how to improve the process and developed pilot projects to test a streamlined process for biotechnology product reviews. These initiatives have had little impact, and Korea's lack of reforms continue to slow global regulatory harmonization.

In 2024, Korean lawmakers submitted a draft revision to the LMO Act to the National Assembly, which proposes to define products derived from genome editing technology that do not use or contain foreign genes in the final products and exempt those products from the LMO Act. The United States raised concerns with Korea's approval process for agricultural biotechnology products and policies for products derived from genome editing during the September 24, 2024, meeting of the KORUS Committee on Sanitary and Phytosanitary Measures (KORUS SPS Committee).

**Beef and Beef Products**

Prior to 2008, Korea restricted the importation of U.S. beef and beef products, citing concerns related to bovine spongiform encephalopathy (BSE). In 2008, the United States and Korea reached a bilateral agreement to fully reopen Korea's market to U.S. beef and beef products. However, as a transitional measure, Korea required that U.S. beef and beef products imported into Korea be derived from animals less than 30 months of age. This "transitional measure" has remained in place for sixteen years. In addition, Korea continues to prohibit the import of processed beef products, including ground beef patties, beef jerky, and sausage, regardless of age.

**Market Access for Pet Food Containing Ruminant Ingredients**

The United States originally requested resumption of market access for pet food containing ruminant ingredients in 2006 following Korea's ban of all ruminant products from the United States in 2003. In May 2018, the United States sent an expanded market access request to Korea's Ministry of Agriculture, Food, and Rural Affairs (MAFRA) for pet food containing U.S.-origin ruminant ingredients, as well as any ruminant ingredients imported from countries that, like the United States, are deemed by the World Organization for Animal Health as having a negligible risk for BSE. MAFRA published the revised import health requirements for pet food on January 15, 2025.

**Horticultural Products**

Several U.S. market access requests remain pending with the MAFRA Animal and Plant Quarantine Agency (APQA). Among them are expanded access for blueberries from U.S. states other than Oregon; expanded access for potatoes from 11 additional U.S. states; improvement in the cherry import program; and access for apples, pears, baby carrots, strawberries, California stone fruits, and frozen raspberries and blackberries. The United States requested that the APQA expedite the approval process for these products. The United States and Korea continued efforts to establish access for U.S. exports and discussed these issues during the KORUS SPS Committee meeting on September 24, 2024 and at a bilateral plant health technical meeting in November 2024.

**Maximum Residue Limits**

Korea's Positive List System (PLS) requires the establishment of new import tolerances for agrochemical residues that were previously permitted but not officially registered for use in Korea, as well as for new substances that do not have any maximum residue limits (MRLs) in Korea. As of January 2022, Korea requires U.S. agricultural exports to comply with Korea's domestic MRLs, import tolerance, or a default of 0.01 parts per million (ppm).

On January 1, 2024, Korea eliminated its policy of recognizing veterinary drug MRLs for the same tissue in a similar species and no longer accepts Codex Alimentarius (Codex) MRLs for veterinary drug residues in beef, pork, chicken, eggs, milk, and fishery products. Instead, Korea now implements its PLS for veterinary drugs, referencing only domestic MRLs or import tolerances (IT) set for veterinary drugs in the aforementioned products. In the absence of a domestic MRL or IT, a 0.01 ppm default tolerance applies. For growth supplements such as beta-agonist and steroid type anti-inflammatory drugs, "non-detection" applies. For products other than beef, pork, chicken, milk, eggs, and fishery products, Korea continues to accept Codex MRLs and lowest MRLs set for the same tissue in a similar species in the absence of Korea's domestic MRLs.

The United States works continuously with Korea's Ministry of Food and Drug Safety to promote the establishment of science-based MRLs that align with international standards to streamline market access for imported food and agricultural products.

## GOVERNMENT PROCUREMENT

Korea is a Party to the WTO Agreement on Government Procurement (GPA).

**Encryption and Security Requirements for Public Procurement of Information and Communication Technology Equipment**

Korea and the United States are both members of the Common Criteria Recognition Arrangement (CCRA), under which products certified at any CCRA-accredited laboratory in any member country should be accepted as meeting the certification requirements in any other member country. However, Korea's National Intelligence Service (NIS) has imposed additional domestic cybersecurity certification requirements through its Security Evaluation Scheme (SES) since October 2014. Korea has broadly imposed the SES for Common Criteria (CC)-certified information technology products to be sold to the public sector. In October 2022, the NIS introduced a three-tiered scheme dividing all public institutions into three sensitivity tiers. The NIS now allows institutions in the middle and lower tiers, such as universities and public schools, to use CC-certified information and communication technology products without additional domestic security verification. However, the SES still applies to most major public institutions, which account for over 90 percent of the public sector market, including all central administrative institutions such as ministries and metropolitan local governments. The United States has urged Korea to abide by its obligations as a CCRA member.

Korea requires network equipment procured by public sector agencies (*i.e.*, government agencies and quasi-government agencies) to incorporate encryption functionality certified by the NIS. However, the NIS only certifies encryption modules based on the Korean-developed ARIA and SEED encryption algorithms, rather than the internationally standardized Advanced Encryption Standard (AES) algorithm in widespread use worldwide. Although ARIA and SEED are aligned with ISO standards, they are primarily used in Korea. This restriction has *de facto* significantly limited U.S. suppliers' access to this market as it requires the development of a Korea-specific product line, which may not be commercially viable. The United States

has urged Korea to ensure that equipment based on widely used standards has full access to Korea's public sector market. In September 2024, the NIS announced it will also recognize AES and introduce a Multi-Level Security (MLS) scheme in 2025.

**Cloud Security Certification for Public Sector Cloud Service Procurement**

The Cloud Security Assurance Program (CSAP) was created by the Korea Internet and Security Agency in 2016 and elevated from administrative guidance to a legal requirement through a March 2022 revision to the Cloud Computing Promotion Act. The CSAP, which applies to Korea's central, provincial, and local public sector with very limited exceptions, creates significant barriers to foreign cloud service providers (CSPs) seeking to sell to Korea's public sector. CSPs are required to create physically segregated facilities for exclusive use by government-owned customers, comply with data localization of cloud systems, create backup systems and data, and ensure that operations and management personnel of cloud service providers are located within the territory of Korea to obtain the low-tier certification. CSPs must also use only NIS-certified encryption algorithms (ARIA or SEED).

The potential market from which U.S. providers are being excluded is large and growing. In August 2022, Korea began a review of the CSAP with a view to reform it in a way that would open market access possibilities for foreign service providers, indicating it would benchmark the U.S. Federal Risk and Authorization Management Program (FedRAMP). On January 19, 2023, Korea revised the Notification of the Security Certification for Cloud Computing Services to introduce a three-tiered scheme dividing all public networks into three risk tiers under the CSAP, which still creates significant barriers to U.S. CSPs seeking to sell to Korea's public sector. Only those CSPs that have at least the mid-tier CSAP certification can effectively participate in the government's digital transformation initiative. The United States raised this issue on May 16, 2024 and urged Korea to align its cloud security certification requirements with other internationally accepted standards. In September 2024, NIS announced it will waive the local encryption algorithm requirement up to the mid-tier CSAP certification.

**Offsets in Defense Procurement**

The Korean Government has pursued policies that prioritize local technology and products over foreign defense technology through its defense offset program. An offset obligation may arise for a foreign contractor should the value of the defense contract exceed $10 million.

## INTELLECTUAL PROPERTY PROTECTION

In general, Korea has a strong regime of intellectual property (IP) protection and enforcement. Under KORUS, Korea agreed to strong enforcement provisions for various types of IP rights and agreed to join key multilateral IP agreements. Moreover, the Korean Government prioritizes IP protection, as Korea is a significant creator of IP. Nevertheless, some IP-related concerns remain, including with respect to: the transshipment of counterfeit goods, especially via small express-shipped parcels; geographical indications; and a lack of civil and criminal penalties sufficient to deter IP violations. The United States continues to work with Korea to improve these areas.

## SERVICES BARRIERS

**Audiovisual Services**

Notwithstanding KORUS commitments not to impose new restrictions, multiple Korean Government agencies and the National Assembly have been discussing ways to incorporate online media streaming

platforms into the existing restrictive regulatory framework for legacy media, including potential Korean content requirements for U.S. over-the-top platforms.

**Insurance Services**

Reinsurance firms are not able to transfer information outside Korea as required in their ordinary course of business and as provided under KORUS. Korea's Financial Services Commission (FSC) informed the U.S. Government in 2022 and in 2024 that it changed its interpretation of relevant rules under the Personal Information Protection Act such that U.S. reinsurance companies can send personal information of primary insurance policy holders outside Korea for purposes of data processing, risk management, and underwriting. In a September 23, 2024 KORUS Financial Services Committee meeting, progress was made in clarifying important outstanding questions around the use of a revised consent form and changes to Korean law. However, there is no public written documentation of this upon which industry could rely for legal certainty, and U.S. reinsurance companies continued to report in 2024 that they have not been able to send information cross-border in the absence of such certainty.

**Professional Services**

Since 2013, Korea has taken steps to open its legal services market, as outlined in KORUS. The amended Foreign Legal Consultants Act now allows foreign law firms to open foreign legal consultant offices in Korea and to enter into "cooperative agreements" with Korean firms to handle cases jointly where domestic and foreign legal issues are mixed. Foreign-licensed lawyers and firms have been able to establish joint ventures and hire Korean-licensed lawyers since 2017, but several requirements discourage U.S. companies from doing so. The Act limits a foreign law firm's ownership of the joint venture to 49 percent and requires that the firms composing the joint venture have been in operation for at least three years in the home jurisdiction. The Act also requires foreign and Korean law firms participating in a joint venture to establish a new separate legal entity under Korean law. In addition, the Act limits the scope of practice of joint ventures. These provisions undermine the legislation's purpose of facilitating trade in legal services between the two countries.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

**Network Usage Fees**

Since 2021, a number of bills have been introduced in the National Assembly that would require foreign content providers to pay network usage fees to Korean Internet service providers (ISPs). Because some Korean ISPs are also themselves content providers, fees paid by U.S. content providers could benefit a Korean competitor. Furthermore, such a mandate could be anticompetitive by further strengthening Korea's ISP oligopoly of three major providers to the detriment of the content industry. The United States raised this issue with Korea on several occasions throughout 2024.

**Competition Policy**

In 2024, the Korean Government, including the Korea Free Trade Commission and the National Assembly, considered proposals to regulate certain suppliers of digital services that meet global and national revenue thresholds. These proposals would apply to a number of large U.S. companies operating in the Korean market. The proposals also appear to apply to two large Korean companies, but exclude a number of other major Korean companies as well as companies from other countries. The proposals include a number of *ex ante* prohibitions and obligations that would apply to companies to address competition issues in the Korean market. U.S. companies have urged the Korean Government to take a more deliberative approach to these

issues, including by conducting a comprehensive market analysis to assess the level of competition and a regulatory impact assessment of the proposed measures. The United States continues to urge Korea to improve its engagement with this sector by enhancing transparency and providing meaningful opportunities for stakeholder input.

**Location-Based Data**

Korea's restrictions on the export of location-based data have led to a competitive disadvantage for international suppliers seeking to incorporate such data into services offered from outside Korea. For example, foreign-based suppliers of interactive services incorporating location-based functions, such as traffic updates and navigation directions, cannot fully compete against Korean companies because locally-based competitors typically are not dependent on foreign data processing centers and do not need to export location-based data. Korea is the only significant market in the world that maintains such restrictions on the export of location-based data. While there is no general legal prohibition on exporting location-based data, exporting such data requires a license. As of December 31, 2024, Korea had never approved a license to export cartographic or other location-based data, despite receiving numerous applications from foreign suppliers.

**Data Localization**

The 2011 Personal Information Protection Act (PIPA) imposes restrictions on the transfer of personal data outside Korea. In 2023, the PIPA was substantially revised, and the Korean Personal Information Protection Commission (PIPC) adopted an Enforcement Decree that took effect in March 2024. These changes provide the PIPC with new authority to impose fines on service providers based on their global revenue rather than revenue in Korea, and to order the suspension of cross-border transfer of personal data. The PIPA permits the transfer of personal data outside of Korea only in limited circumstances, such as when the service provider has obtained a separate consent from the data subject to transfer data outside of Korea, when the recipient of the data has obtained a privacy certification recognized by the PIPC, or when the data is transferred to a country that the PIPC has determined provides an equal level of data protection, among others. These restrictions pose barriers to the cross-border provision of based services that depend on data storage and processing.

**National Core Technology Barriers to Using U.S. CSPs**

Under the Act on Prevention of Divulgence and Protection of Industrial Technology (Industrial Technology Protection Act), MOTIE maintains a list of national core technologies that, if leaked overseas, could adversely affect national security. This includes technologies in the semiconductor, automotive, robotics, and aircraft sectors. MOTIE does not allow the use of foreign CSPs for national core technology workloads, claiming that U.S. CSPs may export data overseas. U.S. stakeholders have been working with MOTIE on new guidelines for using cloud computing for companies working on national core technologies and urged MOTIE to release the guidelines as soon as possible.

## INVESTMENT BARRIERS

Korea maintains various restrictions on foreign investment in the telecommunications and broadcast media sectors. Korean law prohibits foreign investment in radio and terrestrial broadcasting operations; limits foreign ownership to no greater than 25 percent in news agency activities; and limits foreign ownership to no greater than 49 percent in television programming and content distribution, cable and satellite broadcasting services, and wired, wireless, satellite, and other telecommunications. Since March 2015, Korea has permitted U.S. investors to hold up to 100 percent ownership of a television program provider

not engaged in news reporting, multi-genre programming, or home shopping. Foreign cable and satellite retransmission channels are limited to no greater than 20 percent of the total number of operating channels.

In addition to these restrictions, Korea prohibits foreign ownership in the nuclear power generation sector and limits foreign ownership to no greater than 30 percent in hydroelectric, thermal, solar, and other forms of non-nuclear power generation. Korea also limits foreign ownership to no greater than 50 percent for enterprises engaged in raising beef cattle; meat wholesaling; electric power sale, transmission, and distribution; coastal passenger and freight transport; domestic and small air transport; and newspapers, magazines, and periodicals.

## OTHER BARRIERS

### Motor Vehicles

Increased access to Korea's automotive market for U.S. automakers remains a key priority for the United States.

The U.S. Government has raised concerns about Korea's emission-related components (ERC) regulations under Korea's Clean Air Conservation Act. Vehicle manufacturers and importers are required to obtain either a modification certification (for a substantial modification of ERCs) or prepare modification reports for insignificant changes. However, the automobile industry has expressed concern about lack of clarity over what types of modifications fall under which category. Automakers also have noted that violations with respect to imports could be subject to criminal prosecution by Korea's customs authorities, which lack authority to investigate domestically manufactured vehicles.

### Pharmaceuticals and Medical Devices

The U.S. pharmaceutical and medical device industries continue to report concerns regarding a lack of transparency in Korea's pricing and reimbursement policies and a lack of substantive opportunities for stakeholder input into proposed policy changes. Industry has raised similar transparency concerns regarding Korea's Innovative Pharmaceutical Company (IPC) Accreditation policy, under which the Ministry of Health and Welfare designates certain companies as IPCs that can receive tax credits, research and development support, and more favorable premiums, but does not offer an explanation to companies that are denied the accreditation.

The United States continues to urge Korea to improve its engagement with this sector by enhancing transparency and providing meaningful opportunities for stakeholder input.

# LAOS

## TRADE AGREEMENTS

### The United States–Laos Trade and Investment Framework Agreement

The United States and Laos signed a Trade and Investment Framework Agreement (TIFA) on February 17, 2016. The Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Laos. The United States signed a bilateral trade agreement with Laos which entered into force on February 4, 2005.

## IMPORT POLICIES

### Tariffs and Taxes

#### Tariffs

Laos's average Most-Favored-Nation (MFN) applied tariff rate was 8.6 percent in 2023 (latest data available). Laos's average MFN applied tariff rate was 11.2 percent for agricultural products and 8.1 percent for non-agricultural products in 2023 (latest data available). Laos has bound 100 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound MFN tariff rate of 19.2 percent, as all of its WTO accession commitments came into force in 2023.

#### Taxes

On October 9, 2023, a Laos presidential decree raised excise taxes on six categories of products including gasoline vehicles, with progressively higher tax rates aligned with engine size, such that vehicles with engines over 5,000 cubic centimeters would be subject to a tax rate of 220 percent. U.S. automobile brands dominate the market for larger engines. Stakeholders have raised concerns that the decree was issued without adequate consultation.

### Non-Tariff Barriers

#### Foreign Currency from Exports

On May 2, 2024, the Bank of the Lao (BOL) imposed Decision No. 333 establishing minimum requirements and a strict timeline for converting income received in foreign currency into national currency. Exporters are required to exchange a minimum percentage of payments received in foreign currency from the export of goods and services through their import-export bank account within a specific timeframe. Both the percentage of income and the timeline vary by sector. Commercial banks are required to then sell at least 30 percent of the foreign currency they buy from export operators to the BOL by the following working day. Stakeholders have raised concerns that the decree was issued without adequate consultation.

#### Import Bans

On August 6, 2024, the Ministry of Industry and Commerce of Laos imposed a temporary halt on the importation of light motor vehicles including SUVs, sedans, vans, and pickup trucks with a CIF (Cost, Insurance, and Freight) valued at over $50,000. Light motor vehicles worth more than $50,000 imported for essential work or related to international obligations, such as those for use by the government,

embassies, or international organizations, are allowed with government approval. According to the Lao Government, “the temporary suspension will be effective from August 20 to December 31, 2024, or until further notice.” Stakeholders have raised concerns regarding the ban and that the decree was issued without adequate consultation.

**Customs Barriers and Trade Facilitation**

Laos notified its customs valuation legislation to the WTO in July 2013, but has not yet responded to the WTO Checklist of Issues that describes how the Customs Valuation Agreement is being implemented.

# TECHNICAL BARRIERS TO TRADE

**Vehicles**

Laos’s Government Decree No. 470 of 2019 on the management of land vehicles requires that imported vehicles, registered and used in Laos, meet regional and international standards and are in accordance with the international obligations of Laos. Under the Association of Southeast Asian Nations (ASEAN) Mutual Recognition Agreement on Type Approval for Automotive Products, the ASEAN members established a procedure for accepting or recognizing conformity assessment results with reference to the United Nations Economic Commission for Europe (UNECE) 1958 Agreement regulations. Further regulations are anticipated, and the United States will continue to monitor the development of proposed regulations in 2025 to promote acceptance of imported vehicles that meet the high standards contained in the U.S. Federal Motor Vehicle Safety Standards.

# INTELLECTUAL PROPERTY PROTECTION

Laos continues to improve its intellectual property (IP) regime, including by amending the Law on Intellectual Property to enhance IP protection in the country, which entered into force on January 24, 2024; and also continues to increase public awareness and media coverage of the harm caused by counterfeit goods and the impact of copyright piracy on local content industries. With U.S. Government assistance, Laos continues to work to establish an effective system for civil and criminal enforcement of IP. However, counterfeit and pirated goods continue to be available in Lao marketplaces.

# MALAYSIA

## TRADE AGREEMENTS

**The United States–Malaysia Trade and Investment Framework Agreement**

The United States and Malaysia signed a Trade and Investment Framework Agreement on May 10, 2004. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Malaysia.

## IMPORT POLICIES

**Tariffs and Taxes**

**Tariffs**

Malaysia's average Most-Favored-Nation (MFN) applied tariff rate was 5.6 percent in 2023 (latest data available). Malaysia's average MFN applied tariff rate was 7.4 percent for agricultural products and 5.3 percent for non-agricultural products in 2023 (latest data available). Malaysia has bound 83.8 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 21.1 percent. Malaysia's maximum WTO bound tariff rate varies significantly by product group, for example, from 5 percent for petroleum to 251 percent for dairy products.

Duties for tariff lines where there is significant local production are often higher. In general, tariffs are lower for raw materials than for value-added goods.

**Taxes**

Malaysia continues to assess a higher excise tax on imported distilled spirits than on spirits that are predominantly produced domestically. Malaysia maintains very high excise taxes on motor vehicles, ranging from 60 percent to 105 percent, based on vehicle type and engine size.

**Non-Tariff Barriers**

**Import Restrictions on Motor Vehicles**

Malaysia imposes import restrictions on automobiles under the Malaysian National Automotive Policy, which makes a fundamental distinction between "national" cars (*e.g.*, domestic automakers Proton and Perodua) and "non-national" cars, which include other vehicles produced or assembled in Malaysia, as well as imports. The Malaysian system of "national approved permits" confers on permit holders the right to import and distribute cars and motorcycles. The national approved permits system is administered in a non-transparent manner and is used to implement a cap on the total number of vehicles that can be imported each year, currently set at 10 percent of the domestic market. In addition, Malaysia applies high tariffs in the automobile sector and has traffic restrictions and noise standards that affect the usage of large motorcycles.

In its 2024 federal budget, the Malaysian Government proposed import and excise duty exemptions for imported electric vehicles (EVs) through December 31, 2025, and through December 31, 2027, for locally assembled EVs.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

**Technical Barriers to Trade**

### Halal Import Requirements

Malaysia requires that all imported meat (besides pork) and animal-based products, including dairy products, obtain halal certification from an approved Foreign Halal Certification Body (FHCB) as a condition of entry. Additionally, Malaysia's halal requirements are more prescriptive than relevant international practices. Specifically, Malaysia requires slaughter plants to maintain dedicated halal production facilities and to ensure segregated storage and transportation facilities for halal and non-halal products. In contrast, relevant international practices allow for halal food to be prepared, processed, transported, or stored using facilities that have been previously used for non-halal foods, provided that Islamic cleaning procedures have been observed. U.S. industry has expressed concerns regarding the costs of creating new, segregated production facilities to access Malaysia's market.

Additionally, the halal practices at each individual U.S. meat and poultry plant must be inspected by Malaysia's Department of Islamic Development (JAKIM) and certified by a JAKIM-accredited FHCB before the plant can export to Malaysia. Malaysia's Department of Veterinary Services (DVS), in conjunction with JAKIM, previously approved one U.S. beef plant and one U.S. turkey plant to export halal products to Malaysia. In October 2023, Malaysia unexpectedly suspended imports from the sole approved U.S. beef plant following an audit by DVS and JAKIM due to alleged halal concerns. JAKIM did not accept input or corrective actions from the plant. The United States is working to improve communication and engagement on halal issues with the Malaysian Government.

### Facility Registration Requirements

In addition to halal certification requirements, Malaysia requires that all meat, poultry, and dairy facilities that export to the country be registered by DVS. This process requires submission of an application with extensive supporting documentation for DVS review, which can take several months. Following the application review, meat and poultry products are subject to plant-by-plant on-site inspection by DVS and JAKIM. For all products subject to registration, DVS requires additional documentation to make any adjustment to registration parameters (*e.g.*, introduction of a new product in an approved plant and clerical changes to plant numbers or addresses). Updating the registration can involve additional delays of weeks to months. U.S. industry reports that the registration system is overly burdensome, creates significant delays, and is unnecessary in light of the United States' long history of supplying safe animal products to Malaysia.

Additionally, facilities that successfully complete the registration process with DVS continue to face challenges as a result of the extensive process. Minor differences between export certificate and facility details in the registration system can result in detained shipments that often take several days to weeks to clarify.

### Restrictive Regulations on Alcoholic Beverages

Malaysia's Food Regulations of 1985 narrowly defines alcoholic beverages in a manner that does not provide for the sale of new products that do not fit neatly within certain defined product categories. As a result, Malaysia prohibits the importation of products that do not meet these defined categories. The United States is concerned that U.S. malt-based and spirit-based ready-to-drink products are not permitted in

Malaysia, even though similar wine-based beverages are allowed. The United States continues to engage with Malaysia on its regulations for alcoholic beverage products, including its potentially trade-restricting definitions for alcoholic beverages.

**Live Poultry and Poultry Products**

In June 2022, Malaysia banned all live poultry and poultry products from the United States due to concerns about highly pathogenic avian influenza (HPAI). In December 2022, the U.S. Department of Agriculture Animal and Plant Health Inspection Service (APHIS) proposed a regionalization arrangement, which would limit suspension of poultry trade to those areas affected by HPAI. The regionalization arrangement would also allow for resumption of trade when the outbreak is controlled. APHIS has subsequently provided additional information about its HPAI control programs at DVS's request, but to date Malaysia has not completed internal decision making to begin discussion of a regionalization arrangement.

## GOVERNMENT PROCUREMENT

Malaysia generally invites international tenders only when domestic goods and services are unavailable. In those cases, foreign companies are required by law to take on a local, Bumiputera (indigenous ethnic Malay)–qualified partner before their tenders will be considered.

**Pharmaceutical Procurement Requirements**

The Malaysian Government has procurement preferences for locally manufactured pharmaceutical products, which discourage the use of imported pharmaceuticals. The Malaysian Government also provides incentives for local production. For example, the Government announced that it will grant three-year procurement contracts to companies that shift production of imported pharmaceutical products to Malaysia, with the potential for a two-year extension if those locally-produced products are exported.

Malaysia is not a Party to the WTO Agreement on Government Procurement, but has been an observer to the WTO Committee on Government Procurement since July 2012.

## INTELLECTUAL PROPERTY PROTECTION

Malaysia has been in the process of reforming its intellectual property (IP) laws, including laws governing copyrights, patents, and trademarks. Malaysia has adopted the Copyright (Amendment) Act of 2022, which contains provisions that create a new criminal offense for committing copyright infringement with streaming. The amendment entered into force on March 18, 2022. Malaysia also continues to take steps to enhance its IP enforcement regime.

However, concerns remain in several areas. Counterfeit goods are widely available, as highlighted by the continued inclusion of Petaling Street Market in Kuala Lumpur in the 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List). In addition, online, book, and journal piracy remain as challenges for right holders. The United States urges Malaysia to continue its efforts to improve protection against unfair commercial use, as well as unauthorized disclosure, of undisclosed test or other data generated to obtain marketing approval for pharmaceutical products, and to enhance criminal sanctions for trade secret theft and misappropriation.

# SERVICES BARRIERS

## Financial Services

### Best Interest Test

Under the Financial Services Act, Bank Negara Malaysia (Malaysia's central bank) evaluates potential investments in financial institutions based on whether the investment serves the "best interests of Malaysia," the criteria for which include evaluating the level of Malaysian participation in the sector. Bank Negara Malaysia limits foreign ownership to a maximum of 70 percent in domestic Islamic banks, investment banks, and insurance companies, and to a maximum of 30 percent in commercial banks.

Bank Negara Malaysia continues to limit foreign banks to eight physical branches in Malaysia and imposes certain other restrictions. For example, foreign banks cannot set up new branches within 1.5 kilometers of an existing local bank, and Bank Negara Malaysia considers ATMs as equivalent to separate branches. In addition, Bank Negara Malaysia has conditioned foreign banks' ability to offer some services on commitments to undertake certain back-office activities in Malaysia.

Malaysia maintains some restrictions on the business of reinsurance, requiring that Malaysian insurers first seek reinsurance from local reinsurers, and then from reinsurers based in the Labuan territory, before obtaining cross-border reinsurance. Also, primary insurers must offer Malaysian Re, the national reinsurer, up to 15 percent of certain lines of both proportional and non-proportional treaty reinsurance, and for facultative and engineering reinsurance up to a certain amount.

## Telecommunications Services

### Cabotage Policy on Undersea Cable Repairs

In 2019, the Malaysian Ministry of Transport issued an exemption to the Merchant Shipping Ordinance of 1952 that allowed non-Malaysian ships to conduct submarine cable repairs in Malaysian waters. The exemption reduced the time required to conduct submarine cable repairs critical for continued Internet, voice, and data traffic. In November 2020, the new Minister of Transport revoked the exemption. On June 1, 2024, the government reinstated the exemption, though this exemption can be rescinded at any time without notice. U.S. stakeholders continue to raise concerns about the non-permanent nature of the exemption, which raises uncertainty about the timeliness of future critical submarine cable repairs.

### Broadcast and Screen Quota

Malaysia requires that broadcast stations, through broadcast licensing agreements, devote 80 percent of terrestrial airtime to local Malaysian programming. Broadcast stations are also banned from broadcasting foreign programming during prime time.

# ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

### Shutdowns and Other Threats to the Open Internet

On September 6, 2024, the Malaysian Communications and Multimedia Commission (MCMC) directed Internet Service Providers in Malaysia to redirect all Domain Name System (DNS) traffic to local DNS services, which prevented anyone in Malaysia from using a non-Malaysian DNS resolver service. This directive could restrict access to information and services, disrupting commercial operations, and thereby

undermining a free and open Internet and impeding digital trade. The MCMC has suspended its directive, but it is unclear if that is a temporary or permanent action. The United States continues to monitor the situation and any impact on U.S. trade and investment, including services exports.

# INVESTMENT BARRIERS

**Limitations on Foreign Ownership**

Foreign investment in certain sectors is subject to local participation requirements that take the form of joint ventures with mandated minimum ownership interests held by ethnic Malaysian individuals or entities. When applying for certain operating licenses, registrations, permits, and approvals, entities with foreign ownership most commonly comply with the local participation requirements through a 70-30 equity split between the foreign investors (who are limited to a maximum of 70 percent ownership) and ethnic Malaysian individuals or entities (which must have a minimum 30 percent stake). Sector-specific regulators set the applicable local participation requirements, including in banking and insurance, education, freight forwarding and logistics, power generation, water, media and entertainment, and cable and satellite telecommunications. In the oil and gas industry, non-Malaysian firms are permitted to participate in oil services in partnership with local firms and are restricted to the maximum of 49 percent equity stake if the foreign partner is the principal shareholder. Foreign investments are also prohibited in terrestrial broadcast networks.

**SUBSIDIES**

**Export Subsidies**

Malaysia maintains several programs relating to exports, distinct from the pioneer status and investment tax allowance programs listed in Malaysia's subsidies notifications to the WTO. For example, the normal and enhanced allowance for increased exports programs provide for tax deductions of up to 70 percent of statutory income for increased exports. Malaysia has not included these measures in its WTO subsidies notifications.

# MEXICO

## TRADE AGREEMENTS

**The United States–Mexico–Canada Agreement**

The United States–Mexico–Canada Agreement (USMCA) entered into force on July 1, 2020. The USMCA maintains the zero tariffs that were in place among the three countries under the North American Free Trade Agreement and modernized the agreement to include strong, enforceable labor and environmental obligations, ground-breaking provisions to combat non-market practices, and provisions covering small and medium-sized enterprises (SMEs).

## IMPORT POLICIES

**Non-Tariff Barriers**

### Customs Barriers and Trade Facilitation

Mexico continues to provide insufficient prior notification of procedural changes, inconsistent interpretation of regulatory requirements at different border posts, and uneven border enforcement of Mexican standards and labeling rules. Often, notification of new customs or tax requirements is provided two weeks or less before entry into force, leaving U.S. exporters little time to adjust their systems to accommodate and comply with the change. Opportunity to comment on proposed regulatory amendments is also often as short as seven days. Some goods are still not allowed to be imported at all ports of entry. Restricting goods to certain ports has made it difficult for U.S. exporters to arrange for transportation and logistics, especially for electronic commerce purchases from U.S. SME exporters.

The USMCA prohibits arbitrary limits on the number of ports at which a customs broker may operate. Yet, Article 161 of Mexico's Customs law limits a broker to operate at four ports if the broker is not part of a customs agency. The United States continues to urge Mexico to amend the law to allow brokers to operate at any port where the broker is able to perform its duties.

The USMCA also requires that Mexico implement a periodic payment option for express delivery shipments, which Mexico had not done as of December 2024.

In addition, U.S. stakeholders have raised concerns about a new requirement to access simplified procedures for shipments to Mexico valued under $2,500. On October 14, 2024, the Mexican Government finalized a new regulation that requires delivery service providers to obtain and store the tax identification number of the shipment recipient in order for simplified formalities to apply. The USMCA provides that shipments under $2,500 must have access to simplified procedures unless they have been broken-down to avoid formal entry, and this new requirement impedes U.S. service providers from accessing these simplified procedures.

### Other Market Access Barriers

### Medical Devices, Supplies, and Pharmaceuticals

Industry continues to report delays of 18 months to 24 months for adjudication of sanitary registrations and import permit applications. Overall, the regulatory environment has shown minor improvements, but more structural changes need to be made to facilitate registration in Mexico. Although the Federal Commission

for Protection Against Sanitary Risks (COFEPRIS) continues to work through its backlog, companies that try to register U.S. Health and Human Services Food and Drug Administration (FDA)-approved products in Mexico continue to report delays of more than a year. Regulatory delay remains a primary barrier to entering the Mexican market for medical devices and pharmaceuticals. COFEPRIS reportedly continues to be understaffed, with insufficient capacity to grant sanitary registrations and conduct factory inspections to issue good manufacturing practices certifications within the established timeframes. COFEPRIS is in the process of implementing reliance mechanisms for approvals and inspections and, as part of these efforts, continues to hold technical regulatory discussions with the FDA to identify opportunities to improve its review process.

**Glyphosate**

Mexico's Secretariat of the Environment and Natural Resources (SEMARNAT) has rejected import permits for glyphosate-containing chemical products. Mexico has not provided an opportunity for public comment, submitted notifications to the World Trade Organization (WTO), or provided scientific evidence for the rejections. Glyphosate remains registered for use in Mexico.

Separately, on January 1, 2021, a decree that called for the phaseout of the use of glyphosate and glyphosate-containing products by January 31, 2024, entered into force. The decree also prohibits Mexico from using glyphosate in any government-sponsored programs during the phaseout period. A subsequent decree, published on February 13, 2023, extended the phaseout deadline to March 31, 2024. During the phaseout period, Mexico's National Council of Humanities, Sciences and Technology was tasked with studying, developing, and promoting alternatives to glyphosate. On March 26, 2024, SEMARNAT, the Secretariats of Economy and Agriculture and Rural Development, and COFEPRIS announced the postponement of the phaseout of the use of glyphosate and glyphosate-containing products until a viable alternative is found. Mexico is implementing import quotas for glyphosate and glyphosate-containing products. On July 3, 2024, COFEPRIS reduced the quota for imports of glyphosate, to 1,138 tons of formulated glyphosate and 86 tons of technical glyphosate.

The United States continues to press Mexico to grant import permits for glyphosate and glyphosate-containing products, consistent with the fact that glyphosate remains registered for use in Mexico.

**Pesticides and Agricultural Chemicals**

U.S. companies continue to report significant delays in receiving the necessary registration and marketing approvals from COFEPRIS for certain pesticides and agricultural chemicals. These delays appear to impact both applications for registration and applications for reregistration, sometimes involving only administrative updates such as changing the company's address. Companies report COFEPRIS is not granting registration renewals for many pesticide molecules. Consequently, some license holders have lost their registrations and the ability to import pesticides and agricultural chemicals.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

### Technical Barriers to Trade

**Implementing Regulation for the Quality Infrastructure Law**

In August 2024, Mexico published a draft implementing regulation for the July 2020 Quality Infrastructure Law on the National Regulatory Improvement Commission's (CONAMER) website. In comments

submitted to Mexico, the United States expressed serious disappointment with Mexico's decision to offer a period of only 10 business days to comment on the draft regulation. In addition, the United States emphasized concerns related to, and sought clarity on, how the regulation will impact matters including consideration of international standards and conformity assessment procedures in the development of Mexican technical regulations. The United States will continue closely monitoring the status of the draft regulation and urging Mexico to ensure the final measure is aligned with Mexico's USMCA obligations.

**Local Specific Absorption Testing Requirements**

The United States continues to express concerns with regulations that Mexico's telecommunications regulator, the Federal Telecommunications Institute (IFT), published in 2020 pursuant to Technical Provision IFT-012-2019 that pose a barrier to trade for mobile telecommunications products by requiring in-country testing for Specific Absorption Rates and reference out-of-date standards from the International Electrochemical Commission/Institute of Electrical and Electronics Engineers and the International Commission on Non-Ionizing Radiation Protection. The requirements include duplicative testing and may cause delays, as Mexico has a limited number of accredited facilities able to perform the required tests. The United States will continue to press Mexico to use the latest testing standards and to include testing to these standards in the scope of the Mutual Recognition Agreement between the Government of the United States of America and the Government of the United Mexican States for Conformity Assessment of Telecommunications Equipment.

## Sanitary and Phytosanitary Barriers

**Fresh Potatoes**

Since 2003, the United States has sought access for fresh potatoes to all of Mexico, beyond a 26-kilometer zone along the U.S.–Mexico border outside of which imports were not permitted. In April 2021, the Supreme Court of Mexico affirmed the authority of Mexico's regulatory agency to expand access for U.S. fresh potatoes. Subsequently, in 2021, Mexico completed the regulatory steps necessary for access for U.S. fresh potatoes to cities with populations over 100,000 people. In May 2022, the United States began shipping fresh potatoes to Mexico beyond the 26-kilometer zone. The United States is monitoring the situation to ensure transparent and predictable access for U.S. exporters and that requirements are based on science.

**Products of Agricultural Biotechnology**

Mexico's Biosafety Law requires COFEPRIS to decide on a complete application for authorization covering the importation and sale of genetically engineered (GE) products within six months of receipt. The United States has expressed serious concerns that certain decisions on applications were not based on science and were subject to significant delays.

On February 13, 2023, the Mexican Government published a decree that bans the use of GE corn in tortillas and dough and instructs Mexican Government agencies to gradually substitute—*i.e.*, restrict and eventually ban—the use of GE corn in all products for human consumption and for animal feed. In March 2023, the United States requested and held technical consultations with Mexico regarding its measures concerning GE products under the USMCA Sanitary and Phytosanitary Measures Chapter, but the consultations did not resolve the matter. In June 2023, the United States requested and held dispute settlement consultations with Mexico regarding its measures under the USMCA Dispute Settlement Chapter, but these consultations also failed to resolve the matter. On August 17, 2023, the United States established a USMCA dispute settlement panel challenging the aforementioned measures reflected in Mexico's February 13, 2023 decree on the basis that these measures are not based on science and undermine the market access Mexico agreed

to provide in the USMCA. In June 2024, the United States participated in a hearing before the dispute settlement panel. In December 2024, a final panel report was published, in which the panel agreed with the United States on all seven legal claims under the USMCA. On February 5, 2025, Mexico published a measure that declares ineffective the measures that USTR successfully challenged in the USMCA dispute. The United States will continue to monitor closely Mexico's compliance with its USMCA commitments to ensure that Mexico's agricultural biotechnology measures are based on science and provide U.S. corn growers the market access that Mexico agreed to provide in the USMCA.

**Genetically Engineered Cotton**

Mexico rejected applications for cultivation of GE cotton in 2019 and 2020. No applications were submitted in 2021, 2022, and 2024. In 2023, companies submitted three applications for experimental field trials of new GE cotton varieties. Mexico had not decided on these applications as of December 31, 2024. GE cotton has been cultivated in Mexico for 25 years with no evidence of adverse impact on the environment, biodiversity, or animal or plant health. The United States continues to press Mexico to reconsider rejected applications, complete its approval procedure without undue delay, and use a science- and risk-based approval process.

## INTELLECTUAL PROPERTY PROTECTION

Mexico was listed on the Watch List in the 2024 Special 301 Report. Obstacles to U.S. trade in intellectual property (IP) intensive goods and services include the wide availability of pirated and counterfeit goods, via both physical and online markets. As broadband access increases, so has online piracy, and stakeholders report that Mexico has one of the highest rates of music and video game piracy in the world. Overall criminal enforcement of IP rights, including online, continues to be characterized by weak coordination among federal, state, and municipal officials; limited resources for prosecutions; the lack of sustained investigations targeting suppliers of counterfeit and pirated goods and services; and the lack of sufficient penalties to deter violations. Brand owners also face bad faith trademark registrations, making it important for companies to register their trademarks early. Moreover, rights holders continue to express concern about the length of administrative and judicial patent and trademark infringement proceedings and the persistence of continuing infringement while cases remain pending. The El Santuario and the Mercado San Juan de Dios markets in Guadalajara and the Tepito market in Mexico City are listed in the 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List) for selling pirated and counterfeit goods.

With respect to geographical indications (GIs), Mexico and the European Union (EU) concluded negotiations on a free trade agreement in which Mexico agreed to protect hundreds of names for foodstuffs, wines, and beers. The United States remains concerned about the EU practice of negotiating product-specific IP outcomes as a condition of market access and reiterates the importance of each individual IP right being evaluated on its individual merit in Mexico. In a USMCA side letter, Mexico confirmed that market access of U.S. products is not restricted in Mexico due to the mere use of certain individual cheese terms. Mexico has a *sui generis* system of protection for GIs that includes certain elements aimed at improving and respecting due process and transparency.

In 2020, Mexico enacted a new Federal Law for the Protection of Industrial Property and amended its Federal Copyright Law and Federal Criminal Code with a view to complying with various provisions of the USMCA and strengthening IP protection. Mexico is still in the process of drafting regulations for both the Federal Law for the Protection of Industrial Property and the Federal Copyright Law amendments, and the lack of regulations is creating uncertainty for the creative and innovative sectors looking to protect and enforce their IP. In June 2024, the Mexican Supreme Court upheld the constitutionality of Mexico's

USMCA implementing legislation related to copyright, specifically those that concern criminal sanctions for circumvention of technological protection measures and notice and takedown procedures.

## SERVICES BARRIERS

### Electronic Payments Services

The United States continues to closely monitor developments with respect to Mexico's evolving policy framework for electronic payment service suppliers. Aspects of the existing policy framework limit the ability of U.S. electronic payment service suppliers to supply their complete suite of value-added services on a cross-border basis, including fraud protection, and differentiate themselves in the marketplace. On September 14, 2023, Mexico's Federal Economic Competition Commission identified barriers to competition in the card payment processing market and issued recommendations to Mexico's Central Bank—Banxico—and the National Commission for Banking and Securities to restore conditions for competition. As Mexico considers updating its regulations, the United States continues to urge Mexico to facilitate a competitive market and level playing field for U.S. electronic payment service suppliers, aligned with Mexico's USMCA obligations.

Mexico issued regulations in 2021 relating to the use of cloud service suppliers by electronic payment fund institutions. The United States continues to be concerned by the length, complexity, and uncertainty of the approval process for electronic payment fund institutions that seek to use secure, U.S.-based cloud computing services, raising questions about the extent to which the approvals are tacitly being conditioned on using local computing facilities.

### Insurance Services

Multiple U.S. companies report that Mexico's Tax Administration Service (SAT) has changed its interpretation of its laws and that, as a result, insurance companies have been required to retroactively pay value-added tax on damage claims stretching as far back as 2015. U.S. companies have expressed concerns that SAT is not applying the law in a sound and consistent manner and that this sudden change may lead to insolvency for some insurers in Mexico.

### Telecommunications Services

Notwithstanding the sweeping reforms of the telecommunications sector in 2013 and 2014, new market entrants still must compete with the traditional dominant supplier, which has maintained a market share of almost 70 percent and was designated as a "preponderant economic agent" by the IFT. The entrenched position maintained by this dominant supplier, particularly regarding the mobile services market, demonstrates the continued need for vigilant enforcement of the regulations IFT adopted to address that supplier's status as a preponderant economic agent. A December 2024 constitutional amendment that eliminates certain independent, autonomous regulatory agencies in Mexico, including the IFT, has raised significant concerns regarding Mexico's continued compliance with its USMCA obligations. While IFT still existed as of December 2024, the Mexican Government plans to pass secondary laws that will place some IFT functions into a new digital transformation and telecommunications agency and other functions into a new anti-monopoly competition agency.

The cost of spectrum in Mexico is one of the highest in Latin America. Although Mexico assigns spectrum licenses through competitive auctions, it imposes a substantial annual fee based on the amount of spectrum held by each licensee. This approach is out of sync with international best practices. It appears that the structure of Mexico's annual spectrum fee may advantage the dominant supplier and led another supplier

to return to the Government of Mexico all the spectrum it had been awarded. The Government of Mexico dismissed several proposals to lower the costs made by the IFT and the private sector. The United States continues to press Mexico to consider changes to its rules that would lower overall costs for spectrum and address the market power of the dominant supplier.

## INVESTMENT BARRIERS

### Energy Sector

Since December 2018, Mexico has pursued an energy policy centered on reinstating the primacy of its state-owned electric utility, Federal Electricity Commission (CFE), and state-owned oil and gas company, Mexican Petroleum (PEMEX). Mexico has undertaken various measures to achieve this aim. For example, in March 2021, the Mexican Congress amended its Electric Power Industry Law to require Mexico's national grid operator to prioritize the supply of CFE-generated electricity into the grid over electricity generated by private power companies, regardless of cost or environmental impact.

Additionally, private companies operating in Mexico are often unable to participate effectively, if at all, in Mexico's energy sector due to frequent delays, unexplained or unjustified rejections, and inaction regarding applications for new permits or permit modifications. Unexplained or unjustified suspensions or revocations of existing permits, as well as other impediments, also undermine private companies' ability to operate renewable energy facilities (*e.g.*, wind and solar installations), import or export electricity or fuel, store or transload fuel, and build or operate retail fuel stations.

In addition, in December 2019, Mexico's energy regulator granted PEMEX an extension to 2026 to comply with maximum sulfur content requirements under its fuel standard for certain parts of Mexico. This extension temporarily exempts PEMEX from having to sell only ultra-low sulfur diesel fuel throughout the country. Without the extension, PEMEX would have had to import ultra-low sulfur diesel fuel from the United States or upgrade its facilities to produce ultra-low sulfur diesel in sufficient quantities.

In June 2022, Mexico's Secretary of Energy announced a new policy that would require users of Mexico's gas transportation network to source natural gas from either PEMEX or CFE. Multiple U.S. companies have reported exiting Mexico's energy market as a direct consequence of these measures. In July 2022, the United States requested consultations with Mexico under USMCA Chapter 31 regarding these measures, and the United States continues to engage with Mexico in these consultations on specific and concrete steps Mexico must take to address the concerns set out in the consultations request.

In January 2024, the Mexican Supreme Court found unconstitutional key parts of the 2021 amendment to the Electric Power Industry Law. However, in October 2024, Mexico ratified a constitutional amendment to reclassify CFE and PEMEX as "public enterprises" rather than "productive enterprises" in an effort to undermine the participation of private companies, including U.S. companies, in Mexico's energy market. In January 2025, President introduced a reform package of six energy-related bills that, *inter alia*, include as a principle a guarantee of CFE's prevalence and its maintenance of at least 54 percent of the average energy sent to the grid, require CFE ownership of at least 54 percent in any "mixed investment" electricity generation projects, and set out a preference for CFE over private individuals in electricity generation and marketing.

Separately, in August 2024, the Constitutional Committee of Mexico's Chamber of Deputies approved a proposed constitutional amendment that would prohibit the extraction of liquid and gaseous hydrocarbons through fracking, except in cases determined by the Government of Mexico for strategic national

development reasons. As of December 31, 2024, the proposed amendment has not yet been voted on by the full Chamber of Deputies.

**Mining Sector**

The Government of Mexico passed legislation in April 2022 amending the national mining law to establish greater state control over the country's lithium resources. The amendments place the exploration, exploitation, and utilization of Mexico's lithium under the exclusive control of a newly created state-owned company, LitioMx, and exclude private companies from concessions, licenses, contracts, permits, and authorizations to undertake those activities. The amendments also authorize the government to declare other minerals as "strategic resources" that would allow greater state control in the future. As of December 31, 2024, the Mexican Government was still drafting implementing measures for the amendments. The United States continues to monitor Mexico's implementation of these amendments.

In August 2024, the Constitutional Committee of Mexico's Chamber of Deputies approved a proposed constitutional amendment that would ban open-pit mining activities relating to the exploration, exploitation, benefit, or use of minerals, metals, and metalloids, except in cases determined by the Government of Mexico for strategic national development reasons. As of December 31, 2024, the proposed amendment had not been voted on by the full Chamber of Deputies.

**Restricted Sectors**

Mexico restricts foreign investment in certain sectors under the Foreign Investment Law. Certain sectors, such as transportation infrastructure, are entirely closed to foreign investment. Foreign ownership is capped at 49 percent for express delivery companies and land for agricultural, livestock, and forestry purposes, as well as port administration services.

# MOROCCO

## TRADE AGREEMENTS

### The United States–Morocco Free Trade Agreement

The United States–Morocco Free Trade Agreement (USMFTA) entered into force on January 1, 2006. Morocco immediately eliminated duties on 95 percent of industrial and consumer goods. Morocco implemented phased tariff reductions culminating in the complete elimination of duties on most goods by 2016. Some sensitive agricultural products have longer periods for duty elimination and may be subject to other provisions, including tariff-rate quotas (TRQs). Goods from key U.S. export sectors such as information technology, machinery, construction equipment, chemicals, and textiles receive either duty-free or other preferential duty treatment when entering Morocco. The United States and Morocco consult regularly to review the implementation and functioning of the Agreement and to address outstanding issues. The United States–Morocco Joint Committee is the central oversight body for the USMFTA.

## IMPORT POLICIES

### Tariffs

On January 1, 2024, as prescribed in the USMFTA, Morocco published Circular 6519/222, announcing tariff changes for calendar year 2024. The circular includes a list of products for which tariffs have been phased out in 2024, products for which tariffs are not yet fully liberalized, and updated agricultural TRQs and agricultural safeguard measures for the period from January 1 through December 31, 2024. A notable change includes the imposition of additional safeguard measures on frozen, fresh, or chilled chicken legs and wings.

## TECHNICAL BARRIERS TO TRADE/ SANITARY AND PHYTOSANITARY BARRIERS

### Technical Barriers to Trade

In 2023, Morocco adopted Decree No. 2.10.421 of Ramadan 5, 1445 which stipulates that starting in January 2024, vehicles that are not aligned with the Euro 6b standard for emissions may no longer be registered in the country. Heavy vehicles have an additional 24 months to comply. Morocco generally only allows the importation of automobiles meeting the United Nations Economic Commission for Europe (UNECE) 1958 Agreement vehicle standards, effectively barring many automobiles produced in the United States from entering the Moroccan market. Although the Moroccan Government has officially allowed for the importation of automobiles that meet the U.S. Federal Motor Vehicle Safety Standards since 2016 (under Decree No. 2-15-89 of Ramadan 3, 1437), U.S. companies continue to report that Moroccan Customs has still not adopted a procedure to regularize this process.

### Sanitary and Phytosanitary Barriers

In October 2022, Morocco's National Office of Food Safety (ONSSA) implemented a health requirement for non-animal origin feed to originate from areas free of Highly Pathogenic Avian Influenza (HPAI) or be quarantined for 30 days upon arrival. Morocco did not notify this requirement to the World Trade Organization. The U.S. Department of Agriculture Animal and Plant Health Inspection Service has repeatedly conveyed various risk assessments to ONSSA to demonstrate that the risk of spreading HPAI

via grain shipments is unlikely or negligible. Nevertheless, Morocco continues to require an attestation by the relevant government competent authority that non-animal origin feed is free of HPAI and/or has been isolated for 30 days. The United States remains concerned as Morocco has not shared a risk assessment to support its requirement for health attestations and quarantine.

## INTELLECTUAL PROPERTY PROTECTION

Inadequate intellectual property protection and enforcement in Morocco continues to be an area of concern. Although the United States acknowledges the efforts of Morocco to combat piracy and trade in counterfeit goods, Morocco faces challenges with digital piracy and continues to be a thriving market for counterfeit products.

The United States and Morocco continue to engage on matters related to Morocco's policy toward geographical indications (GIs). The United States remains concerned that the European Union (EU) has pursued negotiations with Morocco and other countries that would require partner countries to adopt overly broad protection of EU GIs as a condition of market access into the EU. The United States continues to reiterate to Morocco the importance of each GI being independently evaluated on its individual merits, with adequate due process requirements.

## SERVICES BARRIERS

Although Morocco's insurance regulations do not appear to make formal distinctions based on national origin, U.S. insurance suppliers have reported that, in practice, the Moroccan regulatory body (part of the Ministry of Economy and Finance) applies an authorization process that has impeded U.S. insurance companies from introducing products that compete with Moroccan firms.

## OTHER BARRIERS

U.S. firms have cited irregularities with regard to certain government procedures, including a lack of clear and accessible information about new regulations and certifications relating to imports into the country, as among the greatest obstacles to investment with Morocco. In particular, U.S. companies have pointed to difficulties they encounter in processes for obtaining import permits, land use approvals, and other government permissions. U.S. companies have also noted the challenges created by rigid protocols and excessive bureaucracy, which can lead to long wait times for decisions and permissions particularly when dealing with public sector entities. Morocco's property registration procedures also continue to impede business.

In an effort to avoid an excessive drain on foreign exchange, Moroccan authorities allow Moroccan companies to prepay only up to 30 percent of a shipment's total value in advance of importation. These restrictions on purchasers are often problematic for U.S. exporters that require 100 percent advance payment. Some U.S. exporters use letters of credit to mitigate the effect of these limitations, but these are costly and many U.S. exporters report lengthy payment delays. While Moroccan officials had indicated in 2019 that the 30 percent limit would be phased out over an indefinite timeline, it remained in effect as of December 31, 2024. The United States continues to press for removal of the limitation.

# NEW ZEALAND

## TRADE AGREEMENTS

### The United States–New Zealand Trade and Investment Framework Agreement

The United States and New Zealand signed a Trade and Investment Framework Agreement on October 2, 1992. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and New Zealand.

## IMPORT POLICIES

### Tariffs

New Zealand's average Most-Favored-Nation (MFN) applied tariff rate was 1.9 percent in 2023 (latest data available). New Zealand's average MFN applied tariff rate was 1.4 percent for agricultural products and 2.0 percent for non-agricultural products in 2023 (latest data available). New Zealand has bound 100 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 9.5 percent.

As of 2023, New Zealand applied a zero percent duty on an MFN basis on 72.5 percent of its tariff lines in agricultural goods and on 65.1 percent of its tariff lines in non-agricultural goods.

## SANITARY AND PHYTOSANITARY BARRIERS

### Animal Health

New Zealand maintains restrictions on imports of pork from the United States related to concerns that certain pork products may transmit animal diseases, which do not appear to be grounded in science and risk. Imports of U.S. frozen or chilled pork products weighing more than three kilograms must be cooked, canned, or undergo further processing within New Zealand.

## INTELLECTUAL PROPERTY PROTECTION

The United States continues to monitor developments to amend the Medicines Act 1981 and any developments regarding the Geographical Indications (Wine and Spirits) Registration Act 2006, particularly in light of the entry into force of the Free Trade Agreement between the European Union and New Zealand in May 2024. The United States will continue to work with New Zealand to address any intellectual property issues.

# NICARAGUA

## TRADE AGREEMENTS

**Dominican Republic–Central America–United States Free Trade Agreement**

The Dominican Republic–Central America–United States Free Trade Agreement (CAFTA–DR) entered into force for the United States and El Salvador on March 1, 2006, for Honduras and Nicaragua on April 1, 2006, for Guatemala on July 1, 2006, for the Dominican Republic on March 1, 2007, and for Costa Rica on January 1, 2009. The United States and the other CAFTA–DR countries meet regularly to review the implementation and functioning of the Agreement and to address outstanding issues.

## IMPORT POLICIES

**Tariffs and Taxes**

### Tariffs

As a member of the Central American Common Market, Nicaragua applies a harmonized external tariff on most items (approximately 95 percent of Nicaragua's tariff lines) at a maximum of 15 percent, with some exceptions. However, under the CAFTA–DR, as of January 1, 2015, U.S. non-agricultural goods enter Nicaragua duty free.

In addition, nearly all U.S. agricultural exports enter Nicaragua duty free under the CAFTA–DR. Nicaragua eliminated its tariffs on rice and chicken leg quarters on January 1, 2023, and has eliminated tariffs on dairy products as of January 1, 2025. For certain agricultural products, tariff-rate quotas (TRQs) permit duty-free access for specified quantities during the tariff phase-out period, with the duty-free amount expanding during that period. Nicaragua completed its tariff phase-out for white corn on January 1, 2025, through the expansion of its TRQ to 7,000 metric tons. Nicaragua is required under the CAFTA–DR to make TRQs available on January 1 of each year. Nicaragua monitors its TRQs through an import licensing system, which the United States carefully tracks to ensure the timely issuance of these permits.

### Taxes

The Nicaraguan Government levies a consumption tax of 15 percent to 42 percent on certain luxury items. Since 2019, Nicaraguan customs officials have calculated this tax based on an estimated purchase price that is often inflated beyond the actual price or fair market value of these items, leading imported goods to be less cost-competitive in the Nicaraguan market. Other products, such as alcoholic beverages, are also taxed based on a presumed purchase price. The selective consumption tax may disadvantage foreign suppliers because the Nicaraguan tax authorities assess tax on domestic products based on the actual purchase price. The National Institute of Information and Development has provided a schedule of retail prices that is supposed to serve as a baseline for this tax, but businesses report that customs authorities often do not use the schedule. In addition, some large businesses report being unable to secure corporate tax refunds when the sum of their monthly estimated tax payments exceeds the amount of actual tax owed at the end of the year. Some companies have also stated that filing for a refund has resulted in additional tax complications, including audits, added taxes, and penalties.

## Non-Tariff Barriers

### Customs Barriers and Trade Facilitation

The Nicaraguan Customs Authority (DGA) has become increasingly aggressive in contesting declared value and the originating status of imports. This can result in importers having to pay substantial sums in unpaid duties and associated fines for shipments to be released. Businesses report that Nicaraguan customs officials routinely delay customs inspections and levy arbitrary fines for minor paperwork problems such as typographical errors. These fines can exceed the value of the shipments. U.S. exporters report that nearly all shipments are subject to physical inspection. Some businesses have expressed concern that customs officials might target shipments for additional scrutiny based on political considerations.

Starting in 2019, the DGA began seeking additional proof of country of origin for various types of products that had previously been established as originating under the CAFTA–DR, by requiring importers to complete a comprehensive questionnaire seeking detailed information about the products. Multiple businesses have reported that the requested information includes proprietary business data and trade secrets that are not pertinent to a rule of origin determination. Businesses have tried to provide proof of origin to the DGA without divulging trade secrets through site visits to production plants and staff interviews. However, the DGA has most often rejected those proposals and, in multiple cases when importers failed to complete the questionnaire, has initiated administrative processes to remove preferential treatment under the CAFTA–DR and has sought retroactive tariffs for entire periods during which the product was imported with preferential treatment. The DGA's increased scrutiny of the proof of origin of imports has led to delays at customs and arbitrary fines for businesses. In multiple cases, the DGA also levied a separate fine that doubled the amount owed. Some importers have indicated that they prefer to immediately pay taxes and tariffs as though the goods were not eligible for preferential treatment under the CAFTA-DR, rather than engaging in lengthy and expensive litigation.

U.S. exporters have reported that the DGA has ignored or rejected documentation of origin for various products provided by U.S. Government or local government agencies as proof of origin for many agricultural commodities. The businesses contend that, in many cases, even fully completing the additional questionnaires and complying with the DGA's requests for additional documentation has not resulted in approval of a claim for preferential treatment.

# TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

## Technical Barriers to Trade

U.S. industry has raised concerns that food product registration in Nicaragua can be complicated and arbitrary. The Nicaraguan Ministry of Health requires a Certificate of Free Sale for product registration. The United States does not issue these certificates at the national level, and they are not uniformly available to U.S. exporters. In some cases, U.S. companies have satisfied the requirement by submitting documents that are issued by some U.S. states, local government authorities, or trade organizations. However, not all U.S. manufacturers are in jurisdictions or affiliated with institutions that issue such documents and, therefore, some cannot gain approval to sell in the Nicaraguan market.

U.S. food companies have expressed concern regarding Law 842 (2013), which requires that all processed food products be marked with an expiration date. Nicaraguan officials have at times interpreted "Best By" dates, which indicate food quality or freshness rather than food safety, as expiration dates, and have destroyed products exceeding those dates. Nicaraguan importers of U.S. products have complained that

the law imposes costs on food importers, especially for products that do not typically have expiration dates. Nicaraguan importers continue to work with suppliers to include expiration dates on the translated Spanish label as required by the Central American Technical Regulation on General Labeling of Prepackaged Food Products (RTCA 67.01.07:10).

**Sanitary and Phytosanitary Barriers**

U.S. exporters have faced multiple container rejections since 2021 as a result of Nicaragua's interpretation of a Central American Technical Regulation for fresh/chilled/frozen meat (RTCA 67.04.50:17). Among the Central American countries applying the regulation, only Nicaragua applies a 20 percent threshold requirement for the presence of Salmonella on raw chicken. Additionally, Nicaragua enforces a 'zero tolerance' standard for Salmonella and generic *Escherichia coli* (E. coli) bacteria on raw pork meat. Most of the shipments rejected by Nicaragua have been successfully returned to the United States and passed subsequent food safety inspections by U.S. regulators.

## GOVERNMENT PROCUREMENT

Suppliers have reported significant hurdles that have inhibited their ability to successfully compete for sales to Nicaraguan Government entities. Industry reports that the Nicaraguan Government has not always followed the requirements in their procurement law, including by not adhering to the minimum time periods required for open bids, creating terms of reference and technical specifications that are frequently unclear, and including requirements for financial guarantees and local legal representation that create significant challenges for U.S. firms. U.S. businesses also report that the rule of law is weak and there is corruption, which is particularly apparent in government procurement.

Nicaragua is neither a Party to the WTO Agreement on Government Procurement (GPA), nor an observer to the WTO Committee on Government Procurement. Nicaragua has binding international procurement obligations under the CAFTA–DR.

## INTELLECTUAL PROPERTY PROTECTION

Despite a strong legal framework to implement CAFTA–DR commitments on intellectual property (IP) protection and enforcement, concerns remain, including optical disc and broadcast media piracy and the use of unlicensed software in Nicaragua. Furthermore, the sale of counterfeit and pirated goods is reportedly widespread throughout Nicaragua. The United States has expressed concern to the Nicaraguan Government about inadequate IP enforcement, as well as the need to ensure transparency in procedures relating to the protections for geographical indications. The United States will continue to monitor Nicaragua's implementation of its IP obligations under the CAFTA–DR.

## LABOR

In December 2024, USTR initiated a Section 301 investigation into Nicaragua's acts, policies, and practices related to labor rights, human rights, and the rule of law that may be unreasonable and may burden United States commerce.

# NIGERIA

## IMPORT POLICIES

**Tariffs and Taxes**

### Tariffs

Nigeria's average Most-Favored-Nation (MFN) applied tariff rate was 12 percent in 2023 (latest data available). Nigeria's average MFN applied tariff rate was 15.9 percent for agricultural products and 11.4 percent for non-agricultural products in 2023 (latest data available). Nigeria has bound 19.7 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 120.5 percent.

Consistent with the Economic Community of West African States (ECOWAS) Common External Tariff (CET), Nigeria applies five tariff bands: (1) zero percent duty on essential social goods (*e.g.*, medicine); (2) 5 percent duty on essential commodities, raw materials, and capital goods; (3) 10 percent duty on intermediate goods; (4) 20 percent duty on consumer goods; and, (5) 35 percent duty on certain goods that the Nigerian Government has elected to afford greater protection. The CET was slated to be fully harmonized by 2020, but, in practice, some ECOWAS Member States have maintained deviations from the CET beyond the January 1, 2020 deadline.

### Taxes

Nigeria maintains a number of supplemental taxes in addition to the duties on imports of certain goods, which significantly raises the effective tariff rate paid by importers. For example, Nigeria maintains a combined duty plus other associated import fees of 50 percent or more on 79 tariff lines. These include 17 tariff lines on which the combined duty plus other associated import fees reaches or surpasses the 70 percent limit set by ECOWAS.

**Non-Tariff Barriers**

### Import Bans

The Nigeria Customs Service continues to ban the import of 25 different product categories. The list of prohibited imports currently includes: bird eggs; cocoa butter, powder, and cakes; pork; beef; live or dead birds; refined vegetable oil and fats; bottled water; spaghetti and other noodles; fruit juice in retail packs; tomatoes, tomato ketchup, and tomato sauces; nonalcoholic beverages (excluding energy drinks); bagged cement; beer and stout; all medicaments falling under Harmonized System headings 3003 and 3004; soaps and detergents; mosquito repellant coils; paper board; used motor vehicles more than 12 years old; ball point pens; most types of footwear; bags and suitcases; used clothing; and certain spirits and alcohols. The import ban list can be found on the Nigeria Customs Service's "Prohibited Items List During Import."

### Customs Barriers and Trade Facilitation

Nigeria ratified the WTO Trade Facilitation Agreement (TFA) in January 2017. Nigeria's notification on the use of customs brokers was due to the WTO in December 2020, according to Nigeria's self-designated TFA implementation schedule. Nigeria submitted an incomplete notification with respect to the use of

customs brokers on November 25, 2022, and the United States will seek further information and encourage Nigeria to submit a revised notification with complete information.

The Nigeria Customs Service's practices continue to present major obstacles to trade. Importers report inconsistent application of customs regulations; lengthy clearance procedures, often due to outdated manual processing systems; and corruption. These factors sometimes contribute to product deterioration and result in significant losses for importers of perishable goods. Disputes among Nigerian Government agencies over the interpretation of regulations often cause delays, and frequent changes in customs guidelines slow the movement of goods through Nigerian ports. The customs authority has attempted to automate its processes, but many basic customs procedures are still paper-based and require an unreasonably long time to complete. On September 2, 2020, the Nigerian Government approved a $3.1 billion customs modernization project that would include the automation of paper-based customs processes. The project was to be completed in 36 months and executed via a public-private partnership through a 20-year concession. This project has experienced implementation delays and is the subject of domestic litigation.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

### Transparency

Transparency of the regulatory system in Nigeria is a concern. U.S. companies have raised concerns that some regulations are issued as final measures without a clear process or period for public comment on draft regulations. Nigeria has not consistently notified draft technical regulations to the WTO Committee on Technical Barriers to Trade. Further, Nigeria has not consistently notified draft measures to the WTO Committee on Sanitary and Phytosanitary Measures. Additionally, Nigeria is not consistent in the implementation of technical regulations and sanitary and phytosanitary measures, which can create confusion and undermine compliance.

### Import Certificates

Nigeria requires that all food, drug, cosmetic, and pesticide imports be accompanied by certificates from manufacturers, third-party certifiers, or exporters' national authorities, depending on the product. These certificates must attest that the product is safe for human use and consumption, even though certificate-issuing authorities do not inspect every shipment of exported food product. However, Nigeria's limited capacity to review certificates, carry out inspections, and conduct testing has resulted in delays in the clearance of food imports and has diverted imports to informal channels. Since 2019, the United States has sought to negotiate import permits for the export of several categories of U.S. food and agricultural products. Nigeria has been slow to approve these requests.

## GOVERNMENT PROCUREMENT

U.S. companies have expressed concerns about corruption and a lack of transparency in procurement processes in Nigeria.

The Public Procurement Act of 2007 established the Bureau of Public Procurement (BPP) as the regulatory authority responsible for the monitoring and oversight of public procurement in Nigeria. Only majority Nigerian-owned companies may bid on procurements above ₦2.5 million (approximately $1,600 thousand), up to ₦100 million (approximately $64,000 thousand) for goods, and up to ₦1 billion (approximately $640,000 thousand) for services and works. Above those thresholds, both majority foreign-owned and majority Nigerian-owned companies may engage in competitive bidding. Nigerian Government

agencies do not always follow procurement guidelines, despite the requirement that no procurement proceedings are to be formalized until the procuring entity has ensured that funds are available to meet the obligations and has obtained a "Certificate of 'No Objection' to Contract Award" from the BPP.

Executive Order 5 of 2018 added restrictions and obligations for public procurement related to science, engineering, and technology. The order is designed to bolster the Public Procurement Act of 2007 and directs government offices to grant preference to Nigerian suppliers.

Foreign companies may be subject to requirements that include the use of a local partner firm or requirement to join a consortium.

Nigeria has made modest progress on its pledge to conduct open and competitive bidding processes for government procurement. The BPP has made a variety of procurement procedures and bidding information publicly available on its website. However, Nigeria's National Assembly operates its own procurement process that is not subject to BPP oversight and lacks transparency. Although U.S. companies have won contracts in various sectors, difficulties in receiving payments are common and can discourage firms from bidding. Foreign government-subsidized financing arrangements appear in some cases to be a crucial factor in the award of government procurements.

Nigeria is neither a Party to the WTO Agreement on Government Procurement (GPA), nor an observer to the WTO Committee on Government Procurement.

## INTELLECTUAL PROPERTY PROTECTION

Nigeria has taken steps to improve its legal framework for intellectual property (IP) protection. On January 30, 2019, Nigeria enacted the Federal Competition and Consumer Protection Act, which includes provisions designed to combat trademark counterfeiting, and on May 21, 2021, Nigeria enacted the Plant Variety Protection Act, creating a legal framework and administrative structure for the protection of plant varieties. On March 17, 2023, the Nigerian President signed the Copyright Act, 2022 into law. The Copyright Act, 2022 includes provisions addressing technological protection measures, remuneration, and broadcasting rights and provides anti-piracy penalties, with a view toward implementing the World Intellectual Property Organization (WIPO) Copyright Treaty, WIPO Performances and Phonograms Treaty, Beijing Treaty on Audiovisual Performances; and Marrakesh Treaty to Facilitate Access to Published Works for Persons Who Are Blind, Visually Impaired, or Otherwise Print Disabled. The United States has urged Nigeria to consider whether additional amendments are needed to ensure Nigerian copyright law is in compliance with all IP treaties to which Nigeria is a party.

Counterfeit goods, including pharmaceuticals, automotive parts, and other consumer goods, remain widely available in Nigeria and often threaten the health and safety of consumers. The Nigerian National Agency for Food and Drug Administration and Control is, however, active in enforcement efforts, including frequent raids of facilities distributing and manufacturing counterfeit goods covered by the agency's mandate. In addition, online infringements and pirated software, music, and video recordings are prevalent. IP enforcement remains inadequate due to chronically insufficient resources for enforcement agencies, porous borders, entrenched trafficking systems that make enforcement difficult, and corruption. Public awareness is low regarding the role of IP in Nigeria's economy, despite the benefits Nigeria has seen from its growth as a regional hub for the African film, music, and fashion industries and despite the harm to consumers from counterfeit products. The Nigerian Copyright Commission and the Federal Competition and Consumer Protection Commission, often in partnership with the U.S. Embassy, have taken steps to raise awareness about IP.

## SERVICES BARRIERS

Nigeria prohibits foreign firms from participating in reinsurance of risks in the oil and gas sector. Although the regulator may waive this prohibition, all local reinsurance capacity must be fully exhausted. Nigeria also imposes 5 percent mandatory reinsurance cession requirements in favor of the Africa Reinsurance Corporation and the WAICA Reinsurance Corporation.

The Advertising Regulatory Council of Nigeria Act was enacted on August 20, 2022. The Act replaced the Advertising Practitioners Council of Nigeria, which functioned like a trade association, with the Regulatory Council, which has sweeping regulatory and enforcement powers. The Act prescribes mandatory registration for any person or company engaging in any form of advertising in Nigeria and requires all advertisements to be approved before publication.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

### Data Localization

The National Information Technology Development Agency (NITDA) Guidelines for Nigerian Content Development in Information and Communication Technology require all foreign and domestic businesses to store all data concerning Nigerian citizens within Nigeria. The NITDA Guidelines further require that businesses host all government data locally, unless officially exempted. However, the requirements do not seem to be rigorously enforced which causes uncertainty for businesses seeking to comply with the requirements.

### Internet Services

The NITDA Guidelines also require information and communications technology companies to use Nigerian businesses for the provision of at least 80 percent of all value-added services on their networks. The NITDA Guidelines define "value-added service" vaguely, creating uncertainty for businesses seeking to comply with the measure. Though Nigeria has largely declined to enforce the NITDA Guidelines, periodic threats of repercussions for non-compliance remain a concern.

On June 13, 2022, NITDA published a draft "Code of Practice for Interactive Computer Service Platforms/Internet Intermediaries," which came into force on December 26, 2022. It also requires digital service platforms with more than 1 million users in Nigeria to incorporate in and have a physical contact address in Nigeria.

### Digital Services Taxes

The 2021 Finance Act introduced a new tax regime for non-resident companies providing digital services and products to persons in Nigeria, including both income and VAT taxes. The 2020 Finance Act first introduced income tax obligations for non-resident companies providing digital goods and services in Nigeria. U.S. companies have expressed concerns about the impact of the tax.

## OTHER BARRIERS

### Bribery and Corruption

Corruption remains a substantial barrier to trade and investment in Nigeria. Corruption and lack of transparency in tender processes are of great concern to U.S. companies. U.S. firms experience difficulties

in day-to-day operations as a result of inappropriate demands from officials for "facilitative" payments. Efforts to strengthen anticorruption measures have been hampered by inter-ministerial infighting and partisan politics. Questions also remain regarding the Nigerian justice system's capacity to achieve convictions and appropriate sentencing for corruption-related crimes.

**Foreign Exchange Controls**

Foreign exchange limitations have negatively impacted investment as well as trade. Restrictive measures have hampered some U.S. companies' abilities to import finished or semi-finished goods for use in their Nigerian operations. Moreover, Nigeria's policies have increased challenges for projects developed with international financing that include U.S. dollar–denominated debt obligations, as borrowers have struggled to secure the necessary foreign exchange to meet those obligations.

In addition, Nigerian importers report they sometimes must agree to schemes to produce domestically in order to be allocated import permits by the government and to access foreign exchange through the Nigerian Foreign Exchange Market to source similar products from abroad.

However, the Nigerian Government has taken steps to address these limitations. On June 14, 2023, the Central Bank of Nigeria (CBN) introduced a market-based foreign exchange regime, collapsing its multiple official exchange rates into one, the "Nigerian Foreign Exchange Market." On October 13, 2023, the CBN reversed its eight-year-old restriction on access to U.S. dollars for the importation of 43 items such as rice, meat, poultry, vegetable oil, fertilizer, dairy products, maize, sugar, and several steel products (although, as noted in the *Import Bans subsection*, some of these products remain on the Nigeria Customs Service's Prohibited Items List).

The CBN had accrued an estimated $7 billion in backlog of foreign currency orders for companies trying to repatriate their earnings over the past years. In March 20, 2024, the CBN announced it had settled $4.6 billion of claims that had been "validated" by an audit conducted by an international auditing firm on behalf of the CBN. The remaining estimated $2.4 billion of backlog was still under investigation by the CBN for their validity as of December 31, 2024.

Despite the liberalization of the foreign exchange market, the CBN maintains stringent controls over the repatriation of funds. Companies report that the approval process for the repatriation of funds remains a significant barrier to investment by U.S. entities, as it is frequently subject to delays and denials.

**Maritime Trade**

Delays caused by congestion and the poor condition of access roads, combined with corruption and an insufficient number of digital cargo scanners, make operations at Nigerian ports among the most expensive in the world. According to shipping industry reports, the 30-day average delay to clear a container ship makes Apapa in Lagos among the most expensive ports for shipments from the United States. Lagos ports also lack adequate space, and ships often wait for days—in some cases weeks or months—before being able to berth and discharge their contents.

The $1.5 billion Lekki Deep Sea Port commissioned in Lagos on April 1, 2023 was expected to reduce the pressure on the inefficient Apapa and Tin Can ports but has yet to attract enough traffic. Traffic gridlock at the Apapa main port in Lagos continues to impact U.S. exports. Maritime crime in the Gulf of Guinea emanating from Nigeria diminished in 2022 but still has a deleterious effect on U.S. exports to Nigeria.

To help address some of these challenges, in August 16, 2023 the Government of Nigeria established the Ministry of Marine and Blue Economy and moved Nigeria's two maritime-focused and revenue-gathering

agencies, the Nigerian Maritime Administration and Safety Agency (NIMASA) and the Nigerian Ports Authority (NPA), out from the Ministry of Transportation and into the new Ministry. Leadership of the new ministry has vocally advocated for the use of technology in Nigerian ports, including cargo tracking to promote efficiency and ease of doing business. The U.S. Coast Guard (USCG) partners with NIMASA to strengthen Nigeria's ability to improve port security conditions and thereby facilitate U.S. exports to Nigeria.

**Export Ban**

The Nigeria Customs Service enforces an export ban on a number of products, including maize, timber, raw hides and skin, scrap metals, and unprocessed rubber latex. The export ban list can be found on the Nigeria Customs Service's "Prohibited Items List During Export."

# NORWAY

## TRADE AGREEMENTS

Norway participates in the European Union (EU) single market through the European Economic Area (EEA) Agreement. As an EEA Agreement signatory, Norway assumes most of the rights and obligations of EU Member States, except in the agricultural and fisheries sectors. Norway has implemented or is in the process of implementing most EU single market policies and regulations. Norway grants preferential tariff rates to EEA Members.

## IMPORT POLICIES

### Tariffs

Norway's average Most-Favored-Nation (MFN) applied tariff rate was 4.6 percent in 2023 (latest data available). Norway's average MFN applied tariff rate was 31.1 percent for agricultural products and 0.4 percent for non-agricultural products in 2023 (latest data available). Norway has bound 100 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 22.3 percent. Norway continues to reduce tariffs on industrial products on a unilateral basis.

Although Norway is less than 50 percent self-sufficient in agricultural production, it maintains tariff rates on agricultural products as high as several hundred percent to protect domestic agricultural interests. Domestic agricultural shortages and price surges are offset by temporary tariff reductions. However, a lack of predictability in tariff adjustments and insufficient advance notification of these adjustments, generally only two days to five days before implementation, make the export of products from the United States, especially fruits, vegetables, and other perishable horticultural products, very difficult. For some processed food products, tariffs are applied based on a product's ingredients, requiring the importer to provide a detailed disclosure of product contents. Many exporters to the Norwegian market refuse to provide all requested details and, as a result, their products are subject to maximum tariffs.

## SANITARY AND PHYTOSANITARY BARRIERS

### Transparency

Under the EEA Agreement, Norway applies certain EU sanitary and phytosanitary (SPS) regulations that may unnecessarily restrict trade without furthering safety objectives, because they appear to be applied beyond the extent necessary to protect human, animal, or plant life or health; are not based on risk; or are maintained without sufficient scientific evidence. On plant health, the Norwegian Food Safety Authority provides measures to eradicate, prevent, or limit the spread of regulated pests independent of the EU. However, Norway's maximum residue levels for pesticides were adopted under the EEA Agreement and are updated when new EU regulations are adopted.

### Agricultural Biotechnology

Norway has implemented extremely restrictive policies for crops derived from agricultural biotechnology, with limited exceptions. The restrictions include prohibiting farmers from cultivating biotechnology crops and using biotechnology feed for farm animals. The United States continues to press Norway to recognize the applicable science on the safety of such products and, accordingly, to open its market to U.S. exports

of such products. The advent of innovative biotechnology research approaches, such as genome editing, has led Norway to reconsider its stance on agricultural biotechnology.

An expert committee on biotechnology was appointed by the Norwegian Government in 2020 to gather updated scientific information on new biotechnologies for use in formulating new policies and to assess whether to adjust the existing legal framework to ensure that technological advancements benefit society without harming health or the environment. The committee delivered its recommendations on June 6, 2023, and concluded that current regulations and their implementation create obstacles to realizing the full potential of these technologies. The committee proposed streamlining public administration, harmonizing regulations with EU legislation, and taking concrete measures to stimulate more socially beneficial innovation.

**Beef**

Norway applies regulations developed by the EU that ban imports of beef from animals treated with hormones, despite the absence of scientific evidence demonstrating that beef from animals treated with hormones not exceeding the regulatory limit poses any risk to human health.

## GOVERNMENT PROCUREMENT

U.S. pharmaceutical companies active in Norway have raised concerns regarding government procurement procedures for pharmaceuticals, including a lack of detailed information on the selection process for winning bidders and unauthorized disclosures of confidential pricing data. U.S. companies have raised concerns that tenders in the pharmaceutical sector in Norway have been unpredictable and nontransparent, and companies have sought more direct communication with the body responsible for final procurement decisions on behalf of regional health authorities (the Norwegian Decision Forum).

Norway is a Party to the WTO Agreement on Government Procurement (GPA).

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

**Data Localization Requirements**

Data protection in Norway is governed by the Norwegian Personal Data Act, which implements the European Union General Data Protection Regulation (GDPR) and became effective on July 10, 2018. The GDPR was incorporated into the EEA Agreement on July 6, 2018. The Norwegian Personal Data Act restricts the transfer of the personal data outside of the EEA, except to specific countries determined to provide adequate data protection by the European Commission (Commission) or when other specific requirements are met, such as the use of standard contract clauses or binding corporate rules. Restrictions on the flow of data have a significant effect on the conditions for enabling the functionality embedded in intelligent goods (*i.e.*, smart devices).

Executive Order 14086 on Enhancing Safeguards for United States Signals Intelligence Activities (October 7, 2022) implements the U.S. commitments under the EU-U.S. Data Privacy Framework. On March 25, 2022, the United States and EU announced that they had agreed in principle on a new EU-U.S. Data Privacy Framework (DPF), which is designed to provide a new mechanism to comply with EU data protection requirements for the transfer of personal data from the European Union. In July 2023, the Commission granted the United States an adequacy decision for the DPF, and organizations that self-certify their compliance with the DPF principles began transferring personal data from Norway to the United States in reliance on the DPF without SSCs since July 2023. (*For further information on the EU's General Data*

*Protection Regulation and the EU–U.S. Data Privacy Framework, see the Electronic Commerce / Digital Trade Barriers section of the EU Chapter of this NTE Report.*)

## INVESTMENT BARRIERS

Foreign ownership of hydropower resources is prohibited in Norway, except in rare instances in which the government allows foreign investors up to 20 percent equity ownership.

## SUBSIDIES

### Agricultural Support

Although agriculture accounts for only 1.7 percent of Norway's gross domestic product as of 2023 (latest data available), support provided by Norway to its agricultural producers was 48.7 percent of total farm receipts between 2021 and 2023 (latest data available), the highest among Organization for Economic Cooperation and Development (OECD) Member States, and more than three times the OECD average.

Norway maintains a price reduction regime that includes subsidies for using certain domestically-produced raw materials in processed foods. Products for which such subsidies are paid include chocolate, ice cream (for milk and glucose), pizza (for cheese and meat), and sweets. The purpose of the system is to help compensate the domestic food processing industry for the high costs of domestically-produced raw materials.

# PAKISTAN

## TRADE AGREEMENTS

**United States–Pakistan Trade and Investment Framework Agreement**

The United States and Pakistan signed a Trade and Investment Framework Agreement (TIFA) in June 2003. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Pakistan.

## IMPORT POLICIES

**Tariffs**

Pakistan's average Most-Favored-Nation (MFN) applied tariff rate was 10.3 percent in 2023 (latest data available). Pakistan's average MFN applied rate was 13.0 percent for agricultural products and 9.9 percent for non-agricultural products in 2023 (latest data available). Pakistan has bound 98.6 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 60.8 percent. For agricultural products, the average WTO bound rate is 96.2 percent. The average WTO bound rate for non-agricultural products is at 55.2 percent.

Despite the reduction of applied tariff rates since 2013, U.S. companies have cited concerns that Pakistan has been imposing high tariff rates and, in some cases, additional duties, on products such as automobiles and finished goods. In addition, Pakistan grants sector- and product-specific import duty exemptions, concessions, and protections through the promulgation of statutory regulatory orders (SROs). SROs may be issued without providing for stakeholder consultations or allowing importers time for implementation and compliance. Under previous International Monetary Fund (IMF) programs, Pakistan pledged to limit the use of SROs to genuine emergencies. However, SROs continue to be issued, and Pakistan has not provided a timeline for their removal.

**Non-Tariff Barriers**

Pakistan permits the importation of certain goods only by the public sector or industrial consumers (*e.g.*, active ingredients for the formulation or manufacturing of pesticides). Some imports require approvals from federal-level ministries such as the Ministry of Climate Change, Ministry of Interior, and the Ministry of National Health Services, Regulations and Coordination. Imports of certain products, including food colors, waste, parings, and scrap plastics, must receive official certification by the exporting country or by a specialized pre-shipment inspection company.

**Import Bans**

On July 11, 2024, Pakistan issued SROs 1021 and 1022, which banned the import and export of wheat. Pakistan officials have stated that the bans were put in place to stabilize local prices given record domestic production and high stocks. Consequently, Pakistan has not imported wheat during the current marketing year. The Government may review the import ban in the latter part of the marketing year, but imports are unlikely to be more than 300,000 tons.

**Customs Barriers and Trade Facilitation**

U.S. food and consumer product exporters have expressed concerns regarding a lack of uniformity in customs valuation in Pakistan that negatively affects U.S. stakeholders. Similarly, in the machinery and materials sectors, there are reports that customs officials have erroneously assessed the customs value of goods based on a set of minimum values rather than the declared transaction value.

U.S. companies have reported being adversely affected by Customs Rules 389 and 391. Customs Rule 389 requires the placement of a physical invoice and packing list in the shipping container, while Customs Rule 391 places the responsibility of including such documents, and liability for failure to comply, on the owner of the goods and the carrier. Such rules pose compliance challenges for companies that use intermediaries, re-invoicing, or the storage of goods at various points during transit. They also create additional burdens for shippers who are required by other countries' customs requirements to provide this information only through electronic filings and may, therefore, not have paper documentation available. Many companies' invoicing, accounting, and shipping systems do not permit the generation of invoices and packing lists prior to the departure of the goods from the company's production or storage facilities. Customs officials impose penalties on companies lacking invoicing systems incapable of producing paper documentation for each container. While Pakistan has shown openness to addressing the issue, and U.S. authorities have worked with Pakistan's Federal Board of Revenue (FBR) to that end, the rules remain formally in place and customs officials can implement them at any time.

Pakistan notified its customs valuation legislation to the WTO in May 2001, but has not yet responded to the WTO Checklist of Issues that describes how the Customs Valuation Agreement is being implemented.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

### Technical Barriers to Trade

Pakistan generally accepts imported food as packaged in the exporting country. A notable exception, however, is food packaging for vegetable oil. Pakistan requires refined vegetable oil to be imported in bulk for re-packaging.

In February 2019, Pakistan issued SRO 237 but failed to notify the WTO Committee on Technical Barriers to Trade (TBT Committee) for comment. This measure mandates that all edible product shipments include a halal certificate and prohibits the use of stickering, overprinting, or stamping to meet the requirements, even on an interim basis. Although Pakistan resolved the issue for wholesale bulk food items by permitting the use of stickers, the issue remains for retail sales. SRO 237 also requires all products to have 66 percent of shelf-life remaining from the date of manufacture. When taken together, manufacturers report that these onerous requirements introduce significant uncertainty and operational barriers. After notification requests from the United States, Pakistan eventually notified SRO 237 to the WTO TBT Committee in May 2020. The United States raised concerns with Pakistan's requirements at WTO TBT Committee meetings between November 2019 and May 2020. The United States continues to monitor updates to SRO 237. During the April 2024 TIFA intercessional meeting, U.S. and Pakistan officials discussed SRO 237 and additional clarifications needed on Pakistan's import regulations with a particular focus on labeling requirements.

### Sanitary and Phytosanitary Barriers

Pakistan continues to ban imports of beef and beef products from the United States. However, during the February 2023 TIFA Council meeting, Pakistan and the United States reached an agreement in principle on

an export certificate that would re-open the market for U.S. beef. Finalization of the agreement was still pending as of December 2024.

In October 2022, Pakistan customs authorities detained two shipments of U.S. genetically engineered (GE) soybeans. The MNFSR reiterated the requirement to apply for an import license for GE products, a process at the time stymied by a lack of implementing regulations for approval of GE soybeans for food, feed, and processing (FFP). In December 2022, Pakistan formed a committee to evaluate the issue. On November 24, 2023, Pakistan's cabinet passed amendments to the Biosafety Rules aimed at restarting the importation of GE commodities for FFP purposes. As per the approved Biosafety Rules, the Director General of Environment at the Ministry of Climate Change received 16 applications for the import of soybeans that were approved by the Technical Evaluation Committee. In October 2024, the National Biosafety Committee (NBC) approved the requests of Pakistani importers to import GE soybeans under the new Biosafety Rules. U.S. companies expect Pakistani imports of U.S. soybean to resume in the first quarter of 2025. The U.S. Government continues to engage with the Government of Pakistan on this issue. Following publication of the NBC meeting minutes, the approved applicants will need to request an import license from Pakistan's Environmental Protection Agency before they can begin shipping soybeans.

## GOVERNMENT PROCUREMENT

Since 2014, Pakistan has relied more on technical qualifications in its procurements over lowest cost, but U.S. companies continue to complain of losing tenders based on price. Some U.S. companies report instances in which the procuring agency used a bid from a U.S. supplier as a basis for, and to incentivize, further negotiations with other suppliers, rather than accepting the lowest-priced and technically superior bid as outlined, and required, by applicable bidding regulations. Most notably, this has occurred with Chinese firms. U.S. companies also report concerns that Pakistan's practice rewards anticompetitive behavior, and may facilitate the use of lower bids in an effort to negotiate below-market prices from U.S. and other foreign companies.

Pakistan authorities have worked with international financial institutions on improving the transparency of their procurement regime, and Pakistan is receiving World Bank support for the development of an electronic procurement system that will publish information on both central and sub-central procurement contracts and information regarding the successful bidders. According to the International Monetary Fund (IMF), as of October 2024, the Public Procurement Regulatory Authority had implemented the electronic procurement system across 38 ministries and 342 government departments.

Pakistan is not a Party to the WTO Agreement on Government Procurement (GPA), but has been an observer to the WTO Committee on Government Procurement since February 2015.

## INTELLECTUAL PROPERTY PROTECTION

Pakistan remained on the Watch List in the 2024 Special 301 Report. Intellectual property (IP) concerns in Pakistan were raised during the April 2024 TIFA intersessional meeting. Although Pakistan has made gradual improvements toward better coordinating its IP enforcement efforts and updating its IP laws, serious concerns remain, particularly in the area of IP enforcement.

Pakistan's federal IP Policy Board met regularly in 2023 and 2024, but has been hampered in its efforts to improve IP enforcement by a lack of public awareness, as well as budgetary and human resource constraints. The Competition Commission of Pakistan has made some progress in cases involving counterfeit trademarks and other trademark related anti-competitive violations.

Pakistan's establishment of IP tribunals in five cities has been an encouraging development. However, litigants with experience in Pakistan's tribunals have raised concerns over a lack of capacity, inconsistency of rulings, nominal fines, a general lack of expertise among tribunal judges, and confusion over standards by which courts review tribunal decisions. In addition, judicial bodies in Pakistan have limited jurisdiction to adjudicate criminal complaints for IP violations.

Counterfeiting and piracy in Pakistan remain high, particularly in the areas of pharmaceuticals, printed works, digital content, and software. Stakeholders report an increase in domestic manufacturing of counterfeit goods, and there are reports of numerous cable operators providing pirated contents.

Pakistan acceded to the Protocol Relating to the Madrid Agreement Concerning the International Registration of Marks (Madrid Protocol) in 2021 and the Marrakesh Treaty to Facilitate Access to Published Works for Persons Who Are Blind, Visually Impaired or Otherwise Print Disabled in 2024 (Marrakesh Treaty) and the United States welcomes Pakistan's interest in joining other international treaties, such as the Patent Cooperation Treaty (PCT) and the World Intellectual Property Organization (WIPO) Internet Treaties.

## SERVICES BARRIERS

### Insurance Services

The National Insurance Company, a majority state-owned enterprise, has the exclusive authority to underwrite and insure public sector firms, assets, and properties. Pakistan has the discretion to grant exemptions to this requirement. Private sector firms may use foreign reinsurance companies to meet up to 65 percent of their re-insurance needs, but the remainder of reinsurance must be ceded locally. In the case of facultative reinsurance, there is a system of mandatory cession; business must initially be offered to the state-owned Pakistan Reinsurance Company, which may choose to accept the business or not.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

### Data Localization

Pakistan released a final version of the Personal Data Protection Act in early 2025. The draft act establishes strict processing requirements for "certain personal data" and empowers the Government of Pakistan to restrict transfers of "certain personal data" to jurisdictions outside of Pakistan. It also places additional requirements on organizations processing data who meet certain thresholds and are identified as "significant" by the Commission. The draft act does not clearly define the thresholds, but requirements include registering a data protection officer. The draft act permits the transfer of personal data outside of Pakistan only in limited circumstances, such as when the service provider has obtained explicit consent from the data subject to transfer of data outside of Pakistan, when a binding contract is in place, or when the data is transferred to a country that provides an adequate data protection legal regime, among others.

### Internet Services

Pakistan routinely blocks access to Internet services for hosting content deemed to be blasphemous or immoral, or on grounds that such services can be used to "undermine national security." Under the Prevention of Electronic Crimes Act (PECA), Pakistan routinely blocks entire social media platforms or demands that sites geo-block posts considered "unlawful online content." An e-Safety Bill and the pending establishment of a Digital Rights Protection Authority and National Center for Cyber Investigations would increase financial and criminal penalties associated with online speech.

**Shutdowns and Other Threats to the Open Internet**

Pakistan has repeatedly suspended access to mobile data and certain online services in major cities in response to planned protests, large-scale demonstrations, and other perceived unrest. These suspensions undermine a free and open Internet and impede trade in the digital economy by restricting access to information and services and disrupting commercial operations. The United States continues to monitor the impact of these events on U.S. trade and investment, including services exports.

**Electronic Commerce Regulation**

Pakistan drafted an Electronic Commerce Policy Framework in August 2019, with the aim of increasing exports and strengthening the digital economy. The framework, adopted in January 2022, contains some restrictive requirements. For example, the policy contains licensing, registration, and local presence requirements, as well as broad restrictions on cross-border data flows.

# INVESTMENT BARRIERS

Pakistan generally permits foreign investment and introduced a new Pakistan Investment Policy (PIP) in 2023 to enhance its investment promotion efforts and attract foreign investment. Pakistan continues to limit foreign ownership through equity caps in certain sectors including agriculture, aviation, banking, media, insurance, and securities. Ostensibly to combat tax evasion, in which companies report operating losses but remit royalties, Pakistan has limited foreign investors' remittance of royalty payments (except in the manufacturing sector) to a maximum of $100,000 for the first payment, with subsequent payments capped at 5 percent of net sales for the following five years.

Although Pakistani law allows repatriation of profits, subject to restrictions listed in Chapter 14, section 15 of the State Bank of Pakistan (SBP) Foreign Exchange Manual, U.S. and other companies continue to face bureaucratic hurdles repatriating profits, dividends, and royalties from Pakistan, generally coinciding with the government's focus on stemming outflows of U.S. dollars. Local franchises of U.S. brands report limitations and extended delays in remitting funds to the United States as a result of SBP policies. Balance of payments challenges in 2022 and 2023 further exacerbated repatriation delays. The 2023 PIP reiterated the right of foreign investors to repatriate investment-related capital, and in 2024, U.S. and other foreign investors reported fewer repatriation issues as Pakistan's balance of payments position stabilized. According to the SBP, foreign repatriations increased to $2.2 billion during Pakistan's fiscal year 2024 (July 2023 to July 2024), compared to $331 million in fiscal year 2023.

U.S., global, and domestic firms reported facing arbitrary restrictions on letters of credit due to the balance of payments situation in 2022 and 2023, but reported fewer problems in 2024. Stakeholders reported delays in banks' issuance of letters of credit, on account of informal limitations by the SBP on commercial banks borrowing foreign currency through the interbank market.

Industry stakeholders report that contract enforcement can be difficult for U.S. and other foreign investors in Pakistan due to significant delays and lack of enforcement of court rulings.

**Taxes**

Pakistan has one of the lowest tax compliance and tax-to-Gross Domestic Product ratios in the world, 9 percent in FY2024. Pakistan relies heavily on multinational corporations for the revenue generated by tax

collection. Foreign investors in Pakistan regularly report that both federal and provincial tax regulations are difficult to navigate, frequently citing the lack of transparency in the assessment of taxes.

Improving and broadening tax collection is a key focus of the IMF's Extended Fund Facility (EFF) for Pakistan, approved in September 2024. Under the program, the target is for Pakistan to increase its tax revenues to $40 billion in FY2025, an increase of $6.4 billion from the collections made during FY2024. Under the EFF, the government has also committed to expanding taxation into the under-taxed retail and agriculture sectors and to improving tax administration. However, Pakistan authorities have long delayed key politically sensitive tax reforms recommended under previous IMF programs. U.S. companies have experienced increased pressure from the FBR to prepay anticipated tax liabilities and have expressed concern that many of their local competitors still do not pay taxes at all or engage in tax evasion. For example, Pakistan amended its tax laws in June 2024 to limit corporate tax deductions on marketing expenses for firms that pay royalties, a provision that multinational companies complain is designed to discriminate against international companies. The U.S. Government has repeatedly engaged with the Pakistan Government on issues involving unfair and disproportionate taxation of U.S. companies and continues to reinforce the importance of Pakistan broadening its tax base.

## OTHER BARRIERS

### Bribery and Corruption

U.S. companies cite corruption and a weak judicial system as substantial disincentives to foreign investment in Pakistan. Pakistan's federal anticorruption agency, the National Accountability Bureau (NAB), provides a legal framework to combat corruption. However, business and civil society stakeholders have expressed reservations about the body's effectiveness and perceived politicization. The NAB's broad exercise of its remit to investigate government operations and business dealings have led to a number of cases where it reopened established policies and targeted reputable businesses, potentially dissuading foreign investors and making officials reticent to exercise authority.

### Export Bans

Although wheat and flour exports are officially banned, exports to Afghanistan are estimated at 500,000 tons. These exports are not reflected in the official data.

# PANAMA

## TRADE AGREEMENTS

**The United States–Panama Trade Promotion Agreement**

The United States–Panama Trade Promotion Agreement (the Agreement) entered into force on October 31, 2012. The United States and Panama continue to work closely together to review the implementation and functioning of the Agreement and to address outstanding issues.

## IMPORT POLICIES

**Tariffs**

Pursuant to the Agreement, U.S. exports to Panama of non-agricultural products have entered duty free since January 1, 2021. Remaining duties on the most sensitive agricultural products will phase out between 2026 and 2031, 15 years to 20 years after entry into force of the Agreement. Under the Agreement, Panama is obligated to liberalize trade in onions and potatoes through continual expansion of a tariff-rate quota (TRQ).

Since August 2020, Panama has imposed volume restrictions on U.S. onion and potato imports outside of the Agreement TRQ quantities. Panamanian authorities have also designated approved importers and specified volumes per importer. The United States has raised concerns regarding these issues at the World Trade Organization (WTO) Committee on Import Licensing and discussed them with Panamanian authorities in light of the Agreement commitments.

On December 19, 2023, Panama held its auction for rough rice TRQ volumes under the Agreement for 2024. However, prior to the auction, Panama notified the United States that its volume of the 2024 milled rice quota allocation would be converted to rough rice and added to the rough rice quota allocation. Following engagement by the United States in 2024, Panama indicated its commitment to open both the milled and rough rice TRQs for 2025 consistent with the respective allocation amounts established in the Agreement.

In 2024, Panama's Ministry of Commerce and Industry (MICI) enacted safeguard duties for U.S. rough rice, pork, cheddar, other cheeses, butter, yogurt, and fluid milk.

**Non-Tariff Barriers**

On January 10, 2024, Panama enacted Cabinet Decree Number 4, which established a quantitative limit for imported pork products in 2024 and years thereafter. Under this decree, pork is imported on a first-come, first-served basis under a non-automatic licensing scheme. The United States has raised concerns with this measure and its potential impact on U.S. pork exports and will continue engaging with Panama to resolve this issue.

**Customs Barriers and Trade Facilitation**

Panama ratified the World Trade Organization (WTO) Trade Facilitation Agreement (TFA) in November 2015. Panama has not yet submitted its transparency notification related to import, export, and transit

regulations.  This notification was due to the WTO on June 1, 2022, according to Panama's self-designated TFA implementation schedule.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

### Technical Barriers to Trade

Since February 2017, the United States has raised concerns with certain requirements for fresh onions and, since March 2019, for fresh potatoes.  Panama's measures with respect to both products establish requirements, limits, and criteria that raise concerns regarding their consistency with international standards.  Since October 2020, the United States has raised these issues at the WTO Committee on Technical Barriers to Trade (WTO TBT Committee) and elevated the concerns to the WTO Council for Trade in Goods.  U.S. concerns regarding the measures continue to go unaddressed, and U.S. onion and potato producers continue to be negatively affected.  After a number of delays, in December 2021, Panama issued Resolution 235, which finalized the requirements on fresh potatoes, and began implementing the measure on February 19, 2022.

In August 2022, the United States submitted comments on Panama's draft technical regulations on grains and cereals, including requirements for paddy rice and milled and white rice.  The United States raised concerns regarding Panama's proposed creation of a unique grading system for rice, and bagging requirements for paddy rice that needs further processing.  Panama's draft technical regulations contain overly burdensome requirements for bagging paddy rice prior to export.  Under the proposal, paddy rice could not be consumed directly and must be milled after export before being bagged for retail.  As of December 31, 2024, Panama was still reviewing comments on the draft.  Also, Panama does not accept U.S. Department of Agriculture (USDA) grading standards for rough and milled rice, despite the fact that Panama is required to give favorable consideration to sector-specific regulatory cooperation in the Agreement.

Under the United States-Panama Agreement Regarding Certain Sanitary and Phytosanitary Measures and Technical Standards Affecting Trade in Agricultural Products, signed in 2006, Panama agreed not to require, as a condition for the importation or sale of those products, approval of individual U.S. establishments by any Panamanian authority.  Dairy facilities that apply for registration should be automatically registered without further requirements, but there is currently a backlog of U.S. dairy facilities that have requested registration.  The United States continues to engage with Panama to resolve this issue.

### Sanitary and Phytosanitary Barriers

In 2023, Panama adopted its Agri-Food State Policy Law No. 352 (PADE), as well as implementing regulations.  The measures contain restrictions on sales of imported products at national traditional markets, import restrictions based on local harvest dates, and the creation of private customs observers.  The USDA has engaged with Panama to ensure PADE and its implementing regulations do not unnecessarily affect U.S. exports.

In August 2020, the Panamanian Food Safety Authority began implementing Ministry of Health (MINSA) Decree 255, which requires registration of establishments involved in the storage, display, distribution, and sale of raw meat and raw meat products.  These products were previously only subject to routine registration, a process that could be completed in 24 hours.  The process under Decree 255 takes 180 days, resulting in delays of U.S. exports, including U.S. beef, pork, and poultry, that supply the hotel, restaurant, and institutional market, as well as products destined for supermarkets.  The United States is monitoring

the implementation of Decree 255 to ensure that the registration requirements for raw meat are consistent with the basic product information requirements in the 2006 United States–Panama Agreement Regarding Certain Sanitary and Phytosanitary Measures and Technical Standards Affecting Trade in Agricultural Products.

On August 25, 2022, MINSA shared draft revisions of Decree 255, and in October 2022 the United States shared comments on the proposed draft. The August 2022 revision separated out regulations for poultry products and proposed a draft regulation (Decree 147). While the United States reviewed the draft measure and provided comments, it was published unchanged in December 2022. In January 2024, Panama issued Executive Decree 71 of 2023, which further clarified beef slaughter and handling practices for domestic and imported beef. The United States will continue to monitor developments and seek to engage with Panama on concerns with certain aspects of these decrees, particularly regarding labeling, end-use attestations, and bans on the sale of thawed, previously frozen product.

## INTELLECTUAL PROPERTY PROTECTION

Panama still must develop a system for internet service provider notice-and-takedown procedures and preestablished damages for copyright infringement and trademark counterfeiting, as required by the Agreement. An interagency committee, which is led by the Panama Customs Authority and includes the Ministry of Commerce and Industry, the Ministry of Economy and Finance, the District Attorney for Intellectual Property Rights (IPR), and the Ministry of Health, was formed to discuss modifying the Executive Decree 123 of 1996 for IPR enforcement in customs and providing for preestablished damages. However, the committee last met in April 2020 to discuss customs-related fines, and the initiative has not advanced since then. Challenges also remain in the areas of trademarks, including counterfeit goods, in addition to pirated goods. The United States continues to engage closely with Panama to ensure its effective implementation of all obligations under the Agreement.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

### Data Localization

Panama's Government Innovation Authority resolutions 52 and 03 required all cloud services used by government entities for mission critical work and "sensitive" data hosted on servers outside the country to relocate to Panama by December 31, 2024. The scope of mission critical work and sensitive data subject to the resolutions remains unclear. The United States will continue to monitor the status of these resolutions and seek clarifications from Panama, where necessary.

# PARAGUAY

## TRADE AGREEMENTS

The United States and Paraguay signed a Trade and Investment Framework Agreement on January 13, 2017. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Paraguay.

## IMPORT POLICIES

**Tariffs**

Paraguay's average Most-Favored-Nation (MFN) applied tariff rate was 8.6 percent in 2023 (latest data available). Paraguay's average MFN applied tariff rate was 9.0 percent for agricultural products and 8.6 percent for non-agricultural products in 2023 (latest data available). Paraguay has bound 100 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 33.4 percent.

Paraguay is a founding member of the Southern Common Market (MERCOSUR), formed in 1991, which also comprises Argentina, Bolivia, Brazil, and Uruguay. On July 5 2024, Bolivia promulgated its law to become a full member, and is in the process of incorporating MERCOSUR's regulations. MERCOSUR's Common External Tariff (CET) ranges from zero percent to 35.0 percent *ad valorem*. In July 2022, MERCOSUR countries agreed to a 10 percent reduction of the CET for over 80 percent of tariff lines. The decision reduced the block's average CET and in 2023 MERCOSUR's CET averaged 10.8 percent. Any good imported into Paraguay (not including free trade zones) is subject to the payment of the CET to Paraguay's customs authority. If the product is then re-exported to another MERCOSUR country, the CET must be paid again to the second country. MERCOSUR approved a Common Customs Code (CCC) in 2010 and launched a plan to eliminate the double application of the CET within MERCOSUR in 2021. However, only Argentina has ratified the CCC, therefore it has not yet taken effect.

**Non-Tariff Barriers**

**Import Licensing**

Paraguay requires import licenses on a variety of products. Import licenses, once issued, are only valid for 30 days. Importing goods within this 30-day window can be difficult if there are shipment delays, which are fairly common in Paraguay, a landlocked country largely dependent on riverine shipment that can be slower during dry seasons. Due to those delays, importers may need to reapply for an import license.

## INTELLECTUAL PROPERTY PROTECTION

Paraguay was listed on the Watch List in the 2024 Special 301 Report. The United States is concerned with the lack of enforcement against counterfeit goods in Paraguay. Ciudad del Este is listed in the 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List) as one of the main distribution and sales hubs for counterfeit goods in the region, and has reportedly become a home to manufacturing and "finishing" facilities for counterfeit goods. The United States urges Paraguay to ensure transparency and due process in the protection of geographical indications (GIs) and to ensure that the grant of GI protection does not deprive interested parties of the ability to use common names, particularly as Paraguay proceeds with the European Union–MERCOSUR Trade Agreement. The United States and Paraguay agreed on an

Intellectual Property Work Plan in September 2022 that serves as a roadmap for Paraguay to address a number of these outstanding issues.

# PERU

## TRADE AGREEMENTS

**The United States–Peru Trade Promotion Agreement**

The United States–Peru Trade Promotion Agreement entered into force on February 1, 2009. Under the Agreement, Peru currently provides duty-free access to nearly all U.S. exports. The United States and Peru meet regularly to review the implementation and functioning of the Agreement and to address outstanding issues.

## IMPORT POLICIES

**Tariffs**

All duties for U.S. non-agricultural goods exported to Peru have been eliminated. Peru applies tariffs to a small number of U.S. agricultural products. However, these tariffs on select U.S. agricultural products are scheduled to be phased out by 2026.

**Non-Tariff Barriers**

Under Peru's Customs Crime Law No. 28008 of 2003, express delivery managers and legal representatives are subject to criminal investigations and penalties for minor discrepancies in the value of invoices of low value shipments. The same law also allows for concurrent administrative sanctions against the express courier companies for the same violations. Express delivery carriers are subject to the same fixed monetary penalty as containerized cargo, regardless of the differences in shipment size or value.

Under Article 5.7(g) of the United States-Peru Trade Promotion Agreement, the parties established a *de minimis* threshold of $200. However, the Peruvian government has implemented limitations to the number of shipments (three maximum) that an individual without a tax number (RUC) can receive per year through express delivery channels. It is uncertain whether shipments beyond the three personal import shipments for individuals per year would be considered commercial and create new income tax obligations. This RUC requirement limits the ability for individuals to import goods for personal use, which constitutes a trade barrier and a limitation to the use of express delivery shipments in Peru.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

**Technical Barriers to Trade**

**Cosmetics and Personal Care**

Andean Community Resolution 2310, entered into force on December 17, 2024. This resolution includes technical regulations on labeling of cosmetic and personal care products and prohibits existing labels to comply with specific Andean Community labeling requirements.

### Regulatory Processes

A variety of stakeholders have continued to note inconsistencies in the application and enforcement of regulatory processes in Peru. Peru's Congress approved Decree No. 063-2021 on regulatory quality improvement and the application of Regulatory Impact Analysis (RIA) in 2021. The United States is working with Peru on its whole-of-government initiative to integrate the RIA with public consultation for future regulatory actions.

## Sanitary and Phytosanitary Barriers

### Agricultural Biotechnology

In January 2021, the Peruvian Congress passed Law No. 31111, which extended for 15 years Peru's moratorium on the cultivation and import for cultivation of genetically engineered crops and the import of genetically engineered seeds. Peru has not supported its biotechnology moratorium with a risk assessment or otherwise put forward a scientific justification for it, as called for in the measure's implementing regulations. The United States has raised concerns regarding the moratorium with Peru at each annual meeting of the bilateral Trade Promotion Agreement's Standing Committee on Sanitary and Phytosanitary Measures from 2012 through 2024. The United States will continue urging Peru to address the United States' concerns and to notify its moratorium and implementing regulations to the World Trade Organization (WTO) Committee on Sanitary and Phytosanitary Measures.

### Agricultural Product Certification

In January 2018, Peru's Ministry of Foreign Trade and Tourism created new sanitary import requirements for U.S. processed meat and egg products. These requirements mandated that a Single Export Sanitary Certificate (SESC) from Peru's National Sanitary Authority and the National Agrarian Health Service (SENASA) attesting to the fulfillment of sanitary requirements must accompany shipments of processed meat and egg products, but the requirements for obtaining an SESC were not clear. After several years of persistent U.S. Government engagement, on August 10, 2024, Peru published the requirements for obtaining a SESC for processed meat products. However, as of December 31, 2024, Peru had still not published the requirements for obtaining an SESC for egg products, and had not notified the SESC requirement to the WTO Committee on Sanitary and Phytosanitary Measures. The United States continues to engage with Peru to finalize transparent requirements for a certificate for egg products.

# GOVERNMENT PROCUREMENT

Peru opens procurement to U.S. goods, services, and suppliers covered under the bilateral Trade Promotion Agreement.

Legislative Decree 1444 issued in September 2018 modified the public procurement law to allow government agencies to use government-to-government (G2G) agreements in procurement processes. As a result of the measure, an increasing number of ministries and government entities require foreign companies, including U.S. firms, to obtain sponsorship by their respective governments to compete for major procurements. U.S. Government agencies do not have the authority to enter into such G2G agreements and act as a guarantor in contracts with foreign governments and U.S. companies for the sale of non-defense related goods and services, thus making Peru's use of G2G procurements a barrier for U.S. companies to directly compete in some government tenders. The G2G requirement also raises concerns regarding Peru's compliance with the TPA's government procurement chapter.

Peru is neither a Party to the WTO Agreement on Government Procurement (GPA) nor an observer to the WTO Committee on Government Procurement.

## INTELLECTUAL PROPERTY PROTECTION

Peru remained on the Watch List in the 2024 Special 301 Report. Pirated and counterfeit goods continue to remain widely available in Peru, and right holders cite particular concerns with respect to counterfeit medicines, internet piracy, and illicit recordings in cinemas. The Gamarra Emporium and Polvos Azules markets in Lima are listed in the 2024 Notorious Markets for Counterfeiting and Piracy (Notorious Markets List).

The United States continues to call for Peru to fully implement the bilateral Trade Promotion Agreement's intellectual property (IP) obligations, including enacting statutory damages for copyright and trademark infringement. The United States also calls on Peru to undertake IP reforms that include increasing and enhancing enforcement efforts such as expanding the imposition of deterrent-level fines and penalties for counterfeiting and piracy, enhancing border enforcement measures, and continuing to build the technical IP-related capacities among law enforcement officials, agencies, prosecutors, and judges.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

### Personal Data Protection

The Personal Data Protection Law 29733(PDPL) and the Supreme Decree 003-2013-JUS-Regulation of the PDPL (Regulation) are the primary data protection laws in Peru. Peru's data protection laws allow cross-border data transfers to countries determined to have the same or adequate level of data protection as Peru. In the absence of this determination, organizations are required to use standard contractual clauses and other measures to transfer data outside of Peru. Despite repeated requests, Peru has yet to initiate the formal adequacy assessment process with the United States. Without an adequacy determination, U.S. companies face increased costs, fragmented operations, and may be forced to localize data in Peru. The United States remains committed to working with Peru on data protection and privacy issues including conversations to ensure mutual participation in multilateral data privacy certification arrangements that provide a mechanism for companies to facilitate international transfers of personal data for baseline compliance with the laws of participating jurisdictions.

In 2020, the Digital Government Secretariat of Peru released Emergency Decree 007 – Digital Trust Framework draft regulations for consultation. The decree gives preferential treatment to domestic data storage and domestic service providers and includes: (1) the creation of a whitelist of permitted countries for cross-border transfer of data; (2) the issuance of digital security quality badges for private companies that serve as a governmental cybersecurity certification (ignoring the existence of global security standards); and (3) the creation of a national data center intended to host the information provided by the public sector entities and incentivize domestic storage of public data. The Digital Trust Framework also includes broad definitions of digital services providers, failing to consider key differences among digital services and the differences in these services' ability to access client's information, or organizations that use digital channels to provide their services.

## LABOR

A review of Peru's progress on implementing specific recommendations to improve worker rights practices in Peru's nontraditional export sectors has been ongoing since the issuance of a U.S. Department of Labor (DOL) report in 2016. The DOL report, published in response to a submission from the public under the

bilateral Trade Promotion Agreement, raised significant concerns regarding the right to freedom of association in certain sectors, including textiles and apparel and certain agricultural sectors. The DOL report also noted concerns regarding labor law enforcement in Peru.

# THE PHILIPPINES

## TRADE AGREEMENTS

**The United States–Philippines Trade and Investment Framework Agreement**

The United States and the Philippines signed a Trade and Investment Framework Agreement (TIFA) on November 9, 1989. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and the Philippines.

## IMPORT POLICIES

**Tariffs**

The Philippines' average Most-Favored-Nation (MFN) applied tariff rate was 6.0 percent in 2023 (latest data available). The Philippines' average MFN applied tariff rate was 9.6 percent for agricultural products and 5.5 percent for non-agricultural products in 2023 (latest data available). The Philippines has bound 67.6 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 24.9 percent.

Products with unbound tariffs include certain automobiles, chemicals, plastics, vegetable textile fiber, footwear, headgear, fish, and paper products. MFN applied tariffs on fresh fruit, such as grapes, apples, oranges, lemons, grapefruits, and strawberries, as well as on processed potato products (including frozen fries), range between 7 percent and 15 percent. Exceptions include dates and figs, which carry a 3 percent MFN applied tariff.

U.S. agricultural exports are significantly inhibited by the high in-quota tariffs for agricultural products under the Philippines' tariff-rate quota (TRQ) program, known as the Minimum Access Volume (MAV) system. Under the MAV system, the Philippines has scheduled TRQs on select agricultural products, including sugar, corn, coffee and coffee extracts, potatoes, pork, and poultry products, with in-quota tariffs ranging from 30 percent to 50 percent.

The Philippine Department of Agriculture (DA) Administrative Order No. 52 (2000) amended the Rules and Regulations for the Implementation of the MAV, which canceled penalties for underutilization if the MAV licensee purchased local supply. This provision effectively allows existing MAV license holders to keep their full allocation for next year without having to import. On September 20, 2023, the Philippine DA issued Special Order No. 1168, creating a technical working group to identify issues in the implementation of the MAV and formulate corresponding amendments to existing guidelines, including Administrative Order No. 52. However, as of December 31, 2024, the revised MAV guidelines had not been released.

In the distribution of pork quota allocations through the MAV, the Philippine DA distributed the 2024 MAV quota for the initial allocation "beginning year pool" in tranches, which is contrary to the allocation method set out in Administrative Order No. 1 (1998), causing uncertainty for importers. In 2024, the distribution also commenced approximately one month later than the prescribed period under Administrative Order No. 1 (1998), and the last tranche was released on August 15, 2024.

The Philippine President signed Executive Order No. 62 on June 20, 2024, implementing the comprehensive tariff schedule for various products until 2028 to augment supply, manage prices, and

address inflationary pressures. Executive Order No. 62 extends the lower tariffs imposed on imported pork and mechanically deboned meat at 15 percent in-quota and 25 percent out-of-quota, and corn at 5 percent in-quota and 15 percent out-of-quota. The import duty on rice is set at a uniform rate of 15 percent, subject to a review every four months starting from July 7, 2024. While this periodic review for rice provides the Philippine Government flexibility amid any changes in the economic environment, the review also causes market uncertainties as to whether the rice tariff rate will be extended or modified.

The Philippines continues to apply high tariffs on finished automobiles and motorcycles. A 30 percent tariff is imposed on completely built passenger vehicles with capacity of less than 10 persons (*i.e.*, automobiles), as well as motorcycles. Passenger vehicles with a capacity of 10 or more (*i.e.*, buses) and commercial vehicles (*i.e.*, trucks) both incur a 20 percent tariff. The Philippines continues to extend duty-free treatment to imports of capital equipment, spare parts, and accessories by motor vehicle manufacturers and other enterprises registered with the Board of Investments under Executive Order No. 226, as amended by the Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act.

On January 13, 2023, the Philippine President signed Executive Order No. 12, eliminating tariffs for completely built-up units of certain electric vehicles (EVs), including passenger vehicles, buses, minibuses, vans, trucks, motorcycles, tricycles, scooters, and bicycles. On May 15, 2024, the Philippines broadened the scope of Executive Order No. 12 to include additional types of EVs, such as hybrid EVs and completely knocked down EVs (*i.e.,* vehicles disassembled into parts for easier shipment and assembly) for all types of vehicles. Executive Order No. 12 is set to expire in 2028.

## Non-Tariff Barriers

### Quantitative Restrictions

The Philippines prohibits the importation of used motor vehicles, except in certain cases, which require prior authority to import from the Philippine Department of Trade and Industry. Importation of used motor vehicle parts is also regulated.

The Philippine DA regularly uses the Certificate of Necessity to Import (CNI), the Sanitary-Phytosanitary Import Clearance (SPSIC) system, or both to enact unscheduled quantitative restrictions to increase prices of sensitive agricultural and fishery products, especially during and near harvest periods. (*For further information on the SPSIC system, see the Sanitary and Phytosanitary Barriers section*).

The Philippine Secretary of Agriculture may prescribe the type of fish species to be imported and the volume to be imported. Importers must obtain a CNI to import these products. On April 18, 2024, the Philippine President issued Administrative Order No. 20, directing the Philippine DA to review and revise rules and regulations that impose quantitative restrictions on fish imports, limit competition and participation in international trade, and restrict the species allowed for importation. However, as of December 31, 2024, the CNI process for certain imported fish species remained in effect.

The Philippine DA's Sugar Regulatory Administration (SRA) sets the allowable import quota of sugar, typically at the beginning of each marketing year. The allowable volume applies to all sources, whether imported from an Association of Southeast Asian Nations (ASEAN) or an MFN trading partner. Under Administrative Order No. 20, the SRA is expected to streamline and standardize existing guidelines on the importation of sugar products, which will cover the rules and regulations on the classification or automatic classification of imported sugar, as well as direct importation of sugar by SRA-registered industrial users. As of December 31, 2024, the standard guidelines on sugar importation had not been issued. However, on August 8, 2024, the SRA Board signed Sugar Order No. 5 (2023-2024), allowing the importation of 240,000 metric tons of refined sugar.

**Customs Barriers and Trade Facilitation**

The Philippine Bureau of Customs launched its modernization program in 2021 to address customs and corruption concerns. However, reports of corruption and irregularities in customs processing are widespread, including incidents of undue and costly delays, irregularities in the valuation process, 100 percent inspection and testing of some products, and inconsistent assessment of fees.

In 2020, the Philippine Bureau of Customs implemented the Enhanced Value Reference Information System, which is a database of information on the value and classification of imports for reference purposes in support of the implementation of the WTO Customs Valuation Agreement (CVA). Despite the submission of documentary evidence of payments (*e.g.*, contracts, purchase orders, telegraphic transfers, and letters of credit), some importers still report that the Philippine Bureau of Customs continues to use reference prices for the valuation of meat and poultry products.

On May 11, 2024, the Philippine Bureau of Customs issued Customs Administrative Order No. 2-2024, which increases customs processing fees to provide for uniformity in the rates. The increased fees include processing charges and customs documentary stamps for *de minimis* imports. The threshold for *de minimis* goods is set at PHP 10,000 (approximately $175) and below. The Philippines generally committed to a *de minimis* threshold of $200 for express shipments in the TIFA Protocol on Customs Administration and Trade Facilitation, signed in 2010. Fees for *de minimis* imports increased by 1,183 percent from $0.58 to $7.44 with the new administrative order.

On May 13, 2024, the Philippine President issued Administrative Order No. 23, introducing pre-border technical verification (PTV) and cross-border electronic invoicing (CEI) intended to streamline inspections and monitor international trade transactions. The CEI refers to a system used by a verified and registered foreign exporter to create an export invoice on a single electronic platform controlled by the Philippine Government, and it will be used by the Philippine Bureau of Customs for all imports. The PTV refers to a pre-export inspection by a conformity assessment company accredited by the Philippine Government of specified goods before they are shipped for import into the Philippines. The PTV will cover agriculture imports in its first phase, and will be followed by goods with health and safety concerns in the second phase, and goods susceptible to misdeclaration to avoid duties and taxes in the third phase. On January 24, 2025, the Philippine Department of Finance issued Joint Administrative Order No. 001-2025, outlining the implementing rules for Administrative Order No. 23. The Philippines aims to implement these requirements by 2026, awaiting release of the Philippine Bureau of Customs implementing rules for Joint Administrative Order No. 001-2025 and launch of the online platform for CEI.

Stakeholders have expressed concerns about the PTV, citing increased inspection and logistics costs, delayed movement of goods, duplication of other importation processes, susceptibility of inspection agents to corruption in the country of export, and its deviation from standard industry practices. Additionally, the implementation of PTV as an integrated package with CEI, which is focused on goods susceptible to misdeclaration to avoid duties and taxes, indicates that the Philippines may have the intention of utilizing pre-shipment inspection for tariff classification or customs valuation, raising concerns under Article 10.5 of the WTO Trade Facilitation Agreement. Finally, it is unclear if PTVs will supersede the application of risk management for the products covered by the regulation. As of December 31, 2024, the Philippine Government had not notified the WTO Committee on Customs Valuation nor the Committee on Technical Barriers to Trade of Administrative Order No. 23 or its implementing regulations.

# TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

## Technical Barriers to Trade

### Vehicle Standards

In conjunction with ASEAN harmonization efforts, the Philippines is working to align domestic motor vehicle standards and regulations with those set under the United Nations Economic Commission for Europe (UNECE) 1958 Agreement. Under the October 2018 United States–Philippines Joint Statement, both governments pledged to cooperate to implement a U.S. work program on automotive standards issues in the context of the TIFA. The United States also recognized the Philippines' commitment to the continued acceptance of vehicles that meet multiple high-standard automotive standards, including U.S. Federal Motor Vehicle Safety Standards (FMVSS). On May 28, 2024, the Philippines issued a revision to its 2021 proposed regulation, "The New Technical Regulations Concerning the Mandatory Product Certification of Automotive Products." The revision was notified to the WTO in document G/TBT/N/PHL/265/Rev.1. The United States submitted comments on the revision through the Technical Barriers to Trade Enquiry Point on June 27, 2024, that urged the Philippines to implement the commitment made in the October 2018 Joint Statement and provide for the acceptance of vehicles certified to FMVSS requirements. However, as of December 31, 2024, the Philippines had not yet issued regulations to implement that commitment.

### Meat Labeling

Following a surge in imports, the Philippines in July 2021 abruptly began enforcing meat and poultry labeling requirements without notice, resulting in many detained containers of U.S. products and delays of other container shipments en route. The Philippine Government issued policy clarifications in November 2021, granting labeling flexibilities until the policies can be reviewed and revised, thereby allowing continued exports of U.S. meat and poultry. In November 2022, the Philippines established the Philippine National Standard for Labeling of Prepackaged Fresh Chilled and Fresh Frozen Meat. The Philippines plans to draft revised labeling regulations adopting the Philippine National Standard and will make them available for public comment.

### Utilization Report

In June 2022, the Philippine DA's Bureau of Animal Industry (BAI) informed domestic stakeholders that it will enforce BAI Memorandum Circular No. 26, dated August 2021. BAI Memorandum Circular No. 26 requires importers to submit a utilization report concerning their importation of ingredients used in the manufacture of animal feed to ensure such ingredients imported for animal feed are not diverted for human consumption or for other purposes. Stakeholders have expressed concern regarding the burdensome nature of this requirement. The measure has not been notified to the WTO.

## Sanitary and Phytosanitary Barriers

### Import Permits

The Philippine DA requires that importers obtain an import permit, known as an SPSIC, and transmit the permit to the exporter prior to shipment of any agricultural product. Each import permit is valid for only one shipment and has a limited validity period of 15 days to 90 days, depending on the commodity. The requirement of one SPSIC per shipment with a limited validity period adds costs, complicates the timing of exports, and prevents the rerouting to the Philippines of products intended for other markets. It also

prevents an exporter from reselling an imported product if the importer refuses to accept delivery or abandons the shipment. The length of validity and issuance appear to be based on the political sensitivity of the products, rather than on sanitary and phytosanitary risk. In 2019 and 2020, the Philippines stopped issuing SPSICs for certain imported agricultural products, including U.S. table grapes, chipping potatoes, and whole birds, along with products not currently supplied by the United States, such as feed wheat, rice, and corn. The Philippine DA continues not to issue SPSICs for whole chickens.

Philippine DA Administrative Circular No. 6, issued in June 2022, made permanent the 90-day validity of SPSICs for meat and poultry. Meanwhile, “must-ship-out requirements” for garlic, onions, rice, wheat, corn, and fresh/chilled fruits and vegetables remain limited to 20 days. SPSICs for frozen fish expire within 30 days of issuance to institutional buyers and within 45 days of issuance to retail buyers. SPSICs for other plant, animal, and aquatic products are also still generally subject to 60-day validity.

The Philippine DA BAI issued Memorandum Circular No. 25 (2023), which reiterates that SPSICs are no longer needed for cured processed meat products from eligible countries, including the United States, provided they comply with the World Organization for Animal Health (WOAH) standards for the inactivation of viruses. However, SPSICs are still required for uncooked/not-fully-cooked/non-heat-treated processed animal products.

The Philippine President, through Administrative Order No. 20 on April 18, 2024, instructed that all SPSIC applications not acted upon within the prescribed period shall be deemed approved, consistent with the provisions of the country’s Anti-Red Tape Act. Administrative Order No. 20 directs the Philippine DA to prepare implementing guidelines on the issuance and processing of SPSIC applications for agricultural products, including rules and regulations on the extension and/or suspension of SPSIC processing. Pursuant to Administrative Order No. 20, the Philippine DA prepared a draft Department Circular incorporating a section on the automatic approval of SPSIC applications, but only for commodities regulated by the Bureau of Plant Industry. As of December 31, 2024, the DA has not yet issued an approved circular.

**Local Government Regulations**

Since the onset of African Swine Fever in 2019, and the return of avian influenza in 2022, a number of local government units have maintained restrictions on the import and export of live pigs and birds, and products thereof, that exceed both international and national recommendations. Local government units’ measures are not notified to the WTO. However, to streamline regulatory processes among local government units and align with WOAH recommendations, the Philippine DA BAI issued Memorandum Circular No. 45 (2023), which enumerates requirements for the local movement of meat and processed meat products.

**Cold Chain Regulations**

The Philippines has long maintained a two-tiered system for regulating the handling of frozen and freshly slaughtered meat for sale in local wet markets. This system imposes more burdensome requirements on the sale of frozen meat, including imported meat, compared to the sale of freshly slaughtered meat, which is sourced predominantly from domestically raised animals. A U.S. Department of Agriculture Food for Progress project includes a cold chain component in its overall mission to improve Philippine sanitary and phytosanitary measures and facilitate agricultural trade.

In June 2020, the DA issued Administrative Order No. 24 to add conditions to approve SPSIC permits by requiring importers to obtain certificates of availability of space at accredited cold storage warehouses and usage reports for imported meat and poultry. While the DA subsequently suspended implementation of Administrative Order No. 24, this measure has not been repealed. In September 2020, the Philippines

reinterpreted its existing regulations to expand its longstanding ban on the sale of imported frozen fishery products in traditional "wet" markets to include modern supermarkets and electronic commerce. As a result, the sale of frozen fish products is limited to institutional buyers, such as food processors and hotel and restaurant chains. The Philippine DA issued a suspension of the SPSIC and allowed canners to import frozen bonito, round scad, and mackerel to stem diversion of these imported fish stocks to wet markets, through Memorandum Orders No. 14 and No. 19, issued on April 1, 2024 and May 8, 2024, respectively.

## GOVERNMENT PROCUREMENT

The government procurement system in the Philippines generally favors Philippine nationals or Filipino-controlled enterprises for procurement contracts. Republic Act No. 9184, or the Government Procurement Reform Act, specifies a minimum Filipino ownership requirement of at least 60 percent in the procurement of goods, consulting services, and infrastructure projects. While the Philippines passed amendments to the Government Procurement Reform Act on July 20, 2024, which are intended to improve the public bidding process, government agencies are required to prioritize and favor Philippine products and services throughout all stages of the procurement process, including raw materials, ingredients, supplies, and fixtures. Additionally, Executive Order No. 120 directs government departments and agencies, including government-owned and controlled corporations, to exert best efforts to negotiate offsets equivalent to at least 50 percent of the value of contracts on foreign capital equipment, machinery, products, goods, and services worth at least $1 million. Government Procurement Policy Board Resolution 14-2005 states that a government agency must comply with the provisions of Republic Act No. 9184 if it decides to adopt countertrade as an internal procurement policy.

The Philippines is not a Party to the WTO Agreement on Government Procurement (GPA), but has been an observer to the WTO Committee on Government Procurement since June 2019.

## INTELLECTUAL PROPERTY PROTECTION

While the Philippines has made progress in intellectual property (IP) protection and enforcement since its removal from the Watch List in the 2014 Special 301 Report, the United States continues to have concerns, including regarding its limited enforcement activities. Stakeholders report issues with online piracy and sales of counterfeit goods, including apparel, shoes, watches, jewelry, perfume, and electronics. Such counterfeiting and piracy concerns led to the continued inclusion of Manila's Greenhills Shopping Center in the 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List). Other stakeholder concerns include slow prosecution and conviction of cases. The government is reportedly considering amending the IP Code to adapt to new technological changes and improve IP protection and enforcement.

The United States continues to engage on the implementation of regulations related to geographical indications (GIs) that entered into force in November 2022, including their potential impact on market access for U.S. products. As part of the October 2018 Joint Statement, the United States recognized that the Philippines committed "to protect GIs in a manner mutually beneficial to both countries by ensuring transparency, due process, and fairness in the laws, regulations, and practices that provide for the protection of GIs, including by respecting prior trademarks and no restriction of the use of common names." In addition, the Joint Statement includes confirmation by the Philippines that it will not provide automatic GI protection, including to terms exchanged as part of a trade agreement. The United States will continue to monitor the implementation of this and other commitments related to GIs, including through engagement under the TIFA.

## SERVICES BARRIERS

**Audiovisual Services**

The Philippine Constitution prohibits foreign ownership in mass media, including cable television and broadcasting, as well as film distribution and pay-television. Additionally, foreign ownership in private radio communications networks is limited to 40 percent under 2022 changes to the Foreign Investment Negative List (FINL).

**Financial Services**

Qualified foreign banks may own up to 100 percent of domestically incorporated banks, or enter the market as foreign branches. However, ownership restrictions apply to nonbank investors, regardless of their nationality. Nonbank foreign individuals and enterprises, like nonbank Filipino investors, are restricted from owning more than 40 percent of the total voting stock in a domestic commercial bank and more than 60 percent of the voting stock in a thrift or rural bank.

Banks that seek entry as foreign branches cannot open more than five subbranch offices. The Philippine Central Bank ensures that majority Filipino-owned banks control at least 60 percent of the total banking system assets.

**Insurance Services**

The Insurance Code provides that all insurance companies operating in the Philippines must seek to cede risks to reinsurance companies authorized to conduct business in the country before entering outward foreign reinsurance arrangements. Moreover, insurance companies operating in the country must cede 10 percent of outward reinsurance placements to the state-controlled National Reinsurance Corporation of the Philippines.

Generally, only the state-owned Government Service Insurance System may provide insurance for government-funded projects and coverage for all government properties, assets, contracts, rights of action, and other insurable risks to the extent of the government's interest.

**Professional Services**

The Philippine Constitution limits the practices of certain professions to Philippine citizens. However, various laws and regulations offer exceptions on a reciprocal basis, such as medicine, pharmacy, nursing, dentistry, accounting, teaching, architecture, and engineering. The practice of law is still reserved for Philippine citizens.

**Advertising Services**

The Philippine Constitution limits foreign ownership of advertising agencies to 30 percent. All executive and managing officers must be Philippine citizens.

**Retail Services**

Philippine law restricts foreign investment in certain retail ventures to Philippine nationals; however, amendments to its Retail Trade Liberalization Act, enacted in December 2021, open the retail sector to greater foreign participation. These amendments lower the minimum investment required for foreign

retailers from $2.5 million to $500,000 and lower the per-store investment requirement from $830,000 to $200,000. Foreign retailers remain prohibited from engaging in trade outside their accredited stores, such as through the use of carts, sales representatives, or door-to-door selling.

The March 2022 amendments to the Foreign Investment Act reduced capitalization requirements for foreign-owned micro and small domestic enterprises from $200,000 to $100,000 if the business involves advanced technology, is registered as a startup or startup enabler, or the majority of its direct employees are Filipino (assuming the firm has at least 15 Filipino employees).

**Telecommunications Services**

The Philippines allocates and manages spectrum through the Radio Control Law of 1931 (RA 3846 and its amendment, RA 584), Executive Order No. 546 1979, and the Public Telecommunications Policy Act of 1995 (RA 7925). These laws and directives provide the country's legal framework for spectrum enfranchisement, operation, and permitting in line with International Telecommunication Union requirements, and general provisions on the allocation and assignment of radio spectrum. While RA 7925 requires the conduct of open tenders in allocating spectrum, no public bidding has ever been carried out to allocate spectrum (*e.g.*, spectrum auctions). Evaluation of applications typically involves the submission by an applicant of a letter of request to the National Telecommunications Commission for its spectrum needs. This model is inherently non-transparent, constituting an administrative approach by which applicants are chosen based on the government's prioritization of certain criteria (like financial or technical capacity).

## INVESTMENT BARRIERS

**Limitations on Foreign Ownership**

The FINL, which is published every two years and was last updated in June 2022, enumerates foreign investment restrictions. Foreign investment in FINL-listed sectors may be prohibited outright (*e.g.*, mass media, marine resources, and small-scale mining cooperatives) or subject to limitation (*e.g.*, up to 40 percent foreign ownership in natural resource extraction; educational institutions; private radio communication networks; companies participating in government procurement; and public utilities such as electricity transmission and distribution, water and petroleum pipelines, seaports, and public utility vehicles). The 2022 FINL reflects amendments to the Retail Trade Liberalization Act, the PSA, and the Foreign Investment Act. Philippine Presidential Decree No. 194, issued in 1973, mandates foreign companies in the rice and corn sectors divest at least 60 percent of their equities to a Philippine company after locally operating for 30 years. The Philippines has, however, implemented policies to allow 100 percent foreign ownership in power generation and renewable energy technologies such as solar, wind, geothermal, and biomass.

## SUBSIDIES

**Export Subsidies**

The Philippines offers a wide array of fiscal incentives for export-oriented investments, particularly investments related to manufacturing. These incentives are available to qualified firms located in designated export processing zones, free port zones, and other special industrial estates registered with the Philippine Economic Zone Authority (PEZA) and other Philippine Investment Promotion Agencies. The available incentives include: (1) income tax holidays or exemptions from corporate income tax for up to seven years; (2) an option for either special corporate income tax or enhanced deductions for up to 10 years

after the income tax holiday period, with the possibility of a 10-year extension pending approval from the Fiscal Incentives Review Board; (3) payment of a 5 percent special tax on gross income less allowable deductions in lieu of all national and local taxes; (4) exemption from duties and taxes on imported capital equipment, machinery, spare parts, and raw materials; exemption from wharfage dues, imposts, and fees; and (5) a zero percent value-added tax (VAT) rate on local purchases (including telecommunications, electricity, water, and building lease) directly attributable to the registered project or activity.

The CREATE Act introduced a sunset provision on the aforementioned preferential tax rates and benefits provided to activities currently registered with Philippine investment promotion agencies, including the PEZA. The CREATE Act grants a 10-year transition period to export enterprises registered prior to its enactment, with the option to reapply for special corporate income tax treatment subject to the conditions set in the Strategic Investment Priority Plan and a performance review by the Fiscal Incentives Review Board. The Philippines signed the CREATE Maximize Opportunities for Reinvigorating the Economy (MORE) Act on November 11, 2024, to clarify the applicability of VAT zero-rating exemptions and further amend tax incentives.

# OTHER BARRIERS

**Bribery and Corruption**

Corruption is a pervasive and longstanding problem in the Philippines. National and local government agencies, particularly the Bureau of Customs, are beset with various corruption issues. Both foreign and domestic investors have expressed concerns about the lack of transparency in judicial and regulatory processes.

# RUSSIA

## SANCTIONS AND COUNTERSANCTIONS

In March 2014, due to the conflict in Ukraine, the United States imposed sanctions on Russian Government officials, individuals who supported the annexation policy, and critical sectors of the Russian economy. In response, Russia enacted a variety of measures in retaliation. The initial measures banned the importation of a variety of agricultural and seafood products from the United States and other countries.

Beginning in February 2022, the United States imposed further sanctions on Russia in 2022 and virtually ceased all bilateral engagement on trade and investment issues with Russia. Additional U.S. measures taken since February 2022 have included: withdrawal of Most-Favored-Nation (MFN) status for Russian goods; increased tariffs on certain imports from Russia; import and export bans and restrictions; financial and investment restrictions in certain industries; and blocking measures against certain entities and individuals. In response, Russia has imposed or proposed measures to impact financial transactions, protection and enforcement of intellectual property, exports and re-exports of certain goods, and foreign direct investment, which may extend to nationalization of foreign-owned assets. Russia has also accelerated and expanded its efforts to replace imports with domestic goods and services. Additionally, as a result of the increased geopolitical tensions, hundreds of U.S. companies have withdrawn from or significantly reduced their presence in Russia.

Bilateral trade in goods has fallen from $31.8 billion in 2012 to $5.2 billion in 2024. The decline in trade reflects the geopolitical tensions and Russia's increasingly inward-looking industrial and trade policies, as well as the impact of U.S. sanctions and export controls applied to Russia.

This chapter of the National Trade Estimate reports primarily on the significant trade and investment barriers in Russia before February 2022. The United States continues to engage with U.S. stakeholders to analyze and assess the impact of the sanctions and counter sanctions on trade in the broader context of U.S. national interests. However, due to the near total cessation of engagement with Russia, engagement on significant trade barriers in Russia is severely limited.

## TRADE AGREEMENTS

### Membership in the World Trade Organization

On August 22, 2012, Russia became the 156th Member of the World Trade Organization (WTO). On December 14, 2012, following the termination of the application of the Jackson-Vanik Amendment to Russia, the United States and Russia consented to the application of the WTO Agreement between the two countries. Russia's accession to the WTO signaled its movement to adopt key WTO principles, including transparency. Despite its WTO commitments, as noted in the 2024 Report on the Implementation and Enforcement of Russia's WTO Commitments, the Russian Government has maintained restrictive at-the-border measures, instituted behind-the-border measures to inhibit trade, and pursued principles of import substitution and forced localization, taking Russia on a comprehensive trajectory away from the guiding principles of the WTO.

### Eurasian Economic Union

Russia is a member of the Eurasian Economic Union (EAEU), a limited customs union that also includes Armenia, Belarus, Kazakhstan, and Kyrgyzstan. Cuba, Iran, Moldova, and Uzbekistan have observer status

at the EAEU. The EAEU has trade agreements with China, Iran, Serbia, Singapore and Vietnam. The Eurasian Economic Commission (EEC) is the supranational body charged with implementing external trade policy for EAEU member states and coordinating economic integration among them. While tariff harmonization and standardized regulatory approvals across member states have eased the process of doing business within the customs union for some U.S. companies, some regulatory regimes such as those applying to medical devices and to pharmaceuticals have not been standardized and still require approvals by the individual member states. As a consequence of its membership in the EAEU, Russia's import tariff levels, trade-in-transit rules, non-tariff import measures (*e.g.*, tariff-rate quotas, import licensing, and trade remedy procedures), and customs policies (*e.g.*, customs valuation, customs fees, and country of origin determinations) are based on EAEU legal instruments. The EAEU member states are estimated to have harmonized approximately 90 percent of their tariffs governing trade with third countries.

# IMPORT POLICIES

## Tariffs and Taxes

### Tariffs

Russia's average MFN applied tariff rate for all goods was 6.6 percent in 2023 (latest data available). Russia's average MFN applied tariff rate was 9.7 percent for agricultural products and 6.1 percent for non-agricultural products in 2023 (latest data available).

Russia has bound 100 percent of its tariff lines in the WTO, with an average WTO bound tariff rate of 7.5 percent. Russia's average WTO bound tariff rate for agricultural goods (10.8 percent) was slightly higher than its average applied rate of 9.7 percent in 2023 (latest data available). Russia's average WTO bound rate for non-agricultural products was 7.0 percent, slightly higher than its average applied rate of 6.5 percent. Russia's maximum WTO bound tariff rate was 207 percent in 2023 (latest data available) for beverages and tobacco. Although Russia has implemented all the tariff reductions required by its WTO commitments, some concerns remain.

In 2018, the Government of Russia adopted Decree No. 788 On Approval of Rates of Import Customs Duties In Respect of Certain Goods Whose Country of Origin Is the United States of America (amended April 26, 2022) imposing tariffs ranging from 25 percent to 40 percent on various industrial products (mainly certain types of construction machinery) imported from the United States. Russia took this action in retaliation against the U.S. President's decision to adjust duties on U.S. imports of Russian steel and aluminum articles under Section 232 of the Trade Expansion Act of 1962, as amended (19 U.S.C. § 1862). These retaliatory duties are being applied by Russia only, not by other EAEU member states. The United States had been urging Russia to work with the United States to address excess capacity in the global steel and aluminum sectors, rather than engage in unjustified retaliation designed to punish U.S. workers and companies. On August 27, 2018, the United States launched dispute settlement proceedings against Russia at the WTO and requested consultations with Russia. Following unsuccessful consultations in November 2018, a WTO dispute panel was established on December 18, 2018 and composed on January 25, 2019. On June 16, 2023, Russia requested that the panel suspend its work. Despite an objection from the United States, the panel accepted Russia's request and, effective June 23, 2023, the panel suspended its work. On January 22, 2024, the panel consulted the parties on a way forward in these proceedings and each party indicated that it would continue to consult internally on the matter.

Through Decree No. 1173, on July 20, 2023, Russia increased customs duties on imports of certain goods from "unfriendly" countries, including the United States. Specifically, Russia increased duties on wine (from 12.5 percent to 20 percent), purified glycerin (from 9 percent and 12 percent to 50 percent), and

polyurethane (from 6.5 percent to 35 percent). These duty increases were authorized by Presidential Decree No. 973 signed in December 2022 and will stay in effect until December 31, 2025.

Through Decree No. 500, on April 17, 2024, Russia increased customs duties on certain products, including beer ($0.045 to $0.11 per liter) and expanded the list of perfumes, cosmetics, and household chemicals subject to a 35 percent tariff.

Through Decree No. 984, on July 19, 2024, Russia expanded the list of goods from "unfriendly" countries to include higher customs duties on lead-acid and other types of batteries from 5 percent to 15 percent up to 35 percent, and confectionary goods and their ingredients from 20 percent to 35 percent. Through Decree No. 1026, on July 29, 2024, Russia increased duties on fresh cut flowers from 5 percent to 20 percent and on wine from 20 percent to 25 percent. Through Decree No. 1239, on September 11, 2024, Russia further increased duties on distilled spirits to 20 percent imported from "unfriendly" countries.

On December 24, 2023, Russia signed Federal Law No. 630-FZ which amended the Federal Law "On Customs Tariffs" providing the government with the authority to reduce or fully eliminate duties on grain, fertilizers, and raw materials exported by "friendly" countries. The law also allows Russia to introduce preferential tariff rate quotas.

**Taxes**

Russia applies a value-added tax (VAT) of 20 percent on goods, works, and services (with some limited exceptions). According to Article 149.2 (paragraph 21) of the Russian Tax Code, the 20 percent VAT payments on royalties paid for screening Russian movies (as defined in the Russian tax code) can be rebated, but not VAT payments on royalties for screening U.S. (or other non-Russian) films. In February 2022, most major U.S. studios withdrew from and ceased screening movies in Russia. Similarly, Article 149 exempts from the 20 percent VAT the royalties paid on software included in the Unified Register of Russian Software (pursuant to Federal Law No. 188-FZ of June 29, 2015, and Resolution 1236 of November 16, 2015). Because only Russian software is included in the Register, the cost of using non-Russian software can be automatically 20 percent higher than using Russian software.

Russia's Federal Law No. 89-FZ (as amended), imposes a recycling fee to be paid on imports (since 2012) and domestic (since 2016) automobiles and certain other wheeled vehicles (including self-moving agriculture and industrial vehicles). The fee is determined by the age, total mass, and engine size of the vehicle. Purportedly, the fee was imposed to offset the reduction in tariffs. In September 2024, Russia significantly hiked the recycling fee, effective October 1, 2024, raising rates by 70 percent to 85 percent for passenger cars purchased for resale, light commercial vehicles, trucks, buses, trailers, and semi-trailers. The recycling fee increased from RUB 3,400 and RUB 1,235,000 (approximately $37 and $13,323) in 2023 to RUB 556,200 and RUB 2,285,200 (approximately $6,000 and $24,360) on October 1, 2024 depending on the total mass and engine size of the vehicle for new passenger cars for personal use. For used passenger cars for personal use and over three years old, the fee remained unchanged at RUB 5,200 (approximately $56). From January 1 of each subsequent year, the rate will be indexed by 10 percent to 20 percent. The final amount now depends on factors such as the vehicle type, engine size, the car's age, as well as if the car was purchased for personal use or for resale. Although the fee applies to both domestic and imported vehicles, concerns remain regarding the overall level and calculation of the fee for heavy-duty commercial vehicles.

Russia applies a variable excise tax on automobiles based on their engine size. For example, in 2024, cars with engine power below 150 horsepower (hp) (*e.g.*, a Lada, as well as some models of Fiats, Mini Coopers, and older Fords) are subject to an excise tax of RUB 58 (approximately $0.63) per hp. For cars with engine power above 150 hp, the excise tax rate increased from RUB 557 per hp to RUB 1,662 per hp

(approximately $6.01 to $17.93). Those rates translate to a maximum tax of approximately RUB 8,700 (approximately $93.85) for a car with less than 150 hp, and RUB 84,10 (approximately $932.50) for a car with 151 hp, and RUB 832,662 (approximately $8,982) for a car with over 500 hp (*e.g.*, certain models of Cadillacs, Ford Mustangs, Jaguars, Alfa Romeos or Mercedes Benz). Although the tax applies to both domestically produced and imported vehicles, it disadvantages foreign manufacturers as Russia produces a limited number of high horsepower cars. In its 2022 WTO Trade Policy Review, Russia acknowledged that it does not produce passenger cars with engine power over 300 hp.

## Non-Tariff Barriers

### Import Bans

Russia has maintained a ban on imports of certain food and agricultural imports from Australia, Canada, the member states of the European Union, Norway, and the United States since 2014. The list of banned food includes: certain beef, pork, poultry, fish and seafood products; fruits and nuts; vegetables; some sausages; and most prepared foods. Russia has since amended the list of products and expanded the list of countries covered by the ban, adding Albania, Iceland, Liechtenstein, Montenegro, Ukraine, and the United Kingdom. In September 2024, Russia extended the ban until December 31, 2026 through Presidential Decree No. 807 On the Extension of Certain Special Economic Measures to Ensure the Russian Federation's Security (September 18, 2024).

### Import Licensing

Even before February 2022, the Russian Government maintained barriers to the importation of products with cryptographic functionalities (encryption products). Although Russia has WTO commitments to allow the importation of "mass market" consumer electronics without an import license or other customs formalities (other than import duties), stakeholders report that Russia continues to require at a minimum a one-time notification or, for products with strong encryption, permission from the Russian security services in addition to an import license, which significantly increases import costs and often precludes imports altogether. In addition, pursuant to Government Resolution No. 313 (April 16, 2012), as amended, Russia requires an activity license to distribute encryption products, including many common consumer electronics, which further restricts U.S. exporters' access to the Russian market. Only Russian legal entities or individual entrepreneurs may apply for a local (domestic) encryption license. Representative offices of foreign companies registered in Russia cannot apply for a local license. Prior to February 2022, the U.S. Government had raised these concerns with the Russian Government about the import licensing regime for encryption products but Russia failed to respond.

### Customs Barriers and Trade Facilitation

In 2019, Russia began to implement a mandatory labeling regime (track and trace regime) in selected industry sectors that requires the application of an encrypted label to products, both imported and domestically produced, in an ever-widening list of industry sectors. The mandatory labeling regime applied initially to only certain industry sectors (*e.g.*, footwear, apparel, pharmaceuticals, and perfumery products). In 2024, eight new product categories were added to the labeling regime. As of December 31, 2024, Russia digitally traces 24 groups of goods, ranging from dairy goods, bottled water, medicines, and cigarettes to five light industry product categories, with the goal of making most consumer goods digitally traceable by 2026. Various affected industry stakeholders have raised significant concerns about the regime, including: short implementation timelines; the risk of disclosure and misuse of sensitive commercial data collected under the regime; the lack of operational details from the Russian Government; the quantity of detailed data required for the labels; the possibility of national treatment and trading rights issues stemming from different procedures for importers to obtain these labels compared to domestic manufacturers; the

requirement that the labels must be purchased from a single Russian company; the duplication with existing tracking regimes (*e.g.*, the system for tracking alcohol products); and arbitrary misuse of the system to halt imports. Russia had shown some flexibility in response to stakeholder concerns and, in 2022, suspended some of the labeling requirements. The suspension was lifted in stages in 2023 to 2024.

U.S. stakeholders report that the Russian Government does not publish all regulations, judicial decisions, and administrative rulings of general application on customs matters. In addition, U.S. exporters report that customs enforcement varies by region and port of entry, and that changes in regulations can be frequent and unpredictable, adding to costs and delays at the border.

**Import Substitution Policies**

Russia's extensive import substitution policies, which have been in place since before February 2022, have posed a significant barrier to a wide variety of U.S. exports and have caused a precipitous drop in trade. These policies have a long history in Russia, but have increased in prominence in the past few years and transformed into a set of policy initiatives to ensure Russia's technological sovereignty by reducing its dependence on foreign technologies. Sectors in which these policies have been developed and implemented over the last several years include: agriculture; transport vehicles; telecommunications; consumer goods; textiles; optical fiber; defense; banking; oil and gas; solar and wind energy; software; aircraft manufacturing; and medical devices. (*For further information, see the sections on Investment Barriers, State-Owned Enterprises, and Government Procurement*.)

Initially, the Russian Government implemented these preferences primarily through government procurement, but, since 2015, has increasingly extended the mandated preferences to purchases by state-owned enterprises (SOEs). For example, Russia's law governing SOE purchases expressly: (1) favors Russian-produced products; (2) grants the Russian Government the authority to establish plans and tender rules for the purchase of specific Russian goods, works, and services; (3) establishes a Government Import Substitution Commission with responsibility for determining which types of machinery and equipment must be sourced locally for large investment projects by SOEs, state corporations, or certain private businesses; (4) requires the coordination of SOEs' purchases of pharmaceutical, high technology, and innovative products with the government; and (5) recommends that SOEs follow the more restrictive procurement rules that govern federal and municipal procurement. (*For further information, see the Government Procurement section*.)

Russia's import substitution requirements have not been limited to SOEs. Since December 2019, Russia has required the pre-installation of Russian software (*e.g.*, search engines, Yandex browser, mapping and navigation software, anti-virus software, software that provides access to electronic government infrastructure, instant messaging and social network software, and national payment software) on certain consumer electronic products (*e.g.*, smartphones, computers, tablets, and smart TVs) sold in Russia. (Law No. 425 On Amending Article 4 of Russian Federation Law 'On Protecting Consumer Rights' December 2, 2019.) Stakeholders contend that the law appears to be another effort by the Russian Government to disadvantage imports and increase control over technology. In August 2023, the Russian Government approved a new list of Russian software that must be pre-installed on smart TVs in 2024, adding several video streaming services. The list of programs for computers and mobile devices remained basically the same. In addition, technology companies are concerned that the law would expose devices and services to potentially unsafe, insecure, or unreliable technology. The United States raised concerns directly with the Russian Government prior to 2022.

Russia has expanded its localization policies beyond Russian-made goods to include Russian-origin services. (*For further information, see the Services Barriers section*.)

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

**Technical Barriers to Trade**

U.S. companies cite Russia's administration of technical regulations and related product-testing and certification requirements as major obstacles to U.S. exports of industrial and agricultural goods to Russia. Russia does not accept export certificates recognized by other countries, such as those issued by the Food and Drug Administration. Russia recognizes only the certificates issued by authorized agencies from one of the EAEU member countries with a representative office in Russia. Russian authorities require product testing and certification as a key element of the approval process for a variety of products; and in many cases, only an entity registered and residing in Russia can apply for the necessary documentation for those product approvals. Consequently, opportunities for testing and certification performed by competent bodies outside Russia are limited, which is contrary to standard practice and inappropriately increases the burdens for companies exporting to Russia. Manufacturers of telecommunications equipment, oil and gas equipment, construction materials and equipment, and veterinary biologics, such as vaccines, have reported serious difficulties in obtaining product approvals within Russia. Other EAEU member states are in the process of adopting similar requirements.

**Alcoholic Beverages**

Stakeholders have raised concerns about legislative amendments that affect Russia's regulation of the wine market, particularly Federal Law No. 345-FZ of July 2021. Stakeholders are concerned that certain definitions and provisions, such as limitations placed on wine exported to Russia in bulk and restrictions on the use of certain ingredients, could create barriers to exports from the United States and other producers of wine. Stakeholders have also raised concerns related to limitations on the right to use certain geographical indications (GIs) or appellations of origin, and the rules governing labeling (with follow-on implications for labeling approvals). In December 2022, the Geneva Act of the Lisbon Agreement on Appellations of Origin and Geographical Indications, which contains requirements that can reduce safeguards for the use of common names, came into force in Russia.

In addition, stakeholders noted that Russia requires one or multiple certificates for imported wine from the United States, even when those wines conform to both U.S. and Russian standards. Often, these certificates must be an original document issued by the U.S. Department of Treasury (Alcohol and Tobacco Tax and Trade Bureau) or an officially accredited organization located in Russia. Stakeholders also expressed concerns about the Ministry of Industry and Trade's (MoIT) November 2022 decision to allow imports of premium liquor brands without the trademark owners' consent under Russia's parallel imports scheme. When appropriate, the United States will work to ensure that Russia's and the EAEU's alcoholic beverages control regime is consistent with Russia's WTO commitments, and international standards or guidelines for such products.

**Pharmaceuticals**

U.S. stakeholders continue to raise concerns about the implementation of Russia's Good Manufacturing Practices (GMP) regime for pharmaceutical products. U.S. stakeholders are concerned that Russia treats domestic and foreign manufacturers differently in the implementation of its GMP regime for medicines. For example, stakeholders have highlighted the higher rate of unwarranted denials of foreign GMP certificates, the lack of a process for paper review of corrective actions for minor deficiencies, and the disparate, legislatively-mandated treatment of GMP procedures for local and foreign sites. Moreover, industry stakeholders report that the GMP certificates for veterinary drugs, required since September 1,

2023, present a significant barrier to imports and could potentially close the Russian market to exports of U.S. veterinary drugs.

**Toys**

U.S. industry is concerned about the arbitrary exclusion of certain toys from the Russian market as a result of the "psychological assessment of toys, games and play structures" required under the 1998 Federal Law No. 124-FZ On Basic Guarantees of Children's Rights to the Russian Federation. U.S. toy industry stakeholders have also raised a concern about the EAEU's ban on recycled content in toys, which they claim contradicts global toy safety standards and undermines the growing focus of the U.S. toy industry on sustainability.

## Sanitary and Phytosanitary Barriers

Russia has banned imports of most agricultural products since August 2014. In addition to the import ban, the market access barriers discussed below are longstanding and continue to be of concern for the United States.

**Food Safety, Plant, and Animal Health Standards**

Russia maintains standards on a wide array of animal products that are inconsistent with international standards set by the World Organization for Animal Health (WOAH), the International Plant Protection Convention (IPPC), or the Codex Alimentarius Commission (Codex) without an apparent scientific justification. Findings of veterinary drug residues during Russian border inspection of U.S. meat and poultry products have resulted in trade disruptions, including the suspension of previously-approved U.S. beef, pork, and poultry facilities. For example, in October 2013, the EEC adopted a zero-tolerance policy for beta-agonists, including ractopamine, and trenbolone acetate for beef and pork products. These standards are more stringent than the Codex's maximum residue limits for these substances in both beef and pork. Russia notified this measure to the WTO in November 2017, and to date the United States is not aware of any complete risk assessment. Although the United States has established a Never Fed Beta Agonists Program, Russia's prohibition of these veterinary drugs, including for products that are not affected by Russia's import bans, prevents U.S. exporters of beef and pork products from accessing the Russian market.

U.S. exporters of agricultural products also continue to face systemic issues in Russia. For example, since August 2008, Russian and EAEU veterinary certificates require U.S. regulatory officials to certify that exported products satisfy EAEU sanitary and veterinary requirements and meet certain chemical, microbiological, and radiological standards. These requirements are problematic because many EAEU sanitary and veterinary requirements appear to be excessively restrictive and lacking in scientific justification. Similarly, Russia requests U.S. exporters to submit certifications stating that the United States is free from various livestock diseases, even where the product in question could pose no risk of transmission. In other cases, Russia requires sanitary or phytosanitary attestations on export certificates for low-risk food or agricultural products without providing scientific evidence of the risk justifying such measures. For example, Russia requires phytosanitary attestations for shipments of certain plant-origin products destined for further processing, such as corn for popcorn, even though such processing removes any potential plant health risk. The United States is also concerned with Russia's failure to remove certain veterinary control measures for lower-risk products. Russia maintains a ban on cultivation of genetically engineered (GE) crops and the import of GE planting seeds, as well as stringent import restrictions on animal feed and burdensome methodological guidelines for the registration of GE products. The United States has pressed and will, as appropriate, continue to press for the removal of these types of barriers to exports of U.S. plant and animal products.

**Approved Exporter and Facility Listing Requirements**

Pursuant to a June 2010 EEC regulation, Russia only allows imports of most products under veterinary control (*e.g.*, meat, poultry, dairy, and seafood) from facilities on a list approved by all EAEU member states. Pursuant to a bilateral agreement signed in November 2006, Russia agreed to grant U.S. regulatory officials the authority to certify new U.S. facilities and recertify U.S. facilities that have remedied any previously reported import noncompliance. In practice, however, Russia has not consistently recognized the authority of U.S. regulatory officials to certify additional U.S. facilities, and there have been delays in responding to U.S. requests to update the list of approved U.S. facilities. Russia justifies its approach based on the EEC Customs Union Commission Decision No. 834, dated October 18, 2011, On the Regulation on the Harmonized Procedure of Joint On-Site Inspections and of Taking Samples of Goods (Products) Subject to Veterinary Control (Supervision) and the subsequent EEC Decision No. 94, dated October 9, 2014, On the Regulation on the Harmonized Procedure of Joint On-Site Inspections and of Taking Samples of Goods (Products) Subject to Veterinary Control (Supervision). The EAEU has competence for facility inspections and approvals. The United States worked with Russian and EAEU authorities to negotiate an EAEU inspection regulation that allows the EAEU to accept the certification of additional facilities provided by sanitary and phytosanitary authorities in third countries that certify new facilities. However, implementation of this regulation has lacked predictability and transparency because EAEU member states often continue to insist on conducting their own inspections prior to approving a facility, without providing any rationale.

Similarly, Russia maintains exporter approved lists. Russia has effectively banned the importation of U.S. dairy products since September 2010, when Russia's Federal Service for Veterinary and Phytosanitary Surveillance (VPSS) instructed customs officials to allow shipments only from exporters on VPSS-approved lists. The EEC has now extended this listing requirement to most agricultural products. This directive appears to be inconsistent with EAEU legislation eliminating the requirement that a foreign producer be included on an approved list in order to be eligible to export dairy products to the EAEU. The listing requirement continues to prevent U.S. exports of heat-treated dairy products despite the fact that, in March 2014, the United States and the Russia–Kazakhstan–Belarus Customs Union (CU) concluded negotiations on a U.S.–CU veterinary certificate. Despite its WTO accession commitment to eliminate listing requirements for pet food and animal feed products, Russia also continues to require approved lists of exporting establishments for pet food of animal origin. The United States has worked, where possible, with Russia and the other EAEU member states to eliminate the listing requirement for exporters, including heat-treated dairy products.

## GOVERNMENT PROCUREMENT

On August 8, 2024, Russia adopted Federal Law No. 318 FZ, effective January 1, 2025, introducing amendments aimed at streamlining Russia's legislative framework governing restrictions on procurement of foreign goods, as well as various preferences for goods and services originating in Russia and other EAEU member countries. As of December 31, 2024, Russia was still working on a Resolution to implement the provisions for Federal Law No. 318 FZ. The amendments include three main types of domestic and

content procurement preferences: 1) ban on the purchase of foreign goods;[2] 2) restrictions on the purchase of foreign goods;[3] and 3) minimum domestic content requirements.[4]

The August amendments replaced the "three's-a-crowd" localization policy, which banned government procurement of certain imported goods if more than two companies from EAEU member countries submitted a bid. Effective January 1, 2025, the amendment introduces a universally applied "two's-a-crowd" and establishes a 15 percent preference for goods and services of EAEU origin.[5] If more than two companies from EAEU member countries submit a bid, goods and services with higher levels of local content will be granted procurement preferences.

Russia continues to favor local production of medicines through its government procurement system. In November 2024, Russia's Ministry of Finance introduced a resolution to aim to bring together all procurement restrictions and preferences related to medicines.[6] The draft government resolution introduces the "two's-a-crowd" rule in public drug procurement of essential drugs providing procurement preferences to pharmaceutical companies in EAEU member states that engage in full-cycle pharmaceutical R&D and manufacturing. The draft decree came into force on January 1, 2025.

In 2016, the Russian Government issued Decree No. 832 (last amended in May 2022) banning certain food and dairy products from non-EAEU member states for federal and municipal government procurement, (including fresh and frozen fish, fish products, canned fish, salt, beef, pork, veal, poultry, cheese, cottage cheese, rice, butter, and sugar) and established minimum purchasing requirements of domestic goods.

In sum, Federal Law No. 318 FZ replaces resolutions that will be declared void and unenforceable beginning on January 1, 2025.[7]

Russia has expanded the reach of its import substitution policies into the technology sector. Pursuant to amendments to Russia's national procurement law (Law No. 44-FZ), Russia has created a registry of Russian software. Foreign-made software not on the list will no longer routinely qualify for federal and municipal government procurement, unless no similar domestically produced software is available. In July 2016, the Russian Government went a step further and issued an order approving a three-year plan to switch government agencies to Russian-origin office software. According to U.S. stakeholders, because the move to domestic software was not moving fast enough, the Russian Government in 2020 proposed measures that would expand the list of companies considered Critical Information Infrastructure (CII), and thus extending to many private companies the import substitution requirements applied to government entities. In March 2022, the Russian President signed Decree No. 166 to ban SOEs from procuring foreign software and information technology (IT) services for the CII that they operate. The Decree also bans SOEs and public authorities from using foreign IT for CII starting on January 1, 2025. In August 2023, the MoIT

[2] Federal Law No. 318 FZ: "List 1" includes 150 categories of foreign goods banned in Russia. The amendment replaces government resolutions No. 616 (April 20, 2020) for industrial goods for defense and national security and No. 1236 (November 16, 2015) for foreign software.

[3] Federal Law No. 318 FZ: "List 2" includes 452 categories of foreign goods banned in Russia. The amendment replaces government resolutions No. 617 (April 20, 2020) for industrial goods; No. 878 (July 10, 2019) for radio electronics; No. 832 (August 22, 2016) for food items; No. 102 (February 5, 2015 for medical devices; and No. 1289 (November 30, 2015) for pharmaceuticals.

[4] Federal Law No. 318 FZ: "List 3" includes 273 categories of domestic critical goods. The amendment replaces government resolutions No. 2013 (December 3, 2020) and No. 2014 (December 3, 2020).

[5] The amendment replaces government resolution No. 925 (September 16, 2016) that included a 15 percent preference for Russian goods.

[6] The draft resolution would replace government resolution No. 1289 (November 30, 2015) which regulates procurement of foreign-made pharmaceuticals included in the Essential Drug List (EDL).

[7] These include: government resolutions: No. 616 (industrial goods for defense and national security); No. 617 (other industrial goods); No. 878 (radio electronics); No. 832 (food items); No. 102 (medical devices); No. 1289 (pharmaceuticals); No. 925 (15 percent preference for Russian goods); No. 2013 and No. 2014 (domestic content requirements).

released a detailed action plan to ensure SOEs and public authorities meet the January 2025 deadline. On June 13, 2024, Russia amended Decree No. 250 of May 1, 2022 "On Additional Measures to Ensure Information Security of the Russian Federation" to ban public authorities, state-owned and strategic enterprises considered CII from using foreign cybersecurity services from "unfriendly" countries starting on January 1, 2025. The Decree also provides the Federal Security Service (FSB) with broader authority to monitor CII compliance with the new regulations. The original Decree banned CII operators from using foreign software and/or hardware. The operators are now also banned from using cybersecurity services originating from "unfriendly" countries.

In March 2024, Russia submitted to the State Duma a draft bill to expand the list of companies considered CII. If the bill becomes law, it will extend import substitution and local content requirements already applied to government entities to private operators of CII starting on March 1, 2025.

Russia is not a Party to the WTO Agreement on Government Procurement (GPA), but has been an observer to the WTO Committee on Government Procurement since May 2013.

## INTELLECTUAL PROPERTY PROTECTION

Russia remained on the Priority Watch List in the 2024 Special 301 Report. Challenges to intellectual property (IP) protection and enforcement in Russia include continued copyright infringement, trademark counterfeiting, and the existence of non-transparent procedures governing the operation of collective management organizations (CMOs). The United States is also closely monitoring proposals and measures undertaken by Russia to target IP rights for foreign right holders based in countries that have sanctioned Russia. Some of these measures have been implemented, including Decree 299, which permits Russian companies and individuals to forgo compensation to right holders for the use of inventions, utility models, and industrial designs under Article 1360 of the Russian Civil Code, if the right holder is a national from a list of countries designated by Russia as "unfriendly" due to factors including publicly supporting or calling for sanctions against Russia. Another measure, Decree 322, restricts the ability of foreign right holders from those same "unfriendly" states to collect license payments for most types of IP.

Russia's inadequate and ineffective protection of copyright, including with regard to online piracy, continues to be a significant problem, damaging the market for legitimate content in Russia and in other countries. Despite adoption of anti-piracy legislation in 2017, Russia remains home to several sites that facilitate online piracy, as identified in the 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List). Stakeholders continue to report significant piracy of video games, music, movies, books, journal articles, and television programming. While right holders are able to obtain court-ordered injunctions against websites and smartphone applications offering infringing content, investigations and prosecutions of the owners of the large commercial websites distributing pirated material, including software, are lacking.

Trade in counterfeit goods causes significant financial losses for U.S. right holders and legitimate businesses. Russia remains a thriving market for counterfeit goods sourced from China. Despite increased seizures by the Russian Federal Customs Service, certain policies hamper IP enforcement efforts. For example, the "return to sender" policy for small consignments, which returns counterfeit goods to their producer, is problematic because it does not remove such goods from channels of commerce.

CMOs for copyright can play an important role in ensuring compensation for right holders when CMO practices are fair, efficient, transparent, and accountable. However, royalty collection by CMOs in Russia continues to lack transparency and lags behind international standards. Reports indicate that right holders

are denied detailed accounting reports, making it difficult to verify how much money is being collected and distributed. Also, right holders are excluded from the selection and management of CMOs.

Finally, the United States is concerned about Russia's implementation of its WTO commitments related to the protection against the unfair commercial use, as well as the unauthorized disclosure, of undisclosed test or other data generated to obtain marketing approval for pharmaceutical products. Stakeholders report that Russia is eroding protections for undisclosed data and lacks an effective mechanism for the early resolution of potential pharmaceutical patent disputes. Stakeholders also continue to express concerns regarding certain evidentiary standards applied by the judiciary.

## SERVICES BARRIERS

Russia has extended its import substitution policies beyond the provision of goods to include the provision of services.

### Audiovisual Services

In January 2022, the Russian Government announced that it would require any streaming service with over 100,000 daily users to register as a Russian company and to add 20 Russian television channels to its service, including Russian news stations, thereby forcing U.S. suppliers to become platforms for Russian state propaganda. However, affected U.S. companies suspended operations in Russia before the measure went into effect.

### Financial Services

On August 8, 2024, Russia approved amendments to Federal Law No. 395-1 "On Banks and Banking Activities" to allow foreign banks from both "friendly" and "unfriendly" countries to open branches in Russia, but no more than one branch. Foreign bank branches may now provide banking services in Russia to corporate entities, but they do not have the right to conduct banking operations with individuals, except for the transfer of funds without opening a bank account and the purchase and sale of foreign currency are only allowed to make fund transfers without opening a bank account.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

### Shutdowns and Other Threats to the Open Internet

Russia has regularly restricted access to information and services, and imposed periodic Internet shutdowns, disrupting commercial operations, and thereby undermining a free and open Internet and impeding trade in the digital economy. Many U.S. websites and applications remain blocked and Russia continues to restrict access to virtual private networks (VPNs). Russia continues to develop its own domain name system (DNS) service, which will centralize control of all internet traffic and further their ability to restrict access to the global Internet. The United States continues to monitor the impact of these events on U.S. trade and investment, including services exports.

### Data Localization Requirements

In 2016, Russia began to enforce the first step of its data localization regime. By 2020, the Russian Government had implemented a regime requiring certain electronically-collected data about Russian citizens to be processed and stored in Russia. This has imposed significant operational challenges on providers of data-intensive services, as well as on manufacturers who rely on those services. The

requirements also raise concerns about state surveillance. Russia also requires certain telecommunications and Internet service providers (ISPs) to store certain communications content locally for six months and to store metadata for such content for one year or longer, depending on the type of provider (Yarovaya law[8]), giving the Russian security services the opportunity to request those data.

**Other Digital Trade Issues**

Russian ISPs must install a special device on their servers to allow the Russian security services to track all credit card transactions. Russia threatens to shut off market access to ISPs that allow their customers to use virtual private networks (VPNs). In addition to the obvious concerns over state surveillance, industry stakeholders contend that the effects of these laws limit their ability to offer a variety of services in Russia and increase the cost of doing business in Russia, particularly for small and medium-sized enterprises (SMEs). Moreover, the Yarovaya law may require ISPs to provide excessive access to citizens' private information, which raises privacy concerns.

In 2021, Russia implemented the so-called Landing Law which requires certain IT companies (*i.e.*, any company with a website or an application with more than 500,000 daily users) to establish a physical presence in Russia. U.S. companies, particularly SMEs, contend that this local presence requirement, coupled with difficult compliance requirements, harsh penalties, and concerns about staff safety, can constrain their ability to operate their businesses in Russia. As of December 2023, the Landing Law was dramatically tightened with a special focus on global web hosting and cloud storage providers. In addition to opening a Russian office and local bank account, foreign hosting and cloud service providers are now obligated to specially register with the Federal Tax Service and identify their clients.

## INVESTMENT BARRIERS

With the imposition of sanctions by the U.S. Government, numerous U.S. companies have withdrawn from the Russian market or severely limited operations. For companies with a continued presence in Russia, corruption, lack of transparency, inability to repatriate capital, and the threat of creeping expropriation remain impediments to a stable and predictable investment environment for U.S. investors. In 2022, Russia introduced significant restrictions on cross-border transactions, such as the sale of shares, payment of dividends, and liquidation of Russian entities controlled by persons from jurisdictions deemed "unfriendly" by the Russian Government. Further obstacles to investment in Russia include: problems with enforcing the rule of law; restrictions on foreign ownership of agricultural land and land in border areas and on investment in the mining and mineral extraction sectors; inadequate dispute resolution mechanisms; weak corporate governance, including the protection of minority shareholder rights; and the absence of requirements for all companies and banks to adhere to accounting standards consistent with international norms. In 2023, Russia continued to adopt a variety of measures restricting the business affairs of foreign investors from "unfriendly" states (*e.g.*, limiting disclosure requirements in certain sectors, allowing payment of financial obligations in rubles rather than dollars, limiting certain transactions in sensitive sectors, placing Russian assets of several foreign companies which Russia claims will be under temporary control of the Federal Agency for State Property Management, and setting additional conditions for the exit of foreign companies from Russia). Finally, despite the existence of an Anticorruption Council and anticorruption legislation, with the departure of many international companies and the growing role of the state in the domestic economy, corruption is an increasing concern in Russia.

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[8] The Yarovaya Law (or Yarovaya package) consists of two federal bills passed in 2016 which amended previous counter terrorism and public safety measures. The legislation expanded the authority of law enforcement agencies, new requirements for data collection and other restrictions.

On May 23, 2024, Russia issued Decree 442 ("On the Special Procedure for Compensation for Damage caused to the Russian Federation and the Central Bank of the Russian Federation in Connection with the Unfriendly Actions of the United States"), which establishes a framework to compensate the Russian Government and the Russian Central Bank for losses from the seizure of Russian sovereign assets by the U.S. Government. Under this framework, on October 10, 2024, Russia further tightened the rules for foreign company exits from Russia, including by increasing the minimum discount for transactions involving the sale of assets in Russia by foreigners from 50 percent to 60 percent. This decision also raised the "exit tax" from 15 percent to 35 percent of asset value and added a requirement of Presidential approval for transactions worth more than 50 billion RUB (approximately $539 million).

**Investment Taxes**

U.S. companies have raised concerns about Russian tax authorities' scrutiny of payments that cross Russia's borders, but remain, for tax purposes, in the legal structure of the same Russian company. This issue has arisen when a multinational company transfers an employee temporarily to the company's Russian office from an office outside Russia. Under internationally accepted accounting standards, these normal business practices are handled as an intra-firm payment from one office to the other, or to the headquarters in the case of royalty payments. However, Russian tax inspectors have in the past disputed such expenses as economically unjustified and, consequently, impermissible under the Russian Tax Code.

## SUBSIDIES

Russia is not permitted to subsidize exports of agricultural products pursuant to its WTO accession commitments. However, U.S. stakeholders have raised concerns about the potential cost advantage to certain Russian agricultural producers resulting from the provision of subsidies for the transportation of agricultural products, including for the transportation of wheat, barley, and corn from interior regions toward export destinations. Russia has provided this subsidy since 2017, stating the measure is intended to stimulate the movement of grain exports, stabilize domestic grain prices, and support profit margins of agricultural producers. In August 2023, Russia relaxed the eligibility criteria for railroad transportation subsidies available for producers of agricultural goods and fertilizers. The United States is concerned that this measure directly or indirectly subsidizes exports of Russian agricultural products. The implementing decree No. 1104, dated September 15, 2017, specifically mentions several border crossings with Mongolia and China and authorizes the Russian Export Center (REC) to administer the subsidy. According to Russia, the REC is a state export promotion institution that provides financial and non-financial export support both to agricultural and non-agricultural value-added products.

## STATE-OWNED ENTERPRISES

Russia's numerous SOEs play a prominent role across much of the Russian economy. The Russian Academy of National Economy and Public Administration (RANEPA) estimated in May 2023 that the state's share in the economy had grown from 47.3 percent in 2016 to 56.2 percent in 2021. While private enterprises are theoretically allowed to compete with SOEs on the same terms and conditions, in practice, the competitive playing field is distorted in favor of SOEs. These advantages result from SOEs' lack of transparency and lack of independence. The presence of senior Russian Government officials on their boards of directors, government subsidies, preferential lending by state-owned banks, misalignment of managers' incentives and company performance, inadequate control mechanisms on managers' total remuneration or their use of assets transferred by the government to the SOEs, and minimal disclosure requirements further distort the competitive landscape.

A specific variant of SOEs, state corporations, are completely owned by the government and operate under separate legislation and in a marketplace distorted in their favor. For example, state corporation holding structures and management arrangements (*e.g.*, senior government officials as board members) create conditions for preferential treatment and leave significant scope for discretion and lobbying by company insiders, which disadvantage private enterprises. There are six state corporations: Rosatom, VEB, Fund for Communal Housing, Deposit Insurance Agency, Roskosmos, and Rostec.

In order to spur growth and boost revenue through privatizations, the Russian Government in October 2024 decided to extend its existing three-year privatization program through 2027. From 2025 to 2027, Russia plans to fully privatize 20 federal state unitary enterprises and sell its stakes in 166 joint stock companies and seven limited liability companies. As of December 31, 2024, the Russian Government still owned 269 federal state unitary enterprises, as well as stakes of various sizes in 723 SOEs. As of December 31, 2024, the Russian Government still maintained a list of 55 SOEs with "national significance" that are either wholly or partially owned by Russia and whose privatization is permitted only with a special governmental decree, including Aeroflot, Rosneft, Rosneftegaz, Transneft, Russian Railways, and VTB. However, Russia has been slow in implementing the privatization plan. The treatment of foreign investors in privatizations conducted to date has been inconsistent, with foreign participation at times confined to minority stakes, which creates concerns about protection for minority shareholders and corporate governance.

# OTHER BARRIERS

## Export Policies

Notwithstanding its stated intent of reducing export duties following its accession to the WTO in 2012, Russia in 2022 began to impose various export restrictions on a wide variety of products. For example, in March 2022, Russia imposed a temporary ban on exports of over 200 types of industrial products including technological, communications and medical equipment, vehicles, agricultural machinery, and electrical equipment covering over 1,600 items, in total. In December 2023, the Russian Government extended the ban through the end of 2025. In May 2023, the list of industrial products subject to the ban was narrowed by about 200 items. In addition, notwithstanding the global food security crisis, Russia has imposed temporary export restrictions (*e.g.*, export bans, export quotas, or export duties) on sunflower seeds, soybeans, grain crops, white sugar, raw cane sugar, rice and rice cereal, rapeseed, millet, buckwheat, meslin, cereal and cereal pellets, crude flour, barley, rye, corn, onions, garlic, turnips, sunflower oil and bagasse, fish products, sulfur used to produce sulfur-containing fertilizers, sulfur containing fertilizer, nitrogen-containing fertilizer. Other temporary export restrictions include non-agricultural products such as certain types of logs, ferrous waste and scrap, stainless scrap and waste, waste and scrap of other alloy steel, and waste and scrap of tungsten. Export restrictions for many of the agricultural goods continue to be extended. In September 2024, Russia considered a possible ban on exports of raw materials such as uranium, titanium and nickel in response to sanctions limiting imports of certain Russian goods. On November 14, 2024, Russia announced a temporary ban on exports of uranium products (Government Decree 313).

In September 2023, the Russian Government, through Resolution 1538, introduced exchange rate-linked export duty rates for the period of October 1, 2023 through December 31, 2024. The new rates apply to wide range of export commodities and goods, including oil, gas, grains, timber, machine building and scrap metal, fertilizers, nickel, aluminum, ferrous metal products, ceramics, precious metals and jewelry, paper and cardboard, wool, cotton, chemical fibers, textile material, polymers, and rubber. The scope of this measure covers about 30 percent of Russia's exports. Export duties vary from zero percent to 7 percent. Export duties on fertilizers were increased from 7 percent to 10 percent if the exchange rate remains above

RUB 80 per $1.00.  On October 17, 2024, the Russian Ministry of Finance confirmed that the exchange rate-linked export duty rates will expire on December 31, 2024 and will not be extended to 2025.

In February 2024, Russia introduced a six month ban on gasoline exports as a pre-emptive measure to avoid domestic fuel shortages and prices spikes anticipated during the Spring sowing campaign and the summer driving season.  The ban was temporarily lifted starting on May 20, 2024 through the end of June 2024 as the domestic market remained supplied despite higher demand and refinery disruptions.  In August 2024, Russia reimposed and extended the export ban through December 31, 2024.  A ban on diesel exports was lifted in November 2023.

# SINGAPORE

## TRADE AGREEMENTS

**The United States–Singapore Free Trade Agreement**

The United States–Singapore Free Trade Agreement (FTA) entered into force on January 1, 2004. The United States and Singapore meet regularly to review the implementation and functioning of the Agreement and to address outstanding issues.

## INTELLECTUAL PROPERTY PROTECTION

Despite Singapore's overall strong record on intellectual property (IP) protection and enforcement, U.S. stakeholders continue to raise concerns regarding enforcement efforts against infringing goods transshipped through Singapore and the use of unauthorized streaming services and third-party illicit streaming devices to access pirated content. Since November 2021, amendments to the Copyright Act impose civil and criminal liability for knowingly making, importing for sale, commercially distributing, or selling illicit streaming devices, and also for providing a service to enable such devices to access content from unauthorized sources. The United States continues to monitor the implementation of these measures.

The United States continues to urge Singapore to implement its geographical indication (GI) system in a fair and transparent manner that does not undermine market access for U.S. producers and exporters who hold trademarks or rely on the use of common names, including in connection with trade agreement negotiations and implementation.

## SERVICES BARRIERS

**Financial Services**

When considering certain mergers or takeovers of banks, the Government of Singapore has a policy of maintaining local banks' market share at no less than 50 percent of total resident deposits. Regarding the expansion of business within Singapore, the Monetary Authority of Singapore (MAS) will consider awarding full bank privileges to new qualifying foreign banks from countries like the United States, with which Singapore has entered into a free trade agreement, provided there are substantial benefits to Singapore.

The MAS has issued digital bank licenses to two digital full bank firms and two digital wholesale bank firms since December 2020. For digital full banks, the MAS mandates the following requirements: applicants must be "anchored" in Singapore (meaning that they must be incorporated in Singapore), controlled by Singaporeans, and headquartered in Singapore; a majority of its applicants' employees must be Singapore citizens; and foreign entities must form a joint venture with a Singaporean company.

**Professional Services**

**Legal Services**

Except in the context of international arbitration, U.S. and other foreign law firms with offices in Singapore are not allowed to advise on Singaporean law by employing, or entering into partnership with, Singapore-qualified lawyers. To advise on Singaporean law, foreign firms must either form a joint venture with a

Singaporean law practice (licensed as a Joint Law Venture) or obtain licensing as a Qualifying Foreign Law Practice (QFLP). QFLP licenses are limited. Ten licenses have been issued since 2008; nine are still active since the previous round of renewal in December 2020. According to the Ministry of Law, the QFLP scheme is not currently open for application, and there are no details available regarding future applications.

## OTHER BARRIERS

### Medical Products

U.S. stakeholders have expressed interest in greater transparency regarding the Ministry of Health's procurement process, subsidy policies, and procedural rules regarding medical devices and pharmaceuticals, notably for approvals of biopharmaceutical innovations.

#### Pharmaceuticals

In August 2021, Singapore introduced a list of government-approved cancer drugs and treatments eligible for the country's basic health insurance plan and the financing of outpatient cancer treatment, which will be available to citizens and permanent residents. It is important for Singapore to provide stakeholders with meaningful opportunities for input when considering changes to its reimbursement policies.

# SOUTH AFRICA

## TRADE AGREEMENTS

The United States and South Africa signed a Trade and Investment Framework Agreement (TIFA) on June 18, 2012, amending the original 1999 agreement. The TIFA is the primary mechanism for discussions of trade and investment issues between the United States and South Africa.

## IMPORT POLICIES

### Tariffs

South Africa's average Most-Favored-Nation (MFN) applied tariff rate was 7.6 percent in 2023 (latest data available). South Africa's average MFN applied tariff rate was 8.5 percent for agricultural products and 7.4 percent for non-agricultural products in 2023 (latest data available). South Africa has bound 93.8 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 19.0 percent, including 39.0 percent for agricultural products and 15.6 percent for non-agricultural products in 2023 (latest data available). South Africa's maximum WTO bound tariff rate for industrial products is 50 percent, and its maximum WTO bound tariff rate for agricultural products is 597 percent.

The European Union–South African Development Community (SADC) Economic Partnership Agreement (EPA), which has been provisionally applied since October 2016 but is pending entry into force while awaiting ratification by all EU Member States, has led to greater disparities in tariff rates between EU and U.S. exports. The United States has raised concerns about the tariff disparity in bilateral discussions with South Africa, noting the unilateral tariff benefits that the United States offers South African imports under preference programs such as the African Growth and Opportunity Act (AGOA).

The South African International Trade Administration Commission (SAITAC) is reviewing the poultry tariff structure and considering proposals that include instituting a specific tariff rate rather than *ad valorem* duties and redefining tariff lines to reflect tariffs at the Harmonized System 6-digit, 7-digit, or 8-digit level. This tariff line change would fold different product categories together, and the South African Government could then select the highest tariff from among the group to represent the new product set.

The antidumping tariff-rate quota (TRQ) established by U.S. and South African poultry industry groups in 2016 for U.S. frozen bone-in chicken meat initially led to significant growth in exports. The volume of U.S. exports, however, has fallen over the past four years and the volume of U.S. poultry exports has not reached the TRQ allocation since South Africa increased the in-quota tariff rate on bone-in chicken portions from 37 percent to 62 percent. In 2023, SAITAC recommended the continuation of antidumping duties on U.S. products that exceed the TRQ allocation despite the decreasing volume of U.S. exports. In 2023 and 2024, U.S. export challenges were compounded by South African restrictions on poultry exports from U.S. states due to highly pathogenic avian influenza. The United States continues to work with South Africa to improve access to the South African poultry market.

On August 16, 2024, South Africa finalized a 10 percent *ad valorem* duty on articulated dump trucks with a gross vehicle mass exceeding 50 tons following an investigation and recommendation by the SAITAC. U.S. industry has expressed concern that this tariff would disproportionately impact U.S. exports since the United States and South Africa do not have a free trade agreement, and that it would limit consumer choice and reduce competition in the heavy construction industry to the benefit of a single domestic competitor.

**Non-Tariff Barriers**

**Import Bans and Import Restrictions**

The South African Department of Trade, Industry, and Competition prohibits the importation of certain classes and types of goods into South Africa, but in some cases an importer may get an exemption from the prohibition by applying for an import permit from SAITAC. SAITAC also requires import permits on used goods if such goods are also manufactured domestically, significantly limiting importation of used goods. Other categories of controlled imports include waste, scrap, ashes, residues, and goods subject to quality specifications and regulations published by the Government of South Africa.

**Customs Barriers and Trade Facilitation**

South Africa, as part of the South African Development Community (SADC), has extended its participation in the regional Trade Facilitation Program (TFP) through 2030. This initiative focuses on reducing non-tariff barriers and improving border management, transit systems, and electronic data exchange. Specific areas being targeted include simplified rules of origin and strengthening coordinated border management. The efforts are crucial in enhancing intra-regional trade and improving South Africa's integration into global value chains.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

**Technical Barriers to Trade**

**Certification for Electromagnetic Compatibility Goods**

The South African Bureau of Standards (SABS) implements a program for the issuance of Certificates of Compliance (CoCs) for Electromagnetic Interference/Compatibility (EMI/EMC) of electrical and electronic goods, including an annual nonrefundable fee paid by manufacturers for each CoC, fees for registering factories, and fees for model name changes. The program also requires manufacturers to have EMI/EMC testing done at SABS-verified third-party labs. If testing is required from an independent lab that is not SABS verified, the manufacturer must request that the lab be verified through SABS at the expense of the lab. Ultimately, the regulation is meant to ensure that all electronic equipment entering South Africa meets the required quality-performance standards. Some stakeholders, however, have raised concerns that the five-fold increase in certification costs, the additional administrative burden, and the lack of resources in South Africa to support the new procedure will extend time to market for quickly evolving and obsolescing information and communications technology products. South Africa still accepts test results from International Laboratory Accreditation Cooperation-certified labs, but SABS also conducts a comprehensive review of the test results to ensure that the product meets South African EMC standards. The protracted review can take up to 18 months to complete, during which time the product may become obsolete.

**Sanitary and Phytosanitary Barriers**

**Meat and Poultry**

In 2016, South Africa's Department of Agriculture, Land Reform and Rural Development (DALRRD) recognized that U.S. Department of Agriculture (USDA) veterinarians are not authorized to certify container and seal information as required by DALLRD. Instead, U.S. exporters must meet the DALRRD

requirement to include and certify this information on a letterhead certificate that accompanies export certificates. Since 2016, DALRRD has declined granting new market access for additional meat, poultry, and egg products regulated by USDA, noting the compromise that allowed an exporter to provide container and seal information was a "one-time exception." The U.S. Government has provided numerous and extensive explanations for U.S. export processes, noting that – although USDA veterinarians examine and certify consignments of USDA Food Safety and Inspection Service-regulated products intended for export – veterinarians are not present at each port to certify industry details such as container and seal information.

**Pork**

South Africa imposes multiple restrictions on the importation of pork. For example, South Africa imposes freezing requirements for imported pork and pork products that do not align with international standards. Additionally, South Africa requires certification that swine are free of pseudorabies, even though the United States eradicated pseudorabies in commercial pork herds in all 50 states in 2004. South Africa also imposes a restriction on pork cuts allowed for importation due to South Africa's concerns related to the risk profile of specific cuts for Porcine Reproductive and Respiratory Syndrome, which are more stringent than international standards.

In January 2016, the U.S. Government and DALRRD reached agreement on the content of a USDA export health certificate for the importation of some U.S. pork and pork products into South Africa. South Africa maintains a list of eligible U.S. pork products and approves each one individually. In December 2017, DALRRD began allowing the importation of five additional pork cuts from the United States. An additional two cuts were approved on October 20, 2022. Many cuts, however, remain ineligible for import. U.S. exporters have expressed concerns that South Africa requires the removal of all lymphatic material for the import of approved U.S. pork products to South Africa.

**Poultry and Poultry Products**

Since October 2023, South Africa has not lifted any additional restrictions on U.S. poultry and poultry product exports. As of December 31, 2024, 19 U.S. states have been declared free from highly pathogenic avian influenza (HPAI), consistent with both World Organization for Animal Health (WOAH) guidelines and South African sanitary and phytosanitary requirements, yet remain ineligible to export to South Africa. The United States has urged South Africa to lift these restrictions in line with the 2015 United States–South Africa Protocol for Poultry Meat and Day-old Chicks. In 2024, U.S. poultry meat exports to South Africa were $19 million. This was the lowest export value since 2016, and significantly lower than the $44 million in U.S. poultry meat exports in 2023.

**Meat and Poultry**

South Africa imposes strict microbiological standards for imported meat and poultry products that are not based on international standards and are not enforced on domestically produced products. In 2016, South Africa signed the Agreement on Poultry Importation from the USA to South Africa, which noted specific procedures that would be followed for sampling. Noncompliant products are required to be returned to the country of origin, undergo heat treatment at a registered South African facility, or are destroyed. U.S. industry has raised concerns that South Africa does not use consistent test methods, which leads to a high level of product rejection.

**Blueberries**

In 2014, the United States requested market access for U.S. blueberries to South Africa. The USDA Animal and Plant Health Inspection Service (APHIS) and DALRRD continue to work on the remaining steps to open the South African market to imports of U.S. blueberries.

## GOVERNMENT PROCUREMENT

Some U.S. companies have reported challenges in competing for government tenders, noting issues with nontransparent cancellation of tenders or closed procedures for direct contract awards.

On July 23, 2024, South Africa's President signed into law the Public Procurement Act 28 of 2024. The Act provides a comprehensive framework for the procurement of goods and services by all state institutions. The key focus of the Act is to address longstanding weaknesses in the procurement process, such as corruption and bureaucratic inefficiencies, and enhance transparency to increase efficiency and transparency of public expenditures.

One of the key provisions of the new law is a stronger focus on economic transformation by prioritizing contracts for domestic small, medium, and micro enterprises (SMMEs) and historically disadvantaged individuals. Additionally, the new framework will implement technology to streamline procurement processes, making them more efficient and reducing administrative burdens. Such digital tools may provide U.S. companies with a clearer and more accessible pathway for bidding on contracts, provided they comply with the new standards and local content requirements. The Act also includes stringent anti-corruption provisions, such as binding codes of conduct for procurement officials and improved processes for disbarring non-compliant suppliers.

The Act's focus on local content and preferential treatment for domestic SMMEs may make it more difficult for U.S. and other foreign companies to compete in the South African market unless they form partnerships with local firms. Some companies also have expressed concern that the preferential procurement provisions lack sufficient detail on their implementation and measures to monitor preferential procurement compliance.

South Africa is neither a Party to the WTO Agreement on Government Procurement (GPA), nor an observer to the WTO Committee on Government Procurement.

## INTELLECTUAL PROPERTY PROTECTION

The South African Government has taken some positive steps toward more effective enforcement of intellectual property (IP), including increasing raids of physical markets, appointing additional enforcement officials, improving the training provided to these officials, and increasing public awareness of IP. However, stakeholders report significant concerns.

On February 29, 2024, South Africa's Parliament passed the Copyright Amendment Bill and Performers' Protection Amendment Bill that contain some needed modernizations of the copyright law, such as new performers rights in line with the World Intellectual Property Organization (WIPO) Performances and Phonograms Treaty. These bills, however, also contain provisions that some stakeholders have asserted would weaken the adequacy and effectiveness of copyright and related rights protection in South Africa. Specific concerns include broad and ambiguous exceptions to copyright and provisions regarding technological protection measures that include overly broad exceptions and lack explicit prohibitions on the circumvention of access controls. Stakeholders continued to raise concerns regarding these bills during

the public hearing portion of the 2024 AGOA Annual Eligibility Review process and the annual Special 301 review. In October 2024, South Africa's President referred the bills to the Constitutional Court for a ruling on their constitutionality. The United States continues to monitor these bills and any subsequent implementation.

Under the European Union–South African Development Community (SADC) Economic Partnership Agreement (EPA), South Africa agreed to prohibit the use of certain terms that may be common names by recognizing them as geographical indications in its domestic market. The United States remains highly concerned about countries negotiating product-specific IP outcomes as a condition of market access from the EU and reiterates the importance of each IP right being independently evaluated on its individual merits.

## SERVICES BARRIERS

In September 2021, South Africa's President signed the Private Security Industry Regulation Amendment Act, which prescribes that a security business may only be registered to render security services in South Africa if it is at least 51 percent owned and controlled by South African citizens. The Act also permits the police minister to prescribe different percentages of domestic ownership and control required as a prerequisite for the registration of security businesses operating in different market segments. South Africa has full commitments under the WTO General Agreement on Trade in Services with respect to investigation and security services, including with respect to national treatment for the commercial presence of foreign suppliers. The United States continues to engage South Africa on the issue.

## INVESTMENT BARRIERS

### Other Investment Restrictions

In March 2024, the South African Parliament passed a bill that would explicitly allow expropriation of property, including land, without compensation in some circumstances. As of December 31, 2024, the bill was pending with South Africa's President.

## STATE-OWNED ENTERPRISES

State-owned enterprises play a significant role in the South African economy in key sectors such as electricity, transport (air, rail, freight, and pipelines), and telecommunications. Limited competition is allowed in some sectors (*e.g.*, telecommunications and air). The limited nature of the competition in these sectors has often discouraged foreign investment.

# SWITZERLAND

## TRADE AGREEMENTS

**The United States–Switzerland Trade and Investment Cooperation Forum Agreement**

The United States and Switzerland signed the Trade and Investment Cooperation Forum Agreement on May 25, 2006. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Switzerland.

## IMPORT POLICIES

**Tariffs**

Switzerland's average Most-Favored-Nation (MFN) applied tariff rate was 5.2 percent in 2023 (latest data available). Switzerland's average MFN applied tariff rate was 28.5 percent for agricultural products and 1.3 percent for non-agricultural products in 2023 (latest data available). Switzerland has bound 99.7 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 7.0 percent. The WTO bound tariff rate is 40.9 percent for agricultural products and 1.9 percent for non-agricultural goods.

In September 2021, the Swiss parliament approved amendments to the Customs Tariff Act that would abolish tariffs on all industrial imports, while leaving agricultural tariffs unchanged. The amendments entered into force on January 1, 2024, removing duties from almost 26 percent of U.S. non-agricultural exports to Switzerland.

**Agriculture**

U.S. agricultural market access to the Swiss market is limited by high tariffs on certain products, preferential tariff rates for products from other trading partners, and certain government regulations.

Swiss agriculture is highly subsidized and regulated with price controls, production quotas, import restrictions, and tariffs, which all support domestic production. Imports of a broad range of agricultural products, particularly those that compete with Swiss products, are subject to seasonal import duties, quotas, and import licensing. Agricultural products not produced in Switzerland, such as tropical fruit and nuts, tend to have lower tariffs. Support to producers as a share of gross farm receipts remains high at 49 percent on average between 2020 and 2022, more than three times the Organization for Economic Cooperation and Development member state average.

Swiss trade groups and certification associations also impose barriers on certain agricultural imports that compete with Swiss products. In particular, the registration fee for bovine genetics for U.S. bulls remains many times higher than the fee for domestic bulls.

## Non-Tariff Barriers

### Import Licensing

Switzerland maintains a complex import licensing regime, primarily to facilitate the allocation of tariff-rate quotas (TRQs). TRQ-related non-automatic licenses are required for imports of various animal, dairy, fresh fruit, and vegetable products.

# SANITARY AND PHYTOSANITARY BARRIERS

Switzerland aligns many of its sanitary and phytosanitary (SPS) measures with those of the European Union (EU). As outlined in the SPS section of the EU Chapter in this National Trade Estimate Report, specific trade concerns include measures that unnecessarily restrict trade without furthering safety objectives because they are not based on risk, are maintained without sufficient scientific evidence, or are applied beyond the extent necessary that negatively impact market access for U.S. agricultural products.

Switzerland's restrictive SPS measures for agricultural biotechnology products have impeded access to the Swiss market. In particular, Switzerland maintains a moratorium on the planting of biotechnology crops and the marketing of products derived from animal biotechnology. In March 2022, the moratorium was extended, for the fourth time, until 2025. As of December 31, 2024, Switzerland had approved only 1 biotechnology soybean product and 3 biotechnology corn products for food and feed use, and only 11 total enzymes, vitamins, and sugars produced by or derived from modern agricultural biotechnology for food use.

# INTELLECTUAL PROPERTY PROTECTION

Switzerland generally maintains high standards of intellectual property (IP) protection and enforcement and makes important contributions to promoting such protection and enforcement internationally. Although Switzerland was removed from the Special 301 Report in 2020 after many years of engagement, U.S. copyright holders continue to have concerns that Switzerland remains a host country for websites offering infringing content and the services that support them, as well as amendments to Switzerland's Copyright Act that came into force on April 1, 2020. These concerns include: continuing uncertainty regarding the application of the amended provisions of the Copyright Act; alleged difficulties in using IP addresses to pursue civil claims of copyright infringement; a "private use" exception that permits personal use of a single copy of a work even if derived from an unauthorized source; and a lack of sufficient "know-your-customer" protocols for data centers and Internet service providers. The United States is carefully monitoring the Swiss Government's implementation and interpretation of the new legislation as well as its effectiveness.

# SERVICES BARRIERS

## Audiovisual Services

A "unique distributor clause" in Switzerland's Film Act requires a single distributor to have exclusive control over all language versions of a film for all forms of distribution, including theatrical release, DVDs, and video-on-demand. On January 1, 2024, legislation entered into force that requires video-on-demand services to pay 4 percent of their revenues sourced from Switzerland into a fund to support Swiss film production and requires a 30 percent quota of European-produced content in their video-on-demand offerings.

**Insurance Services**

Managers of foreign-owned insurance company branches must reside in Switzerland.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

**Data Localization Requirements**

Swiss law restricts the transfer of personal data outside of Switzerland, except to which specific countries Switzerland has determined provide adequate data protection under Swiss law or when other specific requirements are met, such as the use of standard contract clauses or binding corporate rules. Restrictions on the flow of data have a significant effect on the conditions for enabling the functionality embedded in smart devices.

On September 8, 2020, the Federal Data Protection and Information Commissioner of Switzerland issued an opinion concluding that the Swiss–U.S. Privacy Shield Framework does not provide an adequate level of protection for data transfers from Switzerland to the United States pursuant to Switzerland's Federal Act on Data Protection. The Swiss action followed a July 2020 judgment by the Court of Justice of the European Union, which invalidated an earlier European Commission decision on the adequacy of the protection provided by the EU–U.S. Privacy Shield Framework. The Swiss Government had determined in January 2017 that the Swiss–U.S. Privacy Shield Framework provided U.S.-based organizations with a mechanism to comply with Swiss data protection requirements when transferring personal data from Switzerland to the United States.

Executive Order 14086 on Enhancing Safeguards for United States Signals Intelligence Activities (October 7, 2022) implements the U.S. commitments under the EU–U.S. Data Privacy Framework, as well as the analogous Swiss-U.S. Data Privacy Framework (Swiss-U.S. DPF). On the basis of the Swiss-U.S. DPF Principles, Executive Order 14086, 28 CFR part 201, and accompanying letters and materials from the U.S. Government, Switzerland recognized the adequacy of protection provided by the Swiss-U.S. DPF since September 2024. (*For further information on the EU's General Data Protection Regulation and the EU–U.S. Data Privacy Framework, see the Electronic Commerce / Digital Trade Barriers section of the EU Chapter of this NTE Report*.)

# TAIWAN

## TRADE AGREEMENTS

The United States and Taiwan have had in place a Trade and Investment Framework Agreement (TIFA), signed by the American Institute in Taiwan (AIT) and the Taipei Economic and Cultural Representative Office in the United States (TECRO) since 1994. This Agreement is an important mechanism for discussing a broad range of trade and investment issues between the United States and Taiwan. Meetings of the TIFA Council are typically co-led by a Deputy United States Trade Representative and Taiwan's Deputy Minister of Economic Affairs, under the auspices of AIT and TECRO. The last TIFA Council meeting was held virtually on June 29, 2021.

In addition to engagement under the TIFA, the United States and Taiwan, under the auspices of AIT and TECRO, announced the launch of the United States–Taiwan Initiative on 21st-Century Trade on June 1, 2022. The U.S.–Taiwan Initiative on 21st-Century Trade is intended to develop concrete ways to deepen the economic and trade relationship between the two economies, advance mutual trade priorities based on shared values, and promote innovation and inclusive economic growth for workers and businesses. On June 1, 2023, the two sides signed the first agreement under the U.S.-Taiwan Initiative on 21st-Century Trade. This agreement includes important commitments and outcomes in the areas of customs administration and trade facilitation, good regulatory practices, services domestic regulation, anticorruption, and small and medium-sized enterprises. The agreement entered into force on December 9, 2024. Shortly after the signing of the first agreement under this trade initiative, the two sides began negotiating the remaining trade areas set forth in the negotiating mandate. These negotiations included in-person negotiating rounds and virtual meetings in 2023 and 2024 focused on the areas of agriculture, environment, labor, and dispute settlement.

## IMPORT POLICIES

### Tariffs and Taxes

#### Tariffs

Taiwan's average Most-Favored-Nation (MFN) applied tariff rate was 6.5 percent in 2023 (latest data available). The average MFN applied tariff rate was 16.6 percent for agricultural products and 4.8 percent for industrial products in 2023 (latest data available). Taiwan has bound 100 percent of its tariff lines at the World Trade Organization (WTO), with an average WTO bound tariff rate of 6.8 percent.

Taiwan maintained tariff-rate quotas (TRQs) on multiple products when it became a WTO Member in January 2002, and then phased several of them out over the years. However, many TRQs on agricultural products remain in place today. Agricultural TRQs cover 16 products, including rice, peanuts, bananas, and pineapples.

Taiwan has recourse to special safeguards (SSGs) for agricultural products covered by TRQs. SSGs, which are permitted under Article 5 of the WTO Agreement on Agriculture, allow Taiwan to impose additional duties when import quantities exceed SSG trigger volumes or import prices fall below SSG trigger prices. Because Taiwan previously did not import many of these products, its SSG trigger volumes are relatively low. As of December 31, 2024, Taiwan had recourse to an SSG for 3 agricultural product categories: red beans, pomelos, and dried orange day lilies.

### Taxes

Taiwan taxes rice wine for cooking (*mijiu* labeled for cooking) at a lower rate than that applied to alcoholic products consumed as beverages, even though cooking *mijiu* can be consumed as an alcoholic beverage. The United States and other trading partners continue to express their concerns to the Taiwan authorities that steps should be taken to ensure that imported alcoholic beverages are not taxed at a higher rate than domestically produced alcoholic beverages, including cooking *mijiu* that can be consumed as an alcoholic beverage.

## Non-Tariff Barriers

### Quantitative Restrictions

In certain years, the Taiwan authorities have rejected bids from U.S. rice exporters under its country-specific quota (CSQ) regime, arguing that high U.S. prices exceeded Taiwan's ceiling price. Taiwan's ceiling price mechanism is not made public, raising concerns that prices are arbitrarily set lower than the levels bid by U.S. exporters, causing the tenders to fail. In 2022, Taiwan filled only 61 percent (39,355 metric tons) of the U.S. CSQ for rice with the remainder (25,279 metric tons) released to global tender, the biggest shortfall since 2014 given fluctuations in rice prices. In 2023 and 2024, Taiwan filled 100 percent of the CSQ for U.S. rice, totaling 64,634 metric tons in each year. Nevertheless, U.S. Government and industry concerns over rice market access persist.

### Customs Barriers

Taiwan requires that genetically engineered (GE) and non-GE raw materials, such as corn and soybeans, enter under separate tariff lines. The GE products are evaluated by regulatory authorities in comparison to their non-GE counterparts and have been found to be as safe as their non-GE counterparts. Once approved, they are comingled with the non-GE products in the agricultural supply chain. There is no scientific or technical basis for Taiwan's separate tariff lines for GE and non-GE raw materials.

### Inspections

U.S. stakeholders have expressed concern that the Taiwan authorities have conducted inspections targeting establishments in Taiwan handling U.S. pork, including importers, distributors, and food service establishments, without justification. The Taiwan authorities have returned to these establishments frequently, disrupting the establishments' normal business operations and thereby discouraging them from purchasing U.S. pork.

# TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

## Technical Barriers to Trade

### Pork

In January 2021, Taiwan implemented country of origin labeling requirements for a range of pork products, including processed pork products. The relevant measures were notified to the WTO in September 2020. Taiwan's presentation of the labeling requirements to the public as a means to ensure the food safety of U.S. pork products, while simultaneously implementing maximum residue limits (MRLs) for ractopamine in imported pork, inaccurately implied that there is a food safety concern with U.S. pork products, including

pork produced with ractopamine. (For further information, see the Sanitary and Phytosanitary Barriers section.) The United States submitted comments through the USA WTO Technical Barriers to Trade Enquiry Point, raising concerns with these labeling requirements. The United States has raised concerns about the labeling requirements bilaterally with Taiwan, including on the margins of the October 2020 and the February 2021 WTO Committee on Technical Barriers to Trade meetings, the June 2021 TIFA Council meeting, and the 2022 meetings of the TIFA Agriculture Working Group.

**Automobiles**

Taiwan adopted the United Nations Economic Commission for Europe (UNECE) 1958 Agreement automobile standards when it became a WTO Member in January 2002. In April 2008, Taiwan's Ministry of Transportation and Communications (MOTC) introduced a regulation that allows the importation of a limited number of imported vehicles that are not UNECE-compliant but do comply with U.S. Federal Motor Vehicle Safety Standards (FMVSS), which provides an equivalent level of safety. The MOTC's regulation limited the number of FMVSS-compliant vehicles on the road in Taiwan to 100 units per car model in 2021, and this number was reduced to 75 units per car model in 2023. Some vehicle manufacturers in the United States want to introduce periodically unique new U.S.-made models to stimulate interest in their brands. However, if the vehicles are FMVSS-compliant but not UNECE-compliant, exports of those vehicles cannot exceed the limit set by the MOTC.

## Sanitary and Phytosanitary Barriers

**Agricultural Biotechnology**

Taiwan has banned the use of biotechnology food ingredients and processed food with biotechnology food ingredients in school meals since December 2015. The United States continues to have concerns about the scientific basis for this ban and continues to urge Taiwan to rescind the measure.

**Beef and Beef Products**

Taiwan banned imports of U.S. beef and beef products following the detection of an animal with bovine spongiform encephalopathy (BSE) in the United States in 2003. In October 2009, the United States and Taiwan reached an agreement on a protocol, signed by AIT and TECRO, to expand market access to fully re-open the Taiwan market to all U.S. beef and beef products for human consumption. However, Taiwan subsequently implemented a number of barriers to U.S. beef and beef products.

On January 1, 2021, Taiwan lifted its ban on imports of U.S. beef and beef products from cattle 30 months of age and older, which had been in place since 2010.

Taiwan has not addressed other longstanding barriers to U.S. beef products. Claiming BSE concerns, Taiwan continues to ban imports of certain U.S. beef products (*e.g.*, ground beef) even though imports of these products are permitted under the 2009 AIT-TECRO beef protocol. Taiwan imposes onerous port-of-entry inspection procedures that are not science-based on certain U.S. beef offal products. The United States continues to urge Taiwan to open its market fully to U.S. beef and beef products based on science, the World Organization for Animal Health (WOAH) guidelines, the United States' negligible risk status for BSE, and the 2009 AIT-TECRO beef protocol.

**Animal Byproducts**

Taiwan continues to restrict the importation of bovine blood products for animal consumption and bulk shipments of tallow from the United States, citing concerns related to BSE. The WOAH guidelines

recognize these commodities as safe-to-trade, regardless of the BSE risk status of the exporting country. The United States continues to urge Taiwan to open its market to U.S. bovine blood products for animal consumption and bulk shipments of U.S. tallow consistent with the WOAH guidelines.

**Maximum Residue Limits – Beta-Agonists**

Taiwan has not implemented Codex Alimentarius Commission (Codex) MRLs for ractopamine in imported beef products other than imported beef muscle (*e.g.*, offal). On January 1, 2021, Taiwan implemented Codex MRLs for ractopamine in imported pork muscle, fat, and liver. Taiwan also implemented an MRL for ractopamine in imported pork kidney that is more restrictive than the Codex MRL. The United States is concerned that the risk assessment for Taiwan's MRLs for imported pork kidney and imported swine offal other than kidney and liver is not based on a realistic exposure scenario. The United States is also concerned that Taiwan's method of testing for ractopamine residue is not aligned with methods of analysis for ractopamine that are identified as suitable for regulatory use by the Joint Food and Agriculture Organization/World Health Organization Expert Committee on Food Additives (JECFA), and could provide inaccurate results. The United States continues to ask that Taiwan align its methods of testing for ractopamine residue with the methods identifies as suitable for regulatory use by JECFA.

Apart from ractopamine, Taiwan has not established MRLs for other beta-agonist compounds or provided a rationale to support this policy. The United States continues to urge Taiwan to implement science-based and risk-based MRLs without undue delay and to accept and approve new applications for MRLs for beta-agonists based on science and risk, and in a timely manner.

**Maximum Residue Limits – Agrochemicals**

The United States has raised concerns with various aspects of Taiwan's process for establishing MRLs for pesticides, such as the limited opportunities for applicants to provide additional information during the review process. The United States will continue to encourage Taiwan to further improve its MRL regulatory system for pesticides.

**Chipping Potatoes**

On occasion, Taiwan rejects shipments of U.S. chipping potatoes due to requirements put in place in 2018 that implemented specific restrictions on sprouting for imported potatoes. Entire shipments have been rejected, even though sprouting does not pose a food safety risk, and potatoes with sprouts were previously removed as part of a normal sorting process prior to 2018. The United States, in coordination with U.S. industry, is engaged in bilateral discussion to resolve this issue.

## INTELLECTUAL PROPERTY PROTECTION

In May 2019, Taiwan amended Article 87.1.8 and Article 93 of the Copyright Act to combat the use of illicit streaming devices. However, right holders report that online piracy remains widespread. Additionally, right holders continue to report serious challenges with respect to the unauthorized use of textbooks and copyrighted teaching materials, particularly via on-campus digital platforms. In May 2022, Taiwan further amended the Copyright Act to allow criminal prosecution without a complaint from the right holder for online piracy over the threshold of approximately $32,800 in damages. However, as of December 31, 2024, the Copyright Act amendments had not been implemented.

Draft amendments to other articles of the Copyright Act, which were sent to the Legislative Yuan (LY) in October 2017 for review, remain pending. While the draft amendments represented progress in some areas,

they also contained potentially overly broad exceptions to copyright protection and obstacles to criminal enforcement, in addition to troubling provisions relating to licensing and the role of collective management organizations. These draft amendments, which were resubmitted to the LY by the Executive Yuan in April 2021, were expected to be resubmitted for the new legislative term.

In June 2022, the LY approved amendments to the National Security Act to establish misappropriation of trade secrets involving the national core key technologies as a violation of national security laws, with both criminal and administrative penalties. The amendments provide that obtaining trade secrets of national core key technologies by theft, embezzlement, fraud, duress, unauthorized reproduction, or by other improper methods, or using or disclosing such trade secrets, can be punished by imprisonment for between 5 years and 12 years. The amendments also authorize the possible imposition of fines ranging from approximately $164,000 to $3.28 million.

## SERVICES BARRIERS

### Financial Services

Based on the "Regulations Governing Internal Operating Systems and Procedures for the Outsourcing of Financial Institution Operation," issued on August 25, 2023, the three major bureaus of the Financial Supervisory Commission (FSC) – the Banking Bureau (BB), the Insurance Bureau (IB), and the Securities and Futures Bureau (SFB) – issued their own respective self-governing rules for members (financial institutions) to follow, also referred to as the "Self-Regulated Guidelines for Financial Institutions' Outsourcing Operations Using Cloud Services." The scope of outsourcing for cloud services includes data processing, document safekeeping, drawing negotiable instruments, back-office support for trade financing, and various customer service activities. While the BB provided a 60-day public comment period for interested parties, including cloud service providers and financial institutions, to review and comment on its trade rules, the IB and the SFB did not provide such a public comment period on their draft rules. Financial holding companies may access and use cloud backup services and third location operational sites, but the FSC continues to emphasize the need to conduct stress tests annually. The FSC issued guidelines stating that all financial institutions that use cloud computing services are responsible for including written agreements with service providers, and for compliance with relevant laws and regulations. Institutions using cloud services are obligated to monitor their service providers and ensure that customer data are processed and stored securely, with backup copies maintained in Taiwan.

## INVESTMENT BARRIERS

In Taiwan, no foreign investment is allowed in the manufacturing of certain chemical materials and metals, television and radio programming services, electricity transmission and distribution, and postal activities. Foreign ownership in the telecommunications sector is limited to 49 percent direct ownership. For foreign ownership of telecommunications, combined direct and indirect foreign ownership is limited to 60 percent. The foreign ownership ceiling on airline companies, airport ground handling companies, air cargo terminals, and catering companies is 49 percent, with each individual foreign investor subject to an ownership limit of 25 percent. Foreign investment in Taiwan-flagged merchant shipping services is limited to 50 percent for Taiwan shipping companies operating international routes. Taiwan's Cable Radio and Television Law limits foreign direct investment in domestic cable television services to 20 percent of the operator's total issued shares. Foreign investment in satellite television broadcasting services is also restricted to no more than 50 percent.

## OTHER BARRIERS

**Pharmaceuticals**

In the pharmaceuticals sector, although the National Health Insurance Administration (NHIA) has tried to improve engagement with concerned stakeholders, U.S. stakeholders continue to highlight the lack of transparency and predictability with respect to the NHIA's pricing approval procedures, including during renegotiations of managed entry agreements and under recent applications of Health Technology Reassessments. The NHIA shortened the pricing approval timelines effective January 2024 to respond to some concerns raised by stakeholders.

**Medical Devices**

In Taiwan, self-pay options are available for implanted medical devices and a range of other commonly used medical devices that are not approved for NHIA reimbursement. These medical devices must be issued a self-pay code. According to U.S. stakeholders, the NHIA imposes administrative penalties on hospitals that ask patients to self-pay for devices without a self-pay code. The NHIA began assigning temporary self-pay codes in April 2014, but it also requires a review of new therapeutic procedures for which the medical device is used before a temporary self-pay code can be issued. U.S. stakeholders have raised concerns with these procedures, highlighting that increased transparency and faster issuance of temporary self-pay codes are needed to be responsive to patient demand. U.S. stakeholders voiced the need for greater transparency and stronger good regulatory practices around NHIA's policy decision making.

# THAILAND

## TRADE AGREEMENTS

### The United States–Thailand Trade and Investment Framework Agreement

The United States and Thailand signed a Trade and Investment Framework Agreement (TIFA) on October 23, 2002. This Agreement is the primary mechanism for bilateral discussions of trade and investment issues.

## IMPORT POLICIES

### Tariffs

Thailand's average Most-Favored-Nation (MFN) applied tariff rate was 9.8 percent in 2023 (latest data available). Thailand's average MFN applied tariff rate was 27.0 percent for agricultural products and 7.1 percent for non-agricultural products in 2023 (latest data available). Thailand has bound 76.9 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 26.6 percent.

### Non-Tariff Barriers

#### Import Bans/Restrictions

The 20-year Alternative Energy Development Plan (AEDP) (2018-2037) aims to increase biofuel and renewable energy consumption to 30 percent by 2037. However, Thailand currently restricts the importation of biofuels intended for fuel use, as another primary objective of AEDP is to support domestic farm income. Fuel ethanol imports require approval and issuance of permits by Thailand's Ministry of Energy, which bases its decision on the availability of domestic ethanol supply. Thailand has not approved an import permit for fuel ethanol since 2005.

#### Import Licensing

Import licenses are required for the importation of many items, including wood, petroleum, industrial machinery, textiles, pharmaceuticals, cosmetics and food, and agricultural items, such as plants, seeds, processed meats, and salt. In some cases, imports of certain items not requiring an import license are subject to additional fees and to certificate of origin requirements. Additionally, a number of products are subject to import controls under miscellaneous laws.

Thailand imposes domestic purchase requirements on imports of several products subject to tariff-rate quotas (TRQs), including coffee, tea, potatoes, corn, soybeans, and soybean meal.

#### Import Fees

Thailand imposes food safety inspection fees in the form of import permit fees on all shipments of cooked and uncooked meat. The current fee levels were set in October 2016 at 7 baht per kilogram (approximately $201 per metric ton (MT)) for imported cooked and uncooked meat for food or animal feed and at 3 baht per kilogram (approximately $86 per MT) for imported cooked and uncooked meat for purposes other than food or animal feed. Under the Thai Animal Epidemics Act of 2015, the Ministry of Agriculture and Cooperatives (MOAC) Department of Livestock Development (DLD) has discretionary authority to increase these import fees up to five-fold.

### Customs Barriers and Trade Facilitation

Thailand provides incentives to customs officials who initiate investigations or enforcement actions. Thailand is one of the only major U.S. trading partners that still has such an incentive system. This system has been a cause of concern for many years among Thailand's trading partners due to the potential for corruption and the cost, uncertainty, and lack of transparency associated with the customs penalty and reward system. Thailand amended its Customs Act in 2017 to add a requirement that the target of an investigation have had intent to defraud. The amendment also capped incentives at 20 percent of the sale price of seized goods or of the fine, with a maximum incentive of 5 million baht (approximately $143,400) and limited post-audit inspections to five years from the date of import or export. Despite these changes to the Customs Act, potential conflicts of interest and personal incentives to initiate investigations or enforcement actions remain.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

### Technical Barriers to Trade

#### Dairy Products

In June 2024, Thailand notified to the WTO Committee on Technical Barriers to Trade a new draft regulation regarding marketing restrictions on food for young children. U.S. industry raised concerns that the proposed restrictions do not provide sufficient clarity for companies to understand which products must comply with the new requirements. U.S. industry also raised concerns that the scope of foods covered by this draft regulation may negatively impact U.S. exports of a variety of milk products to Thailand. The United States submitted comments on the draft regulation; however, the regulation was finalized and notified to Thailand's national gazette before the stakeholder comment period closed, raising concerns that Thailand did not take into account stakeholder feedback in the final measure. The regulation is set to enter into force in August 2025.

### Sanitary and Phytosanitary Barriers

#### Animal-Derived Products

Thailand's Department of Livestock Development (DLD) requires audits of production facilities in the exporting country to allow the importation of several animal-derived products, including meat, bone meal, and feather meal. Each audit approval is valid for five years. In addition, DLD imposes five-year facility audit approvals for imported animal feed ingredients derived from or containing poultry products. The United States has recommended that Thailand adopt a systems approach, which would recognize the U.S. inspection system as equivalent to that of Thailand and reduce the expense and burden of the current Thai audit requirement. DLD conducted a fact-finding trip to the United States in late 2019. In January 2024, the U.S. Department of Agriculture (USDA) received a questionnaire to move forward with systems approval for rendered products. In August 2024, USDA submitted the completed questionnaire to DLD. The questionnaire will be reviewed by DLD's committee, and, if approved, a systems audit will take place.

#### Beef and Beef Products

Thailand restricts imports of beef offal treated with beta-agonists. DLD confirmed that fresh tongue, cheek meat, oxtail, tendon, hanging tender, inside skirt, and outside skirt are categorized as muscle cuts and are thus not affected by this restriction. In September 2018, DLD conducted an audit of the U.S. production system and transmitted its draft findings to the United States in March 2019. In its report, DLD informed

USDA that U.S. beef products for export to Thailand are not to be derived from cattle treated with beta-agonists, including ractopamine, as a condition for access to the Thai market, despite a determination by the Codex Alimentarius Commission (Codex) that the use of ractopamine is safe within its established maximum residue limits (MRLs). The United States continues to press Thailand to align its import requirements with science-based international standards.

**Pork**

In 2012, after the Codex adopted MRLs for ractopamine in cattle and pig tissues, Thailand indicated it would lift its ban on imports of pork from countries that allow ractopamine use, including the United States. However, Thailand has not yet established MRLs for ractopamine in pork, which effectively prevents the importation of U.S. pork products. In 2019, Thailand and the United States agreed to review potential risk management options for Thailand to develop an MRL for ractopamine. However, due to lack of progress on the issue, effective December 30, 2020, the United States revoked approximately one-sixth of Thailand's duty-free trade preferences under the U.S. Generalized System of Preferences (GSP) program.

**Poultry**

Since 2014, Thailand has at various times, and most recently in February 2022, imposed a ban on U.S. live poultry and poultry meat imports due to the sporadic presence of highly pathogenic avian influenza (HPAI) in the United States. The ban applies to all such U.S. products, notwithstanding World Organization for Animal Health (WOAH) guidelines that recommend importing countries regionalize their bans, rather than apply them on a country-wide basis. In addition, Thailand has banned U.S. turkey meat imports since late 2014. Thailand sent officials to conduct a production-system audit of U.S. turkey in July 2019 and determined in November 2020 that the United States failed the systems approach audit.

**New Processed Meat Products**

DLD's regulatory authority was extended in 2018 to include "processed foods made or derived from animal carcass," including sausage, salami, ham, bacon, smoked meat products, pickled meat products, cured meat products, honey and related products, and salty/processed eggs and egg yolks. Other than a single product approved in early 2022, DLD has not approved any new processed meat products. DLD claims that a new import protocol has been under development since 2018, and that market access requests could be submitted either through government-to-government channels, or by individual stakeholders. As of December 31, 2024, DLD had not yet published or notified import requirements and procedures that allow individual U.S. suppliers to access the establishment-by-establishment approval process.

## INTELLECTUAL PROPERTY PROTECTION

Thailand remained on the Watch List in the 2024 Special 301 Report. Thailand continues to make progress on intellectual property (IP) protection and enforcement. The Department of Intellectual Property and Economic Crime Suppression Division of the police are implementing an action plan to identify physical markets and other areas for high priority enforcement actions against counterfeit and pirated goods. Moreover, right holders continue to use Thailand's 2021 memorandum of understanding with electronic commerce platforms to report online listings of counterfeit products.

While Thailand is making progress in these areas, concerns remain. Counterfeit and pirated goods are still readily available, particularly online. The 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List) included the MBK Mall as a physical market with a large number of counterfeit goods in Bangkok. Other U.S. concerns include online piracy by devices and applications that allow users to stream and download unauthorized content; a process established by the 2022 Copyright Act

amendments that may lead to overly broad exceptions to technological protection measures; unauthorized collective management organizations; the continued use of unlicensed software in the private sector; the backlog in pending pharmaceutical patent applications; lengthy civil IP enforcement proceedings; and low civil damages.

In addition, in December 2023, Thailand published draft amendments to the Geographical Indication Protection Act. The United States continues to urge Thailand to ensure transparency and due process in the protection of geographical indications (GIs) and to ensure that the grant of GI protection does not deprive interested parties of the ability to use common names.

The United States also continues to encourage Thailand to provide an effective system for protecting against the unfair commercial use, as well as unauthorized disclosure, of undisclosed test or other data generated to obtain marketing approval for pharmaceutical and agricultural chemical products. In addition, the United States continues to urge Thailand to engage in a meaningful and transparent manner with all relevant stakeholders before adopting new IP laws, regulations, or guidelines.

## SERVICES BARRIERS

### Audiovisual Services

The 2008 Motion Picture and Video Act authorizes Thailand's Film Board to establish ratios and quotas limiting the importation of foreign films. However, the Film Board had not exercised this authority as of December 31, 2024, and the act was under review for amendment as of that date. In addition, under the Broadcasting Business Act and Telecommunications Services Act and related laws, a broadcasting licensee, including a services licensee, network licensee, and infrastructure licensee, must be a Thai national, and foreign investment in terrestrial broadcast networks is limited to 25 percent of registered capital and voting rights.

### Financial Services

Thailand limits the number of licenses for foreign bank branches and subsidiaries and only sporadically accepts applications for new foreign banking operations. Thailand has not held a round of applications for new licenses for traditional banks since 2013, when Thailand granted new subsidiary licenses to two foreign banks.

Since 2013, Thailand has required in-country processing of all domestic retail electronic payment transactions for debit cards issued in Thailand. As a result, foreign electronic payment service suppliers are precluded from supplying these services across borders and must establish a local presence and build processing facilities in Thailand. When a card is accepted on more than one network, at least one of those networks must be a domestic debit card network. Under the 2016 Thai Bank Chip Card Standard, the Bank of Thailand requires financial institutions that issue debit cards to issue cards with local-standard chips.

In 2024, the Bank of Thailand for the first time licensed three virtual bank start-ups to operate without physical branches. Foreign shareholders will be able to own up to 49 percent stake in the new virtual banks.

Foreign ownership in insurance companies is initially limited to less than 25 percent of outstanding voting shares. Foreign directors may hold no more than 25 percent of the initial board seats. The Thai Government allows a company to increase the foreign equity in the company up to 49 percent and up to half the seats on the board be held by foreign directors, if the company meets conditions relating to improving efficiency and competitiveness. In addition, the Ministry of Finance, with the recommendation of the Office of Insurance Commission, may permit a company to have foreign ownership exceeding 49 percent, or foreign

directors comprising more than one-half of the board, or both, under certain circumstances, such as for the purpose of strengthening the overall stability of the insurance sector.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

According to U.S. stakeholders, including human rights organizations, Thailand's Computer Crime Act raises concerns for online services that host non-IP-protected, user-generated content. The concern is that it provides the government with authority to regulate online content that is so expansive it could restrict legitimate activities. The Act establishes a liability shield for online service providers with respect to non-IP-protected, user-generated content if they comply with requirements to remove certain content within specified timeframes. However, the mandated timeframes vary across content types and are as short as 24 hours for some types of content. Without strict compliance, service providers may be subject to penalties and treated as if they had created the offending content themselves.

## INVESTMENT BARRIERS

Thailand's primary and services sectors remain particularly restrictive to foreign investment. The Foreign Business Act (FBA) lays out the framework governing foreign investment in Thailand. Under the FBA, non-Thai nationals and majority foreign-owned entities are prohibited from holding more than 50 percent ownership in many sectors, but U.S. investors registered under the United States–Thailand Treaty of Amity and Economic Relations (AER) are generally exempt from these prohibitions. Nevertheless, the privileges under the AER do not exempt U.S. investments from the prohibitions on majority foreign ownership in the following areas: telecommunications, transportation, fiduciary functions, banking involving depository functions, exploitation of land or other natural resources, and the practice of certain professions reserved for Thai nationals. The United States has encouraged Thailand to extend the exemptions available to U.S. investors registered under the AER to these sectors or to amend the FBA to remove barriers to foreign ownership in these sectors.

Apart from the FBA, sector-specific laws also impose controls on foreign ownership. For example, the Telecommunications Business Act prohibits majority foreign-owned entities from receiving the necessary Type II and Type III licenses to operate telecommunications networks available to the general public.

## LABOR

In April 2020, the United States partially suspended Thailand's tariff benefits under the GSP program due to Thailand's failure to take steps to afford workers in Thailand internationally recognized worker rights, particularly with regard to freedom of association. The United States is a relatively important market for Thailand. Were the GSP program to be reauthorized, approximately one-third of Thailand's GSP-eligible trade would be excluded from duty-free treatment. Since the decision, the Government of Thailand has not passed any new laws to address concerns around freedom of association. In March 2024, Thailand approved a resolution to amend the Labor Relations Act. As of December 31, 2024, draft amendments were undergoing domestic review as part of the amendment process. These amendments could potentially address areas where the Labor Relations Act does not align with international labor standards. However, as of December 2024, partial suspension of duty-free treatment under GSP remained in effect.

# TUNISIA

## TRADE AGREEMENTS

**The United States–Tunisia Trade and Investment Framework Agreement**

The United States and Tunisia signed a Trade and Investment Framework Agreement (TIFA) on October 2, 2002. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Tunisia.

## IMPORT POLICIES

**Tariffs**

Tunisia's average Most-Favored-Nation (MFN) applied tariff rate was 19.5 percent in 2023 (latest data available). Tunisia's average MFN applied tariff rate was 30.3 percent for agricultural products and 17.8 percent for non-agricultural products in 2023 (latest data available). Tunisia has bound 58 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 57.9 percent.

Goods imported into Tunisia can be subject to tariff rates as high as 200 percent. Agricultural goods are subject to tariffs ranging from zero percent to 50 percent, with most agricultural imports within the 25 percent to 50 percent range. All imported goods subject to tariffs are assessed a customs administrative fee amounting to three percent of the total duties paid on the imported good.

The 2022 Budget Law instituted 20 percent to 50 percent tariff increases on consumer products that have locally-manufactured equivalents. The law also included higher tariffs on some goods with no local equivalent such as bananas (from zero percent to 50 percent), mobile phones (from zero percent to 20 percent), coffee (from 36 percent to 50 percent), and cosmetic products and perfumes (from 30 percent 43 percent). Tariffs increased to 50 percent on imported apparel and bedding, shoes, and food products such as cheese, honey, chocolate, candies, juices, beer, and wine. Tariffs also increased to 43 percent on construction materials and products with local equivalents such as marble, gypsum, paint, wood, aluminum, ceramics, glassware, and tools.

The 2023 Budget Law, passed on December 22, 2022, eliminated tariffs on milk powder and butter and implemented a 50 percent customs duty reduction on hybrid cars and full duty exemption on electric vehicles.

The 2024 Budget Law, passed on December 12, 2023, reduced tariffs on almonds, and pistachios from 50 percent to 36 percent and implemented a tariff exemption on forage products. The law also increased tariffs on selected dairy products from $0.50/kg to $1/kg, on fruit and nut flours to 36 percent, and on solar panel modules from 10 percent to 30 percent.

**Non-Tariff Barriers**

### Import Licensing

Approximately three percent of imported goods, including agricultural products, automobiles, and textiles, require an import license issued by the Tunisian Ministry of Trade and Export Development. Tunisia also imposes certain quotas, especially for imported consumer goods that compete with local products.

Importers of these goods must request an allotment from the Tunisian Government to receive an import license. The licenses are typically valid for 12 months after issuance by the Ministry of Trade and Export Development.

Tunisia maintains a control system on imports of consumer goods, under which the importer must provide several documents in order to acquire an import license. The required documents include an invoice from the exporting factory, a certificate from an official authority in the exporter's country attesting to the factory's legal status, proof of product trademark, and documents affirming the product's safety and quality. The list of controlled products includes fragrances, cosmetics, underwear, shoes, household appliances, vegetables and fruits, spices, flour, chocolate, and non-alcoholic drinks. Imports of raw materials; semi-finished products, and equipment and spare parts for industries, services, and handicrafts are exempted.

**Customs Barriers and Trade Facilitation**

Customs processing remains cumbersome and, for the most part, reliant on paper documents, despite some steps to digitize certain procedures. Inconsistent application of customs processes within the Tunisian Customs Administration can be a significant obstacle for importers. Although Tunisia expanded its simplified customs clearance process for authorized operators to 152 companies in 2023, risk management and other targets are primarily conducted manually by reviewing large volumes of entry documents in paper form.

Tunisia notified the latest update to its customs valuation legislation to the WTO in May 2011 but has not yet responded to the WTO Checklist of Issues describing how the Customs Valuation Agreement is being implemented.

## INTELLECTUAL PROPERTY PROTECTION

Tunisia has made some progress with respect to intellectual property (IP) protection and enforcement. The country acceded to the WIPO Copyright Treaty and the WIPO Performances and Phonograms Treaty in March 2023. However, the presence of and trade in counterfeit and pirated goods, including illicit Internet Protocol Television content, remain a concern. Stakeholders have expressed concerns about the lack of an effective system for protecting against the unfair commercial use, as well as unauthorized disclosure of undisclosed test or other data generated to obtain marketing approval for pharmaceutical products. The United States will continue to engage with Tunisia to improve IP protection and enforcement in the region.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

The Tunisian dinar is convertible for a limited number of current account transactions. This limits Tunisians' ability to purchase goods and services online or receive payments from foreign digital firms. Individual users of "Digital Technology Charge Cards" (the government-approved method for certain firms and entities to make purchases of foreign goods and services online) are limited to the equivalent of 1,000 dinars (approximately $322) per individual in annual purchases; 10,000 dinars (approximately $3,225) per company; and 100,000 dinars (approximately $32,260) per start-up. Because these relatively low thresholds are fixed in dinars, the actual value of the allotments is impacted by currency fluctuations.

## INVESTMENT BARRIERS

Entering Tunisia's domestic market, particularly the services sector, remains difficult for foreign investors. Foreign ownership is limited to 49 percent in most non-industrial sectors, and the process of investing is particularly challenging in areas in which there are no public tenders. Tunisia's 2016 Investment Law,

implemented through Decree No. 417 (2018), establishes a negative list of sectors for which foreign investment requires government authorization, including in natural resources; construction materials; transportation; banking, finance, and insurance; health; education; and telecommunications. U.S. investors in Tunisia frequently raise concerns about delays in obtaining authorizations, lack of transparency regarding rules and fees, unfair competition resulting from preferential treatment of state-owned enterprises, and bureaucratic complications in the process of registering a business. Foreign investors may not directly own agricultural land, though 100 percent foreign ownership of businesses in the agricultural sector is allowed.

## SUBSIDIES

### Subsidies and Domestic Support

In 2021, Tunisia notified the WTO Committee on Agriculture that in calendar years 2016 through 2019, it provided no export subsidies subject to reduction commitments, with the exception of those offered under Article 9.4 of the Agreement on Agriculture. Tunisia has not submitted domestic support notifications for more recent years since notifying the WTO in 2021. It has also not provided responses to questions raised by the United States and other Members regarding concerns it may be under-notifying its actual levels of its agricultural domestic support and export subsidy outlays.

## OTHER BARRIERS

### Foreign Exchange

Tunisian law prohibits the export of foreign currency from Tunisia for import payments until the importer's bank receives documents confirming the shipment of merchandise from the country of origin. These requirements remain a source of confusion and difficulty for some U.S. companies.

### Centralized Control of Imported Pharmaceuticals

The Tunisian Central Pharmacy maintains a monopoly on pharmaceutical imports. Some U.S. companies complain that they encounter reimbursement and payment delays of up to six months.

# TÜRKİYE

## TRADE AGREEMENTS

**The United States–Türkiye Trade and Investment Framework Agreement**

The United States and Türkiye signed a Trade and Investment Framework Agreement on September 29, 1999. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Türkiye.

## IMPORT POLICIES

**Tariffs and Taxes**

**Tariffs**

Türkiye's average Most-Favored-Nation (MFN) applied tariff rate was 16.2 percent in 2023, up from 9.4 percent in 2019. Türkiye's average MFN applied tariff rate was 39.8 percent for agricultural products and 12.5 percent for non-agricultural products in 2023. Türkiye has bound 50.5 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 28.9 percent in 2023. Türkiye has taken advantage of substantial differences between its applied and WTO bound tariff rates to increase tariffs significantly across multiple sectors.

In accordance with its customs union agreement with the European Union (EU), Türkiye exempts from tariffs non-agricultural products imported from the EU. Türkiye also exempts from tariffs non-agricultural products imported from the European Free Trade Association (EFTA), trading partners with which Türkiye has a free trade agreement, or countries with which the EU has a free trade agreement. The Government of Türkiye estimates that the average duty rate for all imports from the EU and EFTA countries dropped from approximately 10 percent to zero percent due to the customs union and free trade agreements.

Under the customs union agreement with the EU, Türkiye applies the EU common external tariff (CET) to non-agricultural products imported from third countries, including the United States. Although the Government of Türkiye's customs legislation is a direct translation of EU legislation, there may be differences in how the legislation is implemented in Türkiye. Further, Türkiye has reserved some exempted categories for sensitive products, with tariffs on these items from non-EU or EFTA trading partners generally much higher than the CET.

Türkiye has imposed additional tariffs on many other products since December 2020, despite its use of the EU CET. In December 2023, Türkiye imposed new tariffs of between 2 percent and 30 percent for more than 4,000 products, while eliminating previous additional tariffs on ships and floating vehicles, books/newspapers, ready-made goods and articles made of cork. Türkiye does not apply these additional tariffs to imports originating in the EU, the EFTA countries, countries with which the EU maintains free trade agreements or other countries with which it has preferential trade agreements.

On May 1, 2023, Türkiye increased tariffs on certain flat steel products to protect Turkish steel producers and encourage local production following Türkiye's 2023 earthquakes, which disrupted domestic steel production. The tariff on unalloyed hot-rolled sheet increased to 15 percent, and the tariff on alloyed hot-rolled sheet increased to 13 percent. The tariff on plate products increased from 9 percent, 10 percent, and

15 percent, respectively, to between 15 percent to 20 percent. The tariff on unalloyed cold-rolled sheet increased to 17 percent.

In June 2018, Türkiye imposed additional duties on multiple U.S. exports in retaliation for the March 2018 decision of the United States to impose tariffs on imports of Turkish steel and aluminum articles under Section 232 of the Trade Expansion Act of 1962, as amended. The retaliatory duties were levied on select goods of U.S. origin under 22 four- or six-digit Harmonized System headings or subheadings covering 479 products, including an additional 35 percent tariff on passenger cars, a 40 percent tariff on distilled spirits, a 30 percent tariff on skin care and make-up materials, a 20 percent tariff on rice, a 15 percent tariff on wood products, and a 5 percent tariff on certain nuts. Following the August 2018 increase in U.S. duties on steel products from Türkiye, Türkiye increased the level of additional duties on U.S. products. In May 2019, after the United States reduced its duties on steel products from Türkiye to the levels in effect prior to August 2018, Türkiye reduced the level of additional duties on U.S. products to the rates in effect prior to August 2018. In December 2023, a WTO panel found that Türkiye's retaliatory duties breached WTO rules and that the U.S. Section 232 measures were taken pursuant to the essential security exception under the GATT 1994. On January 26, 2024, Türkiye appealed the panel report. As of December 31, 2024, no division of the Appellate Body could be established to hear the appeal. Türkiye's additional duties remain in effect.

Türkiye continues to maintain high tariff rates on many imported food and agricultural products, though the customs union with the EU and various free-trade agreements provide duty-free access for many of Türkiye's largest trading partners. Agricultural trade is subject to tariff quotas, and certain agricultural goods remain protected by steep tariffs. The average tariff on fresh fruit imports is 39.3 percent, with a maximum WTO bound duty of 146 percent. Tariffs on imported chicken and chicken products are 65 percent and 121 percent, respectively. However, since late 2020, Türkiye has eliminated high tariffs on certain agricultural bulk commodities such as wheat, corn, barley and sunflower seed oil in order to address major food inflation and commodity cost increases. In addition, Türkiye's investment incentive programs provide for duty and tax concessions on imports commonly used by exporters. A "suspension list" enables manufacturers to import certain raw materials and intermediary inputs at low or duty-exempt rates.

As with other agricultural products, the government intervenes in the market for sunflower seeds and derivative products to stabilize domestic supplies and prices. These interventions typically come as changes to tariffs or the introduction of tariff quotas. In general, the government aims to keeps tariffs high for these products during the harvest season to protect domestic farmers. Depending on the market situation, the government may decide to temporarily relax import duties after the harvest. For example, in August 2024, by way of Presidential Decree, Türkiye announced a lower-duty quota of 1.0 metric tons (MT) for sunflower seed or sunflower oil equivalent between January and April of 2025. The within quota import tariff is 8 percent for sunflower seed and 20 percent for sunflower oil, while the MFN rates are 27 percent and 36 percent, respectively.

In November 2023, Türkiye increased tariffs for walnuts and almonds from all origins to 15 percent. This tariff is in addition to the 10 percent retaliatory tariff on U.S.-originated walnuts and almonds. The "Additional Financial Liability" (AFL), an additional tax paid by the importer, also increased for multiple products on November 1, 2023. The AFL for in-shell walnuts increased to $416 per MT; for shelled walnuts the AFL increased to $1,099 per MT; for in-shell almonds the AFL increased to $580 per MT; and the AFL for shelled almonds increased to $942 per MT. Türkiye has insisted that the AFL is not a separate charge, but rather part of the MFN applied tariff rate. The United States continues to engage on this issue to understand the administration of the tariff for applicable agricultural products. U.S. stakeholders remain concerned about the complex and non-transparent structure of the AFL and the general level of duty imposed by Türkiye, reducing predictability and impeding trade.

In May 2023, the Turkish Government implemented a 130 percent tariff on grains aimed at protecting the local agricultural industry. The tariff on chickpeas and lentils increased to 19.3 percent in July 2023, and the tariff on milled rice increased to 45 percent in September 2023. These tariffs on staple commodities have helped maintain the high domestic cost of food products and persistently high food inflation in Türkiye.

**Taxes**

Türkiye imposes a value-added tax (VAT) on most imported and domestic goods and services. The importer is responsible for paying the VAT. Türkiye calculates its VAT on a cost insurance freight (CIF) basis plus duty rate and any other applicable charges levied before the goods clear customs. VAT for most agricultural products ranges from 1 percent to 10 percent but may be as high as 20 percent for certain processed products. Capital goods, some raw materials, imports by government agencies and state-owned enterprises, and products for investments with incentive certificates are exempt from import fees.

Türkiye maintains an excise duty known as a Special Consumption Tax (OTV) that is levied at one stage of the consumption process for luxury products, certain beverages, petroleum products, natural gas, automobiles and other vehicles, as outlined in four lists annexed to Law No. 4760. Together, VAT and the OTV provide over half of the government's revenue. In principle, Türkiye's VAT and OTV make no distinction between imported and domestically produced goods. However, the OTV on alcoholic beverages varies considerably depending on the type of product, and Türkiye taxes all alcohol at an extremely high rate, with regular review for possible increases every six months. Overall, the tax system has the potential to favor the consumption of some products relative to others. Other products impacted by the OTV include petroleum products, motor vehicles, aircraft, vessels, and durable consumer goods.

Türkiye imposed new OTV rates on electric vehicles (EVs) on November 18, 2023. As with the OTV rates for internal combustion vehicles, the tax rate is determined through a combination of the vehicle's engine size and sale price. EVs with engine power below 160 kilowatts (kW) face a 10 percent OTV rate if their sale price is less than 1,450,000 Turkish lira (TL) (approximately $44,073), and 40 percent if their sale price exceeds 1,450,000 TL. EVs with engine power above 160 kW face a 50 percent OTV rate if their sale price is below 1,350,000 TL (approximately $41,033) and a 60 percent OTV rate if their sales price exceeds 1,350,000 TL (approximately $41,033). Türkiye's domestically produced TOGG is one of the few EVs that would qualify for the lowest tax threshold. Published on July 26, 2024, a reduction was introduced for plug-in hybrid cars. The changes in OTV affected vehicles in the 87.03 passenger category. Rates were set as follows: engine volume less than 1600 $cm^3$ and OTV base less than 1,350,000 TL, OTV rate reduced from 45 percent to 30 percent; engine volume less 1600 $cm^3$ and OTV base more than 1,350,000 TL, OTV rate was 60 percent; engine volume 1600-1800 $cm^3$ and OTV base less than 1,350,000 TL, OTV rate reduced from 80 percent to 70 percent.

__**Non-Tariff Barriers**__

Imports are subject to certain border measures in Türkiye, including outright prohibitions, licensing, controls, and restrictions. Several categories of goods require import licenses subject to change based on market conditions.

**Import Bans**

Since 2015, Türkiye has banned the importation of nearly all refurbished parts, which affects products in several sectors, including computer equipment and medical devices. Türkiye also requires that construction equipment, tractors, and agricultural equipment be imported during the year in which individual units are

manufactured, effectively limiting the volume of U.S. exports of such equipment to Türkiye, given the long lead times associated with these types of orders.

Türkiye stopped all exports to and imports from Israel as of May 2, 2024, citing "worsening humanitarian tragedy" in the Palestinian territories. The United States has cautioned U.S. persons to be alert to the receipt of any requests to refrain from trade to or from Israel or to provide certification that the goods are not of Israeli origin or do not contain Israeli-origin components or materials.

On June 6, 2024, owing to oversupplies of wheat stocks inside the country, Türkiye announced a ban on wheat imports under the Inward Processing Regime. It also liberalized exports of milling wheat, durum wheat, and barley. However, in October 2024, the Turkish Government partially lifted the ban on wheat imports, allowing industry to source up to 15 percent of their wheat externally, with the remaining 85 percent required to be sourced from the Turkish Grain Board (TMO). As of December 31, 2024, Türkiye had not provided additional information as to when it intends to lift the ban.

### Import Licensing

Türkiye requires import licenses for some agricultural products and for various products that need after-sales service, such as photocopiers, advanced data processing equipment, and diesel generators. U.S. firms complain that a lack of transparency in Türkiye's import licensing system results in costly delays and demurrage charges.

### Customs Barriers and Trade Facilitation

Companies indicate that Turkish documentation requirements for many imports are onerous, inconsistent, and non-transparent, often resulting in delayed shipments at Turkish ports. U.S. exporters of certain industrial goods and food products such as rice, dried beans, pulses, sunflower seeds, wheat, and walnuts, have reported concerns regarding decisions by Turkish customs authorities on the valuation of selected products. Further, the Ministry of Trade periodically requires tracking and monitoring of certain imports, which includes an onerous registration process that must be completed annually, with limited guidance for exporters throughout the registration process. The Ministry of Trade's mandatory foreign exporter registration process covers 31 agricultural commodities including almonds, walnuts, peanuts, peanut butter, tea, garlic, bananas, fresh peppers, flaxseed, rapeseed, and sunflower seed products.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

### Technical Barriers to Trade

### Food and Feed Products – Traceability Requirements

Türkiye's 2010 Biosafety Law mandates traceability procedures for movement of animal feed products produced using agricultural biotechnology, including a requirement that each supply-chain entity maintains traceability records for 20 years. Those that have not kept such records have been prosecuted by Turkish authorities for both criminal and civil violations.

### Pharmaceuticals – Good Manufacturing Practices Certification

Türkiye's amended Regulation on the Pricing of Medicinal Products for Human Use, which took effect in March 2010, requires foreign pharmaceutical producers to secure a Good Manufacturing Practices (GMP)

certificate based on a manufacturing plant inspection by Turkish Ministry of Health (MOH) officials before their products will be authorized for sale in Türkiye. The amended measure requires that Turkish authorities themselves perform the inspections, rather than the previous practice of allowing inspections by authorities from the exporting country, such as the U.S. Food and Drug Administration of the U.S. Department of Health and Human Services or the European Medicines Agency, and has led to severe delays in obtaining GMP certifications for many pharmaceutical products. An MOH inspection backlog has prolonged the already lengthy processes for granting final approvals for pharmaceutical products to be sold on the Turkish market.

Since 2016, following repeated U.S. requests to Türkiye that it accelerate approvals, the MOH has authorized parallel (rather than sequential) submissions of GMP inspection and marketing approval applications for MOH-designated "Priority One" (*i.e.*, highly innovative and/or lifesaving) pharmaceutical products imported from U.S. and EU firms. While a positive step, as of December 31, 2024, the MOH had not uniformly applied this approach to all pharmaceutical product applications. As a result, U.S. stakeholders continue to report that GMP inspection-related delays have effectively closed the Turkish market to certain new drugs.

## Sanitary and Phytosanitary Barriers

### Food Safety Standards

Türkiye's national food safety laws do not appear to be based on science-based decision-making or aligned with international standards. The Ministry of Agriculture and Forestry closely follows a pesticide reduction schedule similar to the EU.

The importation of live animals, certain animal-sourced products, and certain plant materials requires a Control Certificate that grants permission for import of the product, obtained from the Ministry only after the importer submits an application and provides documents related to the product. The issuance of this certificate is not automatic and has presented challenges for U.S. exports of live cattle, meat products, hides, and animal genetics upon arrival at Turkish ports.

### Plant Health

Türkiye rejects imports of U.S. unmilled rice (rough or paddy) if white tip nematodes are detected. Türkiye considers the white tip nematode to be a quarantine pest, even though it is widespread in Türkiye. Due to the risk of nematode detection upon arrival and Türkiye's rejection of any available post-entry mitigation, southern U.S. rice exporters have stopped shipping to Türkiye. The United States continues to engage Türkiye on this phytosanitary issue at a technical level and points out that the pathogen is widespread in Türkiye.

### Animal Health

Although it implements regionalization within its own territory, Türkiye does not provide for regionalization at the county level with the United States. Türkiye has banned all imports of poultry meat and processed poultry from the United States. Additionally, the transit of poultry from HPAI-affected U.S. states is banned unless the product is heat treated. As Türkiye had been an important transit point for U.S. poultry shipped to the broader Middle East region, this policy has inhibited U.S. exports of animals and animal products. The United States has and continues to raise this issue extensively with Türkiye. However, Türkiye refuses to alter their interpretation of regionalization.

Türkiye requires certificates for dairy product imports to be signed by a federally accredited veterinarian. In 2018, U.S. and Turkish officials agreed that Türkiye would accept certificates for a limited number of dairy products signed by inspectors from the U.S. Department of Agriculture (USDA) Agricultural Marketing Service. However, U.S. exports of other dairy products not covered by these certificates are not allowed by Türkiye, despite commercial demand.

In April 2024, the Government of Türkiye imposed a ban on the importation of live cattle from the United States following confirmation of the H5N1 virus in some U.S. cattle herds. The USDA has been forthcoming and open about the spread of the virus, epidemiology, and successful mitigation measures the United States has put in place. Nevertheless, Türkiye maintains its ban, seemingly without a scientific basis or risk-based rationale. The U.S. Government continues to engage with the Ministry of Agriculture and Forestry on this issue and has offered several options to ensure exports to Türkiye are free from the health-related challenges. However, without any written scientific justification for their position, the Ministry continues to seek unnecessary and unreasonable assurances from USDA, contrary to the recommendations of the World Organization for Animal Health (WOAH).

**Agricultural Biotechnology**

Although Türkiye notified the 2010 Biosafety Law to the WTO Committee on Sanitary and Phytosanitary Measures prior to its enactment, the Turkish Government has failed to notify any subsequent revisions to the law, its implementing regulations, or its various regulatory controls. U.S. agricultural biotechnology stakeholders have expressed reluctance to seek regulatory approvals in Türkiye for individual products due to onerous liability requirements imposed by the Biosafety Law, unclear assessment procedures required to receive approval, and concerns regarding the protection of applicants' confidential information.

The agricultural biotechnology oversight authority within the Turkish Government rests with the Ministry of Agriculture and Forestry, which assesses agricultural biotechnology products through both a Scientific Risk Assessment Committee and a Socio-Economic Assessment Committee under the Ministry's Agricultural Research and Policies Directorate General. The Ministry has approved no agricultural biotechnology products for human consumption and rejected several applications for animal feed use without providing scientific justification. As of December 31, 2024, only 36 products produced using agricultural biotechnology can be imported into Türkiye for animal feed use (15 soybean products and 21 corn products). Türkiye has maintained the total number of approved products at 36, without providing justification for that limit. Thirteen additional applications are outstanding, five of which have been pending since 2015, despite the law's official 270-day review timeline. Several Turkish agricultural associations that previously submitted applications for the approval of these products have declined to sponsor their renewals, citing the challenging and non-science-based review system.

Türkiye's delays in completing science-based reviews are especially burdensome considering its impractical low-level presence policy (LLP). The current zero-tolerance threshold is difficult to meet for food and feed imports. In general, if a shipment tests positive for any amount of unapproved agricultural biotechnology product or ingredient, the cargo is rejected and cannot be used for feed or food. However, there are two exceptions to this prohibition: 1) unapproved products pending biotechnology approval in Türkiye for feed use are allowed to be present in shipments up to a 0.1 percent threshold, and 2) shipments containing up to 0.9 percent presence of approved (but not declared) agricultural biotechnology products intended for feed use. Discriminatory testing requirements for U.S. food and feed imports can lead to entire shipments being rejected when trace amounts of unrelated products such as genetically-engineered soy or corn are found.

## GOVERNMENT PROCUREMENT

Turkish Government contracting officials are authorized to issue tender documents that restrict foreign companies' participation and that provide price advantages of up to 15 percent (particularly for high technology products) to domestic suppliers. Although the Turkish procurement law requires government contracting agencies to consider best value pricing, the lowest-cost bids are selected in most tenders. In a scenario involving the procurement of highly technical goods or services, this may prevent consideration of bids from firms with the highest capacity and best abilities, including U.S. firms, (*i.e.*, those that provide a greater number of services, lower life cycle costs, and higher quality products).

Other features of the Turkish procurement system severely limit the ability of U.S. companies to participate in government tenders. Turkish procurement law mandates the use of model contracts, which make it difficult for U.S. companies to formulate proposals that are fully responsive to procuring agencies' requirements. In addition, foreign companies, including those with Turkish subsidiaries, have reported difficulties complying with onerous documentation requirements imposed by contracting agencies. Türkiye frequently issues regulations that exempt urgent projects and procurements from requirements of the Turkish Public Tender Law, allowing entities to conduct tenders or negotiations on an invitational basis. While these exempted tenders technically are open to foreign and domestic firms, in practice few of these have been awarded to foreign firms unless they were offering goods or services that were urgently needed and not available in Türkiye.

In the power generation sector, the Ministry of Energy and Natural Resources provides incentives to investors if they source most of their equipment from manufacturers located in Türkiye. The Ministry also conducts license tenders for procurements of power generation, including solar and wind power on the condition that the majority of the equipment and parts are newly produced in specialized manufacturing zones in Türkiye.

Türkiye's Industrial Cooperation Program gives ministries the authority to impose commercial offset requirements in procurement contracts. A foreign company awarded a government procurement contract may be required to manufacture a share of the products or services with a local partner, and transfer technology in order to win a government contract. The Turkish government has imposed offsets in the defense, transportation, telecommunications, pharmaceuticals, aerospace, and energy sectors, among others. Turkish defense procurement policy mandates the inclusion of various commercial offset requirements in contracts that encourage domestic sourcing commitments by suppliers, including by requiring foreign suppliers to partner with local companies and transfer technology.

Since July 2019, the Turkish Government has prohibited public institutions and organizations from using cloud-computing services.

Türkiye is not a Party to the WTO Agreement on Government Procurement (GPA), but has been an observer to the WTO Committee on Government Procurement since June 1996.

## INTELLECTUAL PROPERTY PROTECTION

Türkiye remained on the Watch List in the 2024 Special 301 Report due to deficiencies in its intellectual property (IP) regime that represent barriers to U.S. exports and investment.

U.S. industry sources report significant problems involving the export from and trans-shipment through Türkiye of counterfeit goods, as well as software piracy, piracy of printed works, and online piracy. These sources report that the enforcement process is hampered by poor coordination between judges, prosecutors,

and police.  IP enforcement additionally suffers from a lack of prioritization among government bodies to combat IP crimes.  The Tahtakale market in Istanbul is listed in the 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List) as a major transit hub for counterfeit goods coming from China into European and Middle Eastern markets.

Türkiye's 2016 Industrial Property Law consolidated in a single law the provisions for protecting trademarks, designs, utility models, patents and geographical indications, and improved the legal framework for technology commercialization and transfer.  The United States encourages Türkiye to fully implement its obligations under the World Intellectual Property Organization (WIPO) Performances and Phonograms Treaty (WPPT) and WIPO Copyright Treaty (WCT), collectively known as the WIPO Internet Treaties, and develop effective mechanisms to address online piracy.

U.S. pharmaceutical companies continue to raise concerns that Türkiye does not adequately protect against the unfair commercial use as well as unauthorized disclosure of test or other data submitted to obtain marketing approval for pharmaceutical products.  They have also reported concerns about the timing of resolving pharmaceutical patent disputes.

## SERVICES BARRIERS

### Audiovisual Services

Türkiye's 2019 Regulation on the Transmission of Radio, Television, and On-Demand Services on the Internet requires providers of Internet streaming services to establish a commercial presence in Türkiye and obtain a broadcasting license.  The law also imposes substantial requirements for providers of streaming services to censor content and provide the government with data about their subscribers on request.

### Financial Services

Türkiye's Law on Payments and Security Settlement Systems, Payment Services, and Electronic Money Institutions (E-Payment Law) requires information systems used by financial firms for keeping documents and records to be physically located within Türkiye.  Many U.S. firms, which utilize a globally distributed network architecture, view these requirements as unworkable.  The implementation of the E-Payment Law has led one prominent U.S. firm to suspend its operations in Türkiye.

### Professional Services

Turkish citizenship is required to practice as an accountant, a certified public accountant, or a lawyer representing clients in Turkish courts.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

### Internet Services

The 2022 Law Amending Press Law and Certain Laws criminalizes publishing what the Turkish Government considers disinformation on social media and raises potential privacy concerns and risks for third-party social media companies.  The law covers information and communication technology firms, with fines that could reach up to 3 percent of global revenue and throttling of bandwidth by up to 95 percent. As of December 2024, implementing regulations were still being drafted.

The Law on the Regulation of Broadcasts via the Internet and Prevention of Crimes Committed through Such Broadcasts gives the Ministry of Transport and Infrastructure Information and Communication Technologies Authority (BTK) the responsibility to enforce bans on Internet content deemed offensive by the Turkish courts. BTK has used its authority to block access to various Internet-based service suppliers, including U.S. suppliers. Most noticeably, Türkiye restricted access to a social media service provider in the days following the February 2023 earthquakes and pursued expanded limitations on the use and operation of social media services. As of July 2020, Law No. 5651 also requires social media platforms with more than one million daily visits from users in Türkiye to appoint a representative physically located within Türkiye and to rapidly respond to content removal requests. Social media platforms are also required to store user data in Türkiye. BTK issued a new decision in April 2023 updating these requirements, including affirming the requirements for local presence and the storage of user data in Türkiye. Penalties for noncompliance include escalating fines, blocking of advertisement, and restricting bandwidth.

**Electronic Commerce Tax Regulations**

Türkiye imposes additional taxes on certain online sales of imported goods. The "Decision on Amending Certain Provisions of the Customs Law No. 4458," effective August 21, 2024, significantly increased taxes on online purchases of many items from abroad in an effort to protect local industries, reduce imports, and improve the current account deficit. This Decision reduced the tax-free threshold for imported electronic commerce purchases from 150 euros (approximately $167) to 30 euros (approximately $33) and increased taxes to 30 percent for EU imports and 60 percent for non-EU imports, with an additional 20 percent on luxury and durable goods such as fur, jewelry, mobile phones, and household appliances.

International investors and electronic commerce businesses have raised concerns about the lack of prior consultation, a short transition period, and the logistical cost of compliance of these sharp increases in electronic commerce tax rates. As a result of the new taxes, one U.S.-based company suspended online sales in Türkiye, while other U.S. companies have raised concerns about the potential rise in counterfeit goods and impact on their brands' reputation. Loopholes and institutional weaknesses may hinder the effectiveness of these measures, potentially spurring an unregulated grey market. The additional taxes are expected to fuel inflation, increase counterfeit goods, and potentially reduce the presence of international delivery companies in Türkiye.

**Digital Services Taxation**

Since March 1, 2020, Türkiye has imposed a digital services tax (DST) of 7.5 percent on revenue generated from a broad range of digital services offered in Türkiye, including digital advertising, digital content sales, and digital platform services. The DST applies to companies that, during the previous calendar year, generated revenues from covered digital services of at least TRY 20 million (approximately $610,000) in Türkiye and at least €750 million (approximately $833,000,000) globally. Türkiye's President has the unilateral authority to adjust the tax rate (between 1 percent and up to 15 percent) and the revenue thresholds.

The United States and Türkiye are among the 137 jurisdictions to have joined the October 8, 2021, OECD/G20 Inclusive Framework on Base Erosion and Profit Shifting Statement on a Two-Pillar Solution to Address the Tax Challenges Arising from the Digitalization of the Economy, which called for all Parties to commit not to introduce DSTs in the future. In November 2021, under the prior Administration, the United States joined Türkiye in a joint statement on a transitional approach to Türkiye's DST during the interim period prior to implementation of Pillar 1 of the Two-Pillar Solution. According to the statement, DST liability that accrued to Türkiye during the transitional period prior to implementation of Pillar 1 would be creditable in defined circumstances against future corporate income tax liability due under Pillar 1. In

return, the Section 301 trade action initiated in 2020 was not continued. The arrangement set out in the November joint statement was extended to June 30, 2024.

On January 20, 2025, the United States issued a White House Memorandum titled, "The Organization for Economic Co-Operation and Development (OECD) Global Tax Deal (Global Tax Deal)." The memorandum stated:

> The Secretary of the Treasury and the Permanent Representative of the United States to the OECD shall notify the OECD that any commitments made by the prior administration on behalf of the United States with respect to the Global Tax Deal have no force or effect within the United States absent an act by the Congress adopting the relevant provisions of the Global Tax Deal.

On January 22, 2025, appropriate representatives of the Treasury Department provided notice to the Director of the Centre of Tax Policy and Administration at the OECD. On January 24, 2025, the U.S. Permanent Delegation to the OECD provided similar notice to the Secretary General of the OECD.

## INVESTMENT BARRIERS

While Türkiye is generally open to foreign investment, Turkish law limits foreign ownership of broadcasting companies to no greater than 50 percent, and a foreign investor may not own equity in more than two broadcasting companies. Foreign ownership of real estate is limited to 10 percent of the surface area of a district that is open to private ownership, and a foreign investor may not own more than 30 hectares (or 60 hectares with Presidential authorization).

### Delayed or Rejected Mining Licenses

U.S. investors have experienced delays and resistance in renewing or obtaining new mining licenses. Additionally, local governors have stopped activities of U.S. investors even though a mining permit has been obtained.

## SUBSIDIES

### Agricultural Subsidies and Domestic Support

Although Türkiye has large agricultural support programs in place, including price supports and input subsidies, Türkiye is significantly overdue on submitting its required WTO notifications regarding agricultural domestic support and export subsidies. Türkiye's most recent domestic support notifications were submitted in 2020, covering the years 2014 to 2016, and raised concerns that Türkiye had exceeded its WTO commitments regarding trade-distorting domestic support in those years. Türkiye's most recent export subsidy notifications were submitted in 2019, covering the calendar years 2010 to 2013. Türkiye has yet to notify changes in export subsidy measures pursuant to the 2015 Nairobi Ministerial Decision on Export Competition (Nairobi Decision). The United States and several other WTO Members regularly raise concerns at the WTO about the accuracy, completeness, and timeliness of Türkiye's domestic support notifications, as well as the amount of Türkiye's domestic support.

U.S. exporters have expressed concerns about Türkiye's subsidies, inward processing program for wheat, and Türkiye's reimbursement of freight costs for certain exports. U.S. exporters report that they do not believe a monitoring system exists to ensure that the quality and characteristics of imported wheat are the same as the domestic wheat used in exported flour and wheat products. Such monitoring is an important

component of an inward processing regime as described by the WTO Agreement on Subsidies and Countervailing Measures.

# OTHER BARRIERS

**Export Restrictions and Prohibitions**

Türkiye bans exports of sunflower seed oil. Türkiye never notified this export ban to the WTO, despite requests from the United States and other WTO Members to do so.

Türkiye imposed a ban on olive oil exports, initially for three months starting on August 1, 2023, and extended the decision indefinitely on October 18, 2023. On June 1, 2024, Türkiye's Ministry of Commerce relaxed the ban on the export of bulk and barreled olive oil, allowing up to 50,000 tons of bulk and barreled olive oil to be exported until November 1, 2024.

On May 25, 2021, the Turkish Ministry of Trade published a communiqué requiring the registration of cotton exports. The registration requirement is intended to discourage organic cotton exports and promote the domestic use of organic cotton to make higher-value textile and apparel products for eventual export.

**Restrictions on Reimbursement and Official Exchange Rate for Government Purchases**

Since 2017, the Turkish Government has instituted a reimbursement regime for pharmaceutical products that substantially decreased reimbursements. U.S. pharmaceutical companies have raised concerns that they are unable to market next-generation drugs in Türkiye due to the government's maintenance of an artificially low official exchange rate for reimbursement for pharmaceutical products.

The Turkish Government maintains two lists totaling approximately 200 pharmaceuticals for which government reimbursement is denied unless the products are manufactured in Türkiye. Since government reimbursement covers most pharmaceutical products sold in Türkiye, U.S. firms have raised concerns that denying reimbursement has undermined their ability to market their products in Türkiye because they are not manufactured locally. The Turkish Government has previewed plans to "delist" three tranches of products, but has not specified a timeline nor taken any action to implement these further measures.

**Delayed Reimbursement for Medical Devices and Pharmaceuticals**

The lack of prompt payments by Turkish hospitals (ostensibly due to budgetary restraints) remains a concern for U.S. pharmaceutical and medical device companies.

The Turkish Government has tasked the State Procurement Institute (DMO) with the authority to open tenders to procure pharmaceuticals, as well as medical and laboratory disposables, for public hospitals. According to U.S. stakeholders, DMO has honored its commitment to make payments within 90 days, and delayed payments are no longer an issue with public hospitals. However, some stakeholders have reported that, as of December 31, 2024, university hospitals that make direct purchases from medical device manufacturers still had payments outstanding for over 12 months.

# UKRAINE

**NOTE:** *This chapter of the National Trade Estimate Report inventories primarily the significant trade and investment barriers in Ukraine before the conflict began in February 2022.*

## TRADE AGREEMENTS

**The United States–Ukraine Trade and Investment Cooperation Agreement**

The United States and Ukraine signed a Trade and Investment Cooperation Agreement (TICA) on April 1, 2008. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Ukraine.

## IMPORT POLICIES

**Tariffs and Taxes**

**Tariffs**

Ukraine's average Most-Favored-Nation (MFN) applied tariff rate was 4.3 percent in 2023 (latest data available). Ukraine's average MFN applied tariff rate was 9.1 percent for agricultural products and 3.6 percent for non-agricultural products in 2023 (latest data available). Ukraine has bound 100 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 5.8 percent.

**Taxes**

The standard value-added tax (VAT) rate in Ukraine is 20 percent, which applies to all transactions subject to VAT except specific transactions subject to a 14 percent VAT rate (applies to import and supply of certain agriculture products including soybeans, corn, and sunflower seeds), a 7 percent VAT rate (applies to supply and import of qualifying medicines and specific medical goods), and a zero percent VAT rate (applies to export and re-export of goods). Ukraine employs an automated VAT refund system, but the efficacy of that system has been inconsistent, and U.S. companies continue to report that the State Tax Service delays or rejects VAT refunds. In addition, the State Tax Service continues to request original documents confirming business transactions within very short deadlines. Companies also report requests for documentation that go beyond what is required by law. The United States has raised concerns about such delays and requests.

**Non-Tariff Barriers**

**Customs Barriers and Trade Facilitation**

While Ukraine's MFN applied tariff rates are relatively low, U.S. businesses have raised concerns that Ukraine's State Customs Service (SCS) assigns higher and seemingly inconsistent customs values to imports than are reflected in the transaction price as provided in the import documentation. Such practices may raise concerns under the WTO Agreement on Customs Valuation and appear contrary to the Ukrainian law that implements the agreement for determining customs value. Furthermore, it appears that Ukraine's SCS uses its internal valuation database as a mechanism to establish the minimum values of the goods, rather than for risk analysis purposes only. Specifically, if there is a slight decrease in the invoice value (as compared to historical prices), or if the declared value is lower than the "risk indicators" (which are not

publicly available), these circumstances may result in an increased customs value determination for the goods. U.S. businesses also report that the SCS has been sending goods for laboratory tests or additional risk audits more frequently, delaying shipments and raising costs. The United States has frequently raised concerns about these practices with the SCS. On October 17, 2024, Ukraine enacted amendments to the customs code (Law 3977-IX) that will strengthen integrity measures with SCS. These amendments have the potential to lower operational costs, accelerate processing, and make customs procedures more predictable for companies transporting products into and out of Ukraine.

**Other Market Access Barriers**

Importers of U.S. products have complained about inspection officials at ports of entry taking larger numbers of samples than needed for laboratory testing due to a faulty and arbitrary definition of "uniform allotment" (*i.e.*, batches identified for sampling). Sampling and testing, particularly of expensive products, such as fish roe, fish, or chilled meat, and the associated testing fees, poses a significant burden on importers. In 2018, Ukraine adopted legislation establishing the main principles for a governmental food and feed control system, including rules governing sampling at the border. Nevertheless, stakeholders claim that testing pursuant to the 2018 legislation continues to be excessive. The United States has asked that Ukraine ensure these measures are consistent with Ukraine's WTO obligations.

## TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY MEASURES

### Technical Barriers to Trade

**Conformity Assessment Procedures – European Union Technical Regulations and Regimes**

As part of its Association Agreement with the European Union (EU), including the provisions to establish a Deep and Comprehensive Free Trade Area since being granted candidate status for EU membership in June 2022 and opening EU accession negotiations on December 14, 2023, Ukraine is moving to approximate EU technical regulations and the EU's regulatory regime (including the EU's conformity assessment procedures). Some U.S. industry stakeholders have expressed concerns that this process may lead Ukraine to adopt measures that raise technical barriers to trade. Market access to Ukraine may be impeded if Ukraine follows EU practice by refusing to accept standards other than unique EU regional standards as a basis for technical regulations. (*For further information of the EU's approach to standardization and conformity assessment procedures, see the Technical Barriers to Trade section of the EU Chapter of this NTE Report.*) The United States continues to press Ukraine to ensure that, as it approximates its legislation to that of the EU, it does so in a manner that is consistent with its WTO obligations. Further, the U.S. Government has urged Ukraine to make full use of the WTO notification procedure to ensure that new regulations and conformity assessment practices are transparent and comply with Ukraine's international obligations. Separately, Ukraine has launched a pilot program to create an electronic platform to publicize draft regulatory measures, accept public comments, and provide its responses to those comments.

### Sanitary and Phytosanitary Barriers

**Import Certification**

To enforce import requirements for food products of animal origin, Ukraine maintains requirements for 72 generic veterinary certificates for the relevant products. The certificates capture product-specific requirements that do not appear to be science-based and require the exporting country's regulators to certify

that exports are in compliance with "Ukrainian regulatory provisions" rather than in compliance with the attestations contained within the certificate itself. While the Government of Ukraine accepts previously-negotiated U.S.–Ukrainian export certificates for products of animal origin, these certificates can no longer be amended, new certificates cannot be negotiated, and generic certificates cannot be modified. The United States continues to work with Ukraine to ensure that market access for U.S. agricultural exports is not disrupted as Ukraine continues to implement its import regulations.

**Approved Exporters List**

Under Article 61 of the Law on State Control over Enforcement of Regulations on Food and Feed Safety, Animal Biproducts, Animal Health and Wellbeing, U.S. establishments (*e.g.*, production facilities and farms) can export animal-based products (including composite products, animal feed, and seafood) to Ukraine only if they are on Ukraine's Approved Exporters List or on the EU's list of approved third country establishments. Only those facilities that exported to Ukraine historically (between 2013 and 2018) or audited and inspected foreign establishments can be included on Ukraine's Approved Exporters List. Live animals and genetic materials can be exported only from audited facilities or facilitates with a confirmed export history. Therefore, live animals and genetic materials are regulated differently in that the exception for EU-approved facilities does not apply. Ukraine has cited the need to harmonize its legislation with that of the EU, as well as its preference to maintain its trading relationship with historical exporters, as the rationale for these requirements. However, Ukraine's procedure for adding "historical exporters" is lengthy and problematic, requiring establishments to collect and confirm data on historical exports between 2013 and 2018. In order to add a new-to-market establishment to Ukraine's list, that establishment must undergo an audit. Although basic principles of foreign individual audits are published, specific rules and requirements for the procedure are unclear, and the process itself is cost-prohibitive for small and medium-sized producers. As a result, some U.S. establishments will be unable to export to Ukraine until they complete an expensive and time-consuming EU approval process, or the United States undergoes a country-wide food safety systems audit. The United States has engaged Ukraine on this topic in various meetings and continues to work with Ukraine to resolve this issue.

**Food Safety Standards**

Ukraine has adopted food safety requirements that mimic EU standards as it deepens its economic relationship with the EU. These measures were notified to the WTO between 2018 and 2024. U.S. exporters (primarily exporters of products of animal origin) are concerned that Ukraine's adoption of EU standards as its national standards, particularly those that are not in line with international standards or based on a risk assessment, could make it significantly more difficult to export certain products to Ukraine. Many of these Ukrainian requirements are related to agrochemicals, veterinary drugs, and hygiene requirements, among others. The United States is working with Ukraine to introduce science-based international practices into Ukraine's rule-making process. In addition, the United States has encouraged Ukraine to make full use of the WTO sanitary and phytosanitary (SPS) notification procedure to ensure that Ukraine's process for adopting new SPS measures is transparent and complies with Ukraine's international obligations.

U.S. industry has raised concerns about Ukraine's biotechnology regime, largely due to the fact that Ukraine's regulatory system for biotechnology products is still in development. Ukraine has not yet implemented a holistic regulatory regime for registration of biotechnology products either for cultivation or trade of food and feed. Without a fully developed regulatory system, U.S. biotechnology and biotechnology-derived products that could benefit Ukrainian farmers, such as U.S. seeds and genetics, cannot be imported into Ukraine. By law, cultivation of biotechnology products is limited to only registered agricultural biotechnology products. As of December 31, 2024, Ukraine's official registry of biotechnology products did not contain any entries. As a result, no biotechnology product can be legally cultivated in

Ukraine or imported into Ukraine from the United States or any other third country. Ukraine committed to moving towards regulating its biotechnology sector in line with EU norms by adopting on August 22, 2023 the Law of Ukraine #3339-IX On State Regulation of Genetic Engineering Activities and State Control of the Circulation of Genetically Modified Organisms and Genetically Modified Products to Ensure Food Safety (GE Law). The law will enter into force in September 2026. The law contains provisions noting that cultivation of genetically engineered (GE) rapeseed and GE sugar beet will be postponed until after five years of the GE Law's entry into force, while totally banning GE corn. The steps related to GE product registration and implementation of GE trade are unclear at this stage, as new specific regulations and guidelines were still being drafted by relevant Ukrainian Ministries as of December 31, 2024.

The United States continues to work with the Government of Ukraine to facilitate the development and implementation of an effective, science and risk-based regulatory framework for products of biotechnology.

## GOVERNMENT PROCUREMENT

On July 14, 2022, amendments to Ukraine's law on public procurement entered into force, establishing local content requirements in public procurement of urban transport, utility equipment, railway transport, aerospace products, and energy engineering products by giving preference to domestic producers in government tenders. Following consultations with the U.S. Government, and consistent with Ukraine's WTO commitments, the law exempts from the preference provisions those procurements subject to the WTO Agreement on Government Procurement (GPA). U.S. stakeholders remain concerned that the opaque mechanism for determining compliance with the preference provisions could increase the risk of corruption in the procurement process.

Ukraine is a Party to the WTO Agreement on Government Procurement (GPA).

## INTELLECTUAL PROPERTY PROTECTION

The 2022, 2023, and 2024 Special 301 reviews of Ukraine were suspended due to the conflict in Ukraine. In 2021, the United States engaged with Ukraine on concerns regarding Ukraine's intellectual property (IP) regime, including in the areas of: (1) the administration of the system for collective management organizations that are responsible for collecting and distributing copyright royalties to right holders; (2) the use of unlicensed software by government agencies; and (3) the implementation of effective means to combat widespread online copyright infringement. The United States continues to monitor Ukraine's IP regime and welcomes opportunities to engage with Ukraine on the protection and enforcement of IP.

## INVESTMENT BARRIERS

While Ukraine generally affords foreign investors the same treatment as domestic investors, foreign investors are prohibited from owning agricultural land, producing bioethanol, engaging in certain publishing activities, and investing in certain energy sector assets, such as gas transmission systems, electricity grids, and various plants and factories.

On May 3, 2024, the National Bank of Ukraine implemented measures liberalizing the strict capital controls initially imposed at the outset of the conflict in Ukraine in February 2022. The new measures lift currency restrictions on imports of goods and services, permit cross-border payments under lease agreements, allow for businesses to repatriate new dividends, and relax restrictions on repayments of cross-border loans and on transfers of foreign currency from local branches to foreign parent companies.

## OTHER BARRIERS

### Bribery and Corruption

The United States will continue to work with Ukraine to establish strong anticorruption institutions, drive law enforcement reform, and create a business environment that is transparent and firmly grounded in the rule of law. Although Ukraine's judiciary has been regarded as one of the country's least trusted institutions, Ukraine has undertaken important steps to reform its judiciary, including the reestablishment of key judicial institutions for vetting, evaluating, and disciplining judges.

# UNITED KINGDOM

## TRADE AGREEMENTS

Following a June 2016 referendum, the United Kingdom (UK) formally left the European Union (EU) on January 31, 2020 ("Brexit"). To avoid any break in existing legal coverage and mechanisms, the UK Government enacted the European Union (Withdrawal) Act 2018 to incorporate EU laws and regulations into domestic UK law, replacing references to EU entities and laws and regulations with corresponding UK references. As a result, beginning January 1, 2021, the UK and EU had virtually identical legal and regulatory structures, although the UK is now able to change its laws and regulations independently of the EU.

The UK and EU negotiated a new trade agreement, the United Kingdom–European Union Trade and Cooperation Agreement (TCA), which, as of January 1, 2021 continued tariff-free and quota-free access to each other's markets without binding each other's regulatory regimes. Under the TCA, if domestic regulatory systems diverge in ways that significantly affect trade, either side may seek to rebalance the agreement by modifying market access commitments.

On December 31, 2020, the United States and the UK completed the transition of five existing United States–European Union agreements to new United States–United Kingdom agreements. These five agreements covered areas of bilateral trade in wine, distilled spirits, marine equipment, telecommunication equipment, electromagnetic capability, pharmaceutical products (good manufacturing practices), and covered insurance and reinsurance. Additional information about the agreements can be found on the Office of the United States Trade Representative's website. The United States and the UK have also ensured the transition of mechanisms supporting trade in organic products and recognition of veterinary health certificates.

## IMPORT POLICIES

### Tariffs

#### United Kingdom Global Tariff

The UK's average Most-Favored-Nation (MFN) applied tariff rate was 3.8 percent in 2023 (latest data available). The UK's average MFN applied tariff rate was 9.2 percent for agricultural products and 2.9 percent for non-agricultural products in 2023 (latest data available). The UK has bound 100 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 5.1 percent. U.S. industry reports that the UK now regularly temporarily suspends its MFN applied tariffs on certain products following applications from the public, resulting in duty-free access for the time of suspension.

The UK has duties on approximately 5,000 tariff lines, including on certain agricultural products, ceramics, chemicals, bioethanol, and vehicles. Tariffs on some products such as bananas, raw cane sugar, and apparel, which tend not to be import sensitive for the UK, are maintained to provide for preferential access for imports from certain developing countries into the UK compared to the MFN rate. The UK has some high tariffs that affect U.S. exports, such as rates of up to 25.0 percent for some fish and seafood products, 10.0 percent for trucks, 10.0 percent for passenger vehicles, and up to 6.5 percent for certain mineral or chemical fertilizers.

**Tariff-Rate Quotas**

Under the UK Global Tariff, some products are covered by a tariff-rate quota (TRQ). TRQs apply to a variety of agricultural products that the United States exports in significant quantities, including beef, pork, cereals, and rice.

The UK maintains five autonomous tariff quotas (ATQs) that allow limited quantities of fisheries products such as cod (40,140 mt) and pollock (31,120 mt) into the UK duty free before being subject to tariffs. Stakeholders allege that ATQs are being filled by fish that were caught by Russian vessels but processed and exported from China to circumvent UK sanctions on Russian seafood, leaving little to no duty-free access under the ATQs for U.S. fisheries products.

## Non-Tariff Barriers

**Northern Ireland-Specific Border Controls**

Northern Ireland is subject to separate arrangements under the Windsor Framework – formerly known as the Protocol on Ireland/Northern Ireland (the Protocol) – that forms part of the UK-EU agreement addressing the UK's withdrawal from the EU. On February 27, 2023, the UK and the EU jointly announced the Windsor Framework to address certain issues regarding the Protocol. The introduction of new trade easements for goods moving from Great Britain (England, Wales, and Scotland) to Northern Ireland under the Windsor Framework began on October 1, 2023 and will be implemented in phases through 2025. When fully implemented, the Windsor Framework will apply UK public health and consumer protection standards to all retail food and drink moving into Northern Ireland for local consumption.

**Border Target Operating Model**

The UK's Border Target Operating Model (BTOM) outlines the UK's new approach to Safety and Security controls (applying to all imports) and sanitary and phytosanitary (SPS) controls (applying to imports of live animals, germinal products, animal products, plants, and plant products) at the border. The BTOM categorizes imports as either high, medium, or low risk, with border controls applied based on assessed risks posed by both the commodity and country of origin. The BTOM is applicable to imports from all countries into Great Britain. Northern Ireland is subject to separate arrangements under the Windsor Framework. Stakeholders have noted concerns regarding the fairness of and scientific justifications behind some of the parameters used to determine the risk categories under the BTOM.

As the UK proceeds through the phased introduction of the BTOM, it will also transition from EU health certificates to new model health certificates for all imports of products of animal origin and plant products. Through the transition process, the UK has sought to minimize disruptions to trade as it introduces new model health certificates.

# TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

## Technical Barriers to Trade

Following withdrawal from the EU, the UK transposed existing EU technical regulations into UK law in 2021, thus creating close initial alignment between UK and EU technical regulations and requirements. Several specific trade concerns outlined in the technical barriers to trade (TBT) section of the EU Chapter in this National Trade Estimate Report therefore remain with respect to the UK. Additional divergences

between the two regimes will likely continue because changes to some EU regulations have not been, or will not be, automatically reflected in the UK regulatory regime (with the exception of Northern Ireland under the Windsor Framework) and vice versa.

### Sanitary and Phytosanitary Barriers

Following withdrawal from the EU, the UK transposed existing EU sanitary and phytosanitary (SPS) measures into UK law in 2021, thus creating close initial alignment between UK and EU SPS measures. Some trade concerns outlined in the SPS section of the EU Chapter in this National Trade Estimate Report therefore remain with respect to the UK. The United States is concerned that these measures may unnecessarily restrict trade without furthering safety objectives because they appear to be applied beyond the extent necessary to protect human, animal, or plant life or health, are not based on risk, or maintained without sufficient scientific evidence. Specifically, the UK remains closely aligned to EU policy on pesticide approvals, regulation, and maximum residue limits (MRLs). However, there have been divergences between the two regimes as changes to some EU SPS measures have not been automatically reflected in the UK SPS measures (with the exception of Northern Ireland) and vice versa.

#### Agricultural Biotechnology

U.S. exports of processed foods and beverages to the UK have been constrained in part by local legislation pertaining to genetically modified (GM) food products. Due to long-standing negative perceptions in the UK of agricultural biotechnology, UK supermarkets and food manufacturers formulate their grocery products to exclude GM ingredients.

In March 2023, the Genetic Technology (Precision Breeding) Act received Royal Assent, confirming it as an Act of Parliament. The Act intends to simplify the process by which precision breeding technologies (*i.e.*, targeted genetic changes to produce beneficial traits that can also occur through traditional breeding and natural processes) can be authorized and brought to market more easily. This approach paves the way for the modernization of the UK agricultural biotechnology regulations, albeit with limited applicability in Scotland and Northern Ireland. The next stage in the implementation of the new legislative framework is contingent on the passing of secondary legislation setting out a more detailed framework for the regulation of precision-bred organisms used for food and animal feed.

#### Agricultural Chemicals, Pesticide Regulations

In May 2021, UK officials indicated that the UK would follow a risk-based approach to reviewing and approving agricultural chemicals and pesticides when establishing their post-Brexit regulatory policies. In November 2022, the UK noted it would continue to follow the EU's hazard-based approach to MRLs while it develops its own regulatory processes. In August 2023, the UK notified to the WTO Committee on Sanitary and Phytosanitary Measures a proposed measure to reduce the MRL for chlorpropham for fresh and frozen potatoes. In this case, in the absence of its own regulatory system, the UK's approach appears as restrictive as the EU's.

U.S. agricultural exporters are increasingly concerned that the UK may retain the EU's approach to regulating agricultural chemicals and pesticides, which often results in restrictions that do not appear to be science-based and that could result in further reductions of MRLs.

## GOVERNMENT PROCUREMENT

The UK is a Party to the WTO Agreement on Government Procurement (GPA).

**UK Space Agency**

Participation in European Space Agency (ESA) procurements, to which the UK contributes funding, is generally only open to economic operators in ESA Member States. U.S. companies are generally prohibited from competing on ESA contracts. A significant amount of money is allocated by the UK to ESA. For example, the UK Space Agency (UKSA) allocated £482 million (approximately $603 million) to ESA in its 2023–2024 budget, which is approximately 75 percent of the UKSA's total budget.

## INTELLECTUAL PROPERTY PROTECTION

The UK generally maintains high levels of intellectual property (IP) protection and enforcement. However, U.S. stakeholders have expressed concern that the UK music copyright collective fails to remunerate U.S. artists for radio broadcasts and public performances of their music in the UK. The United States will continue to monitor developments with the UK's IP system.

**Geographical Indications**

The UK geographical indications (GI) program limits the use of the geographical names for food, drink, and agricultural products (including beer, cider, and perry), spirit drinks, wine, and aromatized wine. The UK schemes use the following designations: Protected Designation of Origin (PDO); Protected Geographical Indication (PGI); and Traditional Speciality Guaranteed (TSG).

The UK schemes are open to producers from the UK and other countries. All existing products that were registered under the EU GI schemes as of December 31, 2020, remain covered under the UK GI schemes, including both UK and EU GIs.

The United States is monitoring the impact of the UK's schemes for the protection of GIs on prior trademark rights and on market access for U.S. goods that rely on the use of common names.

## SERVICES BARRIERS

**Professional Qualifications**

Permission to act as a chartered accountant requires the applicant to have professional experience in the UK, thus limiting experienced U.S. certified public accountants from obtaining authorization to practice in the UK. Efforts are being made to address this through professional bilateral arrangements.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

**Digital Services Taxation**

The United States and the UK are among the 137 member jurisdictions to have joined the OECD/G20 Inclusive Framework on Base Erosion and Profit Shifting Statement on a Two-Pillar Solution to Address the Tax Challenges Arising from the Digitalization of the Economy, which called for all Parties to commit not to introduce digital services taxes (DSTs) in the future. On October 21, 2021, the United States, under the prior Administration, joined the UK and four other countries (Austria, France, Italy, and Spain) in a joint statement "on a transitional approach to existing Unilateral Measures while implementing Pillar 1." According to the statement, DST liability that accrued to Austria, France, Italy, Spain, or the UK during a transitional period prior to implementation of Pillar 1 would be creditable in defined circumstances against

future corporate income tax liability due under Pillar 1. In return, Section 301 trade actions initiated during 2019 and 2020 on goods with respect to the UK and each of Austria, France, Italy, and Spain were not continued. The arrangement set out in the October 21, 2021, joint statement was extended to June 30, 2024.

On January 20, 2025, the United States issued a White House Memorandum titled, "The Organization for Economic Co-Operation and Development (OECD) Global Tax Deal (Global Tax Deal)." The memorandum stated:

> The Secretary of the Treasury and the Permanent Representative of the United States to the OECD shall notify the OECD that any commitments made by the prior administration on behalf of the United States with respect to the Global Tax Deal have no force or effect within the United States absent an act by the Congress adopting the relevant provisions of the Global Tax Deal.

On January 22, 2025, appropriate representatives of the Treasury Department provided notice to the Director of the Centre of Tax Policy and Administration at the OECD. On January 24, 2025, the U.S. Permanent Delegation to the OECD provided similar notice to the Secretary General of the OECD.

## SUBSIDIES

### Government Support for Airbus

In October 2019, after 15 years of litigation, the WTO authorized the United States to take $7.5 billion in countermeasures in the dispute against the EU, France, Germany, Spain, and the UK regarding their illegal subsidies for the Airbus consortium.

On June 17, 2021, the United States and the UK announced a cooperative framework to address the large civil aircraft disputes and agreed to future cooperation to overcome any disagreements in the sector. Over many years, the UK, together with France, Germany, and Spain, provided subsidies to Airbus-affiliated companies to aid in the development, production, and marketing of Airbus's large civil aircraft. As part of the cooperative framework, the United States and UK will not impose countermeasures in the form of tariffs for five years and will work together to address nonmarket practices in the aircraft sector. The United States and the UK established a working group to address these issues on an ongoing basis.

# URUGUAY

## TRADE AGREEMENTS

The United States and Uruguay signed a Trade and Investment Framework Agreement on January 25, 2007. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Uruguay.

## IMPORT POLICIES

### Tariffs

Uruguay's average Most-Favored-Nation (MFN) applied tariff rate was 10.1 percent in 2023 (latest data available). Uruguay's average MFN applied tariff rate was 10.0 percent for agricultural products and 10.1 percent for non-agricultural products in 2023 (latest data available). Uruguay has bound 100 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 31.5 percent.

Uruguay is a founding member of the Southern Common Market (MERCOSUR), formed in 1991, which also includes Argentina, Bolivia, Brazil, and Paraguay. On July 5, 2024 Bolivia promulgated its law to become a full member, and is in the process of incorporating MERCOSUR's regulations. MERCOSUR's Common External Tariff (CET) ranges from zero percent to 35.0 percent *ad valorem*. In July 2022, MERCOSUR countries agreed to a 10 percent reduction of the CET for over 80 percent of product lines. The decision reduced the block's average CET to 10.3 percent and its weighted average to 9.5 percent. Any good imported into Uruguay (not including free trade zones) is subject to the payment of the CET to Uruguay's customs authority. If the product is then re-exported to another MERCOSUR country, the CET must be paid again to the second country. MERCOSUR approved a Common Customs Code (CCC) in 2010 and launched a plan to eliminate the double application of the CET within MERCOSUR in 2021. However, only Argentina has ratified the CCC, therefore it has not yet taken effect. MERCOSUR has numerous exceptions to its CET, both by sector (*e.g.*, telecommunications or capital goods) and by country (*e.g.*, Uruguay exempts 225 lines).

### Non-Tariff Barriers

#### Customs Barriers and Trade Facilitation

Uruguay charges a consular fee on imports, currently at 5 percent *ad valorem*. The imposition of consular fees disadvantages U.S. exports to Uruguay by increasing costs and imposing additional formalities that are unrelated to the services provided by the customs authority. MERCOSUR products pay a 3 percent rate, and products imported under other agreements (*e.g.*, with Mexico) have zero percent.

U.S. poultry exporters have reported serious challenges in receiving necessary import documentation from Uruguay, severely limiting the market to U.S. poultry exports for most of 2023 and 2024.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

Law No. 18.331 on the Protection of Personal Data, the "Habreas Data" action, and Decree No. 414/009 govern personal data protection in Uruguay. Law No. 20075 entered into force on January 1, 2023, and amends the Uruguayan data protection system. Uruguayan law generally restricts cross-border transfers of personal data to countries and international entities unless certain specified conditions are met. The

regulation implementing the law allows for the use of standard contract clauses, but U.S. companies report that uncertainty remains regarding whether companies can utilize certain tools or mechanisms to conduct cross-border data transfers.

## INTELLECTUAL PROPERTY PROTECTION

The United States urges Uruguay to ensure transparency and due process in the protection of geographical indications (GIs) and to ensure that the grant of GI protection does not deprive interested parties of the ability to use common names, particularly as Uruguay proceeds with the European Union–MERCOSUR Trade Agreement. On October 7, 2024, Uruguay deposited its instrument of accession to join the World Intellectual Property Organization Patent Cooperation Treaty.

# VIETNAM

## TRADE AGREEMENTS

**The United States–Vietnam Trade and Investment Framework Agreement**

The United States and Vietnam signed a Trade and Investment Framework Agreement in June 2007. This Agreement is the primary mechanism for discussions of trade and investment issues between the United States and Vietnam. The United States – Vietnam Bilateral Trade Agreement entered into force on December 10, 2001.

## IMPORT POLICIES

**Tariffs and Taxes**

**Tariffs**

Vietnam's average Most-Favored-Nation (MFN) applied tariff rate was 9.4 percent in 2023 (latest data available). Vietnam's average MFN applied tariff rate was 17.1 percent for agricultural products and 8.1 percent for non-agricultural products in 2023 (latest data available). Vietnam has bound 100 percent of its tariff lines in the World Trade Organization (WTO), with an average WTO bound tariff rate of 11.7 percent. Vietnam also maintains import tariff-rate quota regimes for salt, eggs, and sugar.

Although the majority of U.S. exports to Vietnam face tariffs of 15 percent or less, consumer-oriented food and agricultural products continue to face higher rates. In recent years, Vietnam has increased MFN applied tariff rates on a number of products, including: sweeteners (such as fructose and glucose); confectionary products; shelled walnuts; ketchup and other tomato sauces; inkjet printers; soda ash; and stainless steel bars and rods. Most of the products for which tariffs have increased are also produced by companies in Vietnam.

**Taxes**

In 2016, Vietnam's Law 106/2016/QH13 increased the special consumption taxable base for imported alcoholic beverages from the import price to the sales price received by the importer, thereby significantly increasing the tax burden on importers relative to domestic producers.

**Non-Tariff Barriers**

**Import Bans and Restrictions**

Vietnam prohibits the commercial importation of some products, including: certain children's toys; second-hand consumer goods; used parts for vehicles; used internal combustion engines of less than 30 horsepower; certain encryption devices and encryption software; refurbished medical devices; and certain cultural products.

Vietnam maintains import prohibitions on certain used information technology (IT) products. Decision 18/2016/QD-TTg eases import prohibitions on some used IT products, if these products meet various technical regulations and standards. The products covered under the decision include used IT goods that are: (1) imported in conjunction with the relocation of means of production of a single organization; (2)

imported for the control, operation, and inspection of activities in one or all parts of a system or production line; (3) imported for software production, business outsourcing, or data processing for foreign partners; or (4) reimported after overseas repairs under warranty. The decision also covers refurbished goods and components no longer in production that are imported to replace or repair those being used domestically.

**Customs Barriers and Trade Facilitation**

Some U.S. exporters have reported concerns about delays in releasing goods from customs custody while questions about the amount of duties and taxes owed are being resolved. Vietnam implemented the WTO Trade Facilitation Agreement article on separation of release from the calculation of amounts owed in 2022.

**Product Registration Requirements – Imported Pharmaceuticals**

Decree No. 54/2017/ND-CPD, which came into effect in July 2017, permits foreign pharmaceutical companies to establish importing entities. The international business and pharmaceutical communities welcomed this step but continue to have concerns about warehousing, distribution, and licensing requirements.

Circular 08/2022/TT-BYT, effective on October 20, 2022, regulates drug registration and Certificate of Pharmaceutical Product (CPP) content requirements and harmonizes with international practice. Some challenges remain as, in practice, the Ministry of Health (MOH) requires foreign competent authorities and Vietnam's diplomatic missions to authenticate or consular legalize electronic CPPs. Companies can amend the dossier for product registration up to three times the maximum; otherwise, the dossier is rejected.

In response to the ongoing backlog of drug registration renewals and applications, the Vietnam National Assembly issued Resolution 80/2023/QH15 in January 2023. This measure allows marketing authorizations (MAs) of drugs and drug raw materials that are expiring between January 1, 2023, and December 31, 2024, and MAs that have been previously extended, to continue until December 31, 2024, if those drugs and drug raw materials meet certain requirements. The National Assembly also issued Law 44/2024/QH15 amending its Law on Pharmacy on November 21, 2024. Subsequently, on December 31, 2024, the MOH issued Circular 55/2024/TT-BYT, which amended Circular 8/2022, and allows MAs that are expired after the MOH receives a renewal application to be used until further notification from Vietnam. The MOH is responsible for reviewing and publicizing the list of MAs that meet the requirements in a public and transparent manner. The United States will continue to monitor the implementation of the drug registration process in Vietnam.

**Medical Devices**

In January 2025, Vietnam issued Decree 4/2025/ND-CP (Decree 4), amending and supplementing Decree No. 98/2021/ND-CP, as amended by Decree No. 7/2023/ND-CP, on management of medical equipment. Decree 4 allows all existing medical equipment import licenses to be automatically extended to June 30, 2025, and regulates outstanding lodged dossiers for import licenses to be reviewed and approved under the legal framework of this new decree. The Vietnamese government has started drafting a legislative replacement for this series of decrees that is anticipated to be available for review by the National Assembly later this year. The United States will continue to monitor the developments related to the implementation of the new decree and any additional legislation.

**Ethanol**

Vietnam currently only allows blends of 5 percent ethanol in one of its three grades of gasoline. Vietnam's Ministry of Industry and Trade (MOIT) is the lead ministry on ethanol policy. The United States continues

to seek the expansion of ethanol blending to all grades of gasoline sold in Vietnam, the reduction of tariffs on ethanol to at least match tariff rates on other fuel additives currently used in Vietnam, as well as the eventual migration to a 10 percent ethanol blend (E10). The MOIT had previously sought to expand to E10 in all grades of gasoline, but this still had not occurred as of December 31, 2024.

# TECHNICAL BARRIERS TO TRADE / SANITARY AND PHYTOSANITARY BARRIERS

## Technical Barriers to Trade

### Labeling

Decree 111/2021/ND-CP, which revised Decree 43/2017/ND-CP on Goods Labeling and became effective on February 15, 2022, requires imported goods to have a label added by merchants. The updated decree requires significantly more information to appear on all labels and imposes a range of additional specific requirements that vary depending on the product category. Importers have reported challenges to entering imported goods due to uncertainty and inconsistency in product classifications, which make it difficult for importers to comply with labeling requirements.

### Local in-country testing requirements for Information Communications Technology products

Since 2022, Vietnam's Ministry of Information and Communications (MIC) has released several national technical regulations (QCVN) that have changed the requirements to no longer accept international test reports and to impose in-country testing requirements for various information and communication technologies (ICT) products. These regulations impose a barrier to trade for ICT products, including telecommunication products, by requiring in-country testing particularly when there is limited domestic lab testing capacity in Vietnam. U.S. industry is concerned about commercial implications from these testing requirements, and further has expressed concern over short transition periods and the lack of grandfathering in testing requirements for goods already being sold in Vietnam.

In May 2024, MIC notified a draft QCVN 134:2024/BTTTT related to Specific Absorption Rates for Mobile Phones, which included in-country testing requirements, specific standards that varied from internationally recognized standards, and very short transition periods. The United States and U.S. industry engaged with Vietnam on these concerns, which resulted in some positive improvements in the updated draft regulation. The United States will continue to engage with Vietnam on the remaining concerns.

## Sanitary and Phytosanitary Barriers

### Approvals for the Importation or Commercialization of Genetically Engineered Products

In 2023, after several years of inactivity, Vietnam resumed its acceptance of new applications of genetically engineered products for cultivation. In May 2024 the renewed Biosafety Committee began reviewing seven new applications of biotechnology corn, soybean, canola, and cotton intended for commercialization. In the first quarter of 2024, three newly approved corn hybrids were launched after a 10 year-long application process. Vietnam remains a major importer of biotechnology products and a key market for cultivation approvals as part of the commercialization process. The United States will continue to engage with Vietnam on the approval of pending applications.

**Imports under the Food Safety Law**

In February 2018, as part of enforcement of its Food Safety Law, Vietnam adopted Decree 15/2018/ND-CP (Decree 15), which provides guidance on self-declaration, labeling, import inspection, and registration for export to Vietnam of food products of plant and animal origin. Although Decree 15 simplified self-declaration for importation of food products, some aspects of the decree created uncertainty, with different line ministries, and even departments within the Ministry of Agriculture and Rural Development (MARD), appearing to have contradictory interpretations. For example, the MARD and the MOH have provided contradictory interpretations regarding Vietnam's definition of "processed products," which are exempt from the facility registration process under Decree 15.

In March 2021, Vietnam issued a draft decree that would revise Decree 15. The new draft decree covers foods and agricultural products and would create a two-step registration for import inspection by merging the self-declaration (for food safety) and conformity announcement (for quality inspection) into the registration for import inspection. Vietnam notified the draft decree to the WTO in July 2021. In July 2024, Vietnam subsequently notified to the WTO that it had withdrawn the draft decree for further consultation.

In 2023, the MOH was assigned to collaborate with the MARD and the MOIT on the review of the Food Safety Law's implementation. According to Decision 426/DQ-TTg, the Food Safety Law's review will be conducted from 2023 to 2025, after which line ministries will draft proposals to amend and supplement the law. The MOH was also assigned to review the implementation of Decree 15 in coordination with MARD and MOIT. The United States will continue to monitor Vietnam's review of its Food Safety Law and Decree 15 to avoid any potential disruptive effects on U.S. agricultural exports.

**Ban on Offal Products**

Despite the MARD lifting Vietnam's ban on the importation of so-called "white offal," such as poultry gizzards and beef and pork stomach and intestines, Vietnam has not approved new U.S. facilities to export these products since September 2013. The United States continues to raise concerns about Vietnam's lack of a science-based justification for not approving new U.S. facilities seeking to export offals. Plans for Vietnam to conduct onsite audits of U.S. facilities were indefinitely postponed purportedly due to the outbreak of African Swine Fever in Vietnam. The United States will continue to discuss this issue with Vietnam.

**Facility registration and testing requirements for meat and poultry products**

MARD approval of new meat and poultry export facilities slowed over 2024. Applicants experienced an increase in requests for additional information, including requests for proprietary information, and stakeholders were concerned that the level of detail requested amounts to a virtual audit of individual facilities. Following U.S. engagement, in December 2024, the Vietnamese Department of Animal Health (DAH) approved six facility registrations for U.S. meat and poultry exporters to Vietnam. The United States will continue working with MARD to ensure this process is streamlined for future facility registrations.

Vietnam implemented Circular 4/2024 concerning the quarantine of terrestrial animals and their products on May 16, 2024, which outlines a host of testing requirements for different products, including pathogen testing measures. Stakeholders noted concern that Circular 4/2024 has created uncertainty for trade due to a lack of key information regarding its implementation, including: how the measures are being implemented; how to appeal test results; how to request retests; the disposition of products testing positive; and timelines for actions to be taken by Vietnam's competent authority in response to positive test results.

## GOVERNMENT PROCUREMENT

Vietnam's 2023 Law on Procurement provides the basic framework for government procurement and continues to promote the purchase of domestic goods or services in government procurement when they are available.

Vietnam is not a Party to the WTO Agreement on Government Procurement, but has been an observer to the WTO Committee on Government Procurement since December 2012.

## INTELLECTUAL PROPERTY PROTECTION

Vietnam remained on the Watch List in the 2024 Special 301 Report. Despite positive developments, such as reported increase in raids and seizures of counterfeit goods, more engagement with enforcement authorities, and increases in enforcement activity by Vietnam Customs at the northern border, the United States remains concerned about intellectual property (IP) protection and enforcement in Vietnam, including in the digital environment.

Capacity and resource constraints, corruption, and poor coordination among enforcement agencies continue to pose challenges to effective IP enforcement. Piracy and sales of counterfeit goods online and in physical markets continue to be a concern. One physical market in Vietnam—Saigon Square Shopping Mall in Ho Chi Minh City—is included in the 2024 Review of Notorious Markets for Counterfeiting and Piracy (Notorious Markets List). Vietnam prosecuted its first criminal copyright piracy case under the IP Law in 2024 and has made progress in taking down some online piracy sites. However, Vietnam continues to rely heavily on administrative actions and penalties to enforce IP, but these have failed to deter counterfeiting and piracy. A few successful efforts by stakeholders to negotiate directly with operators of piracy sites to shut down the sites are no substitute for enforcement actions and criminal prosecutions by government authorities. In addition, the United States has concerns about the lack of clarity in Vietnam's system for protecting against the unfair commercial use and unauthorized disclosure of undisclosed test or other data generated to obtain marketing approval for pharmaceutical products.

The United States continues to discuss these issues with Vietnam. The United States also continues to monitor the implementation of IP provisions pursuant to Vietnam's commitments under trade agreements with third parties.

## SERVICES BARRIERS

### Audiovisual Services

Decree 71/2022 (Decree 71), which amends Decree 06/2016 on the Management, Provision, and Use of Radio and Television Services, took effect on October 1, 2022, and requires either a local presence or a joint venture for online, over-the-top (OTT) radio and television services. The measure encompasses films and non-scripted "non-film" programs like game shows, reality shows, stand-up comedy, documentaries, and docuseries. The Law on Cinema and its implementing decree allow foreign OTT providers to offer films without obtaining a license or establishing a local entity, although platforms must adhere to two separate sets of regulations for content censorship, categorization, and ratings: Circular 05/2023/TT-BVHTTDL from the Ministry of Culture, Sports, and Tourism for films, and Circular 06/2023/TT-BTTTT from the Ministry of Information and Communications for "non-film" programs. Vietnam's implementation of Decree 71 has led U.S. stakeholders to withdraw from the Vietnamese market.

**Financial Services**

Foreign investors may establish 100 percent foreign-owned bank subsidiaries and may take ownership interests in domestic "joint stock" banks (*i.e.*, commercial banks with any percentage of private ownership) or "joint venture" banks (*i.e.*, banks set up by joint venture agreement, typically between domestic and foreign partners). Total equity held by foreign institutional and individual investors in domestic joint stock banks is limited to 30 percent, while total equity held by a foreign strategic investor (defined as a foreign credit institution meeting certain criteria related to capacity to help develop the Vietnamese banking partner) is limited to 20 percent. Foreign equity in joint venture banks is limited to 50 percent. Over the last two years, foreign banks have raised concerns about provisions in the Law on Credit Institutions, which limits the lending of foreign bank branches in Vietnam based on their local charter capital, rather than the global capital of the parent bank. An amended Law on Credit Institutions, promulgated in January 2024 and fully entering into effect by the end of 2024, lowered the limits for ownership by institutional shareholders in credit institutions from 15 percent to 10 percent and lowered the collective ownership limits for institutional shareholders and their related persons from 20 percent to 15 percent.

**Electronic Payment Services**

In 2016, two Vietnamese payment processing networks were consolidated into a *de facto* monopoly, the National Payments Corporation of Vietnam (NAPAS), which is partially owned by the State Bank of Vietnam. Since January 2021, Circular 28 requires that domestic retail electronic payment transactions be processed through NAPAS when a payment card, including an internationally-branded payment card, is presented at the merchant point of sale. This requirement does not apply to online transactions.

## ELECTRONIC COMMERCE / DIGITAL TRADE BARRIERS

**Law on Cybersecurity**

Vietnam's Law on Cybersecurity (No. 24/2018/QH14), which took effect in June 2018, was followed by Decree 53/2022/ND-CP in October 2022, which implemented the law. The framework established by these measures creates uncertainty regarding specific requirements for businesses, applying broadly to domestic and foreign enterprises providing services on telecommunications networks or the Internet. The law mandates that all domestic Vietnamese companies, including foreign-invested subsidiaries, store a copy of Vietnamese user data on local servers and establish physical offices in Vietnam. Although international firms are nominally exempt, stakeholders lack certainty on how the Ministry of Public Security may decide to enforce data localization requirements. Additionally, the Ministry of Public Security is drafting a decree on administrative penalties for cybersecurity violations, including fines, technical measures like bandwidth restrictions, and blocking of sites. Stakeholders have expressed concerns over the lack of clarity regarding compliance with these cybersecurity requirements, and, as of December 31, 2024, the draft decree had not yet been issued.

**Internet Services**

### Internet-Based Content Services

Vietnam restricts access to the Internet through a limited number of state-controlled Internet service providers. The government blocks or restricts websites deemed politically or culturally inappropriate. Decree 72/2013/ND-CP (Decree 72) on the management, provision, and use of Internet services and online information prohibits using Internet services to oppose the government. Decree 27/2018/ND-CP (Decree

27), issued in March 2018, amends Decree 72 by consolidating requirements for content, server localization, and data retention for social networks and information websites.

Since 2022, the Authority of Broadcasting and Electronic Information under the MIC has released draft measures to replace Decree 72 (and Decree 27), imposing new regulations on a wide range of Internet services and content providers. The draft Decree proposed content censorship measures and data localization requirements that may overlap or duplicate requirements in other laws. The scope of regulation would expand to include data centers and cloud services. In June, in response to industry advocacy, the MIC identified "ongoing issues" with the draft and committed to addressing concerns. Vietnam subsequently issued Decree 147/2024/ND-CP on the management, provision, and use of Internet services and cyber information on November 9, 2024. Effective December 25, 2024, Decree 147 annulled Decree 72 and Decree 27.

**Personal Data Protection Regulation**

Vietnam's Personal Data Protection Decree (Decree 13/2023/ND-CP) was issued on April 17, 2023, and took effect on July 1, 2023. The Decree lacks clear guidelines on the industries or businesses subject to it and imposes restrictions on cross-border data flows. In September 2024, the Ministry of Public Security released for public comment a draft Personal Data Protection Law, which is expected to replace the Personal Data Protection Decree. The draft law is expected to be reviewed and approved by the National Assembly by November 2025.

In July, the Ministry of Public Security released a draft Data Law for public comment, aiming to ensure the consistent and efficient use of data for state management, socio-economic development, and digital governance. Key draft provisions prohibited misuse of data processing or management that could harm national interests or individual rights and, suggest that service providers transferring data outside Vietnam may face additional reporting requirements to assess national security risks. Vietnam's National Assembly approved the Data Law on November 30, 2024, under a fast-track process.

**Electronic Transactions**

Vietnam's Law on Electronic Transactions was passed on June 22, 2023, as Law No. 20/2023/QH15. The law remains ambiguous regarding compliance obligations for digital platforms and registration requirements for cross-border electronic signature and transaction services providers. Decree 48/2024/ND-CP, issued by the MIC in May 2024, provides regulations on digital signatures and certification services in electronic transactions. However, the financial sector remains concerned as the MIC does not recognize cross-border providers of digital signature and certification services, which are widely used by international financial institutions.

## INVESTMENT BARRIERS

Vietnam maintains statutory restrictions on foreign ownership in certain enumerated sectors, such as joint partnerships and projects in banking, network infrastructure services, non-infrastructure telecommunications services, transportation, and energy. Decree 31/2021/ND-CP, promulgated in 2021, lists 25 business sectors in which foreigners are prohibited from investing. It also lists 58 other business sectors subject to market access conditions, which include: banks and non-bank credit institutions, aviation, land and sea transportation, film production and distribution, tourism services, advertising, and logistics. Depending on the sector, the market access conditions include foreign ownership caps and joint venture and local partnership requirements. Certain foreign investments also require the Prime Minister's approval, including: projects involving airports and certain seaports; casinos; oil and gas exploration, production,

and refining; telecommunications and network infrastructure; forestry; publishing; and other projects requiring approval from more than one Vietnamese province.

In addition to the aforementioned restrictions on the telecommunications sector, the amended Law on Telecommunications No. 24/2023/QH15 ("Telecom Law") regulates foreign equity in Vietnam's telecommunications sector by imposing ownership restrictions, particularly on traditional telecommunications services suppliers with network infrastructure. The Telecom Law states that the government will set a maximum capital contribution or shareholding limit for foreign investors that are invested in multiple telecommunications services suppliers operating in the same market in order to ensure fair competition. In addition, foreign-owned suppliers of traditional telecommunications services participating in a commercial agreement with a licensed Vietnamese telecommunications company must execute technical plans to ensure information security. The Telecom Law also expands the definition of telecommunications services subject to the law to cover services that are not traditionally considered telecommunications services, such as data centers, cloud computing, and Internet-based services like over-the-top communications. Stakeholders have raised concerns regarding uncertainty created by the expanded definition; while the law currently does not restrict foreign ownership in these additional services, the expanded definition may provide the MIC the authority to impose such restrictions in the future. On December 24, 2024, the MIC issued Decree No. 163/2024/ND-CP, which clarifies the obligations of data center, cloud, and Internet service providers with foreign ownership, including notification, data localization, security, and user protection requirements.

## ENVIRONMENT

In October 2020, the U.S. Trade Representative initiated a Section 301 investigation into Vietnam's acts, policies, and practices related to the import and use of illegal timber, and in particular, to examine reports that Vietnam's wood processing industry relies upon imported timber that may have been illegally harvested or traded. On October 1, 2021, the United States and Vietnam signed an agreement (Timber Agreement) that addresses U.S. concerns in the investigation. The agreement secures commitments that will help keep illegally harvested or traded timber out of the supply chain, and protect the environment and natural resources.

The United States held working group meetings with Vietnam in 2022, 2023, and 2024. Also in 2024, the United States and Vietnam coordinated to organize two workshops on timber trafficking and promote the legal timber trade for Vietnamese officials and businesses. The United States will continue to monitor Vietnam's implementation of its commitments under the Timber Agreement.

## OTHER BARRIERS

U.S. stakeholders continue to have concerns about the lack of transparency and accountability in the Government of Vietnam's regulatory processes due to different line ministries' overlapping mandates and other governance issues in Vietnam. The United States will continue to work with Vietnam to support reform efforts and to promote greater transparency.

### Export Taxes

Vietnam imposes export taxes (ranging from 1 percent to 40 percent) on goods indicated in Decree 26/2023/ND-CP, which are primarily goods produced from minerals and natural resources in which the cost of energy, minerals, and natural resources is more than 51 percent of the value of the product. These goods include: plants and botanical parts; ore; coal; crude oil; chemicals; skins; wood; charcoal; gems; silver and gold; jewelry; and metals and metal products.

# APPENDIX I

# APPENDIX I

**Report on Progress in Reducing Trade-Related Barriers to the Export of Greenhouse Gas Intensity Reducing Technologies**

This Appendix provides an update on progress the Administration has made in reducing trade-related barriers to the export of greenhouse gas intensity reducing technologies (GHGIRTs), as called for by the Energy Policy Act of 2005. In October 2006, pursuant to section 1611 of the Act,[9] the Office of the United States Trade Representative (USTR) prepared a report that identified trade barriers that U.S. exporters of GHGIRTs face in the top 25 greenhouse gas (GHG) emitting developing countries and described the steps the United States is taking to reduce these and other barriers to trade. The Act also calls for USTR to report annually on progress made with respect to removing the barriers identified in the initial report. USTR submitted the first annual progress report in October 2007. USTR will continue to submit further annual progress reports as part of the NTE Report.

As described in the initial 2006 GHGIRT report,[10] barriers to the exports of GHGIRTs are generally similar to those identified in the NTE Report with respect to other exports to the 25 developing countries, for example: lack of regulatory transparency and sound legal infrastructure; state-controlled oil and energy sectors, that are often slower to invest in new technologies; cumbersome and unpredictable customs procedures; corruption; import licensing schemes; investment restrictions, including requirements to partner with domestic firms; lack of adequate and effective intellectual property rights protections; and, in some countries, high applied tariff rates. Progress in removing such barriers is noted in the appropriate country chapters of this NTE Report. USTR's Special 301 Report, pursuant to section 182 of the Trade Act of 1974, identifies those countries that deny adequate and effective protection for intellectual property rights or deny fair and equitable market access for persons that rely on intellectual property protection. The 2024 Special 301 Report was published in April 2024.

The global market in environmental goods and services, including GHGIRTs, is estimated to be over $1.1 trillion annually, and the United States exported $290 billion of environmental goods in 2024.[11]

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[9] Section 1611 of the Act amends the Global Environmental Protection Assistance Act of 1989 (Public Law 101-240) to add new Sections 731-39. Section 732(a)(2)(A) directs the Department of State to identify the top 25 GHG emitting developing countries for the purpose of promoting climate change technology. Section 734 calls on the United States Trade Representative "(as appropriate and consistent with applicable bilateral, regional, and mutual trade agreements) [to] (1) identify trade-relations barriers maintained by foreign countries to the export of greenhouse gas intensity reducing technologies and practices from the United States to the developing countries identified in the report submitted under section 732(a)(2)(A); and (2) negotiate with foreign countries for the removal of those barriers."

[10] The Department of State's 2006 "Report to Congress on Developing Country Emissions of Greenhouse Gases and Climate Change Technology Deployment" identified the following 25 countries: Algeria; Argentina; Azerbaijan; Bangladesh; Brazil; Chile; China; Colombia; Egypt; India; Indonesia; Iraq; Kazakhstan; Libya; Malaysia; Mexico; Nigeria; Pakistan; Philippines; South Africa; Thailand; Turkmenistan; Uzbekistan; Venezuela; and Vietnam.

[11] Based on 2024 U.S. Bureau of Census data and includes U.S. exports and re-exports. Re-exports are defined as exports of foreign goods without significant modification.

# APPENDIX II

# APPENDIX II

**U.S. Goods Trade for Select Trade Partners in Rank Order of U.S. Goods Exports, 2023-2024**
**(Values in Millions of Dollars)**

| | Goods Balance | | Change | Exports | Exports | Change 2023-24 | | Imports | Imports | Change 2023-24 | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| **Country** | **2023** | **2024** | **2023-24** | **2023** | **2024** | **Value** | **Percent** | **2023** | **2024** | **Value** | **Percent** |
| World | -1,062,111 | -1,202,872 | -140,761 | 2,018,059 | 2,064,517 | 46,457 | 2.3 | 3,080,170 | 3,267,389 | 187,218 | 6.1 |
| Canada | -64,263 | -64,192 | 70 | 354,356 | 348,503 | -5,853 | -1.7 | 418,619 | 412,696 | -5,923 | -1.4 |
| Mexico | -152,473 | -171,809 | -19,336 | 322,742 | 334,041 | 11,299 | 3.5 | 475,216 | 505,851 | 30,635 | 6.4 |
| China | -279,107 | -295,402 | -16,294 | 147,778 | 143,546 | -4,232 | -2.9 | 426,885 | 438,947 | 12,062 | 2.8 |
| Netherlands | 42,783 | 55,516 | 12,733 | 81,310 | 89,649 | 8,339 | 10.3 | 38,526 | 34,133 | -4,393 | -11.4 |
| United Kingdom | 10,098 | 11,857 | 1,759 | 74,315 | 79,941 | 5,626 | 7.6 | 64,217 | 68,084 | 3,867 | 6.0 |
| Japan | -71,555 | -68,468 | 3,087 | 75,683 | 79,741 | 4,058 | 5.4 | 147,238 | 148,209 | 971 | 0.7 |
| Germany | -82,574 | -84,824 | -2,249 | 76,698 | 75,613 | -1,085 | -1.4 | 159,272 | 160,437 | 1,164 | 0.7 |
| South Korea | -51,098 | -66,007 | -14,909 | 65,056 | 65,542 | 486 | 0.7 | 116,154 | 131,549 | 15,395 | 13.3 |
| Brazil | 5,572 | 7,351 | 1,778 | 44,639 | 49,667 | 5,028 | 11.3 | 39,066 | 42,316 | 3,250 | 8.3 |
| Singapore | 1,523 | 2,829 | 1,306 | 42,447 | 46,033 | 3,586 | 8.4 | 40,924 | 43,204 | 2,280 | 5.6 |
| France | -13,746 | -16,383 | -2,637 | 43,878 | 43,520 | -358 | -0.8 | 57,624 | 59,903 | 2,279 | 4.0 |
| Taiwan | -47,811 | -73,927 | -26,116 | 39,957 | 42,337 | 2,380 | 6.0 | 87,767 | 116,264 | 28,497 | 32.5 |
| India | -43,311 | -45,664 | -2,353 | 40,375 | 41,753 | 1,378 | 3.4 | 83,686 | 87,416 | 3,730 | 4.5 |
| Australia | 17,628 | 17,908 | 280 | 33,568 | 34,593 | 1,025 | 3.1 | 15,940 | 16,686 | 746 | 4.7 |
| Belgium | 15,992 | 6,328 | -9,664 | 38,818 | 34,178 | -4,640 | -12.0 | 22,826 | 27,850 | 5,024 | 22.0 |
| Italy | -44,061 | -43,964 | 96 | 28,860 | 32,402 | 3,542 | 12.3 | 72,921 | 76,366 | 3,446 | 4.7 |
| Hong Kong | 23,710 | 21,913 | -1,797 | 27,792 | 27,886 | 94 | 0.3 | 4,082 | 5,973 | 1,891 | 46.3 |
| Malaysia | -26,833 | -24,830 | 2,003 | 19,358 | 27,705 | 8,346 | 43.1 | 46,191 | 52,535 | 6,344 | 13.7 |
| United Arab Emirates | 18,230 | 19,495 | 1,265 | 24,849 | 26,969 | 2,120 | 8.5 | 6,620 | 7,474 | 855 | 12.9 |
| Switzerland | -24,517 | -38,463 | -13,947 | 27,780 | 24,962 | -2,818 | -10.1 | 52,296 | 63,425 | 11,129 | 21.3 |
| Spain | 2,039 | 2,632 | 592 | 25,161 | 23,910 | -1,251 | -5.0 | 23,122 | 21,279 | -1,843 | -8.0 |
| Colombia | 1,565 | 1,347 | -218 | 17,680 | 19,038 | 1,358 | 7.7 | 16,115 | 17,690 | 1,576 | 9.8 |
| Chile | 3,185 | 1,698 | -1,487 | 18,774 | 18,168 | -606 | -3.2 | 15,589 | 16,469 | 881 | 5.7 |
| Thailand | -40,725 | -45,609 | -4,884 | 15,557 | 17,719 | 2,162 | 13.9 | 56,282 | 63,328 | 7,046 | 12.5 |
| Ireland | -65,554 | -86,748 | -21,195 | 16,781 | 16,538 | -243 | -1.4 | 82,334 | 103,286 | 20,952 | 25.4 |
| Turkey | -893 | -1,453 | -560 | 14,580 | 15,293 | 713 | 4.9 | 15,473 | 16,746 | 1,273 | 8.2 |
| Israel | -6,838 | -7,425 | -587 | 13,978 | 14,792 | 814 | 5.8 | 20,817 | 22,217 | 1,401 | 6.7 |
| Saudi Arabia | -2,050 | 443 | 2,493 | 13,847 | 13,177 | -670 | -4.8 | 15,897 | 12,734 | -3,163 | -19.9 |
| Vietnam | -104,583 | -123,463 | -18,880 | 9,843 | 13,098 | 3,255 | 33.1 | 114,426 | 136,561 | 22,135 | 19.3 |
| Dominican Republic | 5,951 | 5,576 | -375 | 13,009 | 13,082 | 73 | 0.6 | 7,057 | 7,505 | 448 | 6.3 |
| Poland | -2,167 | -1,703 | 463 | 10,993 | 11,985 | 992 | 9.0 | 13,160 | 13,688 | 529 | 4.0 |
| Peru | 3,128 | 1,861 | -1,268 | 11,861 | 11,224 | -637 | -5.4 | 8,732 | 9,363 | 631 | 7.2 |
| Panama | 10,540 | 10,146 | -394 | 11,067 | 10,702 | -364 | -3.3 | 526 | 556 | 30 | 5.6 |
| Indonesia | -16,960 | -17,883 | -923 | 9,838 | 10,202 | 364 | 3.7 | 26,798 | 28,085 | 1,286 | 4.8 |
| Guatemala | 4,889 | 4,695 | -195 | 9,725 | 9,715 | -10 | -0.1 | 4,836 | 5,020 | 184 | 3.8 |
| Costa Rica | -1,482 | -1,958 | -476 | 8,982 | 9,677 | 695 | 7.7 | 10,464 | 11,635 | 1,171 | 11.2 |
| Philippines | -4,007 | -4,880 | -873 | 9,259 | 9,297 | 39 | 0.4 | 13,266 | 14,178 | 912 | 6.9 |
| Argentina | 4,970 | 2,079 | -2,891 | 11,396 | 9,171 | -2,225 | -19.5 | 6,426 | 7,092 | 666 | 10.4 |
| Sweden | -9,737 | -9,808 | -72 | 8,635 | 8,187 | -447 | -5.2 | 18,371 | 17,996 | -376 | -2.0 |
| Ecuador | -622 | -993 | -371 | 7,977 | 7,532 | -445 | -5.6 | 8,599 | 8,524 | -74 | -0.9 |
| Honduras | 1,221 | 1,525 | 304 | 6,782 | 7,057 | 276 | 4.1 | 5,561 | 5,533 | -28 | -0.5 |
| Egypt | 2,093 | 3,546 | 1,453 | 4,480 | 6,092 | 1,612 | 36.0 | 2,387 | 2,546 | 159 | 6.7 |
| South Africa | -6,851 | -8,837 | -1,985 | 7,125 | 5,819 | -1,306 | -18.3 | 13,976 | 14,656 | 679 | 4.9 |
| Denmark | -6,392 | -4,233 | 2,160 | 5,222 | 5,808 | 585 | 11.2 | 11,615 | 10,040 | -1,575 | -13.6 |
| Bahamas | 3,641 | 3,847 | 207 | 5,464 | 5,640 | 175 | 3.2 | 1,824 | 1,792 | -31 | -1.7 |
| Morocco | 2,141 | 3,364 | 1,223 | 3,838 | 5,269 | 1,431 | 37.3 | 1,697 | 1,905 | 208 | 12.3 |
| Norway | -1,093 | -1,991 | -899 | 5,022 | 4,592 | -430 | -8.6 | 6,114 | 6,583 | 469 | 7.7 |
| El Salvador | 1,835 | 2,245 | 410 | 4,289 | 4,556 | 267 | 6.2 | 2,454 | 2,311 | -143 | -5.8 |
| New Zealand | -1,185 | -1,118 | 67 | 4,352 | 4,499 | 147 | 3.4 | 5,537 | 5,617 | 80 | 1.4 |
| Austria | -13,622 | -13,098 | 524 | 5,525 | 4,474 | -1,051 | -19.0 | 19,147 | 17,572 | -1,575 | -8.2 |

**U.S. Goods Trade for Select Trade Partners in Rank Order of U.S. Goods Exports, 2023-2024**
**(Values in Millions of Dollars)**

| Country | Goods Balance | | Change | Exports | Exports | Change 2023-24 | | Imports | Imports | Change 2023-24 | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | 2023 | 2024 | 2023-24 | 2023 | 2024 | Value | Percent | 2023 | 2024 | Value | Percent |
| Czechia (Czech Republic) | -2,892 | -3,802 | -910 | 4,599 | 4,280 | -320 | -6.9 | 7,491 | 8,082 | 591 | 7.9 |
| Venezuela | -1,099 | -1,756 | -656 | 2,494 | 4,232 | 1,738 | 69.7 | 3,594 | 5,988 | 2,394 | 66.6 |
| Nigeria | -3,106 | -1,525 | 1,581 | 2,587 | 4,174 | 1,588 | 61.4 | 5,692 | 5,699 | 7 | 0.1 |
| Qatar | 2,611 | 1,970 | -640 | 4,655 | 3,804 | -851 | -18.3 | 2,045 | 1,834 | -210 | -10.3 |
| Hungary | -7,741 | -9,443 | -1,702 | 3,120 | 3,261 | 141 | 4.5 | 10,861 | 12,704 | 1,843 | 17.0 |
| Paraguay | 2,507 | 2,802 | 295 | 2,765 | 3,158 | 393 | 14.2 | 258 | 356 | 98 | 37.9 |
| Portugal | -4,131 | -3,541 | 590 | 2,379 | 3,048 | 669 | 28.1 | 6,510 | 6,589 | 79 | 1.2 |
| Nicaragua | -2,353 | -1,681 | 672 | 2,365 | 2,941 | 576 | 24.4 | 4,718 | 4,622 | -96 | -2.0 |
| Trinidad and Tobago | -890 | -386 | 504 | 2,269 | 2,940 | 671 | 29.6 | 3,159 | 3,326 | 167 | 5.3 |
| Jamaica | 2,243 | 2,283 | 39 | 2,633 | 2,644 | 11 | 0.4 | 389 | 361 | -28 | -7.2 |
| Greece | -304 | 370 | 674 | 1,752 | 2,614 | 862 | 49.2 | 2,057 | 2,244 | 187 | 9.1 |
| Finland | -4,348 | -5,465 | -1,117 | 2,963 | 2,564 | -399 | -13.5 | 7,311 | 8,030 | 718 | 9.8 |
| Kuwait | 1,145 | 768 | -377 | 2,829 | 2,412 | -417 | -14.7 | 1,684 | 1,644 | -40 | -2.4 |
| Bangladesh | -6,029 | -6,152 | -123 | 2,248 | 2,214 | -34 | -1.5 | 8,276 | 8,366 | 89 | 1.1 |
| Pakistan | -2,841 | -2,989 | -148 | 2,044 | 2,135 | 91 | 4.4 | 4,885 | 5,124 | 239 | 4.9 |
| Jordan | -1,365 | -1,334 | 31 | 1,551 | 2,031 | 480 | 30.9 | 2,916 | 3,365 | 448 | 15.4 |
| Oman | 205 | 634 | 430 | 1,859 | 1,954 | 95 | 5.1 | 1,655 | 1,320 | -335 | -20.2 |
| Lithuania | 850 | -82 | -932 | 2,944 | 1,929 | -1,015 | -34.5 | 2,095 | 2,012 | -83 | -4.0 |
| Georgia | 1,400 | 1,571 | 171 | 1,512 | 1,736 | 224 | 14.8 | 113 | 165 | 53 | 46.6 |
| Ukraine | -273 | 497 | 770 | 1,048 | 1,684 | 636 | 60.7 | 1,320 | 1,186 | -134 | -10.1 |
| Iraq | -6,194 | -5,762 | 432 | 2,256 | 1,661 | -595 | -26.4 | 8,450 | 7,422 | -1,028 | -12.2 |
| Uruguay | 1,010 | 420 | -590 | 1,880 | 1,649 | -231 | -12.3 | 870 | 1,229 | 359 | 41.3 |
| Bahrain | 510 | 442 | -68 | 1,676 | 1,646 | -29 | -1.8 | 1,166 | 1,204 | 38 | 3.3 |
| Guyana | -1,912 | -4,061 | -2,148 | 1,360 | 1,315 | -45 | -3.3 | 3,272 | 5,375 | 2,103 | 64.3 |
| Cayman Islands | 1,302 | 1,237 | -65 | 1,333 | 1,286 | -46 | -3.5 | 30 | 49 | 19 | 64.2 |
| Romania | -2,691 | -2,646 | 45 | 1,305 | 1,259 | -46 | -3.5 | 3,996 | 3,905 | -91 | -2.3 |
| Haiti | 477 | 598 | 121 | 1,296 | 1,214 | -81 | -6.3 | 819 | 617 | -202 | -24.7 |
| Luxembourg | 1,676 | 438 | -1,238 | 2,366 | 1,137 | -1,229 | -52.0 | 690 | 699 | 8 | 1.2 |
| Kazakhstan | -1,070 | -1,254 | -184 | 1,161 | 1,077 | -84 | -7.2 | 2,231 | 2,331 | 100 | 4.5 |
| Saint Lucia | 681 | 1,037 | 355 | 692 | 1,044 | 352 | 50.9 | 10 | 7 | -3 | -33.0 |
| Ethiopia | 730 | 552 | -178 | 1,220 | 1,018 | -203 | -16.6 | 490 | 466 | -24 | -5.0 |
| Algeria | -1,828 | -1,447 | 381 | 1,201 | 1,015 | -186 | -15.5 | 3,029 | 2,462 | -567 | -18.7 |
| Croatia | 120 | -7 | -127 | 1,020 | 994 | -27 | -2.6 | 901 | 1,001 | 100 | 11.1 |
| Iceland | -346 | -87 | 259 | 328 | 986 | 657 | 200.2 | 674 | 1,073 | 399 | 59.1 |
| Ghana | -766 | -204 | 561 | 861 | 967 | 106 | 12.3 | 1,627 | 1,172 | -455 | -28.0 |
| Curaçao | 471 | 792 | 321 | 510 | 824 | 314 | 61.5 | 39 | 32 | -7 | -18.8 |
| Kenya | -409 | 45 | 455 | 485 | 783 | 298 | 61.4 | 894 | 737 | -157 | -17.5 |
| Barbados | 667 | 724 | 57 | 715 | 773 | 57 | 8.0 | 48 | 49 | 1 | 1.2 |
| Sint Maarten | 757 | 652 | -104 | 847 | 754 | -93 | -10.9 | 90 | 102 | 12 | 13.1 |
| Aruba | 618 | 715 | 97 | 633 | 726 | 92 | 14.6 | 15 | 11 | -5 | -30.7 |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| European Union - 27 | -205,796 | -231,769 | -25,973 | 363,026 | 365,909 | 2,883 | 0.8 | 568,823 | 597,678 | 28,856 | 5.1 |
| | | | | | | | | | | | |

Source: U.S. Census.

**U.S. Services Trade for Select Trade Partners in Rank Order of U.S. Services Exports, 2022-2023 (latest data available)**
**(Value in Millions of Dollars)**

| | Service Balance | | Change | Exports | Exports | Change 2022-23 | | Imports | Imports | Change 2022-23 | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| Country | 2022 | 2023 | 2022-23 | 2022 | 2023 | Value | Percent | 2022 | 2023 | Value | Percent |
| World | 235,179 | 278,398 | 43,219 | 949,065 | 1,026,596 | 77,531 | 8.2 | 713,886 | 748,198 | 34,312 | 4.8 |
| United Kingdom | 7,503 | 4,782 | -2,721 | 82,197 | 90,826 | 8,629 | 10.5 | 74,694 | 86,044 | 11,350 | 15.2 |
| Canada | 29,262 | 31,702 | 2,440 | 76,640 | 85,980 | 9,340 | 12.2 | 47,377 | 54,278 | 6,901 | 14.6 |
| Ireland | 61,573 | 58,082 | -3,491 | 84,992 | 84,328 | -664 | -0.8 | 23,419 | 26,247 | 2,828 | 12.1 |
| Switzerland | 17,908 | 19,068 | 1,160 | 57,706 | 49,656 | -8,050 | -14.0 | 39,798 | 30,587 | -9,211 | -23.1 |
| China | 14,872 | 26,572 | 11,700 | 41,456 | 46,715 | 5,259 | 12.7 | 26,585 | 20,143 | -6,442 | -24.2 |
| Mexico | -351 | -722 | -371 | 38,415 | 44,050 | 5,635 | 14.7 | 38,766 | 44,772 | 6,006 | 15.5 |
| Japan | -1,269 | 5,726 | 6,995 | 38,306 | 43,623 | 5,317 | 13.9 | 39,575 | 37,897 | -1,678 | -4.2 |
| Germany | -2,777 | -3766 | -989 | 39,910 | 42,030 | 2,120 | 5.3 | 42,687 | 45,796 | 3,109 | 7.3 |
| Singapore | 24,260 | 26,081 | 1,821 | 34,559 | 37,335 | 2,776 | 8.0 | 10,299 | 11,254 | 955 | 9.3 |
| Netherlands | 19,190 | 20,006 | 816 | 33,420 | 35,497 | 2,077 | 6.2 | 14,231 | 15,490 | 1,259 | 8.8 |
| India | -6,495 | -2,407 | 4,088 | 26,539 | 33,999 | 7,460 | 28.1 | 33,034 | 36,406 | 3,372 | 10.2 |
| Brazil | 15,899 | 18,354 | 2,455 | 21,983 | 25,186 | 3,203 | 14.6 | 6,084 | 6,833 | 749 | 12.3 |
| South Korea | 7,392 | 10,217 | 2,825 | 22,589 | 24,860 | 2,271 | 10.1 | 15,197 | 14,643 | -554 | -3.6 |
| Australia | 12,551 | 14,315 | 1,764 | 21,351 | 24,477 | 3,126 | 14.6 | 8,800 | 10,161 | 1,361 | 15.5 |
| France | -4,370 | -3,241 | 1,129 | 22,089 | 24,060 | 1,971 | 8.9 | 26,459 | 27,301 | 842 | 3.2 |
| Hong Kong | 491 | 732 | 241 | 13,125 | 13,375 | 250 | 1.9 | 12,634 | 12,643 | 9 | 0.1 |
| Taiwan | -3845 | -203 | 3,642 | 10,477 | 11,900 | 1,423 | 13.6 | 14,322 | 12,103 | -2,219 | -15.5 |
| Luxembourg | 7,376 | 8,341 | 965 | 9,906 | 11,369 | 1,463 | 14.8 | 2,529 | 3,027 | 498 | 19.7 |
| Italy | -1,986 | -2,645 | -659 | 9,364 | 11,105 | 1,741 | 18.6 | 11,350 | 13,750 | 2,400 | 21.1 |
| Saudi Arabia | 8587 | 8,687 | 100 | 10,261 | 10,644 | 383 | 3.7 | 1,673 | 1,957 | 284 | 17.0 |
| Denmark | -2,480 | 2,565 | 5,045 | 9,470 | 10,346 | 876 | 9.3 | 11,950 | 7,781 | -4,169 | -34.9 |
| Spain | -48 | -1223 | -1,175 | 8,612 | 9,799 | 1,187 | 13.8 | 8,660 | 11,023 | 2,363 | 27.3 |
| Bermuda | -27,379 | -24,763 | 2,616 | 9,212 | 8,782 | -430 | -4.7 | 36,591 | 33,545 | -3,046 | -8.3 |
| Colombia | 1,530 | 1,660 | 130 | 7,868 | 8,731 | 863 | 11.0 | 6,339 | 7,071 | 732 | 11.5 |
| Sweden | 3,460 | 3,800 | 340 | 7,101 | 7,617 | 516 | 7.3 | 3,641 | 3,818 | 177 | 4.9 |
| Chile | 2,598 | 2,585 | -13 | 6,583 | 7,317 | 734 | 11.1 | 3,985 | 4,731 | 746 | 18.7 |
| Argentina | 4,034 | 4,414 | 380 | 6,676 | 7,308 | 632 | 9.5 | 2,642 | 2,893 | 251 | 9.5 |
| Israel | -4120 | -2422 | 1,698 | 5,888 | 6,394 | 506 | 8.6 | 10,008 | 8,816 | -1,192 | -11.9 |
| Belgium | 13 | 338 | 325 | 5,531 | 6,135 | 604 | 10.9 | 5,518 | 5,797 | 279 | 5.1 |
| Turkey | 514 | 214 | -300 | 4,294 | 4,697 | 403 | 9.4 | 3,780 | 4,483 | 703 | 18.6 |
| Philippines | -3,674 | -4,234 | -560 | 3,491 | 4,024 | 533 | 15.3 | 7,165 | 8,258 | 1,093 | 15.3 |
| Malaysia | 1295 | 1386 | 91 | 3,505 | 4,003 | 498 | 14.2 | 2,210 | 2,618 | 408 | 18.5 |
| Peru | 1,726 | 1,708 | -18 | 3,873 | 3,802 | -71 | -1.8 | 2,147 | 2,094 | -53 | -2.5 |
| Poland | -369 | -239 | 130 | 2,882 | 3,629 | 747 | 25.9 | 3,251 | 3,868 | 617 | 19.0 |
| New Zealand | 1279 | 1037 | -242 | 2,572 | 3,472 | 900 | 35.0 | 1,293 | 2,435 | 1,142 | 88.3 |
| Thailand | 1,071 | 490 | -581 | 2,838 | 3,247 | 409 | 14.4 | 1,767 | 2,757 | 990 | 56.0 |
| South Africa | 1,265 | 1131 | -134 | 2,881 | 3,211 | 330 | 11.5 | 1,616 | 2,080 | 464 | 28.7 |
| Dominican Republic | -3714 | -5033 | -1,319 | 3,041 | 3,178 | 137 | 4.5 | 6,755 | 8,211 | 1,456 | 21.6 |
| Vietnam | 1,612 | 1,703 | 91 | 2,484 | 3,082 | 598 | 24.1 | 871 | 1,379 | 508 | 58.3 |
| Panama | 280 | 413 | 133 | 2,668 | 2,918 | 250 | 9.4 | 2,388 | 2,505 | 117 | 4.9 |
| Indonesia | 1,489 | 1,546 | 57 | 2,306 | 2,722 | 416 | 18.0 | 817 | 1176 | 359 | 43.9 |
| Norway | -1,440 | 355 | 1,795 | 2,489 | 2,561 | 72 | 2.9 | 3929 | 2206 | -1,723 | -43.9 |
| Costa Rica | -2,334 | -2,489 | -155 | 2,031 | 2,347 | 316 | 15.6 | 4,366 | 4,836 | 470 | 10.8 |
| Guatemala | 579 | 848 | 269 | 1,850 | 2,278 | 428 | 23.1 | 1270 | 1431 | 161 | 12.7 |
| Nigeria | 1292 | 1541 | 249 | 1,901 | 2,237 | 336 | 17.7 | 609 | 696 | 87 | 14.3 |
| Austria | 291 | 381 | 90 | 1,788 | 2,158 | 370 | 20.7 | 1,497 | 1,777 | 280 | 18.7 |
| Greece | -3,367 | -3,863 | -496 | 1,617 | 1,999 | 382 | 23.6 | 4,985 | 5,862 | 877 | 17.6 |
| El Salvador | 214 | 151 | -63 | 1,581 | 1,912 | 331 | 20.9 | 1367 | 1,761 | 394 | 28.8 |
| Honduras | 548 | 703 | 155 | 1,446 | 1,757 | 311 | 21.5 | 898 | 1055 | 157 | 17.5 |
| Venezuela | 1500 | 1582 | 82 | 1,585 | 1,688 | 103 | 6.5 | 85 | 106 | 21 | 24.7 |
| Portugal | -606 | -1159 | -553 | 1384 | 1,640 | 256 | 18.5 | 1990 | 2,799 | 809 | 40.7 |
| Finland | 134 | -179 | -313 | 1,735 | 1,574 | -161 | -9.3 | 1601 | 1753 | 152 | 9.5 |
| Cyprus | -1065 | -663 | 402 | 1,084 | 1,563 | 479 | 44.2 | 2,149 | 2,226 | 77 | 3.6 |
| Czech Republic | -160 | -192 | -32 | 1,345 | 1,519 | 174 | 12.9 | 1,505 | 1,711 | 206 | 13.7 |
| Russia | 1429 | 594 | -835 | 2680 | 1,305 | -1,375 | -51.3 | 1251 | 712 | -539 | -43.1 |

**U.S. Services Trade for Select Trade Partners in Rank Order of U.S. Services Exports, 2022-2023 (latest data available)**
**(Value in Millions of Dollars)**

| Country | Service Balance | | Change | Exports | Exports | Change 2022-23 | | Imports | Imports | Change 2022-23 | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | 2022 | 2023 | 2022-23 | 2022 | 2023 | Value | Percent | 2022 | 2023 | Value | Percent |
| Hungary | 303 | 243 | -60 | 1016 | 1202 | 186 | 18.3 | 713 | 959 | 246 | 34.5 |
| Romania | 104 | 104 | 0 | 853 | 1015 | 162 | 19.0 | 749 | 911 | 162 | 21.6 |
| Jordan | -86 | -27 | 59 | 811 | 914 | 103 | 12.7 | 897 | 940 | 43 | 4.8 |
| Morocco | 79 | -36 | -115 | 725 | 819 | 94 | 13.0 | 646 | 855 | 209 | 32.4 |
| Bahrain | -286 | -303 | -17 | 460 | 605 | 145 | 31.5 | 746 | 908 | 162 | 21.7 |
| Nicaragua | 91 | 61 | -30 | 457 | 595 | 138 | 30.2 | 366 | 533 | 167 | 45.6 |
| Oman | 362 | 372 | 10 | 529 | 564 | 35 | 6.6 | 167 | 192 | 25 | 15.0 |
| Bulgaria | -41 | -189 | -148 | 388 | 475 | 87 | 22.4 | 429 | 664 | 235 | 54.8 |
| Malta | -312 | -539 | -227 | 539 | 417 | -122 | -22.6 | 851 | 957 | 106 | 12.5 |
| Slovakia | 122 | 152 | 30 | 346 | 407 | 61 | 17.6 | 224 | 255 | 31 | 13.8 |
| Croatia | -185 | -330 | -145 | 306 | 323 | 17 | 5.6 | 492 | 653 | 161 | 32.7 |
| Lithuania | 85 | 107 | 22 | 272 | 314 | 42 | 15.4 | 187 | 207 | 20 | 10.7 |
| Latvia | 67 | 121 | 54 | 161 | 226 | 65 | 40.4 | 94 | 106 | 12 | 12.8 |
| Slovenia | 78 | 92 | 14 | 158 | 188 | 30 | 19.0 | 80 | 96 | 16 | 20.0 |
| Estonia | 11 | 26 | 15 | 158 | 179 | 21 | 13.3 | 147 | 153 | 6 | 4.1 |
| Brunei | 41 | 45 | 4 | 57 | 69 | 12 | 21.1 | 16 | 24 | 8 | 50.0 |
| | | | | | | | | | | | |
| European Union - 27 | 75,372 | 76,519 | 1,147 | 246,854 | 261,661 | 14,807 | 6.0 | 171,482 | 185,141 | 13,659 | 8.0 |
| | | | | | | | | | | | |

Source: U.S. Bureau of Economic Analysis, Table 2.2. U.S. Trade in Services, by Type of Service and by Country or Affiliation. Release date: July 3, 2024.

**U.S. FDI Abroad (Stock) for Select Trade Partners in Rank Order of FDI, 2022-2023 (latest data available)**
**(Value in Millions of Dollars)**

| Country | FDI Stock 2022 | FDI Stock 2023 | Percent Change 2022-23 | Leading FDI Categories Reported |
|---|---|---|---|---|
| World | 6,312,525 | 6,676,478 | 5.8 | Nonbank Holding Companies, Manufacturing, Finance and Insurance |
| United Kingdom | 1,069,237 | 1,057,592 | -1.1 | Nonbank Holding Companies, Finance and Insurance, Information Services |
| Netherlands | 944,332 | 980,403 | 3.8 | Nonbank Holding Companies, Manufacturing, Information Services |
| Luxembourg | 526,780 | 532,465 | 1.1 | Nonbank Holding Companies, Finance and Insurance, Manufacturing |
| Ireland | 448,324 | 491,246 | 9.6 | Nonbank Holding Companies, Manufacturing, Information Services |
| Canada | 432,486 | 451,555 | 4.4 | Nonbank Holding Companies, Manufacturing, Finance and Insurance |
| Singapore | 374,546 | 424,214 | 13.3 | Nonbank Holding Companies, Manufacturing, Wholesale Trade |
| Switzerland | 201,606 | 238,228 | 18.2 | Nonbank Holding Companies, Manufacturing, Wholesale Trade |
| Bermuda | 182,354 | 219,608 | 20.4 | Nonbank Holding Companies, Finance and Insurance, Wholesale Trade |
| Australia | 176,097 | 193,340 | 9.8 | Nonbank Holding Companies, Manufacturing, Mining |
| Germany | 178,597 | 193,179 | 8.2 | Nonbank Holding Companies, Manufacturing, Wholesale Trade |
| Mexico | 130,794 | 144,507 | 10.5 | Manufacturing, Nonbank Holding Companies, Mining |
| China | 122,205 | 126,908 | 3.8 | Manufacturing, Wholesale Trade, Finance and Insurance |
| France | 93,907 | 100,909 | 7.5 | Manufacturing, Finance and Insurance, Nonbank Holding Companies |
| Hong Kong | 85,917 | 90,564 | 5.4 | Nonbank Holding Companies, Wholesale Trade, Manufacturing |
| Brazil | 77,377 | 87,909 | 13.6 | Manufacturing, Finance and Insurance, Nonbank Holding Companies |
| Belgium | 61,371 | 66,529 | 8.4 | Manufacturing, Finance and Insurance, Nonbank Holding Companies |
| Japan | 54,164 | 63,369 | 17.0 | Manufacturing, Finance and Insurance, Information Services |
| Sweden | 55,348 | 56,197 | 1.5 | Nonbank Holding Companies, Manufacturing, Finance and Insurance |
| India | 46,055 | 49,563 | 7.6 | Manufacturing, Professional, Scientific, and Technical Services, Information Services |
| Israel | 41,832 | 45,910 | 9.7 | Manufacturing, Information Services, Professional, Scientific, and Technical Services |
| Barbados | 46,178 | 45,499 | -1.5 | Finance and Insurance, Manufacturing, Mining |
| Spain | 36,796 | 37,850 | 2.9 | Manufacturing, Nonbank Holding Companies, Professional, Scientific, and Technical Services |
| South Korea | 33,083 | 35,642 | 7.7 | Manufacturing, Wholesale Trade, Finance and Insurance |
| Chile | 29,490 | 32,034 | 8.6 | Finance and Insurance, Mining, Information Services |
| Italy | 25,537 | 29,025 | 13.7 | Manufacturing, Wholesale Trade, Nonbank Holding Companies |
| Taiwan | 17,772 | 19,327 | 8.7 | Manufacturing, Finance and Insurance, Information Services |
| United Arab Emirates | 15,831 | 16,106 | 1.7 | Mining, Wholesale Trade, Manufacturing |
| Hungary | 15,999 | 16,037 | 0.2 | Manufacturing, Wholesale Trade, Information Services |
| Indonesia | 13,497 | 15,937 | 18.1 | Mining, Manufacturing, Wholesale Trade |
| Poland | 13,674 | 15,773 | 15.4 | Manufacturing, Information Services, Professional, Scientific, and Technical Services |
| Norway | 15,281 | 15,358 | 0.5 | Mining, Information Services, Manufacturing |
| Thailand | 16,467 | 15,138 | -8.1 | Manufacturing, Depository Institutions, Wholesale Trade |
| Argentina | 11,887 | 14,514 | 22.1 | Finance and Insurance, Manufacturing, Nonbank Holding Companies |
| Egypt | 11,477 | 13,691 | 19.3 | Manufacturing, Wholesale Trade, Professional, Scientific, and Technical Services |
| Denmark | 10,472 | 12,845 | 22.7 | Nonbank Holding Companies, Manufacturing, Information Services |
| Saudi Arabia | 11,022 | 11,311 | 2.6 | Nonbank Holding Companies, Manufacturing, Professional, Scientific, and Technical Services |
| Malaysia | 12,508 | 10,926 | -12.6 | Wholesale Trade, Manufacturing, Finance and Insurance |
| New Zealand | 9,323 | 8,547 | -8.3 | Finance and Insurance, Manufacturing, Nonbank Holding Companies |
| Colombia | 7,095 | 8,438 | 18.9 | Mining, Manufacturing, Finance and Insurance |
| South Africa | 6,881 | 7,969 | 15.8 | Manufacturing, Finance and Insurance, Nonbank Holding Companies |
| Russia | 8,231 | 7,669 | -6.8 | Manufacturing, Wholesale Trade, Professional, Scientific, and Technical Services |
| Peru | 6,605 | 6,646 | 0.6 | Mining, Manufacturing, Wholesale Trade |
| Nigeria | 6,190 | 6,533 | 5.5 | Mining, Information Services, Finance and Insurance |
| Philippines | 6,232 | 6,359 | 2.0 | Manufacturing, Wholesale Trade, Professional, Scientific, and Technical Services |
| Turkey | 6,048 | 6,254 | 3.4 | Manufacturing, Information Services, Wholesale Trade |
| Austria | 5,779 | 6,093 | 5.4 | Manufacturing, Wholesale Trade, Nonbank Holding Companies |
| Finland | 6,065 | 5,527 | -8.9 | Manufacturing, Information Services, Professional, Scientific, and Technical Services |
| Czech Republic | 4,701 | 4,644 | -1.2 | Manufacturing, Wholesale Trade, Information Services |
| Panama | 3,801 | 4,512 | 18.7 | Nonbank Holding Companies, Wholesale Trade, Manufacturing |
| Equatorial Guinea | 2,235 | 4,017 | 79.7 | |
| Algeria | 2,332 | 3937 | 68.8 | |
| Costa Rica | 3,324 | 3,810 | 14.6 | Manufacturing, Wholesale Trade, Information Services |
| Vietnam | 3,446 | 3,789 | 10.0 | |
| Venezuela | 3,089 | 3,268 | 5.8 | Manufacturing, Information Services |
| Portugal | 3,743 | 2,937 | -21.5 | Manufacturing, Professional, Scientific, and Technical Services, Wholesale Trade |

| U.S. FDI Abroad (Stock) for Select Trade Partners in Rank Order of FDI, 2022-2023 (latest data available) (Value in Millions of Dollars) | | | | |
|---|---|---|---|---|
| | FDI Stock | | Percent Change | |
| Country | 2022 | 2023 | 2022-23 | Leading FDI Categories Reported |
| Oman | 2,272 | 2,171 | -4.4 | |
| Romania | 1,845 | 2,100 | 13.8 | |
| Dominican Republic | 1,993 | 1,893 | -5.0 | Manufacturing, Information Services, Nonbank Holding Companies |
| Greece | 1,754 | 1,824 | 4.0 | Manufacturing, Wholesale Trade, Professional, Scientific, and Technical Services |
| Ghana | 1,601 | 1,558 | -2.7 | |
| El Salvador | 1,366 | 1,501 | 9.9 | |
| Tanzania | 1,407 | 1,432 | 1.8 | |
| Honduras | 1,242 | 1,391 | 12.0 | Manufacturing, Wholesale Trade, Nonbank Holding Companies |
| Macau | 869 | 999 | 15.0 | |
| Iraq | 1,128 | 940 | -16.7 | |
| Ecuador | 820 | 906 | 10.5 | Finance and Insurance, Wholesale Trade, Manufacturing |
| Seychelles | 902 | 899 | -0.3 | |
| Kuwait | 661 | 731 | 10.6 | |
| Slovakia | 481 | 635 | 32.0 | |
| Azerbaijan | 748 | 555 | -25.8 | |
| Bulgaria | 524 | 514 | -1.9 | |
| Serbia | 385 | 472 | 22.6 | |
| Liechtenstein | 450 | 449 | -0.2 | |
| Bangladesh | 451 | 374 | -17.1 | |
| Nicaragua | 306 | 340 | 11.1 | |
| Lebanon | 302 | 314 | 4.0 | |
| Zimbabwe | 238 | 280 | 17.6 | |
| Morocco | 393 | 275 | -30.0 | |
| Lithuania | 242 | 256 | 5.8 | |
| Croatia | 234 | 214 | -8.5 | |
| Kenya | 278 | 205 | -26.3 | |
| Bolivia | 296 | 197 | -33.4 | |
| Angola | 269 | 126 | -53.2 | |
| Libya | 59 | 54 | -8.5 | |
| | | | | |
| | | | | |
| European Union - 27 | 2,456,720 | 2,577,823 | 4.9 | Nonbank Holding Companies, Manufacturing, Information Services |
| | | | | |

Source: U.S. Bureau of Economic Analysis, Balance of Payments and Direct Investment Position Data. U.S. Direct Investment Abroad, U.S. Direct Investment Position Abroad on a Historical-Cost Basis, by Country. U.S. Bureau of Economic Analysis, Balance of Payments and Direct Investment Position Data. U.S. Direct Investment Abroad, U.S. Direct Investment Position Abroad on a Historical-Cost Basis, by Country and Industry.

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TRADE REPRESENTATIVE
EXECUTIVE OFFICE OF THE PRESIDENT
WASHINGTON, D.C. 20508
*USTR.GOV*