

PPP AND PA PORTFOLIO







BICENTENARIO DEL PERÚ 2021 - 2024



WHO ARE WE?



ROLE OF PROINVERSIÓN



PROINVERSIÓN AND THE PRIVATE INVESTMENT PROMOTION We are a **specialized technical agency**, attached to the MEF, with technical, functional, administrative, economic, and financial autonomy.



We have a **portfolio with traditional/productive infrastructure projects** (transport, electricity) and more recent emphasis on **social infrastructure** (education, health and sanitation).



We promote private investment through Public-Private Partnerships (PPP), Projects in Assets and Works for Taxes.



We are responsible for projects of national relevance assigned to us, or those received on behalf of the three levels of Government. Private Investment Promotion Agency - Peru





The Private Investment Promotion Agency - PROINVERSIÓN, is a specialized technical agency, attached to the Ministry of Economy and Finance, with legal status under public law and technical, functional, administrative, economic, and financial autonomy. It was created in 2002.

PROINVERSIÓN: WHO ARE WE?



It promotes private investment through Public-Private Partnerships (PPP), Projects in Assets (PA) and Works for Taxes (OxI).

Our mission is **to promote private investment in infrastructure and public services** for the benefit of all Peruvians with technical leadership, transparency and quality.

Our vision is: "To be an agency recognized by investors and the population as an effective strategic ally for **investment development in Peru**."



PROINVERSIÓN COMPETENCES

PROINVERSIÓN AND THE PRIVATE INVESTMENT PROMOTION



To design, conduct and conclude the process of promoting private investment in projects developed through the modalities of Public-Private Partnership and Projects in Assets, within the scope of their competence.



To intervene in the contractual execution phase in the cases expressly established in DL 1362 and its Regulations: (i) contractual modifications; as well as in the conformity of (ii) financial closing and (iii) guaranteed indebtedness or similar, where applicable.



To provide technical assistance and support to public administration entities by signing agreements.



GOALS IN PPP AND PA PORTFOLIO

Goals in the portfolio of PPPs and PAs 2023





| JANUARY – AUGUST 2023 Up to 66% of annual goal achieved | | | | 12 awarded projects US\$ 1,280 MM | | |
|--|---|-----------------------------------|----------------------------------|---|--------------|----------------------|
| No | PROJECT | Proposed AMOUNT (USD mill.) | Awarded AMOUNT (USD mill.) | Factor de competencia | Adjudication | Successful bidder |
| 1-2 | Group 3 – Ica-Poroma Link and Cáclic-Jaén Link ITC | 132 | 73* | Lower total service cost (-45%) | Jan – 23 | acciona |
| 3-4 | AWS-3 and 2.3 GHz Bands | 268 | 640* | Greater number of benefited communities | Jun – 23 | bitel |
| 5-6 | Essalud Hospitals of Piura and Chimbote | 323 | 323* | Lower co-financing 100% | Jun – 23 |)ibt |
| 7 | 500 kV Piura Nueva-Frontera Substation TL | 233 | 108* | Lower total service cost (-54%) | Jul – 23 | celeo |
| 8-10 | 220 kV Belaunde Terry – Tarapoto North Link, 500 kV San José – Yanabamba link and 220 kV Piura Nueva – Colán link | 141,56 | 85,97 | Lower total service cost (-39%) | Aug – 23 | isa- |
| 11-12 | 220 kV Lambayeque North with division | 38,9 | 32,16 | Lower total service cost (-17%) | Aug – 23 | Alupar |

*Amounts are considered based on the estimated offered amounts and based on the estimated investment in localities (AWS-3 and 2.3 GHz bands).

Goals in the portfolio of PPPs and PAs 2023

(Up to 18 projects)



| SEPTEMBER – DICEMBER 2023 | | | 6 projects for more than US\$ 2,400 MM | | | | |
|---------------------------|--|-----------------------|---|-----|---|-----------------------------------|---------------------|
| | | | | rds | | | |
| ELEC | TRICITY | | | TR | ANSPORTS | | |
| No. | PROJECT | AMOUNT (USD mill.) | AWARD | No | PROJECT | AMOUNT (USD mill.) | AWARD |
| 1-2 | Group 1 - Huánuco - Tocache - Celendín- Trujillo Link and Celendín - Piura | 833 | Oct - 23 | 4 | San Juan de Marcona Port Terminal(1) | (USD mill.) 405 | IV Q |
| | Link | | | 5 | Huancayo Huancavelica Railway | 340 | IV Q |
| | | | | | e amount of awards by 2023 would be US\$ 3,2 s the tender stage. | 86 million, if the unsolicited pr | oposal of Marcona F |
| REA | L ESTATE | | | SAN | NITATION | | |
| No | PROJECT | AMOUNT (USD mill.) | AWARD | No | PROJECT | AMOUNT (USD mill.) | AWARD |
| 3 | Ancon Industrial Park | 762 | IV Q | 6 | Puerto Maldonado WWTP | 89 | IV Q |



Goals in the portfolio of **PPPs** and **PAs 2024**

(Up to 36 projects to be awarded for around US\$ 6,400 MM)

| | Amount (USD mill.) | Project Owner | |
|--|--------------------|---|--|
| eral Ring Road | 2,380 | Ministry of Transports and | |
| udinal of the mountain range Section 4 | 914 | Communications | |
| ote Port Terminal ^{1/} | 172 | communications | |
| 1 – Electricity projects of the Transmission Plan | 307 | | |
| 2 – Electricity projects of the Transmission Plan | 290 | Ministry of Energy and Mines | |
| 3 – Electricity projects of the Transmission Plan | | winistry of Energy and wines | |
| 4 – Electricity projects of the Transmission Plan | | | |
| vorks | 330 | | |
| ayo WWTP | 172 | | |
| na WWTP | 70 | | |
| arca WWTP | 56 | Ministry of Housing, Construction and | |
| WWTP ¹ / | 44 | Sanitation | |
| artín WWTP ^{1/} | 105 | | |
| o WWTP ^{1/} | 409 | | |
| salination Plant ^{1/} | 110 | | |
| Operation and Maintenance | 113* | Ministry of Health | |
| 1/ | 24 | Winistry of Health | |
| ls at Risk in Metropolitan Lima | 258 | Ministry of Education | |
| ls at Risk in Villa María del Triunfo District ^{1/} | 69 | Winistry of Education | |
| convention Center Operation and Maintenance | 78* | Ministry of Housing, Construction and Sanitation | |
| istóbal Cable car | 16 | Ministry of Foreign Trade and Tourisn | |
| equirao Tourism Project | 190 | initiating of foreign frade and fourist | |
| | | uirao Tourism Project 190 | |

^{1/} The amount of awards by 2024 would be **US\$ 5,601 million**, if the above projects enter the tender stage. *Total Project Cost is considered since there is no investment component.



PORTFOLIO 2025 – 2026

| | N° | Project | Amount (USD mill.) | Project Owner |
|------------|----|--|--------------------------|--------------------------------------|
| | 1 | Cusco Schools | 58 | |
| | 2 | Schools at Risk COMAS-SMP | 91 | Ministry of Education |
| | 3 | Schools at Risk ATE-SJL | 140 | |
| | 4 | Cajamarca Hospital Operation and Maintenance | 176* | Social Health Insurance - ESSALUD |
| Log Sol | 5 | New Central Military Hospital | 116 | Ministry of Defence |
| | 6 | Unanue Hospital | 250 | Ministry of Health |
| | 7 | Iquitos Rural Sanitation | 26 | Ministry of Housing, |
| ٦ | 8 | Cañete WWTP | 33 | Construction and |
| | 9 | Lambayeque Desalination Plant ^{1/} | 49 | Sanitation |
| | | Goals 2025 | 939 ^{1/} | |

*Total cost of investment without IVA

1/ The amount of awards by 2025 would be US\$ 890 million, if the above project enter the tender stage.

| | N° | Project | Amount (USD mill.) | Project Owner |
|---------------|-----|---|---------------------|--|
| ۶Ċ۹ |) 1 | Expansion and improvement of Paita and Talara sanitation services | 150 | Ministry of Housing, Construction and Sanitation |
| | 2 | Chinecas Irrigation Project | 500* | Ancash regional government |
| | 3 | Comprehensive Water System of the Chancay Valley - Lambayeque | 619 | Lambayeque regional government |
| <pre>55</pre> | 4 | Integrated Gas Transportation System - Southern Zone of Peru | 4,321 | Ministry of Energy and Mines |
| | | Goals 2026 | 5,590 ^{1/} | |

*Referential amount based on a similar Project

1/ The amount of awards by 2026 would be US\$ 5,639 million, if the above project enter the tender stage.



- More than 4.8 million beneficiaries
- Investment opportunities by US\$ 1,500 million

✤ 12 beneficiary regions

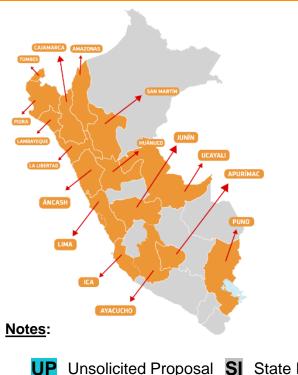


SANITATION SECTOR PPP SCHEDULES

| | PROJECT | | APPROVAL OF THE DECLARATION OF INTEREST (UP) OR CALL FOR TENDER | DIRECT AWARD | AWARD IN COMPETITION SCENARIO |
|----|---------|--|---|--------------|-------------------------------------|
| SI | 1 | Puerto Maldonado WWTP, US\$ 89 MM | Reopening of the tender III.Q.23 | - | IV.Q.23 |
| SI | 2 | Headworks, US\$ 330 MM | Call for Tender: IV.Q.23 | - | II.Q.24 |
| UP | 3 | Chincha WWTP, US\$ 70 MM | DI: I.Q.24 | II.Q.24 | IV.Q.24 |
| UP | 4 | Cusco WWTP, US\$ 44 MM | DI: I.Q.24 | II.Q.24 | IV.Q.24 |
| UP | 5 | Cajamarca WWTP, US\$ 56 MM | DI: I.Q.24 | II.Q.24 | IV.Q.24 |
| UP | 6 | Huancayo WWTP, US\$ 172 MM | DI: I.Q.24 | II.Q.24 | I.Q.24 |
| UP | 7 | San Martín WWTP, US\$ 105 MM | DI: I.Q.24 | III.Q.24 | IV.Q.24 |
| UP | 8 | Ilo Desalination Plant, US\$ 110 MM | DI: I.Q.24 | II.Q.24 | IV.Q.24 |
| UP | 9 | Trujillo WWTP, US\$ 409 MM | DI: II.Q.24 | III.Q.24 | I.Q.25 |
| UP | 10 | Iquitos Rural Sanitation, US\$ 26 MM | DI: III.Q.24 | I.Q.24 | II.Q.25 |
| UP | 11 | Cañete WWTP, US\$ 33 MM | DI: I.Q.25 | II.Q.25 | IV.Q.25 |
| UP | 12 | Lambayeque Desalination Plant, US\$ 49 MM | DI: II.Q.25 | III.Q.25 | I.Q.26 |
| SI | 13 | Expansion and improvement of Paita and Talara sanitation services, US\$ 150 mm | Call for Tender: *II.Q.25 | - | *IV.Q.25 |



- More than **10 million** beneficiaries
- Investment opportunities for more than US\$ 6,400 MM
- ✤ 17 beneficiary regions



PPP SCHEDULE IN ELECTRICITY

| | | PROJECT | CALL FOR TENDER | RATING | SUCCESSFUL BID |
|-------|-------|--|---|--|---|
| SI | 1-2 | 220 kV Ica - Poroma Link - 220 kV Cáclic - Jaén Link ITC, US\$ 73 MM (Awarded) | II.Q.22 | III.Q.22 | Awarded: I.Q.23 Contract signing: II.Q.23 |
| SI | 3 | 550 Kv Piura Nueva – Frontera Transmission Line, US\$ 223 MM (Awarded) | II.Q.19 | II.Q.23 | Awarded: III.Q.23 Contract signing: IV.Q.23 |
| SI | 4-5 | 500 kV Huanuco - Tocache - Celendin - Trujillo Link & 500 kV Celendin - Piura Link, US\$ 833 MM | I.Q.22 | II.Q.23 | III.Q.23 |
| SI | 6-10 | 220 kV Belaunde Terry - Tarapoto Norte Link; 500 kV San José - Yarabamba Link; 220 kV Piura Nueva - Colán Link ITC; 220 kV Lambayeque Norte ITC Substation with division; Piura Este Substation, US\$ 180 MM | II.Q.22 | III.Q.23 | Awarded: III.Q.23 Contract signing: IV.Q.23 |
| SI | 11-28 | (18) Electricity projects binding on Transmission Plan 2023- 2032, US\$ 900 MM | G1: IV.Q.23 G2: III.Q.23 G3 and G4: IV.Q.23 | G1: I.Q.24 G2: III.Q.23 G3 and G4: IV.Q.23 | G1: II.Q.24 G2: II.Q.24 G3 and G4: II.Q.24 |
| | 29 | Integrated Gas Transportation System - Southern Zone of Peru US\$ 4321 Million | - | - | - |
| ative | | | | | |

Unsolicited Proposal **SI** State Initiative



- Investment opportunities for more than US\$ 600 MM
- More than 77
 thousand students
 benefited
- ✤ 2 beneficiary regions



PPP SCHEDULE IN EDUCATION

UP

UP

UP

UP

UP

| | PROJECT | APPROVAL OF THE DECLARATION OF INTEREST | DIRECT AWARD | AWARD IN COMPETITION SCENARIO | | | |
|--|---|---|--------------|-------------------------------------|--|--|--|
| 1 | Schools at Risk in Metropolitan Lima, US\$ 258 MM | I.Q.24 | II.Q.24 | IV.Q.24 | | | |
| 2 | Schools at Risk Villa María del Triunfo, US\$ 69 MM | I.Q.24 | II.Q.24 | IV.Q.24 | | | |
| 3 | Schools at Risk Ate – San Juan de Lurigancho US\$ 140 MM | II.Q.24 | IV.Q.24 | I.Q.25 | | | |
| 4 | Schools at Risk Comas – San Martín de Porres US\$ 91 MM | II.Q.24 | IV.Q.24 | I.Q.25 | | | |
| 5 | Reinforcement of infrastructure, equipment and maintenance of Schools in Cusco, US\$ 58 MM | II.Q.24 | IV.Q.24 | I.Q.25 | | | |
| Notes: UP Unsolicited Proposal SI State Initiative | | | | | | | |



- ✤ 1 beneficiary region
- Investment
 opportunities for more
 than US\$ 760 MM
- More than 400
 thousand inhabitants
 benefited



SI

PA SCHEDULE IN REAL ESTATE

| PROJECT | | PROJECT CALL FOR TENDER / APPROVAL OF THE DECLARATION OF INTEREST | | AWARD IN COMPETITION SCENARIO |
|---------|---|--|---|-------------------------------------|
| 1 | Ancon Industrial Park, US\$ 762 MM | - | - | IV.Q.23 |
| | es: Unsolicited Proposal State Initiative | | | |



- Investment opportunities for more than US\$ 4,500 MM
- More than 6 million inhabitants benefited
- ✤ 8 beneficiary regions



PPP AND PA SCHEDULE IN TRANSPORTS AND COMMUNICATIONS

| | | PROJECT | CALL FOR TENDER / APPROVAL OF THE DECLARATION OF INTEREST | DIRECT AWARD | AWARD IN COMPETITION SCENARIO |
|----|----------------|---|--|--------------|-------------------------------------|
| SI | 1 | Longitudinal de la Sierra Section 4, US\$ 914 MM | I.Q.23 | - | I.Q.24 |
| UP | 2 | Peripheral Ring Road, US\$ 2,380 MM | III.Q.23 | IV.Q.23 | II.Q.24 |
| UP | 3 | San Juan de Marcona New Port, US\$ 405 MM | III.Q.23 | IV.Q.23 | II.Q.24 |
| SI | 4 | Radio Spectrum Bands in the following frequency ranges: (i) 1 750 - 1 780 MHZ and 2 150 - 2 180 MHZ; and (ii) 2 300 -2 330 MHZ, US\$ 268 MM | - | - | Awarded: II.Q.23 ✔ |
| SI | 5 | Huancayo Huancavelica Railway, US\$ 340 MM | I.Q.23 | - | IV.Q.23 |
| UP | 6 | Chimbote International Port Terminal, US\$ 172 MM | II.Q.24 | III.Q.24 | I.Q.25 |
| | <u>Notes</u> : | | | | |
| | | nsolicited Proposal ate Initiative | | | |



- Investment Opportunities for more than US\$ 1,100 MM
- More than 2.3 million inhabitants benefited
- ✤ 3 beneficiary regions



PPP SCHEDULE IN HEALTH

| | | PROJECT | CALL FOR TENDER / APPROVAL OF THE DECLARATION OF INTEREST | DIRECT AWARD | AWARD IN COMPETITION SCENARIO |
|----|-----|---|--|--------------|-------------------------------------|
| SI | 1-2 | Two New Hospital Centers: Piura and Chimbote (ESSALUD), US\$ 323 MM | - | - | Awarded: II.Q.23 |
| SI | 3 | Operation and Maintenance of the New Villa El Salvador Emergency Hospital, US\$ 113 MM* | IV.Q.23 | - | II.Q.24 |
| SI | 4 | Operation and Maintenance of the New Cajamarca Hospital, US\$ 176 MM* | - | - | I.Q.25 |
| UP | 5 | Integrated Solid Waste Management in Health Facilities of the Ministry of Health in Metropolitan Lima, US\$ 24 MM | II.Q.24 | III.Q.24 | I.Q.25 |
| UP | 6 | Unanue Hospital, US\$ 250 MM | I.Q.25 | - | III.Q.25 |
| UP | 7 | New Central Military Hospital, US\$ 116 MM | IV.Q.24 | II.Q.25 | IV.Q.25 |

*Total Project Cost is considered since there is no investment component



- Investment
 Opportunities for more than US\$ 200 MM
- More than 9 million inhabitants benefited
- ✤ 3 beneficiary regions



PPP SCHEDULE IN TOURISM

| | | PROJECT | CALL FOR TENDER / APPROVAL OF THE DECLARATION OF INTEREST | DIRECT AWARD | AWARD IN COMPETITION SCENARIO |
|----|---|--|--|--------------|-------------------------------------|
| UP | 1 | Cerro San Cristóbal Cable Car, US\$ 16 MM | I.Q.24 | II.Q.24 | IV.Q.24 |
| SI | 2 | Lima Convention Center US\$ 78 MM | II.Q.24 | - | IV.Q.24 |
| SI | 3 | Improvement of Public Tourist Services of Choquequirao Archaeological Park US\$ 190 MM | III.Q.24 | - | I.Q.25 |

Notes:

UP Unsolicited Proposal

SI State Initiative



Projects in the process of incorporation and/or evaluation**

| | Sector | Projects | Referencial Amount (US\$ Mill.) |
|-------------|------------|--|---------------------------------|
| | | 18 Road Conservation Projects | 1071 |
| | | Backbone Network Operation and Maintenance | To be defined |
| | Transports | Chincheros Airport (Cusco) Operation and Maintenance | To be defined |
| | | Third Group of Airports | 692 |
| | | 5G Spectrum Bands | 1351 |
| | | Lambayeque Port Terminal | To be define |
| | | Cusco Aerodrome | To be defined |
| | | LEGADO Facilities (Sports Complex, Pan American Village, and others) | To be defined |
| | | Pan-American Highway Section (Ica - Quilca Bypass) | 592 |
| | | Piura-Tumbes Dual Carriageway | To be defined |
| | | Pucallpa Port Terminal | To be defined |
| | | Lima-Ica Railway (Suburban Train) | 865 |
| | | New Port Terminals in Loreto (Saramiza and Iquitos) | To be defined |
| - F | Energy | Natural Gas Distribution Project in Arequipa, Moquegua, and Tacna | 60 |
| | | Wastewater Treatment Plants and Desalination Plants of MVCS | |
| r de la com | Sanitation | (Barranca, Huaura, and others) | To be defined |
| | | Management Contract for EPS Grau | To be defined |
| | Health | Child Health Institute Operation and Maintenance | 16 |
| | Tourism | Puno Cable Car | 20 |
| | | TOTAL | 4667* |

*Estimated amount based on available reference amounts (exchange rate of 3.7)

**Projects in the process of incorporation are those for which PROINVERSION has received any formal mandate, signifying the commencement of their progress phase. Conversely, investment projects undergoing evaluation encompass initiatives for which the execution modality is presently under rigorous examination, with the potential prospect of being commissioned to PROINVERSION in due course

ProInversión Agencia de Promoción de la Inversión Privada - Perú

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List of upcoming projects

| Sector | Project |
|------------|---|
| | Operation and Maintenance of the Dorsal Network |
| | Train Link with Metro Line 1 |
| | Grau Train |
| | Operation of the New Central Highway |
| - | Sierra Longitudinal Highway Section 5 |
| - | San Juan de Marcona - Andahuaylas - VRAEM Railway |
| _ | Expansion and Extension of Metro Line 1 |
| Transports | Metro Line 3 |
| | Metro Line 4 |
| | Access Road to Chinchero Airport |
| | Aerodrome Projects in Provinces |
| | South Coastal Highway |
| - | Arequipa Mass Transit Corridor |
| - | South Expressway |
| | High performance School Facilities - COAR Northeastern |
| | Improvement of San Antonio Abad University in Cusco (Faculty of Sciences) |
| Education | Improvement and Expansion of San Antonio Abad University in Cusco |
| | Improvement of Specialized Educational Services in San Martín |
| | High performance School Facilities - COAR South |

| | Sector | Project |
|-------|-------------|--|
| | | Wastewater Treatment Plants Rescue Plan |
| ۴Ōŋ | Sanitation | Huaraz Wastewater Treatment Plant |
| | | Lambayeque Wastewater Treatment System and Desalination Plant |
| | | La Chira WWTP Expansion |
| | Health | Improvement and expansion of healthcare services in La Libertad |
| - Ter | | Bambamarca Hospital |
| | | Improvement of Tambobamba Apurimac Hospital |
| | | Altiplano Puno Hospital |
| | | Cajamarca Healthcare Network Hospital |
| | | Specialized Hospital of Tacna |
| | Agriculture | Ica Water Assurance System |
| | | Chinecas Special Irrigation Project |
| | | Chancay-Lambayeque Irrigation Project |
| 制制制制 | Tourism | Muna Cable Car |
| | | Manchay Cable Car |
| | | Installation of Cable Accessibility Service - Cable Car on the Hills of El Agustino and Catalina Huanca |
| | | Installation of Cable Accessibility Service - Cable Car connecting the districts of Independencia and San Juan de Lurigancho |
| | | Naranjal - San Carlos Cable Car |
| | Production | Ilo Industrial Park |
| | | Tacna Industrial Park |

Private Investment Promotion Agency - Peru

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